

Value Added Feed Ingredients Buyers Mission at the World Dairy Expo
Madison, WI 10/04/2023 - 10/04/2023
BUYER PROFILES

BRAZIL

**Super Premium Tecnologia em Produtos Biologicos
 LTDA**



Contact Information			
Title	Name / Email / Phone		
R&D director	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.bioformula.ind.br
Company Phone:	Available Upon Registration	Year Founded:	2008
Company Description:	Super Premium Tecnologia em Produtos Biologicos (dba Biofórmula) was founded in 2008, as a manufacturer and importer specializing in biotechnological solutions. The company provides biological additives, blends, and feed to improve animal health and performance, and constantly invests in R&D partnerships with universities and national and international research centers. Biofórmula has been importing raw materials and ingredients since 2010, and its product formulations are based on imported ingredients. The Buyer produces feed products for horses, beef, and dairy cattle, and the company has a project approved by the Goiás State Research Support Foundation (FAPEG) to develop new products for poultry and laying. Bioformula also started developing swine feed products, in order to extend its portfolio, and is looking for new suppliers from the U.S.		
Type of Business:	Distributor, Importer, Manufacturer	Customer(s):	Animal Feed Industry
Facilities:	The company has a 1096 square meter factory yard, divided between production and mixing area, inventory, shipping, dining halls, office and parking lots, and an Analytical Laboratory for quality control in Goiânia, GO.	Geographic Region(s) Served:	Countrywide Brazil.
Industry Segment(s):	Animal Feed Ingredients, Natural/Organic, Private Label		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	CIF	Consolidator(s) in the US:	None
Preferred Port(s) of Import:	Anapolis -GO	Preferred Port(s) of Export from US:	None
Product Information			
Attributes of Interest:	All Natural,Natural,No Antibiotics		
Capacity to Import:	Not Applicable	Cannot Import:	n/a



T: 312.334.9200 or 215.829.9111

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Products of Interest at this Event:		
Animal Feed Ingredients & Additives	Additives	Additives
		Amino Acids
		Antimicrobials
		Antioxidants
		Inoculants
		Livestock pharmaceuticals/medication
		Microbial Feed Additives
		Mold Inhibitors
		Palatants
		Prebiotics
		Preservatives
		Probiotics
		Silage Inoculants
		Yeast/Cultures
Ingredients	Flavoring Ingredients	
	Flavors	
	Pre-Mixes	
	Sweeteners	
Supplements	Supplements	
	Yeasts and Cultures	
Yeasts and Cultures	Yeasts and Cultures	
Pet Food & Pet Care Products	Pet Care	Pet Supplements
Supplements & Sweeteners	American Ginseng	Ginseng Extract
	Antioxidants	Antioxidants
	Dietary Fiber, Prebiotic & Probiotic	Dietary Fiber, Prebiotic & Probiotic
	Dietary Supplement	Encapsulated/Tablet Supplement
		Powder Supplement
Minerals		
Vegetables	Sweet Potatoes/Yams	Sweet Potatoes/Yams
Additional Information		

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CHILE

Idal S.A.

Contact Information			
Title	Name / Email / Phone		
Animal Nutrition Area Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	https://idal.cl/
Company Phone:	Available Upon Registration	Year Founded:	1978
Company Description:	Idal SA is a Chilean company established in 1978 that specialized in importing, distributing, and commercializing raw materials and ingredients for the feed and food industry and the industrial sector. They focus mainly on animal nutrition with a wide catalog of commodities, specialties, nutraceuticals, additives, and nutritional and concentrate supplements for cattle, and have their own pet food brand for dogs (Delican), cats (Delicat), and horses (Delihorse). They distribute their products countrywide in Chile through headquarters and warehouses in different cities; they have two warehouses and a production and pelletizing plant. For over 35 years, they have been importing 150.000 tons per year of nutritional ingredients derived from corn, rice, cotton, and African palm from Europe, Asia, Australia, and America.		
Type of Business:	Importer/Distributor, Manufacturer	Customer(s):	Animal Feed Industry, Food Manufacturing, Retail - Other (Non-Food), Retail - Supermarket/Grocery
Facilities:	Buyer operates through headquarters in different Chilean cities, two warehouses, and a production and pelletizing plant.	Geographic Region(s) Served:	Countrywide in Chile
Industry Segment(s):	Animal Feed Ingredients, Food Ingredients, Pet Food		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	CFR in Valparaiso or San Antonio.	Consolidator(s) in the US:	None
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	None
Product Information			
Attributes of Interest:	Dairy, Dried/Dehydrated, No Antibiotics		
Capacity to Import:	Not Applicable	Cannot Import:	None
Products of Interest at this Event:			
Animal Feed Ingredients & Additives	Additives	Acidifiers	



