## Need Help? Procedures

#### **Table of Contents**

Where to Start	2
How do I create an account with Food Export?	2
What if I forgot my username and/or password?	9
Navigating My Food Export Portal	11
How do I update my individual and organization contact information?	11
How do I update my organization's profile?	13
How do I subscribe or unsubscribe to a mailing list?	14
How do I work with more than one organization record?	15
What are member permissions?	16
How do I grant access to new members of my organization or edit their permissions?	16
What is My Wishlist?	17
How do I update my product information?	19
Registering for Food Export Activities	21
How do I register for the Food Export Helpline?	21
How do I register for the Online Product Catalog?	23
How do I register for the Food Export Advisor Program?	25
How do I register for a seminar?	27
How do I register for a webinar?	29
How do I register for a Market Builder?	
How do I register for a Buyers Mission?	35
How do I register for a Focused Trade Mission?	
How do I register for a Food Show PLUS!?	41
How do I complete My Tasks for my event registration?	44
How to Complete an Activity Evaluation	52
Branded Program	56
How do I complete a pre-qualification?	56
How do I complete an application?	60
How do I complete a contract change?	74
How do I complete a pre-travel notification?	81
How do submit a reimbursement claim?	83

Where can I access my graduation history	?
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#### Where to Start

#### How do I create an account with Food Export?

- 1. Proceed to the <u>New Visitor Registration</u>.
- 2. Type your organization name into the box.

	or Registratio d free to register.	ALL .					
Start	Organization	Personal	Profile	Finish			
Find m	ny organization						
	you create an accoun	t lot'o maka cura	vour organiza	tion decen't a	and have an	account	
	e you create an accoun	it, let's make sure	your organiza	uon doesn't a	eauy nave an a	account.	

3. If your organization does exist, its name will show up in red below along with the organization's headquarters state. Click the organization name to join this organization.

Find my organization		
Before you create an account, let's make sure your organization doesn't already have an a	count.	
Test Organization 1		Search
Name	State	
Test Organization 1	IL	
Test Organization 1	IL	
If your organization was not listed, please click here to create an account and add your organization	anization.	
Existing Organization		×
Existing Organization Window You are creating an account and joining it to Test Organization 1.		
Your account will have to be approved by Test Organization 1's Account Administrator befor	e you will have a	access.
Only click Continue if you are authorized to join to Test Organization 1's Account.		
	Cancel	Agree and Continue

A pop-up window will appear. This pop-up explains that you will join the organization record, but your account will need to be approved by the account administrator for your organization. This approval will occur after you create your account. If you choose to continue, please click Agree and Continue.

4. Enter in your individual information.

ACCOUNT INFORMATION Enter your username, email, and password below.		
Username		
() The Username field is required.		
Email Address		
() The Email Address field is required.		

Please note that you can choose any username. If your username is already taken, you will be alerted via text

below the box. Username is in use.

You will also be alerted if your email address is already taken. If you enter a username or email address that's already taken, you'll need to enter something new in each box.

ADDRESS	
Copy address from organization information entered	ation previously
309 W Washington St	
Address Line 2	
Address Line 3	
Chicago	
IL • 60606-3	3217
UNITED STATES	
Province	

You can copy the address from the organization record if that is your mailing address. If you choose to copy the org address, it will appear but not allow you to make any changes. You can also copy your contact information from the organization record. If you enter a new address, you will be prompted on the next page to verify this address.

Address Recomme	endation	
	Address you entered	Recommended address
	309 W Washington St Ste 600 Chicago, IL 60606 UNITED STATES	309 W Washington St Ste 600 Chicago, IL 60606-3206 UNITED STATES
	Use this address	Use this address
Return to previo	us step	

If you need further assistance, please call us at 312-334-9200 (Midwest) or 215-829-9111 (Northeast).

- 5. Once you enter in your information, you've created an account! You'll receive a confirmation email from info@foodexport.org confirming your Online Account Request. Please note that although you can log into My Food Export Portal immediately, you are not immediately able to register for activities other than webinars and seminars. Food Export and the account administrator for your organization must approve your record. This can take up to two business days, at which point you'll be contact via phone or email that your account is fully activated.
- 6. If your organization does not appear in the box, you will need to create a new organization record. Please click "If your organization was not listed, please click here to create an account and add your organization."

Find my organization		
Before you create an account, let's r	nake sure your organization doesn't already have an account.	
My Food Export Company		Search
Name	State	
If your organization was not listed, pla	ease click here to create an account and add your organization.	]

You must certify that you're authorized to create an account for your organization by clicking "Agree and Continue".

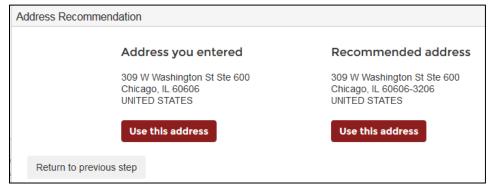
Organization Confirmation		×
You are creating an account for My Food Export Company.		
By doing so you are asserting that you are authorized to do so on behalf of My Food Export Co	mpany.	
	Cancel	Agree and Continue

7. Please enter in the contact information *for your organization*. The highlighted fields below are required.

ADDRESS	CONTACT INFORMATION
Mailing Address	Phone Number Ext.
① The Mailing Address field is required.	The Phone Number field is required.
Address Line 2	UNITED STATES
Address Line 3	Fax
City The City field is required.	UNITED STATES *
State Postal Code	Company Website URL
UNITED STATES *	
Province	

8. The system will recommend that you use the validated address listed as the "Recommended address". If the recommended address is not correct, you can click "Use this address" for the Address you entered. If neither

address is correct, you can choose "Return to the Previous Step" to enter your correct organization address.



9. You'll then enter in your individual information.

ACCOUNT INFORMATION Enter your username, email, and password below.
Username
① The Username field is required.
Email Address
() The Email Address field is required.

Please note that you can choose any username. If your username is already taken, you will be alerted via text

below the box. Username is in use.

You will also be alerted if your email address is already taken. If you enter a username or email address that's already taken, you'll need to enter something new in each box.

ADDRESS	
Copy address from organiza entered	ition information previously
309 W Washington St	
Address Line 2	
Address Line 3	
Chicago	
IL ¥	60606-3217
UNITED STATES *	
Province	

You can copy the address from the organization record if that is your mailing address. If you choose to copy the org address, it will appear but not allow you to make any changes. You can also copy your contact information from the organization record. If you enter a new address, you will be prompted on the next page to validate this address.

Now you'll create an organization profile. Choose the option that best describes your organization. Once you choose an option, please click "Continue". To return to the previous steps, choose an option and click "Previous".

Organization Profile	
<ul> <li>Which of the following best describes your organization?</li> <li>Food manufacturers or processors, independent growers, (export trade organizations, wholesalers/brokers, and producer cooperatives (U.S. SUPPLIER)</li> </ul>	<ul> <li>Association, agency, or other organization serving the food industry, such as federal or state agencies, U.S. Export Assistance Centers, and food trade organizations (PARTNER)</li> </ul>
<ul> <li>International Buyer of U.S. Food and agricultural products ( (BUYER)</li> </ul>	<ul> <li>Vendor providing export-related services (VENDOR)</li> </ul>
	Previous Continue

11. In the Supplier Profile, all bolded fields are required. Please note that while there are five pages to complete, only the first page of information are required. You can move between the pages by clicking "Next" when you're done with a page or by clicking the page header.

Please provide further details: I recently met a buyer from Canada who would like to order from me. I need help responding to this buyer inquiry.	144
Next »	
Company Description	•
Additional Information (Highly Recommended)	•
Export Interest and Experience	•
Market Access Program Participation	•
Previous Contin	ue

12. For Company Description, write a brief description of your company appropriate for potential customers.

Сс	mpany Description		
	Please provide a general description of your business appropriate for potential customers:		
	« Previous	Next »	

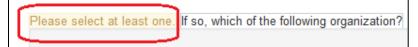
- 13. For Additional Information (Highly Recommended), this information is not required.
- 14. For Export Interest and Experience, you can choose the region/countries where you currently export or are interested in exporting to. Please note that if you answered no to the question "Are you currently exporting?" in the Company Profile page, these boxes will be greyed out, and you will not be able to check these boxes. You can click the "+" next to each region to choose a specific country in that region.

legion	Currently Exporting	Interested in Exporting
sia Pacific		
Caribbean		
Central America		
Europe		
Middle East		
North Africa		
-North America		
CANADA		
MEXICO		
South & Central Asia		
South America		
Sub Saharan Africa		

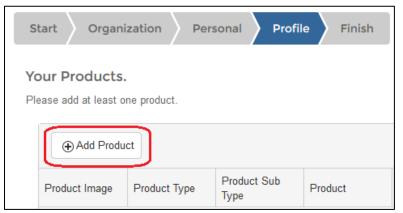
15. For Market Access Program Participation, answer the question as to whether or not you've worked with another group utilizes MAP funding. To see a list of food industry groups that utilize MAP funding, answer yes to the question. If you answer yes, you must choose the organization with which you worked previously.

Market Access Program Participation		*
Have you participated in, or actively work with, another	r food industry group that receives Market Access Program (N	IAP) funding?
<ul> <li>Alaska Seafood Marketing Institute</li> <li>American Hardwood Export Council</li> <li>American Seed Trade Association</li> <li>American Soybean Association- WISHH</li> <li>Blue Diamond Almonds</li> <li>California Agricultural Export Council</li> <li>California Cling Peach Board</li> <li></li></ul>	<ul> <li>Almond Board of California</li> <li>American Peanut Council</li> <li>American Sheep Industry Association</li> <li>APA- The Engineered Wood Association</li> <li>Brewers Association</li> <li>California Cherry Advisory Board</li> <li>California Dried Plum Board</li> </ul>	A THE
	Previous	Continue

16. Once you've completed the Company Profile, choose "Continue". If you forgot any fields, the page where you forgot the field will reopen, and an error message will appear in yellow until you complete the field.



17. If you are a supplier, you must add a product in order to complete your account. Click "Add Product", and a popup window will appear in which you will enter product information. Please note that while there are five pages to complete, only the first page of information are required. You can move between the pages by clicking "Next" when you're done with a page or by clicking the page header. All product information can be edited once your account is created.



18. All bolded fields are required in the product pop-up.

d Product		
quired fields are in <b>bold</b>		
Brand Information		
Items in bold are required fields		
Product Type	Please select a value	
Product Sub-Type	Please select a value	
Product	Please select a value	
Brand Name		
Product Description ⑦		ł
Do you own this brand?	Yes *	
		Next »
ndustry Segments		
abel Claims		
Channels		
abel Language(s)		

- 19. Please choose a product type, sub-type, and product that best fits your product. If you do not own the brand, click "no" for "Do you own this brand?". You'll be required to enter the Brand Owner's name.
- 20. For Industry Segments, choose the most appropriate segment(s) for your product.
- 21. For Label Claims, choose the most appropriate claim(s) for your product. If you have a Label Claim that is not listed, please add it in the Product Description field under "Brand Information.
- 22. For Channels, choose the most channel(s) for your product.

- 23. For Label Languages, choose the language(s) that are available for your label at this time.
- 24. Please enter any information in the fields for Additional Information (Recommended). You are not required to upload a product image, but you may choose to do so. We recommend that the image be 600 by 600 pixels for the best formatting results. Acceptable image formats include .jpg, .jpeg, .gif, and .bmp.

Upload Product Photo	×
drag and drop image or click the button below Select files ⑦	

25. Once you've finished entering product information, click "Create". The pop-up will close, and a summary of the product information will show in the product table. You can enter as many products as you wish. Once you've finished, click "Continue".

⊕ Add Produc	ct					
Product Image	Product Type	Product Sub Type	Product	Brand Name		
click to add a product image	Ready Meals & Soup	Pizza	Pizza	My Food Export Pizza	Edit × Delete	*
						~
Image: Market A = 1	M				1 - 1 of 1 item	IS
					Previous Cont	inue

26. Once you enter in your information, you've created an account! You'll receive a confirmation email from info@foodexport.org confirming your Online Account Request. Please note that although you can log into My Food Export Portal immediately, you are not immediately able to register for activities other than webinars and seminars. Food Export must approve your record. This can take up to two business days, at which point you'll be contact via phone or email that your account is fully activated.

#### What if I forgot my username and/or password?

If you are unable to log into <u>My Food Export Portal</u> *because you forgot your username*:

- 1. Please click Forgot User Name?.
- 2. Enter your email address and click Submit. This will generate an email to you with your username. If clicking Submit was a success, you'll see a green text box notifying you. If this green text box appears, but you do not

receive an email, check all spam and junk inboxes for this email. The email will come from <u>info@foodexport.org</u> and is titled **Food Export User Name Request**.

Forgot your	User Name?			
	Success! Thank you for yo	our request! An email was sent including your user	name. 🗙	
	your e-mail address below. T online account, please click	hen check your e-mail for a message that includes New Visitor Registration.	your User Name. If you	are a new visitor or
	Email Address:			
			Са	ncel Submit

3. Follow the link in the email to log in with your username, which is provided in the email.

If you are unable to log into My Food Export Portal because you forgot your password:

- 1. Please click <u>Forgot Password?</u>.
- 2. Enter your email address and click Submit. This will generate an email to you with a link to change your password. If clicking Submit was a success, you'll see a green text box notifying you. If this green text box appears, but you do not receive an email, check all spam and junk inboxes for this email. The email will come from info@foodexport.org and is titled Request to Reset Food Export Password.

Forgot your	password?	
	Success! Thank you for your request! An email was sent with instructions to change your password.	
1 C C C C C C C C C C C C C C C C C C C	your e-mail address below. Then check your e-mail for a message that includes a link to change your pa ot yet have an online account, please click <b>New Visitor Registration</b> .	ssword. If you are a
	Email Address:	
	Car	cel Submit

3. Follow the link in the email to reset your password.

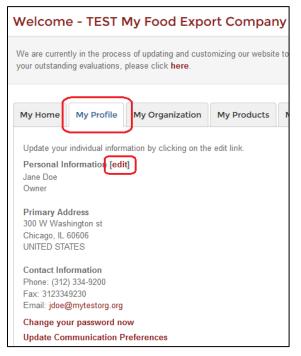
If you are logged in and would like to change your password, proceed to <u>My Food Export Portal</u>. In the My Profile tab, click the maroon link Change your password now.

Welcome - TEST My Food Expo	rt Compan	у
We are currently in the process of updating and custo your outstanding evaluations, please click <b>here</b> .	omizing our website	to
My Home My Profile My Organization	My Products	N
Update your individual information by clicking on the	edit link.	
Personal Information [edit] Jane Doe Owner		
Primary Address 300 W Washington st Chicago, IL 60606 UNITED STATES		
Contact Information Phone: (312) 334-9200 Fax: 3123349230 Email: jdoe@mytestorg.org		
Change your password now Update Communication Preferences		

## **Navigating My Food Export Portal**

#### How do I update my individual and organization contact information?

- 1. Log into <u>My Food Export Portal</u>.
- 2. To change your individual contact information, proceed to the My Profile tab and click the maroon Edit link next to Personal Information.



3. You can edit any information that is not in a grey text box. If the information in the grey text box is not accurate, please edit your organization contact information as instructed below. Edit all information and click Save.

		edited because the inf n tab, or contact Food		. If you wish to change th	ie information plea
NAME	-		ADDRESS		
Prefix	•		300 W Washingt	ton st	
Jane			Address Line 2		
Middle	Name		Address Line 3		
Doe			Chicago		
Owner			IL.	60606	
EMAIL			UNITED STATES	2	
jdoe@I	mytestorg.org		UNITED UNITED		
PHONE			Province		
(312) 3	334-9200	Ext			
Country	*				
FAX					
312334	49230				
	STATES *				

4. To change your organization contact information, proceed to the My Organization tab and click the maroon Edit link next to Organization Information.

Welcome - TEST My Food Export Company					
We are currently in the process of updating and customizing our website to your outstanding evaluations, please click <b>here</b> .					
My Home My Profile My Organization My Products N					
Update the information by clicking on the edit link. Organization Information [edit] TEST My Food Export Company [manage other organization]					
<b>Primary Address</b> TEST My Food Export Company 300 W Washington st Chicago, IL 60606					
Contact Information Phone: 3123349200 Fax: 3123349230 WebSite: www.foodexport.org					
Profile Detail [edit] Supplier					
Member Permissions [edit]					

5. Edit any information on this page and click Update.

TEST My Food Expo	ort Company		
ADDRESS		CONTACT INFORMATION	
300 w Washington s	treet	3123349200 Ext.	
Address Line 2		UNITED STATES *	
Address Line 3		3123349230	
Chicago		UNITED STATES *	
IL ¥	60606	www.foodexport.org	
UNITED STATES *			
Province			

If you'd like to add a company logo, click Add/Remove Company Logo. A pop-up will appear, and you can pick a file from your computer to include as your company logo. The suggested size of the image is 600 by 600 pixels. We only accept images that are .jpeg, .jpg, .gif, .png, and .bmp.

Uplo	ad Logo		×
dr	rag and drop imag	e or click the button below	
	Select files	0	
	Delect lifes	J	

If you successfully save new contact information and update your record, you'll see a green text box that reads Success! Record Updated.

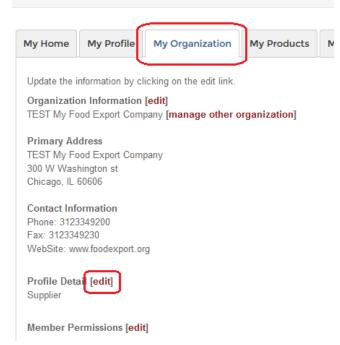
cess! Record Updated
----------------------

#### How do I update my organization's profile?

- 1. Log into <u>My Food Export Portal</u>.
- 2. Proceed to the My Organization tab and click the maroon Edit button next to Profile Detail.

#### Welcome - TEST My Food Export Company

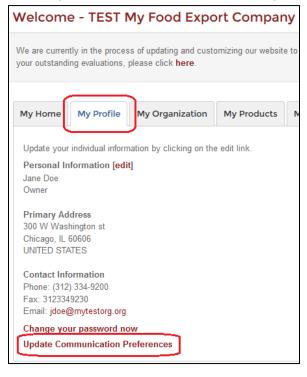
We are currently in the process of updating and customizing our website to your outstanding evaluations, please click **here**.



3. Make any edits you wish and then click Update. All bolded fields are required. For information on completing the Supplier profile, see the New Visitor Registration form instructions #11-16.

#### How do I subscribe or unsubscribe to a mailing list?

- 1. Log into <u>My Food Export Portal</u>.
- 2. In the My Profile tab, click the maroon link Update Communication Preferences.



3. Here, select the Food Export activities and mailings for which you'd like to be contacted. Once done, click "Update", and your mailing preferences will save.

#### How do I work with more than one organization record?

With just one login, you can manage more than one organization's information.

- 1. Log into <u>My Food Export Portal</u>.
- 2. Visit the My Organization tab. If you have permission to access more than one organization, there is a hyperlink next to the Organization Name that reads "Manage Other Organizations". Click this link.

Welcom	e - TEST N	My Food Expo	ort Company
	2 I I I I I I I I I I I I I I I I I I I	s of updating and cust please click <b>here</b> .	omizing our website to
My Home	My Profile	My Organization	My Products
Organizatio TEST My Fo Primary Ad TEST My Fo 300 W Was Chicago, IL Contact Infe Phone: 3123 Fax: 312334	on Information bod Export Comp dress bod Export Comp hington st 60606 ormation 3349200 .9230 ww.foodexport.or	pany [manage other o	organization]
Member Pe	ermissions [ <mark>edi</mark> t	0	

3. Click the "Select Organization" dropdown and choose the organization that you'd like to manage. Then click "Select". You'll then have access to manage the selected organization at your appropriate permission level. If you think you should have access to an organization that is not listed in this dropdown, please call Food Export.

About Us	Getting Started	Programs & Activities	Resources	BI
	Select Or	ganization		
	select organ	nization T		
	select organ	ization		
	TEST My Fo	od Export Company		
	Test Organiz	ation 1		

#### What are member permissions?

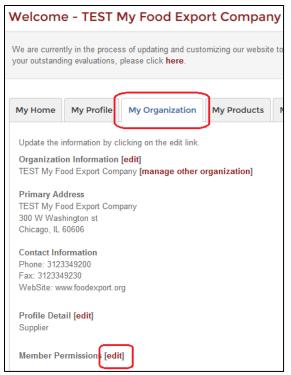
Any individual who wishes may have an account with Food Export, and each individual account is tied to an organization record. Each individual has one of four permission levels with the organization(s) to which he/she is tied:

- 1. Admin He/she is the primary contact at the organization for Food Export. The individual can see and do anything in the company record. They also have the responsibility of approving any new individuals to the organization record, and they are the only individuals who can edit permission levels for other individuals tied to their organization. He/she can access and edit information in the Branded Program tab.
- 2. *Branded* The individual can perform any task for the organization except approve new individuals for the organization record and edit/update permission levels for those individuals.
- **3.** User The individual has the same access level as a Branded permissions, except he/she cannot view or update information in the Branded Program tab.
- **4.** *None* The individual does not have any privileges with the organization record. He/she can view his/her individual and organization contact information but cannot register for any activities other than webinars and seminars.

# How do I grant access to new members of my organization or edit their permissions?

Only Admins can edit Member Permissions and approve new individuals requesting to join the Food Export account for your organization. To Edit Member Permissions and grant access to new individuals:

- 1. Log into <u>My Food Export Portal</u>.
- 2. Under the My Organization tab, click "Edit" next to Member Permissions.



