

**Condiments, Sauces, and Rubs Buyers Mission at the American Royal BBQ  
Kansas City, MO 11/1/2024 - 11/1/2024  
BUYER PROFILES**

**Australia**

**Marydias Pty Ltd dba Fireworks Foods**

Contact Information			
Title	Name / Email / Phone		
General Manager	Ray Said / ray@fireworksfoods.com.au / (02) 9630 4610		
Company Information			
<b>Company Address:</b>	217 North Rocks Road North Rocks Sydney NSW 2151 AUSTRALIA	<b>Website:</b>	https://www.fireworksfoods.com.au/
<b>Company Phone:</b>	(02) 9630 4610	<b>Year Founded:</b>	2002
<b>Company Description:</b>	Comprising both importing, wholesaler & Manufacturing operations, Fireworks Foods initially focused on Mexican Foods, but have expanded to Foods across North and South America. With the Largest range of hot and BBQ sauces in Australia we are always looking for new opportunities to introduce new products to Australia.		
<b>Type of Business:</b>		<b>Customer(s):</b>	FoodService/HORECA, Food Manufacturing, Retail - Supermarket/Grocery, Retail - Specialty/Gourmet
<b>Facilities:</b>	Manufacturing plant, warehouse and retail store	<b>Geographic Region (s) Served:</b>	All of Australia
<b>Industry Segment(s):</b>	Bakery, Beverages, Ethnic, Foodservice/HRI, Snacks		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	FOB / FCA	<b>Consolidator(s) in the US:</b>	
<b>Preferred Port(s) of Import:</b>	Sydney	<b>Preferred Port(s) of Export from US:</b>	Miami-FL, Philadelphia-PA, Long Beach-CA, Los Angeles-CA, Oakland-CA
Product Information			
<b>Attributes of Interest:</b>	Dried/Dehydrated		
<b>Capacity to Import:</b>		<b>Cannot Import:</b>	Meat products
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Bakery Products	Milled Products (Flours, Starches)	Corn (Maize) Flour	
Bakery Products	Milled Products (Flours, Starches)	Corn Meal	

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Bakery Products	Tortillas	Corn Tortillas
Bakery Products	Tortillas	Flour Tortillas
Bakery Products	Tortillas	Other Tortillas
Beverages	Beer/Cider	Craft Beer
Beverages	Juices	Fruit Juice
Beverages	Sweetened/Soft-Drinks	Soda/Pop
Dairy & Related Products	Dairy	Cheese Sauce/Liquid
Oils, Fats & Seeds	Seeds	Mustard Seed
Pulses & Legumes	Beans	Black Beans
Pulses & Legumes	Beans	Pinto Beans
Pulses & Legumes	Beans	Red Beans
Sauces, Dressings, Spreads & Condiments	Condiments	Ketchup
Sauces, Dressings, Spreads & Condiments	Condiments	Pickled Products
Sauces, Dressings, Spreads & Condiments	Condiments	Salsa
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Barbeque (BBQ) Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Hot Sauce
Spices & Seasonings	Herbs	Dried/Ground Herb
Spices & Seasonings	Spice	Dry Spice
<b>Additional Information</b>		