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Animal Feed Ingredients & Additives	Additives	Additives
		Animal protein and byproducts
		Digestants
		Fats & Oils
		Mold Inhibitors
		Prebiotics
		Preservatives
		Probiotics
		Supplements
	Yeast/Cultures	
Ingredients	Alfalfa Meal and Pellets	
	Beet Pulp	
	Corn Gluten Meal	
	Dairy Ingredients	
	Dried Distillers Grains and Soluble (DDGS)	
	Meat/Bone Meal	
	Soy bean meal	
Vegetable protein		
Livestock Feeds and Grains	Liquid Feeds	
	Specialty feed	
Supplements	Supplements	
Yeasts and Cultures	Yeasts and Cultures	
Bakery Products	Milled Products (Flours, Starches)	Corn Meal
		Potato Flour
		Rice Flour
		Soy Meal
		Starch
Dairy & Related Products	Dairy	Cheese Powder
Eggs & Egg Products	Powdered Eggs	Powdered Eggs
Food Ingredients	Additives & Agents	Fat & Oil Replacer

CHILE

Idal S.A.



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Food Ingredients	Additives & Agents	Fatty Acid
		Protein (Plant/Animal)
		Yeast and Yeast Extract
	Enhancers (flavor, color)	Monosodium Glutamate (MSG)
Oils, Fats & Seeds	Animal Fats	Poultry Fat
	Liquid Oils	Flax Seed Oil
		Other Vegetable & Seed Oil
	Soybean Oil	
Supplements & Sweeteners	Sugars & Sweeteners	Malt Product
		Molasses
Additional Information		

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CHINA

**Guangzhou Hertz Agriculture & Husbandary
Company Ltd.**

Contact Information			
Title	Name / Email / Phone		
Senior Advisor	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	
Company Phone:	Available Upon Registration	Year Founded:	2011
Company Description:	<p>Guangzhou Hertz Agriculture and Animal Husbandry Co., Ltd was established in June 2011, is funded by animal husbandry professionals, animal feed import, sales and research limited liability company, mainly serving cattle, horse, sheep and other herbivorous animal breeding industry, mainly wholesale and retail animal feed, premixed, feed additives and various accessories, and carry out related technology and product introduction and application.</p> <p>Opening for nearly the past ten years, the company has been improving its service level, focusing on the supply of quality forage (domestic or imported), forage annual sales volume in more than 10000 tons for many years, market layout in 5 provinces in South China, to ensure the supply of high-quality forage grass.</p>		
Type of Business:	Importer/Distributor	Customer(s):	Animal Feed Industry, Food Manufacturing
Facilities:	N/A	Geographic Region(s) Served:	Areas in South China, include about 6 provinces in China
Industry Segment(s):	Animal Feed Ingredients, Other - Non Food and Wood, Pet Food		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	FOB	Consolidator(s) in the US:	None
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	Los Angeles, CA; Oakland, CA; Seattle, WA; Tacoma, WA
Product Information			
Attributes of Interest:	All Natural, Dried/Dehydrated		
Capacity to Import:	Biotech/GMO, Dairy Products	Cannot Import:	N/A
Products of Interest at this Event:			
Animal Feed Ingredients & Additives	Additives	Additives	
		Animal protein and byproducts	



