

**2025 Specialty Food Buyers Mission at Winter Fancy Food**  
**Las Vegas, NV 1/18/2025 - 1/20/2025**  
**BUYER PROFILES**

**Brazil**

**Rodin Importações Ltda**

Contact Information			
Title		Name / Email / Phone	
Director / Owner		Available upon registration (go to "My Activities" if you already registered)	
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	http://www.rodin.com.br
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	1995
<b>Company Description:</b>	Rodin is an established importer of premium food products in Brazil, with a diverse portfolio that includes tea, condiments, jams, and caviar, among other items. These products are sold through various channels, including retailers, supermarkets, mini markets, and convenience stores. The company has a strong track record in representing international brands and has been importing products from the U.S. for several years. Rodin's directors note that Brazilian consumers have a high level of trust in American products, which guides their decision to prioritize U.S. imports. Operating since 1995, Rodin initially focused on importing gourmet chocolates, filling a market gap for unique and high-quality products. After the success of their initial product offering, the company expanded its portfolio to meet increasing consumer demand for specialty food items. Rodin covers the entire Brazilian market through its extensive distribution network and continues to seek new products and partnerships to further grow its offerings and meet the evolving needs of the Brazilian consumer base.		
<b>Type of Business:</b>		<b>Customer(s):</b>	Retail - Specialty/Gourmet, Retail - Supermarket/Grocery
<b>Facilities:</b>	Own warehouse in São Paulo, trucks, and partnership with retailers' warehouses around Brazil	<b>Geographic Region (s) Served:</b>	Brazil nationwide
<b>Industry Segment(s):</b>	Bakery, Natural/Organic, Private Label, Retail, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	FOB	<b>Consolidator(s) in the US:</b>	
<b>Preferred Port(s) of Import:</b>		<b>Preferred Port(s) of Export from US:</b>	Miami-FL
Product Information			
<b>Attributes of Interest:</b>	Kosher, Low Calorie, Sugar Free		
<b>Capacity to Import:</b>		<b>Cannot Import:</b>	N/A



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### Products of Interest at this Event:

Product Category	Product Type	Product Sub-Type
Bakery Products	Biscuits, Crackers, & Wafers	Sweet Biscuits
Bakery Products	Bread	Bagels
Bakery Products	Breakfast Products	Pancakes
Bakery Products	Breakfast Products	Waffles
Bakery Products	Cakes	Cakes
Bakery Products	Tortillas	Corn Tortillas
Bakery Products	Tortillas	Other Tortillas
Beverages	Coffee	Ready Drink Coffee Beverage
Beverages	Juices	Fruit Juice
Beverages	Liqueur & Spirits	Liqueur, Other
Beverages	Sweetened/Soft-Drinks	Hot Chocolate/Cocoa Mix
Beverages	Water	Flavored Water
Confectionery	Gum	Chewing Gum
Confectionery	Sugar Confectionery	Boiled Sweets
Confectionery	Sugar Confectionery	Marshmallows
Confectionery	Sugar Confectionery	Pastilles, Jellies, & Chews
Confectionery	Sugar Confectionery	Spun Sugar
Confectionery	Sugar Confectionery	Toffees, Caramels, & Nougats
Dairy & Related Products	Non-Dairy	Non-Dairy Creamer
Fish & Seafood	Other Fish & Seafood	Caviar
Food Ingredients	Bakery & Confectionary Ingredients	Bakery & Confectionary Bases
Food Ingredients	Bakery & Confectionary Ingredients	Baking Decorations/Toppings
Food Ingredients	Bakery & Confectionary Ingredients	Dough
Food Ingredients	Bakery & Confectionary Ingredients	Pancake and Waffles mixes
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Barbeque (BBQ) Sauce
Supplements & Sweeteners	Sugars & Sweeteners	Maple Syrup

### Additional Information



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**BUYER PROFILES**

**Canada**

**Atlas Brand Management**

Contact Information			
Title	Name / Email / Phone		
President	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	http://www.atlasbrandmanagement.com
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	2008
<b>Company Description:</b>	<p>With over 20 years of experience in the Canadian Retail Food Industry, Atlas works with all major chains and independent accounts with representation in food and non food categories predominantly in the natural channel. It has partnerships with national and regional distributors, key accounts and has store level representation. It also has a team of brand ambassadors who conduct demos, store audits etc.</p> <p>Atlas Brand Management is well-established in the natural, organic and gluten-free products market. It prides itself as a true Brand Management company not only managing existing brands but also for successfully launching and growing pioneer brands.</p>		
<b>Type of Business:</b>		<b>Customer(s):</b>	Retail - Convenience, Retail - Specialty/Gourmet, Retail - Supermarket/Grocery, Retail - Natural/Organic/Healthy, Retail - Other (Non-Food), Retail - Drugstore
<b>Facilities:</b>	N/A	<b>Geographic Region (s) Served:</b>	CANADA
<b>Industry Segment(s):</b>	Bakery, Beverages, Confectionery, Ethnic, Foodservice/HRI, Frozen, Natural/Organic, Retail, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>		<b>Consolidator(s) in the US:</b>	
<b>Preferred Port(s) of Import:</b>	None	<b>Preferred Port(s) of Export from US:</b>	
Product Information			
<b>Attributes of Interest:</b>	100% Organic, All Natural, Ethnic, Gluten Free, No Artificial Ingredients, No Preservatives, Non - GMO - US Certified, Non-Dairy, Organic, Sugar Free, Vegan, Vegetarian		
<b>Capacity to Import:</b>		<b>Cannot Import:</b>	alcohol, dairy
Products of Interest at this Event:			



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Product Category	Product Type	Product Sub-Type
Baby Food	Baby Snacks	Baby Snacks
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers
Bakery Products	Biscuits, Crackers, & Wafers	Sweet Biscuits
Bakery Products	Breakfast Products	Breakfast Cereal Flakes
Bakery Products	Breakfast Products	Hot Cereal
Bakery Products	Breakfast Products	Muesli
Bakery Products	Breakfast Products	Oats & Oatmeal
Bakery Products	Breakfast Products	Other Breakfast Cereal
Bakery Products	Breakfast Products	Pancakes
Bakery Products	Breakfast Products	Sweetened Cereal
Bakery Products	Breakfast Products	Waffles
Confectionery	Chocolate Confectionery	Countlines
Confectionery	Chocolate Confectionery	Seasonal Chocolate
Dairy & Related Products	Non-Dairy	Almond Milk
Dairy & Related Products	Non-Dairy	Cheese
Sauces, Dressings, Spreads & Condiments	Spreads	Nut-based Spread/Nut Butter
Sweet/Savory Snacks	Extruded Snacks	Extruded Snacks
Sweet/Savory Snacks	Pretzels	Hard Pretzels
<b>Additional Information</b>		



