

**Virtual Connect: Summer Edition**  
**Online 06/28/2021 - 07/01/2021**  
**BUYER PROFILES**

**BARBADOS**

**Atlantic Marketing Company Limited**

Contact Information			
Title	Name / Email / Phone		
	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	<a href="https://www.atlanticfreshbds.com/">https://www.atlanticfreshbds.com/</a>
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	1989
<b>Company Description:</b>	Food and beverage distributor company, the 3rd biggest distributor in Barbados. Distribute to supermarkets hotels and restaurants.		
<b>Type of Business:</b>	Retailer	<b>Customer(s):</b>	Retail - Natural/Organic/Healthy, Retail - Specialty/Gourmet, Retail - Supermarket/Grocery
<b>Facilities:</b>	Distribution warehouse	<b>Geographic Region(s) Served:</b>	Barbados
<b>Industry Segment(s):</b>	Beverages, Frozen, Natural/Organic, Retail, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	FOB	<b>Consolidator(s) in the US:</b>	Miami, Florida
<b>Preferred Port(s) of Import:</b>	Port of Everglades	<b>Preferred Port(s) of Export from US:</b>	Port Everglades, FL
Product Information			
<b>Attributes of Interest:</b>	100% Organic, All Natural, Chilled, Dairy, Dried/Dehydrated, Frozen, Gluten Free, Halal, Hormone Free, Kosher, Low Calorie, Low Fat, Natural, No Antibiotics, No Artificial Ingredients, No Monosodium Glutamate (MSG), No Preservatives, No Sugar Added, Non - GMO - EU Certified, Non - GMO - US Certified, Non-Dairy, Organic, Sugar Free, Vegan, Vegetarian		
<b>Capacity to Import:</b>	Alcoholic Beverages, Biotech/GMO, Chilled Products, Dairy Products, Frozen Products, Meat Products	<b>Cannot Import:</b>	N/A
Products of Interest at this Event:			
Baby Food	Baby Snacks		
	Dried Baby Food		



**T: 312.334.9200 or 215.829.9111**

**E: [info@foodexport.org](mailto:info@foodexport.org) | [www.foodexport.org](http://www.foodexport.org)**

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Baby Food	Prepared Baby Food	
Bakery Products	Biscuits, Crackers, & Wafers	
	Bread	
	Breakfast Products	
	Granola	Mixed/Trail Mix
	Milled Products (Flours, Starches)	
	Tortillas	
Beverages	Coffee	
	Juices	
	Tea	
	Water	
Confectionery	Chocolate Confectionery	
	Sugar Confectionery	
Dairy & Related Products	Dairy	
	Ice Cream & Related Products	
	Non-Dairy	
Eggs & Egg Products	Egg Replacer	
	Liquid Eggs	
	Powdered Eggs	
Food Ingredients	Meat Substitutes	
Meats & Related Products	Processed Meats	
Oils, Fats & Seeds	Animal Fats	
	Liquid Oils	
	Spreadable Oils & Fats	
Other Agricultural Products (excluding food and wood)	Health & Beauty Products	
Pasta, Rice, & Grains	Grains	
	Pasta & Noodles	
	Rice	
Pulses & Legumes	Beans	
	Other Pulses & Legumes	

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Pulses & Legumes	Peas & Lentils	
Ready Meals	Dinner Mixes	
	Lunch Kits	
	Pizza	
	Prepared Appetizers	
	Prepared Meals	
	Prepared Salads	
	Processed Meat Substitutes	
	Soup	
Sauces, Dressings, Spreads & Condiments	Condiments	
	Dips	
	Sauces/Purees	
	Spreads	
Spices & Seasonings	Herbs	
	Pepper	
	Salt & Salt Mixtures	
	Spice	
Supplements & Sweeteners	Sugars & Sweeteners	
Sweet/Savory Snacks	Chips/Crisps	
	Fruit Snacks	
	Popcorn	
	Pretzels	
	Seed Snacks	
	Snack Bars	

**Additional Information**

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### BUYER PROFILES

#### Product of Interest

Halal Foods / Dairy Products / Organic Foods / Specialty / Gourmet Foods / Seafood/ Snack Foods / Retail Products / Breads / Cakes/Pastries/Pies / Beverages / Breakfast items (waffles, pancakes, French toast) / Eggs / Ingredients (for food processing) / Fruits / Pizza

Types of Fruits: Apples / Blueberries / Cranberries / Cherries (sweet)

Types of Vegetables:Asparagus / Green Beans / Mushrooms / Corn / Onions

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**BUYER PROFILES**

**BARBADOS**

**R.L. Seale & Company Limited**

Contact Information			
Title	Name / Email / Phone		
Director - Purchasing	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	none
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	1926
<b>Company Description:</b>	R.L. Seale & Co. Ltd. was established in 1926 as a small wholesaler and rum manufacturer. The company is now one of the leading distributors, manufacturers, and wholesalers in the industry and sells frozen, chilled, and dry products to the foodservice and retail markets in Barbados. They own and operate a rum distillery and also manufacture juices and canned vegetables under the "staff" label.		
<b>Type of Business:</b>	Importer, Importer/Distributor, Manufacturer, Wholesaler	<b>Customer(s):</b>	Food Manufacturing, Food Service/HORECA, Retail - Club Store/Warehouse, Retail - Convenience, Retail - Discount Store, Retail - Supermarket/Grocery
<b>Facilities:</b>	They have a canning facility, rum distillery, bottling plant, distribution warehouse, cold storage capacity, and 1 retail supermarket.	<b>Geographic Region(s) Served:</b>	Mainly in Barbados but distribute rum and alcohol worldwide.
<b>Industry Segment(s):</b>	Beverages, Food Ingredients, Foodservice/HRI, Frozen, Retail		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	To be asked to the buyer	<b>Consolidator(s) in the US:</b>	Miami, FL
<b>Preferred Port(s) of Import:</b>		<b>Preferred Port(s) of Export from US:</b>	None
Product Information			
<b>Attributes of Interest:</b>	Frozen, Gluten Free, Non - GMO - EU Certified, Non - GMO - US Certified		
<b>Capacity to Import:</b>	Alcoholic Beverages, Chilled Products, Frozen Products, Meat Products	<b>Cannot Import:</b>	Pork
Products of Interest at this Event:			



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Bakery Products	Breakfast Products	
	Granola	
Dairy & Related Products	Dairy	
Food Ingredients	Meat Substitutes	
Oils, Fats & Seeds	Liquid Oils	Sunflower Oil
		Vegetable Oil
Pasta, Rice, & Grains	Pasta & Noodles	
	Rice	
Pet Food & Pet Care Products	Pet Food	Cat Food
		Dog Food
	Pet Treats & Mixes	Cat Treats
		Dog Treats
Ready Meals	Dinner Mixes	
Sweet/Savory Snacks	Chips/Crisps	
<b>Additional Information</b>		
<p>Products of Interest</p> <p>Dog and Cat Food  Types of Dry Food: Biscuits/Mixers ;Flake;Meatloaf format  Types of Wet Food: Chunks in gravy;Chunks in jelly;Chilled;Frozen;Meatloaf Format  Semi-moist Food</p>		

**BARBADOS**

**R.L. Seale & Company Limited**



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**BARBADOS**

**RMJ AGENCIES (2015) INC**

Contact Information			
Title	Name / Email / Phone		
Channel Sales Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	www.rmjagencies.com
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	1997
<b>Company Description:</b>	Full service, distribution company servicing the Barbados market. A subsidiary to Armstrong Agencies, originating from RM Jones & Co in the 1920s.		
<b>Type of Business:</b>	Distributor, Importer/Distributor, Wholesaler	<b>Customer(s):</b>	FoodService/HORECA, Retail - Club Store/Warehouse, Retail - Convenience, Retail - Discount Store, Retail - Other (Non-Food), Retail - Supermarket/Grocery
<b>Facilities:</b>	distribution warehouses	<b>Geographic Region(s) Served:</b>	95% Geographic Coverage for sales and distribution
<b>Industry Segment(s):</b>	Retail, Snacks		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	FOB or EXW	<b>Consolidator(s) in the US:</b>	MIAMI, FLORIDA
<b>Preferred Port(s) of Import:</b>	BRIDGETOWN, BARBADOS	<b>Preferred Port(s) of Export from US:</b>	Miami, FL
Product Information			
<b>Attributes of Interest:</b>	Chilled		
<b>Capacity to Import:</b>	Alcoholic Beverages, Frozen Products	<b>Cannot Import:</b>	N/A
Products of Interest at this Event:			
Beverages	Sweetened/Soft-Drinks	Energy Drink	
		Functional Drink	
		Sport Drink	
Oils, Fats & Seeds	Liquid Oils	Canola Oil	
		Soybean Oil	



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Oils, Fats & Seeds	Liquid Oils	Sunflower Oil
Other Agricultural Products (excluding food and wood)	Cleaning Solvents/Products	
Pasta, Rice, & Grains	Pasta & Noodles	Wheat Pasta
		White Pasta
	Rice	Brown Rice
		White Rice
Pet Food & Pet Care Products	Pet Food	Dog Food
Supplements & Sweeteners	Sugars & Sweeteners	Brown Sugar
<b>Additional Information</b>		
N/A		