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Animal Feed Ingredients & Additives	Additives	Livestock pharmaceuticals/medication
		Microbial Feed Additives
		Mold Inhibitors
		Non-protein Nitrogen (NPN)
		Prebiotics
		Preservatives
		Probiotics
		Supplements
		Whey Products
	Yeast/Cultures	
	Ingredients	Alfalfa Meal and Pellets
		Beet Pulp
		Hay
Milk Replacers		
Specialty feed		
Livestock Feeds and Grains	Other Feed Ingredients	
Other Feed Ingredients	Supplements	
Supplements	Supplements	
Yeasts and Cultures	Yeasts and Cultures	
Dairy & Related Products	Dairy	Cheese & Curd
		Cheese Powder
		Cheese Sauce/Liquid
		Whey & Whey Products
	Non-Dairy	Non-Dairy Creamer
		Non-Dairy Yogurt Products
Eggs & Egg Products	Liquid Eggs	Liquid Egg Whites
Pet Food & Pet Care Products	Pet Care	Bedding
Additional Information		

CHINA

Guangzhou Hertz Agriculture & Husbandary Company Ltd.



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INDONESIA

PT GLOBAL DAIRI INDONESIA



Contact Information			
Title	Name / Email / Phone		
Senior Project Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.milklife.id
Company Phone:	Available Upon Registration	Year Founded:	2017
Company Description:	Handle procurement for whole business of the group (dairy, coffee, pastry, confectionery, distribution) Senior management level who is responsible for vendor selection Technical background from food technology		
Type of Business:	Distributor, Importer, Importer/Distributor, Manufacturer	Customer(s):	Food Manufacturing, Food Service/HORECA, Retail - Convenience, Retail - Discount Store, Retail - Internet/TV, Retail - Natural/Organic/Healthy, Retail - Specialty/Gourmet, Retail - Supermarket/Grocery
Facilities:	Integrated dairy farm and milk processing/factory Pastry factory, Coffee factory, Confectionery & snack factory Distribution chain (ambient & cold chain)	Geographic Region(s) Served:	Indonesia
Industry Segment(s):	Animal Feed Ingredients, Bakery, Beverages, Confectionery, Food Ingredients, Frozen, Natural/Organic, Retail, Snacks		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW, FOB, CIF	Consolidator(s) in the US:	None
Preferred Port(s) of Import:	Tanjung Priok, JAKARTA	Preferred Port(s) of Export from US:	Long Beach, CA; Oakland, CA; Seattle, WA
Product Information			
Attributes of Interest:	Dairy, Halal, Non-Dairy, Plant Based, Vegan		



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Capacity to Import:	Dairy Products	Cannot Import:	Some products are under import restriction in Indonesia (currently): livestock from USA (need G2G agreement), products made from corn -> need special import license
Products of Interest at this Event:			
Dairy & Related Products	Dairy		
Additional Information			
<p>Global Dairi Alami (GDA) is integrated dairy farm (capacity 6000 herd population) with facility feed mill, biogas plant, and milk processing for fresh/pasteurized, UHT, yogurt.</p> <p>Under Savoria group, GDA is affiliated to other F&B business: - coffee: Sumber Kopi Prima - pastry: Prima Top Boga - confectionery-snack: Savoria Kreasi Rasa - distribution: Gonusa Prima Distribusi</p>			

INDONESIA

PT GLOBAL DAIRI INDONESIA



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MEXICO

Indukern - VIDARA

Contact Information			
Title	Name / Email / Phone		
Supply Chain - Operations Manager Mexico	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	https://vidara.com/en/news/indukern-now-vidara-it-looks-boost-its-global-leadership-distribution-chemical-products-and
Company Phone:	Available Upon Registration	Year Founded:	2000
Company Description:	Indukern, is a Mexican importer-distributor of value-aded ingredients for the animal nutrition and animal health industries, for all species, located in the state of Jalisco, serving clients in Mexico, Central and Southamerica. Indukern was acquired by VIDARA in 2021, a global company in the distribution of chemical products and value-added solutions for animal nutrition. They also import and distribute food ingredients for human consumption.		
Type of Business:	Distributor, Importer	Customer(s):	Animal Feed Industry
Facilities:	Headquarters, lab and warehouses in strategic locations in Guadalajara, Mexico City and Queretaro	Geographic Region(s) Served:	Nationwide, Central and Southamerica
Industry Segment(s):	Animal Feed Ingredients		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	FCA / DAP	Consolidator(s) in the US:	None
Preferred Port(s) of Import:	Laredo TX	Preferred Port(s) of Export from US:	
Product Information			
Attributes of Interest:	Dairy,Hormone Free,Natural,No Antibiotics,Sustainably Produced		
Capacity to Import:	Dairy Products,Not Applicable	Cannot Import:	frozen products
Products of Interest at this Event:			
Animal Feed Ingredients & Additives	Additives	Acidifiers	
		Amino Acids	