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**Guatemala**

**Tea Hauss**

Contact Information			
Title	Name / Email / Phone		
General Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	https://www.teehaus.com.gt/
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	2004
<b>Company Description:</b>	Tea Hauss is a Guatemalan importer, working mainly with U.S brands. This company distributes and imports Derhlefsen , Metro Tea , David Rio and Big Train. Their customers include the main coffee shops in Guatemala such as Cafe Barista, Starbucks, & Café, the main retailers such as Walmart , La Torre and High-end and gourmet food shops in the most exclusive zones in Guatemala City.		
<b>Type of Business:</b>		<b>Customer(s):</b>	Retail - Convenience, Retail - Department Store, Retail - Specialty/Gourmet, Retail - Supermarket/Grocery, Retail - Natural/Organic/Healthy, FoodService/HORECA
<b>Facilities:</b>	warehouse	<b>Geographic Region (s) Served:</b>	Guatemala
<b>Industry Segment(s):</b>	Beverages, Foodservice/HRI, Retail, Specialty/Gourmet		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	FOB	<b>Consolidator(s) in the US:</b>	Miami
<b>Preferred Port(s) of Import:</b>	Santo Tomas, Puerto Quetzal	<b>Preferred Port(s) of Export from US:</b>	Miami-FL
Product Information			
<b>Attributes of Interest:</b>	N/A		
<b>Capacity to Import:</b>		<b>Cannot Import:</b>	n/a
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers	
Bakery Products	Biscuits, Crackers, & Wafers	Sweet Biscuits	
Bakery Products	Bread	Bread Crumbs/Croutons	



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Bakery Products	Bread	Pizza Crust
Bakery Products	Breakfast Products	Breakfast Cereal Flakes
Bakery Products	Breakfast Products	Oats & Oatmeal
Bakery Products	Breakfast Products	Pancakes
Bakery Products	Breakfast Products	Sweetened Cereal
Bakery Products	Cookies	Ready-to-Bake Cookies
Bakery Products	Cookies	Ready-to-Eat Cookies
Bakery Products	Granola	Sweetened/Flavored Granola
Beverages	Beer/Cider	Non-Alcoholic Beer
Beverages	Coffee	Coffee Husks
Beverages	Coffee	Mixes, Powder or Liquid
Beverages	Coffee	Not Roasted Coffee
Beverages	Coffee	Ready Drink Coffee Beverage
Beverages	Hard Seltzer	Hard Seltzer
Beverages	Juices	Fruit Juice
Beverages	Plant Based Beverages	Plant Based Beverages
Beverages	Sweetened/Soft-Drinks	Hot Chocolate/Cocoa Mix
Beverages	Sweetened/Soft-Drinks	Soda/Pop
Beverages	Sweetened/Soft-Drinks	Soft Drink Concentrate
Beverages	Tea	Black Tea
Beverages	Tea	Green Tea
Beverages	Tea	Herbal Tea
Beverages	Tea	Kombucha
Beverages	Tea	White Tea
Beverages	Water	Flavored Water
Beverages	Water	Mineral Water
Beverages	Wine	Non-Alcoholic Wine
Confectionery	Chocolate Confectionery	Alfajores
Confectionery	Chocolate Confectionery	Seasonal Chocolate
Confectionery	Sugar Confectionery	Marshmallows
Confectionery	Sugar Confectionery	Mints
Confectionery	Sugar Confectionery	Toffees, Caramels, & Nougats
Dairy & Related Products	Dairy	Evaporated & Condensed Milk
Dairy & Related Products	Non-Dairy	Almond Milk
Dairy & Related Products	Non-Dairy	Oat Milk
Dairy & Related Products	Non-Dairy	Rice Milk



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Dairy & Related Products	Non-Dairy	Soy Milk
Fruits & Nuts	Nuts	Almonds
Fruits & Nuts	Nuts	Cashews
Fruits & Nuts	Nuts	Chestnuts
Fruits & Nuts	Nuts	Hazelnuts
Fruits & Nuts	Nuts	Macadamia
Fruits & Nuts	Nuts	Mixed Nuts
Fruits & Nuts	Nuts	Peanuts
Fruits & Nuts	Nuts	Pecans
Fruits & Nuts	Nuts	Pistachios
Fruits & Nuts	Nuts	Soy Nuts
Fruits & Nuts	Nuts	Walnuts, Black
Fruits & Nuts	Nuts	Walnuts, English
Oils, Fats & Seeds	Liquid Oils	Olive Oil
Oils, Fats & Seeds	Liquid Oils	Peanut Oil
Oils, Fats & Seeds	Liquid Oils	Safflower Oil
Oils, Fats & Seeds	Liquid Oils	Soybean Oil
Oils, Fats & Seeds	Oil Sprays	Oil Sprays
Pasta, Rice, & Grains	Grains	Wheat
Pasta, Rice, & Grains	Pasta & Noodles	Couscous
Pasta, Rice, & Grains	Pasta & Noodles	Instant Noodles
Pasta, Rice, & Grains	Pasta & Noodles	Other Pasta/Noodle
Ready Meals	Soup	Soup, Dehydrated
Ready Meals	Soup	Soup, Instant
Sauces, Dressings, Spreads & Condiments	Dips	Bean Dip
Sauces, Dressings, Spreads & Condiments	Dips	Dip, Other
Sauces, Dressings, Spreads & Condiments	Dips	Hummus
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Pasta Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Soy Sauce
Supplements & Sweeteners	Sugars & Sweeteners	Agave
Supplements & Sweeteners	Sugars & Sweeteners	Stevia
Sweet/Savory Snacks	Chips/Crisps	Potato Chips



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Sweet/Savory Snacks	Chips/Crisps	Tortilla/Corn Chips
Sweet/Savory Snacks	Chips/Crisps	Vegetable Chips
Sweet/Savory Snacks	Fruit Snacks	Fruit Snacks
Sweet/Savory Snacks	Popcorn	Microwave Popcorn
Sweet/Savory Snacks	Pretzels	Hard Pretzels
Sweet/Savory Snacks	Pretzels	Soft Pretzels
Sweet/Savory Snacks	Seed Snacks	Nut snacks
Sweet/Savory Snacks	Snack Bars	Breakfast Bars
<b>Additional Information</b>		



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**Hong Kong**

**The Green Olive Ltd.**

Contact Information			
Title	Name / Email / Phone		
Managing Director	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	www.greenolive.hk
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	2006
<b>Company Description:</b>	Since 2006, The Green Olive Ltd. has been serving the retail and catering market in Hong Kong, Macau, and Taiwan, and acting as the sole and exclusive importer and distributor of multiple renowned brands, such as BE-KIND, CÉRÉMONIE, GINOS 27, etc. They have developed an extensive sales network covering online shopping, supermarket chains, premium stores, food service, and catering of hotels and food manufacturing sectors. Through cooperation with our overseas partners and the support of our valuable customers, The Green Olive will maintain its commitment to providing the Greater China market with high-quality food & beverage products.		
<b>Type of Business:</b>		<b>Customer(s):</b>	Food Manufacturing, Retail - Club Store/Warehouse, Retail - Convenience, Retail - Discount Store, Retail - Internet/TV, Retail - Natural/Organic/Healthy, Retail - Specialty/Gourmet, Retail - Supermarket/Grocery
<b>Facilities:</b>	Online retail store	<b>Geographic Region (s) Served:</b>	Hong Kong, Taiwan, Macau, China, Malaysia
<b>Industry Segment(s):</b>	Beverages, Foodservice/HRI, Natural/Organic, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	FOB	<b>Consolidator(s) in the US:</b>	
<b>Preferred Port(s) of Import:</b>	Hong Kong	<b>Preferred Port(s) of Export from US:</b>	
Product Information			