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**BUYER PROFILES**

**BRAZIL**

**Shibata Comercial, Importação e Exportação LTDA**  
**dba Shibata Supermercados**

Contact Information			
Title	Name / Email / Phone		
Imports Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	<a href="https://shibata.com.br/">https://shibata.com.br/</a>
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	1976
<b>Company Description:</b>	Supermercados Shibata is a retail chain with 26 stores in a total of 12 different cities in the state of São Paulo. The company offers a wide portfolio with national, imported and Private Label products, and already imports products from Japan, Europe, Vietnam, China and Mercosur, such as confectionery, sweets and snacks, chocolates, gum, cookies, biscuits, sauces, dressings, spreads & condiments, instant noodles (ramen), rice, vegetables, wines, among others. The company is looking for new suppliers that offer high-quality products to be added to its portfolio.		
<b>Type of Business:</b>	Importer/Distributor, Retailer	<b>Customer(s):</b>	Retail - Specialty/Gourmet, Retail - Supermarket/Grocery
<b>Facilities:</b>	26 stores and 2 distribution centers	<b>Geographic Region(s) Served:</b>	São Paulo state.
<b>Industry Segment(s):</b>	Bakery, Beverages, Confectionery, Ethnic, Frozen, Natural/Organic, Private Label, Retail, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	FOB, CIF, CFR	<b>Consolidator(s) in the US:</b>	None
<b>Preferred Port(s) of Import:</b>	Por of Santos	<b>Preferred Port(s) of Export from US:</b>	None
Product Information			
<b>Attributes of Interest:</b>	N/A		



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<b>Capacity to Import:</b>	Not Applicable	<b>Cannot Import:</b>	Buyer is not able to import alcoholic beverages that require RFB and IPI stamps according to the Normative Instruction RFB No. 1583, which are spirits, cachaça, liqueurs, distilled beverages, among others. Wines are exempt from this requirement, and buyer already has the establishment registration under the Ministry of Agriculture, Livestock and Supply (MAPA) for wines.
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### Products of Interest at this Event:

Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers	
		Sweet Biscuits	
	Bread	Bread Crumbs/Croutons	
	Breakfast Products		Breakfast Cereal Flakes
			Other Breakfast Cereal
			Pancakes
		Sweetened Cereal	
	Cookies	Ready-to-Eat Cookies	
	Granola	Sweetened/Flavored Granola	
Beverages	Tea	Black Tea	
		Green Tea	
Fruits & Nuts	Fruits, Berry	Blackberries	
		Blueberries	
		Raspberries	
		Strawberries	
	Fruits, General	Bananas	
	Fruits, Stone	Cherries	
		Nectarines	
		Other Stone Fruits	
		Peaches	

**BRAZIL**

**Shibata Comercial, Importação e Exportação LTDA dba  
Shibata Supermercados**



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Fruits & Nuts	Fruits, Stone	Plums
		Prunes
Oils, Fats & Seeds	Liquid Oils	Olive Oil
Pasta, Rice, & Grains	Pasta & Noodles	Instant Noodles
Sauces, Dressings, Spreads & Condiments	Condiments	Mayonnaise
		Mustard
	Dressings	Salad Dressing
	Sauces/Purees	Barbeque (BBQ) Sauce
		Hot Sauce
		Pasta Sauce
Soy Sauce		
Tomato Sauce		
Supplements & Sweeteners	Sugars & Sweeteners	Maple Syrup
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
	Popcorn	Microwave Popcorn
		Popcorn - Popped
	Seed Snacks	Nut snacks
<b>Additional Information</b>		
Buyer is also interested in consolidators that can offers a wide variety of products.		

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**CANADA**

**CPG Brand Management**



Contact Information			
Title	Name / Email / Phone		
Managing Director	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	www.cpgbrandmanagement.com
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	2019
<b>Company Description:</b>	CPG Brand Management is founded on the belief that building a brand effectively and efficiently within the Canadian market requires a smart sales strategy that includes complete or partial engagement with a Sales Agency and a strong Logistics solution. CPG offers over 30 years of selling food in Canada. CPG also offers brokerage services, building go-to-market strategies and has strong ties to logistics partners to import products and distribution to retailers.		
<b>Type of Business:</b>	Broker	<b>Customer(s):</b>	FoodService/HORECA, Retail - Club Store/Warehouse, Retail - Convenience, Retail - Department Store, Retail - Discount Store, Retail - Drugstore, Retail - Natural/Organic/Healthy, Retail - Specialty/Gourmet, Retail - Supermarket/Grocery
<b>Facilities:</b>	Other than office space, CPG Brand Management collaborates with its partners facilities.	<b>Geographic Region(s) Served:</b>	National
<b>Industry Segment(s):</b>	Bakery, Beverages, Confectionery, Ethnic, Foodservice/HRI, Frozen, Health and Beauty, Natural/Organic, Pet Food, Private Label, Retail, Seafood, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	DDP, DAT, DAP	<b>Consolidator(s) in the US:</b>	None
<b>Preferred Port(s) of Import:</b>		<b>Preferred Port(s) of Export from US:</b>	None
Product Information			



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<b>Attributes of Interest:</b>	All Natural,Chilled,Dietary,Dried/Dehydrated,Ethnic,Fat Free,Frozen,Gluten Free,Halal,Hormone Free,Kosher,Low Calorie,Low Fat,Low Sodium,Natural,No Antibiotics,No Artificial Ingredients,No Fat,No Preservatives,No Sugar Added,Non - GMO - US Certified,Non-Dairy,Organic,Smart,Sugar Free,Vegan,Vegetarian,Zero Calories			
<b>Capacity to Import:</b>	Chilled Products,Dairy Products,Frozen Products,Meat Products	<b>Cannot Import:</b>	Dairy products limited to Canada Dairy quota - currently work with Land O'Lakes (Kozy Shack) within Canadian market.	
<b>Products of Interest at this Event:</b>				
Baby Food	Baby Snacks			
	Baby Supplements			
	Prepared Baby Food		Prepared Baby Food	
Bakery Products	Biscuits, Crackers, & Wafers			
	Bread		Bread Crumbs/Croutons	
				Pita/Flat Bread
				Pizza Crust
	Breakfast Products			
	Cakes			
	Cookies			
	Granola			
	Milled Products (Flours, Starches)			Bran
				Cereal Flour
				Cereal Grains
				Cereal Groats
				Corn (Maize) Flour
				Potato Flour
				Rice Flour
			Rye Flour	
			Soy Flour	
			Soy Meal	
		Starch		
			Wheat Gluten	

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Bakery Products	Milled Products (Flours, Starches)	Wheat/Meslin Flour
		White Flour
	Mixes	
	Pastries/Tarts/Pies	
Beverages	Tortillas	
	Coffee	
	Juices	
	Liqueur & Spirits	Cocktail Mix & Base
	Sweetened/Soft-Drinks	
	Tea	
	Water	
Confectionery	Wine	Non-Alcoholic Wine
	Chocolate Confectionery	
	Gum	
Dairy & Related Products	Sugar Confectionery	
	Dairy	Evaporated & Condensed Milk
	Ice Cream & Related Products	Fruit Based Sorbet/Sherbet
Eggs & Egg Products	Non-Dairy	
	Egg Replacer	
Fish & Seafood	Other Fish & Seafood	
Food Ingredients	Bakery & Confectionary Ingredients	
Fruits & Nuts	Fruits, Berry	
	Fruits, Citrus	
	Fruits, General	
	Fruits, Stone	
	Nuts	
Meats & Related Products	Beef/Bovine	
	Duck	
	Pork	
	Processed Meats	Jerky/Dried

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Meats & Related Products	Processed Meats	Meatballs
		Pattie/Hamburger
Oils, Fats & Seeds	Liquid Oils	
	Seeds	
	Spreadable Oils & Fats	
Other Agricultural Products (excluding food and wood)	Candles	
	Cleaning Solvents/Products	
	Health & Beauty Products	
Pasta, Rice, & Grains	Grains	
	Pasta & Noodles	
	Rice	
Pet Food & Pet Care Products	Pet Care	
	Pet Food	
	Pet Treats & Mixes	
Pulses & Legumes	Beans	
	Peas & Lentils	
Ready Meals	Dinner Mixes	
	Lunch Kits	
	Pizza	
	Prepared Appetizers	
	Prepared Meals	
	Prepared Salads	
	Soup	
Sauces, Dressings, Spreads & Condiments	Condiments	
	Dips	
	Dressings	
	Sauces/Purees	
	Spreads	
Spices & Seasonings	Herbs	
	Spice	

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Supplements & Sweeteners	American Ginseng	
	Minerals	
	Sugars & Sweeteners	
Sweet/Savory Snacks	Chips/Crisps	
	Extruded Snacks	
	Fruit Snacks	
	Meat Snacks	
	Popcorn	
	Pretzels	
	Pudding/Custard	
	Seed Snacks	
	Snack Bars	
	Trail Mix	
<b>Additional Information</b>		

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**BUYER PROFILES**

**CHINA**

**Beijing Youshiay Trading Co., Ltd**

Contact Information			
Title	Name / Email / Phone		
Overseas Marketing Specialist	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	2005
<b>Company Description:</b>	Beijing Youshiay Trading Co., Ltd. is a trading company specializing in importing and selling high-quality U.S. food and household cleaning products. Founded in 2005, the company has accumulated high experience in marketing and brand promotion after being in the industry for over 15 yrs. With a comprehensive sales network in mainland China, the company has developed into a business enterprise that integrates marketing, logistic, distribution, and import trade altogether.		
<b>Type of Business:</b>	Broker, Importer/Distributor, Retailer, Wholesaler	<b>Customer(s):</b>	FoodService/HORECA,Retail - Club Store/Warehouse,Retail - Convenience,Retail - Department Store,Retail - Discount Store,Retail - Internet/TV,Retail - Natural/Organic/Healthy,Retail - Supermarket/Grocery
<b>Facilities:</b>	Office, Warehouse, Online store	<b>Geographic Region(s) Served:</b>	Mainland China
<b>Industry Segment(s):</b>	Bakery, Beverages, Confectionery, Foodservice/HRI, Health and Beauty, Natural/Organic, Retail, Snacks		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	CIF	<b>Consolidator(s) in the US:</b>	None
<b>Preferred Port(s) of Import:</b>	Tianjin Xingang Port	<b>Preferred Port(s) of Export from US:</b>	Long Beach, CA; Los Angeles, CA; Oakland, CA; Miami, FL; Seattle, WA
Product Information			
<b>Attributes of Interest:</b>	100% Organic,All Natural,Dairy,Dietary,Dried/Dehydrated,Ethnic,Fat Free,Gluten Free,Gluten Free Uncertified,Halal,Halal Uncertified,Hormone Free,Kosher,Low Calorie,Low Fat,Low Sodium,Natural,No Antibiotics,No Artificial Ingredients,No Fat,No Monosodium Glutamate (MSG),No Preservatives,No Sugar Added,Non - GMO - EU Certified,Non - GMO - US Certified,Non-Dairy,Organic,Reduced Fat,Smart,Sugar Free,Trans-fat Free,Vegan,Vegetarian,Zero Calories		



