

Pet Food Buyers Mission at 2025 Superzoo
Las Vegas, NV 8/12/2025 - 8/12/2025
BUYER PROFILES

Brazil

Akron

Contact Information			
Title		Name / Email / Phone	
Director and CEO		Available upon registration (go to "My Activities" if you already registered)	
Company Information			
Company Address:	Available Upon Registration	Website:	www.akron-gsp.com.br
Company Phone:	Available Upon Registration	Year Founded:	1992
Company Description:	Akron is a Brazilian company specializing in the import, distribution, and manufacturing of pet food, accessories, and other pet products. With over 25 years of experience in the Super Premium pet food market nationwide, Akron has established a strong reputation for delivering high-quality products. Since 2019, the company has been the exclusive distributor of Nestlé Purina and Eukanuba products in Brazil, and it previously distributed Royal Canin for over 20 years. Akron also imports and distributes a line of wet canned pet food from Ecuador. The company operates five brands in the pet segment: Pet Food Solution, Pet Home Solution, Megazoo, VIP Dog, and Pet Sales & Merchandising, covering dog and cat food, bird, fish, and rodent food, dog snacks, accessories, and pet hygiene products. Additionally, Akron runs St. Edwignes, its distribution and logistics arm, and is currently expanding internationally, seeking to further diversify its portfolio with new pet food products.		
Type of Business:		Customer(s):	Retail - Convenience, Retail - Supermarket/Grocery
Facilities:	Distribution centers in São Paulo, Rio de Janeiro and Minas Gerais. Manufacturing plant for their brands: Megazoo, VIP dog, Pet Food Solution and Pet Home Solution.	Geographic Region (s) Served:	Nationwide.
Industry Segment(s):	Pet Food		
Shipping and Quotation Preferences			
Preferred Incoterm(s):		Consolidator(s) in the US:	
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	
Product Information			
Attributes of Interest:	100% Natural, All Natural, Dried/Dehydrated, Low Sodium, N/A, Organic		



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E: info@foodexport.org | www.foodexport.org

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Capacity to Import:		Cannot Import:	N/A
Products of Interest at this Event:			
Product Category	Product Type		Product Sub-Type
Pet Food & Pet Care Products	Pet Care		Pet Bath/Skin Care
Pet Food & Pet Care Products	Pet Food		Bird Food
Pet Food & Pet Care Products	Pet Food		Cat Food
Pet Food & Pet Care Products	Pet Food		Dog Food
Pet Food & Pet Care Products	Pet Food		Fish Food
Pet Food & Pet Care Products	Pet Food		Small Animal Food
Pet Food & Pet Care Products	Pet Treats & Mixes		Bird Treats
Pet Food & Pet Care Products	Pet Treats & Mixes		Cat Treats
Pet Food & Pet Care Products	Pet Treats & Mixes		Dog Treats
Pet Food & Pet Care Products	Pet Treats & Mixes		Small Animal Treats
Additional Information			



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Canada

North South Management

Contact Information			
Title		Name / Email / Phone	
Managing Director		Available upon registration (go to "My Activities" if you already registered)	
Company Information			
Company Address:	Available Upon Registration	Website:	http://www.northsouthmgmt.com
Company Phone:	Available Upon Registration	Year Founded:	2016
Company Description:	North South Management specializes in affordable sales brokerage execution to U.S.-based organizations entering the Canadian marketplace. They offer a variety of services tailored to each customer and provide strategic consulting services to assess the marketplace and give concrete recommendations on how to launch and penetrate Canada. After the analysis is complete, North South Management acts as a Broker Sales Representative, dealing with all aspects of launching the brand into Canada. Although a young company, the two partners have held very senior roles at several of Canada's largest manufacturers. They are eager to find a number of new lines to complement their existing product offerings.		
Type of Business:		Customer(s):	Retail - Specialty/Gourmet, Retail - Supermarket/Grocery, Retail - Club Store/Warehouse, Retail - Convenience, Retail - Drugstore, Retail - Department Store
Facilities:	We warehouse and inventory product and take title to goods	Geographic Region (s) Served:	Canada - Nationwide
Industry Segment(s):	Ethnic, Natural/Organic, Pet Food, Private Label, Retail, Seafood, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW	Consolidator(s) in the US:	
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	
Product Information			
Attributes of Interest:	100% Natural, 100% Organic, All Natural, Dried/Dehydrated, Ethnic, Frozen, Gluten Free, Halal, Kosher, No Artificial Ingredients, No Preservatives, Non - GMO - EU Certified, Non - GMO - US Certified, Organic, Plant Based, Vegan, Vegetarian		
Capacity to Import:		Cannot Import:	Dairy, Alcohol.
Products of Interest at this Event:			