3. If you are the only member of your organization with a Food Export account, there are no additional members for you to manage permissions and you'll see this:



4. If there is more than one member of your organization with a Food Export account, you'll see his/her name(s) and the option to check which permission level he/she is granted. You may choose more than one permission level, but please note that the individual will ultimately receive the highest level permission you grant him/her. Once you are satisfied with each individual's permission level, click the maroon "Update" button. All permission levels will save.

My Home	My Profile	My Organization	My Products	My Activities	Branded Program	My Wishlist	
Manage	Member P	Permissions					
Name		Relation	nship		Permissions		
John Doe		Staff			Admin 🗹 Brand	ded 🗖 User	
							Cancel Update

If you are not an Admin and need a different permission level than you were granted, please contact the Admin at your organization request that he/she update your permission level. If you are unsure who the Admin for your organization is, please contact Food Export.

#### What is My Wishlist?

My Wishlist allows you to save upcoming Food Export events by clicking a heart icon. You'll receive notifications about deadlines for these events, and you'll see all your events in one place.

How do I add an event to My Wishlist?

- 1. Log into <u>My Food Export Portal</u>.
- 2. You can add activities to your Wishlist from three different locations. On all pages, a grey heart will appear. To add an activity to your Wishlist, click the grey heart, and it will turn maroon. The maroon heart icon in the upper

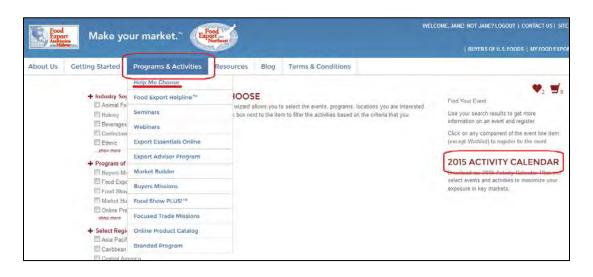
righthand corner will add a number as well.

1) The webpage for the specific activity you're interested in pursuing.



2) The webpage for the activity type you're interested in pursuing.

Experience total market immersio There's no better way to understa learn about the promotion of your	nd the local food indu			
Help Me Choose				
EVENT NAME	DATE	LOCATION	REGISTRATION	WISHLIST®
Focused Trade Mission to El Salvador for Retail and Food Senice Products	Jul 09: 2016 - Jul 10: 2016	San Salvador El Salvador	CLOSED	(*)
Focused Trade Masson to Hong Kong to Retail an Food Service Products	<sup>dl</sup> uul 15, 2016 - Jul 16, 2015	Hong Kong	CLOSED	4
Focused Trade Mission to Northern China for Reta and Food Service Products	<sup>d</sup> Jul 15 2015 - Jul 17 2015	Shen Yang and Beijing China	CLOSED	Ŷ
Focused Trade Mission to Mexico for Private Labe and Retail Products	Aug 11, 2015 - Aug 13, 2015	Mexico Cey, Mexico	CLOSED	
Focused Trade Mission to Korea for Specialty and Natural Products	Aug 24, 2015 - Aug 26, 2015	Secut, Korea	CLOSED	w.
Fecused Trade Mission to Canada for Specialty and Natural Products	Sep 09 2015 - Sep 10, 2015	Teronto: Canada	OPEN	
Focused Trade Mission to the Cambbean for Retail and Food Service Products	Oet 06, 2018 - Det 07, 2015	Santo Domingo Dominican Republic	OPEN	
Focused Trade Mission to Singapore for Retail and Foodsarince Products	Oct 18, 2015 - Oct 19, 2015	Singapore	OPEN - Early Bird!	
Focused Trade Mission to the Philippines for Reta and Poodsenice Products	Oct 20, 2015 - Oct 21, 2015	Masila, Philippines	OPEN Early Bird	
Focused Trade Mission to Camboka for Retail and Foodservice Producte	Oet 22, 2015 - Oet 23, 2015	Phoom Penk, Cambods	OPEN - Early Bridi	4
Focused Trade Mission to Shanghai for Seafood	Nev 01, 2015 - Nev 02, 2015	10A	OPEN - Early Birdl	-



3) If you aren't certain what activity type you're interested in, visit the <u>Help Me Choose</u> page to search all our program offerings. You can also download a PDF of our annual activity calendar on this page to view all our program offerings.

#### How do I access My Wishlist?

- 1. Log into <u>My Food Export Portal</u>.
- 2. Click the My Wishlist tab. All items for which you clicked the heart icon appear on this page.
- 3. To visit the activity page and/or register for the activity, follow the hyperlink for that particular activity.

Velcom	e - TEST I	My Food Expo	ort Com	bany				♥ <sub>2</sub> 및
	2 I I I I I I I I I I I I I I I I I I I	as of updating and custo please click <b>here</b> .	omizing our w	ebsite to make it easier	for you interact wit	h us. If you would like to	access your original portal whicl	h will provide access to
My Home	My Profile	My Organization	My Produ	cts My Activities	Branded Prog	ram My Wishlist		
interest, use	the Help Me C		Click on the		event from your wi		title to register for it. To search fi	
EVENT NAM	ΛE			DATE		LOCATION	REGISTRATION	WISHLIST?
Focused Tra Products	de Mission to K	Korea for Specialty and I	Natural	Aug 24, 2015 - Aug 26,	2015	Seoul, Korea	CLOSED	•
Focused Tra Products	ade Mission to N	Nexico for Private Label	and Retail	Aug 11, 2015 - Aug 13,	2015	Mexico City, Mexico	CLOSED	•

## How do I update my product information?

- 1. Log into My Food Export Portal.
- 2. Proceed to the My Products tab.

Welcome - TEST	My Food Exp	ort Company				
We are currently in the proc your outstanding evaluations		tomizing our website to	make it easier for	you interact with us. If	you would like to acces	ss your original portal which will provi
My Home My Profile	My Organization	My Products	ly Activities	Branded Program	My Wishlist	
Below is a list of all produ- products by clicking "Edit		as registered with Food E	Export. To add a p	roduct, click the "+ Ad	d a Product" button. You	u can also make changes to existing
Add Product	]					
Product Image	Product Type	Product Sub Type	Product	Brand Name	In Online Prod Catalog?	luct
click to add a product image	Ready Meals & Soup	Pizza	Pizza	My Food Exp Pizza	no	Edit × Delete

- 3. Any products already entered on behalf of your company are listed here. To edit a product, click the edit button just to the right of the product information. To remove the product, click the delete button just to the right of the product information.
- 4. If you'd like to add a new product, click "Add Product". This will generate a pop-up that allows you to enter product information.
- Please note that there are five pages in this pop-up to complete. You can move between the pages by clicking "Next" when you're done with a page or by clicking the page header. All product information can be edited once your account is created.
- 6. All bolded fields are required in the product pop-up.

quired fields are in <b>bold</b>		
Brand Information		
Items in bold are required fields		
Product Type	Please select a value	
Product Sub-Type	Please select a value *	
Product	Please select a value *	
Brand Name		
Product Description ⑦		
Do you own this brand?	Yes *	
		Next »
ndustry Segments		
abel Claims		
Channels		
abel Language(s)		
Additional Information (Recommended	Λ.	

- 7. Please choose a product type, sub-type, and product that best fits your product. If you do not own the brand, click "no" for "Do you own this brand?". You'll be required to enter the Brand Owner's name.
- 8. For Industry Segments, choose the most appropriate segment(s) for your product.
- 9. For Label Claims, choose the most appropriate claim(s) for your product. If you have a Label Claim that is not listed, please add it in the Product Description field under "Brand Information.
- 10. For Channels, choose the most channel(s) for your product.
- 11. For Label Languages, choose the language(s) that are available for your label at this time.
- 12. Please enter any information in the fields for Additional Information (Recommended). You are not required to upload a product image, but you may choose to do so. We recommend that the image be 600 by 600 pixels for the best formatting results. Acceptable image formats include .jpg, .jpeg, .gif, and .bmp.

Upload Product Photo	×
drag and drop image or click the button below	
Select files ?	

13. Once you've finished entering product information, click "Create". The pop-up will close, and the product information will show in the product table. You can enter as many products as you wish.

## **Registering for Food Export Activities**

#### How do I register for the Food Export Helpline?

- 1. Log into <u>My Food Export Portal</u>.
- 2. Proceed to the Food Export Helpline page, an option the dropdown menu for Programs & Activities.

Food Expo Associat of the Made	Make yo	ur market. <sup>™</sup>	ood Northeast			
About Us	Getting Started	Programs & Activities	Resources	Blog	Terms & Conditions	
		Help Me Choose				
		Food Export Helpline™				
	dwest and Food Export–Northe I Export-Midwest and Food Exp	Seminars		ss Program (MAP) funding from the Foreign Agricultur vreventing fraud in any of our programs. Food Export d 60606 USA   Tel 312,334.9200 Fax 312,334.9230 9103   Tel 215,829,9111 Fax 215,829,9777 served. Home   Contact Us   Privacy Statement		
policies and our	code of ethics, visit: www.food	Webinars				
	ssociation of the Midwest U	Export Essentials Online				
	A - Northeast One Penn Cent supported by funds from the US	Export Advisor Program	9103   Tel			
	ort Association of the Midwest	Market Builder	served. H			
		Buyers Missions				
		Food Show PLUS!™				
		Focused Trade Missions				
		Online Product Catalog				
		Branded Program				

- 3. Click the green Register Online button.
- 4. If you've already registered for this event, a pop-up will appear warning you of this. You can click cancel to end the registration process, or you can re-register the company by clicking "Register". We encourage companies not register more than once for the Food Export Helpline.

Warning!		
Your organization has already registered for this event. If you would like to register again then ple below. Otherwise, click cancel to return to the event page.	ase click the "Regis	ster" button
	Cancel	Register

**Register Online** 

5. You may need to qualify your company, an option that occurs once a year. All the information we've previously received about your company is listed here. Please update any needed fields and then click Submit.

Organization Eligibility	
All questions listed in <b>bold</b> are required and must be completed.	
Which business type best describes your company?	Manufacturer/Processor
Are you a U.S. Company?	◉ Yes <sup>©</sup> No
Does your company produce products that individually have 50% or more U.S. agricultural content by weight, excluding water and packaging?	● Yes <sup>©</sup> No
What is the ownership structure of your business?	Corp - Not Tax Exempt
What is your Dun & Bradstreet number?	
Is your company owned or partially owned by a non-U.S. entity?	© Yes © No
How many employees (full-time equivalents) does your company have, including any parent company or subsidiaries?	50 🗘
	Cancel Submit

- 6. Please read and agree to Terms & Conditions. Be sure to check the box "I agree to the Terms & Conditions" and click Accept.
- 7. Once you accept, you'll also need to read and accept our Business Transaction Conditions. Be sure to check the box "I acknowledge that I have read and understand the statement" and click Accept.

Confirm Acceptance of Business Transaction Conditions
I understand that Food Export-Midwest and Food Export-Northeast serve solely as the facilitator and coordinator of this event/service.
Business transactions and sales made are at the sole discretion of the participating buyer and seller.
Food Export-Midwest and Food Export-Northeast do not participate in and are not responsible for the proceedings or outcomes of any resulting commercial transactions, including communication, procurement, product specifications or quality, shipping, customs and/or payment or other issues.
I acknowledge that I have read and understand the statement.

8. The chevrons at the top let you know where you're at the in registration process. You are currently in the step that is highlighted in blue. The next step is the registration itself.

n		
Registration	Summary	Checkout

9. Be sure that your address is correct for your organization. If not, click "Edit" to update the address.



10. Choose the Primary Contact for this event. Whomever you choose will be contacted by the export counselor by phone and email immediately following the registration. If you want someone who is not listed to be the primary contact, please call Food Export or have he/she complete the New Visitor Registration Form.

What are your goals for participation in this event/service?	
	Back Register Now
	Back Register NOW

In the box, please provide a brief overview of what questions you have the Food Export Helpline export counselor. Then click Register Now.

11. Then you're done! You'll see Thank You page pop up. You'll receive a confirmation email from info@foodexport.org. You'll be contacted by Dennis Lynch within 1-2 business days.

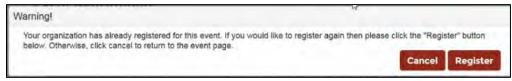
## How do I register for the Online Product Catalog?

- 1. Log into <u>My Food Export Portal</u>.
- 2. Proceed to the Online Product Catalog page, an option the dropdown menu for Programs & Activities.

Food Expo Associat ofterMide	nt Make yo	ur market.**	ood ort usa Northeast			
About Us	Getting Started	Programs & Activities	Resources	Blog	Terms & Conditions	
		Help Me Choose				
		Food Export Helpline™				
	dwest and Food Export–Northe I Export-Midwest and Food Ext	Seminars	ss Program (MAP) funding from the Fore reventing fraud in any of our programs.			
policies and our	code of ethics, visit www.food	Webinars		60606 USA   Tel 312.334.9200 Fax 312.334.9230 3103   Tel 215.829.9111 Fax 215.829.9777 served. Home   Contact Us   Privacy Statement		
	ssociation of the Midwest U	Export Essentials Online				
	SA - Northeast One Penn Cent supported by funds from the US-	Export Advisor Program	9103 ( Tel.			
	ort Association of the Midwest	Market Builder	served. H			
		Buyers Missions				
		Food Show PLUS!™				
	-	Focused Trade Missions				
	(	Online Product Catalog				
		Branded Program				

Register Online

- 3. Click the green Register Online button.
- 4. If you've already registered for this event, a pop-up will appear warning you of this. You can click cancel to end the registration process, or you can re-register the company by clicking "Register". We encourage companies not register more than once for the Online Product Catalog.



5. You may need to qualify your company, an option that occurs once a year. All the information we've previously received about your company is listed here. Please update any needed fields and then click Submit.

Organization Eligibility	
All questions listed in <b>bold</b> are required and must be completed.	
Which business type best describes your company?	Manufacturer/Processor
Are you a U.S. Company?	● Yes <sup>©</sup> No
Does your company produce products that individually have 50% or more U.S. agricultural content by weight, excluding water and packaging?	● Yes ◎ No
What is the ownership structure of your business?	Corp - Not Tax Exempt
What is your Dun & Bradstreet number?	
Is your company owned or partially owned by a non-U.S. entity?	© Yes ◎ No
How many employees (full-time equivalents) does your company have, including any parent company or subsidiaries?	50
	Cancel Submit

- 6. Please read and agree to Terms & Conditions. Be sure to check the box "I agree to the Terms & Conditions" and click Accept.
- 7. Once you accept, you'll also need to read and accept our Business Transaction Conditions. Be sure to check the box "I acknowledge that I have read and understand the statement" and click Accept.

Confirm Acceptance of Business Transaction Conditions	
I understand that Food Export-Midwest and Food Export-Northeast serve solely as the facilitator and coordinator of this event/service.	
Business transactions and sales made are at the sole discretion of the participating buyer and seller.	
Food Export-Midwest and Food Export-Northeast do not participate in and are not responsible for the proceedings or outcome of any resulting commercial transactions, including communication, procurement, product specifications or quality, shipping, customs and/or payment or other issues.	5
Locknowledge that I have read and understand the statement.	

8. The chevrons at the top let you know where you're at the in registration process. You are currently in the step that is highlighted in blue. The next step is the registration itself.



9. Be sure that your address is correct for your organization. If not, click "Edit" to update the address.



- 10. Choose the Primary Contact for this event. Whomever you choose will receive all leads from the catalog via email from <u>tradelead@foodexport.org</u>. If you want someone who is not listed to be the primary contact, please call Food Export or have he/she complete the New Visitor Registration Form. Then click Register Now.
- 11. Then you're done! You'll see Thank You page pop up. You'll receive a confirmation email from info@foodexport.org. You'll receive all trade leads going forward that pertain to your product.
- 12. To edit your product information and add products to the Online Product Catalog, go to My Food Export Portal and click the My Products tab. All products that are in the Online Product Catalog will have "yes" marked in the "in Online Product Catalog?" field. If you'd like to add a product to the catalog, click "Edit" and check the box to

add to the Online Product Catalog. You can learn more about editing product information and adding products to the catalog in the section How do I update my product information?.

My Home	My Profile	My Organization	My Products	My Activities	Branded Program	My Wishlist	
		ts that my company has in the right column.	s registered with Food	Export. To add a	product, click the "+ Ad	ld a Product" button. You ca	n also make changes to existing
• A	dd Product						
Product	Image	Product Type	Product Sub Type	Product	Brand Name	In Online Product Catalog?	
click to product		Ready Meals & Soup	Pizza	Pizza	My Food Exp Pizza	ort	Edit × Delete

#### How do I register for the Food Export Advisor Program?

- 1. Log into <u>My Food Export Portal</u>.
- 2. Proceed to the Food Export Advisor Program page, an option the dropdown menu for Programs & Activities.

Food Expo Associate Associate	nt Make yo	ur market.™	ood ort uax Northeast		
About Us	Getting Started	Programs & Activities	Resources	Blog	Terms & Conditions
		Help Me Choose			
	FY15 - Export	Food Export Helpline™			
	Location: WORLD	Seminars			
	Date: Dec 01, 201	Webinars			
	EX EX	Export Essentials Online	- 1		
		Export Advisor Program			
	CUST	Market Builder			
	The Food Ex experienced	Buyers Missions			which provides cus improve your expor
	We can help	Food Show PLUS!™	atic p	lan and a	approach to help gro
	customized your strategy	Focused Trade Missions			r you're just starting
	The Export A	Online Product Catalog	stav	focused	on your export goal
	away from y	Branded Program			a desire to succeed

Register Online

- 3. Click the green Register Online button.
- 4. If you've already registered for this event, a pop-up will appear warning you of this. You can click cancel to end the registration process, or you can re-register the company by clicking "Register". We encourage companies not register more than once for the Food Export Advisor Program.

Warning!	hg	
Your organization has already registered for this event. If you we below. Otherwise, click cancel to return to the event page.	uld like to register again then please click the "Register" butt	
		1 1 1 1 1

5. You may need to qualify your company, an option that occurs once a year. All the information we've previously received about your company is listed here. Please update any needed fields and then click save.

Organization Eligibility	
All questions listed in <b>bold</b> are required and must be completed.	
Which business type best describes your company?	Manufacturer/Processor
Are you a U.S. Company?	● Yes <sup>©</sup> No
Does your company produce products that individually have 50% or more U.S. agricultural content by weight, excluding water and packaging?	● Yes ◎ No
What is the ownership structure of your business?	Corp - Not Tax Exempt
What is your Dun & Bradstreet number?	
Is your company owned or partially owned by a non-U.S. entity?	© Yes ◎ No
How many employees (full-time equivalents) does your company have, including any parent company or subsidiaries?	50
	Cancel Submit

- 6. Please read and agree to Terms & Conditions. Be sure to check the box "I agree to the Terms & Conditions" and click Accept.
- 7. Once you accept, you'll also need to read and accept our Business Transaction Conditions. Be sure to check the box "I acknowledge that I have read and understand the statement" and click Accept.

Confirm Acceptance of Business Transaction Conditions			
I understand that Food Export-Midwest and Food Export-Northeast serve solely as the facilitator and coordinator of this event/service.			
Business transactions and sales made are at the sole discretion of the participating buyer and seller.			
Food Export-Midwest and Food Export-Northeast do not participate in and are not responsible for the proceedings or outcomes of any resulting commercial transactions, including communication, procurement, product specifications or quality, shipping, customs and/or payment or other issues.			
I acknowledge that I have read and understand the statement.			

8. The chevrons at the top let you know where you're at the in registration process. You are currently in the step that is highlighted in blue. The next step is the registration itself.

n		
Registration	Summary	Checkout

9. Be sure that your address is correct for your organization. If not, click "Edit" to update the address.



10. Choose the Primary Contact for this event. Whomever you choose will be contacted by the export counselor by phone and email immediately following the registration. If you want someone who is not listed to be the primary contact, please call Food Export or have he/she complete the New Visitor Registration Form.

What a	re your goals for participation in this event/service?
	Back Register Now

In the box, please provide a brief overview of what your goals are for the Advisor Program. Then click Register Now.

11. Then you're done! You'll see Thank You page pop up. You'll receive a confirmation email from info@foodexport.org. You'll be contacted by Food Export staff in 1-2 business days to take a full assessment of your needs.

#### How do I register for a seminar?

- 1. Log into <u>My Food Export Portal</u>.
- 2. Proceed to the Seminars page, an option the dropdown menu for Programs & Activities, and choose the seminar for which you'd like to register.

Food Export And Andrew Make your market. <sup>™</sup>					
About Us	Getting Started	Programs & Activities	Resources	Blog	Terms & Conditions
		Help Me Choose			
		Food Export Helpline™			
	dwest and Food Export–Northe I Export-Midwest and Food Ext	Seminars		ss Program (MAP) funding from the Foreign Agricult vreventing fraud in any of our programs. Food Expor	
policies and our	code of ethics, visit www.food	Webinars			
Food Export Association of the Midwest U		Export Essentials Online		60606 USA   Tel 312.334.9200 Fax 312.334.9230	
	SA - Northeast One Penn Cent supported by funds from the US	Export Advisor Program	9103   Tel	7103   Tel 215.829.9111 Fax 215.829.9777	
©2015 Food Export Association of the Midwest		Market Builder	served. H	served. Home   Contact Us   Privacy Statement	
		Buyers Missions			
		Food Show PLUS!™			
		Focused Trade Missions			
		Online Product Catalog			
	1	Branded Program			

Register Online

- 3. Click the green Register Online button.
- 4. If you've already registered for this event, a pop-up will appear warning you of this. You can click cancel to end the registration process, or you can re-register the company by clicking "Register". We encourage each individual from an organization register for a webinar because each individual receives unique webinar login information.