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<b>Attributes of Interest:</b>	100% Organic, All Natural, Allergen Free, Dietary, Ethnic, Fat Free, Gluten Free, Gluten Free Uncertified, Halal, Halal Uncertified, Hormone Free, Low Calorie, Low Fat, Low Sodium, Natural, No Antibiotics, No Artificial Ingredients, No Fat, No Monosodium Glutamate (MSG), No Preservatives, No Sugar Added, Non - GMO - EU Certified, Non - GMO - US Certified, Non-Dairy, Organic, Plant Based, Reduced Fat, Smart, Sugar Free, Sustainably Produced, Trans-fat Free, Vegan, Vegetarian, Zero Calories		
<b>Capacity to Import:</b>		<b>Cannot Import:</b>	N/A
<b>Products of Interest at this Event:</b>			
<b>Product Category</b>	<b>Product Type</b>	<b>Product Sub-Type</b>	
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers	
Bakery Products	Biscuits, Crackers, & Wafers	Sweet Biscuits	
Bakery Products	Breakfast Products	Breakfast Cereal Flakes	
Bakery Products	Breakfast Products	Muesli	
Bakery Products	Breakfast Products	Oats & Oatmeal	
Bakery Products	Breakfast Products	Other Breakfast Cereal	
Bakery Products	Breakfast Products	Pancakes	
Bakery Products	Breakfast Products	Sweetened Cereal	
Bakery Products	Breakfast Products	Waffles	
Bakery Products	Cookies	Ready-to-Eat Cookies	
Bakery Products	Granola	Mixed/Trail Mix	
Bakery Products	Granola	Plain Granola	
Bakery Products	Granola	Sweetened/Flavored Granola	
Bakery Products	Mixes	Dessert Mixes	
Bakery Products	Pastries/Tarts/Pies	Ready-to-Eat Pastries & Tarts	
Bakery Products	Tortillas	Corn Tortillas	
Bakery Products	Tortillas	Flour Tortillas	
Bakery Products	Tortillas	Other Tortillas	
Beverages	Beer/Cider	Non-Alcoholic Beer	
Beverages	Plant Based Beverages	Plant Based Beverages	
Confectionery	Sugar Confectionery	Mints	
Food Ingredients	Bakery & Confectionary Ingredients	Bakery & Confectionary Bases	
Food Ingredients	Bakery & Confectionary Ingredients	Pancake and Waffles mixes	
Fruits & Nuts	Nuts	Almonds	
Fruits & Nuts	Nuts	Cashews	
Fruits & Nuts	Nuts	Chestnuts	
Fruits & Nuts	Nuts	Hazelnuts	
Fruits & Nuts	Nuts	Macadamia	



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Fruits & Nuts	Nuts	Mixed Nuts
Fruits & Nuts	Nuts	Other Nuts
Fruits & Nuts	Nuts	Peanuts
Fruits & Nuts	Nuts	Pecans
Fruits & Nuts	Nuts	Pistachios
Fruits & Nuts	Nuts	Soy Nuts
Fruits & Nuts	Nuts	Walnuts, Black
Fruits & Nuts	Nuts	Walnuts, English
Oils, Fats & Seeds	Liquid Oils	Botanical & Essential Oil
Oils, Fats & Seeds	Liquid Oils	Canola Oil
Oils, Fats & Seeds	Liquid Oils	Corn Oil
Oils, Fats & Seeds	Liquid Oils	Olive Oil
Oils, Fats & Seeds	Liquid Oils	Other Vegetable & Seed Oil
Oils, Fats & Seeds	Liquid Oils	Sunflower Oil
Oils, Fats & Seeds	Oil Sprays	Oil Sprays
Pasta, Rice, & Grains	Pasta & Noodles	Couscous
Pasta, Rice, & Grains	Pasta & Noodles	Egg Noodles
Pasta, Rice, & Grains	Pasta & Noodles	Instant Noodles
Pasta, Rice, & Grains	Pasta & Noodles	Other Pasta/Noodle
Pasta, Rice, & Grains	Pasta & Noodles	Plain/Flour Noodle
Pasta, Rice, & Grains	Pasta & Noodles	Rice Noodle
Pasta, Rice, & Grains	Pasta & Noodles	Vegetable Based Pasta
Pasta, Rice, & Grains	Pasta & Noodles	Wheat Pasta
Pasta, Rice, & Grains	Pasta & Noodles	White Pasta
Ready Meals	Dinner Mixes	Dinner mixes
Ready Meals	Lunch Kits	Lunch kits
Ready Meals	Prepared Appetizers	Prepared Appetizers
Ready Meals	Prepared Meals	Prepared meals
Ready Meals	Prepared Salads	Prepared salads
Sauces, Dressings, Spreads & Condiments	Condiments	Ketchup
Sauces, Dressings, Spreads & Condiments	Condiments	Mayonnaise
Sauces, Dressings, Spreads & Condiments	Condiments	Mustard
Sauces, Dressings, Spreads & Condiments	Condiments	Pickled Products



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Sauces, Dressings, Spreads & Condiments	Condiments	Salsa
Sauces, Dressings, Spreads & Condiments	Condiments	Vinegar
Sauces, Dressings, Spreads & Condiments	Dips	Bean Dip
Sauces, Dressings, Spreads & Condiments	Dips	Dip, Other
Sauces, Dressings, Spreads & Condiments	Dips	Hummus
Sauces, Dressings, Spreads & Condiments	Dressings	Salad Dressing
Sauces, Dressings, Spreads & Condiments	Dressings	Vinaigrette
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Barbeque (BBQ) Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Chocolate
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Cocktail/Tartar Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Dry Sauce/Powder Mix
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Gravy
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Horseradish
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Hot Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Liquid Cooking Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Marinade
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Pasta Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Table Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Tomato Puree
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Tomato Sauce
Sauces, Dressings, Spreads & Condiments	Spreads	Cheese Spread



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Sauces, Dressings, Spreads & Condiments	Spreads	Chocolate spread
Sauces, Dressings, Spreads & Condiments	Spreads	Jams & Preserves
Sauces, Dressings, Spreads & Condiments	Spreads	Nut-based Spread/Nut Butter
Sauces, Dressings, Spreads & Condiments	Spreads	Other Spreads
Sauces, Dressings, Spreads & Condiments	Spreads	Yeast-based Spread
Spices & Seasonings	Herbs	Dried/Ground Herb
Spices & Seasonings	Herbs	Fresh Herbs
Spices & Seasonings	Pepper	Ground Pepper
Spices & Seasonings	Pepper	Pepper Corns
Spices & Seasonings	Salt & Salt Mixtures	Flavored Salt
Spices & Seasonings	Salt & Salt Mixtures	Ground Salt
Spices & Seasonings	Salt & Salt Mixtures	Rock Salt
Spices & Seasonings	Salt & Salt Mixtures	Sea Salt
Supplements & Sweeteners	Sugars & Sweeteners	Agave
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
Sweet/Savory Snacks	Chips/Crisps	Tortilla/Corn Chips
Sweet/Savory Snacks	Chips/Crisps	Vegetable Chips
Sweet/Savory Snacks	Meat Snacks	Jerky
Sweet/Savory Snacks	Meat Snacks	Meat Sticks
Sweet/Savory Snacks	Seed Snacks	Nut snacks
Sweet/Savory Snacks	Seed Snacks	Sunflower seeds
Sweet/Savory Snacks	Snack Bars	Breakfast Bars
Sweet/Savory Snacks	Snack Bars	Energy & Nutrition Bars
Sweet/Savory Snacks	Snack Bars	Fruit Bars
Sweet/Savory Snacks	Snack Bars	Granola/Muesli Bars
Sweet/Savory Snacks	Snack Bars	Other Snack Bars
<b>Additional Information</b>		



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**2025 Specialty Food Buyers Mission at Winter Fancy Food**  
**Las Vegas, NV 1/18/2025 - 1/20/2025**  
**BUYER PROFILES**

