

Natural Products Buyers Mission at Natural Products Expo West
Anaheim California 03/08/2023 - 03/09/2023
BUYER PROFILES

AUSTRALIA

GC Brands



Contact Information			
Title	Name / Email / Phone		
Brand Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	https://www.gcbrands.com.au
Company Phone:	Available Upon Registration	Year Founded:	1981
Company Description:	<p>Grocery Corporation is a third-generation family-owned and operated company that has been representing local and international brands in the Australian market place for over 80 years. They are a distributor servicing all states and channels within Australia. Essentially, they are a Sales and Marketing company and we currently represent the following companies exclusively in the Australian market: Blue Diamond Almonds, Jelly Belly Candy Company, Sunsweet Prunes, St Dalfour Fruit Spreads, Candy Dynamics (Toxic Waste), Celestial Seasonings Tea, and Bush's Best Beans. They would like to meet with innovative and motivated brand owners that have a unique product or brand, with a desire to work with an Australian sales and marketing partner and invest in distribution into the Australian market.</p>		
Type of Business:	Importer/Distributor	Customer(s):	FoodService/HORECA, Retail - Club Store/Warehouse, Retail - Convenience, Retail - Department Store, Retail - Drugstore, Retail - Natural/Organic/Healthy, Retail - Other (Non-Food), Retail - Specialty/Gourmet, Retail - Supermarket/Grocery
Facilities:	Head office in Manley, New South Wales. Currently we also have two managed warehouses one in New South Wales and the other in Victoria.	Geographic Region(s) Served:	Market is Australia wide - Distribution Channels and key customers • Major Grocery (Coles, Woolworths, Aldi, IGA – Independents) • Club Stores (COSTCO) • Department store (David Jones, Myer) • Discount Department Stores (Big W, Target, Kmart, Reject Shop, Trade Secret) • Petrol & Convenience (Coles Express, Caltex, BP Express, 7Eleven) • Specialty/Duty Free/Pharmacy/Toy Store • Online • Liquor



T: 312.334.9200 or 215.829.9111

E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

Natural Products Buyers Mission at Natural Products Expo West
Anaheim California 03/08/2023 - 03/09/2023
BUYER PROFILES

Industry Segment(s):	Confectionery, Foodservice/HRI, Retail, Snacks, Specialty/Gourmet			
Shipping and Quotation Preferences				
Preferred Incoterm(s):	We are flexible with incoterms	Consolidator(s) in the US:	None	
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	None	
Product Information				
Attributes of Interest:	100% Organic, All Natural, Gluten Free, Low Calorie, Low Fat, Natural, No Artificial Ingredients, No Fat, No Preservatives, No Sugar Added, Non - GMO - EU Certified, Non - GMO - US Certified, Organic, Reduced Fat, Sugar Free, Trans-fat Free, Zero Calories			
Capacity to Import:	Alcoholic Beverages, Frozen Products	Cannot Import:	Meat products	
Products of Interest at this Event:				
Baby Food	Baby Snacks	Baby Snacks		
	Dried Baby Food			
	Prepared Baby Food			
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers		
		Sweet Biscuits		
	Breakfast Products	Breakfast Cereal Flakes		
		Hot Cereal		
		Muesli		
		Other Breakfast Cereal		
		Sweetened Cereal		
	Cookies	Ready-to-Bake Cookies		
		Ready-to-Eat Cookies		
	Granola	Plain Granola		
Sweetened/Flavored Granola				
Mixes				
Beverages	Coffee	Coffee Husks		
		Mixes, Powder or Liquid		
		Not Roasted Coffee		
		Not Roasted Coffee, Decaffeinated		

AUSTRALIA

GC Brands



T: 312.334.9200 or 215.829.9111

E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

**Natural Products Buyers Mission at Natural Products Expo West
Anaheim California 03/08/2023 - 03/09/2023
BUYER PROFILES**

Beverages	Coffee	Ready Drink Coffee Beverage
		Roasted Coffee
		Roasted Coffee, Decaffeinated
	Plant Based Beverages	
	Sweetened/Soft-Drinks	Energy Drink
		Functional Drink
		Hot Chocolate/Cocoa Mix
Sport Drink		
Confectionery	Chocolate Confectionery	Alfajores
		Bagged Selflines/Softlines
		Boxed Assortment Chocolates
		Chocolate Tablets/Squares
		Chocolate with Toys
		Countlines
		Seasonal Chocolate
	Gum	
	Sugar Confectionery	Boiled Sweets
		Fudge
		Licorice
		Lollipops
		Pastilles, Jellies, & Chews
Toffees, Caramels, & Nougats		
Oils, Fats & Seeds	Liquid Oils	Canola Oil
		Corn Oil
		Fish Oil
		Flax Seed Oil
		Olive Oil
		Other Vegetable & Seed Oil
		Peanut Oil
		Sesame

AUSTRALIA

GC Brands



T: 312.334.9200 or 215.829.9111

E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

**Natural Products Buyers Mission at Natural Products Expo West
Anaheim California 03/08/2023 - 03/09/2023
BUYER PROFILES**

Oils, Fats & Seeds	Liquid Oils	Soybean Oil
		Sunflower Oil
		Vegetable Oil
Other Agricultural Products (excluding food and wood)	Candles	
Pasta, Rice, & Grains	Pasta & Noodles	
Pet Food & Pet Care Products	Pet Care	Pet Bath/Skin Care
		Pet Hair Care
Sauces, Dressings, Spreads & Condiments	Pet Treats & Mixes	
	Condiments	
	Dips	
	Dressings	
Sweet/Savory Snacks	Sauces/Purees	
	Meat Snacks	
	Snack Bars	

Additional Information

As outlined GC Brands are a leading importer of U.S. brands and products into Australia. They have had previous success through the Food Export program and after a number of years absence they are keen to return to the U.S. to look for new products and suppliers.

AUSTRALIA

GC Brands



T: 312.334.9200 or 215.829.9111

E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

**Natural Products Buyers Mission at Natural Products Expo West
Anaheim California 03/08/2023 - 03/09/2023
BUYER PROFILES**

BRAZIL

Organ Alimentos LTDA

Contact Information			
Title	Name / Email / Phone		
CCO	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.organalimentos.com.br
Company Phone:	Available Upon Registration	Year Founded:	2019
Company Description:	Organ Alimentos is part of Organupar, which is a holding of organic, vegan and natural products, consists of different companies that manage each segment of the group, such as production, logistics and marketing. With all these companies, the holding has an infrastructure to attend to Organ projects. Organ Alimentos was their first brand, and the company is focused on importing, manufacturing and distributing organic, healthy, natural and vegan innovative products. Furthermore, the company also counts on an online store and sells directly to the final consumer.		
Type of Business:	Broker, Distributor, Importer, Importer/Distributor, Manufacturer, Retailer	Customer(s):	Animal Feed Industry, Food Manufacturing, Retail - Club Store/Warehouse, Retail - Convenience, Retail - Department Store, Retail - Drugstore, Retail - Natural/Organic/Healthy, Retail - Specialty/Gourmet, Retail - Supermarket/Grocery, Wood Products Industry
Facilities:	Processing plant, main office and truck fleet for distribution in the São Paulo Metropolitan Region.	Geographic Region(s) Served:	Brazil nationwide
Industry Segment(s):	Beverages, Health and Beauty, Natural/Organic, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	DDP	Consolidator(s) in the US:	None
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	None
Product Information			
Attributes of Interest:	100% Organic, All Natural, Contains Hemp, Gluten Free, Gluten Free Uncertified, Grain Free, Halal, Hormone Free, Natural, Non - GMO - EU Certified, Non - GMO - US Certified, Non-Dairy, Organic, Plant Based, Vegan, Vegetarian		



T: 312.334.9200 or 215.829.9111

E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

**Natural Products Buyers Mission at Natural Products Expo West
Anaheim California 03/08/2023 - 03/09/2023
BUYER PROFILES**

Capacity to Import:	Biotech/GMO	Cannot Import:	Alcoholic Beverages
Products of Interest at this Event:			
Baby Food	Prepared Baby Food		
Bakery Products	Cookies	Ready-to-Eat Cookies	
	Milled Products (Flours, Starches)		
	Tortillas		
Beverages	Coffee	Mixes, Powder or Liquid	
	Hard Seltzer		
	Juices		
	Plant Based Beverages		
	Sweetened/Soft-Drinks		
	Tea		
	Water		
Confectionery	Chocolate Confectionery		
Dairy & Related Products	Dairy	Kefir	
	Non-Dairy		
Food Ingredients	Additives & Agents		
	Bakery & Confectionary Ingredients		
	Beverage Ingredients		
	Meat Substitutes		
Fruits & Nuts	Fruits, Berry		
	Nuts		
Oils, Fats & Seeds	Liquid Oils	Botanical & Essential Oil	
	Seeds		
Other Agricultural Products (excluding food and wood)	Health & Beauty Products		
	Planting Seeds		
Pasta, Rice, & Grains	Pasta & Noodles		
Plant Based Alternatives	Dairy Alternatives		
	Meat Alternatives		
Sauces, Dressings, Spreads & Condiments	Condiments		

BRAZIL

Organ Alimentos LTDA



T: 312.334.9200 or 215.829.9111

E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

**Natural Products Buyers Mission at Natural Products Expo West
Anaheim California 03/08/2023 - 03/09/2023
BUYER PROFILES**

Sauces, Dressings, Spreads & Condiments	Spreads	Nut-based Spread/Nut Butter
		Other Spreads
Spices & Seasonings	Herbs	
Supplements & Sweeteners	Dietary Fiber, Prebiotic & Probiotic	
	Dietary Supplement	
	Sugars & Sweeteners	
	Vitamins	
Sweet/Savory Snacks	Chips/Crisps	
	Fruit Snacks	
	Seed Snacks	
	Snack Bars	

Additional Information

Buyer is also interested in: almonds, berries, vegan proteins (crispy, powder, etc.), functional beverage concentrates, gluten-free raw material for breads, snacks and cookies, hemp products, essential and vegetable oils, raw material for probiotics and prebiotics, raw material for powdered supplements, organic foods and baby food.