Warning!	15
Your organization has already registered for this event. If you would like to register again the below. Otherwise, click cancel to return to the event page.	en please click the "Register" button Cancel Register

5. You may need to qualify your company, an option that occurs once a year. All the information we've previously received about your company is listed here. Please update any needed fields and then click Submit.

Organization Eligibility	
All questions listed in <b>bold</b> are required and must be completed.	
Which business type best describes your company?	Manufacturer/Processor
Are you a U.S. Company?	◉ Yes <sup>©</sup> No
Does your company produce products that individually have 50% or more U.S. agricultural content by weight, excluding water and packaging?	● Yes <sup>©</sup> No
What is the ownership structure of your business?	Corp - Not Tax Exempt
What is your Dun & Bradstreet number?	
Is your company owned or partially owned by a non-U.S. entity?	© Yes © No
How many employees (full-time equivalents) does your company have, including any parent company or subsidiaries?	50 🗘
	Cancel Submit

- 6. Please read and agree to Terms & Conditions. Be sure to check the box "I agree to the Terms & Conditions" and click Accept.
- 7. Once you accept, you'll also need to read and accept our Business Transaction Conditions. Be sure to check the box "I acknowledge that I have read and understand the statement" and click Accept.

Confirm Acceptance of Business Transaction Conditions				
I understand that Food Export-Midwest and Food Export-Northeast serve solely as the facilitator and coordinator of this event/service.				
Business transactions and sales made are at the sole discretion of the participating buyer and seller.				
Food Export-Midwest and Food Export-Northeast do not participate in and are not responsible for the proceedings or outcomes of any resulting commercial transactions, including communication, procurement, product specifications or quality, shipping, customs and/or payment or other issues.				
I acknowledge that I have read and understand the statement.				

8. The chevrons at the top let you know where you're at the in registration process. You are currently in the step that is highlighted in blue. The next step is the registration itself.

n		
Registration	Summary	Checkout

9. Check to be sure you're registering for the correct seminar. Be sure that your address is correct for your organization. If not, click "Edit" to update the address.



- 10. Choose the Primary Contact for this event. This is the individual who will be attending the seminar. If you want someone who is not listed in the dropdown to be the primary contact, please call Food Export or have he/she complete the New Visitor Registration Form.
- 11. Then tell us what your goals are for this seminar, i.e. what you are hoping to learn. This will help us tailor the content to your organization's specific needs. Then click Next.

What are your goals for participation in this event/service?	
Back	Next

12. Now you're on the Summary page, which provides a registration summary of all the information you just entered. To make any modifications, click the blue Modify button. You also have the option to enroll your organization in the Online Product Catalog. This is a free service that showcases your products to international buyers in a web-based catalog. Check the box if you would like to register. If all the information is correct, click Confirm Registration and Add to Cart. You have not paid for the activity at this point.

Event Registration		
Event Registration		
Terms & Conditions Registration Summary Checkout		
Registration Summary		
Seminar: "The Best Ways to Get Started in Exporting" (registration deadline 8/18/15) Primary Contact for this event: Jane Doe	\$50.00	Modify
<ul> <li>Enroll your organization in the Online Product Catalog.</li> <li>Additional information will be requested and can be updated in the My Activities tab of your portal.</li> <li>What is the Online Product Catalog?</li> </ul>		
	Cancel Confirm Registration	n and Add to Cart

13. You'll then move to your shopping cart, in which you'll have the option register for another activity or check out. An order summary of all the activities in your shopping cart is listed. You can click "Register for Another Event" to register for something else, or click Next to proceed to billing and payment.

ent Registration		
erms & Conditions Registration Summary Checkout		
Order Summary		
Event		Cost
Seminar: "The Best Ways to Get Started in Exporting"		\$50.00 Delete Modify
	Grand Total:	\$50.00
	í	Register for Another Event Next
Billing and Payment		

- 14. Under Billing and Payment, you'll enter your credit card information and click "Submit". This is when your credit card is billed and you are registered for the event.
- 15. Then you're done! You'll be redirected to our Thank You page. You'll receive a confirmation email from <a href="mailto:billing@foodexport.org">billing@foodexport.org</a>, and the activity coordinator will be in touch within a few days to introduce himself/herself and discuss next steps.

## How do I register for a webinar?

- 1. Log into <u>My Food Export Portal</u>.
- 2. Proceed to the Webinars page, an option the dropdown menu for Programs & Activities, and choose the webinar for which you'd like to register.

Food Export Make yo	ur market.™	ood ort uss Northeast			
About Us Getting Started	Programs & Activities	Resources	Blog	Terms & Conditions	
	Help Me Choose				
	Food Export Helpline™				
Food Export-Midwest and Food Export-Northe contact us. Food Export-Midwest and Food Exp.	Seminars		ss Program (MAP) funding from the Foreign Agricultural S vreventing fraud in any of our programs. Food Export does		
policies and our code of ethics, visit: www.food	Webinars				
Food Export Association of the Midwest U					
Food Export USA - Northeast One Penn Cent This website is supported by funds from the US	Export Advisor Program	9103 ( Tel :	215.829.9111	Fax 215.829.9777	
©2015 Food Export Association of the Midwest	Market Builder	served. H	ome   Contact	Us   Privacy Statement	
	Buyers Missions				
	Food Show PLUS!™				
	Focused Trade Missions				
	Online Product Catalog				
	Branded Program				

- Register Online
- 3. Click the green Register Online button.
- 4. If your organization has already registered for this event, a pop-up will appear warning you of this. You can click cancel to end the registration process, or you can re-register the company by clicking "Register". We encourage each individual from an organization register for a webinar because each individual receives unique webinar login information.

Warning!	-	
Your organization has already registered for this event. If you would like to register again then please cl below. Otherwise, click cancel to return to the event page.	ick the "Regis	ter" button
	Cancel	Register

5. You may need to qualify your company, an option that occurs once a year. All the information we've previously received about your company is listed here. Please update any needed fields and then click Submit.

Organization Eligibility	
All questions listed in <b>bold</b> are required and must be completed.	
Which business type best describes your company?	Manufacturer/Processor
Are you a U.S. Company?	● Yes <sup>©</sup> No
Does your company produce products that individually have 50% or more U.S. agricultural content by weight, excluding water and packaging?	● Yes <sup>©</sup> No
What is the ownership structure of your business?	Corp - Not Tax Exempt
What is your Dun & Bradstreet number?	
Is your company owned or partially owned by a non-U.S. entity?	© Yes ◎ No
How many employees (full-time equivalents) does your company have, including any parent company or subsidiaries?	50 \$
	Cancel

- 6. Please read and agree to Terms & Conditions. Be sure to check the box "I agree to the Terms & Conditions" and click Accept.
- 7. Once you accept, you'll also need to read and accept our Business Transaction Conditions. Be sure to check the box "I acknowledge that I have read and understand the statement" and click Accept.

Confirm Acceptance of Business Transaction Conditions
I understand that Food Export-Midwest and Food Export-Northeast serve solely as the facilitator and coordinator of this
event/service.
Business transactions and sales made are at the sole discretion of the participating buyer and seller.
Food Export-Midwest and Food Export-Northeast do not participate in and are not responsible for the proceedings or outcomes
of any resulting commercial transactions, including communication, procurement, product specifications or quality, shipping,
customs and/or payment or other issues.
Decline Accept

8. The chevrons at the top let you know where you're at the in registration process. You are currently in the step that is highlighted in blue. The next step is the registration itself.



9. Check to be sure you're registering for the correct webinar. Be sure that your address is correct for your organization. If not, click "Edit" to update the address.



- 10. Choose the Primary Contact for this event. If you want someone who is not listed to be the primary contact, please call Food Export or have he/she complete the New Visitor Registration Form.
- 11. Select the attendees, i.e. who is actually going to the webinar. Each attendee will receive webinar login information via email. You must choose at least one attendee. For the second attendee, you can choose another individual or To Be Determined. If you choose To Be Determined, you'll need to update this to the individual's name later on. Then click Register Now.
- 12. Then you're done! You'll be redirected to our Thank You pop-up. You'll receive a confirmation email from info@foodexport.org, and the activity coordinator will be in touch within a few days to introduce himself/herself and discuss next steps.
- 13. One day prior to the webinar, you'll receive a "Meeting Confirmation" email from <u>meetings@meetings.readytalk.com</u> with your personal link to log into the webinar.

## How do I register for a Market Builder?

- 1. Log into <u>My Food Export Portal</u>.
- 2. Proceed to the Market Builder page, an option the dropdown menu for Programs & Activities, and choose the region for which you'd like to conduct Market Builder. Please note that the Market Builder is listed by region, but you will need to choose a specific country for your Market Builder.

Food Export Ar Make your market."						
About Us	Getting Started	Programs & Activities	Resources	Blog	Terms & Conditions	
		Help Me Choose				
		Food Export Helpline™				
	dwest and Food Export–Northe d Export-Midwest and Food Exp	Seminars			ling from the Foreign Agricultural S of our programs, Food Export does	
policies and our	code of ethics, visit: www.food	Webinars				
a service a	ssociation of the Midwest U	Export Essentials Online			4.9200 Fax 312.334.9230	
	SA - Northeast One Penn Cent supported by funds from the US	Export Advisor Program	9103   Tel :	215.829.9111	Fax 215.829.9777	
	ort Association of the Midwest	Market Builder	served. H	ome I Contact	Us   Privacy Statement	
		Buyers Missions				
		Food Show PLUS!™				
		Focused Trade Missions				
		Online Product Catalog				
		Branded Program				

- **Register Online**
- 3. Click the green Register Online button.
- 4. If you've already registered for this event, a pop-up will appear warning you of this. You can click cancel to end the registration process, or you can re-register the company by clicking "Register".

Warning!		
Your organization has already registered for this event. If you would like to register again then please cl below. Otherwise, click cancel to return to the event page.	ick the "Regis	ter" button
	Cancel	Register

5. You may need to qualify your company, an option that occurs once a year. All the information we've previously received about your company is listed here. Please update any needed fields and then click Submit.

Organization Eligibility	
All questions listed in <b>bold</b> are required and must be completed.	
Which business type best describes your company?	Manufacturer/Processor
Are you a U.S. Company?	● Yes <sup>©</sup> No
Does your company produce products that individually have 50% or more U.S. agricultural content by weight, excluding water and packaging?	● Yes <sup>©</sup> No
What is the ownership structure of your business?	Corp - Not Tax Exempt
What is your Dun & Bradstreet number?	
Is your company owned or partially owned by a non-U.S. entity?	© Yes ◎ No
How many employees (full-time equivalents) does your company have, including any parent company or subsidiaries?	50 \$
	Cancel Submit

- 6. Please read and agree to Terms & Conditions. Be sure to check the box "I agree to the Terms & Conditions" and click Accept.
- 7. Once you accept, you'll also need to read and accept our Business Transaction Conditions. Be sure to check the box "I acknowledge that I have read and understand the statement" and click Accept.

Confirm Acceptance of Business Transaction Conditions
I understand that Food Export-Midwest and Food Export-Northeast serve solely as the facilitator and coordinator of this
event/service.
Business transactions and sales made are at the sole discretion of the participating buyer and seller.
Food Export-Midwest and Food Export-Northeast do not participate in and are not responsible for the proceedings or outcomes
of any resulting commercial transactions, including communication, procurement, product specifications or quality, shipping,
customs and/or payment or other issues.
Decline Accept

8. The chevrons at the top let you know where you're at the in registration process. You are currently in the step that is highlighted in blue. The next step is the registration itself.



9. Choose what type of Market Builder package you'd like to conduct. Market Scan includes the following on a specific product of your choosing: store check, distribution analysis, importation analysis, competitive product shopping, distributor referrals and a targeted importer list. Rep Finder includes: distributor referrals, targeted importer list and in-market assistance. Market Builder Combo is a combination of both services.

Register	
Market Builder - Japan Registration Includes:	
Your choice of the Market Scan or Rep Finder Service, or the Market Builder Combo (both the Market Scan and Rep Finder) services.	
Market Scan includes the following on a specific product of your choosing: store check, distribution analysis, importation analysis, competitive product shoppin and a targeted importer list.	g, distribut
Rep Finder includes: distributor referrals, targeted importer list and in-market assistance. Market Builder Combo is a combination of both senices.	
Location: Japan	
Start Date: Nov 01, 2014 End Date: Oct 31, 2015	
Event Fee	Price
◎ Narket Scan (you will be billed \$450 per market, per product - J15JDD)	\$450.00
◎ Fep Finder (you will be billed \$550 per market, per product - J15JDD)	\$550.00
◎ Market Builder (you will be billed \$800 per market, per product- J15JDD)	\$800.00

10. Check to be sure you're registering for the correct Market Builder. Be sure that your address is correct for your organization. If not, click "Edit" to update the address.



- 11. Choose the Primary Contact for this event. Whomever you choose will be the contact with whom Food Export schedules the initial kick-off call, conducts logistics, sends the final report, etc. If you want someone who is not listed to be the primary contact, please call Food Export or have he/she complete the New Visitor Registration Form.
- 12. Select attendees. These are individuals that will be included in the conference calls, reports, and other Market Builder-related services.

- 13. Answer the question "What are your goals for participation in this event?". Please thoroughly describe what you're looking for from the Market Builder package. Then click Next.
- 14. Under Activity Information, indicate the market for which you'd like us to conduct your market study. You may only choose one market. You will then tell us of your exposure to that particular market, so that we're able to provide the most appropriate study for your company needs. Please check if you have an importer or distributor already in place for this market. Finally, you will tell us on which product you'd like us to conduct the market study. You may only choose one product. If the product you'd like us to use is not listed, click the Add a Product button. A pop-up will appear in which you can add a new product. Please visit the section <u>How Do I Update My</u> <u>Product Information?</u> to learn how to complete the product pop-up. Then click Next.

Activity information	
Please indicate what market you would like your market study to be conducted: Please describe any experience you have had in the listed country above:	Please select a market
Do you have an importer/distributor/agent in the market above?	ic Yes ≡ No
Please select the product for which you would like your research performed.	Please select a product * Add a product
	Previous Next

15. Now you're on the Summary page, which provides a registration summary and all the answers you previously provided. To make any modifications, click the blue Modify button. You also have the option to enroll your organization in the Online Product Catalog. This is a free service that showcases your products to international buyers in a web-based catalog. Check the box if you would like to register. If all the information is correct, click Confirm Registration and Add to Cart. You have not paid for the activity at this point.

Event Registration	
Terms & Conditions Registration Summary Checkout	
Registration Summary	
Rep Finder (you will be billed \$550 per market, per product - J15JDD)	\$550.00 Modify
Primary Contact for this event:	
Molly Burns	
Demographic Questions	
Please indicate what market you would like your market study to be conducted: JAPAN	
Please describe any experience you have had in the listed country above: desadf	
Do you have an importer/distributor/agent in the market above? No	
Please select the product for which you would like your research performed: Food Export Soda Pop	
	Cancel Confirm Registration and Add to Cart
	commit Registration and Add to care

16. You'll then move to your shopping cart, in which you'll have the option register for another activity if you'd like or check out. An order summary of all the activities in your shopping cart is listed. You can click "Register for Another Event" to register for something else, or click Next to proceed to billing and payment.

ent Registration			
erms & Conditions Registration Summary Checkout			
Order Summary	-		
nuer summary			
Event		Cost	
Market Builder - Japan		\$450.00	Delete Modify
	Grand Total:	\$450.00	
			Register for Another Event Next
Billing and Payment			

If you need further assistance, please call us at 312-334-9200 (Midwest) or 215-829-9111 (Northeast).

- 17. Under Billing and Payment, you'll enter your credit card information and click "Submit". This is when your credit card is billed and you are registered for the event.
- 18. Then you're done! You'll be redirected to our Thank You page. You'll receive a confirmation email from <a href="mailto:billing@foodexport.org">billing@foodexport.org</a>, and Food Export will be in touch within a few days to introduce himself/herself and discuss next steps.
- 19. This page will say Action Required! It is required that you complete tasks in My Food Export Portal for each activity. You can review instructions about this in the section <u>How Do I Complete My Tasks?</u>.

## How do I register for a Buyers Mission?

- 1. Log into My Food Export Portal.
- 2. Proceed to the Buyers Mission page, an option the dropdown menu for Programs & Activities, and choose the buyers mission for which you'd like to register.

Food Export And Andrew						
About Us	Getting Started	Programs & Activities	Resources	Blog	Terms & Conditions	
		Help Me Choose				
		Food Export Helpline™				
	dwest and Food Export–Northe I Export-Midwest and Food Ext	Seminars	ss Program (MAP) funding from the Fore vreventing fraud in any of our programs. I			
policies and our	code of ethics, visit. www.food	Webinars				
Food Export Association of the Midwest U		Export Essentials Online		60606 USA   Tel 312.334.9200 Fax 312.334.92		
	A - Northeast One Penn Cent supported by funds from the US	Export Advisor Program	9103 ( Tel	215,829,9111	Fax 215,829.9777	
	ort Association of the Midwest	Market Builder	served. H	ome   Contact	Us   Privacy Statement	
		Buyers Missions				
		Food Show PLUS!™				
	-	Focused Trade Missions				
		Online Product Catalog				
		Branded Program				

**Register Online** 

- 3. Click the green Register Online button.
- 4. If you've already registered for this event, a pop-up will appear warning you of this. You can click cancel to end the registration process, or you can re-register the company by clicking "Register". We encourage companies not register more than once for a buyers mission.

Warning!	
Your organization has already registered for this event. If you would like to register again then p below. Otherwise, click cancel to return to the event page.	please click the "Register" button Cancel Register
	Cancer

5. You may need to qualify your company, an option that occurs once a year. All the information we've previously received about your company is listed here. Please update any needed fields and then click Submit.

Organization Eligibility	
All questions listed in <b>bold</b> are required and must be completed.	
Which business type best describes your company?	Manufacturer/Processor
Are you a U.S. Company?	◉ Yes <sup>©</sup> No
Does your company produce products that individually have 50% or more U.S. agricultural content by weight, excluding water and packaging?	● Yes ◎ No
What is the ownership structure of your business?	Corp - Not Tax Exempt
What is your Dun & Bradstreet number?	
Is your company owned or partially owned by a non-U.S. entity?	© Yes ◎ No
How many employees (full-time equivalents) does your company have, including any parent company or subsidiaries?	50
	Cancel

- 6. Please read and agree to Terms & Conditions. Be sure to check the box "I agree to the Terms & Conditions" and click Accept.
- 7. Once you accept, you'll also need to read and accept our Business Transaction Conditions. Be sure to check the box "I acknowledge that I have read and understand the statement" and click Accept.

Confirm Acceptance of Business Transaction Conditions
I understand that Food Export-Midwest and Food Export-Northeast serve solely as the facilitator and coordinator of this event/service.
Business transactions and sales made are at the sole discretion of the participating buyer and seller.
Food Export-Midwest and Food Export-Northeast do not participate in and are not responsible for the proceedings or outcomes of any resulting commercial transactions, including communication, procurement, product specifications or quality, shipping, customs and/or payment or other issues.
I acknowledge that I have read and understand the statement.

8. The chevrons at the top let you know where you're at the in registration process. You are currently in the step that is highlighted in blue. The next step is the registration itself.

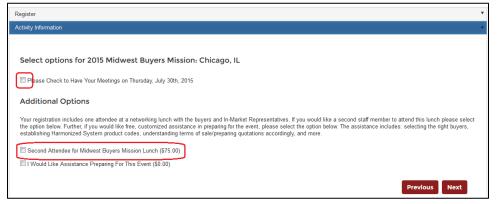
vent Registratio	n		
Terms & Conditions	Registration	Summary	Checkout

9. Check to be sure you're registering for the correct buyers mission. Be sure that your address is correct for your organization. If not, click "Edit" to update the address.



- 10. Choose the Primary Contact for this event. Whomever you choose will be the contact with whom the activity coordinator communicates and sends all schedules, logistical information, questions, etc. If you want someone who is not listed to be the primary contact, please call Food Export or have he/she complete the New Visitor Registration Form.
- 11. Select the attendees, i.e. who is actually going to the event. You must choose at least one attendee. For the second attendee, you can choose another individual or To Be Determined. If you choose To Be Determined, you'll need to update this to the individual's name later on. Then click Next.

12. Under Activity Information, choose which days you'd like to have your meetings. You can choose one or more days, depending on your preference. If you need to add another lunch attendee, you have the option to do so here if lunch is available to attendees at all.



13. Now you're on the Summary page, which provides a registration summary. To make any modifications, click the blue Modify button. You also have the option to enroll your organization in the Online Product Catalog. This is a free service that showcases your products to international buyers in a web-based catalog. Check the box if you would like to register. If all the information is correct, click Confirm Registration and Add to Cart. You have not paid for the activity at this point.

Event Registration			
Terms & Conditions Registration Summary Checkout			
Registration Summary			
FY15 - Midwest Buyers Mission - G15MBM-IL - Registration Deadline 06/09/2015		\$300.00	Modify
Primary Contact for this event: Jane Doe			
Track/Session:			
Please Check to Have Your Meetings on Thursday, July 30th, 2015			
Enroll your organization in the Online Product Catalog.			
Additional information will be requested and can be updated in the My Activities tab of your portal.			
What is the Online Product Catalog?			
	Cancel	Confirm Registrat	ion and Add to Cart
	Cancer	Committegistrat	ion and Add to cart

14. You'll then move to your shopping cart, in which you'll have the option register for another activity if you'd like or check out. An order summary of all the activities in your shopping cart is listed. You can click "Register for Another Event" to register for something else, or click Next to proceed to billing and payment.

erms & Conditions	Registration	Summary	Checkout			
Order Summary						
Event					Cost	
2015 Midwest Buye	ers Mission: Chicago, IL				\$300.00	Delete Modify
				Grand Total:	\$300.00	
					Register for A	Nother Event Next

15. Under Billing and Payment, you'll enter your credit card information and click "Submit". This is when your credit card is billed and you are registered for the event.

