

# Food Export Virtual Connect: Ingredients and Additives

10/27/2020 - 10/28/2020

## BUYER PROFILES

**AUSTRALIA**

**Scalzo Food Industries**



Contact Information			
Title	Name / Email / Phone		
Commercial Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	http://www.scalzofoods.com.au
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	1977
<b>Company Description:</b>	<p>Scalzo Food Industries is a major supplier to both the retail sector and food manufacturing markets in Australia and New Zealand. They will celebrate their 40th year of operation next year and the USA has been a strategic sourcing origin for their business. Scalzo currently looks at major product lines such as nuts, dried fruit, seed and grains, starches, snack items and inclusions. Their customers range from major retailers where they have value added to the raw ingredients they might buy, to major multinationals, medium sized manufacturers, and wholesale customers. Their products go across most product categories - bakery, dairy, snacking, health, ready meals, dips, nuts and fruit, confectionery and frozen. Scalzo has been dealing with companies in the USA for more than 30 years and is always looking for new items from the states, as the quality standards are high. Scalzo would be pleased to meet new suppliers to discuss opportunities to conduct business and import their products into the Australian market place.</p> <p>Scalzo is a family-owned business, 100% owned and operated by the Scalzo family. Their reputation across the globe is exceptional. They are a fast-paced business who responds to their customers requirements but also drives opportunities into their market place. Their business has had sustain and consistent growth in value and volume over an extended period of time. The business continues to invest back into new capabilities and infrastructure to secure the future. Scalzo owns and operates several sites across Australia and New Zealand.</p>		
<b>Type of Business:</b>	Importer/Distributor, Manufacturer	<b>Customer(s):</b>	Animal Feed Industry, Food Manufacturing, Food Service/HORECA, Retail - Club Store/Warehouse, Retail - Convenience, Retail - Department Store, Retail - Discount Store, Retail - Drugstore, Retail - Internet/TV, Retail - Natural/Organic/Healthy, Retail - Other (Non-Food), Retail - Specialty/Gourmet, Retail - Supermarket/Grocery



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<b>Facilities:</b>	Scalzo operates 3 manufacturing facilities - Roasting (oil and dry), Toasting, Blending, Coating and Retail Packing. Scalzo has warehouse and distribution centers across Australia and New Zealand.	<b>Geographic Region(s) Served:</b>	Australia and New Zealand
<b>Industry Segment(s):</b>	Animal Feed Ingredients, Bakery, Confectionery, Food Ingredients, Foodservice/HRI, Frozen, Health and Beauty, Natural/Organic, Pet Food, Private Label, Retail, Snacks, Specialty/Gourmet		
<b>Shipping and Quotation Preferences</b>			
<b>Preferred Incoterm(s):</b>	Either FOB or EXW	<b>Consolidator(s) in the US:</b>	None
<b>Preferred Port(s) of Import:</b>	Either East Coast or West Coast, USA, whichever is closer to the supplier.	<b>Preferred Port(s) of Export from US:</b>	None
<b>Product Information</b>			
<b>Attributes of Interest:</b>	All Natural, Dried/Dehydrated, Gluten Free, Gluten Free Uncertified, Non - GMO - EU Certified, Non - GMO - US Certified, Organic, Reduced Fat, Vegan		
<b>Capacity to Import:</b>	Chilled Products, Frozen Products	<b>Cannot Import:</b>	Scalzo could manage to get all appropriate import licenses etc. but would not deal in products that are not part of their core business.
<b>Products of Interest at this Event:</b>			
Animal Feed Ingredients & Additives	Ingredients		
Baby Food	Baby Snacks		Baby Snacks
	Dried Baby Food		
Bakery Products	Breakfast Products		Breakfast Cereal Flakes
			Hot Cereal
			Muesli
			Oats & Oatmeal
			Other Breakfast Cereal
	Milled Products (Flours, Starches)		Corn (Maize) Flour
			Potato Flakes
			Potato Flour
		Rice Flour	

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**BUYER PROFILES**

Bakery Products	Milled Products (Flours, Starches)	Starch
Confectionery	Sugar Confectionery	Fudge
		Marshmallows
Eggs & Egg Products	Powdered Eggs	
Food Ingredients	Additives & Agents	Bulking Agent
		Emulsifier & Surfactant
		Protein (Plant/Animal)
	Meat Substitutes	Textured Vegetable Protein
Fruits & Nuts	Fruits, Berry	Blackberries
		Blueberries
		Cranberries
		Mixed Berries
		Other Berries
		Raspberries
		Strawberries
	Fruits, Citrus	Lemons
		Limes
		Oranges
		Pineapples
	Fruits, General	Bananas
		Grapes
		Pears/Quinces
		Raisins
	Fruits, Stone	Apricots
		Cherries
		Mangos
		Nectarines
		Peaches
Plums		
Prunes		

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**BUYER PROFILES**

Fruits & Nuts	Nuts	Almonds
		Cashews
		Hazelnuts
		Macadamia
		Mixed Nuts
		Peanuts
		Pecans
		Pistachios
		Walnuts, Black
		Walnuts, English
Oils, Fats & Seeds	Liquid Oils	Sesame
	Seeds	Flax Seed
		Linseed
		Mustard Seed
		Other Seeds
		Poppy Seed
		Safflower Seed
		Sesame Seed
		Sunflower Seed
		Pasta, Rice, & Grains
Corn		
Oats		
Other		
Sorghum		
Pasta & Noodles	Couscous	
Rice	Brown Rice	
	White Rice	
	Wild Rice	

**Additional Information**

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## BUYER PROFILES

Products of interest: **FOOD INGREDIENTS:** Antioxidant, Beans & legumes and products, Emulsifiers, dietary fiber, Fruit (raw, processed, dehydrated or frozen), Grains and grain-based products, Gums, Lecithin, Mustard and products, Nutraceuticals, Nuts or nut pastes, Oats and oat products, Protein, Rice or rice product, Seeds, Spices & seasonings, Stock or broth, Sunflower and products, Vegetables, Other food ingredients. **OTHER FOOD PRODUCTS:** They are also interested in a variety of processed products, including: sugar confectionery, ready-to-eat breakfast cereal, snacks (tortilla and corn chips, pretzels, nuts), dried ready meals, rice, dehydrated soup, snack bars (granola, breakfast, energy, fruit, other), frozen processed vegetables, and dried baby food.

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## BUYER PROFILES

### BRAZIL

### MC Group (Metalloys)

Contact Information			
Title	Name / Email / Phone		
Commercial Manager of Human Nutrition, Pet Food and Personal Care Divisions	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	www.metalloys.com.br
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	1996
<b>Company Description:</b>	MC Group - Metalloys & Chemicals is an importer, manufacturer, and distributor, founded in 1996. They work with more than 400 different products. The company provides a wide range of chemical products for different industry segments, such as human nutrition, animal nutrition, pet food, agricultural, personal care, general chemistry, ceramic, dyes, and coatings, among others. Metalloys have a relevant presence in the Brazilian ingredients market, providing ingredients and supplies for different national and multinational companies. The company already imports raw materials and ingredients from different countries, including the US, and is always looking for opportunities with new suppliers to expand their portfolio with high quality ingredients.		
<b>Type of Business:</b>	Importer/Distributor, Manufacturer	<b>Customer(s):</b>	Animal Feed Industry, Food Manufacturing
<b>Facilities:</b>	A main plant in Cotia city (São Paulo state), and warehouses in 2 states in southern Brazil (Santa Catarina and Rio Grande do Sul)	<b>Geographic Region(s) Served:</b>	Brazil nationwide
<b>Industry Segment(s):</b>	Animal Feed Ingredients, Bakery, Beverages, Confectionery, Food Ingredients, Health and Beauty, Pet Food		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	n/a	<b>Consolidator(s) in the US:</b>	None
<b>Preferred Port(s) of Import:</b>		<b>Preferred Port(s) of Export from US:</b>	None
Product Information			
<b>Attributes of Interest:</b>	Dietary, Fat Free, Gluten Free, Gluten Free Uncertified, Kosher, Low Fat, No Artificial Ingredients, No Preservatives, No Sugar Added		
<b>Capacity to Import:</b>	Biotech/GMO	<b>Cannot Import:</b>	n/a
Products of Interest at this Event:			



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**BUYER PROFILES**

Animal Feed Ingredients & Additives	Additives	Acidifiers
		Additives
		Amino Acids
		Antioxidants
		Fats & Oils
		Other Protein
		Preservatives
		Probiotics
		Supplements
		Vitamins
	Whey Products	
	Yeast/Cultures	
	Ingredients	Corn Gluten Meal
Flavors		
Milk Replacers		
Sweeteners		
Wheat Gluten		
Other Feed Ingredients	Other Feed Ingredients	
Supplements		
Bakery Products	Bread	Bagels
		Bread Crumbs/Croutons
		Pita/Flat Bread
Food Ingredients	Additives & Agents	Amino Acid
		Antimicrobial Agent
		Citric Acid
		Emulsifier & Surfactant
		Fatty Acid
		Gelatin
		Humectant
		Lactose

**BRAZIL**

**MC Group (Metalloys)**



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**BUYER PROFILES**

Food Ingredients	Additives & Agents	Potassium
		Preservative
		Protein (Plant/Animal)
		Sequestrant
		Surface-Active Agent
	Thickening Agent	
Oils, Fats & Seeds	Enhancers (flavor, color)	Phosphates
		Sweet Enhancer
Pet Food & Pet Care Products	Liquid Oils	Palm Oil
	Pet Care	Pet Bath/Skin Care
		Pet Hair Care
		Pet Supplements
	Pet Food	Cat Food
		Dog Food
Fish Food		
Supplements & Sweeteners	Minerals	Minerals
	Sugars & Sweeteners	Dextrose
		Maltodextrin
<b>Additional Information</b>		