**Japan**

**Wismettac Foods, Inc.**

Contact Information			
Title	Name / Email / Phone		
Assistant Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	http://www.ntcltd.com
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	1912
<b>Company Description:</b>	Wismettac Foods which was established 1912. Our business is exporting and importing huge kind of foods. As for thier importing business, they have business all major accounts in Japan like supermarket, specialty store, department store, food service, variety store channels. Also, they have direct business with lots of major companies in Japan, so we could approach directly to buyers and introduce and ask their opinion face to face.		
<b>Type of Business:</b>		<b>Customer(s):</b>	Retail - Club Store/Warehouse, FoodService/HORECA, Retail - Convenience, Retail - Department Store, Retail - Discount Store, Retail - Drugstore, Retail - Internet/TV, Retail - Natural/Organic/Healthy, Retail - Other (Non-Food), Retail - Specialty/Gourmet, Retail - Supermarket/Grocery
<b>Facilities:</b>	They are importer and distributor so we don't have own factory, but we have own EC site to sale our products.	<b>Geographic Region (s) Served:</b>	Distribute throughout Japan. The biggest sales area is around Tokyo.
<b>Industry Segment(s):</b>	Bakery, Confectionery, Food Ingredients, Foodservice/HRI, Health and Beauty, Natural/Organic, Private Label, Retail, Seafood, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	Usually EXW, but we could arrange.	<b>Consolidator(s) in the US:</b>	
<b>Preferred Port(s) of Import:</b>		<b>Preferred Port(s) of Export from US:</b>	
Product Information			



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<b>Attributes of Interest:</b>	100% Organic, All Natural, Allergen Free, Ethnic, Fat Free, Gluten Free, Hormone Free, Low Calorie, Low Fat, Natural, No Artificial Ingredients, No Fat, No Preservatives, No Sugar Added, Non - GMO - EU Certified, Non - GMO - US Certified, Plant Based, Smart, Sugar Free, Sustainably Produced, Vegetarian, Zero Calories		
<b>Capacity to Import:</b>		<b>Cannot Import:</b>	Alcoholic Beverages, Any Beverages, Dairy Products, Frozen Products, Chilled Products, Meat Products.
<b>Products of Interest at this Event:</b>			
<b>Product Category</b>	<b>Product Type</b>	<b>Product Sub-Type</b>	
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers	
Bakery Products	Biscuits, Crackers, & Wafers	Sweet Biscuits	
Bakery Products	Breakfast Products	Breakfast Cereal Flakes	
Bakery Products	Breakfast Products	Hot Cereal	
Bakery Products	Breakfast Products	Muesli	
Bakery Products	Breakfast Products	Oats & Oatmeal	
Bakery Products	Breakfast Products	Other Breakfast Cereal	
Bakery Products	Breakfast Products	Pancakes	
Bakery Products	Breakfast Products	Sweetened Cereal	
Bakery Products	Breakfast Products	Waffles	
Bakery Products	Cookies	Ready-to-Eat Cookies	
Bakery Products	Granola	Mixed/Trail Mix	
Bakery Products	Granola	Plain Granola	
Bakery Products	Granola	Sweetened/Flavored Granola	
Bakery Products	Mixes	Dessert Mixes	
Bakery Products	Tortillas	Corn Tortillas	
Bakery Products	Tortillas	Flour Tortillas	
Bakery Products	Tortillas	Other Tortillas	
Beverages	Tea	Black Tea	
Beverages	Tea	Green Tea	
Beverages	Tea	Herbal Tea	
Beverages	Tea	Kombucha	
Beverages	Tea	White Tea	
Confectionery	Chocolate Confectionery	Alfajores	
Confectionery	Chocolate Confectionery	Bagged Selflines/Softlines	
Confectionery	Chocolate Confectionery	Boxed Assortment Chocolates	
Confectionery	Chocolate Confectionery	Chocolate Tablets/Squares	
Confectionery	Chocolate Confectionery	Chocolate with Toys	



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Confectionery	Chocolate Confectionery	Countlines
Confectionery	Chocolate Confectionery	Seasonal Chocolate
Confectionery	Sugar Confectionery	Boiled Sweets
Confectionery	Sugar Confectionery	Fudge
Confectionery	Sugar Confectionery	Licorice
Confectionery	Sugar Confectionery	Lollipops
Confectionery	Sugar Confectionery	Marshmallows
Confectionery	Sugar Confectionery	Medicated Confectionery
Confectionery	Sugar Confectionery	Pastilles, Jellies, & Chews
Confectionery	Sugar Confectionery	Spun Sugar
Confectionery	Sugar Confectionery	Toffees, Caramels, & Nougats
Plant Based Alternatives	Meat Alternatives	Meat Alternatives
Pulses & Legumes	Beans	Adzuki Beans
Pulses & Legumes	Beans	Black Beans
Pulses & Legumes	Beans	Fava Beans
Pulses & Legumes	Beans	Garbanzo/Chickpea
Pulses & Legumes	Beans	Great Northern Beans
Pulses & Legumes	Beans	Kidney Beans
Pulses & Legumes	Beans	Navy Beans
Pulses & Legumes	Beans	Otebo Beans
Pulses & Legumes	Beans	Pink Beans
Pulses & Legumes	Beans	Pinto Beans
Pulses & Legumes	Beans	Red Beans
Pulses & Legumes	Beans	Soybeans
Pulses & Legumes	Beans	Yellow eye Beans
Ready Meals	Dinner Mixes	Dinner mixes
Ready Meals	Lunch Kits	Lunch kits
Ready Meals	Processed Meat Substitutes	Processed Meat Substitutes
Ready Meals	Processed Meat Substitutes	Veggie Burger
Sauces, Dressings, Spreads & Condiments	Condiments	Ketchup
Sauces, Dressings, Spreads & Condiments	Condiments	Mayonnaise
Sauces, Dressings, Spreads & Condiments	Condiments	Mustard
Sauces, Dressings, Spreads & Condiments	Condiments	Pickled Products



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Sauces, Dressings, Spreads & Condiments	Condiments	Salsa
Sauces, Dressings, Spreads & Condiments	Condiments	Vinegar
Sauces, Dressings, Spreads & Condiments	Dips	Bean Dip
Sauces, Dressings, Spreads & Condiments	Dips	Dip, Other
Sauces, Dressings, Spreads & Condiments	Dips	Hummus
Sauces, Dressings, Spreads & Condiments	Dressings	Salad Dressing
Sauces, Dressings, Spreads & Condiments	Dressings	Vinaigrette
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Barbeque (BBQ) Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Chocolate
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Cocktail/Tartar Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Dry Sauce/Powder Mix
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Gravy
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Horseradish
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Hot Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Liquid Cooking Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Marinade
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Pasta Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Soy Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Table Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Tomato Puree
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Tomato Sauce



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Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Worcestershire Sauce
Sauces, Dressings, Spreads & Condiments	Spreads	Cheese Spread
Sauces, Dressings, Spreads & Condiments	Spreads	Chocolate spread
Sauces, Dressings, Spreads & Condiments	Spreads	Jams & Preserves
Sauces, Dressings, Spreads & Condiments	Spreads	Nut-based Spread/Nut Butter
Sauces, Dressings, Spreads & Condiments	Spreads	Other Spreads
Sauces, Dressings, Spreads & Condiments	Spreads	Yeast-based Spread
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
Sweet/Savory Snacks	Chips/Crisps	Tortilla/Corn Chips
Sweet/Savory Snacks	Chips/Crisps	Vegetable Chips
Sweet/Savory Snacks	Extruded Snacks	Extruded Snacks
Sweet/Savory Snacks	Fruit Snacks	Fruit Snacks
Sweet/Savory Snacks	Pretzels	Hard Pretzels
Sweet/Savory Snacks	Pretzels	Soft Pretzels
Sweet/Savory Snacks	Snack Bars	Breakfast Bars
Sweet/Savory Snacks	Snack Bars	Energy & Nutrition Bars
Sweet/Savory Snacks	Snack Bars	Fruit Bars
Sweet/Savory Snacks	Snack Bars	Granola/Muesli Bars
Sweet/Savory Snacks	Snack Bars	Other Snack Bars
Sweet/Savory Snacks	Trail Mix	Trail Mix
<b>Additional Information</b>		