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Product Category	Product Type	Product Sub-Type
Bakery Products	Granola	Mixed/Trail Mix
Bakery Products	Granola	Plain Granola
Bakery Products	Granola	Sweetened/Flavored Granola
Beverages	Beer/Cider	Non-Alcoholic Beer
Beverages	Wine	Non-Alcoholic Wine
Confectionery	Sugar Confectionery	Boiled Sweets
Confectionery	Sugar Confectionery	Fudge
Confectionery	Sugar Confectionery	Licorice
Confectionery	Sugar Confectionery	Lollipops
Confectionery	Sugar Confectionery	Marshmallows
Confectionery	Sugar Confectionery	Medicated Confectionery
Confectionery	Sugar Confectionery	Mints
Confectionery	Sugar Confectionery	Pastilles, Jellies, & Chews
Confectionery	Sugar Confectionery	Spun Sugar
Confectionery	Sugar Confectionery	Toffees, Caramels, & Nougats
Meats & Related Products	Processed Meats	Jerky/Dried
Pasta, Rice, & Grains	Pasta & Noodles	Vegetable Based Pasta
Pet Food & Pet Care Products	Pet Care	Pet Supplements
Pet Food & Pet Care Products	Pet Food	Cat Food
Pet Food & Pet Care Products	Pet Food	Dog Food
Pet Food & Pet Care Products	Pet Food	Small Animal Food
Pet Food & Pet Care Products	Pet Treats & Mixes	Cat Treats
Pet Food & Pet Care Products	Pet Treats & Mixes	Dog Treats
Pet Food & Pet Care Products	Pet Treats & Mixes	Small Animal Treats
Ready Meals	Prepared Appetizers	Prepared Appetizers
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
Sweet/Savory Snacks	Chips/Crisps	Tortilla/Corn Chips
Sweet/Savory Snacks	Chips/Crisps	Vegetable Chips
Sweet/Savory Snacks	Extruded Snacks	Extruded Snacks
Sweet/Savory Snacks	Meat Snacks	Jerky
Sweet/Savory Snacks	Snack Bars	Breakfast Bars
Sweet/Savory Snacks	Snack Bars	Energy & Nutrition Bars
Sweet/Savory Snacks	Snack Bars	Fruit Bars
Sweet/Savory Snacks	Snack Bars	Granola/Muesli Bars
Sweet/Savory Snacks	Snack Bars	Other Snack Bars