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**Brazil**

**HGP Condimentos LTDA**

<b>Contact Information</b>			
<b>Title</b>	<b>Name / Email / Phone</b>		
Director	Heitor Mendonça Uchoa / heitorun@hgpccondimentos.com.br / 55 31 992924113		
<b>Company Information</b>			
<b>Company Address:</b>	ROD BR 040 KM 688 S/N CEASA, PAV D BOX 19/20 Guanabara Contagem, MG 32145900	<b>Website:</b>	https://hgpccondimentos.com.br/
<b>Company Phone:</b>	+55 3133942837	<b>Year Founded:</b>	2001
<b>Company Description:</b>	With over 20 years of experience, HGP Condimentos is a Brazilian company based in Minas Gerais, Southeast Brazil, that specializes in manufacturing, importing, and distributing spices and condiments. Their product line consists of over 400 items, including condiments, spices, sauces, rubs, natural flours, herbal teas, maple syrup, and dried fruits, available in bulk or retail-ready packaging. They offer both imported products and a private label line. With a fully equipped manufacturing plant and an emporium store, they cater to both B2B and B2C customers, supplying supermarkets, bakeries, emporiums, and food industries across all regions of Brazil.		
<b>Type of Business:</b>		<b>Customer(s):</b>	Retail - Supermarket/Grocery, Retail - Convenience, Food Manufacturing, FoodService/HORECA, Retail - Specialty/Gourmet, Retail - Natural/Organic/Healthy
<b>Facilities:</b>	Manufacturing plant, distribution center and an emporium store in Minas Gerais, Southeast of Brazil.	<b>Geographic Region (s) Served:</b>	Brazil countrywide.
<b>Industry Segment(s):</b>	Food Ingredients, Natural/Organic, Private Label, Retail		
<b>Shipping and Quotation Preferences</b>			
<b>Preferred Incoterm(s):</b>	FOB or CIF	<b>Consolidator(s) in the US:</b>	
<b>Preferred Port(s) of Import:</b>		<b>Preferred Port(s) of Export from US:</b>	
<b>Product Information</b>			
<b>Attributes of Interest:</b>	100% Organic, All Natural, Dried/Dehydrated, Gluten Free, Natural, No Monosodium Glutamate (MSG)		

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Capacity to Import:		Cannot Import:	N/A
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Fruits & Nuts	Nuts	Almonds	
Fruits & Nuts	Nuts	Pecans	
Fruits & Nuts	Nuts	Pistachios	
Sauces, Dressings, Spreads & Condiments	Condiments	Ketchup	
Sauces, Dressings, Spreads & Condiments	Condiments	Mayonnaise	
Sauces, Dressings, Spreads & Condiments	Condiments	Mustard	
Sauces, Dressings, Spreads & Condiments	Condiments	Salsa	
Sauces, Dressings, Spreads & Condiments	Condiments	Vinegar	
Sauces, Dressings, Spreads & Condiments	Dressings	Salad Dressing	
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Barbeque (BBQ) Sauce	
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Dry Sauce/Powder Mix	
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Dry Sauce/Powder Mix	
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Gravy	
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Hot Sauce	
Spices & Seasonings	Herbs	Dried/Ground Herb	
Spices & Seasonings	Herbs	Fresh Herbs	
Spices & Seasonings	Spice	Dry Spice	
Spices & Seasonings	Spice	Fresh/Raw Spice	
Additional Information			

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**Canada Pacific Distribution Wholesale/ Gourmet Sauce Works**

Contact Information			
Title		Name / Email / Phone	
Managing Owner		Ken Beauchamp / ken@pacificcandywholesale.com / 7054777158	
Company Information			
<b>Company Address:</b>	1832 Bonhill Road Mississauga, ON L5T1C4	<b>Website:</b>	https://pacificcandywholesale.com
<b>Company Phone:</b>	2895620334 (225)	<b>Year Founded:</b>	2013
<b>Company Description:</b>	Gourmet Sauce Works is a national importer/distributor of condiments, sauces, and specialty food products for the retail market. Its sister company, Pacific Candy Wholesale is a Canadian candy wholesale and distribution company based in Mississauga offering imported American and British candy, licensed candy, "old-time" candy, and hard-to-find candy. They proudly carry classic, new, and exciting name brand candies at 100% wholesale pricing. The company sells into major retailers, independents, specialty food stores, convenience stores, and gas channels. It is owned by Morgan Williams, a specialty food distributor who offers a wide range of confectionary, snack foods, beverages, and condiments.		
<b>Type of Business:</b>		<b>Customer(s):</b>	Retail - Convenience, Retail - Discount Store, Retail - Internet/TV, Retail - Specialty/Gourmet, Retail - Supermarket/Grocery, Retail - Drugstore
<b>Facilities:</b>	We have a large distribution center in Toronto and smaller distribution center in Vancouver area.	<b>Geographic Region (s) Served:</b>	All of Canada
<b>Industry Segment(s):</b>	Beverages, Confectionery, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>		<b>Consolidator(s) in the US:</b>	New York
<b>Preferred Port(s) of Import:</b>	Buffalo, New York	<b>Preferred Port(s) of Export from US:</b>	
Product Information			
<b>Attributes of Interest:</b>	Kosher, No Sugar Added, Sugar Free, Vegetarian		
<b>Capacity to Import:</b>		<b>Cannot Import:</b>	Frozen, dairy, meat
Products of Interest at this Event:			