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**2025 Specialty Food Buyers Mission at Winter Fancy Food**  
**Las Vegas, NV 1/18/2025 - 1/20/2025**  
**BUYER PROFILES**

**Korea (the  
Republic of)**

**Hyosung International Co.,Ltd**

Contact Information			
Title	Name / Email / Phone		
Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	http://www.hyosungint.com
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	1994
<b>Company Description:</b>	Hyosung International handles all sorts of confectionary, snacks, processed food such as pasta sauce, condiments and canned food. Some of the brands the company has a distribution right to are Mondiv (upscale glass jar products) from Canada, Imperial (butter cookies) from Thailand and Hamlet (candies & chocolates) from Belgium. This company is one of the major food importers, distributors in Korea. It imports chocolate, coffee, soup, jam, pasta, cookie, biscuit, candy, snack, sauce, dressing, pasta, olive oil, peanut butter, whole grain mustard, juice, etc. from Japan, USA, Canada, France, Belgium, Germany, Italy, Poland, UK, Spain, Greece, Vietnam, Taiwan, Thailand. It is looking for new US products to import to the Korean market. Its distribution channels include department stores, supermarkets, convenience stores, and foodservice.		
<b>Type of Business:</b>		<b>Customer(s):</b>	FoodService/HORECA, Retail - Department Store, Retail - Convenience, Retail - Club Store/Warehouse, Retail - Discount Store, Retail - Drugstore, Retail - Internet/TV, Retail - Specialty/Gourmet, Retail - Natural/Organic/Healthy, Retail - Supermarket/Grocery
<b>Facilities:</b>	Warehouse, logistic center	<b>Geographic Region (s) Served:</b>	Korea nationwide
<b>Industry Segment(s):</b>	Bakery, Confectionery, Foodservice/HRI, Retail, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	FOB and/or CIF	<b>Consolidator(s) in the US:</b>	
<b>Preferred Port(s) of Import:</b>	Busan	<b>Preferred Port(s) of Export from US:</b>	
Product Information			
<b>Attributes of Interest:</b>	100% Organic, All Natural, Halal, Kosher, Low Calorie, Low Fat, Natural, No Artificial Ingredients, No Fat, No Preservatives, No Sugar Added, Smart, Sugar Free, Zero Calories		
<b>Capacity to Import:</b>		<b>Cannot Import:</b>	Frozen products



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### Products of Interest at this Event:

Product Category	Product Type	Product Sub-Type
Baby Food	Baby Snacks	Baby Snacks
Baby Food	Dried Baby Food	Dried Baby Food
Baby Food	Prepared Baby Food	Prepared Baby Food
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers
Bakery Products	Biscuits, Crackers, & Wafers	Sweet Biscuits
Bakery Products	Breakfast Products	Oats & Oatmeal
Bakery Products	Cookies	Ready-to-Eat Cookies
Bakery Products	Granola	Plain Granola
Bakery Products	Granola	Sweetened/Flavored Granola
Bakery Products	Pastries/Tarts/Pies	Cheesecake
Beverages	Beer/Cider	Non-Alcoholic Beer
Beverages	Wine	Non-Alcoholic Wine
Confectionery	Chocolate Confectionery	Boxed Assortment Chocolates
Confectionery	Chocolate Confectionery	Chocolate Tablets/Squares
Confectionery	Chocolate Confectionery	Chocolate with Toys
Confectionery	Gum	Bubble Gum
Confectionery	Gum	Chewing Gum
Confectionery	Sugar Confectionery	Lollipops
Confectionery	Sugar Confectionery	Marshmallows
Confectionery	Sugar Confectionery	Toffees, Caramels, & Nougats
Dairy & Related Products	Dairy	Dairy & Related Products - Dairy - Whey & Whey Products
Dairy & Related Products	Dairy	Evaporated & Condensed Milk
Dairy & Related Products	Dairy	Milk Powder & NFDM
Dairy & Related Products	Non-Dairy	Almond Milk
Dairy & Related Products	Non-Dairy	Oat Milk
Dairy & Related Products	Non-Dairy	Other Non-Dairy Drinking Product
Sauces, Dressings, Spreads & Condiments	Condiments	Ketchup
Sauces, Dressings, Spreads & Condiments	Condiments	Mayonnaise
Sauces, Dressings, Spreads & Condiments	Condiments	Mustard
Sauces, Dressings, Spreads & Condiments	Condiments	Pickled Products



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Sauces, Dressings, Spreads & Condiments	Condiments	Salsa
Sauces, Dressings, Spreads & Condiments	Dips	Dip, Other
Sauces, Dressings, Spreads & Condiments	Dips	Hummus
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Barbeque (BBQ) Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Cocktail/Tartar Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Pasta Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Tomato Sauce
Supplements & Sweeteners	Sugars & Sweeteners	Stevia
Sweet/Savory Snacks	Cheesecake	Cheesecake
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
Sweet/Savory Snacks	Chips/Crisps	Tortilla/Corn Chips
Sweet/Savory Snacks	Chips/Crisps	Vegetable Chips
Sweet/Savory Snacks	Pretzels	Hard Pretzels
Sweet/Savory Snacks	Snack Bars	Breakfast Bars
Sweet/Savory Snacks	Snack Bars	Granola/Muesli Bars
<b>Additional Information</b>		



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**2025 Specialty Food Buyers Mission at Winter Fancy Food**  
**Las Vegas, NV 1/18/2025 - 1/20/2025**  
**BUYER PROFILES**

**Peru**

**Danilza S.A.C.**

Contact Information			
Title	Name / Email / Phone		
General Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	http://www.danilza.com.pe
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	1993
<b>Company Description:</b>	Danilza S.A.C. is a Peruvian importer and distributor of gourmet products founded in 1993. The company is the exclusive distributor in Peru for several international F&B brands, such as, Wonderful Pistachios, Planters, Stash Tea, Sundance Vitamine, Pasta Agnesi, Cremonini Olive Oil, Le 5 Stagioni Flour, Mutti Tomatoes Sauce, Misura Pasta, Riso Gallo, Carmencita paellas, seasoning, spices, Delaviuda chocolate and nougat and more. At the moment, Danilza imports from various countries like Italy, Spain, USA, Chile, Ecuador and Colombia. They have nationwide distribution supplying directly to top supermarket and minimarket chains, such as Wong, Metro, Plaza Vea, Vivanda and Tottus, traditional channel, convenience stores, food service, marketplace, hotels and restaurants. They have their own main office in Lima, Peru.		
<b>Type of Business:</b>		<b>Customer(s):</b>	FoodService/HORECA, Retail - Convenience, Retail - Supermarket/Grocery, Retail - Drugstore, Retail - Specialty/Gourmet
<b>Facilities:</b>	One main office in the city of Lima.	<b>Geographic Region (s) Served:</b>	Lima and main cities in Peru.
<b>Industry Segment(s):</b>	Foodservice/HRI, Health and Beauty, Retail, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	EXW, FOB and CIF	<b>Consolidator(s) in the US:</b>	Miami, Florida
<b>Preferred Port(s) of Import:</b>	Miami	<b>Preferred Port(s) of Export from US:</b>	
Product Information			
<b>Attributes of Interest:</b>	Dried/Dehydrated, Frozen, Gluten Free, Low Calorie, Organic, Sugar Free		
<b>Capacity to Import:</b>		<b>Cannot Import:</b>	None
Products of Interest at this Event:			