**BRAZIL**

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**Food Export Virtual Connect: Ingredients and Additives**  
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**BUYER PROFILES**

**CANADA**

**Firth Foods**

Contact Information			
Title	Name / Email / Phone		
President	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	n/a
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	2000
<b>Company Description:</b>	<p>Firth Food Marketing, Inc. is primarily an industrial/ingredient brokerage firm. The majority of their clients include manufacturers, bakery distributors, foodservice, bulk retail, and farm markets as well as specific ingredient sourcing. They also have connections selling to Europe, the Caribbean &amp; Latin America companies.</p> <p>Firth Foods is always looking for new ingredients. He is specifically looking for the products below as well as rolled oats, milo, and corn pasta noodles, all in bulk, truckload quantities.</p>		
<b>Type of Business:</b>	Broker, Importer	<b>Customer(s):</b>	Food Manufacturing, FoodService/HORECA, Retail - Club Store/Warehouse, Retail - Natural/Organic/Healthy
<b>Facilities:</b>	Sales office	<b>Geographic Region(s) Served:</b>	International
<b>Industry Segment(s):</b>	Bakery, Food Ingredients, Foodservice/HRI, Frozen, Natural/Organic		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	DDP / EXW	<b>Consolidator(s) in the US:</b>	None
<b>Preferred Port(s) of Import:</b>		<b>Preferred Port(s) of Export from US:</b>	None
Product Information			
<b>Attributes of Interest:</b>	Dried/Dehydrated, Frozen, Kosher, Non - GMO - US Certified, Organic, Vegetarian		
<b>Capacity to Import:</b>	Frozen Products	<b>Cannot Import:</b>	alcohol, dairy
Products of Interest at this Event:			
Bakery Products	Breakfast Products	Hot Cereal	
		Oats & Oatmeal	



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**BUYER PROFILES**

Pasta, Rice, & Grains	Grains	Oats
		Sorghum
	Pasta & Noodles	Other Pasta/Noodle
Pulses & Legumes	Beans	Black Beans
		Great Northern Beans
		Kidney Beans
		Navy Beans
		Pinto Beans
<b>Additional Information</b>		

**CANADA**

**Firth Foods**



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# Food Export Virtual Connect: Ingredients and Additives

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## BUYER PROFILES

### CHINA

### Bridge PetCare Co., Ltd

Contact Information			
Title	Name / Email / Phone		
Product Director	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	www.bpet.cn
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	2002
<b>Company Description:</b>	Founded in 2002, Bridge PetCare is one of the largest pet food producers and distributors in China. They have more than 800 employees across its corporate headquarters, Premium Production Base and Kitchen Flavor Production Base in Shanghai and also Shandong province. The company produces products from dry and wet pet food to prescription food, natural pet food and ultra-premium pet food. The company has 30 sales areas and teams, 400 salespeople, 100 distributors, and covers 20,000 retailers across China.		
<b>Type of Business:</b>	Distributor, Manufacturer, Retailer, Wholesaler	<b>Customer(s):</b>	Animal Feed Industry, Retail - Internet/TV, Retail - Supermarket/Grocery
<b>Facilities:</b>	Corporate office, production base. flavor production base	<b>Geographic Region(s) Served:</b>	China
<b>Industry Segment(s):</b>	Pet Food		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	CIF	<b>Consolidator(s) in the US:</b>	None
<b>Preferred Port(s) of Import:</b>		<b>Preferred Port(s) of Export from US:</b>	None
Product Information			
<b>Attributes of Interest:</b>	100% Organic, All Natural, Dried/Dehydrated, Frozen, Gluten Free		
<b>Capacity to Import:</b>	Not Applicable	<b>Cannot Import:</b>	N/A
Products of Interest at this Event:			
Animal Feed Ingredients & Additives	Additives	Acidifiers	
		Additives	
		Amino Acids	
		Animal protein and byproducts	
		Anticaking agent	



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**BUYER PROFILES**

Animal Feed Ingredients & Additives	Additives	Antimicrobials
		Antioxidants
		Digestants
		Enzymes
		Fats & Oils
		Inoculants
		Lysine
		Microbial Feed Additives
		Minerals
		Mold Inhibitors
		Non-protein Nitrogen (NPN)
		Other Protein
		Palatants
		Prebiotics
		Preservatives
		Probiotics
		Silage Inoculants
		Supplements
		Vitamins
	Whey Products	
Yeast/Cultures		
Feed Grains	Feed Grains	
Ingredients		
Livestock Feeds and Grains	Finished Feeds	
	Liquid Feeds	
	Specialty feed	
Other Feed Ingredients	Other Feed Ingredients	
Supplements	Supplements	
Yeasts and Cultures	Yeasts and Cultures	
<b>Additional Information</b>		

CHINA

Bridge PetCare Co., Ltd



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**BUYER PROFILES**

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**CHINA**

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## BUYER PROFILES

### CHINA

### Guangzhou Hua Bai Food Ingredients Co., Ltd (Junlong Group)

Contact Information			
Title	Name / Email / Phone		
Marketing & Technical Director	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	1996
<b>Company Description:</b>	Guangzhou Hua Bai Food Ingredients Co., Ltd is a subsidiary of Junlong Group, an Australia-registered company founded in 1996. Junlong is a professional trading company specializing in food ingredients and additives. It is a licensed distributor for many prominent brands from overseas. Product categories include beverages, dairy, condiments, bakery, confectionery, biscuits, health supplements, proteins, fortified products and alcohol, etc.		
<b>Type of Business:</b>	Importer/Distributor	<b>Customer(s):</b>	Food Manufacturing, Food Service/HORECA
<b>Facilities:</b>	3 warehouses in Guangzhou and Chengdu, 5 offices in southern and southwest China	<b>Geographic Region(s) Served:</b>	South and southwest China, other subsidiaries covers rest of China
<b>Industry Segment(s):</b>	Bakery, Beverages, Confectionery, Food Ingredients, Foodservice/HRI, Frozen, Health and Beauty, Snacks		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	EXW or CIF	<b>Consolidator(s) in the US:</b>	None
<b>Preferred Port(s) of Import:</b>		<b>Preferred Port(s) of Export from US:</b>	Long Beach, CA; Los Angeles, CA; Seattle, WA
Product Information			
<b>Attributes of Interest:</b>	N/A		
<b>Capacity to Import:</b>	Alcoholic Beverages, Biotech/GMO, Chilled Products, Dairy Products, Frozen Products	<b>Cannot Import:</b>	N/A
Products of Interest at this Event:			
Dairy & Related Products	Dairy	Casein	
		Cheese & Curd	
		Cheese Powder	



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Dairy & Related Products	Dairy	Cream
		Cream Cheese
		Whey & Whey Products
	Non-Dairy	Dried/Powder Milk Substitute
Food Ingredients	Additives & Agents	
	Bakery & Confectionary Ingredients	
	Beverage Ingredients	
	Enhancers (flavor, color)	
	Meat Substitutes	
Fruits & Nuts	Fruits, Berry	
	Fruits, Stone	Avocado
		Prunes
Supplements & Sweeteners	American Ginseng	Ginseng Extract
	Antioxidants	Antioxidants
	Dietary Fiber, Prebiotic & Probiotic	Dietary Fiber, Prebiotic & Probiotic
	Dietary Supplement	

**Additional Information**

This buyer has expressed interest in continuing to explore US products to purchase

**CHINA**

**Guangzhou Hua Bai Food Ingredients Co., Ltd (Junlong Group)**



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## BUYER PROFILES

### COLOMBIA

### Nutryr S.A. - Recursos de Colombias S.A.

Contact Information			
Title	Name / Email / Phone		
Formulation Department	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	http://www.nutryrdecolombia.com
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	1994
<b>Company Description:</b>	Nutryr is a Colombian feed manufacturer with 26 years of experience in the business. Their custom-blending process allows them to offer a wide variety of products. They produce between 2,000 to 3,000 tons monthly of supplements and feed for dairy and meat livestock nutrition, equine, swine, and laying hens, with an additional production of over 1,000 tons/months of private label brands. Along with their local Colombian clients, they also export to some additional buyers in Guatemala.		
<b>Type of Business:</b>	Distributor, Importer/Distributor	<b>Customer(s):</b>	Animal Feed Industry
<b>Facilities:</b>	Two production plants, one near to Bogota (Chía) and another one near to the Atlantic coast (Montería), including offices and warehouses.	<b>Geographic Region(s) Served:</b>	50% of Countrywide coverage (Bogotá, Cundinamarca, Boyacá, Meta, Arauca, Huila, Risaralda, Casanare, Córdoba, Cesar, Santander)
<b>Industry Segment(s):</b>	Animal Feed Ingredients, Pet Food		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	CIF Cartagena or CIF Santa Marta	<b>Consolidator(s) in the US:</b>	None
<b>Preferred Port(s) of Import:</b>	Cartagena or Santa Marta	<b>Preferred Port(s) of Export from US:</b>	None
Product Information			
<b>Attributes of Interest:</b>	Hormone Free		
<b>Capacity to Import:</b>	Not Applicable	<b>Cannot Import:</b>	None.
Products of Interest at this Event:			
Animal Feed Ingredients & Additives	Additives	Acidifiers	
		Additives	
		Amino Acids	
		Animal protein and byproducts	