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<b>Capacity to Import:</b>	Biotech/GMO, Dairy Products	<b>Cannot Import:</b>	Sugar, flour, meat products
<b>Products of Interest at this Event:</b>			
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers	
		Sweet Biscuits	
	Breakfast Products		
	Cookies		
	Granola		
	Mixes		
Beverages	Tortillas		
	Beer/Cider	Non-Alcoholic Beer	
	Coffee		
	Juices		
	Sweetened/Soft-Drinks		
	Tea		
	Water		
Confectionery	Wine	Non-Alcoholic Wine	
	Chocolate Confectionery		
	Gum		
	Sugar Confectionery	Boiled Sweets	
		Fudge	
		Licorice	
		Lollipops	
		Marshmallows	
		Mints	
		Pastilles, Jellies, & Chews	
Toffees, Caramels, & Nougats			
Dairy & Related Products	Dairy	Milk Powder & NFDM	
		Whey & Whey Products	
	Non-Dairy	Almond Milk	
		Dried/Powder Milk Substitute	

**CHINA**

**Beijing Youshiay Trading Co., Ltd**



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Dairy & Related Products	Non-Dairy	Other Dairy Substitute
		Other Non-Dairy Drinking Product
		Rice Milk
		Soy Milk
Food Ingredients	Additives & Agents	Vinegar
		Yeast and Yeast Extract
	Bakery & Confectionary Ingredients	Bakery Mixes
		Dessert Mixes
		Pancake and Waffles mixes
Fruits & Nuts	Nuts	
Oils, Fats & Seeds	Liquid Oils	
	Seeds	
	Spreadable Oils & Fats	Cooking Fat (vegetable based)
Other Agricultural Products (excluding food and wood)	Health & Beauty Products	
Pasta, Rice, & Grains	Grains	
	Pasta & Noodles	
	Rice	
Pulses & Legumes	Beans	
Ready Meals	Soup	Soup, Canned
		Soup, Dehydrated
		Soup, Instant
Sauces, Dressings, Spreads & Condiments	Condiments	
	Dips	
	Dressings	
	Sauces/Purees	
	Spreads	
Spices & Seasonings	Herbs	Dried/Ground Herb
	Pepper	
	Salt & Salt Mixtures	
	Seed	

**CHINA**

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Spices & Seasonings	Spice	
Supplements & Sweeteners	Minerals	
	Sugars & Sweeteners	Agave
		Brown Rice Syrup
		Corn Syrup
		Dextrose
		Flavored Syrup
		Fructose
		Glucose
		Honey
		Malt Product
		Maltodextrin
		Maple Sugar
		Maple Syrup
		Molasses
		Other Sweeteners
		Raw Sugar
Stevia		
Sucrose		
Xylitol		
	Vitamins	
Sweet/Savory Snacks	Chips/Crisps	
	Extruded Snacks	
	Fruit Snacks	
	Gelatin	Gelatin/Jello
	Popcorn	
	Pretzels	Hard Pretzels
	Pudding/Custard	
	Seed Snacks	
	Snack Bars	

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Sweet/Savory Snacks	Trail Mix	
<b>Additional Information</b>		
N/A		

**CHINA**

**Beijing Youshiay Trading Co., Ltd**



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**BUYER PROFILES**

**CHINA**

**Shanghai Golden Times Trading Co., Ltd**

Contact Information			
Title	Name / Email / Phone		
International Business Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	1999
<b>Company Description:</b>	With 20 years of experience in trading within our group, we are one of the first trading company involved in the imported food industry in China, so we know the Chinese market well, and have a good relationship with offline channels in East China region. With the CIIE expo in Shanghai, we also got the support of the government and built an offline national pavilion which help companies to promote and test the market more efficiently.		
<b>Type of Business:</b>	Distributor, FoodService/HORECA, Importer/Distributor, Retailer	<b>Customer(s):</b>	Retail - Convenience,Retail - Department Store,Retail - Natural/Organic/Healthy,Retail - Supermarket/Grocery
<b>Facilities:</b>	N/A	<b>Geographic Region(s) Served:</b>	Online (national) & east China region
<b>Industry Segment(s):</b>	Food Ingredients, Health and Beauty, Retail, Snacks		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	FOB	<b>Consolidator(s) in the US:</b>	None
<b>Preferred Port(s) of Import:</b>		<b>Preferred Port(s) of Export from US:</b>	None
Product Information			
<b>Attributes of Interest:</b>	100% Organic,All Natural,Low Calorie,Non - GMO - US Certified,Reduced Fat,Sugar Free,Zero Calories		
<b>Capacity to Import:</b>	Not Applicable	<b>Cannot Import:</b>	N/A
Products of Interest at this Event:			
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers	
		Sweet Biscuits	
	Cookies	Ready-to-Bake Cookies	
		Ready-to-Eat Cookies	



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Beverages	Beer/Cider	Non-Alcoholic Beer
	Coffee	Ready Drink Coffee Beverage
	Juices	Vegetable Juice
	Liqueur & Spirits	Distilled Spirit
		Gin & Geneva
		Liqueur, Other
		Rum & Tafia
	Sweetened/Soft-Drinks	Whiskey
		Energy Drink
		Functional Drink
Water	Hot Chocolate/Cocoa Mix	
	Mineral Water	
Water	Water	
Confectionery	Chocolate Confectionery	Chocolate with Toys
Dairy & Related Products	Dairy	Cheese & Curd
		Dairy Other
		Yogurt Products & Sour Milk Drinks
	Non-Dairy	Almond Milk
		Dried/Powder Milk Substitute
		Non-Dairy Creamer
		Non-Dairy Yogurt Products
		Other Dairy Substitute
		Other Non-Dairy Drinking Product
		Rice Milk
Soy Milk		
Oils, Fats & Seeds	Liquid Oils	Canola Oil
		Soybean Oil
		Sunflower Oil
		Vegetable Oil
Other Agricultural Products (excluding food and wood)	Health & Beauty Products	Hair Products

**CHINA**

**Shanghai Golden Times Trading Co., Ltd**



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Other Agricultural Products (excluding food and wood)	Health & Beauty Products	Make-up
Sweet/Savory Snacks	Snack Bars	Medicinal Products (non-suppliment)
<b>Additional Information</b>		
N/A		

**CHINA**

**Shanghai Golden Times Trading Co., Ltd**



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**BUYER PROFILES**

**COSTA RICA**

**Pequeño Mundo**

Contact Information			
Title	Name / Email / Phone		
International Buyer	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	www.pequenomundo.com
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	1991
<b>Company Description:</b>	<p>Pequeño Mundo / Alpemusa is a Costa Rican chain of 15 retail stores, which offers a complete assortment of clothing, household goods, hardware and groceries.</p> <p>They import products from all over the world with the purpose of solving customer's needs with quality and variety at the most competitive prices.</p>		
<b>Type of Business:</b>	Distributor, Importer, Retailer	<b>Customer(s):</b>	FoodService/HORECA,Retail - Department Store,Retail - Discount Store
<b>Facilities:</b>	15 retail stores with warehouses and 1 headquarter office.	<b>Geographic Region(s) Served:</b>	Costa Rica
<b>Industry Segment(s):</b>	Retail		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	FOB or EXW	<b>Consolidator(s) in the US:</b>	Miami and Los Angeles
<b>Preferred Port(s) of Import:</b>	Miami	<b>Preferred Port(s) of Export from US:</b>	None
Product Information			
<b>Attributes of Interest:</b>	100% Organic,All Natural,Chilled,Dairy,Dietary,Dried/Dehydrated,Ethnic,Fat Free,Frozen,Gluten Free,Gluten Free Uncertified,Hormone Free,Low Calorie,Low Fat,Natural,No Artificial Ingredients,No Fat,No Sugar Added,Non-Dairy,Organic,Reduced Fat,Smart,Sugar Free,Trans-fat Free,Vegan,Vegetarian,Zero Calories		
<b>Capacity to Import:</b>	Alcoholic Beverages,Chilled Products,Dairy Products,Frozen Products,Meat Products	<b>Cannot Import:</b>	N/A
Products of Interest at this Event:			
Baby Food	Baby Snacks	Baby Snacks	



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Baby Food	Baby Supplements	Baby Supplements
	Dried Baby Food	Dried Baby Food
	Milk Formula	
Bakery Products	Biscuits, Crackers, & Wafers	
	Bread	Bread Crumbs/Croutons Pita/Flat Bread
	Breakfast Products	Breakfast Cereal Flakes
		Sweetened Cereal
		Waffles
	Cookies	
	Granola	Sweetened/Flavored Granola
	Mixes	Dessert Mixes
	Pastries/Tarts/Pies	
	Tortillas	
Beverages	Beer/Cider	
	Coffee	Ready Drink Coffee Beverage
	Juices	Fruit Juice
		Juice Concentrate
	Liqueur & Spirits	Liqueur/Cordial
	Sweetened/Soft-Drinks	
	Tea	Kombucha
	Water	Carbonated Water
Flavored Water		
Wine	Sparkling Wine	
Confectionery	Chocolate Confectionery	Chocolate Tablets/Squares
	Gum	
	Sugar Confectionery	
Dairy & Related Products	Dairy	Butter
		Buttermilk
		Cream Cheese