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Product Category	Product Type	Product Sub-Type
Baby Food	Baby Snacks	Baby Snacks
Baby Food	Baby Supplements	Baby Supplements
Baby Food	Dried Baby Food	Dried Baby Food
Baby Food	Milk Formula	Follow-On/Infant Milk Formula
Baby Food	Milk Formula	Specialty Baby Milk Formula
Baby Food	Milk Formula	Standard Milk Formula
Baby Food	Milk Formula	Toddler Milk Formula
Baby Food	Prepared Baby Food	Prepared Baby Food
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers
Bakery Products	Biscuits, Crackers, & Wafers	Sweet Biscuits
Bakery Products	Breakfast Products	Breakfast Cereal Flakes
Bakery Products	Breakfast Products	Oats & Oatmeal
Bakery Products	Breakfast Products	Other Breakfast Cereal
Bakery Products	Breakfast Products	Pancakes
Bakery Products	Breakfast Products	Sweetened Cereal
Bakery Products	Breakfast Products	Waffles
Bakery Products	Cakes	Cakes
Bakery Products	Cookies	Ready-to-Bake Cookies
Bakery Products	Cookies	Ready-to-Eat Cookies
Bakery Products	Granola	Mixed/Trail Mix
Bakery Products	Granola	Plain Granola
Bakery Products	Granola	Sweetened/Flavored Granola
Bakery Products	Pastries/Tarts/Pies	Cheesecake
Bakery Products	Pastries/Tarts/Pies	Ready-to-Eat Pastries & Tarts
Beverages	Tea	Black Tea
Beverages	Tea	Green Tea
Beverages	Tea	Herbal Tea
Beverages	Tea	Kombucha
Beverages	Tea	White Tea
Confectionery	Chocolate Confectionery	Chocolate Tablets/Squares
Confectionery	Sugar Confectionery	Boiled Sweets
Confectionery	Sugar Confectionery	Fudge
Confectionery	Sugar Confectionery	Licorice
Confectionery	Sugar Confectionery	Lollipops
Confectionery	Sugar Confectionery	Marshmallows



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Confectionery	Sugar Confectionery	Medicated Confectionery
Confectionery	Sugar Confectionery	Mints
Confectionery	Sugar Confectionery	Pastilles, Jellies, & Chews
Confectionery	Sugar Confectionery	Spun Sugar
Confectionery	Sugar Confectionery	Toffees, Caramels, & Nougats
Dairy & Related Products	Non-Dairy	Almond Milk
Dairy & Related Products	Non-Dairy	Oat Milk
Fruits & Nuts	Fruits, Berry	Blackberries
Fruits & Nuts	Fruits, Berry	Blueberries
Fruits & Nuts	Fruits, Berry	Cranberries
Fruits & Nuts	Fruits, Berry	Mixed Berries
Fruits & Nuts	Fruits, Berry	Other Berries
Fruits & Nuts	Fruits, Berry	Raspberries
Fruits & Nuts	Fruits, Berry	Strawberries
Pet Food & Pet Care Products	Pet Food	Bird Food
Pet Food & Pet Care Products	Pet Food	Cat Food
Pet Food & Pet Care Products	Pet Food	Dog Food
Pet Food & Pet Care Products	Pet Food	Fish Food
Pet Food & Pet Care Products	Pet Food	Reptile Food
Pet Food & Pet Care Products	Pet Food	Small Animal Food
Sauces, Dressings, Spreads & Condiments	Condiments	Mustard
Sauces, Dressings, Spreads & Condiments	Dips	Dip, Other
Sauces, Dressings, Spreads & Condiments	Spreads	Other Spreads
<b>Additional Information</b>		



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**2025 Specialty Food Buyers Mission at Winter Fancy Food**  
**Las Vegas, NV 1/18/2025 - 1/20/2025**  
**BUYER PROFILES**

**Singapore**

**Gan Teck Kar Investments, Pte. Ltd.**

Contact Information			
Title	Name / Email / Phone		
Business Development Director	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	http://www.gtk.com.sg/
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	1991
<b>Company Description:</b>	<p>Our Companies, Gan Teck Kar Investments Pte Ltd in Singapore, and Gan Teck Kar Foods Sdn Bhd in Malaysia, were established in 1991 and 1995, respectively by a trio of food-loving aficionados! We are privately-owned and employ a total of over 90 people in both countries. We source, import, and distribute premium, natural and organic foods from all over the world. Goods are imported by both air and sea freight depending on the nature of the products and the requirements of the ever increasing sophisticated demands of our customers. Our Companies have the logistical expertise to handle dry, chilled, and frozen products. We currently channel our products to over 600 distribution points throughout Singapore and more than 400 distribution points in Malaysia. We strive to continually improve our service standards and response time to get products delivered timely to our customers. We work selectively with Manufacturers who are socially responsible, environmentally friendly, and whose sources are sustainable. Our Company has an excellent track record of introducing premium American &amp; European food products to our markets.</p>		
<b>Type of Business:</b>		<b>Customer(s):</b>	Retail - Convenience, Retail - Specialty/Gourmet, Retail - Supermarket/Grocery, FoodService/HORECA
<b>Facilities:</b>	DRY CHILLED FROZEN	<b>Geographic Region (s) Served:</b>	SINGAPORE, MALAYSIA, INDONESIA, INDOCHINA
<b>Industry Segment(s):</b>	Ethnic, Foodservice/HRI, Natural/Organic, Retail, Seafood, Specialty/Gourmet		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	EX FACTORY or CIF Singapore	<b>Consolidator(s) in the US:</b>	
<b>Preferred Port(s) of Import:</b>	SINGAPORE	<b>Preferred Port(s) of Export from US:</b>	Long Beach-CA, Tacoma-WA, Oakland-CA, Los Angeles-CA
Product Information			
<b>Attributes of Interest:</b>	100% Organic, All Natural, Chilled, Dairy, Halal, Natural, No Artificial Ingredients, No Preservatives, Non - GMO - US Certified, Organic, Plant Based, Trans-fat Free		



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<b>Capacity to Import:</b>		<b>Cannot Import:</b>	OTHER THAN ALCOHOLIC BEV., WE WOULD LIKE TO FOCUS ON ALL HALAL CERTIFIED ITEMS, BUT WE DO HAVE A PERMIT TO IMPORT ALCOHOL.
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**Products of Interest at this Event:**