- 16. Then you're done! You'll be redirected to our Thank You page. You'll receive a confirmation email from <u>billing@foodexport.org</u>, and the activity coordinator will be in touch within a few days to introduce himself/herself and discuss next steps.
- 17. This page will say Action Required! It is required that you complete tasks in My Food Export Portal for each activity. You can review instructions about this in the section <u>How Do I Complete My Tasks?</u>..

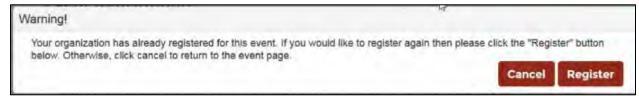
# How do I register for a Focused Trade Mission?

- 1. Log into <u>My Food Export Portal</u>.
- 2. Proceed to the Focused Trade Mission page, an option the dropdown menu for Programs & Activities, and choose the Focused Trade Mission for which you'd like to register.

Food Expo Associated	nt Make yo	ur market."	ood ort usa Northeast			
About Us	Getting Started	Programs & Activities	Resources	Blog	Terms & Conditions	
		Help Me Choose				
		Food Export Helpline™				
Food Export-Midwest and Food Export-Northe contact us. Food Export-Midwest and Food Exp		Seminars		ss Program (MAP) funding from the Foreign Agricul preventing fraud in any of our programs. Food Expor		
policies and our	code of ethics, visit: www.food	Webinars				
Food Export Association of the Midwest U		Export Essentials Online		60606 USA   Tel 312.334.9200 Fax 312.334.9230		
	SA - Northeast One Penn Cent	Export Advisor Program	9103   Tel.	9103   Tel 215.829.9111 Fax 215.829.9777		
	supported by funds from the US ort Association of the Midwest	Market Builder	served H	served, Home   Contact Us   Privacy Statement		
		Buyers Missions				
		Food Show PLUS!™				
		Focused Trade Missions				
		Online Product Catalog				
		Branded Program				

Register Online

- 3. Click the green Register Online button.
- 4. If you've already registered for this event, a pop-up will appear warning you of this. You can click cancel to end the registration process, or you can re-register the company by clicking "Register". We encourage companies not register more than once for a Focused Trade Mission.



5. You may need to qualify your company, an option that occurs once a year. All the information we've previously received about your company is listed here. Please update any needed fields and then click Submit.

Organization Eligibility	
All questions listed in <b>bold</b> are required and must be completed.	
Which business type best describes your company?	Manufacturer/Processor
Are you a U.S. Company?	◉ Yes <sup>©</sup> No
Does your company produce products that individually have 50% or more U.S. agricultural content by weight, excluding water and packaging?	● Yes <sup>©</sup> No
What is the ownership structure of your business?	Corp - Not Tax Exempt
What is your Dun & Bradstreet number?	
Is your company owned or partially owned by a non-U.S. entity?	© Yes © No
How many employees (full-time equivalents) does your company have, including any parent company or subsidiaries?	50 🗘
	Cancel Submit

- 6. Please read and agree to Terms & Conditions. Be sure to check the box "I agree to the Terms & Conditions" and click Accept.
- 7. Once you accept, you'll also need to read and accept our Business Transaction Conditions. Be sure to check the box "I acknowledge that I have read and understand the statement" and click Accept.

Confirm Acceptance of Business Transaction Conditions
I understand that Food Export-Midwest and Food Export-Northeast serve solely as the facilitator and coordinator of this event/service.
Business transactions and sales made are at the sole discretion of the participating buyer and seller.
Food Export-Midwest and Food Export-Northeast do not participate in and are not responsible for the proceedings or outcomes of any resulting commercial transactions, including communication, procurement, product specifications or quality, shipping, customs and/or payment or other issues.
I acknowledge that I have read and understand the statement.

8. The chevrons at the top let you know where you're at the in registration process. You are currently in the step that is highlighted in blue. The next step is the registration itself.

n		
Registration	Summary	Checkout

9. Check to be sure you're registering for the correct Focused Trade Mission. Be sure that your address is correct for your organization. If not, click "Edit" to update the address.



- 10. Choose the Primary Contact for this event. Whomever you choose will be the contact with whom the activity coordinator communicates and sends all schedules, logistical information, questions, etc. If you want someone who is not listed to be the primary contact, please call Food Export or have he/she complete the New Visitor Registration Form.
- 11. Select the attendees, i.e. who is actually going to the event. You must choose at least one attendee. For the second attendee, you can choose another individual or To Be Determined. If you choose To Be Determined, you'll need to update this to the individual's name later on.

12. Answer the question "What are your goals for participation in this event?". Please thoroughly describe what you're looking for from the Focused Trade Mission. Then click Next.

Under Activity Information, indicate the market for which you'd like us to conduct your market study. You may only choose one market. You will then tell us of your exposure to that particular market, so that we're able to provide the most appropriate study for your company needs. Please check if you have an importer or distributor already in place for this market. Finally, you will tell us on which product you'd like us to conduct the market study. You may only choose one product. If the product you'd like us to use is not listed, click the Add a Product button. A pop-up will appear in which you can add a new product. Please visit the section <u>How Do I Update My</u> <u>Product Information?</u> to learn how to complete the product pop-up. Then click Next.

Activity information	
Please indicate what market you would like your market study to be conducted: Please describe any experience you have had in the listed country above:	Rease select a market
Do you have an importer/distributor/agent in the market above?	S Yes No
Please select the product for which you would like your research performed:	Please select a product * Add a product
	Previous Next

13. Now you're on the Summary page, which provides a registration summary and all the answers you previously provided. To make any modifications, click the blue Modify button. You also have the option to enroll your organization in the Online Product Catalog. This is a free service that showcases your products to international buyers in a web-based catalog. Check the box if you would like to register. If all the information is correct, click Confirm Registration and Add to Cart. You have not paid for the activity at this point.

Event Registration	
Terms & Conditions Registration Summary Checkout	
Registration Summary	
Focused Trade Mission to the Caribbean for Retail and Food Service Products (M15BTM) - Early registration deadline 6/2/2015	\$400.00 Modify
Primary Contact for this event: Jane Doe	
Demographic Questions	
Please indicate what market you would like your market study to be conducted: DOMINICAN REPUBLIC	
Please describe any experience you have had in the listed country above: jfdkls;a	
Do you have an importer/distributor/agent in the market above? No	
Please select the product for which you would like your research performed: My Food Export Pizza	
Enroll your organization in the Online Product Catalog. Additional information will be requested and can be updated in the My Activities tab of your portal. What is the Online Product Catalog?	
Cancel	Confirm Registration and Add to Cart

14. You'll then move to your shopping cart, in which you'll have the option register for another activity if you'd like or check out. An order summary of all the activities in your shopping cart is listed. You can click "Register for Another Event" to register for something else, or click Next to proceed to billing and payment.

erms & Conditions Registration Summary Checkout			
Order Summary			
Event		Cost	
Focused Trade Mission to the Caribbean for Retail and Food Service Products		\$400.00	Delete Modify
	Grand Total:	\$400.00	
	Re	gister for Anothe	er Event Next

- 15. Under Billing and Payment, you'll enter your credit card information and click "Submit". This is when your credit card is billed and you are registered for the event.
- 16. Then you're done! You'll be redirected to our Thank You page. You'll receive a confirmation email from <a href="mailto:billing@foodexport.org">billing@foodexport.org</a>, and the activity coordinator will be in touch within a few days to introduce himself/herself and discuss next steps.
- 17. This page will say Action Required! It is required that you complete tasks in My Food Export Portal for each activity. You can review instructions about this in the section <u>How Do I Complete My Tasks?</u>.

## How do I register for a Food Show PLUS!?

- 1. Log into <u>My Food Export Portal</u>.
- 2. Proceed to the Food Show PLUS! page, an option the dropdown menu for Programs & Activities, and choose the Food Show PLUS! for which you'd like to register.

Food Expo Associa ora-Mid	at Make yo	ur market.™	ood ort usa Northeast			
About Us	Getting Started	Programs & Activities	Resources	Blog	Terms & Conditions	
		Help Me Choose				
		Food Export Helpline™				
	dwest and Food Export–Northe d Export-Midwest and Food Exp	Seminars		ss Program (MAP) funding from the Foreign Agricultu vreventing fraud in any of our programs. Food Export		
policies and our code of ethics, visit: www.food		Webinars				
Food Export Association of the Midwest U Food Export USA - Northeast One Penn Cent This website is supported by funds from the US ©2015 Food Export Association of the Midwest		Export Essentials Online		60606 USA   Tel 312.334 9200 Fax 312.334 9230 3103   Tel 215.829.9111 Fax 215.829.9777 served. Home   Contact Us   Privacy Statement		
		Export Advisor Program	3103   Tel			
		Market Builder	served. H			
		Buyers Missions				
		Food Show PLUS!™				
		Focused Trade Missions				
		Online Product Catalog				
		Branded Program				

- 3. Click the green Register Online button.
- 4. If you've already registered for this event, a pop-up will appear warning you of this. You can click cancel to end the registration process, or you can re-register the company by clicking "Register". We encourage companies not register more than once for a Food Show PLUS!.

Warning!	
Your organization has already registered for this event. If you would like to register again then pla below. Otherwise, click cancel to return to the event page.	lease click the "Register" button Cancel Register

5. You may need to qualify your company, an option that occurs once a year. All the information we've previously received about your company is listed here. Please update any needed fields and then click Submit.

Organization Eligibility	
All questions listed in <b>bold</b> are required and must be completed.	
Which business type best describes your company?	Manufacturer/Processor *
Are you a U.S. Company?	
Does your company produce products that individually have 50% or more U.S. agricultural content by weight, excluding water and packaging?	● Yes <sup>©</sup> No
What is the ownership structure of your business?	Corp - Not Tax Exempt
What is your Dun & Bradstreet number?	
Is your company owned or partially owned by a non-U.S. entity?	© Yes ◎ No
How many employees (full-time equivalents) does your company have, including any parent company or subsidiaries?	50 🗘
	Cancel Submit

- 6. Please read and agree to Terms & Conditions. Be sure to check the box "I agree to the Terms & Conditions" and click Accept.
- 7. Once you accept, you'll also need to read and accept our Business Transaction Conditions. Be sure to check the box "I acknowledge that I have read and understand the statement" and click Accept.

Confirm Acceptance of Business Transaction Conditions
I understand that Food Export-Midwest and Food Export-Northeast serve solely as the facilitator and coordinator of this event/service.
Business transactions and sales made are at the sole discretion of the participating buyer and seller.
Food Export-Midwest and Food Export-Northeast do not participate in and are not responsible for the proceedings or outcomes of any resulting commercial transactions, including communication, procurement, product specifications or quality, shipping, customs and/or payment or other issues.
Characknowledge that I have read and understand the statement.

8. The chevrons at the top let you know where you're at the in registration process. You are currently in the step that is highlighted in blue. The next step is the registration itself.



9. Check to be sure you're registering for the correct Food Show PLUS!. Be sure that your address is correct for your organization. If not, click "Edit" to update the address.

Organization:	TEST My Food Export Company				
	Address Information Primary Address: 300 W Washington st Chicago, IL 60606 UNITED STATES	Edit			

10. Choose the Primary Contact for this event. Whomever you choose will be the contact with whom the activity coordinator communicates and sends all schedules, logistical information, questions, etc. If you want someone who is not listed to be the primary contact, please call Food Export or have he/she complete the New Visitor Registration Form.

- 11. Select the attendees, i.e. who is actually going to the event. You must choose at least one attendee. For the second attendee, you can choose another individual or To Be Determined. If you choose To Be Determined, you'll need to update this to the individual's name later on.
- 12. Answer the question "What are your goals for participation in this event?". Please thoroughly describe what you're looking for from the Food Show PLUS! service. Then click Next.
- 13. Under Activity Information, indicate the market for which you'd like us to conduct your market study. You may only choose one market. You will then tell us of your exposure to that particular market, so that we're able to provide the most appropriate study for your company needs. Please check if you have an importer or distributor already in place for this market. Finally, you will tell us on which product you'd like us to conduct the market study. You may only choose one product. If the product you'd like us to use is not listed, click the Add a Product button. A pop-up will appear in which you can add a new product. Please visit the section <u>How Do I Update My</u> <u>Product Information?</u> to learn how to complete the product pop-up.

Activity Information	
Please indicate what market you would like your market study to be conducted:	Please select a market
Please describe any experience you have had in the listed country above:	
Do you have an importer/distributor/agent in the market above?	© Yes <sup>©</sup> No
Please select the product for which you would like your research performed:	Please select a product *
	Add a product
Additional Options	
TEST Shared Booth Space at India (\$1,200.00)	
	Previous Next
	PTEVIOUS

If Food Export is offering booth space at the show, you will have the option to add the booth space to your registration here. Then click Next.

14. Now you're on the Summary page, which provides a registration summary and all the answers you previously provided. To make any modifications, click the blue Modify button. You also have the option to enroll your organization in the Online Product Catalog. This is a free service that showcases your products to international buyers in a web-based catalog. Check the box if you would like to register. If all the information is correct, click Confirm Registration and Add to Cart. You have not paid for the activity at this point.

Event Registration	
Terms & Conditions Registration Summary Checkout	
Registration Summary	
FY15 - Food Show PLUS! at ANUGA (M15ANU) Registration Deadline 7/17/15	\$225.00 Modify
Primary Contact for this event:	
Jane Doe	
Demographic Questions	
Please indicate what market you would like your market study to be conducted: AUSTRIA	
Please describe any experience you have had in the listed country above: jfdkl;sa Do you have an importer/distributor/agent in the market above? No	
Please select the product for which you would like your research performed: My Food Export Pizza	
Please select the product of which you would have your research pendimed. My Food Export Fizza	
Enroll your organization in the Online Product Catalog.	
Additional information will be requested and can be updated in the My Activities tab of your portal.	
What is the Online Product Catalog?	
	Cancel Confirm Registration and Add to Cart

15. You'll then move to your shopping cart, in which you'll have the option register for another activity if you'd like or check out. An order summary of all the activities in your shopping cart is listed. You can click "Register for Another Event" to register for something else, or click Next to proceed to billing and payment.

erms & Conditions Registration Summary Checkout			
)rder Summary			
Event		Cost	
Food Show PLUS! at ANUGA		\$225.00	Delete Modify
	Grand Total:	\$225.00	
		1	Register for Another Event Next
illing and Payment			

- 16. Under Billing and Payment, you'll enter your credit card information and click "Submit". This is when your credit card is billed and you are registered for the event.
- 17. Then you're done! You'll be redirected to our Thank You page. You'll receive a confirmation email from <u>billing@foodexport.org</u>, and the activity coordinator will be in touch within a few days to introduce himself/herself and discuss next steps.
- 18. This page will say Action Required! It is required that you complete tasks in My Food Export Portal for each activity. You can review instructions about this in the section <u>How Do I Complete My Tasks?</u>.

## How do I complete My Tasks for my event registration?

- 1. Log into <u>My Food Export Portal</u>.
- 2. Scroll down and see My Tasks. If you have outstanding tasks for the activity that you registered for, the activity will be listed here. If you click the dropdown for Action Required, you will see all the tasks that you need to complete for this activity. You can click the task, and a pop-up will appear for you to complete the task.

My Home	My Profile	My Organization	My Products	My Activities	Branded Program	My Wishlist		
Upcomir	ng Events							
For For	cused Trade M cused Trade M	lission to Singapore for	for Retail and Foo Retail and Foodser	d Service Products vice Products Oct	Oct 06, 2015 - Oct 07, 2 18, 2015 - Oct 19, 2015 29, 2015 - Oct 31, 2015	015		0
					• • •			
My Tasks	,							
	ocused Trade	e Mission to Myanm 015	ar for Retail an	d Food Service	Products		Ad	d to Calendar 🗰
Action	Required 👻							

You can also access your tasks under the My Activities tab in My Food Export Portal. In My Activities, you'll see all the activities that you've registered for.

outstanding evaluation	cess of updating and customizi 1s, please click <b>here</b> .	ng our website to mak	e it easier for you interact w	ith us. If you would like to access your	original portal which will provide access
5					
Home My Profil	e My Organization My	y Products My Ad	ctivities Branded Prog	gram My Wishlist	
ow is a list of activitie	s that you have registered for. E	ach section that has a	RED exclamation point red	uires your attention. Once you complet	e the action(s), the exclamation point(s
disappear; the regist no longer be edited.	ration process for the activity is	finished. Some tasks	will be grayed out (Action N	ot Available) if they aren't available yet,	or if the deadline has passed and they
no longer be edited.					
Action Needed 📿		on Not Available			
	RATION				
ACTIVITY REGIST	RATION				
		ion for Retail & Foo	od Service Products		Add to Calendar 🗃
	ral American Buyers Missi	ion for Retail & Foo	od Service Products		Add to Calendar 🚞
Caribbean & Cent	ral American Buyers Missi	ion for Retail & Foo Products	od Service Products Buyers Rankings	Invoices/Receipts	Add to Calendar 🚞
Caribbean & Cent un 23, 2015 - Jun 25	ral American Buyers Missi 2015			Invoices/Receipts	Add to Calendar 📷
Caribbean & Cent un 23, 2015 - Jun 25	ral American Buyers Missi 2015			Invoices/Receipts	Add to Calendar 🗃
Caribbean & Cent un 23, 2015 - Jun 25	ral American Buyers Missi 2015				Add to Calendar 🚞
Caribbean & Cent un 23, 2015 - Jun 25 Attendees	ral American Buyers Missi 2015 Organization Info © uyers Mission at the Summ	Products	Buyers Rankings		Add to Calendar 🗰 Add to Calendar 🗃
Caribbean & Cent un 23, 2015 - Jun 25 Attendees	ral American Buyers Missi 2015 Organization Info © uyers Mission at the Summ	Products	Buyers Rankings		
Caribbean & Cent un 23, 2015 - Jun 25 Attendees	ral American Buyers Missi 2015 Organization Info © uyers Mission at the Summ	Products	Buyers Rankings		
Caribbean & Cent un 23, 2015 - Jun 25 Attendees	ral American Buyers Missi 2015 Organization Info © uyers Mission at the Summ 2015	Products	Buyers Rankings	Due Apr 21, 2015	

Any uncompleted tasks will have an action needed icon (a). All completed tasks will have an action completed

icon  $\checkmark$ . All unavailable tasks have a grey circle  $\checkmark$ . This means that you have not completed this task, but you are unable to complete this task at this time. Food Export will notify you when you will be able to complete this task. You can also add an event to your calendar by clicking Add to Calendar on the right-hand side. You must complete all uncompleted tasks by the due date listed. To complete a task, click the task. A pop-up will appear for each task.

3. For the <u>Attendees</u> task, choose the attendees who will attend the event from the dropdown. If the contact needs special accommodations, please make this by choosing an option from the Accommodations/Accessibility dropdown. If you'll be receiving lunch at the buyers mission, there will be a dietary restrictions dropdown to complete as well, if dietary restrictions apply for the contact. If the individual that is attending is not listed here, please have him or her complete the New Visitor Registration Form to create an individual account OR call Food Export to add the individual to the organization record. If you make edits but will need to make further adjustments later, click "Save and Edit Later". If you choose the correct attendees and accessibility options, and no further updates are needed, click "I'm Finished". You'll be unable to edit this information once you click "I'm Finished".

Attendees			
t Required fields are in I	bold		
program information or	tion for attendees listed below. Persor accessibility please contact us. ion does not allow you to remove atter	s with disabilities who require alternate means for communication of idees.	
Attendees	Name	Accommodations/Accessibility	
Attendee 1	Administrator Fake	None	
c			
9		Close Save and Edit Later I'm Finishe	ed

4. For the <u>Organization Info</u> task, you'll tell us information about your company that we can use for your profile that we share with buyers. To start, you'll tell us if your company is currently exporting. If so, you'll estimate your annual export sales, give us the first year you started exporting, and tell us to which markets you're currently exporting. It is optional to tell to which markets you're interested in exporting. Please note that there are two accordions in this task. When done with the "Export" accordion, click Next or the "Organization Info" accordion to fill out the next page.

Org	ganization Info					
Rec	uired fields are in <b>bold</b>					
E	xport					
	Are you currently export	ting? 🖲 Yes 🔘 No				
	If yes, please estimate you	ur company's annual expor	t sales: \$1,000,001 - \$2	\$5,000,000		
	If yes, what year did you s	tart exporting? 2015				
	To which regions or cou	ntries are you currently	exporting?			
	AFGHANISTAN	ALBANIA	ALGERIA	ANDORRA	ANGOLA	<u> </u>
	ANGUILLA	ANTARCTICA	ANTIGUA	ARGENTINA	C ARMENIA	
	ARUBA	AUSTRALIA	AUSTRIA	AZERBAIJAN	BAHAMAS	
	BAHRAIN	BANGLADESH	BARBADOS	BELARUS	BELGIUM	
	BELIZE	BENIN	BERMUDA	BHUTAN	BOLIVIA	
	BOSNIA	BOTSWANA	BRAZIL	BRITISH INDIAN OCEAN TERRITORY	BRITISH VIRGIN	-
	Please select the market(s	s) of interest:				
	C AFGHANISTAN			ANDORRA	ANGOLA	
	ANGUILLA	ANTARCTICA	ANTIGUA	ARGENTINA	ARMENIA	
	ARUBA	AUSTRALIA	AUSTRIA	AZERBAIJAN	BAHAMAS	
	BAHRAIN	BANGLADESH	BARBADOS	BELARUS	BELGIUM	
	BELIZE	BENIN	BERMUDA	BHUTAN	BOLIVIA	
	BOSNIA	BOTSWANA	BRAZIL	BRITISH INDIAN OCEAN TERRITORY	BRITISH VIRGIN ISLANDS	~
					Nex	t »

In the Organization Info accordion, please choose a business type from the dropdown, give us a general company description, and provide us with your company logo. This information helps us create a thorough supplier profile of your company to share with the buyers at the buyers mission.