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Guatemala

El Arca de Noe

Contact Information			
Title	Name / Email / Phone		
Purchase Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	http://www.arcadenoe.com.gt/
Company Phone:	Available Upon Registration	Year Founded:	1976
Company Description:	El Arca de Noe is the most important Pet Shop in Guatemala, established in 1976 they have succeeded in the Pet Food industry. , becoming the most popular pet store in Guatemala. They currently have 22 stores all over Guatemala, in each of their stores they have pet clinics and pet hospitals. They have also implemented the delivery service in Guatemala City. The brands they currently import to Guatemala are the following: Merrick, Solid Gold, Good n Fun (Salix), Reptistick (Zoomed), Kaytee (Central Garden) , Vital Essentials , Red Barn, Nutrient, Smart Bones, Spectrum Brands. They plan to enter El Salvador and Honduras in the upcoming years.		
Type of Business:		Customer(s):	Retail - Convenience
Facilities:	Warehouse , Stores , Offices , Pet Clinics and Pet Hospitals	Geographic Region (s) Served:	Guatemala
Industry Segment(s):	Pet Food		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	FOB	Consolidator(s) in the US:	MIAMI FL
Preferred Port(s) of Import:	PUERTO QUETZAL AND SANTO TOMAS	Preferred Port(s) of Export from US:	Miami-FL
Product Information			
Attributes of Interest:	All Natural, Organic		
Capacity to Import:		Cannot Import:	n/a. Company website: https://arcadenoe.com.gt/
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Pet Food & Pet Care Products	Pet Care	Pet Bath/Skin Care	
Pet Food & Pet Care Products	Pet Care	Pet Hair Care	



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Pet Food & Pet Care Products	Pet Care	Pet Supplements
Pet Food & Pet Care Products	Pet Food	Bird Food
Pet Food & Pet Care Products	Pet Food	Cat Food
Pet Food & Pet Care Products	Pet Food	Dog Food
Pet Food & Pet Care Products	Pet Food	Fish Food
Pet Food & Pet Care Products	Pet Food	Reptile Food
Pet Food & Pet Care Products	Pet Food	Small Animal Food
Pet Food & Pet Care Products	Pet Treats & Mixes	Cat Treats
Pet Food & Pet Care Products	Pet Treats & Mixes	Dog Treats
Pet Food & Pet Care Products	Pet Treats & Mixes	Small Animal Treats
Additional Information		



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Indonesia

CV BEN AND BUTTON

Contact Information			
Title	Name / Email / Phone		
Owner/Managing Director	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	ig : @benandbutton.co
Company Phone:	Available Upon Registration	Year Founded:	2018
Company Description:	BEN AND BUTTON IS SWORKING IN A NICHE PET MARKET, EDUCATING THE MARKET ABOUT INGREDIENTS IN PET FOOD THAT THEY FEED TO THEIR PETS, ALSO COLLABORATING WITH BRANDS AND DISTRIBUTORS ON HOW TO MARKET CERTAIN PRODUCT EFFECTIVELY		
Type of Business:		Customer(s):	Retail - Specialty/Gourmet, Retail - Department Store, Retail - Other (Non-Food), Retail - Natural/Organic/Healthy
Facilities:	dry warehouse	Geographic Region (s) Served:	Jakarta, Bandung, Surabaya, Bali
Industry Segment(s):	Pet Food, Sustainably Produced		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	FOB	Consolidator(s) in the US:	San Gabriel, CA
Preferred Port(s) of Import:	Tanjung Priok, JAKARTA	Preferred Port(s) of Export from US:	
Product Information			
Attributes of Interest:	100% Natural, All Natural, Dried/Dehydrated, Hormone Free, Natural, No Antibiotics, No Artificial Ingredients, No Preservatives, Sustainably Produced		
Capacity to Import:		Cannot Import:	alcohol, frozen/chilled meat
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Pet Food & Pet Care Products	Pet Care	Bedding	
Pet Food & Pet Care Products	Pet Care	Pet Bath/Skin Care	
Pet Food & Pet Care Products	Pet Care	Pet Hair Care	
Pet Food & Pet Care Products	Pet Care	Pet Supplements	
Pet Food & Pet Care Products	Pet Food	Dog Food	



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Pet Food & Pet Care Products	Pet Treats & Mixes	Dog Treats
Additional Information		