BRAZIL

Organ Alimentos LTDA



T: 312.334.9200 or 215.829.9111

E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

**Natural Products Buyers Mission at Natural Products Expo West
Anaheim California 03/08/2023 - 03/09/2023
BUYER PROFILES**

BULGARIA

Smart Organic AD

Contact Information			
Title	Name / Email / Phone		
Chief Commercial Officer	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.smartorganic.com
Company Phone:	Available Upon Registration	Year Founded:	2012
Company Description:	Largest importer, trader and producer of organic products in the region selling to all Eastern EU markets as well as Central Europe and Asia. They partner with all leading retailers such as Lidl, Kaufland, Rewe Group etc. Strong partner for any US supplier or organic products, raw materials and private labels		
Type of Business:	Broker, Importer/Distributor, Retailer	Customer(s):	FoodService/HORECA, Retail - Convenience, Retail - Discount Store, Retail - Natural/Organic/Healthy, Retail - Specialty/Gourmet, Retail - Supermarket/Grocery
Facilities:	Several Production plants (snacks, beverages) and warehouses	Geographic Region(s) Served:	Europe, Asia
Industry Segment(s):	Foodservice/HRI, Natural/Organic, Private Label, Retail, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW, DDP	Consolidator(s) in the US:	None
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	None
Product Information			
Attributes of Interest:	100% Organic, Organic, Plant Based		
Capacity to Import:	Dairy Products	Cannot Import:	GMO; Meat, Frozen
Products of Interest at this Event:			
Animal Feed Ingredients & Additives	Additives	Antioxidants	
		Fats & Oils	
		Other Protein	
		Prebiotics	



T: 312.334.9200 or 215.829.9111

E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

**Natural Products Buyers Mission at Natural Products Expo West
Anaheim California 03/08/2023 - 03/09/2023
BUYER PROFILES**

Animal Feed Ingredients & Additives	Additives	Silage Inoculants
		Vitamins
		Whey Products
	Ingredients	Beans/Legumes
		Flavors
		Sweeteners
		Vegetable protein
	Baby Food	Baby Snacks
Dried Baby Food		
Milk Formula		Follow-On/Infant Milk Formula
		Specialty Baby Milk Formula
		Standard Milk Formula
Toddler Milk Formula		
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers
		Sweet Biscuits
	Breakfast Products	Breakfast Cereal Flakes
		Muesli
		Oats & Oatmeal
	Granola	Mixed/Trail Mix
		Plain Granola
		Sweetened/Flavored Granola
	Milled Products (Flours, Starches)	Almond Flour
		Bran
		Cereal Flour
		Cereal Grains
		Cereal Groats
		Rice Flour
		Rye Flour
	Mixes	Dessert Mixes
Beverages	Juices	Vegetable Juice

BULGARIA

Smart Organic AD



T: 312.334.9200 or 215.829.9111

E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

**Natural Products Buyers Mission at Natural Products Expo West
Anaheim California 03/08/2023 - 03/09/2023
BUYER PROFILES**

Beverages	Plant Based Beverages	Plant Based Beverages
	Sweetened/Soft-Drinks	Functional Drink
Dairy & Related Products	Non-Dairy	
Eggs & Egg Products	Egg Replacer	Egg Replacer
Fruits & Nuts	Nuts	Almonds
		Cashews
		Hazelnuts
		Macadamia
		Mixed Nuts
		Other Nuts
		Peanuts
Oils, Fats & Seeds	Seeds	Flax Seed
		Linseed
		Other Seeds
		Poppy Seed
		Sunflower Seed
Pasta, Rice, & Grains	Grains	Barley
		Oats
		Spelt
	Pasta & Noodles	Rice Noodle
Plant Based Alternatives	Dairy Alternatives	Dairy Alternatives
	Meat Alternatives	Meat Alternatives
Pulses & Legumes	Beans	
	Peas & Lentils	
Sweet/Savory Snacks	Chips/Crisps	Vegetable Chips
	Pudding/Custard	
	Seed Snacks	Nut snacks
	Snack Bars	Breakfast Bars

BULGARIA

Smart Organic AD



T: 312.334.9200 or 215.829.9111

E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

**Natural Products Buyers Mission at Natural Products Expo West
Anaheim California 03/08/2023 - 03/09/2023
BUYER PROFILES**

Sweet/Savory Snacks	Snack Bars	Energy & Nutrition Bars
		Fruit Bars
		Granola/Muesli Bars
		Other Snack Bars
Additional Information		

BULGARIA

Smart Organic AD



T: 312.334.9200 or 215.829.9111

E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

**Natural Products Buyers Mission at Natural Products Expo West
Anaheim California 03/08/2023 - 03/09/2023
BUYER PROFILES**

CANADA

Arcadia Imports Ltd.

Contact Information			
Title	Name / Email / Phone		
President	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.arcadiaimports.ca
Company Phone:	Available Upon Registration	Year Founded:	2017
Company Description:	Arcadia Imports is a sales agent, importer & distributor of unique, healthy, natural and organic products. We introduce and grow brands in the Canadian market by providing a dedicated sales team with access to an established and growing group of retailers as well as warehousing and logistics solutions based in Toronto the fourth largest city in North America. We have a passion for great food and a strong vision for your success.		
Type of Business:	Distributor, Importer	Customer(s):	Retail - Natural/Organic/Healthy, Retail - Specialty/Gourmet, Retail - Supermarket/Grocery
Facilities:	Operating out of a secure storage facility located in Toronto, Ontario our service offering encompasses warehousing and distribution services with end to end order fulfillment including: Receiving and processing of inbound and outbound shipments, container de-stuffing, cross-dock, pick and pack and coast to coast shipping via courier, trailers, or LTL freight.	Geographic Region(s) Served:	Canada
Industry Segment(s):	Bakery, Confectionery, Natural/Organic, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW	Consolidator(s) in the US:	None
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	None
Product Information			



T: 312.334.9200 or 215.829.9111

E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

**Natural Products Buyers Mission at Natural Products Expo West
Anaheim California 03/08/2023 - 03/09/2023
BUYER PROFILES**

Attributes of Interest:	All Natural, Allergen Free, Dietary, Gluten Free, Halal, Halal Uncertified, Kosher, Low Calorie, Low Fat, Natural, No Artificial Ingredients, No Fat, No Preservatives, No Sugar Added, Non - GMO - US Certified, Non-Dairy, Organic, Plant Based, Sugar Free, Sustainably Produced, Vegan, Vegetarian		
Capacity to Import:	Not Applicable	Cannot Import:	Refrigerated and frozen food products.
Products of Interest at this Event:			
Bakery Products	Biscuits, Crackers, & Wafers		
Beverages	Tea		
Sauces, Dressings, Spreads & Condiments	Condiments		
Additional Information			
<p>1. Containing one or more of these unique characteristics: organic, gluten free, clean ingredients, non-gmo, kosher, vegetarian, and healthy (ALL PRODUCTS MUST BE SHELF STABLE).</p> <p>2. Non-alcoholic and or de-alcoholized adult beverages/spirits -beers, wines, or cocktails</p> <p>3. Specialty beverages offering a health benefit with little or no cane sugar being used as an "added" ingredient. Natural sugar content preferred.</p> <p>4. Appetizers and snacks but excluding chips or popcorn.</p> <p>5. Baked goods with a focus on being GF, Kosher and vegan.</p> <p>6. Rice or pasta mixes that offer a complete meal solution. High plant-based protein component would be beneficial.</p> <p>7. Specialty condiments, marinades, sauces or salsas.</p> <p>8. Fruit spreads - jams/jellies with little or no cane sugar being used as an "added" ingredient. Natural sugar content preferred.</p>			

CANADA

Arcadia Imports Ltd.



T: 312.334.9200 or 215.829.9111

E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

**Natural Products Buyers Mission at Natural Products Expo West
Anaheim California 03/08/2023 - 03/09/2023
BUYER PROFILES**

CANADA

BrandSeed Marketing Inc.



Contact Information			
Title	Name / Email / Phone		
National Director of Sales	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	http://www.BrandSeedMarketing.ca
Company Phone:	Available Upon Registration	Year Founded:	2014
Company Description:	Natural and organic Broker in Canada		
Type of Business:	Broker	Customer(s):	FoodService/HORECA,Retail - Club Store/Warehouse,Retail - Convenience,Retail - Discount Store,Retail - Drugstore,Retail - Internet/TV,Retail - Natural/Organic/Healthy,Retail - Specialty/Gourmet,Retail - Supermarket/Grocery
Facilities:	Offices in Toronto and Vancouver	Geographic Region(s) Served:	National
Industry Segment(s):	Beverages, Confectionery, Foodservice/HRI, Frozen, Natural/Organic, Pet Food, Retail, Snacks		
Shipping and Quotation Preferences			
Preferred Incoterm(s):		Consolidator(s) in the US:	None
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	None
Product Information			
Attributes of Interest:	100% Organic,All Natural,Allergen Free,Contains Hemp,Dairy,Dietary,Dried/Dehydrated,Fat Free,Gluten Free,Grain Free,Halal,Halal Uncertified,Kosher,Low Calorie,Low Fat,Low Sodium,Natural,No Antibiotics,No Artificial Ingredients,No Fat,No Monosodium Glutamate (MSG),No Preservatives,No Sugar Added,Non - GMO - EU Certified,Non - GMO - US Certified,Non-Dairy,Organic,Plant Based,Reduced Fat,Sugar Free,Sustainably Produced,Trans-fat Free,Vegan,Vegetarian,Zero Calories		
Capacity to Import:	Frozen Products,Not Applicable	Cannot Import:	Alcohol
Products of Interest at this Event:			



T: 312.334.9200 or 215.829.9111

E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

**Natural Products Buyers Mission at Natural Products Expo West
Anaheim California 03/08/2023 - 03/09/2023
BUYER PROFILES**

Bakery Products	Biscuits, Crackers, & Wafers	
	Breakfast Products	Breakfast Cereal Flakes
		Hot Cereal
		Muesli
		Oats & Oatmeal
		Other Breakfast Cereal
Cookies		
Granola		
Beverages	Plant Based Beverages	
	Sweetened/Soft-Drinks	Functional Drink
	Tea	Herbal Tea
	Water	Carbonated Water
		Flavored Water
Mineral Water		
Dairy & Related Products	Non-Dairy	Almond Milk
		Cheese
		Non-Dairy Creamer
		Other Dairy Substitute
		Other Non-Dairy Drinking Product
Pasta, Rice, & Grains	Pasta & Noodles	Spelt Pasta
		Vegetable Based Pasta
Sauces, Dressings, Spreads & Condiments	Dips	
	Dressings	
	Sauces/Purees	Pasta Sauce
Sweet/Savory Snacks	Chips/Crisps	Tortilla/Corn Chips
		Vegetable Chips
	Extruded Snacks	
	Popcorn	Popcorn - Popped
	Pretzels	Hard Pretzels
	Snack Bars	

CANADA

BrandSeed Marketing Inc.