Organization Info					
Required fields are in bold					
Export					*
Organization info					*
Please estimate y	our company's total anni	ual sales: \$100.000 - \$5	500.000 *		
	eneral description of your b				I
OK, let's try it.					
	e company founded? (Y				
	yer or tax Identification num	ber (EIN/TIN)?			
22395879					
	unn & Bradstreet numbe our Dunn & Bradstreet n				
123					
in which state is yo	ur company Incorporated?	L 👻			
Is your company ow	ned or partially owned by a	non-U.S. entity? 🔘 Yes	No		
	pes your company have a pr				_
AK	AL	AR	AS	AZ	<u> </u>
CA	CO	СТ	D DC	DE	E
	GA	C GU	<b></b>		
	I MA		MF	MI MI	
	L MA	I MD	I ME	i Mi	Ŧ
In which state(s) do	oes your company source in	gredients?			
AK		AR	AS	A7	<u> </u>
		E CT	D DC	DE	Ξ
	GA	Gu			
	GA I		E KS		
	I MA		ME	M	
	L MA	L MD	I ME	L M	Ŧ
Please provide a	high resolution company	y logo Select image			
« Previous					
				Close Save and Edit Later	I'm Finished

If you make edits but will need to make further adjustments later, click "Save and Edit Later". If you edit the information and/or no further updates are needed, click "I'm Finished". You'll be unable to edit this information once you click "I'm Finished".

5. For the *Products* task, you will choose which products you plan to promote during the buyers mission. We will include these products in your supplier profile that we share with the buyers. All the products that you've entered in our database are listed on this page. To promote a product, it must have an Industry Segment and Channel listed. If a product has an Industry Segment and/or Channel, there will be a green check icon in those boxes. In the example, Food Export Soda Pop and John Doe's Super Cookie have both Industry Segment and Channel filled in; there are green checks in these boxes. These products can be promoted by clicking the Promote icon in the product row.

equired fields are i	n bold									
oduct, click the p	romote bu	tton. If that	t option is n	r product portfolio, a not available, please d with a check mark	update tl					
Add Product										
Brand Name	Produ	ct	Industry Segme		Flav	ors/Varieties	Edit	Prom Event		
Food Export Soda Pop	Soda/	⊃ор	<u> </u>	<u> </u>	~	•	Edit	Pro	mote	
John Doe's Super Cookie	Ready Cookie	-to-Eat es	✓	✓			Edit	Pro	mote	Ш
Midwest's Pasta Sensations	Plain/f Noodle			✓			Edit	Promote		
Northeast's Famous Pies	Ready Pastrie Tarts	-to-Eat es &		~			Edit	Pro	mote	
RODUCTS TO P	ROMOTI	E								
Brand Name		Produc	t	Product Sub Ty	ре	Pr	oduct Type		Edit	
						Close	Save and Edit	t Later	I'm Finis	shec

Once you click the Promote Icon, the product will move down to the Products to Promote section.

quired fields are i	n bold								
			product portfolio, and						
			available, please up vith a check mark.	date the req	uired fields b	by clicking th	e edit but	ton. The table	
ow indicates which	ch required lields	are completed w	nth a check mark.						
dd Dae dood									
Add Product									
		Industry						note at	
Brand Name	Product	Segme	nt Channel	Flavors	Varieties	Edit	Ever	nt 🕐	
John Doe's	Ready-to-Eat	1	1				_		
Super Cookie	Cookies	•	•			Edit	Pr	omote	
Vidwest's ⊇asta	Plain/Flour Noodle		$\checkmark$			Edit	Pr	omote	
Sensations	Noodie								
oonoutiono									
Northeast's	Ready-to-Eat		✓			Edit	Pr	omote	
Famous Pies	Pastries & Tarts								
	Tarts								
ODUCTS TO P	ROMOTE								
Brand Name		Product	Product Sub Ty	ре	Product Type		Edit		
	_			-		<u>ر</u>			
Food Export Sod	a Pop	Soda/Pop	Soft-Drinks		Beverages	5	Rem	ove	
				Clo	se Sav	e and Edit	Later	I'm Finished	
					Joc Jav	C and Luit	Later	ini inisileu	

#### If a product is missing an Industry Segment and/or Channel, the boxes will be blank.

Brand Name	Product	Industry Segment	Channel	Flavors/Varieties	Edit	Promote at Event ⑦
John Doe's Super Cookie	Ready-to-Eat Cookies	✓	~	$\bigcirc$	Edit	Promote

If you need further assistance, please call us at 312-334-9200 (Midwest) or 215-829-9111 (Northeast).

In this example, the product is missing its Flavors/Varieties but it has an Industry Segment and Channel. This product cannot be promoted until the Flavors/Varieties is filled in, so the Promote button is greyed out. To add the Flavors/Varieties, click the Edit button.

Please note that there are five pages in this pop-up to complete. You can move between the pages by clicking "Next" when you're done with a page or by clicking the page header. All product information can be edited once your account is created. You can learn more about updating product information in the section <u>How Do I Update</u> <u>My Product Information?</u>. Once you've finished entering product information, click "Update". The pop-up will close, and the update product information will show in the product table. You can then click "Promote" to promote the product at the event.

You can also add a new product if you wish. To add a new product, click Add Product. This will create the same pop-up referenced above. Once you've created the product, click "Create". The pop-up will disappear, and you'll see the product listed in the table. You can then click "Promote" to promote the product at the event.

If you make edits but will need to make further adjustments later, click "Save and Edit Later". If you edit the information and/or no further updates are needed, click "I'm Finished". You'll be unable to edit this information once you click "I'm Finished".

6. The <u>Buyers Rankings</u> task is only required for buyers missions. It is your opportunity to prioritize the international buyers that you would like to meet with at an event. These rankings are important so that Food Export can match you with the appropriate buyers to the best of our ability. To rank buyers in the order in which you would like to meet with them, click on the Add button.

Buyers Rar	nking					
Required field	ls are in bold					
		ortunity to prioritize the inte xport can match you with th				t. These rankings
the list (#1 pr		which you would like to m top, #10 buyer at the botto				
To see the bu at the bottom		ver over "View Profile". To re	eview a list of all t	ouyer profiles, down	load the Buyer Profile d	ocument (PDF)
Buyer Rank	Country	Organization	Name	Title	Profile (Mouse over for profile)	Action
st > _	UNITED STATES	Food Export Association of the Midwest USA	Brendan Wilson	International Marketing Progr Assistant	View Profile	ADD
	UNITED STATES	Food Export USA - Northeast	Andrew Haught	International Marketing Progr Assistant	View Profile ram	ADD
9					R Download all b	ouyer profiles
				Close S	Save and Edit Later	I'm Finished

# Then drag the buyer to the position in the list (#1 preferred buyer on top, #10 buyer at the bottom of the list, etc.). If you would like to exclude a buyer from the ranking, click on the Remove button.

Buyer Rank	Country	Organization	Name	Title	Profile (Mouse over for profile)	Action
1	UNITED STATES	Food Export USA - Northeast	Andrew Haught	International Marketing Program Assistant	View Profile	REMOVE
2	UNITED STATES	Food Export Association of the Midwest USA	Brendan Wilson	International Marketing Program Assistant	View Profile	REMOVE

#### To see the buyer's profile, hover over "View Profile".

Buyers Ra	nking						
Required fiel	ds are in <b>bold</b>						
		portunity to prioritize the in Export can match you with				ent. These rankings	
the list (#1 p		n which you would like to r n top, #10 buyer at the bot					
	uyer's profile, ho n of the table.	ver over "View Profile". To	review a list o	f all buyer profiles, dov	vnload the Buyer Profile	document (PDF)	
Buyer Rank	Country	Organization	Name	Title	Profile (Mouse over for profile)	Action	
1	UNITED	Food Export USA - Northeast	Andrew Haught	International Contact Info	View Profile	REMOVE	
2	UNITED STATES	Food Export Association of the Midwest USA	Brendan Wilson	Contact Info Address: Food Export USA - Northeast 1617 John F Kennedy Blvd Ste 420 Philadelphia, PA 19103-1804 Buyer: Andrew Haught Email: thamilton@foodexport.org Title: International Marketing Program Assistant			
				Phone: (215)829-9111 Website: samtestco			
				Company Information Year Founded: 2006 Nature of Business: M	Manufacturer/Processor		
			_	Shipping Information Consolidator in the U	& Quotation Preferences S: No	i	

To review a list of all buyer profiles, download the Buyer Profile document (PDF) at the bottom of the table.

Buyers Rai	nking								
Required field	Required fields are in <b>bold</b>								
		ortunity to prioritize the int xport can match you with				nt. These rankings			
the list (#1 p		which you would like to n n top, #10 buyer at the bott							
	uyer's profile, ho n of the table.	ver over "View Profile". To i	review a list of al	ll buyer profiles, downloa	d the Buyer Profile	document (PDF)			
Buyer Rank						Action			
1	UNITED STATES	Food Export USA - Northeast	Andrew Haught	Andrew International		REMOVE			
2	UNITED STATES	Food Export Association of the Midwest USA	Brendan Wilson	International Marketing Program Assistant	View Profile	REMOVE			
				(	Download all	buyer profiles			
				Close Sav	e and Edit Later	I'm Finished			

If you make edits but will need to make further adjustments later, click "Save and Edit Later". If you edit the information and/or no further updates are needed, click "I'm Finished". You'll be unable to edit this information once you click "I'm Finished".

7. For the <u>Activity Goals</u> task, you will edit and confirm your goals for a Food Show PLUS! and Focused Trade Missions only. All bolded fields are required. Please provide a brief description of what you're looking for from this service. Then indicate the market for which you'd like us to conduct your market study. You may only choose one market. You will then tell us of your exposure to that particular market, so that we're able to provide the most appropriate study for your company needs. Please check if you have an importer or distributor already in place for this market. Finally, you will see which product you'd like us to conduct the market study. If you make edits but will need to make further adjustments later, click "Save and Edit Later". If you edit the information and/or no further updates are needed, click "I'm Finished". You'll be unable to edit this information once you click "I'm Finished".

Activity Goals	
Required fields are in <b>bold</b>	
What are your goals for participation in this event/service?	
Make money!	
Please indicate what market you would like your market study to be conducted:	INDIA *
Please describe any experience you have had in the listed country above:	Never been
Do you have an importer/distributor/agent in the market above?	💌 Yes 💷 Na
The product for which you would like your research performed	Angelinacco
Close	Save and Edit Later I'm Finished

8. For the *Invoices/Receipts* task, you can view and print your open invoice if we have not yet received your payment. If we have received your payment, you can view and print your receipt here.

Invoices					×
Invoices					
INVOICE #	DATE	INVOICE TOTAL	TOTAL PAYMENT	BALANCE	VIEW/PRINT
76564	Apr 27, 2015	0.00	0.00	0.00	View/Print
					Close

### How do I complete an activity evaluation?

- 1. Log into <u>My Food Export Portal</u>.
- Go to the My Activities tab to submit an evaluation for an activity you participated in. If you need to complete an evaluation, the "Action Needed" symbol will appear under the Evaluation or Follow-Up Evaluation tasks. Click "Evaluation" to submit your Initial Evaluation, or "Follow-Up Evaluation" if you are looking to submit your Follow-Up Evaluation.

II disappea in no longe Action N	r; the registration of the registration of the edited.	on process for the activi		tasks will be gra			ce you complete the action( t available yet, or if the dead	
	<b>st Buyers Mi</b> 015 - Jan 29, 20							Add to Calendar 🗰
Att	tendees	Activity Goals	Organization	Info I	Products B	uyers Rankings	Invoices/Receipts	Evaluation
	0	0	0		0	0	$\odot$	
Follow L	Jp Evaluation							Past Due
P	ast Due							
	Online Produce 014 - Oct 31, 20	et Catalog 2015						
Activ	vity Goals	Organization Info	Products	E	valuation			
	0	0	0		A Past Due			
	<b>y Foods Buy</b> 015 - Jun 29, 20	ers Mission at the S	ummer Fancy Fo	od Show				Add to Calendar 🚎
At	tendees	Activity Goals	Organization	Info I	Products B	uyers Rankings	Invoices/Receipts	Evaluation
	$\bigcirc$	0	$\odot$		$\odot$	$\odot$	$\odot$	
		$\sim$			-	$\sim$		Past Due

3. You will be directed to the screen below :

Evalu	uation										
Descriptio	on: Attendance by		ummer Fancy Food Show epresentatives, one-on-one me un 29, 2015	atings with buyers,	, a table to disp	lay products, and	a listing in the sup	plier profiles director	ý.		
Conta	acts & Sales	Contributions	Overall Performance	Summary	1.						
	on the services pr questions are req		rt – Midwest / Food Export - No	theast, please and	swer to the best	t of your ability the	e following question	ns regarding contacts	and sales	made.	
Buyer	Information								Met With	Buyer?	-
+	No Image	ANTIGUA A.S. Bryden & Mr Gregory M	t Son's Limited azely						©Yes	No	
+	No Image	BRAZIL Latinex Intern Mr Eduardo B							©Yes	ONo	
+	No Image	BRAZIL Multivarejo-Gr Sandra Caires	upo Pão de Açucar Seboia						©Yes	©No	
							Ca	incel Save & E	dit Later	Nex	t

4. If you met with any of the listed buyers, select "Yes" under the "Met with Buyer?" Column. The options show below will appear under the buyer if you selected "Yes".

ription: Attendance by u	s Mission at the Summer Fancy Food Show p to two company representatives, one-on-one meetings with buyers, a table to display prod s: Jun 26, 2015 - Jun 29, 2015	lucts, and a listing in the supplier profiles directory.
ontacts & Sales	Contributions Overall Performance Summary	
used on the services prov Ided questions are require	ided by Food Export – Midwest / Food Export - Northeast, please answer to the best of your ad.	r ability the following questions regarding contacts and sales made.
uyer Information		Met With Buyer
No Image	ANTIGUA A.S. Bryden & Son's Limited Mr Gregory Mazely	®Yes ⊂No
low many new foreign l	ouyer contacts were made?	1
How many new agent re	lationships were made?	1
Please rate the overall qu	ality of this buyer.	Excellent
What are your actual exp	port sales as a result of your participation?	\$
What are your projected	export sales as a result of your participation?	\$
-	BRAZIL Latinex International	©Yes ⊙No
A REAL PROPERTY AND INCOME.		

5. Fill out the fields next to the questions with which you had a result. When you enter a value for "What are your actual export sales as a result of your participation?", more options will appear for you to fill out.

ANTIGUA     A.S. Bryden & Son's Limited     Mr Gregory Mazely	®Yes ⊙No ▲
How many new foreign buyer contacts were made?	(1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.
How many new agent relationships were made?	1
Please rate the overall quality of this buyer.	Excellent
What are your actual export sales as a result of your participation?	\$1
Did this sale represent a 20% increase or more in export sales?	Please select a value 🔻
Did this sale represent a first time export sale to a market?	Please select a value 🔨
Did this sale represent your first time export sale ever?	Please select a value 💙
What are your projected export sales as a result of your participation?	5
	Cancel Save & Edit Later Next

6. Once you enter your Projected Export Sales, the buyer evaluation for this particular buyer will close and be marked with a check mark. This means you've completed all necessary information about this buyer for the evaluation. Please complete all information needed for all the buyers, then click "Next".

Buyer	Information		Met With Buye	er?
•	No Image	ANTIGUA A.S. Bryden & Son's Limited Mr Gregory Mazely	®Yes ⊚No	D
	No Image	BRAZIL Latinex International Mr Eduardo Barreto Moraes	©Yes ŪNo	D
1	No Image	BRAZIL Multivarejo-Grupo Pão de Açucar Sandra Caires Seboia	©Yes ©No	D
			Cancel Seve & Edit Later N	lext

7. Then you will see this next screen :

Evaluation									
Sescription: Allendance	Buyers Mission at the Sum by up to two company rep Dates: Jun 26, 2015 – Jun	mesentatives, one-on-one-most	logs with buyers, a tak	ale to desplay produc	tis, and a	listing in the su	pplier profiles	directory	
Contacts & Salos	Contributions	Overall Performance	Summary						
		ND/OR time you spent particip rs and costs: travel time/costs							
How many hours have	e you and your stalf spe	nt as it relates to carrying ou	t this program/servic	w?				# al hours	\$
Whet costs have you	Incurred as it relates to	your participation in this pro-	gram/service? 😡						
								5	
This activity offered hig	gh value relative to cost			Strongly Agree	Agree G	No Opinion	Cisagree	Strongly Disagree	N/A
						-	_		_

If you need further assistance, please call us at 312-334-9200 (Midwest) or 215-829-9111 (Northeast).

8. You will then be directed to review the information you entered.

Below is a preview of all of your responses to the evaluation. Please review your answers and if ready click SUBMIT. You cannot edit your responses will no Contacts & Sales Buyer Information * No Image BRAZIL Latinex International Mr Eduardo Barreto Moraes	
ANTIGUA A.S. Bryden & Son's Limited Mr Gregory Mazely BRAZIL Latinex International Mr Eduardo Barreto Moraes	* Yes No
A S. Bryden & Son's Limited Mr Gregory Mazely BRAZIL Latinex International Mr Eduardo Barreto Moraes	
<ul> <li>Latinex International Mr Eduardo Barreto Moraes</li> </ul>	Yes No
BRAZIL     Multivarejo-Grupo Pão de Açucar     Sandra Caires Seboia	Yes *No
Contributions	
ow many hours have you and your staff spent as it relates to carrying out this program/service?	1

9. If you need to edit any of the information, click Modify at the bottom of the page. If you don't need to edit any of the information, click Submit.



10. You will be directed to this final screen:

lain	CYOU FO	r Your Eval	uation				
				ion Has Been Receive Export-Northeast develop		and activities for you a	nd your organization.
				,	1 1		,
Activity	Name			Evaluation Type		Due Date	Status
Northea	Northeast Buyers Mission			Initial		Past Due	Due
FY15 - Online Product Catalog 2015		Final		Past Due	Due		
FY15-0				Follow Up		Past Due	Due

# **Branded Program**

# How do I complete a pre-qualification?

The purpose of the pre-qualification worksheet is to determine the company's eligibility for the Branded Program. Please be prepared to complete the Pre-Qualification Worksheet with the following information:

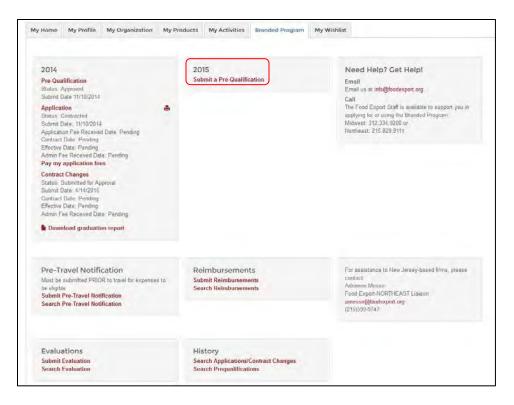
- 1. The company's nine-digit Federal Tax ID Number
- 2. Number of employees (including employees within all parent and subsidiary companies)
- 3. Average annual gross sales for the prior three years
- 4. Brief summary of how the company plans to utilize Branded Program funds
- 5. Year and location the company was established
- 6. North American Industry Classification System (NAICS) code this is a code used to classify the company within a specific industry sector. For more details please, visit the Small Business Administration's website.
- 7. Dun and Bradstreet number (if applicable)
- 8. Product information Brand name(s) and brief product description(s)

Prerequisite: If you do not have a user name and password, go to <u>www.foodexport.org</u> and select the link "New Visitor Registration" to create a username and password. Once you have received an email confirmation that your registration has been approved, follow the instructions below to submit the prequalification.

How to Access the Branded Program Pre-Qualification:

Go to <u>www.foodexport.org</u> and click on the "Login" link in the upper right corner of the page. Enter your user name and password to access the "Food Export Portal". Select the "Branded Program" tab and click on the link to "Submit a Pre-Qualification" within the appropriate program year. (See below images).

My Home My Profile My Organization My Products My Activities Branded Program My Wishlist	
2015 Midwest Buyers Mission: Cleveland, OH Jul 29, 2015 - Jul 29, 2015 Focused Trade Mission to the Caribbean for Retail and Food Service Products Oct 06, 2015 - Oct 07, 2015 Focused Trade Mission to Cambodia for Retail and Foodservice Products Oct 22, 2015 - Oct 23, 2015	0
• • •	
My Tasks	



How to Complete the Branded Program Prequalification:

The first page of the form will provide you with basic information regarding the pre-qualification review and approval process. Please review the terms and select the "Get Started" link to being the pre-qualification form.

Welcome to Food Export's Branded Program Pro-qualification Worksheet Before applying to the Branded Program ee must determine your company's eligibility. Completing this form will provide us with the necessary of breaking to take this determination.	Please to prepared to complete the Pre-Qualification Wooksheet with th
Before you Begin - Please see the right side of the page for a checklist of required information for the Prequalitization Workshiet.	following information
Proper address to provide a day, for us to reverse your othermation. We applicate will necers a memory the instanced information of the application for location and a single contrast from the method to complete the image online application for locating and a sink in the Donaled Program Manual. Your success in the in the application and uthermating in the program is largely dependent upon your familiarity with the national in this manual. <b>Get Started »</b>	<ol> <li>The sampairs is non-digit Pedidam Tar to Disprtse Pedidam Tar to Disprtse Pedidam Pedidam</li></ol>

The pre-qualification worksheet is divided into four sections: Company Information, Company Details, Product and Promotional Information, and Certification.