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<b>Product Category</b>	<b>Product Type</b>	<b>Product Sub-Type</b>
Bakery Products	Tortillas	Corn Tortillas
Bakery Products	Tortillas	Flour Tortillas
Bakery Products	Tortillas	Other Tortillas
Beverages	Sweetened/Soft-Drinks	Hot Chocolate/Cocoa Mix
Beverages	Sweetened/Soft-Drinks	Soda/Pop
Beverages	Sweetened/Soft-Drinks	Soft Drink Concentrate
Beverages	Sweetened/Soft-Drinks	Sport Drink
Confectionery	Chocolate Confectionery	Alfajores
Confectionery	Chocolate Confectionery	Bagged Selflines/Softlines
Confectionery	Chocolate Confectionery	Boxed Assortment Chocolates
Confectionery	Chocolate Confectionery	Chocolate Tablets/Squares
Confectionery	Chocolate Confectionery	Chocolate with Toys
Confectionery	Chocolate Confectionery	Countlines
Confectionery	Chocolate Confectionery	Seasonal Chocolate
Confectionery	Gum	Bubble Gum
Confectionery	Gum	Chewing Gum
Confectionery	Sugar Confectionery	Boiled Sweets
Confectionery	Sugar Confectionery	Fudge
Confectionery	Sugar Confectionery	Licorice
Confectionery	Sugar Confectionery	Lollipops
Confectionery	Sugar Confectionery	Marshmallows
Confectionery	Sugar Confectionery	Medicated Confectionery
Confectionery	Sugar Confectionery	Mints
Confectionery	Sugar Confectionery	Pastilles, Jellies, & Chews
Confectionery	Sugar Confectionery	Spun Sugar
Confectionery	Sugar Confectionery	Toffees, Caramels, & Nougats
Fruits & Nuts	Nuts	Almonds
Fruits & Nuts	Nuts	Cashews
Fruits & Nuts	Nuts	Chestnuts
Fruits & Nuts	Nuts	Hazelnuts
Fruits & Nuts	Nuts	Macadamia
Fruits & Nuts	Nuts	Mixed Nuts
Fruits & Nuts	Nuts	Other Nuts
Fruits & Nuts	Nuts	Peanuts
Fruits & Nuts	Nuts	Pecans



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Fruits & Nuts	Nuts	Pistachios
Fruits & Nuts	Nuts	Soy Nuts
Fruits & Nuts	Nuts	Walnuts, Black
Fruits & Nuts	Nuts	Walnuts, English
Sauces, Dressings, Spreads & Condiments	Condiments	Ketchup
Sauces, Dressings, Spreads & Condiments	Condiments	Mustard
Sauces, Dressings, Spreads & Condiments	Condiments	Pickled Products
Sauces, Dressings, Spreads & Condiments	Condiments	Salsa
Sauces, Dressings, Spreads & Condiments	Dressings	Salad Dressing
Sauces, Dressings, Spreads & Condiments	Dressings	Vinaigrette
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Barbeque (BBQ) Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Chocolate
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Cocktail/Tartar Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Horseradish
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Liquid Cooking Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Marinade
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Pasta Sauce
Sauces, Dressings, Spreads & Condiments	Spreads	Chocolate spread
Sauces, Dressings, Spreads & Condiments	Spreads	Jams & Preserves
Spices & Seasonings	Herbs	Dried/Ground Herb
Spices & Seasonings	Herbs	Fresh Herbs
Spices & Seasonings	Pepper	Ground Pepper
Spices & Seasonings	Pepper	Pepper Corns
Spices & Seasonings	Salt & Salt Mixtures	Flavored Salt
Spices & Seasonings	Salt & Salt Mixtures	Ground Salt