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Animal Feed Ingredients & Additives	Additives	Antimicrobials
		Lysine
		Minerals
		Prebiotics
		Probiotics
		Vitamins
		Whey Products
	Ingredients	Blood Plasma
		Dairy Ingredients
		Milk Replacers
Vegetable protein		
Additional Information		

MEXICO

Indukern - VIDARA



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PORTUGAL

Reagro - importação e exportação s.a

Contact Information			
Title	Name / Email / Phone		
Technical Commercial	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.reagro.pt
Company Phone:	Available Upon Registration	Year Founded:	
Company Description:	Reagro was founded in 1977 as an agricultural operation mainly focusing on own animal production. The company extended and developed into a broker importing and exporting ingredients for the feed industry in Portugal and later on also Spain. The starting core business included the trade of grains, pulses, seeds, and oilseeds which is still a main focus point. Today, the company also looks into additives and for processed compound feed and supplements that are distributed throughout the Spanish and Portuguese markets in direct B2B relations. The pet food business developed based on the strong resources from the feed sector and is only a smaller side project while feed remains the core operation.		
Type of Business:	Broker	Customer(s):	Animal Feed Industry
Facilities:	Warehouse and Cereal Extrusion Plant	Geographic Region(s) Served:	Portugal and Spain
Industry Segment(s):	Animal Feed Ingredients, Pet Food		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	CIF	Consolidator(s) in the US:	None
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	
Product Information			
Attributes of Interest:	Chilled,Dietary,Gluten Free,Grain Free,Kosher,Low Fat,No Artificial Ingredients,No Fat,Non-Dairy,Plant Based,Reduced Fat,Smart,Sustainably Produced,Vegan		
Capacity to Import:	Not Applicable	Cannot Import:	/
Products of Interest at this Event:			
Animal Feed Ingredients & Additives	Additives	Acidifiers	
		Additives	
		Amino Acids	
		Animal protein and byproducts	



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Animal Feed Ingredients & Additives	Additives	Anticaking agent
		Antioxidants
		Fats & Oils
		Lysine
		Non-protein Nitrogen (NPN)
		Other Protein
		Palatants
		Vitamins
		Whey Products
		Yeast/Cultures
	Ingredients	Blood Plasma
		Dairy Ingredients
		Flavoring Ingredients
		Flavors
Bakery Products	Milled Products (Flours, Starches)	Milk Replacers
		Sweeteners
		Vegetable protein
		Wheat Gluten
		Wheat Gluten
Additional Information		

PORTUGAL

Reagro - importação e exportação s.a



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TRINIDAD AND TOBAGO

Tucana T&T Ltd

Contact Information			
Title	Name / Email / Phone		
Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	
Company Phone:	Available Upon Registration	Year Founded:	1969
Company Description:	<p>Tucana T&T Ltd is a family-owned company dedicated to regenerative agriculture and nutrient-dense food production. In addition to their focus on sustainable farming practices, the company operates a diverse range of facilities. They harvest straw, a by-product of the local rice industry, and process it using controlled techniques in an adjacent site to produce a carbon-positive commercial fertilizer. Tucana T&T Ltd also boasts a Commercial Mushroom Farm, where they cultivate and harvest various mushrooms for commercial purposes. Alongside this, they operate a state-of-the-art Commercial Food Processing Facility, equipped with advanced technologies to process and prepare a wide range of food products. Complementing their operations is an Organic Fertilizer Production Facility, which transforms organic materials into high-quality fertilizers using eco-friendly methods. With their integrated outfit bridging production, processing, and distribution, Tucana T&T Ltd plays a pivotal role in the Latin America and Caribbean region, delivering top-notch products in the fields of animal feed, food processing, and organic fertilizers.</p>		
Type of Business:	FoodService/HORECA, Importer/Distributor, Manufacturer	Customer(s):	Animal Feed Industry, Food Manufacturing, FoodService/HORECA, Retail - Natural/Organic/Healthy, Retail - Specialty/Gourmet, Retail - Supermarket/Grocery
Facilities:	Commercial Mushroom Farm. Commercial Food Processing Facility. Organic Fertilizer Production Facility.	Geographic Region(s) Served:	Caribbean
Industry Segment(s):	Animal Feed Ingredients, Foodservice/HRI, Natural/Organic, Private Label		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW	Consolidator(s) in the US:	Florida
Preferred Port(s) of Import:	Miami	Preferred Port(s) of Export from US:	Miami, FL
Product Information			