The first section, Company Information, will pre-populate with demographic information that you provided during registration. Complete all applicable fields, noting that fields highlighted in bold are required.

Fields located on the left of this page (Company Name, Contact Info, and Contact Person) cannot be edited in the prequalification worksheet. To update your company information, return to the main Food Export Portal page and select the "My Organization" tab. Please be aware that information you enter in the pre-qualification worksheet will update the organization record.

Company Information			
Items in bold are required fields			
COMPANY NAME Build Test	Tax ID Number		's 9-aipli fax identification number
CONTACT INFO 123 Test Galloway, NJ 08205	Year Founded	(FW/TIV) 2813	Company was founded.
PHONE (609)233-6121 EMAIL ibulat523@gmail.com	Number of Employees (Full Time Equivalent)	17 Number of employ	nes (ful-non columner) including trans-
CONTACT PERSON Rulal Hametov	Average Gross Revenue	\$0.00	* * L average arrival group pales for the prov
	Dun and Bradstreet number	32-524-5858 Phoese oncer the co memory if there is	ompeny a 9-digit Dun and Bradatreet
	Parent/Subsidiary Organization Type	Please select Please select end	an option * ingenication relationship (gree
			Next -
Company Details			
Product and Promotional Information			

The next section, Company Details, requires you to classify your company using the North American Industry Classification System (NAICS) code. This section may be pre-populated if you have filled out a pre-qualification for past Branded program years. If you have a variety of products, we ask that you choose the sectors, subsectors, and title code that best describe your company. For more information regarding NAICS codes, please visit the Small Business Administration's website here.

Company Information	
Company Details	
	RY CLASSIFICATION SYSTEM (NAICS) CODE e for your industry. Start by selecting the Sector that best fits your industry, then select the Subsec e.
Sector	Sector 31-33 - Manufacturing
Subsector	Subsector 311 - Food Manufacturing *
Title Code	(311514) Dry, Condensed, and Evaporated Dairy Product Manufacturing
« Previous	Next »
	00

The next section, Product and Promotional Plans, requires that you provide us with a general description of how your company plans to utilize the Branded Program. Briefly describe your anticipated promotional activities, the countries in which you will be conducting those activities, and the products/brands that you will be promoting.

Company Details	
Product and Promotional Information	
Items in bold are required fields	
How does your company plan to use this progr markets:	am? Describe the company's export promotion plans and target export
test	
496 characters remaining	
Please provide a brief description of the brand	s and products you plan to promote
test	
test	
test 496 characters remaining	
	Next »

The final section, Certification, requires that you review the terms and conditions of participation in the Branded Program. Please read each statement carefully, and if applicable, check the corresponding box. Select the "Submit" button to finalize your prequalification.

Company Ir	formation
Company D	)etails
Product and	d Promotional Information
Certification	
Check all	boxes that apply to the applicant company:
	Company has product in sufficient quantity to assure continued supply to international buyers.
	Company is willing and able to pay the \$250 Application Fee upon submission of application, as well as the administrative fee (6% of the total approved allocation) upon approval of application.
	Company is willing and able to pay for the proposed promotions in advance of claiming reimbursement.
	Company is promoting products which individually have 50% or more U.S. agricultural content by weight exclusive of added water and packaging.
	Company is promoting branded products for which they are the exclusive recipient of Market Access Program (MAP) Branded Program funding in the targeted county markets.
	Company is willing to provide detailed descriptions and documentation of promotional activities, related expenses and resulting export sales. Company is willing to complete an end-of-year program evaluation form.
" P	revious

You will receive a confirmation email that we have received your pre-qualification. Please allow three business days for us to review your pre-qualification worksheet. You will receive a second email notification, advising the status of your prequalification. If approved, you will then be able to submit a Branded Program application.

ank You	
, , , , , , , , , , , , , , , , , , , ,	ase allow approximately 72 hours for us to process your submission. Once e you everything you need to be prepared for the formal application process. If you will be in contacted via email.
If you do not hear back within 72 hours	My Dashboard Go to your dashboard page to see all of your profile information, Events and upcoming activities

## How do I complete an application?

Prerequisite: If you have received notification that your Branded Program Prequalification has been approved, you may submit your Branded Program Application.

How to Access the Branded Program Application:

Go to <u>www.foodexport.org</u> and click on the "Login" link in the upper right corner of the page. Enter your user name and password to access the "Food Export Portal". Select the "Branded Program" tab and click on the link to "Submit an Application" within the appropriate program year. (See below images).

elcome - Bulat Test e are currently in the process of updating and customizing ur outstanding evaluations, please click here.	our website to make it easier for you interact with us. If you wou	Id like to access your original portal which will provide acc
ty Home My Profile My Organization My P 2014 Pre-Qualification Status: Approved Submit Date 11/10/2014 Application Status: Contracted Submit Date: 11/10/2014 Application Fee Received Date: Pending Contract Date: Pending Effective Date: Pending Effective Date: Pending Admin Fee Received Date: Pending Contract Changes Status: Submitted for Approval Submit Date: 4/14/2015 Contract Date: Pending Effective Date: Pending Effective Date: Pending Status: Submitted for Approval Submit Date: 4/14/2015 Contract Date: Pending Effective Date: Pending	Image: Products     My Activities     Branded Program     My With With With Weight Activities       2015     Pre-Qualification     Status: Approved       Submit Date 4/27/2015     Submit an Application       Image: Download graduation report	In the second se
Pre-Travel Notification Must be submitted PRIOR to travel for expenses to be eligible Submit Pre-Travel Notification Search Pre-Travel Notification	Reimbursements Submit Reimbursements Search Reimbursements	For assistance to New Jersey-based firms, please contact: Adrienne Messe Food Export-NORTHEAST Liaison amesse@foodexport.org (215)599-9747

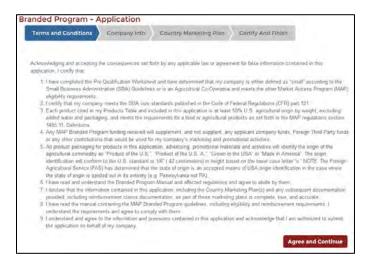
The Branded Program Application consists of multiple sections, including country marketing plans. Before you begin the Branded Program application, obtain the following information:

- Overall company domestic and export sales for last two years and projections for next two years.
- Anticipated promotional activities and the corresponding expense to conduct those activities.
- Current and projected sales figures for each country in your application
- Complete contact information for any foreign third party that will appear in your reimbursement documentation.

The Branded Program Application is divided into four sections: Terms and Conditions, Company Info, Country Marketing Plan, and Certify and Finish. You can easily move back and forth between the completed portions of your application by selecting the appropriate sections of the navigation bar. (See image below)



The first section of the application, Terms and Conditions, requires you to acknowledge the terms and conditions of Branded Program participation. Please review the contents and select the "Agree and Continue" button to move to the next section of the Branded Program application.



In the second section of the application, Company Information, you will be asked to assign an individual from your organization as the primary point of contact both the application and reimbursements. The same person can be selected for both roles. Note that only registered users within your organization that have been assigned Branded Program permissions will appear in the drop down menu. If the individual does not have a user name and password, go to <u>www.foodexport.org</u> and select the link "New Visitor Registration" to create a username and password. If a registered user has not been assigned Branded Program permission, please contact your organizations Branded Program administrator (first registered user within your organization).

ns in bold are required fields						
Company Info						
Company Name: Bulat Test						
Application Date: 4/27/2015						
First Export Year:						
Select the primary point(s) of conta reimbursement claims documentati		r questions regarding the Bran	ded Program applicatio	n and subsequent		
Application Contact:		Please identify the best con	tact(s) at your company	for application and		
Select from list of contacts		reimbursement related ques				
Don't see the application contact	ct you want?	Only individuals with an exi have been assigned Brande				
Choose from more Choose						
nere, your company's rood export Account Administrator may need to Reimbursement Claims Contact: provide the desired individual with Branded Program access Permission.						
Select from list of contacts						
PRODUCT SALES						
to the nearest dollar. Calendar Year 2013 2014 2015(Projected) 2016(Projected)	Total Domestic Sale: \$25,000.00 \$111,000.00 \$18,000.00 \$0.00	• • •	Total Export Sales  \$47,000.00  \$10,000.00  \$70,000.00  \$0.00	• • •		
Is your company a minority-owned I	business?	Is your company	a woman-owned busine	255?		
In the past or present, has your com, Market Access Program (MAP) Bran please select the organizations belo Ves  No	ded Program funds f		nization or State Region		HELP The question to the left refers to the U.S. Department of Agriculture's Market Access Program (MAP) which is the source of funding for the Branded Program and all other Food Export programs and services. It is important that you disclose any funding received by your company from another agency receiving MAP funding.	

The next section is where you will develop a country marketing plan. Be advised that the template is identical for all countries you select except for the United States as the only eligible activities here are the approved tradeshows.

anded Program - Application		
Terms and Conditions Company Info	ountry Marketing Plan Certify And Finish	
		-
CREATE A COUNTRY MARKETING PLAN		
4 steps to developing a Country Marketing Plan:		
<ol> <li>Select the country in which you'd like to promote yo</li> </ol>	our brand.	
2. Select the products you'd like to promote. You may	select products that have already been registered for you	r organization or you may add a new product.
<ol><li>Select the brand-building activities you've identifie</li></ol>	d for that country.	
<ol><li>Review a summary of all country marketing plans ye</li></ol>	ou've developed as part of this branded program applica	tion.
Click and begin typing to select your country:	UNITED STATES	Let's get started

Simply click on the drop down and either scroll to the country you wish to add or enter the first letter in the name.

For the United States you will first come to the tradeshow section.

rms and Conditions Company Ir	fo Country Mark	eting Plan Certify A	nd Finish		
ntry Marketing Plan - UNITED	STATES				
radeshow				•	MY MARKETING PLANS Total: \$0.00
RADESHOWS					Reimbursement: \$0.00
dd or Edit U.S. Trade Shows below. Check unds.	the box if you have exhib	ited in the last 3 years and if	you have used Branded H	rogram	Admin Fee: \$0.00
you have exhibited at this show in the pas			the state the base of small		REMINDER
you have also used Branded funds for thi	s show in the past three y				There are two fees related to participating in the Branded Program
Trade Show		Exhibited / Last 3 Yrs	Branded Funds Used		Upon completion of your application you will be required to pay a \$250.00
All Things Organic at Natural Prod (Baltimore, MD, 9/17/2015 - 9/20/				E	application fee. The second fee is an administrative
American Feed Industry Expo (TBD, GA, 1/28/2015 - 1/30/2015)					fee based upon your total approved allocation request and is assessed only upon approval of your application. The calculator display al
American Food Fair at National R Show					the top right of the screen keeps a running total of your allocation require from all marketing plans as well as the
(Chicago, IL, 5/16/2015 - 5/19/20					estimated administrative fee.
Americas Food & Beverage Show (Miami, FL, 10/27/2015 - 10/28/20)					
BrewExpo America     (Portland, OR, 4/14/2015 - 4/17/2)	015)				
Duty Free Show of the Americas (Orlando, FL, 3/22/2015 - 3/25/20	15)				
Global Pet Expo - American Pet F (Orlando, FL, 3/4/2015 - 3/6/2015				-	
S. TRADE SHOW FINANCIALS					
When you enter your sales estimates ple	ase remember we are lool	king for EXPORT SALES Proj	ections only.		
Export Sales Estimate Total Eligi	ble Expenses Rec		Administrative Fee		
\$0.00	\$0.		50.00		
Additional Comments					
			Nex	t »	
roducts				•	

Click on the button with the plus sign that says "Add Trade Show". Beneath that a drop down menu will appear from which you can select the eligible U.S. tradeshow(s) where you plan to exhibit. In the column labeled "Exhibited/Last 3 Yrs", check the box if you have exhibited at this show in any of the prior 3 years. If so, in the column next to it, check the box if you had received Branded Program reimbursement for any of those 3 years. When you are done click "Update" when you are done. If you have selected the wrong show, click "Cancel". Repeat the process for all U.S. shows you wish to exhibit.

Beneath this section you will see "U.S. TRADE SHOW FINANCIALS. Here we ask you to enter the total export sales you are projecting as a result of exhibiting at all of the shows you have selected. In the next box enter the total eligible expenses for all of the shows. The Requested Reimbursement (Allocation) amount will auto calculate in the next box as will the administrative fee box. This displays how much in administrative fees you will be charged if your allocation request is approved in full.

After you hit "Next" this section will collapse and the section under it marked "Products" will expand.

Branded Program - Application			
Terms and Conditions Company Info Country M	arketing Plan Certify	y And Finish	
Country Marketing Plan - UNITED STATES			
		•	MY MARKETING PLANS
Products		*	Total: \$0.00 Reimbursement: \$0.00
Please be aware we need to see the BRAND NAME and a general not need a separate line item for each variation of flavor or size. It	f you have a wide array of p		Admin Fee: \$0.00
(ie; pet food and beverages) we will need a separate entry for each You must complete the required information for each product you you		a plan. If you are unable to coloci the	REMINDER
product you want, click the "Edit Product" link to complete the requ		g plan. If you are unable to select the	There are two fees related to
Check the box next to the brand name of the product you will appear on the list you may add it by clicking the "Add New Produc		ntry. If the brand or product does not	participating in the Branded Program. Upon completion of your application you will be required to pay a \$250.00
Brand Name Product	New to Market		application fee. The second fee is an administrative
Bu's Booze Distilled Spirit		Edit Product	fee based upon your total approved allocation request and is assessed
Bulat Test Plain Granola		Edit Product	only upon approval of your application. The calculator display at the top right of the screen keeps a
V bulat test		Edit Product	running total of your allocation request from all marketing plans as well as the
Add Product			estimated administrative fee.
« Previous			
		Save and review	

All of the products association with your organization record will appear. Simply check the box next to the brand/product you wish to promote with the Branded Program. Once you do another check box will appear in the "New to Market" column. Simply click on it if applicable. If you do not see a product listed you can add it here by clicking on "Add Product".

ountry Marketing	Add New Product		×	1 Maria and a second
Tradeshow	Required fields are in bold			ING PLANS
Products	Brand Information			\$0.00 #: \$0.00
Please be sware we n not need a separate 1 (e) pet food and bev You must complete th product you want, bin Check the box next appear on the list you Brand Name Buis Booze Buis Test W buist test	Items in bold are required fields Product Type Product Sub-Type Product Brand Name Product Description ⑦	Please select a value * Please select a value * Please select a value *	t	SUIC I feas related to In the Branded Program tion by your application gured to pay a \$250,00 se is an agromistrative on your total approved used and a setsistent provid your the calculator stiploy at of the sorreen keeps a of the sorreen keeps a of the sorreen keeps a of the sorreen keeps a of the sorreen keeps a
Add Product	Do you own this brand?	Yes *		ministrative fee
* Frevious	Include this product in the Online Product Catalog:		Next »	
	Industry Segments			
	Label Claims		•	
weign Agricultural Service () 11900s	Channels		,	dri-Northead no! Idlarate thau
	Label Language(s)		•	1.000
nc 334 sc5d 99777	Additional Information (Recommended	0	,	

A pop-up box will open where you can enter the product information. You will see it is identical to the box that you entered product information in when doing the new user registration. Again the Branded Information box is required, the other accordions beneath it are not but highly recommended. All products you enter here will now appear in your organization record.

Please note for the Branded program it is not necessary for you to enter a product entry for all varieties (sizes, flavors) of your product. If you have different product types (ie, cookies and beverages) under the same brand name than please create separate entries.

When all products have been added/selected click "save and review".

Before we continue please take another look at the marketing plan and notice the circled section.

Coun	try Marketing Plan Certi	ify And Finish	
ATES			MY MARKETING PLANS
ox if you hav	e exhibited in the last 3 years and i	if you have used Branded Program Funds	Total: \$0.00 Reimbursement: \$0.00 Admin Fee: \$0.00
t 3 Yrs	Branded Funds Used		
		♥ Update	

This will keep a running total of all of your marketing plans and reimbursement amounts you are projecting as well as the proposed administrative fee (assuming your application is approved at the full request. Information for a plan will not populate unless you have completed the marketing plan and saved it.

Terms and Conditions	Company Info	Country Marketing Plan	Certify And Finish		
iummary o review or edit a plan, click o	n the name of the appr	opriate country below. To remove a	a plan from your application cliv	ck on "x delete" that appears to the rig	nt of the market.
Country	Sales	Expenses	Reimbursement	Administrative Fee	
UNITED STATES	\$10,000.00	\$5,000.00	\$2,500.00	\$150.00	X delete
		\$5,000.00	\$2,500.00	\$150.00	

Upon saving your marketing plan you will be brought to a page that summarized your request. From here you may click on the country name to review or edit the plan, you may click on the red x on the far right of the screen and delete the plan, you can certify and submit the application or click on the "Create another marketing plan" button.

Branded Program - Application				
Terms and Conditions Company Info Count	ry Marketing Plan	Certify And Finish	h	
CREATE A COUNTRY MARKETING PLAN				
<ol> <li>4 steps to developing a Country Marketing Plan:</li> <li>1. Select the country in which you'd like to promote your bran</li> <li>2. Select the products you'd like to promote. You may select</li> <li>3. Select the brand-building activities you've identified for that</li> <li>4. Review a summary of all country marketing plans you've determined on the select of the select select</li></ol>	products that have alread country.	, , ,		rganization or you may add a new product.
Click and begin typing to select your country:	JAPAN V		•	Let's get started
not discriminate on the basis of age, disability, national origin or ancestry, race, gen			atio	on or military status. Persons with disabilities who require alternate means for communi
he right to deny services to any firm or individual which, in the sole opinion of Food E Submission of any false or misleading information may be grounds for rejection or			ly w	ith FAS, MAP or Food Export-Midwest and Food Export-Northeast regulations or policie
, , , , , , , , , , , , , , , , , , ,	KAZAKHSTAN			

Again we are taken to this screen where we can select a country. For the purposes of these instructions we will select Japan.

Country Information	Plan - JAPAN		*	MY MARKETING PLANS
Items in bold are requir	red fields			UNITED STATES \$5,000.00
FIRST YEAR OF EX What year did you b If you are new to thi which you are reque	begin exporting to . is market use the y			Total: \$5,000.00 Reimbursement: \$2,500,00 Admin Fee: \$150.00 REMINDER
COUNTRY SELECT Why did your compa opportunities exist fo	any choose JAPAN			There are two fees related to participating in the Branded Program Upon completion of your application you will be required to pay a \$250.00 application fee.
ACTIVITY GOALS Describe what you h the activities that an section below ESTIMATED COUNTRY	e identified in the /	Activities	al	The second fee is an administrative fee based upon your total approved allocation request and is assessed only upon approval of your application. The calculator display at the top right of the screen keeps a running total of your allocation reque from all marketing plans as well as the estimated administrative fee.
Calendar Year	Export Sales		If sales have not increased, or are not projected to increase, please explain why	
2013	\$0,00	+		
2014	\$0.00	\$		
2015 (Projected)	\$0.00	\$		
2016 (Projected)	\$0.00	:		
			Next »	
International Buyer / C	Customer		+	
Products to Promote				
Activities			7	
			-	

This time we are brought to a slightly different looking page. You will be required to briefly tell us why you chose this country, what you hope to achieve and your sales history and projections. Please note that while it is acceptable to enter "zeroes" for the two historical years it is not acceptable in the projected years.

Notice on the upper right side under My Marketing Plans the United States is now in display along with the total funding and admin fee.

erms and Conditions	Company Info	Country Marketing Plan	Certify And Finish	
ntry Marketing Plan	- JAPAN			
Country Information				•
International Buyer / Customer				
	who will appear in any of	information. When entering the inf f the reimbursement documentatio		
Add A Contact				
Importer / Distributor / Buyer	First Name	Last Name		
I4 4 0 <b>&gt;</b> M			No ite	₹ ems to display
Image: wide of the second seco			No ite	erms to display
« Previous			No ite	
			No ite	Next »

The next page asks about your in-market contacts such as buyer, importers, distributors and agents you may be working with. If you have such a relationship and they will be appearing in claim documentation we ask that you list them. Click on the "+ Add A Contact" button.

Country Information	Add an Internationa	Il Buyer / Customer	×	ING PLANS
International Buyer / If you have an existing ARE BEING EXECUT THIS SECTION.	opportunity to update	bout your foreign partner previou	usly, you may select them from the drop-down list below. You will have the this be necessary. If you are adding a new international partner, proceed to d fields.	55.000.00 55.000.00 11: \$2.500.00 \$150.00
Add A Contac	Select contact from	existing list *		fees related to
İmporter / Distributo Name	Importer / Distribut	tor / Buyer Name		in the Branded Program tion of your application quired to pay a \$250,00
	Primary Con	ntact		
	First Name	Last Name	Phone	es is an administrative on your total approved uest and is assessed
	First Name	Last Name	Phone	nroval of your ne calculator disolay at
	Mailing Address		Fax	of the screen keeps a of your allocation reque
	Mailing Address	S	Email Address	eting plans as well as t ministrative fee
H 4 1 4 4	Address 2		Email Address	
« Previous	Address 2		Website URL	
	City		Website URL	
Products to Promote		Postal Code		
Foreign Trade Show /	State or Provino			
			Add (x) Cancel	

If you need further assistance, please call us at 312-334-9200 (Midwest) or 215-829-9111 (Northeast).