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**Korea (the
Republic of)**

Phamison Pet

Contact Information			
Title	Name / Email / Phone		
President	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.phamison.com
Company Phone:	Available Upon Registration	Year Founded:	2016
Company Description:	<p>This company has been importing several US pet foods. It imports Dry Foods, Wet Foods, Canned products, Freeze dried foods.</p> <p>Joint Max (Soft Chews for Dogs, Cranberry D-Mannose), Nutri Vet (Hip&Joint, Probiotics, Salmon, Pollock oil, Multi Vitamin, Bladder control, Hair care) , BIXBI(Dry-Turkey, Chicken,Pork, Duck, Treats, Bark Pops, Supplements, Fish) Bonies (Dental gums), Fruitables(Digestive supplement, Weight loss supplement, Dental Gum, Cookie, Energy Bars, Dental Gums, Stick, Treat, , NPIC, Spring, Six Step(Eye Care, Green lipped mussel, Shark cartilage, Power Multi Vitamin, Ultra Antioxidant, Omega 3 Fish oil, Skin and Coat, Milk Thistle, Probiotics, Soft Chews, Colostrum, protein)</p> <p>It is very proactive about importing U.S. pet food and view U.S. pet food products more favorably compared to European products. It has 1500 clients and distributes through both offline stores and online stores. It has its own online shopping mall too.</p>		
Type of Business:		Customer(s):	Animal Feed Industry, Retail - Discount Store, Retail - Club Store/Warehouse, Retail - Supermarket/Grocery, Retail - Department Store, Retail - Internet/TV, Retail - Specialty/Gourmet
Facilities:	13,200 sq ft logistics center	Geographic Region (s) Served:	Korea nationwide
Industry Segment(s):	Animal Feed Ingredients		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	FOB or EXW	Consolidator(s) in the US:	
Preferred Port(s) of Import:	Busan	Preferred Port(s) of Export from US:	Oakland-CA, Los Angeles-CA, Tacoma-WA
Product Information			
Attributes of Interest:	100% Organic, All Natural, Dried/Dehydrated, Grain Free, Low Fat, Natural, Organic		



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Capacity to Import:		Cannot Import:	Ruminant is banned from importing, and pet foods uncooked (without heat treatment) are banned.
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Pet Food & Pet Care Products	Pet Care	Bedding	
Pet Food & Pet Care Products	Pet Care	Pet Bath/Skin Care	
Pet Food & Pet Care Products	Pet Care	Pet Hair Care	
Pet Food & Pet Care Products	Pet Care	Pet Supplements	
Pet Food & Pet Care Products	Pet Food	Cat Food	
Pet Food & Pet Care Products	Pet Food	Dog Food	
Pet Food & Pet Care Products	Pet Food	Small Animal Food	
Pet Food & Pet Care Products	Pet Treats & Mixes	Cat Treats	
Pet Food & Pet Care Products	Pet Treats & Mixes	Dog Treats	
Pet Food & Pet Care Products	Pet Treats & Mixes	Small Animal Treats	
Additional Information			



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Singapore

Superpets Trading Pte Ltd

Contact Information			
Title	Name / Email / Phone		
Business Development Strategist	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	Superpets.sg
Company Phone:	Available Upon Registration	Year Founded:	2015
Company Description:	Since its establishment, Superpets has expanded to become one of Singapore's leading pet retail chains, operating numerous outlets across the island, including several that are open 24 hours a day. Superpets has 17 physical pet food stores in Singapore. They are the second largest chain. The company offers a comprehensive range of pet supplies and services, catering to the diverse needs of pet owners throughout the country. Mr Shaun Go is the second generation owner.		
Type of Business:		Customer(s):	Retail - Convenience
Facilities:	Warehouses for import of goods, Delivery Vehicles, 17 Owned Retail Outlets	Geographic Region (s) Served:	Singapore. Nationwide.
Industry Segment(s):	Pet Food, Retail		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW	Consolidator(s) in the US:	
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	
Product Information			
Attributes of Interest:	Dried/Dehydrated, Halal, No Artificial Ingredients		
Capacity to Import:		Cannot Import:	NA
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Pet Food & Pet Care Products	Pet Care	Bedding	
Pet Food & Pet Care Products	Pet Care	Pet Bath/Skin Care	
Pet Food & Pet Care Products	Pet Care	Pet Hair Care	
Pet Food & Pet Care Products	Pet Care	Pet Supplements	