**COSTA RICA**

**Pequeño Mundo**



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**BUYER PROFILES**

Dairy & Related Products	Dairy	Evaporated & Condensed Milk
		Yogurt Products & Sour Milk Drinks
	Ice Cream & Related Products	Ice Cream
	Non-Dairy	
Food Ingredients	Bakery & Confectionary Ingredients	
Fruits & Nuts	Fruits, Berry	Other Berries
	Fruits, Citrus	
Oils, Fats & Seeds	Liquid Oils	Canola Oil
		Flax Seed Oil
		Other Vegetable & Seed Oil
		Palm Oil
		Peanut Oil
		Sesame
	Seeds	Sesame Seed
		Sunflower Seed
Pasta, Rice, & Grains	Pasta & Noodles	
Ready Meals	Dinner Mixes	Dinner mixes
	Lunch Kits	Lunch kits
	Prepared Meals	Prepared meals
	Prepared Salads	
	Soup	
Sauces, Dressings, Spreads & Condiments	Condiments	Salsa
	Dips	
	Sauces/Purees	
Supplements & Sweeteners	Dietary Supplement	
	Sugars & Sweeteners	
	Vitamins	
Sweet/Savory Snacks	Cheesecake	
	Chips/Crisps	

**COSTA RICA**

**Pequeño Mundo**



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Sweet/Savory Snacks	Extruded Snacks	Extruded Snacks
	Fruit Snacks	
	Gelatin	Gelatin/Jello
	Popcorn	
	Pretzels	
	Pudding/Custard	Pudding/Custard

**Additional Information**

This buyers is looking for a wide mix of products.

**COSTA RICA**

**Pequeño Mundo**



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**Virtual Connect: Summer Edition**  
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**BUYER PROFILES**

**DOMINICAN**  
**REPUBLIC**

**Supermercados Bravo**



Contact Information			
Title	Name / Email / Phone		
International Purchasing and Brand Development Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	http://www.superbravo.com.do
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	1998
<b>Company Description:</b>	Supermercados Bravo is a leading supermarket chain in the Dominican Republic with 8 supermarkets (7 in the capital city of Santo Domingo and 1 in the #2 city of Santiago). This chain has been actively growing in recent years they have a new store opening in Q3-2016 and another store in Q1-2017. They are currently seeking the following products for their stores under a private label and if feasible under their "Bravo" brand: Pasta Sauces; Pasta; Ketchup; Salad Dressings; and Saltine Crackers.		
<b>Type of Business:</b>	Retailer	<b>Customer(s):</b>	Retail - Supermarket/Grocery
<b>Facilities:</b>	Medium to large retail stores	<b>Geographic Region(s) Served:</b>	Santo Domingo and Santiago, the two largest cities in the Dominican Republic with 50 % of the population.
<b>Industry Segment(s):</b>	Bakery, Beverages, Frozen, Health and Beauty, Natural/Organic, Pet Food, Private Label, Retail, Seafood, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	FOB	<b>Consolidator(s) in the US:</b>	Miami, FL
<b>Preferred Port(s) of Import:</b>	Port of Rio Haina, Caucedo	<b>Preferred Port(s) of Export from US:</b>	None
Product Information			
<b>Attributes of Interest:</b>	Dietary, Gluten Free, Gluten Free Uncertified, Low Calorie, Low Fat, No Artificial Ingredients, No Fat, No Preservatives, No Sugar Added, Non - GMO - US Certified, Non-Dairy, Organic, Reduced Fat, Sugar Free		
<b>Capacity to Import:</b>	Alcoholic Beverages, Biotech/GMO, Chilled Products, Dairy Products, Frozen Products, Meat Products	<b>Cannot Import:</b>	N/A
Products of Interest at this Event:			



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Beverages	Wine	Non-Alcoholic Wine
		Sparkling Wine
Confectionery	Chocolate Confectionery	Boxed Assortment Chocolates
	Sugar Confectionery	Marshmallows
Fruits & Nuts	Nuts	Almonds
		Cashews
		Hazelnuts
		Mixed Nuts
		Peanuts
		Pecans
		Pistachios
Ready Meals	Pizza	Pizza
	Prepared Appetizers	Prepared Appetizers
Sauces, Dressings, Spreads & Condiments	Dressings	Salad Dressing
		Vinaigrette
	Sauces/Purees	Barbeque (BBQ) Sauce
		Chocolate
		Cocktail/Tartar Sauce
		Hot Sauce
		Marinade
		Table Sauce
		Worcestershire Sauce
		Sweet/Savory Snacks
Snack Bars	Energy & Nutrition Bars	
Trail Mix		

**Additional Information**

Melvin has managed this category for 7 years and has product and business relations with California producers and regional exporters

**DOMINICAN REPUBLIC**

**Supermercados Bravo**



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**BUYER PROFILES**

**EL SALVADOR**

**Tecnispice**

Contact Information			
Title	Name / Email / Phone		
Imports Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	https://tecnispice.com/
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	1991
<b>Company Description:</b>	Tecni Spice is part of the Grupa Alza corportaiion. The company has become one of the most important distributors and food manufacturers en Centralamerica. Tecnispice has recently entered the U.S and Mexico market. The company has a wide variety of products in their portfolio, mainly they import seeds , snacks, grains and vegetables from the U.S.A		
<b>Type of Business:</b>	Distributor, Importer/Distributor, Manufacturer	<b>Customer(s):</b>	Retail - Convenience,Retail - Natural/Organic/Healthy,Retail - Specialty/Gourmet,Retail - Supermarket/Grocery
<b>Facilities:</b>	Processing plant, warehouse, office	<b>Geographic Region(s) Served:</b>	Central America and Mexico
<b>Industry Segment(s):</b>	Bakery, Confectionery, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	EXW	<b>Consolidator(s) in the US:</b>	MIAMI,FL
<b>Preferred Port(s) of Import:</b>	Puerto Santo Tomas , Puerto Quetzal	<b>Preferred Port(s) of Export from US:</b>	Miami, FL
Product Information			
<b>Attributes of Interest:</b>	N/A		
<b>Capacity to Import:</b>	Alcoholic Beverages	<b>Cannot Import:</b>	alcoholic beverages
Products of Interest at this Event:			
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers	
		Sweet Biscuits	
	Bread	Bagels	
		Bread Crumbs/Croutons	
		Muffins	



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Bakery Products	Bread	Pita/Flat Bread
		Pizza Crust
	Breakfast Products	Breakfast Cereal Flakes
		Hot Cereal
		Oats & Oatmeal
		Pancakes
		Waffles
	Cookies	Ready-to-Bake Cookies
		Ready-to-Eat Cookies
	Milled Products (Flours, Starches)	Cereal Flour
		Cereal Grains
		Corn (Maize) Flour
		Corn Meal
Flour Meal		
Potato Flour		
Rice Flour		
Soy Flour		
Beverages	Juices	
	Sweetened/Soft-Drinks	
	Tea	
	Water	
Confectionery	Chocolate Confectionery	
	Gum	
Dairy & Related Products	Dairy	
Ready Meals	Pizza	
Sauces, Dressings, Spreads & Condiments	Condiments	Ketchup
		Mustard
	Sauces/Purees	Barbeque (BBQ) Sauce
		Chocolate
Sweet/Savory Snacks	Chips/Crisps	Potato Chips

**EL SALVADOR**

**Tecnispice**



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**BUYER PROFILES**

Sweet/Savory Snacks	Gelatin	
	Popcorn	Microwave Popcorn
<b>Additional Information</b>		
website: <a href="https://tecnispice.com/">https://tecnispice.com/</a>		

**EL SALVADOR**

**Tecnispice**



**T: 312.334.9200 or 215.829.9111**

**E: [info@foodexport.org](mailto:info@foodexport.org) | [www.foodexport.org](http://www.foodexport.org)**

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**Virtual Connect: Summer Edition**  
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**BUYER PROFILES**

**GERMANY**

**Dunekacke & Wilms**

Contact Information			
Title	Name / Email / Phone		
Buyer	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	1904
<b>Company Description:</b>	Since the 1960s, the company imports gourmet foods and specialty products from around the globe for Germany consumers and high-end gastronomy clients. They are seective with their brands and goods and claim to only choose highest quality and innovation. Specialized in smaller, higher priced brands and products.		
<b>Type of Business:</b>	Importer/Distributor	<b>Customer(s):</b>	Retail - Other (Non-Food),Retail - Specialty/Gourmet,Retail - Supermarket/Grocery
<b>Facilities:</b>	Warehouses, Online Shop	<b>Geographic Region(s) Served:</b>	Germany
<b>Industry Segment(s):</b>	Confectionery, Ethnic, Natural/Organic, Retail, Seafood, Specialty/Gourmet		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	FOB, CFR or CIF	<b>Consolidator(s) in the US:</b>	None
<b>Preferred Port(s) of Import:</b>	Hamburg	<b>Preferred Port(s) of Export from US:</b>	None
Product Information			
<b>Attributes of Interest:</b>	N/A		
<b>Capacity to Import:</b>	Not Applicable	<b>Cannot Import:</b>	-
Products of Interest at this Event:			
Oils, Fats & Seeds	Liquid Oils	Olive Oil	
		Vegetable Oil	
	Spreadable Oils & Fats		
Pasta, Rice, & Grains	Pasta & Noodles	Instant Noodles	
		Other Pasta/Noodle	



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Pasta, Rice, & Grains	Pasta & Noodles	Plain/Flour Noodle
Ready Meals	Dinner Mixes	
	Lunch Kits	
	Prepared Meals	
	Soup	Soup, Canned Soup, Dehydrated Soup, Instant
Sauces, Dressings, Spreads & Condiments	Condiments	Pickled Products
		Salsa
		Vinegar
	Dips	
	Dressings	Vinaigrette
	Sauces/Purees	Pasta Sauce
		Soy Sauce
		Table Sauce
	Spreads	Cheese Spread
		Chocolate spread
Jams & Preserves		
Nut-based Spread/Nut Butter		
	Other Spreads	

**Additional Information**

The company is interested in all kinds of canned / jared foods (from seafood to meats to fruits and vegetables as well as complete meals).