Like adding a product, a pop-up box will appear. If you are a returning participant or you have entered a contact in a previous plan you can select them from the drop down box. Otherwise you can enter contact information. The Importer/Distributor/Buyer Name field (presumably a company name), Primary contact first and Last Name field, Mailing address, city, Phone and Email fields are all required. When complete click "Add". You can repeat the process as many times as you need to as well as edit or delete information as needed.

Country Information	an - JAPAN		,	MY MARKETING PLANS
International Buyer / Custo	omer			UNITED STATES \$5,000.00 Total: \$5,000.00
Products to Promote				Reimbursement: \$2,500.00
not need a separate line ite (ie; pet food and beverage You must complete the req product you want, click the Check the box next to the	em for each variation of flavor o s) we will need a separate entry f uired information for each product "Edit Product" link to complete ti	size. If you have a wide array o or each. of you wish to add to your marke he required information. ou will be promoting in this c	being promoted in this country. We will f product under the same BRAND NAME ting plan. If you are unable to select the ountry. If the brand or product does not	REMINDER There are two fees related to participating in the Branded Program Upon completion of your application you will be required to pay a \$250.00 application fee.
Brand Name Bu's Booze	Product Distilled Spirit	New to Market	Edit Product	The second fee is an administrative fee based upon your total approved allocation request and is assessed
Bulat Test	Plain Granola		Edit Product	only upon approval of your application. The calculator display at the top right of the screen keeps a
V bulat test	Fruit Snacks		Edit Product	running total of your allocation reque from all marketing plans as well as t estimated administrative fee.
Add Product			Next »	
Activities			,	r

The next section is Products. You will notice it is identical in look and function as the product section in the Marketing plan demonstrated for the United States.

Country Marketing Plan - JAPAN			
Country Information		•	MY MARKETING PLANS
International Buyer / Customer		•	UNITED STATES \$5,000.00
Products to Promote		•	Total: \$5,000.00 Reimbursement: \$2,500.00
Activities		*	Admin Fee: \$150.00
Check the box(es) next to the description(s) that best match activity and the best estimate of total, eligible expenses reli- reimbursement allocation requested for this market. Be aware that if you select Foreign Trade Show/Trade Mission next section.	ated to the activity. This estimate will be u	sed to determine the 50%	REMINDER There are two fees related to participating in the Branded Program. Upon completion of your application you will be required to pay a \$250.00
Promotion Plan	Description	Eligible Expense	application fee.
Advertising in newspapers and magazines	besinption	Englishe Expense	The second fee is an administrative fee based upon your total approved allocation request and is assessed
Advertising on billboards			only upon approval of your application. The calculator display at the top right of the screen keeps a
Advertising on television or radio	tv adds	\$1,000.00	running total of your allocation request from all marketing plans as well as the
Advertising online or via social media			estimated administrative fee.
Conducting international trade seminars			
Contractors for promotions			
Foreign trade shows / trade missions (including travel)	Select your events in the next section	\$5,000.00	
Freight charges for shipping samples			
☑ In-Store sampling events	sampling	\$25,000.00	
Label / package modifications			
Other			
Producing and distributing promotional giveaway items			
Producing and distributing promotional literature			
Temporary promotional displays			
Websites targeting international audiences			
	Total Eligible Expense:	\$31,000.00	
	Reimbursement Request:	\$15,500.00	
« Previous		Next »	
Foreign Trade Show / Trade Mission		•	
		Save and review	

The biggest difference between a plan for the U.S. and other countries is the activity page. You will see several different types of eligible promotions listed. Check the box next to the ones that match what you have planned in country. Give brief description as well as your best estimate of the total amount you will spend. You will notice that it totals the amount and shows the reimbursement Request (allocation) as well.

ountry Marketing Plan - JAPAN			
Country Information		•	MY MARKETING PLANS
International Buyer / Customer	UNITED STATES \$5,000.00		
Products to Promote	Total: \$5,000.00 Reimbursement: \$2,500.00		
Activities	Admin Fee: \$150.00		
Foreign Trade Show / Trade Mission		i i i i i i i i i i i i i i i i i i i	REMINDER
Check the box next to the trade show(s) and trade mission(s) you have planned number of international buyers and distributors/agents you hope to meet at the e in your promotion plan for this country, and then click "Next." If you do not see the tradeshow listed, you may add a NEW TRADESHOW is	event. Repeat until y	ou have added all of the events	There are two fees related to participating in the Branded Program. Upon completion of your application you will be required to pay a \$250.00 application fee. The second fee is an administrative
are are subject to review and approval by the Branded Program staff.			fee based upon your total approved
Under buyer goals please enter the number of foreign buyer contacts you hope mean contacts, not necessarily making a sale to them. "Distributor goals" refers to number of relationships you hope to establish.	to make by exhibiting	g at this show. Be advised we do	allocation request and is assessed only upon approval of your application. The calculator display at the top right of the screen keeps a running total of your allocation request from all marketing plans as well as the
Trade Show	Buyer Goals	Distributor Goals	estimated administrative fee.
🔲 BioFach Japan			
(Tokyo, 11/20/2015 - 11/22/2015)			
FoodEx Japan			
(Tokyo City, 3/3/2015 - 3/8/2015)			
IFIA Japan		E	
(Tokyo, 5/20/2015 - 5/22/2015)			
Japan Board of Vet Practitioners Show			
(Tokyo, 9/26/2015 - 9/28/2015)			
Japan Home Show			
(Tokyo, 11/12/2015 - 11/14/2015)			
Japan International Seafood and Technology Expo			
(Tokyo, 8/20/2015 - 8/22/2015)			
Japan Pet Fair			
(Tokyo, 4/2/2015 - 4/5/2015)			
Japan Supermarket Tradeshow (JSSA)		_	
(Tokyo, 2/10/2015 - 2/12/2015)			
Have additional trade activities not listed above? Let us know about your new op Addition of a new trade event does not guarantee its approval. You will be approval.		bility before application	
		No items to display	

If you selected Tradeshows from the list of possible activities then the next page you come to is this one. You will see that there are two nearly identical sections but they serve very different purposes. The top section is where you select the show from the list that Food Export has in its data base. Do this by clicking on the button that says "+Add Trade Activity".

⊕ Add Trade Activity						
rade Show		Buyer Goals	Distributor Goals			
Food Ex Japan (Tokyo 3/3/2015 - 3/6/2015)	T	25	2	⊘ Update	(*) Cancel	*

Once you have selected a show you will need to enter Buyer Goals (which is the number of foreign buyer "contacts" you hope to make, Distributor Goals refers to the number of distributor relationships you hope to form. Once you have entered the information click on "Update". Repeat for all shows you wish to exhibit at in this country.

The list of tradeshows that appears is not exhaustive. There are shows that we may not know about or have information on. If you do not see an activity listed go to the next section below and click on the "+ Add New Trade Activity" button.

Add a New Trade Activity	$\times$
Use this form to suggest a new trade activity for this market. REMINDER: Any new events are subject to review and approval. Once you have added an event it will appear in the Trade Show list as "pending" until approval is issued. Food Export staff will contact you regarding the eligibility determination of the suggested event.	
Trade Show Name	
Website	
When and where does the trade show occur?       Start Date       MM/DD/YYYY       MM/DD/YYYY	
City JAPAN	
Enter the number of new contacts you would like to make by attending this trade show or trade mission. Buyer Goals Distributor Goals	
0 0 4	
Add Tradeshow	ancel

A light box will appear where you may enter the show and required information. Please be aware that entering the show information is no guarantee it will be eligible. The Branded Program manager will research your event and inform you with in the next few days whether or not it will be eligible. If it is not, you will be given an opportunity to adjust you funding request.

anded Program -	Application				
Terms and Conditions	Company Info	Country Marketing Pl	an Certify And Finish		
Summary					
o review or edit a plan, click	on the name of the appropr	iate country below. To remo	ove a plan from your application clic	k on "x delete" that appears to the rig	ht of the market.
Country	Sales	Expenses	Reimbursement	Administrative Fee	
JAPAN	\$10,000.00	\$31,000.00	\$15,500.00	\$930.00	X delete
UNITED STATES	\$10,000.00	\$5,000.00	\$2,500.00	\$150.00	X delete
Т	otal: \$20,000.00	\$36,000.00	\$18,000.00	\$1,080.00	
Save and Return Late	r		Create another marketing pl	an I'm done adding mark	eting plans. Certify and finis

When you have finished adding all of the countries please take a moment to review the summary. If you are satisfied with the information provided click "I'm done."

Certify Application		
Acknowledging and accepting	the consequences set fo	orth by any applicable law or agreement for false information contai
in this application, I certify th	at:	
1. I have completed the Dro /	Qualification Workshoot a	and have determined that my company is either defined as a "smal
		ration (SBA) Guidelines or is an agricultural co-operative and meets
other Market Access Progr		rements. ndards published in the Code of Federal Regulations (CFR) part 121
		led in this application is at least 50% U.S. agricultural origin by weigh
MAP regulations section 14		ne requirements for a food or agricultural products as set forth in the
4. Any MAP Branded Program	n funding received will su	pplement, and not supplant, any applicant company funds, Foreign
Third Party funds or any o	ther contributions that wo	ould be used for my company's marketing and promotional activities
5. All product packaging for p	roducts in this application	n, advertising, promotional materials and activities will identify the
origin of the agricultural co	mmodity as "Product of t	the U.S.", "Product of the U.S.A.", "Grown in the USA" or "Made in
America". The origin identif	ication will conform to the	e U.S. standard or 1/6" (.42 centimeters) in height based on the low
case letter "o." NOTE: The	Foreign Agricultural Servi	vice (FAS) has determined that the state of origin is an accepted me
of USA origin identification	in the case where the sta	tate of origin is spelled out in its entirety (e.g. Pennsylvania not PA)
6. I have read and understan	d and agree to abide by ti	the following terms and conditions: Food Export - Midwest and Food
Export - Northeast do not	discriminate on the basis	of age, disability, national origin, ancestry, race, gender, religion,
sexual orientation, marital	status, political affiliation,	, or military status. Persons with disabilities who require alternate
means of communication of	of program information sh	hould contact us. Food Export- Midwest and Food Export - Northeast
do not tolerate fraud in the	ir programs or services, a	and expect all participants to comply with our code of ethics that ca
be found at: www.foodexpo	ort.org/codeofethics	
<ol> <li>If you suspect any instant 1-855-727-8715 (domestic,</li> </ol>		tot our Ethios Reporting Line at: www.foodexport.ethiospoint.com or
8. We reserve the right to de	ny services to any firm o	or individual which, in the sole opinion of Food Export - Midwest or
Food Export - Northeast, o	does not comply with MAR	P, FAS, Food Export - Midwest or Food Export -Northeast regulatio
or policies, or otherwise ref	flects positively on them,	, their member states, FAS, or the U.S. Department of Agriculture
(USDA), in pursuit of their	mission of increasing for	od and agricultural exports, or for continued public support for their
programs. For more inform	ation, please see our Ten	rms and Conditions at: www.foodexport.org/termsandconditions
9. I declare that the informati	on contained in this applic	ication, including the Country Marketing Plan(s) and any subsequent
documentation provided, in	cluding reimbursement cl	slaims documentation, as part of these marketing plans is complete,
true, and accurate.		
10. I have read the manual co	ntaining the MAP Branded	d Program guidelines, including eligibility and reimbursement
requirements. I understand	the requirements and ag	gree to comply with them.
11. I understand and agree to	the information and provis	isions contained in this application and acknowledge that I am
authorized to submit the ap	plication on behalf of my	γ company.
You must digitally sign and se	and this document by ent	tering your name and birth month.
First Name	Last Name	Birth Month
CONFIDENTIALITY STATEME	INT. The information is th	is application may be subject to disclosure under the Freedom of
		to impair the Government's ability to obtain necessary information
		ay be withheld under exception 4 of the FOIA, 5 U.S.C. 552(b)(4).
		the applicant will be notified and may fully explain, in writing, any
objections to the disclosure o	f any specified portion of	f the information requested.
	в	BACK TO SUMMARY I HAVE READ AND CERTIFY THE AGREEME

The next page is the certification page where you will digitally sign and certify the information you have provided to us and submit the application.

Branded Program - Application	
Terms and Conditions Company Info Cou	Intry Marketing Plan Certify Checkout
Check Out Please confirm your order for the \$250.00 Application Fee for th	e Branded Program.
Review your Billing Address and Payment method.	
Once your payment has been received your application will be p	processed.
	309 W Washington St Ste 600 Joe Yotti Branded Program Manager Food Export Association of the Midwest USA 309 W Washington St Ste 600 Chicago, IL 60606-3206 UNITED STATES
Payment Information: Name on Card: Card Type: Card Number: Expiration Date: CVV:	Type  Type  Month  Year  SAVE AND SUBMIT LATER SUBMIT

The last page is where you pay the \$250.00 application fee by credit card. Simply fill in the information and click "Submit". If for any reason you are not ready or able to enter credit card information simply click on "Save and Submit Later", but remember your application is not officially submitted (and cannot be reviewed and approved) until your fee is paid.

Approval can take from 3 to 4 weeks. You may be contacted if we have further clarifications or questions.

## How do I complete a contract change?

Throughout the course of the year you are free to make a variety of changes. These instructions will assist you. Many of them are extremely simple such as adding activities, adding agent and distributor contacts, increasing your projections, etc. However there are some changes which are a little more complex and will ultimately require approval of the Branded Staff and your contract to be amended. Such as:

## 1. Adding a new country

• A country marketing plan must be submitted for the new country. Additional funds may be requested, or already approved funds can be shifted from another country in your approved application.

## 2. Increasing funds for a Country

- Prior to submitting an amendment request, companies should contact Food Export- Midwest or Food Export-Northeast to check on the availability of additional funds.
- Spending beyond your original allocation in a country may be reimbursed only after the change has been approved.
- If a company receives additional funding, they will be required to pay a 6% administrative fee on the additional allocation being requested.
- Total allocations (original plus all subsequent allocations) may not exceed USD\$300,000 per company for the Program Year.

## 3. Adding additional products to a country marketing plan

• Additional brand names can be added to your already approved country plans.

- If you do not own the brand name, you must also submit an exclusivity agreement or private label agreement which must be signed by the brand name owner as well as the Branded Program participant.
- Expenses to promote a product not in your country plan will not be eligible unless you submit an contract change first and it is approved.

### What you should have ready before submitting a Contract Change

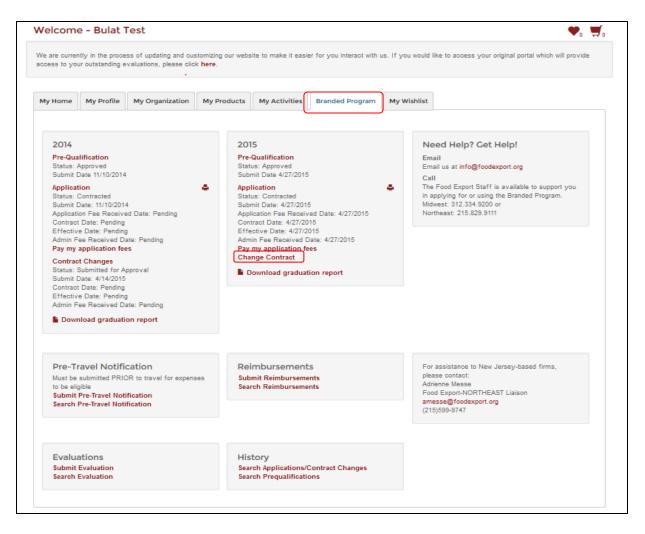
- Do I need additional funding, and if so, exactly how much?
- Do I know what marketing activities I will be performing in the new country so that I can complete a new country marketing plan?
- Do I have all of my importer's contact information?
- If I am going to promote a new product and I do not own the brand name, will I be able to get an exclusivity agreement or private label agreement from the brand owner?

#### **Important Reminders Regarding Contract Changes**

- Changes to your Branded Program Agreement must be made prior to incurring the new expense.
- It is not necessary to submit contract change to shift existing funds between existing countries in your application. The funds can be used as you need them in all of your approved countries.
- Multiple changes should be submitted at one time, not as individual requests.
- You cannot submit a new contract change until we have received your fee and signed agreements from any previously approved contract change (if applicable) and your original program agreement.
- If you have contract change request in process, you cannot submit a new one.
- You cannot reduce your allocation online. Requests for reducing allocations must be submitted in writing to Food Export staff with a detailed explanation. These requests are reviewed on a case by case basis. Program fees are non-refundable.

#### Submitting the Contract Change Online

- After logging in go to your Branded tab
- Under the application for the program year you want to make changes to you will see the words "Change Contract". Simply click here to begin.



The page you are brought to looks very similar to the summary page you saw during the application process. The one difference is the green colored field on the Total line. This will come into play if you change funding levels.

IY MARKETING PLAN C from this page you may req	CHANGES quest changes to your existing Branded F	Program application by clicking "Ed	it" to the far right of the appropriate co	untry.	
add a new market, click "	Add Additional Marketing Plan".				
e aware that modifying fun sued with an invoice relate	nding levels, adding new products, or add ed to increased allocations.	ding new markets will require review	by Branded Program staff. Upon appr	oval, an amendment to your	application may be
hifting existing funds betwe ly Food Export Portal.	een existing approved markets requires r	no formal request. Simply submit the	he reimbursement requests using the R	Reimbursements section of t	he Branded Tab on
Contract changes cannot be ontract change.	e made if your company has any un-paid	d Branded Program fees or has not	yet returned signed contracts from you	ur original application or a pre	eviously submitted
Country	Original Allocation	New Allocation	Allocation Change	Admin Fee	
-	Original Allocation \$15,500.00	New Allocation \$15,500.00	Allocation Change \$0.00	Admin Fee \$0.00	Edit
Country					Edit Edit
Country JAPAN	\$15,500.00	\$15,500.00	\$0.00	\$0.00	

If your changes involve your existing markets simply click on the Edit button next to it. You will find yourself back inside the country plan. Be advised that some sections cannot be changed including all information on the first page of the marketing plan. Click Next and you will open the accordion for the International Buyer/Customer

Country Information			,	Back to requested change
International Buyer / Customer	[			
If you have an existing relations ARE BEING EXECUTED BY YOU THIS SECTION.	hip with buyers in this UR INTERNATIONAL	market please include their information bel PARTNER IN THIS MARKET YOU <u>MUST</u> IN	W. IF YOUR MARKETING PLANS CLUDE THEIR INFORMATION IN	
Add A Contact				
Importer / Distributor / Buyer Name	First Name	Last Name		
19 4 0 * 9			es ans is deolay	
H + 0 + H * Previous			to entre la nicolay Next »	
* Previous				
* Previous Products to Promote	sion			

Like the entire process this page of the country marketing plan is no different from the original application. If you wish to add an international buyer/contact simply click the "Add a Contact" button and enter information in the required fields (Company name, contact first and last name, street address, city, phone number and email address) and click "Add".

Before proceeding, you will notice in the upper right corner the words "Back to requested Changes" this is a link that will return you to the summary page at the beginning of the process. It appears throughout the plan. Be aware that if you click this link none of the information entered thus far will be saved.

International Buyer / Customer			
Products to Promote			4
Please be aware we need to see the BRAND NAM not need a separate line item for each variation of f pet food and beverages) we will need a separate er	lavor or size. If you have a wide array		
Brand Name	Product	New to Market	
Celestia's Cinnamon Cider	Cider/Perry	2	
Add Product			
« Previous		Next	»
« Previous Activities		Next	: >>
« Previous Activities		Next	>>
		Next	»

The Next button takes you to the product page. If you wish to add a product that is listed in your line but not included for this country you simply check the box next to the brand name and click next. If the product is completely new and has never been part of the application you will need to click "Add Product".

Brand Information			1
Product Type	Product Type		
Product Sub-Type	Product Sub-Type		
Product	Product *		
Brand Name			
Do you own this brand?	● Yes ○ No		
Show in OPC?			
	Next »		
Industry Segments		•	
Label Claims			
Channels		*	
Languages		-	

A new window opens. From here simply select the product type, then Sub-Type and finally Product. Enter the new Brand name, let us know if you own the brands. If you indicate you do not you will be prompted to enter the name of the company who does own the brand. The check box offers you the opportunity to add your product to the online product catalog and receive trade leads. All other information is recommended but not required and can be filled in at a later date. To complete this process scroll down in this box past the other accordions and click on the button that says "create".

The product will now appear on the list but you must still check the box next to it to include it in your marketing plan.

The next section is the activity section.

ctivities					
Check the box(es) next to the description(s) that best match the promotion plans in this market. Provide a brief description of the activity and the best estimate of total, eligible expenses related to the activity. This estimate will be used to determine the 50% reimbursement allocation requested for this market.					
aware that if you select Foreign Trade Show ext section.	Trade Mission you will be pr	ompted to select th	e specific shows and missions in th		
Promotion Plan	Description	Eligible Expense	New/Updated Eligible Expense		
Advertising in newspapers and magazines					
Advertising on billboards					
Advertising on television or radio	tv adds	\$1,000.00	\$1,000.00		
Advertising online or via social media					
Conducting international trade seminars					
Contractors for promotions					
Foreign trade shows / trade missions (including travel)		\$5,000.00	\$5,000.00		
Freight charges for shipping samples					
✓ In-Store sampling events	sampling	\$25,000.00	\$25,000.00		
Label / package modifications					
Other					
Producing and distributing promotional giveaway items					
Producing and distributing promotional literature					
Temporary promotional displays					
Websites targeting international audiences					
	Total Eligible Expense:	\$31,000.00	\$31,000.00		
	Reimbursement Request:	\$15,500.00	\$15,500.00		
« Previous			Next »		

This is where you would go to add an activity and increase your existing funding levels. To do this you simply enter the field marked "New/Updated Eligible Expense" next to the activity you are adding or editing, and change the amount listed. If your change alters lowers your overall allocation total you will receive a warning informing you. Additionally if you increase your total you will be given a reminder that this change will require an administrative fee. You may check a new activity and enter an amount increasing your overall funding or you may lower an amount in an existing activity thereby adding an activity without changing funding levels. You may also add tradeshows.