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Spices & Seasonings	Salt & Salt Mixtures	Rock Salt
Spices & Seasonings	Salt & Salt Mixtures	Sea Salt
Sweet/Savory Snacks	Popcorn	Microwave Popcorn
Sweet/Savory Snacks	Popcorn	Popcorn - Popped
Sweet/Savory Snacks	Popcorn	Popcorn - Unpopped
Sweet/Savory Snacks	Pretzels	Hard Pretzels
Sweet/Savory Snacks	Pretzels	Soft Pretzels
Sweet/Savory Snacks	Snack Bars	Other Snack Bars
Sweet/Savory Snacks	Trail Mix	Trail Mix
<b>Additional Information</b>		



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**Curaçao**

**DELI NOVA**

Contact Information			
Title		Name / Email / Phone	
Director		Hendrik Van Blanken / henk@deli-nova.com / 59998466000	
Company Information			
<b>Company Address:</b>	Kaya (Jombi) Mensing 49, Zeelandia, Willemstad, Curaçao CURACAO	<b>Website:</b>	https://www.deli-nova.com/shop
<b>Company Phone:</b>	59994654897	<b>Year Founded:</b>	2000
<b>Company Description:</b>	DeliNova is an importer, distributor company that specializes in the sale of seafood, meat, and fresh produce. Also, foodservice supplier to restaurants, hospitals, and the Royal Dutch Army. They have around 20 years in the market in which they have diversified their portfolio, including dairy, dry groceries, drinks, and non-food products.		
<b>Type of Business:</b>		<b>Customer(s):</b>	Retail - Natural/Organic/Healthy, Retail - Specialty/Gourmet, Retail - Supermarket/Grocery, FoodService/HORECA
<b>Facilities:</b>	Cash and Carry, Production Facility, dry store and freezers.	<b>Geographic Region (s) Served:</b>	Curacao
<b>Industry Segment(s):</b>	Beverages, Foodservice/HRI, Frozen, Natural/Organic, Seafood, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	DDP	<b>Consolidator(s) in the US:</b>	Miami, Florida
<b>Preferred Port(s) of Import:</b>		<b>Preferred Port(s) of Export from US:</b>	Miami-FL
Product Information			
<b>Attributes of Interest:</b>	100% Organic, Chilled, Gluten Free, Halal, Natural, Vegan, Vegetarian		
<b>Capacity to Import:</b>		<b>Cannot Import:</b>	Alcohol and Eggs
Products of Interest at this Event:			
<b>Product Category</b>	<b>Product Type</b>	<b>Product Sub-Type</b>	
Sauces, Dressings, Spreads & Condiments	Condiments	Ketchup	



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Sauces, Dressings, Spreads & Condiments	Condiments	Mayonnaise
Sauces, Dressings, Spreads & Condiments	Condiments	Mustard
Sauces, Dressings, Spreads & Condiments	Condiments	Pickled Products
Sauces, Dressings, Spreads & Condiments	Condiments	Vinegar
Sauces, Dressings, Spreads & Condiments	Dressings	Salad Dressing
Sauces, Dressings, Spreads & Condiments	Dressings	Vinaigrette
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Barbeque (BBQ) Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Chocolate
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Cocktail/Tartar Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Dry Sauce/Powder Mix
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Gravy
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Horseradish
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Hot Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Liquid Cooking Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Marinade
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Pasta Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Soy Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Table Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Tomato Puree
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Tomato Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Worcestershire Sauce



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Sauces, Dressings, Spreads & Condiments	Spreads	Cheese Spread
Sauces, Dressings, Spreads & Condiments	Spreads	Chocolate spread
Sauces, Dressings, Spreads & Condiments	Spreads	Jams & Preserves
<b>Additional Information</b>		