T: 312.334.9200 or 215.829.9111

E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

Natural Products Buyers Mission at Natural Products Expo West
Anaheim California 03/08/2023 - 03/09/2023
BUYER PROFILES

Additional Information

BrandSeed is a boutique Sales and Marketing agency whose mission is to help execute your brand's go to market strategy by partnering with preferred distributors and/ or directly with Canadian retailers. We maintain and cultivate retailer relationships, monitor and communicate the competitive landscape and advise on product placement, price and promotion.

CANADA

BrandSeed Marketing Inc.



T: 312.334.9200 or 215.829.9111

E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

Natural Products Buyers Mission at Natural Products Expo West
Anaheim California 03/08/2023 - 03/09/2023
BUYER PROFILES



CANADA

LCG Foods Distribution

Contact Information			
Title	Name / Email / Phone		
Procurement	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.lcgfoods.com
Company Phone:	Available Upon Registration	Year Founded:	2007
Company Description:	LCG Foods Distribution, established 2007, supplies natural food and lifestyle products to specialty retailers in Canada, including a wide range of multi-chain grocers, independent stores, nutrition offices, pharmacies, and gift stores.		
Type of Business:	Distributor	Customer(s):	Food Manufacturing, Food Service/HO RECA, Retail - Drugstore, Retail - Internet/TV, Retail - Natural/Organic/Healthy, Retail - Specialty/Gourmet, Retail - Supermarket/Grocery
Facilities:	Bi-Coastal (2) Distribution Centres in Canada.	Geographic Region(s) Served:	Canada (nation-wide).
Industry Segment(s):	Health and Beauty, Natural/Organic, Pet Food, Retail, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW	Consolidator(s) in the US:	None
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	None
Product Information			
Attributes of Interest:	100% Organic, All Natural, Allergen Free, Dietary, Gluten Free, Grain Free, Kosher, Low Calorie, Natural, No Antibiotics, No Artificial Ingredients, No Monosodium Glutamate (MSG), No Preservatives, No Sugar Added, Non - GMO - US Certified, Non-Dairy, Organic, Plant Based, Smart, Sugar Free, Sustainably Produced, Trans-fat Free, Vegan, Vegetarian, Zero Calories		
Capacity to Import:	Chilled Products, Frozen Products	Cannot Import:	Glass containers, anything with <6 months shelf life.
Products of Interest at this Event:			
Bakery Products	Cookies		



T: 312.334.9200 or 215.829.9111

E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

**Natural Products Buyers Mission at Natural Products Expo West
Anaheim California 03/08/2023 - 03/09/2023
BUYER PROFILES**

Bakery Products	Granola	
Beverages	Coffee	
	Juices	
	Tea	
Confectionery	Chocolate Confectionery	
Food Ingredients	Bakery & Confectionary Ingredients	
Pasta, Rice, & Grains	Pasta & Noodles	
Sauces, Dressings, Spreads & Condiments	Condiments	
	Dips	
Supplements & Sweeteners	Sugars & Sweeteners	
Additional Information		

CANADA

LCG Foods Distribution



T: 312.334.9200 or 215.829.9111

E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

**Natural Products Buyers Mission at Natural Products Expo West
Anaheim California 03/08/2023 - 03/09/2023
BUYER PROFILES**

CHILE

Foodies dba Comercial Gourmalia

Contact Information			
Title	Name / Email / Phone		
Partner	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.foodies.cl
Company Phone:	Available Upon Registration	Year Founded:	2009
Company Description:	The company is one of the most significant importers/distributors of healthy products in Chile. They are specialized in organic, gluten free, vegan, and kosher. The company imports over 30 brands worldwide of these type of products and distribute amongst retailers and gourmet good-for-your-health stores.		
Type of Business:	Importer/Distributor	Customer(s):	Retail - Convenience,Retail - Natural/Organic/Healthy,Retail - Specialty/Gourmet,Retail - Supermarket/Grocery
Facilities:	Warehouse in Santiago and own distribution trucks	Geographic Region(s) Served:	All Chilean continental territory. National distribution, healthy stores.
Industry Segment(s):	Health and Beauty, Natural/Organic, Private Label, Snacks		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	FCA, EXW, FOB	Consolidator(s) in the US:	Miami, Florida
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	Los Angeles, CA; Miami, FL
Product Information			
Attributes of Interest:	All Natural,Allergen Free,Dairy,Dietary,Ethnic,Fat Free,Gluten Free,Gluten Free Uncertified,Grain Free,Low Calorie,Low Fat,Natural,No Antibiotics,No Artificial Ingredients,No Fat,No Monosodium Glutamate (MSG),No Preservatives,No Sugar Added,Non - GMO - EU Certified,Non - GMO - US Certified,Non-Dairy,Organic,Plant Based,Sugar Free,Vegan,Vegetarian		
Capacity to Import:	Dairy Products	Cannot Import:	Medical
Products of Interest at this Event:			

Additional Information

**Natural Products Buyers Mission at Natural Products Expo West
Anaheim California 03/08/2023 - 03/09/2023
BUYER PROFILES**

The company also distributes their products through two e-commerce pages: www.lo-go.cl and atuhogar.cl
You can find all types of products with good-for-your-health appeal: food, ingredients, shampoo, cosmetics, and they ship to all regions of Chile.

Buyer mentioned that is very interested in organic, non-GMO, gluten free, frozen, plant based and vegan products.

CHILE

Foodies dba Comercial Gourmalia



T: 312.334.9200 or 215.829.9111

E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

**Natural Products Buyers Mission at Natural Products Expo West
Anaheim California 03/08/2023 - 03/09/2023
BUYER PROFILES**

DENMARK

Geia Food



Contact Information			
Title	Name / Email / Phone		
Product Sourcing Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	http://www.geiafood.com
Company Phone:	Available Upon Registration	Year Founded:	2013
Company Description:	<p>Geia Food was established as small food service supplier and has grown to one of the leading companies in Scandinavia. Covering all segments from frozen to fresh, private label, retail and wholesale, they are an ideal partner for any foreign supplier to enter Denmark, Sweden, Finland or Norway.</p> <p>Their portfolio includes convenience food, fish and meat products, fruit, vegetables, grocery items as well as beverages. Offering both fresh and frozen products Geia Food would be a good match for a wide range of American suppliers.</p>		
Type of Business:	Importer/Distributor	Customer(s):	FoodService/HORECA,Retail - Convenience,Retail - Specialty/Gourmet,Retail - Supermarket/Grocery
Facilities:	We use 3rd party logistics	Geographic Region(s) Served:	Scandinavia (sales office in Denmark, Sweden, Norway, and Finland)
Industry Segment(s):	Foodservice/HRI, Health and Beauty, Natural/Organic, Private Label, Retail, Seafood, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	DAT (Hamborg) or DDP (Padborg, KD)	Consolidator(s) in the US:	None
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	None
Product Information			
Attributes of Interest:	100% Organic,All Natural,Non - GMO - EU Certified,Non-Dairy,Organic,Plant Based		
Capacity to Import:	Alcoholic Beverages,Chilled Products,Dairy Products,Frozen Products,Meat Products	Cannot Import:	GMO products
Products of Interest at this Event:			



T: 312.334.9200 or 215.829.9111

E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

**Natural Products Buyers Mission at Natural Products Expo West
Anaheim California 03/08/2023 - 03/09/2023
BUYER PROFILES**

Bakery Products	Cookies	Ready-to-Eat Cookies
	Tortillas	Corn Tortillas
		Flour Tortillas
		Other Tortillas
Beverages	Juices	Vegetable Juice
Dairy & Related Products	Non-Dairy	
Eggs & Egg Products	Egg Replacer	
Fruits & Nuts	Nuts	Almonds
		Cashews
		Chestnuts
		Hazelnuts
		Macadamia
		Mixed Nuts
		Other Nuts
		Peanuts
		Pecans
		Pistachios
		Soy Nuts
		Walnuts, Black
Walnuts, English		
Plant Based Alternatives	Dairy Alternatives	
	Meat Alternatives	
Ready Meals	Dinner Mixes	
	Lunch Kits	
Sauces, Dressings, Spreads & Condiments	Dips	Bean Dip
		Dip, Other
		Hummus
	Dressings	Salad Dressing
		Vinaigrette
Sauces/Purees	Barbeque (BBQ) Sauce	

DENMARK

Geia Food



T: 312.334.9200 or 215.829.9111

E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

**Natural Products Buyers Mission at Natural Products Expo West
Anaheim California 03/08/2023 - 03/09/2023
BUYER PROFILES**

Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Chocolate
		Cocktail/Tartar Sauce
		Gravy
		Horseradish
		Hot Sauce
		Liquid Cooking Sauce
		Marinade
		Table Sauce
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
		Tortilla/Corn Chips
		Vegetable Chips
	Extruded Snacks	
	Fruit Snacks	
	Meat Snacks	
	Seed Snacks	Nut snacks
		Sunflower seeds
Snack Bars		
Trail Mix		
Additional Information		

DENMARK

Geia Food



T: 312.334.9200 or 215.829.9111

E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

Natural Products Buyers Mission at Natural Products Expo West
Anaheim California 03/08/2023 - 03/09/2023
BUYER PROFILES