Country Information	*	Back to requested changes
International Buyer / Customer	•	
Products to Promote	7	
Activities	*	
Foreign Trade Show / Trade Mission		
Review		
Trade Shows Added: Products Added: Buyers Added: Activities Added: Current Approved Funds: \$15,500.00 New Funds Requested: \$15,500.00 Total Increase Requested: +\$0.00 Administrative Fee: +\$0.00		
« Previous		
	Save and review	

The last page is a summary that details all of the change you have made to your marketing plan. It also informs you that any increases to your funding level require approval and a formal change to your contract. Once you check the box acknowledging this you may click "Save and Review".

countries in your app You cannot submit a agreement. If you ha	anded Program Agreement must be mar plication. The funds can be used as you a new contract change request until we f ave a contract change request in proces	need them in all of your approved countr nave received your fee and signed agreer s, you cannot submit a new contract char	not necessary to submit a contract chan ies. Multiple changes should be submitte nents from a previously approved contra ge. You cannot reduce your allocation or a case by case basis. Program fees are	d at one time, not as individual r ct change (if applicable) and you nline. Requests for reducing allo	requests. Ir original program
Country	Original Allocation	New Allocation	Allocation Change	Admin Fee	
GERMANY	\$22,500.00	\$26,500.00	\$4,000.00	\$240.00	Edit
Total	\$22,500.00	\$26,500.00	+\$4,000.00	+\$240.00	
	de to your country marketing plan has re I Marketing Plan	sutted in an increased funding request, a	nd will incur additional cost.	I'm done a	idding changes

You will be returned to your application summary page. The original funding the change you have made and the resulting fee you would need to pay upon approval now displays. You have the option to formally submit the changes or edit further, or add a new marketing plan.

You cannot submit a new co agreement. If you have a co	. The funds can be used as you need the ontract change request until we have rece ntract change request in process, you car Export staff with a detailed explanation. T	ved your fee and signed agreements not submit a new contract change. \	s from a previously approved contract ch /ou cannot reduce your allocation online	ange (if applicable) and your . Requests for reducing alloc	r original program
Country	Original Allocation	New Allocation	Allocation Change	Admin Fee	
GERMANY	\$22,500.00	\$26,500.00	\$4,000.00	\$240.00	Edit
UNITED STATES	N/A	\$4,000.00	\$4,000.00	\$240.00	Edit
Total	\$22,500.00	\$30,500.00	+\$8,000.00	+\$480.00	
The changes made to yo	ur country marketing plan has resulted in	an increased funding request, and w	ill incur additional cost.		

For demonstration purposes I have added a U.S. tradeshow plan. As you can see my allocation has increased by \$8,000 and I will owe an additional \$480. I may now submit if I chose. If I do not wish to increase my fund but still keep the U.S. plan I can still click Edit next to Germany.

I will click "Next" until I reach the "Activities" accordion for Germany. I must now lower the total "Expenses" in this section by \$16,000.

2 ,	Program Agreement must be made prior to n. The funds can be used as you need then	2	, , ,		
agreement. If you have a co	contract change request until we have receiv ontract change request in process, you can d Export staff with a detailed explanation. Th	not submit a new contract change. Y	ou cannot reduce your allocation online	Requests for reducing allocation	
Country	Original Allocation	New Allocation	Allocation Change	Admin Fee	
GERMANY	\$22,500.00	\$18,500.00	(\$4,000.00)	(\$240.00)	Edit
UNITED STATES	N/A	\$4,000.00	\$4,000.00	\$240.00	Edit
	\$22,500.00	\$22,500.00	+\$0.00	+\$0.00	

As you can see by lowering the allocation for Germany the total allocation will not increase and there will be no additional administrative fee. You can now click "I'm Done Adding Changes and you will be prompted to agree to terms and conditions once again.

TERMS AND CONDITIONS
Acknowledging and accepting the consequences set forth by any applicable law or agreement for false information contained in this application, I certify that:
<ol> <li>I have completed the Pre-Qualification Worksheet and have determined that my company is either defined as "small" according to the Small Business Administration (SBA) Guidelines or is an Agricultural Co-Operative and meets the other Market Access Program (MAP) eligibility requirements.</li> <li>I certify that my company meets the SBA size standards published in the Code of Federal Regulations (CFR) part 121.</li> <li>Each product cited in my Products Table and included in this application is at least 50% U.S. agricultural origin by weight, excluding added water and packaging, and meets the</li> </ol>
requirements for a food or agricultural products as set forth in the MAP regulations section 1485.11, Definitions.
<ol> <li>Any MAP Branded Program funding received will supplement, and not supplant, any applicant company funds, Foreign Third Party funds or any other contributions that would be used for my company's marketing and promotional activities.</li> </ol>
5. All product packaging for products in this application, advertising, promotional materials and activities will identify the origin of the agricultural commodity as "Product of the U.S.", "Product of the U.S. A.", "Grown in the USA" or "Made in America". The origin identification will conform to the U.S. standard or 1/8" (.42 centimeters) in height based on the lower case letter "o." NOTE: The Foreign Agricultural Service (FAS) has determined that the state of origin is an accepted means of USA origin identification in the case where the state of origin is spelled out in its entirety (e.g. Pennsylvania not PA).
<ol><li>I have read and understand the Branded Program Manual and affected regulations and agree to abide by them.</li></ol>
<ol><li>I declare that the information contained in this application, including the Country Marketing Plan(s) and any subsequent documentation provided, including reimbursement claims documentation, as part of these marketing plans is complete, true, and accurate.</li></ol>
<ol><li>I have read the manual containing the MAP Branded Program guidelines, including eligibility and reimbursement requirements. I understand the requirements and agree to comply with them.</li></ol>
9. I understand and agree to the information and provisions contained in this application and acknowledge that I am authorized to submit the application on behalf of my company.
Back Agree and Finish

# How do I complete a pre-travel notification?

<u>No travel reimbursements can be filled out unless a Pre-Travel Notification is on file</u>. Simply click on "Submit Pre-Travel Notification" as shown below.

Portal	My Profile	My Organization	My Products	Branded Program	
Applicatio Status: Co Submit Da Applicatior Contract D Effective D Admin Fee	proved te 8/19/2014 <b>n</b>	: 1/3/2014	Status	<b>Jalification</b> : Denied I Date 8/19/2014	
Submit Pre	vel Notifica -Travel Notifical -Travel Notifical	tion	Submi	nbursements t Reimbursement	

Select the appropriate program year, relevant country and trade show. Only those countries and tradeshows listed in your application will be available based on the information you submitted in your application. If the country/show is not on a drop down list please contact us. Though not required you have the option to enter text in the Comments and the Special request Box. The city and dates of the show will display as will the products you will be promoting at the tradeshow. If something seems incorrect contact us immediately.

Program Year:	014				
Select Country a					
GERMANY *		Enter any comment	S		
Anuga 2014		Add any special req	Add any special requests		
COLOGNE 10/19/2014 My Registered Product Below is the list of all pr		te as part of the Branded Progra	am		

At the bottom of the form you must enter the name and title of each traveler. Though we can only reimburse the travel expenses of two company representatives you should provide the names of all travelers. Simply enter the name and title and then click the button that says "Add". If you need to you can edit and entry or delete one entirely.

Bob Smith		Sales	Add	
egistered Travelers				
Name	Title			
John Doe	Owner		⊘ Edit ⊻ Delete	

Once all travelers have been submitted click on "Submit" and an email will be sent to the FAS Post of the country you will be traveling too. You will also receive a copy of the email along with the Branded Program staff.

# How do submit a reimbursement claim?

Reimbursement requests are submitted on-line. The reimbursement section of the Branded Program on-line system allows you to:

#### 1. Fill out a Reimbursement Request form for a Promotional expense

Most eligible expenses for the Branded Program would fall under this category. This covers all expenses incurred for promotion of your product, eligible label or packaging modifications, trade show related expenses (except travel) and freight for samples. **Required documentation**:

- Invoice
- Proof of Payment
- Proof of Activity
- Proof of USA

## 2. Fill out a Reimbursement Request form for a Travel Expense

This form is for those expenses incurred for traveling to exhibit at a Foreign Trade show. One form should be filled out for each traveler (up to two travelers per company per show). **Required documentation:** 

- FAS Post Notification you must notify FAS prior your travel
- Trip Report
- Airline Itinerary/Invoice
- Passenger Receipt
- Itemized Hotel Bill
- Proof of Payment (for flight and hotel)
- Proof of activity, Proof of USA

Once you have submitted the Reimbursement Request Form(s) on line you need to **print** the form, **attach the backup documentation**, and **mail** the information to:

Food Export Association – Midwest	or	Food Export USA – Northeast
309 W. Washington St, Ste. 600		One Penn Center
Chicago, IL 60606		1617 JFK Boulevard, Ste. 420
		Philadelphia, PA 19103

To complete a reimbursement form, click on "Submit Reimbursements" as shown below.

Areas of this	portal are not ye	et fully functional, if you	would like to acce	ess your original portal ar	id all functional	
lew Portal	My Profile	My Organization	My Products	Branded Program		
2014			2015	5		
Pre-Qualif Status: Ap Submit Da			Status	Pre-Qualification Status: Denied Submit Date 8/19/2014		
Application Contract E Effective E Admin Fee		: 1/3/2014	•			
Submit Pre	avel Notifica e-Travel Notifica e-Travel Notifica	tion	Subm	nbursements it Reimbursement		

The next page you are taken to has a series of drop downs where you select the program year, then country where the activity took place or that was targeted. The next drop down asks you to choose between Travel or Non Travel. Travel encompasses airfare, lodging, and daily Meals & Incidental Expenses (M&IE). If your expense you are submitting is not one of those three than select Non Travel.

If you choose Non Travel an additional drop down menu will appear where you can select the type of expense you are submitting for.

2014	•	GERMANY	•	Non Travel	Activit	ty	•		
					Activity	y			
Invoice Details					Advert	tisements	- 1	•	
Summary					Demor	nstrations		•	
					Direct	Mail			
Save					Freight	t for samples			
					Give A	Away Items			
				stry, race, gender, religion, sexua ich, in the sole opinion of Food E		e promotions	~	or military status. Person loes not comply with FAS	
				eading information may be ground		modification		y application or participat	
SA 309 W Washington Street, nter 1617 JFK Boulevard, Suitv Northeast   Privacy Statement SDA, Foreign Agricultural Sen	e 420 Philad	lelphia, PA 19103   Tel 215	5.829.911		- Northeast				

Some selections may require additional information. For instance selecting Trade Show Booth expense will result in one more drop down where you would select the show you were submitting expenses for. Label modification would result in two text fields where you would enter the name of the product being modified and another box where you would enter the reason for the modification.

For the purposes of this guide we will select "Advertising". Click on "Invoice Details" and an accordion opens. Invoice amount in foreign currency is optional. Enter the U.S. Dollar amount you were charged. The reimbursement amount will pre-populate.

Enter the vendor name next. This is the party who is charging you. Than enter the vendor invoice date, vendor number, and the date you paid the invoice.

2014	•	GERMANY	•	Non Travel	•	Advertisements	•	
Invoice Deta	ils							
Invoi	ce amount in f	oreign currency	\$0.00	*				
1	nvoice amoun	t in U.S. dollars	\$5,000	.00				
	Reim	bursement rate:	50%					
	Reimburse	ment requested	2500.0	0				
		Vendor name	Fake P	Publishing				
	Ven	dor invoice date	2/2/201	14				
	Vendor	invoice number	KBI244	ł				
		Payment date	3/5/201	14 🕅				
Summary								

Click on Summary to open then next and final accordion. Select the method of payment you used to pay the invoice from the drop down. Then check the first box to indicate that you understand you must submit proof of payment (which is described below based on your method of payment). A description of the appropriate proof of activity (Based on activity you selected) will also appear. The last step is to check the check box acknowledging that you must submit proof of activity.

All that is left is to click "Save". Upon doing that you will be given a prompt where by you can choose to submit another reimbursement or tell the system you are done.

If you select a Travel from the drop down the page below will load. Select the tradeshow and traveler from the drop down lists. Please note that information from these two drop downs come directly from the Pre Travel Notifications you submitted. If you do not have one on file you will not be able to proceed. The last step in this accordion is to enter the travel dates. As you can see from the example below the start and end date for travel is well outside the eligible date range. The system will still be able to calculate it accurately.

2014	•	GERMANY	•	Travel	Ŧ	
Trade Show Details	5					
A Pre-Travel Notific	ation mu	ist be submitted l	oefore you o	can apply for a reim	bursement.	
Anuga 2014	•					
Cologne 10/19/2014	l - 10/21	/2014				
John Doe, Owne	r •					
Enter travel dates						
10/15/2014		to 10/23/20	14			
Airfare						
Lodging, Meals and	Inciden	itals				
Totals						
Trip Report						
Summary						
A Pre-Travel Notific before submitting for			before send	ling a reimbursemer	nt request. All documents must be translated into Er	nglish
Please include the f	ollowing	j:				
<ul> <li>Copy of item</li> </ul>	ized hote					
				of Canceled Check wing U.S. origin stat		
I understand and	agree to	o submit the abov	ve required	documents		
Midwest and Food I	Export U	ISA – Northeast re	eserve the i	right to request orig	true and correct. I understand that Food Export US inal documentation when necessary. I understand the tept available for review for five years.	

Click on "Airfare to open the next accordion. Simply enter the amount you paid for your airline ticket, check the box to confirm you flew on a U.S. or EU carrier and select the method of payment used.

Airfare	•
Airfare Amount \$1,500.00	
Required Documents You must submit a copy of your invoice itinerary showing price and ticket number and/or a copy of your passenger ticket receipt Method of Payment credit card statement •	
Lodging, Meals and Incidentals	•
Totals	•
Trip Report	•
Summary	•

The next accordion section is lodging however before you can proceed you must provide information so that your per diem for lodging and M&IE can be calculated properly. To do this click on the button that says "Calculate Eligible Expense".

se calculator to determine eligible lodging re	eimbursement amounts Calculate Eligible Expense
Lodging Amount	
Require Documents	A copy of your itemized hotel bill is required for lodging expenses.
Method of Payment	Bank statement
Meals & Incidentals:	

Once you click that button a light box opens. The first section asks you to enter the date of the night you checked into the hotel. The second box is to enter the date of the last night you stayed. Please take note, we are not asking for the check-out date but the date of the last night you paid for a room.

neet to calculate the	e eligible lodging expense.				
10/17/2014	Last Night Stayed	10/21/2014			
Step 1. Eligible Di	ays. The number of days is	based on informati	on submitted above	5	
Step 2. Enter ti	he total U.S. dollar amount	charged on your cr	edit card statement:	\$7,500.00	1
Ste	ep 3. Enter the total amount	from your hotel bill	in foreign currency:	\$15,000.00	+
. Enter the nightly i	room rate in foreign currenc	y (include all taxes	that were included)	\$3,000.00	+
		Step 5. Total U.S	S. Dollar Room rate:	1500.00	
		Lodging p	er diem rate for city:	253	
	Step 7. Tota	al amount of eligible	e lodging expenses:	1265	
	10/17/2014 Step 1. Eligible D Step 2. Enter t Ste . Enter the nightly ep 6. Comparing t	Step 1. Eligible Days. The number of days is Step 2. Enter the total U.S. dollar amount Step 3. Enter the total amount Enter the nightly room rate in foreign currence ep 6. Comparing the amount in Step 5 with the epartments website for Per diem rates by cou	10/17/2014       Image: Last Night Stayed       10/21/2014         Step 1. Eligible Days. The number of days is based on informati         Step 2. Enter the total U.S. dollar amount charged on your or         Step 3. Enter the total amount from your hotel bill         Enter the nightly room rate in foreign currency (include all taxes         Step 5. Total U.S.         Lodging p         ep 6, Comparing the amount in Step 5 with the allowable per die         epartments website for Per diem rates by country and date), the	10/17/2014       Image: Last Night Stayed       10/21/2014       Image: Last Night Stayed         Step 1. Eligible Days. The number of days is based on information submitted above       Step 2. Enter the total U.S. dollar amount charged on your credit card statement:         Step 3. Enter the total amount from your hotel bill in foreign currency:         Enter the nightly room rate in foreign currency (include all taxes that were included)         Step 5. Total U.S. Dollar Room rate:         Lodging per diem rate for city:         ep 6, Comparing the amount in Step 5 with the allowable per diem (refer to the State epartments website for Per diem rates by country and date), the nightly room rate is:	10/17/2014       Image: Last Night Stayed       10/21/2014       Image: Last Night Stayed       10/21/2014         Step 1. Eligible Days. The number of days is based on information submitted above       5.       5.         Step 2. Enter the total U.S. dollar amount charged on your credit card statement:       \$7,500.00         Step 3. Enter the total amount from your hotel bill in foreign currency:       \$15,000.00         Enter the nightly room rate in foreign currency (include all taxes that were included)       \$3,000.00         Enter the nightly room rate in foreign currency (include all taxes that were included)       \$3,000.00         Lodging per diem rate for city:       253         ep 6, Comparing the amount in Step 5 with the allowable per diem (refer to the State epartments website for Per diem rates by country and date), the nightly room rate is:       253

Step 1. The work sheet will take those two dates, compare it to the dates of the tradeshow and provide you with the number of days you are eligible for lodging. The possible range is the days of the show plus two before and one after.

Step 2. You are to enter the U.S. dollar amount you were charged for the entire hotel bill, as it appears on your credit card statement.

Step 3. You are required to enter the total amount billed in Foreign currency as it appears on your hotel bill. The purpose of entering the information in step 2 and 3 is to determine the currency conversion rate to be used in later steps.

Step 4. You are to enter the nightly room rate in foreign currency (this includes all taxes associated. All other fields at this point are calculated.

Step 5. Uses the date from 2 and 3 to convert the amount in 4 into U.S. dollars. The field beneath that displays the nightly per diem rate for that city as established by the U.S. State Department.

Step 6. Looks at the two amounts in step 5 and displays the lower of the two. This is the nightly rate your reimbursement will be based on.

Step 7. Multiplies the amount in step 6 by the number in step 1 to produce your total eligible lodging expense for this trip.

Click Save and Continue and the amounts will populate the lodging form.

Trade Show Details	•
Airfare	•
Lodging, Meals and Incidentals	A
Lodging Am Require Docum Method of Payr Meals & Inciden	ents       A copy of your itemized hotel bill is required for lodging expenses.         nent       Credit card statement
This amount is calculated as 100% the 75% the per diem rate.	per diem rate for each hotel check-in day, excluding the first and last day which are calculated at
« Previous	Next »
Totals	•
Trip Report	•

You must also select the method of payment you used to pay for the hotel and subsequent proof of payment you will provide.

Below that is the Meals & Incidental Expenses you are eligible to receive. This amount is based on the eligible travel days and the daily per diem rate for the city you are traveling to.

Trade Show Details		•
Airfare		•
Lodging, Meals and Incidentals		•
Totals		*
Total Eligible Expenses	4395.00	
Reimbursement Requested	2197.50	
« Previous		Next »
Trip Report		•
Summary		•
		Cancel Submit

You will next be shown the grand total of all eligible expenses (airfare, lodging, and M&IE) and the corresponding reimbursement amount.

Trade Show Details	•
Airfare	•
Lodging, Meals and Incidentals	•
Totals	•
Trip Report	*
* Summary of Experience – include a market overview	
* List of accomplishments – were goals met?	
* List of contacts made	
« Previous	Next »
Summary	•
	Cancel Submit

The final piece of information required is the trip report. All parts must be completed by the travelers. For the list of contacts it is acceptable to simply photo copy the business cards collected and include it with the claim documentation, but please enter "See attached" in the corresponding field.

Trade Show Details	٠
Airfare	٠
Lodging, Meals and Incidentals	٠
Totals	•
Trip Report	٠
Summary	
A Pre-Travel Notification must be submitted before sending a reimbursement request. All documents must be translated into English before submitting for reimbursement.	
Please include the following: <ul> <li>Copy of travel itinerary/passenger ticket</li> <li>Copy of itemized hotel bill</li> <li>Method of payment: Credit card statement, Copy of Canceled Check</li> <li>Proof of activity: Photo of Trade Show Booth showing U.S. origin statement</li> </ul> I understand and agree to submit the above required documents	
I certify that the amounts stated and documents submitted for this claim are true and correct. I understand that Food Export USA – Midwest and Food Export USA – Northeast reserve the right to request original documentation when necessary. I understand that all claims are subject to audit and that my records of this transaction must be kept available for review for five years.	
« Previous	
Cancel Subm	it

To complete the process you must review the required documentation and check off that you understand and then click "Submit".

## Where can I access my graduation history?

- 1. To view your graduation history, log into My Food Export Portal.
- 2. Under the Branded Program tab, you can view the current program year. Under the current program year, click the link "Download graduation report".

	2 C C	ss of updating and cust please click <b>here</b> .	omizing ou	ır website	e to make it easier	for you interact with us.	lf you would li
My Home	My Profile	My Organization	My Pro	ducts	My Activities	Branded Program	My Wishli
2014 Pre-Qualification Status: Approved Submit Date 12/12/2014			20 Sub	15 mit a Pre-Qualific	cation		
Submit E Applicati Contract Effective	n Process Date: 1/5/2015	d Date: Pending te: Pending	٥				

3. This will create a pop-up window that allows you to save and view a PDF file of the report.