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**France**

**Sauce Piquante**

Contact Information			
Title	Name / Email / Phone		
Owner	Nicolas Dochter / nicolas.dochter@sauce-piquante.fr / 03 90 58 61 01		
Company Information			
<b>Company Address:</b>	3a Rue du Sommerberg Scherviller 67750	<b>Website:</b>	www.sauce-piquante.fr
<b>Company Phone:</b>	03 90 58 61 01	<b>Year Founded:</b>	2009
<b>Company Description:</b>	The company is the first specialized hot sauce importer and distributor in France and is now selling to Germany and Italy, too. Their core business are hot sauces but they are also looking into BBQ sauces and spices fitting into the category.		
<b>Type of Business:</b>		<b>Customer(s):</b>	Retail - Specialty/Gourmet, Retail - Department Store, Retail - Supermarket/Grocery
<b>Facilities:</b>	Warehouse	<b>Geographic Region (s) Served:</b>	France, Germany, Italy
<b>Industry Segment(s):</b>	Retail, Specialty/Gourmet		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	EXW	<b>Consolidator(s) in the US:</b>	
<b>Preferred Port(s) of Import:</b>	Antwerp	<b>Preferred Port(s) of Export from US:</b>	
Product Information			
<b>Attributes of Interest:</b>			
<b>Capacity to Import:</b>		<b>Cannot Import:</b>	Certain coloring and aromas might be a challenge. Corn syrup due to GMO issues.
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Sauces, Dressings, Spreads & Condiments	Condiments	Pickled Products	
Sauces, Dressings, Spreads & Condiments	Condiments	Salsa	

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Sauces, Dressings, Spreads & Condiments	Condiments	Vinegar
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Barbeque (BBQ) Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Hot Sauce
Spices & Seasonings	Spice	Dry Spice
<b>Additional Information</b>		

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**Guatemala**

**Toledo**

Contact Information			
Title		Name / Email / Phone	
Category Manager		Juan Estrada / juan.estrada@somoscmi.com / 52025050	
Company Information			
<b>Company Address:</b>	6 Calle, 21-89, Zona 12, Guatemala, 01 502	<b>Website:</b>	https://toledoalimentos.com/
<b>Company Phone:</b>	52025050	<b>Year Founded:</b>	1972
<b>Company Description:</b>	Toledo is one of the largest pork processors in Central America. This company commercializes their products in all over the region and distributes in food services and retail industry. The company produces a wide variety of pork products.		
<b>Type of Business:</b>		<b>Customer(s):</b>	
<b>Facilities:</b>	Processing plant, refrigerated warehouse and office.	<b>Geographic Region (s) Served:</b>	Central America.
<b>Industry Segment(s):</b>	Retail, Specialty/Gourmet		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	exw , fob	<b>Consolidator(s) in the US:</b>	Miami
<b>Preferred Port(s) of Import:</b>	Santo Tomas Izabal	<b>Preferred Port(s) of Export from US:</b>	Miami-FL
Product Information			
<b>Attributes of Interest:</b>			
<b>Capacity to Import:</b>		<b>Cannot Import:</b>	n/a
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Meats & Related Products	Pork	Belly	
Meats & Related Products	Pork	Ribs	
Meats & Related Products	Poultry (Chicken)	Chicken Wings	
Meats & Related Products	Processed Meats	Bacon	
Meats & Related Products	Processed Meats	Hot Dogs	
Meats & Related Products	Processed Meats	Jerky/Dried	

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Meats & Related Products	Processed Meats	Sausage
Oils, Fats & Seeds	Liquid Oils	Canola Oil
Oils, Fats & Seeds	Liquid Oils	Olive Oil
Oils, Fats & Seeds	Liquid Oils	Other Vegetable & Seed Oil
Oils, Fats & Seeds	Oil Sprays	Oil Sprays
Oils, Fats & Seeds	Spreadable Oils & Fats	Cooking Fat (vegetable based)
Sauces, Dressings, Spreads & Condiments	Condiments	Ketchup
Sauces, Dressings, Spreads & Condiments	Condiments	Mayonnaise
Sauces, Dressings, Spreads & Condiments	Condiments	Mustard
Sauces, Dressings, Spreads & Condiments	Condiments	Pickled Products
Sauces, Dressings, Spreads & Condiments	Dips	Bean Dip
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Barbeque (BBQ) Sauce
Sauces, Dressings, Spreads & Condiments	Spreads	Cheese Spread
Spices & Seasonings	Salt & Salt Mixtures	Flavored Salt
Spices & Seasonings	Salt & Salt Mixtures	Ground Salt
Spices & Seasonings	Salt & Salt Mixtures	Rock Salt
Spices & Seasonings	Salt & Salt Mixtures	Sea Salt
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
Sweet/Savory Snacks	Chips/Crisps	Vegetable Chips
<b>Additional Information</b>		