DOMINICAN
REPUBLIC

CETES DOMINICANA SRL



Contact Information			
Title	Name / Email / Phone		
Technical Sales/Purchasing Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	http://www.ctc-group.com
Company Phone:	Available Upon Registration	Year Founded:	1893
Company Description:	CTC Group is continuously growing and evolving, meeting global standards of products and services. They offer natural, functional, scientific, and environmentally responsible ingredients focused for food and beverages, and cosmetics. Also, offers fresh concepts and better alternatives on finished goods for private and branded labels. They have highly qualified professionals, and partnerships with reputable research facilities and credible manufacturers to make sure that their ingredients are visionary, top of the line, and meets global standards.		
Type of Business:	Broker, Distributor, FoodService/HORECA, Wholesaler	Customer(s):	Food Manufacturing, FoodService/HORECA, Retail - Department Store, Retail - Natural/Organic/Healthy, Retail - Specialty/Gourmet, Retail - Supermarket/Grocery
Facilities:	They sell CIF basis to most Food and Feed producers. Also make logistics for codfish, sardines, and smoked herring, some pulses, and dairy products: cheese, milk powders, WPC, all from the USA. The company has locations in Colombia and Guatemala, from here we coordinate activities for the LAC region.	Geographic Region(s) Served:	Latin America Caribbean, Colombia, Guatemala, Vietnam, Indonesia, Philippines.
Industry Segment(s):	Bakery, Food Ingredients, Foodservice/HRI, Health and Beauty, Natural/Organic		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW	Consolidator(s) in the US:	Miami, Florida. New Jersey



T: 312.334.9200 or 215.829.9111

E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

Natural Products Buyers Mission at Natural Products Expo West
Anaheim California 03/08/2023 - 03/09/2023
BUYER PROFILES

Preferred Port(s) of Import:	Miami Port Elizabeth, Los Angeles	Preferred Port(s) of Export from US:	Los Angeles, CA; Miami, FL; Baltimore, MD; Norfolk, VA
Product Information			
Attributes of Interest:	100% Organic, All Natural, Contains CBD, Contains Hemp, Dried/Dehydrated, Natural, No Artificial Ingredients, Sustainably Produced		
Capacity to Import:	Biotech/GMO	Cannot Import:	Alcoholic Beverages.
Products of Interest at this Event:			
Animal Feed Ingredients & Additives	Additives	Prebiotics	
		Probiotics	
		Vitamins	
		Yeast/Cultures	
Dairy & Related Products	Non-Dairy	Almond Milk	
Food Ingredients	Additives & Agents	Citric Acid	
		Curing & Pickling Agent	
		Emulsifier & Surfactant	
		Fat & Oil Replacer	
		Fatty Acid	
		Gelatin	
		Protein (Plant/Animal)	
		Texturizer	
		Thickening Agent	
	Bakery & Confectionary Ingredients	Bakery & Confectionary Bases	
		Bakery Mixes	
		Pancake and Waffles mixes	
	Enhancers (flavor, color)	Chocolate & Cocoa Flavor Enhancers	
		Extract	
		Food Coloring	
		Ingredient Bits, Chips, & Crunches	
Savory Enhancer			
Meat Substitutes	Sweet Enhancer		
	Seitan (Wheat Gluten)		

DOMINICAN REPUBLIC

CETES DOMINICANA SRL



T: 312.334.9200 or 215.829.9111

E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

**Natural Products Buyers Mission at Natural Products Expo West
Anaheim California 03/08/2023 - 03/09/2023
BUYER PROFILES**

Food Ingredients	Meat Substitutes	Tempeh
		Textured Vegetable Protein
		Tofu
Fruits & Nuts	Fruits, Citrus	Grapefruits
		Lemons
		Oranges
		Pineapples
	Nuts	Almonds
		Cashews
		Hazelnuts
		Pistachios
Other Agricultural Products (excluding food and wood)	Candles	Soy
	Health & Beauty Products	Bath Products
		Hair Products
		Hand Soap
		Make-up
		Medicinal Products (non-suppliment)
		Skin/Lip Care
	Wax	Bee's Wax
Vegetable Wax		
Supplements & Sweeteners	Sugars & Sweeteners	Agave
		Flavored Syrup
		Maltodextrin
Additional Information		

DOMINICAN REPUBLIC

CETES DOMINICANA SRL



T: 312.334.9200 or 215.829.9111

E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

**Natural Products Buyers Mission at Natural Products Expo West
Anaheim California 03/08/2023 - 03/09/2023
BUYER PROFILES**

GUATEMALA

Alimentos Saludables S.A.

Contact Information			
Title	Name / Email / Phone		
Imports Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	
Company Phone:	Available Upon Registration	Year Founded:	2012
Company Description:	<p>Alimentos Saludables was established in 2012 since the owners of the company knew that the demand for healthy products in Guatemala will be increased in the future years. They started importing 3 sku´s from the brand Orgran of Australia. Nowadays they import 80 Sku´s from Australia and they have earned the exclusivity of the Orgran brand in Guatemala. Their products can be found in the most important retail chains in Guatemala and in the most important healthy restaurants in Guatemala City and Antigua Guatemala. They need to find american suppliers for healthy products since their customers are demanding a wide variety of products such as: Granolas , Crackers , Bread , Flours , Dessert Mixes , Pastries , Confectionary , Egg replacers , sweeteners , snacks , and Bakery Products. Important to highlight that they soon will start operating in El Salvador as well.</p>		
Type of Business:	Distributor, Importer, Importer/Distributor	Customer(s):	FoodService/HORECA,Retail - Convenience
Facilities:	Office and Warehouse	Geographic Region(s) Served:	Guatemala and soon in El Salvador
Industry Segment(s):			
Shipping and Quotation Preferences			
Preferred Incoterm(s):	FOB	Consolidator(s) in the US:	None
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	None
Product Information			
Attributes of Interest:	100% Organic,All Natural,Dietary,Ethnic,Fat Free,Gluten Free,Gluten Free Uncertified,Halal,Kosher,Low Calorie,Low Fat,Natural,Smart,Sugar Free,Trans-fat Free,Zero Calories		
Capacity to Import:	Not Applicable	Cannot Import:	Frozen Product
Products of Interest at this Event:			
Bakery Products	Cookies	Ready-to-Eat Cookies	
	Granola	Mixed/Trail Mix	



T: 312.334.9200 or 215.829.9111

E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

**Natural Products Buyers Mission at Natural Products Expo West
Anaheim California 03/08/2023 - 03/09/2023
BUYER PROFILES**

Bakery Products	Granola	Sweetened/Flavored Granola
Beverages	Tea	
	Water	Water
Confectionery	Chocolate Confectionery	
	Gum	
Dairy & Related Products	Non-Dairy	Almond Milk
		Oat Milk
		Rice Milk
		Soy Milk
Fruits & Nuts	Nuts	
Oils, Fats & Seeds	Liquid Oils	Canola Oil
		Corn Oil
		Fish Oil
		Flax Seed Oil
		Olive Oil
		Palm Oil
		Peanut Oil
Pasta, Rice, & Grains	Pasta & Noodles	Egg Noodles
		Instant Noodles
		Plain/Flour Noodle
		Rice Noodle
		Vegetable Based Pasta
		Wheat Pasta
	Rice	Brown Rice
		Rice Blends
Ready Meals	Soup	Soup, Canned
		Soup, Chilled
		Soup, Dehydrated
		Soup, Instant
Sauces, Dressings, Spreads & Condiments	Condiments	Ketchup

GUATEMALA

Alimentos Saludables S.A.



T: 312.334.9200 or 215.829.9111

E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

**Natural Products Buyers Mission at Natural Products Expo West
Anaheim California 03/08/2023 - 03/09/2023
BUYER PROFILES**

Sauces, Dressings, Spreads & Condiments	Condiments	Mayonnaise
		Mustard
		Pickled Products
		Salsa
	Dips	Bean Dip
		Hummus
Supplements & Sweeteners	Sauces/Purees	Barbeque (BBQ) Sauce
	Spreads	
Sweet/Savory Snacks	Sugars & Sweeteners	
	Chips/Crisps	

Additional Information

<https://www.alimentosaludablesgt.com/>

view Health Garden products: <https://www.alimentosaludablesgt.com/collections/endulzantes-naturales>

GUATEMALA

Alimentos Saludables S.A.



T: 312.334.9200 or 215.829.9111

E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

Natural Products Buyers Mission at Natural Products Expo West
Anaheim California 03/08/2023 - 03/09/2023
BUYER PROFILES

HONG KONG

The Path of Health Ltd



Contact Information			
Title	Name / Email / Phone		
Procurement Director	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.manna-shop.com
Company Phone:	Available Upon Registration	Year Founded:	2007
Company Description:	The Path of Health Ltd is an importer, distributor and retailer in Hong Kong. The company specializing in organic, healthy, and natural food products and groceries. It offers different tree nuts from the U.S., including almonds, pecans, cashews, and macadamia. The founder highly emphasizes on organic, natural "whole food" without any excessive processing. Moreover, it not only imports branded products from other countries, but also offers private labeled products which are also available in other large supermarket chains in Hong Kong.		
Type of Business:	Distributor, Importer/Distributor, Manufacturer, Retailer, Retailer, Wholesaler, Wholesaler	Customer(s):	Food Manufacturing, Retail - Department Store, Retail - Internet/TV, Retail - Natural/Organic/Healthy, Retail - Natural/Organic/Healthy, Retail - Specialty/Gourmet, Retail - Supermarket/Grocery
Facilities:	Distribution channels and OEM facilities	Geographic Region(s) Served:	Hong Kong and Mainland China
Industry Segment(s):	Beverages, Food Ingredients, Health and Beauty, Health and Beauty, Natural/Organic, Natural/Organic, Private Label, Retail, Retail, Snacks		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	CFR/ CIF	Consolidator(s) in the US:	None
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	Long Beach, CA; Los Angeles, CA; Los Angeles, CA; Oakland, CA
Product Information			
Attributes of Interest:	100% Organic, All Natural, Dried/Dehydrated, Gluten Free, Gluten Free Uncertified, Natural, No Artificial Ingredients, No Preservatives, No Sugar Added, Non - GMO - EU Certified, Non - GMO - US Certified, Organic, Sugar Free, Vegan, Vegetarian		
Capacity to Import:	Not Applicable, Not Applicable	Cannot Import:	NA
Products of Interest at this Event:			



T: 312.334.9200 or 215.829.9111

E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

**Natural Products Buyers Mission at Natural Products Expo West
Anaheim California 03/08/2023 - 03/09/2023
BUYER PROFILES**