<b>Product Category</b>	<b>Product Type</b>	<b>Product Sub-Type</b>
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers
Bakery Products	Biscuits, Crackers, & Wafers	Sweet Biscuits
Bakery Products	Breakfast Products	Muesli
Bakery Products	Breakfast Products	Other Breakfast Cereal
Bakery Products	Cookies	Ready-to-Eat Cookies
Bakery Products	Pastries/Tarts/Pies	Pie Crust/Pastry Shells
Bakery Products	Pastries/Tarts/Pies	Ready-to-Eat Pastries & Tarts
Bakery Products	Tortillas	Corn Tortillas
Confectionery	Chocolate Confectionery	Seasonal Chocolate
Dairy & Related Products	Dairy	Cream Cheese
Dairy & Related Products	Ice Cream & Related Products	Ice Cream
Dairy & Related Products	Non-Dairy	Cheese
Food Ingredients	Additives & Agents	Citric Acid
Food Ingredients	Enhancers (flavor, color)	Bouillon Stock Cubes
Food Ingredients	Enhancers (flavor, color)	Cooking Wine
Food Ingredients	Enhancers (flavor, color)	Gravy Granules
Meats & Related Products	Poultry (Turkey)	Turkey Breast
Meats & Related Products	Poultry (Turkey)	Turkey Legs
Meats & Related Products	Processed Meats	Bacon
Meats & Related Products	Processed Meats	Cold Cuts
Meats & Related Products	Processed Meats	Sausage
Oils, Fats & Seeds	Oil Sprays	Oil Sprays
Oils, Fats & Seeds	Spreadable Oils & Fats	Other Spreadable Oil/Fat
Sauces, Dressings, Spreads & Condiments	Dressings	Salad Dressing
Sauces, Dressings, Spreads & Condiments	Dressings	Vinaigrette
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Barbeque (BBQ) Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Gravy
Supplements & Sweeteners	Sugars & Sweeteners	Agave



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## Additional Information



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**2025 Specialty Food Buyers Mission at Winter Fancy Food**  
**Las Vegas, NV 1/18/2025 - 1/20/2025**  
**BUYER PROFILES**

**Taiwan**

**TAIWAN KALDI CO., LTD.**

Contact Information			
Title	Name / Email / Phone		
MECHANDISING DIRECTOR	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	
Company Phone:	Available Upon Registration	Year Founded:	
Company Description:	With 18 years of experience in purchasing imported goods, the merchandising director is currently in charge of the import procurement at Taiwan KALDI, whic has the capability to independently import, consolidate, and distribute goods. Always passionate about new products, consistently achieve impressive and surprising sales results.		
Type of Business:		Customer(s):	Retail - Supermarket/Grocery
Facilities:	Supermarket / Grocery	Geographic Region (s) Served:	TAIWAN
Industry Segment(s):	Beverages, Confectionery, Private Label, Retail, Snacks		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	FOB, CNF	Consolidator(s) in the US:	
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	
Product Information			
Attributes of Interest:	Dried/Dehydrated, Gluten Free, Sugar Free, Trans-fat Free		
Capacity to Import:		Cannot Import:	N/A
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Beverages	Beer/Cider	Ale	
Beverages	Beer/Cider	Cider/Perry	
Beverages	Beer/Cider	Craft Beer	
Beverages	Beer/Cider	Hard Ginger Beer	
Beverages	Beer/Cider	Lager	
Beverages	Beer/Cider	Malt Beverages	



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Beverages	Beer/Cider	Non-Alcoholic Beer
Beverages	Beer/Cider	Porter
Beverages	Beer/Cider	Ready to drink/High-Strength Malt Beverage Premixes
Beverages	Beer/Cider	Stout
Beverages	Coffee	Coffee Husks
Beverages	Coffee	Mixes, Powder or Liquid
Beverages	Coffee	Not Roasted Coffee
Beverages	Coffee	Not Roasted Coffee, Decaffeinated
Beverages	Coffee	Ready Drink Coffee Beverage
Beverages	Coffee	Roasted Coffee
Beverages	Coffee	Roasted Coffee, Decaffeinated
Beverages	Juices	Fruit Juice
Beverages	Juices	Juice Concentrate
Beverages	Juices	Other Juices
Beverages	Juices	Vegetable Juice
Beverages	Liqueur & Spirits	Cocktail Mix & Base
Beverages	Liqueur & Spirits	Distilled Spirit
Beverages	Liqueur & Spirits	Gin & Geneva
Beverages	Liqueur & Spirits	Liqueur, Other
Beverages	Liqueur & Spirits	Liqueur/Cordial
Beverages	Liqueur & Spirits	Other Distilled Spirits
Beverages	Liqueur & Spirits	Rum & Tafia
Beverages	Liqueur & Spirits	Vodka
Beverages	Liqueur & Spirits	Whiskey
Beverages	Sweetened/Soft-Drinks	Energy Drink
Beverages	Sweetened/Soft-Drinks	Functional Drink
Beverages	Sweetened/Soft-Drinks	Hot Chocolate/Cocoa Mix
Beverages	Sweetened/Soft-Drinks	Soda/Pop
Beverages	Sweetened/Soft-Drinks	Soft Drink Concentrate
Beverages	Sweetened/Soft-Drinks	Sport Drink
Beverages	Tea	Black Tea
Beverages	Tea	Green Tea
Beverages	Tea	Herbal Tea
Beverages	Tea	Kombucha
Beverages	Tea	White Tea



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Beverages	Wine	Alcoholic Wine
Beverages	Wine	Non-Alcoholic Wine
Beverages	Wine	Sparkling Wine
Beverages	Wine	Unfermented Wine
Confectionery	Chocolate Confectionery	Alfajores
Confectionery	Chocolate Confectionery	Bagged Selflines/Softlines
Confectionery	Chocolate Confectionery	Boxed Assortment Chocolates
Confectionery	Chocolate Confectionery	Chocolate Tablets/Squares
Confectionery	Chocolate Confectionery	Chocolate with Toys
Confectionery	Chocolate Confectionery	Countlines
Confectionery	Chocolate Confectionery	Seasonal Chocolate
Confectionery	Gum	Bubble Gum
Confectionery	Gum	Chewing Gum
Confectionery	Sugar Confectionery	Boiled Sweets
Confectionery	Sugar Confectionery	Fudge
Confectionery	Sugar Confectionery	Licorice
Confectionery	Sugar Confectionery	Lollipops
Confectionery	Sugar Confectionery	Marshmallows
Confectionery	Sugar Confectionery	Medicated Confectionery
Confectionery	Sugar Confectionery	Mints
Confectionery	Sugar Confectionery	Pastilles, Jellies, & Chews
Confectionery	Sugar Confectionery	Spun Sugar
Confectionery	Sugar Confectionery	Toffees, Caramels, & Nougats
Fruits & Nuts	Nuts	Almonds
Fruits & Nuts	Nuts	Cashews
Fruits & Nuts	Nuts	Chestnuts
Fruits & Nuts	Nuts	Hazelnuts
Fruits & Nuts	Nuts	Macadamia
Fruits & Nuts	Nuts	Mixed Nuts
Fruits & Nuts	Nuts	Other Nuts
Fruits & Nuts	Nuts	Peanuts
Fruits & Nuts	Nuts	Pecans
Fruits & Nuts	Nuts	Pistachios
Fruits & Nuts	Nuts	Soy Nuts
Fruits & Nuts	Nuts	Walnuts, Black
Fruits & Nuts	Nuts	Walnuts, English



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Sauces, Dressings, Spreads & Condiments	Dips	Bean Dip
Sauces, Dressings, Spreads & Condiments	Dips	Dip, Other
Sauces, Dressings, Spreads & Condiments	Dips	Hummus
Sauces, Dressings, Spreads & Condiments	Dressings	Salad Dressing
Sauces, Dressings, Spreads & Condiments	Dressings	Vinaigrette
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Barbeque (BBQ) Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Chocolate
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Cocktail/Tartar Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Dry Sauce/Powder Mix
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Gravy
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Horseradish
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Hot Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Liquid Cooking Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Marinade
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Pasta Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Soy Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Table Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Tomato Puree
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Tomato Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Worcestershire Sauce
Sauces, Dressings, Spreads & Condiments	Spreads	Cheese Spread