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BUYER PROFILES**

**Hong Kong**

**Global Fine Foods Limited**

Contact Information			
Title	Name / Email / Phone		
Buyer	Jason Wong / jwong@gff.hk / 6293 5985		
Company Information			
<b>Company Address:</b>	Rm 7, 6/F, Block A, Wah Sang Ind Bldg, 14-18 Wong Chuk Yeung St Fo Tan, N.T. Hong Kong HONG KONG	<b>Website:</b>	http://www.gff.hk
<b>Company Phone:</b>	2687 6884	<b>Year Founded:</b>	2008
<b>Company Description:</b>	GFF takes care of over 1 000 customers' needs. It primarily supplies products to hotels, restaurants, clubhouses, food chains, cruise ships, colleges and other catering establishments with premium quality chilled/frozen beef, pork, poultry, seafood, dairy products, bakery products...Our reliable products and services are supported by the continuous improvement in facilities including one dry food warehouse and five cold storage warehouses with built-in freezer and chiller rooms and five refrigerated trucks.		
<b>Type of Business:</b>		<b>Customer(s):</b>	Retail - Supermarket/Grocery, FoodService/HORECA
<b>Facilities:</b>	We have our own warehouse/office for daily operations and dispatch of goods to customers. We also use 3PL for larger volume storage of goods. We have a combination of internal and external 3PL for our delivery team, utilizing refrigerated trucks.	<b>Geographic Region (s) Served:</b>	Hong Kong
<b>Industry Segment(s):</b>	Food Ingredients, Foodservice/HRI, Frozen		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	CIF or FOB	<b>Consolidator(s) in the US:</b>	Atlanta, GA
<b>Preferred Port(s) of Import:</b>	Hong Kong	<b>Preferred Port(s) of Export from US:</b>	Oakland-CA

			<p>T: 312.334.9200 or 215.829.9111 E: <a href="mailto:info@foodexport.org">info@foodexport.org</a>   <a href="http://www.foodexport.org">www.foodexport.org</a></p> <p><small>The information included in this document is compiled and distributed by Food Export Midwest and Food Export Northeast and is to be used solely in conjunction with this event or service.</small></p>
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Product Information		
<b>Attributes of Interest:</b>	Dairy, Dried/Dehydrated, Halal, Kosher, No Antibiotics, No Artificial Ingredients, No Preservatives, Organic, Reduced Fat, Trans-fat Free	
<b>Capacity to Import:</b>		<b>Cannot Import:</b> CBD, Hemp
Products of Interest at this Event:		
Product Category	Product Type	Product Sub-Type
Sauces, Dressings, Spreads & Condiments	Condiments	Ketchup
Sauces, Dressings, Spreads & Condiments	Condiments	Mayonnaise
Sauces, Dressings, Spreads & Condiments	Condiments	Mustard
Sauces, Dressings, Spreads & Condiments	Condiments	Pickled Products
Sauces, Dressings, Spreads & Condiments	Condiments	Salsa
Sauces, Dressings, Spreads & Condiments	Condiments	Vinegar
Sauces, Dressings, Spreads & Condiments	Dips	Bean Dip
Sauces, Dressings, Spreads & Condiments	Dips	Dip, Other
Sauces, Dressings, Spreads & Condiments	Dips	Hummus
Sauces, Dressings, Spreads & Condiments	Dressings	Salad Dressing
Sauces, Dressings, Spreads & Condiments	Dressings	Vinaigrette
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Barbeque (BBQ) Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Chocolate
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Cocktail/Tartar Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Dry Sauce/Powder Mix
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Gravy
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Horseradish