Baby Food	Baby Snacks	
	Dried Baby Food	Dried Baby Food
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers
	Breakfast Products	Breakfast Cereal Flakes
		Muesli
		Oats & Oatmeal
		Other Breakfast Cereal
	Cookies	Ready-to-Eat Cookies
Granola	Mixed/Trail Mix	
	Plain Granola	
	Sweetened/Flavored Granola	
Milled Products (Flours, Starches)	Bran	
Beverages	Coffee	Coffee Husks
		Mixes, Powder or Liquid
		Ready Drink Coffee Beverage
	Juices	Fruit Juice
		Other Juices
		Vegetable Juice
	Tea	Herbal Tea
Kombucha		
Dairy & Related Products	Non-Dairy	Almond Milk
		Dried/Powder Milk Substitute
Eggs & Egg Products	Egg Replacer	Egg Replacer
	Powdered Eggs	Powdered Eggs
Food Ingredients	Additives & Agents	Amino Acid
		Fat & Oil Replacer
		Fatty Acid
Fruits & Nuts	Fruits, Berry	Blueberries
		Mixed Berries
		Raspberries

HONG KONG

The Path of Health Ltd



T: 312.334.9200 or 215.829.9111

E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

**Natural Products Buyers Mission at Natural Products Expo West
Anaheim California 03/08/2023 - 03/09/2023
BUYER PROFILES**

Fruits & Nuts	Nuts	Almonds
		Cashews
		Chestnuts
		Hazelnuts
		Macadamia
		Mixed Nuts
		Other Nuts
		Peanuts
		Pecans
		Pistachios
		Soy Nuts
		Walnuts, Black
		Walnuts, English
Oils, Fats & Seeds	Liquid Oils	Flax Seed Oil
		Olive Oil
		Other Vegetable & Seed Oil
		Soybean Oil
	Seeds	Flax Seed
		Sesame Seed
Ready Meals	Soup	Soup, Canned
		Soup, Chilled
		Soup, Dehydrated
		Soup, Instant
Sauces, Dressings, Spreads & Condiments	Spreads	Chocolate spread
		Jams & Preserves
		Nut-based Spread/Nut Butter
		Other Spreads
		Yeast-based Spread
Spices & Seasonings	Herbs	Dried/Ground Herb

HONG KONG

The Path of Health Ltd



T: 312.334.9200 or 215.829.9111

E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

**Natural Products Buyers Mission at Natural Products Expo West
Anaheim California 03/08/2023 - 03/09/2023
BUYER PROFILES**

Supplements & Sweeteners	Antioxidants	Antioxidants
	Dietary Fiber, Prebiotic & Probiotic	Dietary Fiber, Prebiotic & Probiotic
	Minerals	Minerals
	Sugars & Sweeteners	Agave
		Brown Rice Syrup
		Stevia
Vitamins	Adult/Senior Vitamin	
	Children Vitamin	
Additional Information		

HONG KONG

The Path of Health Ltd



T: 312.334.9200 or 215.829.9111

E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

**Natural Products Buyers Mission at Natural Products Expo West
Anaheim California 03/08/2023 - 03/09/2023
BUYER PROFILES**

HONG KONG

The Path of Health Ltd



Contact Information			
Title	Name / Email / Phone		
----	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.manna-shop.com
Company Phone:	Available Upon Registration	Year Founded:	2007
Company Description:	The Path of Health Ltd is an importer, distributor and retailer in Hong Kong. The company specializing in organic, healthy, and natural food products and groceries. It offers different tree nuts from the U.S., including almonds, pecans, cashews, and macadamia. The founder highly emphasizes on organic, natural "whole food" without any excessive processing. Moreover, it not only imports branded products from other countries, but also offers private labeled products which are also available in other large supermarket chains in Hong Kong.		
Type of Business:	Distributor, Importer/Distributor, Manufacturer, Retailer, Retailer, Wholesaler, Wholesaler	Customer(s):	Food Manufacturing, Retail - Department Store, Retail - Internet/TV, Retail - Natural/Organic/Healthy, Retail - Natural/Organic/Healthy, Retail - Specialty/Gourmet, Retail - Supermarket/Grocery
Facilities:	Distribution channels and OEM facilities	Geographic Region(s) Served:	Hong Kong and Mainland China
Industry Segment(s):	Beverages, Food Ingredients, Health and Beauty, Health and Beauty, Natural/Organic, Natural/Organic, Private Label, Retail, Retail, Snacks		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	CFR/ CIF	Consolidator(s) in the US:	None
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	Long Beach, CA; Los Angeles, CA; Los Angeles, CA; Oakland, CA
Product Information			
Attributes of Interest:	100% Organic, All Natural, Dried/Dehydrated, Gluten Free, Gluten Free Uncertified, Natural, No Artificial Ingredients, No Preservatives, No Sugar Added, Non - GMO - EU Certified, Non - GMO - US Certified, Organic, Sugar Free, Vegan, Vegetarian		
Capacity to Import:	Not Applicable, Not Applicable	Cannot Import:	NA
Products of Interest at this Event:			



T: 312.334.9200 or 215.829.9111

E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

**Natural Products Buyers Mission at Natural Products Expo West
Anaheim California 03/08/2023 - 03/09/2023
BUYER PROFILES**

Baby Food	Baby Snacks	
	Dried Baby Food	Dried Baby Food
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers
	Breakfast Products	Breakfast Cereal Flakes
		Muesli
		Oats & Oatmeal
		Other Breakfast Cereal
	Cookies	Ready-to-Eat Cookies
Granola	Mixed/Trail Mix	
	Plain Granola	
	Sweetened/Flavored Granola	
Milled Products (Flours, Starches)	Bran	
Beverages	Coffee	Coffee Husks
		Mixes, Powder or Liquid
		Ready Drink Coffee Beverage
	Juices	Fruit Juice
		Other Juices
		Vegetable Juice
	Tea	Herbal Tea
		Kombucha
	Dairy & Related Products	Non-Dairy
Dried/Powder Milk Substitute		
Eggs & Egg Products	Egg Replacer	Egg Replacer
	Powdered Eggs	Powdered Eggs
Food Ingredients	Additives & Agents	Amino Acid
		Fat & Oil Replacer
		Fatty Acid
Fruits & Nuts	Fruits, Berry	Blueberries
		Mixed Berries
		Raspberries

HONG KONG

The Path of Health Ltd



T: 312.334.9200 or 215.829.9111

E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

**Natural Products Buyers Mission at Natural Products Expo West
Anaheim California 03/08/2023 - 03/09/2023
BUYER PROFILES**

Fruits & Nuts	Nuts	Almonds
		Cashews
		Chestnuts
		Hazelnuts
		Macadamia
		Mixed Nuts
		Other Nuts
		Peanuts
		Pecans
		Pistachios
		Soy Nuts
		Walnuts, Black
		Walnuts, English
Oils, Fats & Seeds	Liquid Oils	Flax Seed Oil
		Olive Oil
		Other Vegetable & Seed Oil
		Soybean Oil
	Seeds	Flax Seed
		Sesame Seed
Ready Meals	Soup	Soup, Canned
		Soup, Chilled
		Soup, Dehydrated
		Soup, Instant
Sauces, Dressings, Spreads & Condiments	Spreads	Chocolate spread
		Jams & Preserves
		Nut-based Spread/Nut Butter
		Other Spreads
		Yeast-based Spread
Spices & Seasonings	Herbs	Dried/Ground Herb

HONG KONG

The Path of Health Ltd



T: 312.334.9200 or 215.829.9111

E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

**Natural Products Buyers Mission at Natural Products Expo West
Anaheim California 03/08/2023 - 03/09/2023
BUYER PROFILES**

Supplements & Sweeteners	Antioxidants	Antioxidants
	Dietary Fiber, Prebiotic & Probiotic	Dietary Fiber, Prebiotic & Probiotic
	Minerals	Minerals
	Sugars & Sweeteners	Agave
		Brown Rice Syrup
		Stevia
Vitamins	Adult/Senior Vitamin	
	Children Vitamin	
Additional Information		

HONG KONG

The Path of Health Ltd



T: 312.334.9200 or 215.829.9111

E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

**Natural Products Buyers Mission at Natural Products Expo West
Anaheim California 03/08/2023 - 03/09/2023
BUYER PROFILES**

ICELAND

Innnes ehf

Contact Information			
Title	Name / Email / Phone		
Managing Director of Marketing	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.innnes.is
Company Phone:	Available Upon Registration	Year Founded:	1987
Company Description:	Innnes is a leading importer and wholesaler in Iceland, focusing on high-quality food products. The company's headquarters are located in Reykjavik, the capital of Iceland, Innnes employees are around 240. Innnes is proud to represent brands from all over the world, many of whom are market leaders.		
Type of Business:	Distributor, FoodService/HORECA, Importer, Importer/Distributor, Wholesaler	Customer(s):	Food Manufacturing, FoodService/HORECA, Retail - Club Store/Warehouse, Retail - Convenience, Retail - Department Store, Retail - Discount Store, Retail - Drugstore, Retail - Internet/TV, Retail - Natural/Organic/Healthy, Retail - Specialty/Gourmet, Retail - Supermarket/Grocery
Facilities:	Innnes has built new premises for its full operation, warehouse, and offices, located in the heart of the Reykjavik harbor area. The new warehouse is fully automatic, utilizing the latest technique in handling customer goods, both ambient, frozen, and chilled with a total of 18.800 pallet location capacity.	Geographic Region(s) Served:	Iceland
Industry Segment(s):	Bakery, Beverages, Confectionery, Ethnic, Food Ingredients, Foodservice/HRI, Frozen, Health and Beauty, Natural/Organic, Retail, Seafood, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	FOB / EXW	Consolidator(s) in the US:	Maine / Portland



T: 312.334.9200 or 215.829.9111

E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

Natural Products Buyers Mission at Natural Products Expo West
Anaheim California 03/08/2023 - 03/09/2023
BUYER PROFILES