**GERMANY**

**Dunekacke & Wilms**



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**Virtual Connect: Summer Edition**  
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**BUYER PROFILES**

**GUATEMALA**

**Unisuper**

Contact Information			
Title	Name / Email / Phone		
Purchasing Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	<a href="http://www.supermercadoslatorre.com/">http://www.supermercadoslatorre.com/</a>
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	1950
<b>Company Description:</b>	<p>Established in 1950 , with more than 60 years of experience in the local market , Unisuper is the most important Guatemalan retail chain . With more than 70 stores all over the country , they have more than 3,000 employees. Their stores has more than 100 USA products. They currently import products from important brands such as: Cristal Farms , Welchs , Quaker , Heinz , Motts , Wesson , Kikkoman . Unisuper has 2 private label brands " Everyday Essentials" and "Hy-top" , some of the products they work under these brands are : Cooking oils , cleaning products and bakery products. Currently 45% of their products are imported from them directly , USA products are very important to their assortment , due to the quality and accesibility. They have a consolidator in Miami , FL for their products.</p>		
<b>Type of Business:</b>	Retailer	<b>Customer(s):</b>	Retail - Convenience
<b>Facilities:</b>	Supermarket stores , Warehouse and Office	<b>Geographic Region(s) Served:</b>	The whole Guatemala country
<b>Industry Segment(s):</b>	Private Label, Retail		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	FOB or CIF	<b>Consolidator(s) in the US:</b>	Miami , Florida
<b>Preferred Port(s) of Import:</b>		<b>Preferred Port(s) of Export from US:</b>	
Product Information			
<b>Attributes of Interest:</b>	Chilled,Fat Free,Frozen,Low Calorie,Low Fat,No Sugar Added		
<b>Capacity to Import:</b>	Alcoholic Beverages,Chilled Products,Dairy Products,Frozen Products	<b>Cannot Import:</b>	n/a
Products of Interest at this Event:			
Baby Food	Baby Snacks		



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**BUYER PROFILES**

Baby Food	Milk Formula	
Bakery Products	Bread	
	Cakes	
	Granola	
	Milled Products (Flours, Starches)	
	Mixes	
	Tortillas	
Beverages	Beer/Cider	
	Coffee	
	Juices	
	Tea	
	Water	
	Wine	
Confectionery	Gum	
	Sugar Confectionery	
Dairy & Related Products	Dairy	
	Ice Cream & Related Products	Ice Cream
	Non-Dairy	Almond Milk
Rice Milk		
Soy Milk		
Fish & Seafood	Finfish	Pacific Salmon
Fruits & Nuts	Fruits, Berry	
	Nuts	Hazelnuts
		Macadamia
		Mixed Nuts
Meats & Related Products	Meat, Other	Lamb
	Pork	
Oils, Fats & Seeds	Liquid Oils	
Pasta, Rice, & Grains	Pasta & Noodles	

**GUATEMALA**

**Unisuper**



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Pasta, Rice, & Grains	Rice	
Pulses & Legumes	Beans	
Sauces, Dressings, Spreads & Condiments	Spreads	Cheese Spread
		Chocolate spread
Spices & Seasonings	Herbs	
	Salt & Salt Mixtures	Flavored Salt
Supplements & Sweeteners	Sugars & Sweeteners	Sea Salt
		Honey
		Maple Sugar
		Maple Syrup
Sweet/Savory Snacks	Cheesecake	Stevia
		Cheesecake
		Cheesecake
	Chips/Crisps	Potato Chips
		Tortilla/Corn Chips
		Vegetable Chips
Meat Snacks	Jerky	
Pretzels		
Snack Bars		

**Additional Information**

**GUATEMALA**

**Unisuper**



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**BUYER PROFILES**

facebook page: <https://www.facebook.com/supermercadoslatorre/>

website: <http://www.supermercadoslatorre.com/>

Unisuper has a manager for every import category of their stores ( Frozen , Pet Food , Natural and Organic , Dry Products ) for this reason we are nominating the Frozen Food Category for this Buyer Mission.

**Products of Interest**

**Dog and Cat Food**

Types of Dry Food: Meatloaf format; Pellets/Kibbles; Biscuits/Mixers ; Flake

Types of Wet Food: Chunks in gravy; Chunks in jelly; Meatloaf Format

Semi-moist Food

**Bird Food**

Types: Flax or other seeds; Golden or red millet; Peanuts; Sunflower; Safflower; Shelled and Cracked Corn

**Fish food**

Types: Flake; Dried seaweed

**Food for Small Animals**

Types: Rabbits; Guinea pigs

**GUATEMALA**

**Unisuper**



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**Virtual Connect: Summer Edition**  
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**BUYER PROFILES**

**HONDURAS**

**Distribuidora Andy**

Contact Information			
Title	Name / Email / Phone		
General Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	1997
<b>Company Description:</b>	Distribuidora Andy is one of the most important distributors in Honduras. The company has customers in both Retail and Food Service industries, they currently import fresh fruits, vegetables , pork and margarine from the U.S. They also import a wide variety of products from other countries in Centralamerica. They are currently looking to expand their product portfolio as they have made strong investerments in warehouses and refrigerated equipment to offer new products to their customers.		
<b>Type of Business:</b>	FoodService/HORECA, Importer/Distributor	<b>Customer(s):</b>	FoodService/HORECA,Retail - Club Store/Warehouse,Retail - Natural/Organic/Healthy,Retail - Supermarket/Grocery
<b>Facilities:</b>	Frozen and dry warehouse.	<b>Geographic Region(s) Served:</b>	Honduras as a country.
<b>Industry Segment(s):</b>	Frozen, Retail		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	EXW	<b>Consolidator(s) in the US:</b>	None
<b>Preferred Port(s) of Import:</b>	Puerto Cortes	<b>Preferred Port(s) of Export from US:</b>	Miami, FL
Product Information			
<b>Attributes of Interest:</b>	N/A		
<b>Capacity to Import:</b>	Alcoholic Beverages	<b>Cannot Import:</b>	alcoholic beverages
Products of Interest at this Event:			
Bakery Products	Biscuits, Crackers, & Wafers		
	Bread		
	Breakfast Products		
	Cookies		



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Bakery Products	Granola	
	Milled Products (Flours, Starches)	Potato Flakes
	Mixes	
	Tortillas	
Beverages	Juices	Fruit Juice
		Juice Concentrate
	Sweetened/Soft-Drinks	Sport Drink
	Water	Flavored Water
Confectionery	Chocolate Confectionery	Alfajores
	Sugar Confectionery	
Dairy & Related Products	Dairy	Butter
		Cream
	Ice Cream & Related Products	
	Non-Dairy	Rice Milk
Soy Milk		
Fish & Seafood	Finfish	Atlantic Salmon
		Pacific Salmon
Fruits & Nuts	Fruits, Berry	Blueberries
	Fruits, General	
Meats & Related Products	Beef/Bovine	Rib
	Pork	
Pasta, Rice, & Grains	Grains	Corn
		Oats
	Pasta & Noodles	
	Rice	Brown Rice
Pulses & Legumes	Beans	Garbanzo/Chickpea
Sauces, Dressings, Spreads & Condiments	Condiments	Ketchup
		Mayonnaise
		Mustard

**HONDURAS**

**Distribuidora Andy**



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Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Barbeque (BBQ) Sauce
		Hot Sauce
Spices & Seasonings	Salt & Salt Mixtures	
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
		Tortilla/Corn Chips
	Pretzels	Hard Pretzels
<b>Additional Information</b>		

**HONDURAS**

**Distribuidora Andy**



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**BUYER PROFILES**



**HONG KONG**

**Angliss Hong Kong Food Service Limited**

Contact Information			
Title	Name / Email / Phone		
General Manager of Consumers Division	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	http://www.angliss.com.hk
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	1946
<b>Company Description:</b>	We are one of the region's primary food importers, and offer a full suite of quality products to over 5,000 valued customers in Hong Kong, including hotels, restaurants, clubs, airline caterers, institutional catering, theme parks and others. We have over 65 years' experience as a food business in the Hong Kong marketplace. We have extensive distribution channels (wide customer base) and geographic coverage including both China and Macau, accompanied with a strong supplier network & sourcing ability. We regularly import over 5000 Tons of French fries from Lamb Weston yearly. We are the exclusive distributor on cereal products by Bob's Red Mill in Hong Kong & Macau. Angliss HK is top food provider in Hong Kong. We have our own freezing warehouse & logistic team with 50+ reefer trucks in Hong Kong.		
<b>Type of Business:</b>	Distributor, Importer, Importer/Distributor	<b>Customer(s):</b>	Food Manufacturing, Food Service/HORECA, Retail - Club Store/Warehouse, Retail - Convenience, Retail - Department Store, Retail - Discount Store, Retail - Internet/TV, Retail - Specialty/Gourmet, Retail - Supermarket/Grocery
<b>Facilities:</b>	warehouses, reefer trucks, retail stores, a meat-processing factory, ready to eat production factory	<b>Geographic Region(s) Served:</b>	Hong Kong, Macau, China, Singapore, Thailand, Taiwan
<b>Industry Segment(s):</b>	Bakery, Beverages, Confectionery, Ethnic, Foodservice/HRI, Frozen, Natural/Organic, Private Label, Retail, Seafood, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	EXW/ CIF Hong Kong term	<b>Consolidator(s) in the US:</b>	None
<b>Preferred Port(s) of Import:</b>	None	<b>Preferred Port(s) of Export from US:</b>	None