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Animal Feed Ingredients & Additives	Additives	Enzymes
		Lysine
		Minerals
		Mold Inhibitors
		Prebiotics
		Probiotics
		Whey Products
		Yeast/Cultures
	Feed Grains	Feed Grains
	Ingredients	Beans/Legumes
		Beet Pulp
		Dairy Ingredients
		Dried Distillers Grains and Soluble (DDGS)
Milk Replacers		
Soy bean meal		
Livestock Feeds and Grains	Vegetable protein	
	Wheat Gluten	
Other Feed Ingredients	Specialty feed	
Supplements	Other Feed Ingredients	
Yeasts and Cultures	Supplements	
Bakery Products	Milled Products (Flours, Starches)	Yeasts and Cultures
		Bran
		Cereal Grains
		Malt
Pet Food & Pet Care Products	Pet Food	Dog Food
<b>Additional Information</b>		

**COLOMBIA**

**Nutryr S.A. - Recursos de Colombias S.A.**



**T: 312.334.9200 or 215.829.9111**

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# Food Export Virtual Connect: Ingredients and Additives

10/27/2020 - 10/28/2020

## BUYER PROFILES

### DOMINICAN REPUBLIC

### EMPRESAS SUGAR SRL

Contact Information			
Title	Name / Email / Phone		
General Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	laboratoriosugar.com.do
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	1998
<b>Company Description:</b>	<p>Empresas Sugar is a Dominican company with more than 20 years of experience in the market, dedicated to the import and distribution of ingredients for the food and beverage industry, poultry, agricultural, agro-industrial, and many others. The company is making efforts to diversify and is looking for new quality ingredients at competitive prices.</p> <p>In addition to distributing in the DR, Empresas Sugar also sells to Haiti, Cuba, Jamaica, Puerto Rico, and other Caribbean islands.</p>		
<b>Type of Business:</b>	Importer/Distributor	<b>Customer(s):</b>	Animal Feed Industry, Food Manufacturing
<b>Facilities:</b>	2 Warehouse and 2 trucks	<b>Geographic Region(s) Served:</b>	Dominican Republic, Haití, Cuba, Jamaica, Puerto Rico, and other islands.
<b>Industry Segment(s):</b>	Animal Feed Ingredients, Bakery, Beverages, Confectionery, Food Ingredients, Health and Beauty		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	FOB or C+F	<b>Consolidator(s) in the US:</b>	MIAMI, NY, HOUSTON.
<b>Preferred Port(s) of Import:</b>		<b>Preferred Port(s) of Export from US:</b>	None
Product Information			
<b>Attributes of Interest:</b>	Organic		
<b>Capacity to Import:</b>	Not Applicable	<b>Cannot Import:</b>	N/A
Products of Interest at this Event:			
Animal Feed Ingredients & Additives	Additives	Acidifiers	
		Amino Acids	
		Anticaking agent	
		Antimicrobials	



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**Food Export Virtual Connect: Ingredients and Additives**  
**10/27/2020 - 10/28/2020**  
**BUYER PROFILES**

Animal Feed Ingredients & Additives	Additives	Antioxidants
		Enzymes
		Fats & Oils
		Livestock pharmaceuticals/medication
		Minerals
		Mold Inhibitors
		Other Protein
		Prebiotics
		Preservatives
		Probiotics
	Vitamins	
	Yeast/Cultures	
	Ingredients	Beans/Legumes
Dairy Ingredients		
Flavoring Ingredients		
Flavors		
Livestock Feeds and Grains	Specialty feed	
Dairy & Related Products	Ice Cream & Related Products	Frozen Yogurt
		Ice Cream
Food Ingredients	Additives & Agents	Anticaking Agent
		Antifoaming Agent
		Antimicrobial Agent
		Citric Acid
		Dough Conditioner
		Emulsifier & Surfactant
		Extraction Solvent
		Fatty Acid
		Formulation Aid
		Preservative
		Sequestrant

**DOMINICAN REPUBLIC**

**EMPRESAS SUGAR SRL**



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**Food Export Virtual Connect: Ingredients and Additives**  
**10/27/2020 - 10/28/2020**  
**BUYER PROFILES**

Food Ingredients	Additives & Agents	Sodium Carbonate
		Surface-Active Agent
		Surface-Finishing Agent
	Enhancers (flavor, color)	Acidulant
		Food Coloring
		Phosphates
Oils, Fats & Seeds	Liquid Oils	Soybean Oil
	Seeds	Flax Seed
		Linseed
Other Agricultural Products (excluding food and wood)	Candles	
	Cleaning Solvents/Products	
	Health & Beauty Products	Bath Products
		Hair Products
		Hand Soap
	Skin/Lip Care	
<b>Additional Information</b>		

**DOMINICAN REPUBLIC**

**EMPRESAS SUGAR SRL**



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# Food Export Virtual Connect: Ingredients and Additives

10/27/2020 - 10/28/2020

## BUYER PROFILES

**GUATEMALA**

**DNA Nutricion Animal**



Contact Information			
Title	Name / Email / Phone		
Director Feed Division	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	<a href="http://www.dnanutricion.com/">http://www.dnanutricion.com/</a>
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	1997
<b>Company Description:</b>	<p>DNA has 23 years in the animal nutrition industry. They currently operate in all of the Central America markets and are looking for new U.S. suppliers to develop new products and nutritional formulas for their customers. DNA provides pre-mixes, nutritional products, supplements, and raw materials for the production of animal feed. They currently have products for birds, livestock, dogs, cats, fish, and swine.</p> <p>DNA also develops formulas and manufactures products for other companies in the region that sell animal nutrition products. Some of the most important companies in Central America dedicated to pork meat production and swine nutritional product manufacturing are located in Guatemala, and these companies are customers of DNA.</p>		
<b>Type of Business:</b>	Importer, Importer/Distributor, Manufacturer	<b>Customer(s):</b>	Animal Feed Industry
<b>Facilities:</b>	Feed mill , warehouse , distribution center , office .	<b>Geographic Region(s) Served:</b>	Central america and the Caribbean.
<b>Industry Segment(s):</b>	Animal Feed Ingredients, Pet Food		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	EXW	<b>Consolidator(s) in the US:</b>	None
<b>Preferred Port(s) of Import:</b>	Miami FL	<b>Preferred Port(s) of Export from US:</b>	
Product Information			
<b>Attributes of Interest:</b>	All Natural		
<b>Capacity to Import:</b>	Frozen Products	<b>Cannot Import:</b>	n/a
Products of Interest at this Event:			
Animal Feed Ingredients & Additives	Additives	Acidifiers	
		Amino Acids	
		Animal protein and byproducts	



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**Food Export Virtual Connect: Ingredients and Additives**  
**10/27/2020 - 10/28/2020**  
**BUYER PROFILES**

Animal Feed Ingredients & Additives	Additives	Digestants
		Enzymes
		Fats & Oils
		Inoculants
		Microbial Feed Additives
		Mold Inhibitors
		Probiotics
		Whey Products
		Yeast/Cultures
	Ingredients	Corn Gluten Meal
		Dairy Ingredients
		Flavors
		Meat/Bone Meal
		Pre-Mixes
		Soy bean meal
		Wheat Gluten
<b>Additional Information</b>		
facebook: <a href="https://www.facebook.com/DNA.DesarrolloyNutricionAnimal.S.A/">https://www.facebook.com/DNA.DesarrolloyNutricionAnimal.S.A/</a>		

**GUATEMALA**

**DNA Nutricion Animal**



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# Food Export Virtual Connect: Ingredients and Additives

10/27/2020 - 10/28/2020

## BUYER PROFILES

### HONG KONG

### Maxim's Caterers Ltd.

Contact Information			
Title	Name / Email / Phone		
Procurement Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	<a href="https://www.maxims.com.hk/en/index.asp">https://www.maxims.com.hk/en/index.asp</a>
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	1956
<b>Company Description:</b>	<p>Maxim's Caterers Limited is a Hong Kong-based food, beverage, and restaurant chain. It is jointly owned by Dairy Farm International Holdings Limited and Hong Kong Caterers Ltd. Founded in 1956, the company operates over 1,000 outlets in Hong Kong, China, Cambodia, and Vietnam. These outlets include bakeries, fast food restaurants, and licensed Starbucks coffee shops.</p> <p>Maxim's Group is constantly sourcing fresh fruits, frozen beef/pork/poultry, U.S. peanut oil, lobster, and black cod, and are looking for more items for catering use. They also are looking for imported items for the bakery and confectionery manufacturers, including dried fruits, almonds, other nuts, and flour.</p>		
<b>Type of Business:</b>	FoodService/HORECA, Manufacturer, Retailer	<b>Customer(s):</b>	Food Manufacturing, FoodService/HORECA, Retail - Club Store/Warehouse, Retail - Supermarket/Grocery
<b>Facilities:</b>	food and beverage company comprised of Chinese, Asian and European restaurants, quick service restaurants, bakery shops, coffee shops, Japanese chain restaurants and institutional catering	<b>Geographic Region(s) Served:</b>	Hong Kong, Macau, and China
<b>Industry Segment(s):</b>	Bakery, Beverages, Confectionery, Food Ingredients, Foodservice/HRI, Private Label, Seafood, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	N/A	<b>Consolidator(s) in the US:</b>	None
<b>Preferred Port(s) of Import:</b>		<b>Preferred Port(s) of Export from US:</b>	None
Product Information			