Preferred Port(s) of Import:	Reykjavik	Preferred Port(s) of Export from US:	None
Product Information			
Attributes of Interest:	All Natural, Chilled, Dietary, Dried/Dehydrated, Fat Free, Frozen, Gluten Free, Gluten Free Uncertified, Low Calorie, No Artificial Ingredients, No Fat, No Preservatives, No Sugar Added, Non - GMO - EU Certified, Non - GMO - US Certified, Non-Dairy, Organic, Reduced Fat, Smart, Sugar Free, Trans-fat Free, Vegan, Vegetarian, Zero Calories		
Capacity to Import:	Chilled Products, Frozen Products	Cannot Import:	All products need to fulfill the EU regulation regarding nutrition and labeling. All import of agricultural products is subject to quotas that are tendered annually by the authorities.
Products of Interest at this Event:			
Bakery Products	Biscuits, Crackers, & Wafers		
	Bread		
	Milled Products (Flours, Starches)		
	Pastries/Tarts/Pies		
Beverages	Coffee		
	Juices		
	Tea		
Dairy & Related Products	Dairy		
Fish & Seafood	Other Fish & Seafood		
Fruits & Nuts	Fruits, General		
	Nuts		
Meats & Related Products	Beef/Bovine		Veal
	Pork		
	Poultry (Chicken)		
Pasta, Rice, & Grains	Grains		Wheat
Ready Meals	Dinner Mixes		
	Pizza		
Sauces, Dressings, Spreads & Condiments	Condiments		
	Dressings		
Sweet/Savory Snacks	Popcorn		

ICELAND

Innnes ehf



T: 312.334.9200 or 215.829.9111

E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

**Natural Products Buyers Mission at Natural Products Expo West
Anaheim California 03/08/2023 - 03/09/2023
BUYER PROFILES**

Sweet/Savory Snacks	Snack Bars	
Additional Information		
Innnes first brand was from USA so the company have over 35 years experience in importing food products from USA.		

ICELAND

Innnes ehf



T: 312.334.9200 or 215.829.9111

E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

**Natural Products Buyers Mission at Natural Products Expo West
Anaheim California 03/08/2023 - 03/09/2023
BUYER PROFILES**

JAPAN

H.Yamamoto & Co., Ltd.

Contact Information			
Title	Name / Email / Phone		
Product Department	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	http://www.h-yamamoto.co.jp
Company Phone:	Available Upon Registration	Year Founded:	1911
Company Description:	H.Yamamoto was established in Kobe, Japan, more than 100 years ago. They own their own retail stores in Kobe and Tokyo and also have online shops. They currently import food items, including chocolate, biscuits and cookies, and confections from Europe and all over the world.		
Type of Business:	Distributor, Importer	Customer(s):	Retail - Department Store, Retail - Discount Store, Retail - Internet/TV, Retail - Natural/Organic/Healthy, Retail - Specialty/Gourmet, Retail - Supermarket/Grocery
Facilities:	Owned retail Store in Tokyo and Kobe as the sole distributor of Italian chocolate brand.	Geographic Region(s) Served:	Japan nationwide
Industry Segment(s):	Beverages, Confectionery, Frozen, Health and Beauty, Natural/Organic, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW, FOB	Consolidator(s) in the US:	None
Preferred Port(s) of Import:	LONG BEACH / LA	Preferred Port(s) of Export from US:	Long Beach, CA; Los Angeles, CA
Product Information			
Attributes of Interest:	100% Organic, All Natural, Frozen, Gluten Free Uncertified, Halal, Kosher, No Artificial Ingredients, No Preservatives, No Sugar Added, Non - GMO - EU Certified, Non - GMO - US Certified, Non-Dairy, Organic, Sugar Free, Vegan, Zero Calories		
Capacity to Import:	Alcoholic Beverages, Frozen Products	Cannot Import:	none
Products of Interest at this Event:			



T: 312.334.9200 or 215.829.9111

E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

**Natural Products Buyers Mission at Natural Products Expo West
Anaheim California 03/08/2023 - 03/09/2023
BUYER PROFILES**

Baby Food	Baby Snacks	
Bakery Products	Biscuits, Crackers, & Wafers	
Confectionery	Chocolate Confectionery	
	Sugar Confectionery	
Food Ingredients	Bakery & Confectionary Ingredients	
Plant Based Alternatives	Dairy Alternatives	
Spices & Seasonings	Seed	
	Spice	
Additional Information		

JAPAN

H.Yamamoto & Co., Ltd.



T: 312.334.9200 or 215.829.9111

E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

Natural Products Buyers Mission at Natural Products Expo West
Anaheim California 03/08/2023 - 03/09/2023
BUYER PROFILES

JAPAN

National Bussan Co Ltd (National Azabu Supermarket)



Contact Information			
Title	Name / Email / Phone		
Customer Service Manager / Buyer	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	http://www.national-azabu.com
Company Phone:	Available Upon Registration	Year Founded:	1962
Company Description:	Over 30 years working in the Japanese retail industry in various capacities including district manager, store manager, marketing manager. Working with buying team to identify and contact companies at Expo West who would like to work with National Azabu to sell and distribute to other retailers in Japan.		
Type of Business:	Importer/Distributor, Retailer	Customer(s):	Retail - Natural/Organic/Healthy, Retail - Specialty/Gourmet, Retail - Supermarket/Grocery
Facilities:	Operate small chain of supermarket in Tokyo, concentrating on expats, embassies & staff, with approximately 85% imported items from various parts of the world.	Geographic Region(s) Served:	Sales mainly Tokyo area, with distribution throughout the entire country of Japan
Industry Segment(s):	Ethnic, Frozen, Natural/Organic, Pet Food, Retail, Seafood, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):		Consolidator(s) in the US:	San Francisco, California
Preferred Port(s) of Import:	Tokyo/Yokohama	Preferred Port(s) of Export from US:	Long Beach, CA; Los Angeles, CA; Oakland, CA
Product Information			
Attributes of Interest:	100% Organic, All Natural, Ethnic, Fat Free, Gluten Free, Gluten Free Uncertified, Halal, Kosher, Natural, No Antibiotics, No Fat, No Sugar Added, Non-Dairy, Organic, Plant Based, Sugar Free, Vegan, Vegetarian		



T: 312.334.9200 or 215.829.9111

E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

**Natural Products Buyers Mission at Natural Products Expo West
Anaheim California 03/08/2023 - 03/09/2023
BUYER PROFILES**

Capacity to Import:	Alcoholic Beverages, Frozen Products	Cannot Import:	We will not be able import products into Japan, if specific information is not provided such as ingredients, flow charts, & temperature if any dairy products are involved. Required by customs regulations to import products to Japan.
----------------------------	--------------------------------------	-----------------------	--

Products of Interest at this Event:

Additional Information

Sponsored by the Organic Trade Association

We are hoping to find companies in the organic industry who want to work with National Azabu so that we can let Japanese consumers discover and choose products from the states.

JAPAN

National Bussan Co Ltd (National Azabu Supermarket)



T: 312.334.9200 or 215.829.9111

E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

**Natural Products Buyers Mission at Natural Products Expo West
Anaheim California 03/08/2023 - 03/09/2023
BUYER PROFILES**

JAPAN

Oceanus

Contact Information			
Title	Name / Email / Phone		
CEO	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.oceanus.co.jp
Company Phone:	Available Upon Registration	Year Founded:	2006
Company Description:	Oceanus has been in the import business since 2008. They import sweets, snacks, and wines mainly from the USA and Europe. Buyers from Oceans are always passionate for introducing new products from overseas to the Japan market. They are looking for something different to attract Japanese customers.		
Type of Business:	Importer/Distributor, Importer/Distributor	Customer(s):	FoodService/HORECA,FoodService/HORECA,Retail - Discount Store,Retail - Discount Store,Retail - Internet/TV,Retail - Internet/TV,Retail - Specialty/Gourmet,Retail - Supermarket/Grocery,Retail - Supermarket/Grocery
Facilities:	None	Geographic Region(s) Served:	Whole Japan
Industry Segment(s):	Bakery, Bakery, Beverages, Beverages, Confectionery, Confectionery, Private Label, Private Label, Snacks, Snacks		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	FCA	Consolidator(s) in the US:	Long Beach CA, Chicago IL, and Atlanta GA
Preferred Port(s) of Import:	Los Angeles CA, Long Beach CA, Chicago O'Hare International Airport	Preferred Port(s) of Export from US:	Long Beach, CA; Long Beach, CA; Los Angeles, CA; Los Angeles, CA
Product Information			
Attributes of Interest:	All Natural,Dairy		
Capacity to Import:	Alcoholic Beverages,Alcoholic Beverages,Dairy Products,Dairy Products	Cannot Import:	Fresh meat, fish, shellfish, vegetables or fruits.
Products of Interest at this Event:			



T: 312.334.9200 or 215.829.9111

E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

**Natural Products Buyers Mission at Natural Products Expo West
Anaheim California 03/08/2023 - 03/09/2023
BUYER PROFILES**

Bakery Products	Biscuits, Crackers, & Wafers	
	Bread	
	Breakfast Products	
	Cakes	Cakes
	Cookies	
	Granola	
	Mixes	
	Pastries/Tarts/Pies	
	Tortillas	
Confectionery	Chocolate Confectionery	
	Gum	
	Sugar Confectionery	
Dairy & Related Products	Dairy	
Pasta, Rice, & Grains	Grains	
Ready Meals	Prepared Meals	
Sweet/Savory Snacks	Cheesecake	
	Chips/Crisps	
	Fruit Snacks	
	Gelatin	
	Popcorn	
	Pretzels	
	Pudding/Custard	
	Seed Snacks	

Additional Information

This buyer is very experienced at importing US products such as Ready Crust, Welch's, Libby's Pumpkin, and more. They are also importing Organic Vally Eggnog, Kraft Macaroni Cheese, Kellogg's Special K Cereals, etc.