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Pet Food & Pet Care Products	Pet Food	Bird Food
Pet Food & Pet Care Products	Pet Food	Cat Food
Pet Food & Pet Care Products	Pet Food	Dog Food
Pet Food & Pet Care Products	Pet Food	Fish Food
Pet Food & Pet Care Products	Pet Food	Reptile Food
Pet Food & Pet Care Products	Pet Food	Small Animal Food
Pet Food & Pet Care Products	Pet Treats & Mixes	Bird Treats
Pet Food & Pet Care Products	Pet Treats & Mixes	Cat Treats
Pet Food & Pet Care Products	Pet Treats & Mixes	Dog Treats
Pet Food & Pet Care Products	Pet Treats & Mixes	Small Animal Treats
Additional Information		

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BUYER PROFILES

Taiwan

Standard Pet Corporation

Contact Information			
Title	Name / Email / Phone		
Marketing Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	https://halopets.com/pages/our-story
Company Phone:	Available Upon Registration	Year Founded:	
Company Description:	Standard Pet is a family-owned company. They were established in 2018 and focuses on the introduction no premium products for the pets' health and nutrition. Their group includes a logistics and warehouse corporation and brand agents (for brands from the U.S. and Japan). Standard Pet is close to the market pulse and has a unique vision to introduce new brands to Taiwan's pet products market. Their brands include American pet food "HALO", Japanese national brand "Lion Pet", as well as other professional brands. Standard Pet's merchandise distribution reaches more than 600 professional pet channels across the country.		
Type of Business:		Customer(s):	Retail - Natural/Organic/Healthy, Retail - Convenience, Retail - Specialty/Gourmet, Retail - Supermarket/Grocery, Retail - Internet/TV
Facilities:	Warehouse Delivery car	Geographic Region (s) Served:	Taiwan
Industry Segment(s):	Pet Food, Snacks		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW	Consolidator(s) in the US:	CERRITOS, CA
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	Los Angeles-CA, Long Beach-CA
Product Information			
Attributes of Interest:	All Natural, Dried/Dehydrated, Frozen, Gluten Free, Low Calorie, Low Fat, No Antibiotics, No Artificial Ingredients, No Preservatives, Non - GMO - EU Certified, Non - GMO - US Certified		
Capacity to Import:		Cannot Import:	N/A
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Pet Food & Pet Care Products	Pet Food	Cat Food	
Pet Food & Pet Care Products	Pet Food	Dog Food	



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Pet Food & Pet Care Products	Pet Treats & Mixes	Cat Treats
Pet Food & Pet Care Products	Pet Treats & Mixes	Dog Treats
Additional Information		



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VietNam

Thai Binh Duong Manufacturing Service Trading JSC

Contact Information			
Title	Name / Email / Phone		
General Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.channuoithuy.com.vn
Company Phone:	Available Upon Registration	Year Founded:	2010
Company Description:	Pet Foods & Treats		
Type of Business:		Customer(s):	Animal Feed Industry, Retail - Department Store
Facilities:	2 Offices (in Hanoi and in Ho Chi Minh City), Warehouses, Delivery Transportations	Geographic Region (s) Served:	Pet Shops in Vietnam, Cambodia, Malaysia
Industry Segment(s):	Pet Food		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW, CIF Ho Chi Minh City Port, CIF Hai Phong Port	Consolidator(s) in the US:	
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	
Product Information			
Attributes of Interest:			
Capacity to Import:		Cannot Import:	Product is not for Dog & Cat
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Pet Food & Pet Care Products	Pet Care	Pet Bath/Skin Care	
Pet Food & Pet Care Products	Pet Care	Pet Hair Care	
Pet Food & Pet Care Products	Pet Care	Pet Supplements	
Pet Food & Pet Care Products	Pet Food	Cat Food	
Pet Food & Pet Care Products	Pet Food	Dog Food	
Pet Food & Pet Care Products	Pet Treats & Mixes	Cat Treats	
Pet Food & Pet Care Products	Pet Treats & Mixes	Dog Treats	



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