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# Food Export Virtual Connect: Ingredients and Additives

10/27/2020 - 10/28/2020

## BUYER PROFILES

<b>Attributes of Interest:</b>	100% Organic, All Natural, Chilled, Dairy, Dried/Dehydrated, Fat Free, Frozen, Low Calorie, Low Fat, Low Sodium, No Fat, No Monosodium Glutamate (MSG), No Preservatives, No Sugar Added, Non - GMO - EU Certified, Non - GMO - US Certified, Trans-fat Free, Vegan, Vegetarian		
<b>Capacity to Import:</b>	Chilled Products, Dairy Products, Frozen Products, Meat Products	<b>Cannot Import:</b>	N/A
<b>Products of Interest at this Event:</b>			
Bakery Products	Milled Products (Flours, Starches)	White Flour	
Beverages	Coffee	Coffee Husks	
		Mixes, Powder or Liquid	
		Not Roasted Coffee	
		Not Roasted Coffee, Decaffeinated	
		Roasted Coffee	
		Roasted Coffee, Decaffeinated	
	Juices		
Dairy & Related Products	Dairy	Butter	
		Cheese & Curd	
		Cheese Powder	
		Cheese Sauce/Liquid	
		Cream	
		Cream Cheese	
Fish & Seafood	Finfish	Atlantic Salmon	
		Cods	
		Halibut	
		Monkfish ( <i>Lophius americanus</i> )	
		Pacific Salmon	
	Shellfish	American Lobster ( <i>Homarus americanus</i> )	
		Conch/Whelk	
		Sea Scallop ( <i>Placopecten magellanicus</i> )	
Food Ingredients	Bakery & Confectionary Ingredients	Bakery & Confectionary Bases	
		Bakery Coatings	
		Bakery Fillings	

HONG KONG

Maxim's Caterers Ltd.



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**Food Export Virtual Connect: Ingredients and Additives**  
**10/27/2020 - 10/28/2020**  
**BUYER PROFILES**

Food Ingredients	Enhancers (flavor, color)	Extract
		Food Coloring
		Sweet Enhancer
Fruits & Nuts	Fruits, Berry	
	Fruits, Citrus	
	Fruits, General	
	Fruits, Stone	
	Nuts	
Meats & Related Products	Beef/Bovine	
	Pork	
	Poultry (Chicken)	
Oils, Fats & Seeds	Liquid Oils	Peanut Oil

**Additional Information**

From stringent hygiene practice to sophisticated food processing and quality control policies, Hong Kong Maxim's Group has them all. The Group has been widely recognized as a professional supplier of catering services.

**HONG KONG**

**Maxim's Caterers Ltd.**



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**Food Export Virtual Connect: Ingredients and Additives**  
**10/27/2020 - 10/28/2020**  
**BUYER PROFILES**

**MALAYSIA**

**Cimei Food Ingredients Sdn Bhd**

Contact Information			
Title	Name / Email / Phone		
Managing Director	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	http://www.cimei.com.my
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	
<b>Company Description:</b>	<p>Ever since Cimei Food Ingredients Sdn Bhd opened its doors in 1981, they have always focused on exciting and delighting their customer with their premium range of quality food ingredients and bakewares. They continuously seek excellence in forming strategic partnership with reputable and world-class food companies to bring the best to cater to the needs of their esteem customers in an ever-changing world and lifestyle.</p> <p>After 28 years of excellence, Cimei Food Ingredients Sdn Bhd has expanded to 2-acre plant in Desa Cemerlang for better facilities and convenience. They have increased their capacity to meet the growing expectation of their customers, yet never compromise on quality and freshness. They are adopting international quality standards in their operations and obtained the ISO22000 certification together with HACCP and HALAL certification as a leader in the food industry.</p> <p>Cimei Food Ingredients is interested in ringing in more ingredients from the U.S.</p>		
<b>Type of Business:</b>	Distributor, FoodService/HORECA, Importer, Importer/Distributor, Manufacturer	<b>Customer(s):</b>	FoodService/HORECA
<b>Facilities:</b>	Warehouse, Manufacturing Plant	<b>Geographic Region(s) Served:</b>	Peninsular Malaysia
<b>Industry Segment(s):</b>	Food Ingredients		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	FOB, CIF	<b>Consolidator(s) in the US:</b>	None
<b>Preferred Port(s) of Import:</b>		<b>Preferred Port(s) of Export from US:</b>	None
Product Information			
<b>Attributes of Interest:</b>	Dried/Dehydrated		
<b>Capacity to Import:</b>	Not Applicable	<b>Cannot Import:</b>	Alcohol



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**Food Export Virtual Connect: Ingredients and Additives**  
**10/27/2020 - 10/28/2020**  
**BUYER PROFILES**

Products of Interest at this Event:		
Bakery Products	Bread	Bread Crumbs/Croutons
	Breakfast Products	Breakfast Cereal Flakes
Beverages	Sweetened/Soft-Drinks	Hot Chocolate/Cocoa Mix
Food Ingredients	Additives & Agents	Yeast and Yeast Extract
	Bakery & Confectionary Ingredients	
	Enhancers (flavor, color)	Chocolate & Cocoa Flavor Enhancers
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Dry Sauce/Powder Mix
Supplements & Sweeteners	Sugars & Sweeteners	Sucrose
Additional Information		

**MALAYSIA**

**Cimei Food Ingredients Sdn Bhd**



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# Food Export Virtual Connect: Ingredients and Additives

10/27/2020 - 10/28/2020

## BUYER PROFILES

### MEXICO

### Prolacni S.A de C.V

Contact Information			
Title	Name / Email / Phone		
Purchasing Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	https://www.prolacni.mx/
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	2014
<b>Company Description:</b>	Prolacni S.A de C.V. is an ingredient importer and distributor, specialized in dairy powder blends, to sell to the food processors/manufacturers. Their clients include multinationals based in Mexico. Prolacni provides raw materials, blends, and technical assessment.		
<b>Type of Business:</b>	Importer/Distributor	<b>Customer(s):</b>	
<b>Facilities:</b>	Headquarters and plant in Mexico City and in El Paso TX	<b>Geographic Region(s) Served:</b>	Nationwide
<b>Industry Segment(s):</b>			
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	DDP, DAP, EXWORKS, etc	<b>Consolidator(s) in the US:</b>	None
<b>Preferred Port(s) of Import:</b>	El Paso TX	<b>Preferred Port(s) of Export from US:</b>	
Product Information			
<b>Attributes of Interest:</b>	100% Organic,Dairy,Dried/Dehydrated,Halal,Kosher,Low Calorie,Low Fat,Natural,No Fat,No Sugar Added,Non - GMO - EU Certified,Non - GMO - US Certified,Non-Dairy,Reduced Fat,Sugar Free,Zero Calories		
<b>Capacity to Import:</b>	Dairy Products	<b>Cannot Import:</b>	alcohol
Products of Interest at this Event:			
Animal Feed Ingredients & Additives	Additives	Additives	
		Amino Acids	
		Anticaking agent	
		Antioxidants	
		Enzymes	
		Fats & Oils	
		Mold Inhibitors	



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**Food Export Virtual Connect: Ingredients and Additives**  
**10/27/2020 - 10/28/2020**  
**BUYER PROFILES**

Animal Feed Ingredients & Additives	Additives	Other Protein
		Prebiotics
		Probiotics
	Ingredients	Dairy Ingredients
		Flavoring Ingredients
		Flavors
		Milk Replacers
Dairy & Related Products	Dairy	Vegetable protein
		Buttermilk
		Casein
	Non-Dairy	Dairy Other
		Non-Dairy Creamer
		Non-Dairy Yogurt Products
		Other Dairy Substitute
Food Ingredients	Enhancers (flavor, color)	Other Non-Dairy Drinking Product
		Food Coloring
<b>Additional Information</b>		

**MEXICO**

**Prolacni S.A de C.V**



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**Food Export Virtual Connect: Ingredients and Additives**  
**10/27/2020 - 10/28/2020**  
**BUYER PROFILES**

**NETHERLANDS**

**Garvo BV**

Contact Information			
Title	Name / Email / Phone		
Director	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	1887
<b>Company Description:</b>	The company works as importer, distributor and manufacturer of pet food products for Europe and the Middle East. Their focus is on developing and producing high quality feed products that meet highest demands of modern customers.		
<b>Type of Business:</b>	Importer/Distributor, Manufacturer	<b>Customer(s):</b>	Retail - Convenience, Retail - Supermarket/Grocery
<b>Facilities:</b>	Production plants/sales offices	<b>Geographic Region(s) Served:</b>	Europe & Middle East
<b>Industry Segment(s):</b>	Health and Beauty, Natural/Organic, Pet Food, Retail, Specialty/Gourmet		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>		<b>Consolidator(s) in the US:</b>	None
<b>Preferred Port(s) of Import:</b>	Rotterdam	<b>Preferred Port(s) of Export from US:</b>	
Product Information			
<b>Attributes of Interest:</b>	100% Organic, All Natural, No Antibiotics, Non - GMO - EU Certified		
<b>Capacity to Import:</b>	Not Applicable	<b>Cannot Import:</b>	GMO products
Products of Interest at this Event:			
Animal Feed Ingredients & Additives	Additives	Additives	
	Feed Grains		
	Ingredients		
	Livestock Feeds and Grains		
	Supplements		
Pet Food & Pet Care Products	Pet Care	Pet Supplements	
Additional Information			