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Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Hot Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Liquid Cooking Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Marinade
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Pasta Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Soy Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Table Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Tomato Puree
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Tomato Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Worcestershire Sauce
Spices & Seasonings	Herbs	Fresh Herbs
Spices & Seasonings	Pepper	Ground Pepper
Spices & Seasonings	Pepper	Pepper Corns
Spices & Seasonings	Salt & Salt Mixtures	Flavored Salt
Spices & Seasonings	Salt & Salt Mixtures	Ground Salt
Spices & Seasonings	Salt & Salt Mixtures	Rock Salt
Spices & Seasonings	Salt & Salt Mixtures	Sea Salt
Spices & Seasonings	Seed	Ground Seed
Spices & Seasonings	Seed	Whole Seed
Spices & Seasonings	Spice	Dry Spice
Spices & Seasonings	Spice	Extract, Other
Spices & Seasonings	Spice	Extract, Vanilla
Spices & Seasonings	Spice	Fresh/Raw Spice
<b>Additional Information</b>		



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**Condiments, Sauces, and Rubs Buyers Mission at the American Royal BBQ  
Kansas City, MO 11/1/2024 - 11/1/2024  
BUYER PROFILES**

**United Kingdom  
of Great Britain  
and Northern  
Ireland (the)**

**Hot-Headz!**

Contact Information			
Title	Name / Email / Phone		
	Stuart McAllister / info@hot-headz.com /		
Company Information			
<b>Company Address:</b>	C5, Phoenix Trading Est. London Road Stroud, Glost. GL5 2BX UNITED KINGDOM	<b>Website:</b>	http://hot-headz.co.uk
<b>Company Phone:</b>	(44)145-373-1730	<b>Year Founded:</b>	1970
<b>Company Description:</b>	Hot-Headz Ltd is a key wholesaler of condiments to include BBQ and Wing sauces, ketchups and mustards and is the leading distributor of hor sauces, 15 of which are imported from the U.S. It also supplies products from the La Preferida brand. In addition to wholesaling to the trade sector, Hot-Headz will sell direct to the public vis its web site - <a href="https://hot-headz.com/?s=bbq&amp;search_is=1&amp;post_type=product&amp;_region=usa">https://hot-headz.com/?s=bbq&amp;search_is=1&amp;post_type=product&amp;_region=usa</a>		
<b>Type of Business:</b>		<b>Customer(s):</b>	Retail - Natural/Organic/Healthy, Retail - Supermarket/Grocery, Retail - Convenience, FoodService/HORECA, Retail - Department Store, Retail - Club Store/Warehouse, Retail - Specialty/Gourmet
<b>Facilities:</b>	Offices and Warehouse	<b>Geographic Region (s) Served:</b>	UK and Europe
<b>Industry Segment(s):</b>	Ethnic, Food Ingredients, Foodservice/HRI, Natural/Organic, Private Label, Retail, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	EXW	<b>Consolidator(s) in the US:</b>	Most US Ports for sea freight
<b>Preferred Port(s) of Import:</b>		<b>Preferred Port(s) of Export from US:</b>	
Product Information			
<b>Attributes of Interest:</b>	All Natural, Allergen Free, Natural, No Artificial Ingredients, No Preservatives, Non - GMO - US Certified, Sustainably Produced		

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<b>Capacity to Import:</b>		<b>Cannot Import:</b>	Any product that doesn't comply with UK and EU food legislation
<b>Products of Interest at this Event:</b>			
<b>Product Category</b>	<b>Product Type</b>	<b>Product Sub-Type</b>	
Sauces, Dressings, Spreads & Condiments	Condiments	Ketchup	
Sauces, Dressings, Spreads & Condiments	Condiments	Mayonnaise	
Sauces, Dressings, Spreads & Condiments	Condiments	Mustard	
Sauces, Dressings, Spreads & Condiments	Condiments	Pickled Products	
Sauces, Dressings, Spreads & Condiments	Condiments	Pickled Products	
Sauces, Dressings, Spreads & Condiments	Condiments	Salsa	
Sauces, Dressings, Spreads & Condiments	Condiments	Vinegar	
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Barbeque (BBQ) Sauce	
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Dry Sauce/Powder Mix	
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Hot Sauce	
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Marinade	
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Tomato Puree	
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Tomato Sauce	
Spices & Seasonings	Salt & Salt Mixtures	Flavored Salt	
Spices & Seasonings	Spice	Dry Spice	
Spices & Seasonings	Spice	Fresh/Raw Spice	
<b>Additional Information</b>			