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Product Information		
<b>Attributes of Interest:</b>	Frozen, Halal, Kosher, Vegan, Vegetarian	
<b>Capacity to Import:</b>	Alcoholic Beverages, Chilled Products, Dairy Products, Frozen Products, Meat Products	<b>Cannot Import:</b> Need permit to import rice. We can import most of the foods from grocery items, meats, dairy, seafoods that served on the table. Our business grows in Hong Kong, Macau & China.
Products of Interest at this Event:		
Dairy & Related Products	Dairy	Dairy Other
		Fluid Milk
Ready Meals	Prepared Appetizers	Prepared Appetizers
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
Additional Information		
Looking for trendy, healthy, convenient food.		
Other than the above, they are also looking for Frech fries in retail packaging, retail package items which can be put into air fryer, and UHT milk		

**HONG KONG**

**Angliss Hong Kong Food Service Limited**



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**INDONESIA**

**CV Libra Food Service (Libra Megah, PT)**



Contact Information			
Title	Name / Email / Phone		
Director	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	<a href="http://libra-food.com/">http://libra-food.com/</a>
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	1989
<b>Company Description:</b>	<p>Libra Food Service was established in 1989 as an importer and distributor of premium products including meat, seafood, seasonings and snacks. Currently, they are looking for a potential US supplier that produces muesli, granola, or oats for breakfast/meals.</p> <p>an importer and distributor of premium products including meat, seafood, seasonings and snacks</p>		
<b>Type of Business:</b>	Importer/Distributor, Retailer	<b>Customer(s):</b>	Food Manufacturing, Food Service/HORECA, Retail - Convenience, Retail - Discount Store, Retail - Internet/TV, Retail - Natural/Organic/Healthy, Retail - Specialty/Gourmet, Retail - Supermarket/Grocery
<b>Facilities:</b>	Warehouses, in-house meat processing center, restaurants, distributor and retail stores.	<b>Geographic Region(s) Served:</b>	Major cities throughout Indonesia. Branch office in Bali
<b>Industry Segment(s):</b>	Beverages, Food Ingredients, Foodservice/HRI, Frozen, Natural/Organic, Retail, Seafood, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	CIF or FOB	<b>Consolidator(s) in the US:</b>	None
<b>Preferred Port(s) of Import:</b>	Tanjung Prio, Jakarta	<b>Preferred Port(s) of Export from US:</b>	None
Product Information			
<b>Attributes of Interest:</b>	100% Organic, All Natural, Chilled, Dairy, Dietary, Dried/Dehydrated, Fat Free, Frozen, Halal, Low Calorie, Low Fat, No Fat, No Sugar Added, Non - GMO - US Certified, Organic, Reduced Fat, Smart, Trans-fat Free, Vegan, Vegetarian, Zero Calories		



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<b>Capacity to Import:</b>	Chilled Products,Frozen Products,Meat Products	<b>Cannot Import:</b>	N/A
<b>Products of Interest at this Event:</b>			
Baby Food	Dried Baby Food	Dried Baby Food	
	Prepared Baby Food	Prepared Baby Food	
Confectionery	Chocolate Confectionery	Boxed Assortment Chocolates	
Ready Meals	Pizza		
	Processed Meat Substitutes	Veggie Burger	
	Seafood		
	Soup	Soup, Canned	
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Pasta Sauce	
Sweet/Savory Snacks	Chips/Crisps	Tortilla/Corn Chips	
	Pretzels		
<b>Additional Information</b>			

**INDONESIA**

**CV Libra Food Service (Libra Megah, PT)**



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**INDONESIA**

**PT Arum Nirwana Global**

Contact Information			
Title	Name / Email / Phone		
General Manager Retail Sales	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	ang.co.id
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	2015
<b>Company Description:</b>	PT ANG, is one of the progressive and reliable F&B importer and distributor in Indonesia. With 5 years they have established themselves to be one of the major supplier of traditional and modern retail trade, HORECA in Indonesia. Strong network in retail and F&B. The also have another company in retail business, MarketCity supermarket in Jakarta.		
<b>Type of Business:</b>	Distributor, Importer, Importer/Distributor	<b>Customer(s):</b>	FoodService/HORECA,Retail - Convenience,Retail - Internet/TV,Retail - Natural/Organic/Healthy,Retail - Other (Non-Food),Retail - Specialty/Gourmet,Retail - Supermarket/Grocery
<b>Facilities:</b>	Retail, warehouse for dry groceries, chilled and frozen facilities, logistic trucks	<b>Geographic Region(s) Served:</b>	main islands, major cities in nationwide.
<b>Industry Segment(s):</b>	Beverages, Confectionery, Foodservice/HRI, Frozen, Natural/Organic, Retail, Specialty/Gourmet		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>		<b>Consolidator(s) in the US:</b>	None
<b>Preferred Port(s) of Import:</b>		<b>Preferred Port(s) of Export from US:</b>	None
Product Information			
<b>Attributes of Interest:</b>	All Natural,Dairy,Dried/Dehydrated,Ethnic		
<b>Capacity to Import:</b>	Chilled Products,Dairy Products,Frozen Products	<b>Cannot Import:</b>	alcoholic bev, meat products
Products of Interest at this Event:			
Beverages	Juices	Juice Concentrate	
	Sweetened/Soft-Drinks	Hot Chocolate/Cocoa Mix	



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Dairy & Related Products	Dairy	Cheese & Curd
		Yogurt Products & Sour Milk Drinks
	Non-Dairy	Soy Milk
Oils, Fats & Seeds	Liquid Oils	Olive Oil
		Other Vegetable & Seed Oil
Pasta, Rice, & Grains	Pasta & Noodles	Egg Noodles
		Instant Noodles
		Other Pasta/Noodle
Sauces, Dressings, Spreads & Condiments	Condiments	Mustard
		Vinegar
	Sauces/Purees	Soy Sauce
Spices & Seasonings	Herbs	
<b>Additional Information</b>		
The company has group companies in Fresh Fruit import, and retail supermarket		

**INDONESIA**

**PT Arum Nirwana Global**



**T: 312.334.9200 or 215.829.9111**

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**BUYER PROFILES**

**JAMAICA**

**Jamaican Teas Ltd.**

Contact Information			
Title	Name / Email / Phone		
Export Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	jamaicanteas.com
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	1967
<b>Company Description:</b>	Jamaican Teas Limited was founded in Jamaica in 1967. It initially produced only black tea under the Tetley brand as well as providing contract manufacturing arrangements. Today, with over forty different types of teas, the company is the largest producer of teas in the Caribbean with almost one half its products exported to other Caribbean markets and North America. Teas are also produced on a contract basis for a number of other Caribbean companies.		
<b>Type of Business:</b>	Distributor, Importer, Manufacturer	<b>Customer(s):</b>	Retail - Club Store/Warehouse
<b>Facilities:</b>	Manufacturing, Retail, and Real Estate	<b>Geographic Region(s) Served:</b>	Caribbean market and North America.
<b>Industry Segment(s):</b>	Bakery, Ethnic, Food Ingredients, Natural/Organic, Retail, Seafood		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	FOB, CIF	<b>Consolidator(s) in the US:</b>	Miami
<b>Preferred Port(s) of Import:</b>		<b>Preferred Port(s) of Export from US:</b>	None
Product Information			
<b>Attributes of Interest:</b>	All Natural, Ethnic, Frozen, No Sugar Added, Non-Dairy		
<b>Capacity to Import:</b>	Not Applicable	<b>Cannot Import:</b>	N/A
Products of Interest at this Event:			
Bakery Products	Breakfast Products	Hot Cereal	
		Oats & Oatmeal	
		Other Breakfast Cereal	
Beverages	Tea		
Dairy & Related Products	Non-Dairy	Non-Dairy Creamer	



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Dairy & Related Products	Non-Dairy	Other Dairy Substitute
Spices & Seasonings	Herbs	Dried/Ground Herb
	Spice	Dry Spice
<b>Additional Information</b>		
N/A		

**JAMAICA**

**Jamaican Teas Ltd.**



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**BUYER PROFILES**



**JAPAN**

**O'will Corporation**

Contact Information			
Title	Name / Email / Phone		
General Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	<a href="http://www.owill.co.jp/english/">http://www.owill.co.jp/english/</a>
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	1986
<b>Company Description:</b>	<p>O'will Corp. has been dealing with about 300 suppliers in both domestic and overseas for more than 5,000 items including imported products from 20 countries, and selling products to about 270 companies including major manufacturing companies not only in Japan, but also in overseas. The main products O'will is currently handing are food additives, functional additives, milk/dairy products, agricultural products and processed foods as ingredients. O'will is not only a trading house, but also develops products for their clients at their contracted plants. O'will has their own ice cream factory as their subsidiary company. O'will has the top share of Vitamin C in the food additives market in Japan, and is the largest private supplier of sterilized milk to beverage companies.</p>		
<b>Type of Business:</b>	Distributor, Importer, Wholesaler	<b>Customer(s):</b>	Food Manufacturing, Food Service/HO RECA, Retail - Convenience, Retail - Supermarket/Grocery
<b>Facilities:</b>	O'will owns an ice cream plant and works with several contracted plants, convenience stores, warehouses and distribution centers. O'will has an office in Seattle to export U.S. products to Japan.	<b>Geographic Region(s) Served:</b>	Japan
<b>Industry Segment(s):</b>	Beverages, Food Ingredients, Natural/Organic, Retail, Specialty/Gourmet		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>		<b>Consolidator(s) in the US:</b>	None
<b>Preferred Port(s) of Import:</b>		<b>Preferred Port(s) of Export from US:</b>	None
Product Information			