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**Food Export Virtual Connect: Ingredients and Additives**  
**10/27/2020 - 10/28/2020**  
**BUYER PROFILES**

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**NETHERLANDS**

**Garvo BV**



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# Food Export Virtual Connect: Ingredients and Additives

10/27/2020 - 10/28/2020

## BUYER PROFILES

**NEW ZEALAND**

**Davis Food Ingredients**



Contact Information			
Title	Name / Email / Phone		
Purchasing Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	www.davis.nz
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	1978
<b>Company Description:</b>	<p>The Davis journey started in 1967 in Wellington, trading for 15 years as a small local distributor selling food, gifts, and kitchenware. By 1982, sales had risen to a little under \$1m and they were employing five full-time staff. From early 1983 to 1987 new shareholders bought into the company and introduced a vision - to become one of New Zealand's largest food ingredient supply companies.</p> <p>Davis Food Ingredients has 11 warehouses strategically placed to enable them to provide the best service possible. Their staff numbers are over 70 times those of their early days and their sales now exceed \$300m.</p> <p>Davis Food Ingredients is a well-established New Zealand importer and distributor, importing a large range of food ingredients and food service products. They currently import directly from the U.S. Davis is looking more to the U.S. to source quality products that meet New Zealand import requirements.</p>		
<b>Type of Business:</b>	FoodService/HORECA, Importer/Distributor, Wholesaler	<b>Customer(s):</b>	Animal Feed Industry, Food Manufacturing, FoodService/HORECA, Retail - Discount Store, Retail - Internet/TV, Retail - Natural/Organic/Healthy
<b>Facilities:</b>	Operating as an importer and distributor Davis Food Ingredients has 7 warehouses and a fleet of delivery trucks. Davis Food Ingredients are also a chilled and frozen logistics company supplying product to food processes and manufacturers who supply supermarkets nationwide.	<b>Geographic Region(s) Served:</b>	All of New Zealand
<b>Industry Segment(s):</b>	Bakery, Beverages, Confectionery, Ethnic, Food Ingredients, Foodservice/HRI, Frozen, Natural/Organic, Seafood, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			



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# Food Export Virtual Connect: Ingredients and Additives

10/27/2020 - 10/28/2020

## BUYER PROFILES

<b>Preferred Incoterm(s):</b>	FOB main shipping port U.S.A. or FCA delivered to container terminal.	<b>Consolidator(s) in the US:</b>	None
<b>Preferred Port(s) of Import:</b>	Auckland	<b>Preferred Port(s) of Export from US:</b>	Long Beach, CA; Oakland, CA; Philadelphia, PA; Seattle, WA
<b>Product Information</b>			
<b>Attributes of Interest:</b>	All Natural, Dairy, Gluten Free, Non - GMO - EU Certified, Non - GMO - US Certified, Vegetarian		
<b>Capacity to Import:</b>	Dairy Products, Frozen Products	<b>Cannot Import:</b>	Honey products
<b>Products of Interest at this Event:</b>			
Animal Feed Ingredients & Additives	Additives	Fats & Oils	
		Other Protein	
		Whey Products	
	Ingredients	Beans/Legumes	
		Vegetable protein	
		Wheat Gluten	
Livestock Feeds and Grains	Specialty feed		
Bakery Products	Bread	Pizza Crust	
	Breakfast Products	Breakfast Cereal Flakes	
		Oats & Oatmeal	
	Milled Products (Flours, Starches)	Cereal Flour	
		Cereal Grains	
		Corn (Maize) Flour	
		Malt	
		Potato Flakes	
		Potato Flour	
		Soy Flour	
Wheat/Meslin Flour			
Beverages	Juices	Juice Concentrate	
Eggs & Egg Products	Powdered Eggs		
Fruits & Nuts	Fruits, Berry	Blueberries	

NEW ZEALAND

Davis Food Ingredients



T: 312.334.9200 or 215.829.9111

E: [info@foodexport.org](mailto:info@foodexport.org) | [www.foodexport.org](http://www.foodexport.org)

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## BUYER PROFILES

Fruits & Nuts	Nuts	Pecans
<b>Additional Information</b>		
<p>Davis is actively looking for additional suppliers of US Blueberries, pecans, eggs (egg white, whole and powder). They have a very extensive product list and are always looking to add good products to it. They currently do business with the USA and are aware of regulations around the importation of raw ingredients.</p> <p>Davis is also very interested in all potential meat from the USA into NZ. There are regulatory issues to overcome for quite a few (such as bone in pork, raw chicken meat etc) but they would like to see the opportunities that may exist under the current import regulations (such as cooked, cured, tinned etc), and to develop relationships with companies so that when the market is "more open" (there are several meats under review currently) they will be in a position to readily enter the market.</p>		

NEW ZEALAND

Davis Food Ingredients



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## BUYER PROFILES

**PERU**

**Adiplus E.I.R.L.**

Contact Information			
Title	Name / Email / Phone		
New Business Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	<a href="https://www.adiplus.net/">https://www.adiplus.net/</a>
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	2010
<b>Company Description:</b>	Adiplus is an importer and distributor of innovative ingredients and additives for the Peruvian food and nutrition industry. They work with a wide portfolio of ingredients, including amino acids, acidulants, sweeteners, collagen, cocoa and cocoa products, corn products, gelatins, gums and texturizers, dairy ingredients, fats, among others, besides providing private label products to its customers. Adiplus is looking forward to finding new opportunities with U.S. suppliers to expand its portfolio with high quality and innovative ingredients.		
<b>Type of Business:</b>	Distributor, Importer, Importer/Distributor, Manufacturer	<b>Customer(s):</b>	Animal Feed Industry, Food Manufacturing, Food Service/HO RECA
<b>Facilities:</b>	Admin office, warehouse, blending factory.	<b>Geographic Region(s) Served:</b>	Peru, Colombia and Bolivia nationwide.
<b>Industry Segment(s):</b>	Animal Feed Ingredients, Bakery, Beverages, Confectionery, Food Ingredients, Foodservice/HRI, Frozen, Health and Beauty, Pet Food, Private Label		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	CIF	<b>Consolidator(s) in the US:</b>	None
<b>Preferred Port(s) of Import:</b>	Port of Callao	<b>Preferred Port(s) of Export from US:</b>	None
Product Information			
<b>Attributes of Interest:</b>	Dairy, Frozen		
<b>Capacity to Import:</b>	Dairy Products, Frozen Products	<b>Cannot Import:</b>	n/a
Products of Interest at this Event:			
Animal Feed Ingredients & Additives	Additives	Animal protein and byproducts	
		Other Protein	
	Ingredients	Blood Plasma	



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**Food Export Virtual Connect: Ingredients and Additives**  
**10/27/2020 - 10/28/2020**  
**BUYER PROFILES**

Baby Food	Milk Formula	Follow-On/Infant Milk Formula
		Specialty Baby Milk Formula
		Standard Milk Formula
		Toddler Milk Formula
Bakery Products	Milled Products (Flours, Starches)	Malt
		Wheat Gluten
Beverages	Beer/Cider	Malt Beverages
Dairy & Related Products	Dairy	Butter
		Cheese Powder
		Cheese Sauce/Liquid
		Cream
		Cream Cheese
		Milk Powder & NFDM
	Whey & Whey Products	
	Non-Dairy	Dried/Powder Milk Substitute
Eggs & Egg Products	Egg Replacer	Egg Replacer
	Powdered Eggs	Powdered Eggs
Food Ingredients	Additives & Agents	Beef Gelatin
		Emulsifier & Surfactant
		Gelatin
		Lactose
		Leavening Agent
		Pork Gelatin
	Texturizer	
	Bakery & Confectionary Ingredients	Bakery Coatings
	Meat Substitutes	Seitan (Wheat Gluten)
Oils, Fats & Seeds	Animal Fats	Poultry Fat
	Spreadable Oils & Fats	Margarine
Pet Food & Pet Care Products	Pet Care	Pet Supplements
<b>Additional Information</b>		

PERU

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**10/27/2020 - 10/28/2020**  
**BUYER PROFILES**

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# Food Export Virtual Connect: Ingredients and Additives

10/27/2020 - 10/28/2020

## BUYER PROFILES

### PHILIPPINES

### Dane International Commodities, Inc.

Contact Information			
Title	Name / Email / Phone		
Executive VP	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	http://www.danecommodities.com
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	1995
<b>Company Description:</b>	<p>Dane International imports extensively from the U.S. They specialize in the supply of California raisins, U.S.-origin shelled nuts (almonds, walnuts, pecans, pistachios), hulled sesame seeds, and other bakery ingredients. They are keen to source additional U.S. ingredients.</p> <p>Dane has also expanded their product lines from bakery ingredients to include finished food products which complement their thrust of providing healthy food choices to the Filipino consumers.</p> <p>They have also increased their coverage of the foodservice industry by winning the accounts to supply the bar and pastry supply requirements of several large new hotels/resorts in Manila.</p> <p>Dane has enjoyed some recent successes in importing U.S. confectionery products and organic granola and seeds, in both retail and food service sectors.</p>		
<b>Type of Business:</b>	Distributor, FoodService/HORECA, Importer, Retailer, Wholesaler	<b>Customer(s):</b>	FoodService/HORECA, Retail - Convenience, Retail - Specialty/Gourmet
<b>Facilities:</b>	Cold storage warehouse, value-added processing facility	<b>Geographic Region(s) Served:</b>	Philippines
<b>Industry Segment(s):</b>	Food Ingredients, Foodservice/HRI, Private Label, Retail, Specialty/Gourmet		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	FOB	<b>Consolidator(s) in the US:</b>	Fresno, CA
<b>Preferred Port(s) of Import:</b>	Manila, Philippines	<b>Preferred Port(s) of Export from US:</b>	Oakland, CA
Product Information			
<b>Attributes of Interest:</b>	Dried/Dehydrated		
<b>Capacity to Import:</b>	Not Applicable	<b>Cannot Import:</b>	Chilled, Alcohol