JAPAN

Oceanus



T: 312.334.9200 or 215.829.9111

E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

**Natural Products Buyers Mission at Natural Products Expo West
Anaheim California 03/08/2023 - 03/09/2023
BUYER PROFILES**

MEXICO

Representaciones Nyjisa

Contact Information			
Title	Name / Email / Phone		
Project Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	http://r.nyjisa.com/en/home/
Company Phone:	Available Upon Registration	Year Founded:	1989
Company Description:	Nyjisa, is an importer, distributor and brand representative, of dry products, selling to the retail, convenience and pharmacy segments, serving over 20 thousand locations from major supermarket chains such as COSTCO, LaComer, Walmart, Sam's Club, Soriana, OXXO, and other. smaller retailers. Nyjisa has a close relationship with the Mexican Government as a supplier oof food products for different programs. They currently have several own brands, offering canned vegetables, sauces, salsa, seasonings, tuna, sardines, pet food and more. Nyjisa also offers services such as merchandising, sales representation, logistics, distribution		
Type of Business:	Importer/Distributor	Customer(s):	Retail - Club Store/Warehouse, Retail - Convenience, Retail - Drugstore, Retail - Specialty/Gourmet, Retail - Supermarket/Grocery
Facilities:	Headquarter office in Monterrey, warehouse and distribution center in Monterrey and distribution center in Tijuana, and other offices in the Mexico city metropolitan area, Guadalajara and central Mexico	Geographic Region(s) Served:	Mexico, nationwide
Industry Segment(s):	Natural/Organic, Pet Food, Private Label, Retail, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	DAP FOB	Consolidator(s) in the US:	Laredo TX
Preferred Port(s) of Import:	Laredo TX	Preferred Port(s) of Export from US:	None
Product Information			



T: 312.334.9200 or 215.829.9111

E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

Natural Products Buyers Mission at Natural Products Expo West
Anaheim California 03/08/2023 - 03/09/2023
BUYER PROFILES

Attributes of Interest:	All Natural, Allergen Free, Gluten Free, Low Calorie, Low Fat, No Artificial Ingredients, No Monosodium Glutamate (MSG), No Sugar Added, Non - GMO - EU Certified, Non-Dairy, Plant Based, Smart, Sugar Free, Vegan, Vegetarian, Zero Calories		
Capacity to Import:	Not Applicable	Cannot Import:	No refrigerated, chilled, frozen. No alcohol
Products of Interest at this Event:			
Baby Food	Baby Snacks	Baby Snacks	
	Baby Supplements		
	Prepared Baby Food	Prepared Baby Food	
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers	
		Sweet Biscuits	
	Bread	Muffins	
		Pizza Crust	
	Breakfast Products	Breakfast Cereal Flakes	
		Pancakes	
		Sweetened Cereal	
		Waffles	
	Cakes	Cakes	
	Cookies	Ready-to-Bake Cookies	
		Ready-to-Eat Cookies	
	Milled Products (Flours, Starches)	Almond Flour	
		Cereal Flour	
Cereal Grains			
Cereal Groats			
Other Nut Flours			
Mixes	Dessert Mixes		
Pastries/Tarts/Pies	Ready-to-Eat Pastries & Tarts		
Eggs & Egg Products	Egg Replacer	Egg Replacer	
Fish & Seafood	Finfish	Tuna	
Food Ingredients	Bakery & Confectionary Ingredients	Bakery & Confectionary Bases	
		Bakery Coatings	
		Bakery Fillings	

MEXICO

Representaciones Nyjisa



T: 312.334.9200 or 215.829.9111

E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

**Natural Products Buyers Mission at Natural Products Expo West
Anaheim California 03/08/2023 - 03/09/2023
BUYER PROFILES**

Food Ingredients	Bakery & Confectionary Ingredients	Baking Decorations/Toppings
		Batter
		Dessert Mixes
		Dough
		Icing, Glazes, Gels
	Pancake and Waffles mixes	
	Meat Substitutes	Textured Vegetable Protein
Fruits & Nuts	Fruits, Citrus	Pineapples
	Nuts	Almonds
Pasta, Rice, & Grains	Grains	Oats
	Rice	White Rice
Pulses & Legumes	Beans	Garbanzo/Chickpea
Sauces, Dressings, Spreads & Condiments	Dressings	Salad Dressing
		Vinaigrette
	Sauces/Purees	Barbeque (BBQ) Sauce
		Liquid Cooking Sauce
		Marinade
		Tomato Puree
Tomato Sauce		
Supplements & Sweeteners	Sugars & Sweeteners	Other Sweeteners
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
		Vegetable Chips
Vegetables	Corn	Yellow Corn
	Mixed Vegetables	Mixed vegetables
	Mushrooms	Mushrooms
Additional Information		

MEXICO

Representaciones Nyjisa



T: 312.334.9200 or 215.829.9111

E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

**Natural Products Buyers Mission at Natural Products Expo West
Anaheim California 03/08/2023 - 03/09/2023
BUYER PROFILES**

NEW ZEALAND

Cook + Nelson



COOK & NELSON

Contact Information			
Title	Name / Email / Phone		
Founding Director	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	https://www.cookandnelson.com/
Company Phone:	Available Upon Registration	Year Founded:	2012
Company Description:	<p>Cook + Nelson specializes in strong brands that connect with their extensive customer base. Their distribution is to the restaurant and foodservice trade, and they supply to upscale retailers and direct consumer sales via their website platform. They currently are importing pickles, barbecue sauce, unique jams and spreads, tonics, maple syrup, and vinegars from the United States. Cook + Nelson also has great links with the consumer food media and influencers as well as with the food trade publications. They are actively seeking new U.S. products.</p> <p>Cook and Nelson are a great fit for a company that has passion behind their product, and the ability to help communicate that passion to their brand to New Zealand customers. Nic and Becs, the owners of Cook and Nelson, are very engaging and have great connections with the key food influencers in New Zealand. Much of their current product range has very strong branding and is unique in its look and style. Cook & Nelson have not introduced a new product for a while so are keen to go out and source new products for the New Zealand market.</p>		
Type of Business:	Distributor, Distributor, Importer, Importer, Importer/Distributor, Retailer	Customer(s):	Retail - Convenience, Retail - Department Store, Retail - Drugstore, Retail - Natural/Organic/Healthy, Retail - Other (Non-Food), Retail - Specialty/Gourmet, Retail - Supermarket/Grocery
Facilities:	Cook & Nelson manage imports and work with a third party logistics supplier to warehouse and distribution. Cook & Nelson have their own PR, Sales, Merchandising and Marketing teams who make sure every product is on the shelf and represented in market.	Geographic Region(s) Served:	New Zealand (North and South Island) and the Pacific Islands.



T: 312.334.9200 or 215.829.9111

E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

Natural Products Buyers Mission at Natural Products Expo West
Anaheim California 03/08/2023 - 03/09/2023
BUYER PROFILES

Industry Segment(s):	Beverages, Natural/Organic, Private Label, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW	Consolidator(s) in the US:	None
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	None
Product Information			
Attributes of Interest:	100% Organic, All Natural, Gluten Free, No Artificial Ingredients, No Preservatives, Non-Dairy, Organic, Sugar Free, Vegan, Vegetarian		
Capacity to Import:	Alcoholic Beverages, Chilled Products, Frozen Products, Meat Products	Cannot Import:	Honey
Products of Interest at this Event:			
Bakery Products	Breakfast Products	Breakfast Cereal Flakes	
		Hot Cereal	
		Muesli	
		Oats & Oatmeal	
		Other Breakfast Cereal	
	Granola	Mixed/Trail Mix	
		Plain Granola	
Beverages	Beer/Cider	Non-Alcoholic Beer	
	Sweetened/Soft-Drinks	Functional Drink	
		Soda/Pop	
Wine	Non-Alcoholic Wine		
Confectionery	Sugar Confectionery	Medicated Confectionery	
		Mints	
		Pastilles, Jellies, & Chews	
Dairy & Related Products	Non-Dairy	Other Non-Dairy Drinking Product	
Food Ingredients	Additives & Agents	Vinegar	
	Meat Substitutes	Textured Vegetable Protein	
Plant Based Alternatives	Dairy Alternatives	Dairy Alternatives	
	Meat Alternatives		
Ready Meals	Lunch Kits		

NEW ZEALAND

Cook + Nelson



T: 312.334.9200 or 215.829.9111

E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

**Natural Products Buyers Mission at Natural Products Expo West
Anaheim California 03/08/2023 - 03/09/2023
BUYER PROFILES**

Ready Meals	Processed Meat Substitutes	Veggie Burger
Sauces, Dressings, Spreads & Condiments	Condiments	Ketchup
		Mustard
		Pickled Products
		Salsa
	Sauces/Purees	Barbeque (BBQ) Sauce
		Hot Sauce
Table Sauce		
	Spreads	Jams & Preserves
Spices & Seasonings	Salt & Salt Mixtures	Flavored Salt
	Spice	Dry Spice
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
		Tortilla/Corn Chips
		Vegetable Chips
	Extruded Snacks	Extruded Snacks
	Snack Bars	Granola/Muesli Bars
		Other Snack Bars

Additional Information

We are particularly interested in plant-based meat and dairy alternatives as well as breakfast food and drink, healthy snacking, children's snack and meal solutions, and we are on the look out for light weight products such as crisps/chippies to pack the voids in our current shipments!

NEW ZEALAND

Cook + Nelson



T: 312.334.9200 or 215.829.9111

E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

**Natural Products Buyers Mission at Natural Products Expo West
Anaheim California 03/08/2023 - 03/09/2023
BUYER PROFILES**

SOUTH KOREA

Daejin Corporation

Contact Information			
Title	Name / Email / Phone		
President	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	
Company Phone:	Available Upon Registration	Year Founded:	1987
Company Description:	<p>Daejin Corporation was established in 1987. The company mission is to increase Koreans' health and wellness. Daejin Corp imports good quality of food products from all over the world and distributes throughout Korean. This company imports various products, healthy foods including Noni juice, cranberry juice concentrate, vinegar, balsamic, olive oil, bread, organic, natural foods, spread, cheese, beverages, dates, bread snack, salsa sauce, peanut butter, canned tuna, etc. from US, Italy, Greece, Spain, Sweden, Portugal, and Germany. This company is looking for specialty foods, premium foods, organic, natural and healthy foods to import from the US. Daejin has been doing business with U.S. suppliers for more than 10 years. This company is looking for functional, nutraceutical, and premium products such as,spread, jam, olive oil, salsa sauce, oil, balsamic vinegar, snack, cookie, cereal, pasta sauce, organic, natural and healthy foods, and other premium/gourmet food items from the U.S. Daejin distributes their imported products through high end, premium stores including Hyundai department stores, cafes, and online shopping malls in Korea.</p>		
Type of Business:	Importer, Importer/Distributor	Customer(s):	Retail - Department Store, Retail - Internet/TV, Retail - Natural/Organic/Healthy, Retail - Supermarket/Grocery
Facilities:	warehouse	Geographic Region(s) Served:	Korea nationwide
Industry Segment(s):	Bakery, Beverages, Health and Beauty, Natural/Organic, Retail		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW	Consolidator(s) in the US:	None
Preferred Port(s) of Import:	Busan, Incheon	Preferred Port(s) of Export from US:	None
Product Information			
Attributes of Interest:	100% Organic, All Natural, Dairy, Dietary, Gluten Free, Natural, Non - GMO - US Certified, Organic, Vegan, Vegetarian, Zero Calories		