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Sauces, Dressings, Spreads & Condiments	Spreads	Chocolate spread
Sauces, Dressings, Spreads & Condiments	Spreads	Jams & Preserves
Sauces, Dressings, Spreads & Condiments	Spreads	Nut-based Spread/Nut Butter
Sauces, Dressings, Spreads & Condiments	Spreads	Other Spreads
Sauces, Dressings, Spreads & Condiments	Spreads	Yeast-based Spread
Spices & Seasonings	Pepper	Ground Pepper
Spices & Seasonings	Pepper	Pepper Corns
Spices & Seasonings	Salt & Salt Mixtures	Flavored Salt
Spices & Seasonings	Salt & Salt Mixtures	Ground Salt
Spices & Seasonings	Salt & Salt Mixtures	Rock Salt
Spices & Seasonings	Salt & Salt Mixtures	Sea Salt
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
Sweet/Savory Snacks	Chips/Crisps	Tortilla/Corn Chips
Sweet/Savory Snacks	Chips/Crisps	Vegetable Chips
Sweet/Savory Snacks	Extruded Snacks	Extruded Snacks
Sweet/Savory Snacks	Fruit Snacks	Fruit Snacks
Sweet/Savory Snacks	Popcorn	Microwave Popcorn
Sweet/Savory Snacks	Popcorn	Popcorn - Popped
Sweet/Savory Snacks	Popcorn	Popcorn - Unpopped
Sweet/Savory Snacks	Pretzels	Hard Pretzels
Sweet/Savory Snacks	Pretzels	Soft Pretzels
Sweet/Savory Snacks	Snack Bars	Breakfast Bars
Sweet/Savory Snacks	Snack Bars	Energy & Nutrition Bars
Sweet/Savory Snacks	Snack Bars	Fruit Bars
Sweet/Savory Snacks	Snack Bars	Granola/Muesli Bars
Sweet/Savory Snacks	Snack Bars	Other Snack Bars
Sweet/Savory Snacks	Trail Mix	Trail Mix
<b>Additional Information</b>		



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**2025 Specialty Food Buyers Mission at Winter Fancy Food**  
**Las Vegas, NV 1/18/2025 - 1/20/2025**  
**BUYER PROFILES**

**United Arab  
Emirates (the)**

**American Specialty Foods Co.**

Contact Information			
Title		Name / Email / Phone	
Managing Director		Available upon registration (go to "My Activities" if you already registered)	
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	www.asfcousa.com
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	2013
<b>Company Description:</b>	<p>American Specialty Foods</p> <p>This company, established in Dubai, UAE in 2008 is an importer and re-exporter of mainly foodservice products. As of 2013, it has established the American Specialty Foods LLC company in Houston, TX and in Delaware, USA and is distributing food products under its brands in the UAE and a wide range of countries. The company imports cheese sauces, a full range of hot sauces, canned beans, mayonnaise and other condiments from the United States; Jalapeno peppers from Peru, Mexico and India; corn chips from Oman; tortilla flour from Spain; full range of frozen fruits, cut, whole or pulp from Egypt, Peru and India; full range of cheeses from the United States and India and spices and seasonings from the United States, Mexico and India. About 80 percent of the company's imports are destined to the foodservice sector and 20 percent to the retail sector. Most of the company's products are marketed under its "American Specialty", "Pepe's Mexicana" and "Hany's Gourmet Fruits" brands. The company has representation in 40 countries in the Middle East, Asia Pacific, North and South Americas and Europe and is planning to expand to more countries. The company reported that about 80 percent of its imports originate from the United States. However, the company is very keen to expand its range of US food and beverage products. It could be a good candidate for foodservice and possibly retail oriented buyers' missions and for visits by US trade team members carrying foodservice products. The MER provided the local company with an electronic copy of the Trade Lead form and encouraged the company to use it.</p>		
<b>Type of Business:</b>		<b>Customer(s):</b>	Retail - Discount Store, Retail - Convenience, Retail - Supermarket/Grocery, FoodService/HORECA, Retail - Specialty/Gourmet
<b>Facilities:</b>	Company has got full pledged warehousing and distribution system in Dubai and distributors across Middle East region	<b>Geographic Region (s) Served:</b>	UAE, KSA, Oman, Bahrain, Qatar, Kuwait, Jordan, Iraq, Lebanon, Turkey, Estonia, EU and UK



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<b>Industry Segment(s):</b>	Beverages, Confectionery, Foodservice/HRI, Private Label, Snacks, Specialty/Gourmet		
<b>Shipping and Quotation Preferences</b>			
<b>Preferred Incoterm(s):</b>	EXW	<b>Consolidator(s) in the US:</b>	
<b>Preferred Port(s) of Import:</b>	Jabel Ali Dubai	<b>Preferred Port(s) of Export from US:</b>	Baltimore-MD, Los Angeles-CA, Newark-NY, Newark-NJ
<b>Product Information</b>			
<b>Attributes of Interest:</b>	100% Organic, All Natural, Allergen Free, Chilled, Dairy, Dietary, Dried/Dehydrated, Fat Free, Gluten Free Uncertified, Grain Free, Halal, Halal Uncertified, Low Calorie, Low Fat, No Fat, No Preservatives, No Sugar Added, Non - GMO - EU Certified, Non - GMO - US Certified, Non-Dairy, Organic, Plant Based, Reduced Fat, Smart, Sugar Free, Trans-fat Free, Vegan, Vegetarian, Zero Calories		
<b>Capacity to Import:</b>		<b>Cannot Import:</b>	Alcoholic beverages, pork products
<b>Products of Interest at this Event:</b>			
<b>Product Category</b>	<b>Product Type</b>	<b>Product Sub-Type</b>	
Bakery Products	Bread	Bagels	
Bakery Products	Bread	Bread Crumbs/Croutons	
Bakery Products	Bread	Pita/Flat Bread	
Bakery Products	Bread	Pizza Crust	
Bakery Products	Tortillas	Corn Tortillas	
Bakery Products	Tortillas	Flour Tortillas	
Bakery Products	Tortillas	Other Tortillas	
Dairy & Related Products	Dairy	Buttermilk	
Dairy & Related Products	Dairy	Cheese Sauce/Liquid	
Dairy & Related Products	Dairy	Cream Cheese	
Dairy & Related Products	Ice Cream & Related Products	Ice Cream	
Sauces, Dressings, Spreads & Condiments	Condiments	Ketchup	
Sauces, Dressings, Spreads & Condiments	Condiments	Mayonnaise	
Sauces, Dressings, Spreads & Condiments	Condiments	Mustard	
Sauces, Dressings, Spreads & Condiments	Condiments	Pickled Products	
Sauces, Dressings, Spreads & Condiments	Condiments	Salsa	
Sauces, Dressings, Spreads & Condiments	Dips	Dip, Other	



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Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Barbeque (BBQ) Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Hot Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Pasta Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Soy Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Table Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Tomato Puree
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Tomato Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Worcestershire Sauce
Sauces, Dressings, Spreads & Condiments	Spreads	Chocolate spread
Sauces, Dressings, Spreads & Condiments	Spreads	Nut-based Spread/Nut Butter
Sweet/Savory Snacks	Popcorn	Microwave Popcorn
Sweet/Savory Snacks	Popcorn	Popcorn - Unpopped
Vegetables	Cucumbers, Gherkins	Cucumbers, Gherkins
<b>Additional Information</b>		



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