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**Food Export Virtual Connect: Ingredients and Additives**  
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**BUYER PROFILES**

Products of Interest at this Event:		
Bakery Products	Biscuits, Crackers, & Wafers	
Confectionery	Chocolate Confectionery	
	Sugar Confectionery	Mints Pastilles, Jellies, & Chews
Food Ingredients	Bakery & Confectionary Ingredients	Bakery Coatings Baking Decorations/Toppings
	Enhancers (flavor, color)	Food Coloring
Fruits & Nuts	Fruits, Berry	
	Fruits, General	Raisins
	Nuts	
Oils, Fats & Seeds	Liquid Oils	Other Vegetable & Seed Oil
	Seeds	Sunflower Seed
Pasta, Rice, & Grains	Grains	Oats
Sauces, Dressings, Spreads & Condiments	Spreads	Nut-based Spread/Nut Butter
Sweet/Savory Snacks	Chips/Crisps	
	Fruit Snacks	
	Pretzels	
	Snack Bars	Breakfast Bars Energy & Nutrition Bars Fruit Bars Granola/Muesli Bars
Additional Information		
Additional Products of Interest Food Ingredients: Chocolate, Cocoa, Coffee, Oats and Oat Products, Sunflower Products, Other		

**PHILIPPINES**

**Dane International Commodities, Inc.**



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**Food Export Virtual Connect: Ingredients and Additives**  
**10/27/2020 - 10/28/2020**  
**BUYER PROFILES**

**SOUTH KOREA**

**Concord Commercial Corp**

Contact Information			
Title	Name / Email / Phone		
Head of Team	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	www.chinsungcorp.co.kr
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	1984
<b>Company Description:</b>	This company imports various food ingredients from overseas, and it is a subsidiary of Chinsung Raders Corporation. Since its establishment in 1984, Chinsung has acquired exclusive rights for the Korean market from major food ingredients suppliers. This company is one of the major importers and distributors of food ingredients in Korea and has well-established sales and distribution channels. They would like to import various food ingredients, concentrates, dairy products, and dairy ingredients from the U.S.		
<b>Type of Business:</b>	Broker, Distributor, Importer, Importer/Distributor	<b>Customer(s):</b>	Food Manufacturing, Retail - Natural/Organic/Healthy
<b>Facilities:</b>	warehouse, sales office	<b>Geographic Region(s) Served:</b>	Korea nationwide
<b>Industry Segment(s):</b>	Beverages, Confectionery, Food Ingredients, Health and Beauty, Natural/Organic, Retail		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	EXW Plant or warehouse / CIF Busan	<b>Consolidator(s) in the US:</b>	None
<b>Preferred Port(s) of Import:</b>	Busan	<b>Preferred Port(s) of Export from US:</b>	None
Product Information			
<b>Attributes of Interest:</b>	Chilled, Dairy, Frozen, Natural, Organic		
<b>Capacity to Import:</b>	Chilled Products, Dairy Products, Frozen Products	<b>Cannot Import:</b>	Alcoholic beverages
Products of Interest at this Event:			
Baby Food	Baby Supplements	Baby Supplements	
	Milk Formula	Specialty Baby Milk Formula	
	Prepared Baby Food	Prepared Baby Food	
Bakery Products	Cookies	Ready-to-Bake Cookies	
		Ready-to-Eat Cookies	



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**BUYER PROFILES**

Beverages	Coffee	Mixes, Powder or Liquid
	Juices	Juice Concentrate
Dairy & Related Products	Dairy	Butter
		Casein
		Cheese Powder
		Cream Cheese
		Dairy Other
		Milk Powder & NFDM
		Whey & Whey Products
Eggs & Egg Products	Powdered Eggs	Powdered Eggs
Food Ingredients	Additives & Agents	Lactose
	Bakery & Confectionary Ingredients	Dough
	Meat Substitutes	Textured Vegetable Protein
Fruits & Nuts	Nuts	Almonds
Pasta, Rice, & Grains	Pasta & Noodles	Vegetable Based Pasta
	Rice	Brown Rice
Pulses & Legumes	Beans	Soybeans
	Peas & Lentils	Lentils
		Yellow Peas
Sauces, Dressings, Spreads & Condiments	Dips	Dip, Other
	Sauces/Purees	Tomato Puree
Spices & Seasonings	Spice	Dry Spice
Supplements & Sweeteners	Antioxidants	Antioxidants
	Dietary Fiber, Prebiotic & Probiotic	Dietary Fiber, Prebiotic & Probiotic
	Dietary Supplement	
	Sugars & Sweeteners	Dextrose
		Maltodextrin
		Stevia
	Vitamins	Adult/Senior Vitamin
Children Vitamin		

**SOUTH KOREA**

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**BUYER PROFILES**

Vegetables	Carrots	Carrots
<b>Additional Information</b>		

**SOUTH KOREA**

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# Food Export Virtual Connect: Ingredients and Additives

10/27/2020 - 10/28/2020

## BUYER PROFILES

### SOUTH KOREA

### HongSung Corporation

Contact Information			
Title	Name / Email / Phone		
Director	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	N//A
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	1991
<b>Company Description:</b>	<p>HongSung Corporation was established in 1991, and imports and distributes meat products, seafood products, and processed foods, alcoholic beverages, and feeds. HongSung Corporation is also importing and distributing livestock products such as feed ingredients, DDGS, frozen box beef, pork, seafood, and animal feed raw materials, etc.</p> <p>HongSung has partnerships with suppliers in the USA, Australia, Germany, Japan, Taiwan, and Spain. This buyer would like to source new feed and feed ingredients (not human food ingredients) this time.</p>		
<b>Type of Business:</b>	Distributor, Importer, Importer/Distributor, Wholesaler	<b>Customer(s):</b>	Animal Feed Industry,Retail - Club Store/Warehouse,Retail - Department Store,Retail - Discount Store,Retail - Supermarket/Grocery
<b>Facilities:</b>	Warehouse, sales office	<b>Geographic Region(s) Served:</b>	Korea nationwide
<b>Industry Segment(s):</b>	Animal Feed Ingredients, Beverages, Food Ingredients, Frozen, Pet Food, Retail, Seafood		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	CFR	<b>Consolidator(s) in the US:</b>	None
<b>Preferred Port(s) of Import:</b>	Busan New Port or Gwangyang Port	<b>Preferred Port(s) of Export from US:</b>	Long Beach, CA; Oakland, CA
Product Information			
<b>Attributes of Interest:</b>	100% Organic,Chilled,Dairy,Frozen,Gluten Free Uncertified,Low Calorie,Low Fat,No Artificial Ingredients,Non - GMO - US Certified,Organic,Trans-fat Free,Vegan,Vegetarian		
<b>Capacity to Import:</b>	Alcoholic Beverages,Chilled Products,Frozen Products,Meat Products	<b>Cannot Import:</b>	He can import alcoholic beverages, meat products, seafood, frozen products, chilled products. He is interested in the wide range of food products.



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**BUYER PROFILES**

Products of Interest at this Event:		
Animal Feed Ingredients & Additives	Additives	Additives
		Animal protein and byproducts
		Enzymes
		Livestock pharmaceuticals/medication
		Lysine
		Microbial Feed Additives
		Other Protein
		Palatants
		Prebiotics
		Probiotics
		Whey Products
	Yeast/Cultures	
	Feed Grains	Feed Grains
	Ingredients	Alfalfa Meal and Pellets
		Beans/Legumes
		Corn Gluten Meal
		Dairy Ingredients
Dried Distillers Grains and Soluble (DDGS)		
Hay		
Meat/Bone Meal		
Milk Replacers		
Pre-Mixes		
Soy bean meal		
Vegetable protein		
Wheat Gluten		
Livestock Feeds and Grains	Finished Feeds	
Other Feed Ingredients		
Supplements	Supplements	
Beverages	Beer/Cider	

**SOUTH KOREA**

**HongSung Corporation**



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**BUYER PROFILES**

Beverages	Wine	Alcoholic Wine
		Sparkling Wine
Dairy & Related Products	Dairy	Whey & Whey Products
	Non-Dairy	
Fish & Seafood	Finfish	Tuna
Food Ingredients	Meat Substitutes	
Meats & Related Products	Beef/Bovine	
	Pork	Ribs
Pulses & Legumes	Beans	Soybeans
<b>Additional Information</b>		