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Attributes of Interest:	100% Organic,Natural,No Monosodium Glutamate (MSG),Non-Dairy,Vegan,Vegetarian		
Capacity to Import:	Biotech/GMO	Cannot Import:	N/A
Products of Interest at this Event:			
Animal Feed Ingredients & Additives	Additives	Amino Acids	
		Animal protein and byproducts	
		Antimicrobials	
		Antioxidants	
		Digestants	
		Enzymes	
		Inoculants	
		Minerals	
		Silage Inoculants	
		Supplements	
		Whey Products	
	Yeast/Cultures		
	Ingredients	Alfalfa Meal and Pellets	
		Hay	
Meat/Bone Meal			
Soy bean meal			
Livestock Feeds and Grains	Finished Feeds		
	Specialty feed		
Supplements	Supplements		
Food Ingredients	Additives & Agents	Amino Acid	
		Cultures, Starter Cultures	
		Emulsifier & Surfactant	
Additional Information			
He has 2 emails, when communicating with him, it would be good to copy the following email: agriconsultant@anthonypscott.com			

TRINIDAD AND TOBAGO

Tucana T&T Ltd



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VIETNAM

S.I.M. VN CORPORATION



Contact Information			
Title	Name / Email / Phone		
SALES MANAGER	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	
Company Phone:	Available Upon Registration	Year Founded:	2000
Company Description:	<p>S.I.M. VN has 20 years' experience in feed ingredients. Current customers are feed mills throughout Vietnam market. Over the years, they have built up a reputation for value, quality, and sustainable development. S.I.M. VN trades commodities such as plant protein and animal protein, and are looking for new specialties.</p> <p>Ms. Thuy, Sales Manager of S.I.M. VN, has more than 15 years' experience in feed mill as a purchasing and logistics manager. She understands how a feed mill runs and has knowledge of most feed ingredients, including commodities and feed additives.</p>		
Type of Business:	Broker, Broker, Distributor, Distributor, Importer, Importer, Importer/Distributor, Importer/Distributor	Customer(s):	Animal Feed Industry, Animal Feed Industry
Facilities:	3 warehouses which total 10.000 m2 in south and north VietNam, head office in Ho Chi Minh City, and a branch office in Hanoi.	Geographic Region(s) Served:	Vietnam nationwide
Industry Segment(s):	Animal Feed Ingredients, Animal Feed Ingredients		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	CNF and/or CIF to Ho Chi Minh City Ports	Consolidator(s) in the US:	Houston/ Texas
Preferred Port(s) of Import:	N/A	Preferred Port(s) of Export from US:	None
Product Information			
Attributes of Interest:	Dairy, Dried/Dehydrated		
Capacity to Import:	Dairy Products, Dairy Products	Cannot Import:	Non-Feed Ingredients/ Commodities
Products of Interest at this Event:			
Animal Feed Ingredients & Additives	Additives	Animal protein and byproducts	



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Animal Feed Ingredients & Additives	Additives	Antioxidants
		Enzymes
		Fats & Oils
		Minerals
		Other Protein
		Supplements
		Vitamins
		Whey Products
	Feed Grains	Feed Grains
	Ingredients	Alfalfa Meal and Pellets
		Blood Plasma
		Corn Gluten Meal
		Dairy Ingredients
Dried Distillers Grains and Soluble (DDGS)		
Hay		
Meat/Bone Meal		
Livestock Feeds and Grains	Specialty feed	
Other Feed Ingredients	Other Feed Ingredients	
Supplements	Supplements	
Dairy & Related Products	Dairy	Whey & Whey Products
Oils, Fats & Seeds	Seeds	Cotton Seed
Additional Information		

VIETNAM

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