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<b>Attributes of Interest:</b>	100% Organic, All Natural, Chilled, Dairy, Dietary, Dried/Dehydrated, Ethnic, Fat Free, Frozen, Gluten Free, Gluten Free Uncertified, Halal, Halal Uncertified, Hormone Free, Kosher, Low Calorie, Low Fat, Low Sodium, Natural, No Antibiotics, No Artificial Ingredients, No Fat, No Monosodium Glutamate (MSG), No Preservatives, No Sugar Added, Non - GMO - EU Certified, Non - GMO - US Certified, Non-Dairy, Organic, Reduced Fat, Smart, Sugar Free, Trans-fat Free, Vegan, Vegetarian, Zero Calories		
<b>Capacity to Import:</b>	Alcoholic Beverages, Chilled Products, Dairy Products, Frozen Products, Meat Products	<b>Cannot Import:</b>	None
<b>Products of Interest at this Event:</b>			
Dairy & Related Products	Dairy		
	Ice Cream & Related Products		
	Non-Dairy		
Food Ingredients	Additives & Agents		
	Enhancers (flavor, color)		
Pet Food & Pet Care Products	Pet Food		
	Pet Treats & Mixes		
Supplements & Sweeteners	American Ginseng		
	Antioxidants		
	Dietary Fiber, Prebiotic & Probiotic		
	Minerals		
	Sugars & Sweeteners		
	Vitamins		
<b>Additional Information</b>			

JAPAN

O'will Corporation



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**MALAYSIA**

**Brave Tristar Sdn Bhd**

Contact Information			
Title	Name / Email / Phone		
SVP Business Development	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	www.bravetristar.com
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	2009
<b>Company Description:</b>	<p>Founded in 2009, Brave Tristar Sdn Bhd has been established as a trading company that specializes in sourcing, marketing and distribution of consistent good quality frozen foods, confectionery and beverages. Our main products are from New Zealand, Thailand, Taiwan, Indonesia and the United States.</p> <p>We have retained numerous exclusive brands such as Orchard Gold, Trader Tom, Bento, Jele Beauties , Otori, Mix Range , Mikku, Cremo etc.</p> <p>To serve our customers professionally, we have full facilities of warehouse system such as cold room and chill room. We ensure our customers products are delivered in good quality . For years of strive, we serve in wide network coverage from different market segments ie Hypermarket, Supermarket, Convenience stores, Wholesalers, Hotels, Restaurants, airlines etc .</p> <p>We also provide OEM Service to Daily farm as their house-brand products.</p>		
<b>Type of Business:</b>	Distributor, FoodService/HORECA, Importer, Importer/Distributor	<b>Customer(s):</b>	Retail - Convenience,Retail - Department Store,Retail - Discount Store,Retail - Drugstore,Retail - Internet/TV,Retail - Specialty/Gourmet,Retail - Supermarket/Grocery
<b>Facilities:</b>	Frozen goods and ambient food warehousing and transportation.	<b>Geographic Region(s) Served:</b>	Malaysia aationawide
<b>Industry Segment(s):</b>	Bakery, Beverages, Confectionery, Food Ingredients, Frozen, Private Label, Snacks		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	FOB/CNF	<b>Consolidator(s) in the US:</b>	None
<b>Preferred Port(s) of Import:</b>		<b>Preferred Port(s) of Export from US:</b>	None
Product Information			



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<b>Attributes of Interest:</b>	Dairy, Halal, Kosher, Organic, Sugar Free		
<b>Capacity to Import:</b>	Chilled Products, Dairy Products, Frozen Products	<b>Cannot Import:</b>	Meat and eggs
<b>Products of Interest at this Event:</b>			
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers	
		Sweet Biscuits	
	Bread		
	Breakfast Products		
	Cookies		
	Pastries/Tarts/Pies		
Beverages	Coffee		
	Juices		
Confectionery	Gum		
	Sugar Confectionery		
Dairy & Related Products	Dairy		
	Ice Cream & Related Products		
	Non-Dairy		
Food Ingredients	Bakery & Confectionary Ingredients		
Fruits & Nuts	Fruits, Berry		
Oils, Fats & Seeds	Spreadable Oils & Fats		
Sauces, Dressings, Spreads & Condiments	Spreads		
<b>Additional Information</b>			
ming@bravetristar.com, mingwoon@gmail.com			

**MALAYSIA**

**Brave Tristar Sdn Bhd**



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**BUYER PROFILES**

**PERU**

**DANILZA SA**

Contact Information			
Title	Name / Email / Phone		
General Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	<a href="https://www.danilza.com.pe/">https://www.danilza.com.pe/</a>
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	1993
<b>Company Description:</b>	Danilza is a company is dedicated to the import and distribution of high-quality food products to Peru, with more than 25 years of experience and an extensive knowledge and experience in the Peruvian import sector. Over the years, the company has developed different international brands in different channels such as the most recognized supermarkets and smaller stores over the country.		
<b>Type of Business:</b>	Importer/Distributor	<b>Customer(s):</b>	FoodService/HORECA,Retail - Convenience,Retail - Drugstore,Retail - Natural/Organic/Healthy,Retail - Specialty/Gourmet,Retail - Supermarket/Grocery
<b>Facilities:</b>	Own available warehouse in Lima.	<b>Geographic Region(s) Served:</b>	The region covered for sales / distribution is Lima (the capital) and other important cities all over Peru.
<b>Industry Segment(s):</b>	Beverages, Food Ingredients, Health and Beauty, Natural/Organic, Retail, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	We usually use the FOB incoterm.	<b>Consolidator(s) in the US:</b>	None
<b>Preferred Port(s) of Import:</b>		<b>Preferred Port(s) of Export from US:</b>	None
Product Information			
<b>Attributes of Interest:</b>	100% Organic,All Natural,Dairy,Dietary,Dried/Dehydrated,Gluten Free,Low Calorie,Natural,No Artificial Ingredients,No Sugar Added,Non-Dairy,Organic,Sugar Free,Vegan,Vegetarian		
<b>Capacity to Import:</b>	Not Applicable	<b>Cannot Import:</b>	Frozen products
Products of Interest at this Event:			
Baby Food	Baby Snacks	Baby Snacks	



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Baby Food	Baby Supplements	Baby Supplements
	Dried Baby Food	Dried Baby Food
Dairy & Related Products	Non-Dairy	Almond Milk
		Dried/Powder Milk Substitute
		Other Dairy Substitute
Fruits & Nuts	Nuts	Almonds
		Cashews
		Chestnuts
		Hazelnuts
		Macadamia
		Mixed Nuts
		Other Nuts
		Peanuts
		Pecans
		Pistachios
		Soy Nuts
		Walnuts, Black
		Walnuts, English
Oils, Fats & Seeds	Liquid Oils	Olive Oil
		Other Vegetable & Seed Oil
Other Agricultural Products (excluding food and wood)	Health & Beauty Products	Bath Products
		Hair Products
		Hand Soap
		Make-up
		Medicinal Products (non-suppliment)
		Skin/Lip Care
	Hides & Skins	
Pasta, Rice, & Grains	Pasta & Noodles	Couscous
		Egg Noodles
		Instant Noodles

**PERU**

**DANILZA SA**



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Pasta, Rice, & Grains	Pasta & Noodles	Other Pasta/Noodle
		Plain/Flour Noodle
		Rice Noodle
		Spelt Pasta
		Vegetable Based Pasta
		Wheat Pasta
		White Pasta
	Rice	Brown Rice
		Rice Blends
		White Rice
Wild Rice		
Sauces, Dressings, Spreads & Condiments	Condiments	Mayonnaise
		Mustard
		Pickled Products
		Salsa
		Vinegar
	Dips	Dip, Other
		Hummus
	Dressings	Salad Dressing
		Vinaigrette
	Sauces/Purees	Barbeque (BBQ) Sauce
		Chocolate
		Cocktail/Tartar Sauce
		Dry Sauce/Powder Mix
		Gravy
		Horseradish
		Hot Sauce
		Liquid Cooking Sauce
Marinade		
Pasta Sauce		

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Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Soy Sauce
		Table Sauce
		Tomato Puree
		Tomato Sauce
Spices & Seasonings	Herbs	
	Pepper	
	Salt & Salt Mixtures	
	Seed	
	Spice	
Supplements & Sweeteners	Dietary Fiber, Prebiotic & Probiotic	
	Dietary Supplement	
	Minerals	
	Sugars & Sweeteners	Agave
		Maple Sugar
Vitamins		
Sweet/Savory Snacks	Fruit Snacks	
	Seed Snacks	
	Snack Bars	
<b>Additional Information</b>		

**PERU**

**DANILZA SA**



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**BUYER PROFILES**

**SINGAPORE**

**Angliss Singapore Pte Ltd**

Contact Information			
Title	Name / Email / Phone		
Senior Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	http://www.angliss.com.sg
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	1948
<b>Company Description:</b>	Seafood importer		
<b>Type of Business:</b>	FoodService/HORECA, Importer	<b>Customer(s):</b>	FoodService/HORECA
<b>Facilities:</b>	Warehouses and logistic fleet.	<b>Geographic Region(s) Served:</b>	Singapore
<b>Industry Segment(s):</b>	Beverages, Confectionery, Food Ingredients, Frozen, Seafood, Specialty/Gourmet		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	EXW, FOB	<b>Consolidator(s) in the US:</b>	None
<b>Preferred Port(s) of Import:</b>		<b>Preferred Port(s) of Export from US:</b>	None
Product Information			
<b>Attributes of Interest:</b>	All Natural, Chilled, Dietary, Frozen, Reduced Fat		
<b>Capacity to Import:</b>	Chilled Products, Frozen Products	<b>Cannot Import:</b>	None
Products of Interest at this Event:			
Bakery Products	Breakfast Products	Pancakes	
		Waffles	
	Milled Products (Flours, Starches)	Potato Flakes	
		Tortillas	
		Corn Tortillas	
		Flour Tortillas	
Other Tortillas			
Confectionery	Chocolate Confectionery		
	Sugar Confectionery		