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**HongSung Corporation**



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10/27/2020 - 10/28/2020

## BUYER PROFILES

**THAILAND**

**INTEQC FEED CO LTD**



Contact Information			
Title	Name / Email / Phone		
Supply Chain & Global Sourcing Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	<a href="https://www.inteqcgroup.com/">https://www.inteqcgroup.com/</a>
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	2000
<b>Company Description:</b>	Inteqc Feed Co Ltd produces 30,000 MT of feed monthly. They deal mainly in aquaculture (shrimp and tilapia), but also swine, duck (layers), and dairy industries. They import raw materials and ingredients for feed mills, pet food manufacturing, and farms. This year, they are expanding to wheat flour milling. The buyer is interested in sourcing more ingredients from the USA. Read more at: <a href="https://www.inteqcgroup.com/en/about/about-inteqc-group">https://www.inteqcgroup.com/en/about/about-inteqc-group</a> .		
<b>Type of Business:</b>	Manufacturer	<b>Customer(s):</b>	Animal Feed Industry
<b>Facilities:</b>	Feed mills.	<b>Geographic Region(s) Served:</b>	All of Thailand.
<b>Industry Segment(s):</b>	Animal Feed Ingredients		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	n/a	<b>Consolidator(s) in the US:</b>	None
<b>Preferred Port(s) of Import:</b>	Lat Krabang, BMT Bangkok, and Kosichang.	<b>Preferred Port(s) of Export from US:</b>	None
Product Information			
<b>Attributes of Interest:</b>	All Natural		
<b>Capacity to Import:</b>	Not Applicable	<b>Cannot Import:</b>	Sorghum, Barley, Wheat for food, Wheat for feed in quota 3:1.
Products of Interest at this Event:			
Animal Feed Ingredients & Additives	Additives	Anticaking agent	
	Feed Grains		
	Ingredients	Blood Plasma	
		Meat/Bone Meal	



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## BUYER PROFILES

### Additional Information

Operates in the Swine, Dairy cattle, Bulk Commodities, Pet Food, Feed ingredients, and Aquaculture segments

Buyer Currently Imports: Acidifiers, Additives, Amino Acids, Animal protein and byproducts, anticaking agent, antimicrobials, Beans, Blood Plasma, Colors, Corn Gluten Meal, Dairy Ingredients, DDGS, Enzymes, Fats & Oils, Flavoring Ingredients, Flavors, Lysine, Meat/Bone Meal, Microbial Feed Additives, Milk Replacers, Mold Inhibitors, Natural, Non-GMO, Preservatives, Probiotics, Protein, Soy Bean Meal, Supplements, Vegetable Protein, Vitamins & Minerals, Wheat Gluten, Whey Products, Yeast Products, Beans and Pulses, Soy Beans, Wheat, Dog & cat food/Food Ingredients, Bird Food ingredients

Buyer is Interested in Importing: Animal Protein and Byproducts, Anticaking Agent, Blood Plasma, Barley, Grain Sorghum

THAILAND

INTEQC FEED CO LTD



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# Food Export Virtual Connect: Ingredients and Additives

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## BUYER PROFILES

### UNITED ARAB EMIRATES

### Andre Ingredients M.E., FZ-LLC

Contact Information			
Title	Name / Email / Phone		
Managing Director	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	http://www.andrepectin.com
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	2010
<b>Company Description:</b>	<p>Andre Ingredients, based in Ras Al Khaimah, UAE's Free Zone Investment Area, was established in early 2010 and is one of the leading suppliers of food ingredients in the Middle East. It is an affiliate of a long-established food ingredients distributor, based in Egypt. Andre Ingredients is an importer, distributor, and re-exporter of only food ingredients. It imports pectin from China and Switzerland; apple juice concentrate from China and Germany; skimmed milk powder from the United States and Australia; rennet from Australia and New Zealand; whey powder from Australia, the United States and India; food colors, vitamins and minerals from Germany; emulsifiers from Denmark; stabilizers from Denmark, Germany and China; and enzymes from Germany and the United Kingdom. The company's clients are bakeries, juice manufacturers, dairy products and ice cream manufacturers, flour mills, and snack food manufacturers. The company is planning soon to establish a factory for initial processing of certain food ingredients. About 15-20 percent of the company's imports are sold in the UAE and the balance of 80-85 percent is re-exported to Saudi Arabia, Kuwait, Oman, Iran, Ethiopia, Yemen, Uganda, Benin, Togo, Tajikistan, Turkmenistan, and others. The company is now expanding its business to other export markets and is keen to expand the range of ingredients it imports from the United States.</p>		
<b>Type of Business:</b>	Importer/Distributor	<b>Customer(s):</b>	Food Manufacturing
<b>Facilities:</b>	Warehouses in the UAE and Egypt.	<b>Geographic Region(s) Served:</b>	GCC , North , middle and East Africa , Jordan
<b>Industry Segment(s):</b>	Food Ingredients		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	CPT	<b>Consolidator(s) in the US:</b>	None
<b>Preferred Port(s) of Import:</b>		<b>Preferred Port(s) of Export from US:</b>	None
Product Information			
<b>Attributes of Interest:</b>	Halal,Kosher		
<b>Capacity to Import:</b>	Dairy Products	<b>Cannot Import:</b>	Alcoholic beverages.
Products of Interest at this Event:			



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**Food Export Virtual Connect: Ingredients and Additives**  
**10/27/2020 - 10/28/2020**  
**BUYER PROFILES**

Animal Feed Ingredients & Additives	Additives	Amino Acids
		Anticaking agent
		Antimicrobials
		Preservatives
		Whey Products
Baby Food	Baby Supplements	
	Milk Formula	Specialty Baby Milk Formula
		Standard Milk Formula
Bakery Products	Biscuits, Crackers, & Wafers	
	Bread	
	Breakfast Products	
	Cakes	
	Milled Products (Flours, Starches)	
Dairy & Related Products	Dairy	Butter
		Buttermilk
		Cheese & Curd
		Cheese Powder
		Cheese Sauce/Liquid
		Cream
		Cream Cheese
		Dairy Other
		Milk Powder & NFDM
	Non-Dairy	Almond Milk
		Ice Cream/Frozen Yogurt Substitute
		Non-Dairy Yogurt Products
		Rice Milk
		Soy Milk
Eggs & Egg Products	Egg Replacer	Egg Replacer
	Liquid Eggs	
	Powdered Eggs	

**UNITED ARAB EMIRATES**

**Andre Ingredients M.E., FZ-LLC**



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**Food Export Virtual Connect: Ingredients and Additives**  
**10/27/2020 - 10/28/2020**  
**BUYER PROFILES**

Food Ingredients	Additives & Agents	Cultures, Starter Cultures
		Dough Conditioner
		Drying Agent
		Emulsifier & Surfactant
		Fat & Oil Replacer
		Fatty Acid
		Firming Agent
		Foaming Agent
	Bakery & Confectionary Ingredients	Thickening Agent
		Bakery & Confectionary Bases
		Bakery Coatings
		Bakery Fillings
		Dough
	Beverage Ingredients	Icing, Glazes, Gels
Enhancers (flavor, color)	Bakery & Confectionary Bases	
	Bakery Coatings	
	Bakery Fillings	
	Dough	
	Icing, Glazes, Gels	
Meat Substitutes	Chocolate & Cocoa Flavor Enhancers	
	Extract	
	Food Coloring	
	Ingredient Bits, Chips, & Crunches	
Fruits & Nuts	Monosodium Glutamate (MSG)	
	Textured Vegetable Protein	
	Fruits, Berry	
	Fruits, Citrus	
	Fruits, General	
Meats & Related Products	Fruits, Stone	
Oils, Fats & Seeds	Nuts	
Other Agricultural Products (excluding food and wood)	Poultry (Turkey)	
Supplements & Sweeteners	Liquid Oils	
	Wax	
	American Ginseng	

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**Food Export Virtual Connect: Ingredients and Additives**  
**10/27/2020 - 10/28/2020**  
**BUYER PROFILES**

Supplements & Sweeteners	Antioxidants	Antioxidants
	Dietary Fiber, Prebiotic & Probiotic	Dietary Fiber, Prebiotic & Probiotic
	Dietary Supplement	
	Minerals	
	Sugars & Sweeteners	
	Vitamins	
<b>Additional Information</b>		

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# Food Export Virtual Connect: Ingredients and Additives

10/27/2020 - 10/28/2020

## BUYER PROFILES

UNITED ARAB  
EMIRATES

**Food Specialities, LLC**

Contact Information			
Title	Name / Email / Phone		
General Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	<a href="http://www.foodspecialities.com">http://www.foodspecialities.com</a>
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	1989
<b>Company Description:</b>	<p>This Dubai-based company, established in 1986, is a large importer and distributor of food products in the UAE and is one of the largest importers and distributors of food ingredients in the Middle East. As of 1996, the company became a free zone company based in Jebel Ali, Dubai. The company is an importer, distributor, wholesaler, and agent of all kinds of ambient consumer-ready food products from all over the world. The company also imports ingredients for the juice and beverages, dairy, confectionery, and bakery sectors from a variety of sources, particularly Denmark, New Zealand, India, Canada, Poland, Sweden, Malaysia, Germany, Austria, Spain, the Netherlands, China, Thailand, Brazil, Turkey, Belgium, Singapore, Greece, Costa Rica, Indonesia, Italy, Mexico, the United Kingdom and the United States. Food Specialities re-exports its products to nearby countries particularly all 6 GCC countries, Iraq, Libya, Egypt, Ethiopia, Yemen, Kenya, Tunisia, Algeria, Morocco, Jordan, Lebanon and others. Food Specialities is also a major importer of bulk commodities such as dry nuts, dried fruits, popcorn, dry pulses, semolina, rice, corn starch and milk powder. It has offices in Dubai, Saudi Arabia, Kuwait and Jordan and operates in all six GCC countries as well as in Jordan, Lebanon, Syria, Yemen and Egypt.</p>		
<b>Type of Business:</b>	Distributor, Importer/Distributor	<b>Customer(s):</b>	Food Manufacturing
<b>Facilities:</b>	It has offices and warehouses in Dubai, Saudi Arabia, Kuwait and Jordan.	<b>Geographic Region(s) Served:</b>	All six GCC countries as well as in Jordan, Lebanon, Syria, Yemen and Egypt
<b>Industry Segment(s):</b>	Food Ingredients		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	CIF, CFR	<b>Consolidator(s) in the US:</b>	None
<b>Preferred Port(s) of Import:</b>		<b>Preferred Port(s) of Export from US:</b>	None
Product Information			
<b>Attributes of Interest:</b>	Dairy, Halal, Halal Uncertified, Kosher, No Artificial Ingredients, Non - GMO - EU Certified, Non - GMO - US Certified		
<b>Capacity to Import:</b>	Dairy Products	<b>Cannot Import:</b>	Alcoholic beverages.