T: 312.334.9200 or 215.829.9111

E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

Natural Products Buyers Mission at Natural Products Expo West
Anaheim California 03/08/2023 - 03/09/2023
BUYER PROFILES

Capacity to Import:	Chilled Products,Dairy Products	Cannot Import:	Alcoholic beverages
Products of Interest at this Event:			
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers	
	Bread		
	Granola	Mixed/Trail Mix	
		Plain Granola	
		Sweetened/Flavored Granola	
Beverages	Juices	Fruit Juice	
		Other Juices	
		Vegetable Juice	
Fruits & Nuts	Fruits, General	Other Fruits (General)	
Oils, Fats & Seeds	Liquid Oils	Olive Oil	
Ready Meals	Seafood	Prepared seafood	
Sauces, Dressings, Spreads & Condiments	Condiments	Salsa	
		Vinegar	
	Dressings	Salad Dressing	
		Vinaigrette	
	Sauces/Purees	Liquid Cooking Sauce	
		Pasta Sauce	
	Spreads	Jams & Preserves	
		Nut-based Spread/Nut Butter	
Other Spreads			
Supplements & Sweeteners	Antioxidants	Antioxidants	
	Dietary Fiber, Prebiotic & Probiotic		
	Dietary Supplement	Powder Supplement	
	Sugars & Sweeteners		
Sweet/Savory Snacks	Chips/Crisps		
	Fruit Snacks	Fruit Snacks	
	Pretzels	Hard Pretzels	
	Snack Bars		

SOUTH KOREA

Daejin Corporation



T: 312.334.9200 or 215.829.9111

E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

Natural Products Buyers Mission at Natural Products Expo West
Anaheim California 03/08/2023 - 03/09/2023
BUYER PROFILES

Additional Information

SOUTH KOREA

Daejin Corporation



T: 312.334.9200 or 215.829.9111

E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

**Natural Products Buyers Mission at Natural Products Expo West
Anaheim California 03/08/2023 - 03/09/2023
BUYER PROFILES**

TAIWAN

Le Food Company LTD

Contact Information			
Title	Name / Email / Phone		
Buyer	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	http://www.lefoodco.com
Company Phone:	Available Upon Registration	Year Founded:	2014
Company Description:	Le Food is rather a new company in the industry, but it has devoted itself to promote healthy eating lifestyle in Taiwan. The buyer Joanne used to live in the US for a long time, and she is excited to see what's out there to bring back for their Taiwanese customers!		
Type of Business:	Importer/Distributor	Customer(s):	Food Manufacturing,Retail - Club Store/Warehouse,Retail - Internet/TV,Retail - Natural/Organic/Healthy,Retail - Specialty/Gourmet,Retail - Supermarket/Grocery
Facilities:	N/A	Geographic Region(s) Served:	Taiwan
Industry Segment(s):	Food Ingredients, Foodservice/HRI, Natural/Organic, Private Label, Retail		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	FOB, CIF	Consolidator(s) in the US:	None
Preferred Port(s) of Import:	Keelung	Preferred Port(s) of Export from US:	Los Angeles, CA; Los Angeles, CA; Newark, NJ
Product Information			
Attributes of Interest:	100% Organic,All Natural,Natural,No Artificial Ingredients,No Preservatives,No Sugar Added,Non - GMO - EU Certified,Non-Dairy,Organic,Vegetarian		
Capacity to Import:	Not Applicable	Cannot Import:	They are currently unable to handle alcohol, GMO, meat, froze/ chilled products.
Products of Interest at this Event:			
Baby Food	Baby Snacks	Baby Snacks	
	Prepared Baby Food	Prepared Baby Food	
Bakery Products	Breakfast Products	Breakfast Cereal Flakes	



T: 312.334.9200 or 215.829.9111

E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

**Natural Products Buyers Mission at Natural Products Expo West
Anaheim California 03/08/2023 - 03/09/2023
BUYER PROFILES**

Bakery Products	Breakfast Products	Hot Cereal
		Muesli
		Oats & Oatmeal
		Other Breakfast Cereal
	Granola	Mixed/Trail Mix
		Plain Granola
Sweetened/Flavored Granola		
Beverages	Plant Based Beverages	Plant Based Beverages
Dairy & Related Products	Non-Dairy	Dried/Powder Milk Substitute
		Non-Dairy Creamer
		Other Dairy Substitute
Pasta, Rice, & Grains	Grains	Barley
Plant Based Alternatives	Dairy Alternatives	Dairy Alternatives
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
		Tortilla/Corn Chips
		Vegetable Chips
	Extruded Snacks	
	Seed Snacks	Nut snacks
		Sunflower seeds
	Snack Bars	Breakfast Bars
		Energy & Nutrition Bars
		Fruit Bars
		Granola/Muesli Bars
	Other Snack Bars	
Trail Mix	Trail Mix	
Additional Information		

TAIWAN

Le Food Company LTD



T: 312.334.9200 or 215.829.9111

E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

**Natural Products Buyers Mission at Natural Products Expo West
Anaheim California 03/08/2023 - 03/09/2023
BUYER PROFILES**

TAIWAN

Super Elephant Co., Ltd

Contact Information			
Title	Name / Email / Phone		
Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	
Company Phone:	Available Upon Registration	Year Founded:	1982
Company Description:	They import various nuts and dried fruits in bulk, then repack into retail package under their own private label: O'Natural Brand.		
Type of Business:	Importer/Distributor	Customer(s):	Retail - Department Store, Retail - Drugstore, Retail - Internet/TV, Retail - Natural/Organic/Healthy, Retail - Specialty/Gourmet, Retail - Supermarket/Grocery
Facilities:	They have their own warehouse with frozen, chilled, dry storage rooms as well as trucks for delivery.	Geographic Region(s) Served:	Entire Taiwan market
Industry Segment(s):	Confectionery, Frozen, Health and Beauty, Natural/Organic, Private Label, Retail, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	C&F, FOB	Consolidator(s) in the US:	San Francisco, CA
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	None
Product Information			
Attributes of Interest:	100% Organic, All Natural, Dried/Dehydrated, Natural, No Artificial Ingredients, No Preservatives, No Sugar Added, Non - GMO - US Certified, Non-Dairy, Organic, Plant Based, Sugar Free, Sustainably Produced, Vegan, Vegetarian		
Capacity to Import:	Alcoholic Beverages, Biotech/GMO, Chilled Products, Dairy Products, Frozen Products, Meat Products	Cannot Import:	Meat
Products of Interest at this Event:			



T: 312.334.9200 or 215.829.9111

E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

**Natural Products Buyers Mission at Natural Products Expo West
Anaheim California 03/08/2023 - 03/09/2023
BUYER PROFILES**

Fruits & Nuts	Fruits, Berry	
	Fruits, General	Raisins
	Nuts	
Pulses & Legumes	Beans	Black Beans
Sweet/Savory Snacks	Meat Snacks	Jerky
Additional Information		

TAIWAN

Super Elephant Co., Ltd



T: 312.334.9200 or 215.829.9111

E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

**Natural Products Buyers Mission at Natural Products Expo West
Anaheim California 03/08/2023 - 03/09/2023
BUYER PROFILES**

**UNITED
KINGDOM**

Community Foods

Contact Information			
Title	Name / Email / Phone		
Retail Brand Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.communityfoods.co.uk
Company Phone:	Available Upon Registration	Year Founded:	1977
Company Description:	CommunityFoods supplies both organic and natural dried foods for retail, wholesale or foodservice customers. It can provide a 50g or 5kg bag, private label or one of its own market-leading brands such as Crazy Jack, which is listed in several major multiples. Established in 1977, Community Foods offers expertise, facilities, partnerships, production, packing and warehousing. The Company's policies on ethical trading, sustainability etc can be downloaded and viewed by following the link: https://www.communityfoods.co.uk/about/our-policies		
Type of Business:	Distributor, FoodService/HORECA, Importer, Importer/Distributor, Manufacturer, Wholesaler	Customer(s):	Food Manufacturing, FoodService/HORECA, Retail - Convenience, Retail - Department Store, Retail - Internet/TV, Retail - Natural/Organic/Healthy, Retail - Specialty/Gourmet, Retail - Supermarket/Grocery
Facilities:	Offices - BRC A** accredited 80,000 sq ft production / warehouse facility	Geographic Region(s) Served:	UK, Republic of Ireland and Europe
Industry Segment(s):	Confectionery, Food Ingredients, Foodservice/HRI, Natural/Organic, Private Label, Retail, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW	Consolidator(s) in the US:	None
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	None
Product Information			
Attributes of Interest:	100% Organic, All Natural, Allergen Free, Dietary, Dried/Dehydrated		
Capacity to Import:	Not Applicable	Cannot Import:	Any food that does not meet UK and EU food legislation.



T: 312.334.9200 or 215.829.9111

E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

**Natural Products Buyers Mission at Natural Products Expo West
Anaheim California 03/08/2023 - 03/09/2023
BUYER PROFILES**

Products of Interest at this Event:		
Bakery Products	Milled Products (Flours, Starches)	
Beverages	Plant Based Beverages	Plant Based Beverages
	Sweetened/Soft-Drinks	Hot Chocolate/Cocoa Mix
Dairy & Related Products	Non-Dairy	
Plant Based Alternatives	Dairy Alternatives	Dairy Alternatives
	Meat Alternatives	Meat Alternatives
Additional Information		
Community Foods is a member of tghe NDTFA (The Nut and Dried Fruit Trade Association) the OTB (The Organic Trade Board) and the Dried Fruit Alliance.		

UNITED KINGDOM

Community Foods



T: 312.334.9200 or 215.829.9111

E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.