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Dairy & Related Products	Dairy	Butter
		Cheese & Curd
		Cream
		Cream Cheese
	Non-Dairy	
Eggs & Egg Products	Egg Replacer	Egg Replacer
	Liquid Eggs	Liquid Egg Whites
		Liquid Eggs - Whole
Fish & Seafood	Finfish	Atlantic Salmon
		Haddock
		Halibut
		Pacific Salmon
	Tilapia	
Other Fish & Seafood	Caviar	
Shellfish		
Food Ingredients	Bakery & Confectionary Ingredients	Bakery & Confectionary Bases
		Bakery Coatings
		Bakery Fillings
		Bakery Mixes
		Baking Decorations/Toppings
		Icing, Glazes, Gels
	Pancake and Waffles mixes	
Meat Substitutes		
Meats & Related Products	Beef/Bovine	
	Duck	Duck
	Meat, Other	Lamb
		Mutton
		Other meat
	Pork	
Poultry (Chicken)		

**SINGAPORE**

**Angliss Singapore Pte Ltd**



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Meats & Related Products	Poultry (Turkey)	
Ready Meals	Lunch Kits	Lunch kits
	Prepared Appetizers	Prepared Appetizers
	Prepared Meals	Prepared meals
Sweet/Savory Snacks	Chips/Crisps	

**Additional Information**

**Products of Interest**

Alaska Pollock  
 Alaska Snow Crab  
 American Lobster  
 Arrowtooth Flounder  
 Atlantic: Albacore Tuna, Bigeye Tuna, Cod, Herring, Mackerel, Surfclam, Yellow Tuna  
 Black Sea Bass  
 Blue Mussel  
 Bluefish  
 Brown Rock Shrimp  
 Brown Shrimp  
 California Market Squid  
 Chinook Salmon  
 Chum Salmon  
 Coho Salmon  
 Dover Sole  
 Eastern Oyster (Live, Frozen)  
 English Sole  
 Geoduck  
 Greenland Turbot  
 Lingcod  
 Longfin Squid  
 Monkfish  
 Pacific: Cod, Halibut, Ocean Perch, Oyster, Swordfish, Bigeye Tuna, Bluefin Tuna, Mahi-Mahi, Yellowfin Tuna  
 Pink: Salmon, Shrimp  
 Queen Conch  
 Red Snapper  
 Red King Crab  
 Rock Sole  
 Sablefish  
 Sockeye Salmon  
 Yellowfin Sole

**SINGAPORE**

**Angliss Singapore Pte Ltd**



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**SOUTH KOREA**

**BGF Retail Co., Ltd.**

Contact Information			
Title	Name / Email / Phone		
Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	www.bgfretail.com/companyEng/main.do
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	
<b>Company Description:</b>	BGF retail is a convenience retailer in Korea. The name, which was originally an acronym for the founding Bo Gwang Family, also has the meaning of consistently providing the 'Best, Green and Fresh' merchandise and services. BGF retail has set up and established a new model for 'Korean-Style Convenience Stores' that considers domestic consumer patterns, and provides a fresh and pleasant experience to customers with merchandise and services that are attuned to their lifestyles while continuing to innovate to improve quality of life for customers. It is one of the major largest convenience stores in Korea.		
<b>Type of Business:</b>	Distributor, Importer/Distributor, Retailer	<b>Customer(s):</b>	Retail - Convenience
<b>Facilities:</b>	convenience stores, warehouses, etc.	<b>Geographic Region(s) Served:</b>	Korea nationwide
<b>Industry Segment(s):</b>	Beverages, Confectionery, Frozen, Retail, Snacks		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	FOB, CIF, CNF, CFR Busan port	<b>Consolidator(s) in the US:</b>	None
<b>Preferred Port(s) of Import:</b>	Busan	<b>Preferred Port(s) of Export from US:</b>	None
Product Information			
<b>Attributes of Interest:</b>	Chilled, Dried/Dehydrated, Frozen, Non - GMO - US Certified		
<b>Capacity to Import:</b>	Alcoholic Beverages, Chilled Products, Frozen Products	<b>Cannot Import:</b>	meat products
Products of Interest at this Event:			
Beverages	Beer/Cider	Ale	
		Cider/Perry	
		Lager	
	Juices		



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Beverages	Sweetened/Soft-Drinks	
Confectionery	Chocolate Confectionery	Alfajores
		Bagged Selflines/Softlines
		Chocolate Tablets/Squares
		Countlines
	Sugar Confectionery	Lollipops
		Marshmallows
		Pastilles, Jellies, & Chews
		Toffees, Caramels, & Nougats
Sauces, Dressings, Spreads & Condiments	Spreads	Cheese Spread
		Chocolate spread
		Jams & Preserves
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
		Tortilla/Corn Chips
		Vegetable Chips
<b>Additional Information</b>		

**SOUTH KOREA**

**BGF Retail Co., Ltd.**



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**SWEDEN**

**Gray's American Stores AB**

Contact Information			
Title	Name / Email / Phone		
Owner/CEO	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	http://www.grays.se
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	
<b>Company Description:</b>	Gray's is a importer, distributor and wholesaler based out of Sweden covering the Scandinavian as well as the Baltic markets. They have their core business with imported American products and are a one of the leading traders in the region. They supply retail outlets in all countries and have successfully introduced and listed countless US items.		
<b>Type of Business:</b>	Distributor, Importer, Wholesaler	<b>Customer(s):</b>	Retail - Convenience,Retail - Specialty/Gourmet,Retail - Supermarket/Grocery
<b>Facilities:</b>	Warehouses and distribution centers	<b>Geographic Region(s) Served:</b>	Scandinavia and the Baltic states
<b>Industry Segment(s):</b>	Bakery, Confectionery, Health and Beauty, Natural/Organic, Private Label, Retail, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	EXW	<b>Consolidator(s) in the US:</b>	They have several in the East, South and West of the USA.
<b>Preferred Port(s) of Import:</b>	Gotheburg	<b>Preferred Port(s) of Export from US:</b>	None
Product Information			
<b>Attributes of Interest:</b>	100% Organic,All Natural,Ethnic,No Artificial Ingredients,Non - GMO - EU Certified,Smart		
<b>Capacity to Import:</b>	Biotech/GMO	<b>Cannot Import:</b>	Frozen, GMO, Meats, Dairy, Alcohol
Products of Interest at this Event:			
Beverages	Coffee		
	Juices		
	Sweetened/Soft-Drinks		Energy Drink
			Functional Drink
		Soda/Pop	



**T: 312.334.9200 or 215.829.9111**

**E: info@foodexport.org | www.foodexport.org**

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**Virtual Connect: Summer Edition**  
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**BUYER PROFILES**

Beverages	Sweetened/Soft-Drinks	Sport Drink
	Tea	
	Water	Carbonated Water Flavored Water
Confectionery	Chocolate Confectionery	Boxed Assortment Chocolates
		Chocolate with Toys
		Seasonal Chocolate
	Gum	
	Sugar Confectionery	Lollipops
		Medicated Confectionery
Mints		
Pastilles, Jellies, & Chews		
	Toffees, Caramels, & Nougats	
Sauces, Dressings, Spreads & Condiments	Condiments	
	Dips	
	Dressings	
	Sauces/Purees	
	Spreads	
Sweet/Savory Snacks	Chips/Crisps	
	Extruded Snacks	
	Fruit Snacks	
	Meat Snacks	
	Popcorn	
	Pretzels	
	Seed Snacks	
	Snack Bars	
<b>Additional Information</b>		

**SWEDEN**

**Gray's American Stores AB**



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**BUYER PROFILES**

**TURKEY**

**Deliziya Gida**

Contact Information			
Title	Name / Email / Phone		
	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	http://deliziya.com.tr/
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	1966
<b>Company Description:</b>	The company is a well-established importer, producer and supplier of food products for the food service and gastronomy as well as the retail and gourmet market.		
<b>Type of Business:</b>	Importer, Manufacturer	<b>Customer(s):</b>	FoodService/HORECA,Retail - Specialty/Gourmet,Retail - Supermarket/Grocery
<b>Facilities:</b>	Production facility, distribution center and warehouses	<b>Geographic Region(s) Served:</b>	Turkey and neighboring markets
<b>Industry Segment(s):</b>	Food Ingredients, Foodservice/HRI, Private Label, Retail, Specialty/Gourmet		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>		<b>Consolidator(s) in the US:</b>	None
<b>Preferred Port(s) of Import:</b>	Istanbul	<b>Preferred Port(s) of Export from US:</b>	
Product Information			
<b>Attributes of Interest:</b>	All Natural,Dietary,Ethnic		
<b>Capacity to Import:</b>	Chilled Products,Frozen Products	<b>Cannot Import:</b>	GMO - They are also interested in frozen and canned vegetables, oat products as ingredients as well as mustard as ingredient.
Products of Interest at this Event:			
Bakery Products	Breakfast Products	Breakfast Cereal Flakes	
		Hot Cereal	
Beverages	Coffee		
	Sweetened/Soft-Drinks	Sport Drink	
Dairy & Related Products	Dairy	Cream	



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Pasta, Rice, & Grains	Pasta & Noodles	Instant Noodles
		Plain/Flour Noodle
	Rice	
Ready Meals	Soup	
Sauces, Dressings, Spreads & Condiments	Condiments	Mustard
	Dips	
	Dressings	
	Sauces/Purees	Dry Sauce/Powder Mix
		Pasta Sauce
Soy Sauce		
	Table Sauce	
	Tomato Sauce	
Sweet/Savory Snacks	Chips/Crisps	
	Extruded Snacks	
	Seed Snacks	
<b>Additional Information</b>		

**TURKEY**

**Deliziya Gida**



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