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**Food Export Virtual Connect: Ingredients and Additives**  
**10/27/2020 - 10/28/2020**  
**BUYER PROFILES**

Products of Interest at this Event:		
Dairy & Related Products	Dairy	Butter
		Buttermilk
		Casein
		Cheese & Curd
		Cheese Powder
		Cheese Sauce/Liquid
		Cream
		Cream Cheese
		Dairy Other
		Milk Powder & NFDM
		Whey & Whey Products
	Non-Dairy	Almond Milk
Additional Information		

**UNITED ARAB EMIRATES**

**Food Specialities, LLC**



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# Food Export Virtual Connect: Ingredients and Additives

10/27/2020 - 10/28/2020

## BUYER PROFILES

### UNITED ARAB EMIRATES

### Royal Techno Foodstuff Trading L.L.C

Contact Information			
Title	Name / Email / Phone		
Director	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	www.royalfoodllc.com
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	2013
<b>Company Description:</b>	<p>Royal Techno Foodstuff Trading, established in Umm Al Quwain, UAE, in 2013 is a medium-sized importer, distributor, wholesaler, packer, processor, and exporter of mainly Middle Eastern food products, including olive oil, sesame seed, instant fruit powders, vanilla flavors, ascorbic acid, sunflower seed oil, spices, gum Arabica, peanuts, ghee, and rice. The company packs (or repacks) under its own private label: snack foods, olive oil, tahini and olive oil, pomegranate syrup, vanilla powder, baking powder, powdered instant fruit drinks, vinegars, sunflower seed nuts, and ghee. About 20 percent of the company's products is marketed in the UAE retail sector and 80 percent exported or re-exported to Oman, Kuwait, Saudi Arabia, India, Pakistan, Canada, the United States, Nigeria, Ghana, Djibouti, Somalia, Angola and South Africa.</p> <p>Royal Techno Foodstuff Trading is expanding in the retail sector by opening an outlet in Ajman, UAE, and a wholesale re-export outlet in Dubai. It is planning to expand further into food re-packing and processing of a new range of food products. They are keen to source food ingredients from the U.S.</p>		
<b>Type of Business:</b>	Importer/Distributor, Manufacturer, Retailer, Wholesaler	<b>Customer(s):</b>	Food Manufacturing, Food Service/HORECA, Retail - Discount Store, Retail - Specialty/Gourmet, Retail - Supermarket/Grocery
<b>Facilities:</b>	Warehouses and processing facility in Umm Al Quwain and Dubai, UAE.	<b>Geographic Region(s) Served:</b>	UAE, Oman, Kuwait, Saudi Arabia, India, Pakistan, Canada, the United States, Nigeria, Ghana, Djibouti, Somalia, Angola and South Africa.
<b>Industry Segment(s):</b>	Food Ingredients, Foodservice/HRI, Private Label		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	CIF	<b>Consolidator(s) in the US:</b>	None



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# Food Export Virtual Connect: Ingredients and Additives

10/27/2020 - 10/28/2020

## BUYER PROFILES

<b>Preferred Port(s) of Import:</b>		<b>Preferred Port(s) of Export from US:</b>	None
<b>Product Information</b>			
<b>Attributes of Interest:</b>	100% Organic, All Natural, Dairy, Natural, No Sugar Added, Organic, Smart, Sugar Free		
<b>Capacity to Import:</b>	Chilled Products, Dairy Products	<b>Cannot Import:</b>	alcoholic products.
<b>Products of Interest at this Event:</b>			
Bakery Products	Biscuits, Crackers, & Wafers	Sweet Biscuits	
	Bread	Bagels	
		Loaf Bread	
	Milled Products (Flours, Starches)	Cereal Flour	
		Cereal Grains	
		Corn Meal	
		Potato Flakes	
Beverages	Sweetened/Soft-Drinks	Energy Drink	
Confectionery	Gum	Chewing Gum	
Dairy & Related Products	Dairy	Cheese & Curd	
		Cheese Powder	
		Cheese Sauce/Liquid	
		Cream Cheese	
Food Ingredients	Additives & Agents	Fat & Oil Replacer	
		Vinegar	
Fruits & Nuts	Nuts	Almonds	
		Peanuts	
		Pistachios	
Vegetables	Corn		
	Olives		
<b>Additional Information</b>			

UNITED ARAB EMIRATES

Royal Techno Foodstuff Trading L.L.C



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# Food Export Virtual Connect: Ingredients and Additives

10/27/2020 - 10/28/2020

## BUYER PROFILES

**UNITED  
KINGDOM**

**F R Benson and Partners, LTD.**

Contact Information			
Title	Name / Email / Phone		
Managing Director	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	http://frbenson.ipower.com
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	1965
<b>Company Description:</b>	<p>F.R. Benson has been in business since 1964. They work only with suppliers that meet the highest international standards, so that they can be confident that their customers' needs are met in full. They consider customers to be partners and have developed long term relationships over many years, creating enduring friendships to mutual benefit. They also consider our suppliers as colleagues. Their product range is continually being extended, and they are called upon to source new ingredients to meet the needs of evolving trends and NPD. Together Bensons and our suppliers offer manufacturers an unrivalled selection of ingredients, whether sweet or savoury, powdered or liquid, granules or paste. Ingredients of current topicality include those that meet vegan and free from sectors.</p> <p>F R Benson have helped to design many new products that are now well-known brands, working with renowned multinationals as well as leading British producers of quality foods. The UK is undergoing a considerable shift in food choices and the ingredients sector is having to adapt and locate a variety of new ingredients to include free from, plant based and vegan, to meet the demands of manufacturers as they increase their NPD.</p> <p>Ingredients currently in the portfolio include :Meat and Poultry Granules and Powders, Mushroom ingredients, Dehydrated Vegetables and Herbs, Egg Powders, Sweeteners and Syrups, Vegetable Juices and Concentrates, Fish Powders, Dehydrated Fruit, Granules and Powder.</p> <p>With the growth in free from and vegan manufacturing, this buyer is seeking new ingredients to meet this rapidly growing market.</p>		
<b>Type of Business:</b>	Distributor, FoodService/HORECA, Importer, Manufacturer	<b>Customer(s):</b>	Food Manufacturing, FoodService/HORECA
<b>Facilities:</b>	We have our office near London and rent space in two warehouses One in the UK and the other in Rotterdam in the Netherlands.	<b>Geographic Region(s) Served:</b>	Mainly UK and Ireland but also EU
<b>Industry Segment(s):</b>	Bakery, Beverages, Confectionery, Ethnic, Food Ingredients, Natural/Organic, Private Label, Snacks		



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# Food Export Virtual Connect: Ingredients and Additives

10/27/2020 - 10/28/2020

## BUYER PROFILES

Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	in Euro, CIF UK Port, but we can accept \$ as well.	<b>Consolidator(s) in the US:</b>	None
<b>Preferred Port(s) of Import:</b>	Felixstowe	<b>Preferred Port(s) of Export from US:</b>	None
Product Information			
<b>Attributes of Interest:</b>	100% Organic, All Natural, Dried/Dehydrated, Gluten Free, Hormone Free, No Antibiotics, No Artificial Ingredients, No Monosodium Glutamate (MSG), Non - GMO - EU Certified, Non - GMO - US Certified, Organic, Sugar Free, Vegan, Vegetarian		
<b>Capacity to Import:</b>	Not Applicable	<b>Cannot Import:</b>	All ingredients must conform to EU regulations
Products of Interest at this Event:			
Food Ingredients	Additives & Agents	Protein (Plant/Animal)	
	Bakery & Confectionary Ingredients	Baking Decorations/Toppings	
	Enhancers (flavor, color)	Ingredient Bits, Chips, & Crunches	
		Savory Enhancer	
	Meat Substitutes	Textured Vegetable Protein	
Oils, Fats & Seeds	Seeds	Mustard Seed	
Pulses & Legumes	Other Pulses & Legumes	Other Pulses & Legumes	
Sauces, Dressings, Spreads & Condiments	Condiments	Mustard	
Additional Information			
<p>We celebrate our 50th anniversary this year which indicates an in depth knowledge of the UK ingredient market. WE are a smaller business which means the US exporter will deal with a director or person with similar experience on a regular basis. We leave an excellent knowledge of EU food regulations as well as experience of working with US firms.</p> <p>PLEASE NOTE: Also seeking Cereal Flour, juice concentrate, vegetable juice, whey and whey products and powdered egg.</p>			

UNITED KINGDOM

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