

Pet Food Buyers Mission at 2023 Global Pet Expo
Orlando, FL 03/21/2023 - 03/21/2023
BUYER PROFILES

BRAZIL

Pet Center Comércio e Participações S/A

Contact Information			
Title	Name / Email / Phone		
Commercial Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.petz.com.br
Company Phone:	Available Upon Registration	Year Founded:	2013
Company Description:	<p>Petz is one of the largest pet centers in Brazil, with over 200 large stores present in 21 of the 26 Brazilian states and more than 90 cities across the country. The company offers a variety of pet products, such as pet food, treats, supplementary foods and other products for dogs, cats, fish, birds, rodents, reptiles and plants, totalling over 20,000 SKUs that are supplied by more than 400 suppliers, of which 10 are from other countries. Petz imports directly from other countries, such as Europe, India and China - its international suppliers' portfolio has been expanding in recent years, and the company is aiming to continue expanding it. The stores usually go from 4,300 ft² to 20,000 ft² and also have a Pharmaceuticals section, Grooming and Vet services. The company is omnichannel, present both in physical stores and e-commerce and offers imported and national products and has recently acquired the companies Zee Dog, Petix, Cansei de Ser Gato and Cão Cidadão, which are now a part of Petz group, which has been successfully expanding over the last 7 years and will have opened 50 new stores by the end of 2022.</p>		
Type of Business:	Importer/Distributor, Retailer	Customer(s):	Animal Feed Industry, Retail - Convenience, Retail - Other (Non-Food)
Facilities:	Distribution Center, over 150 large pet stores and e-commerce.	Geographic Region(s) Served:	All regions of Brazil.
Industry Segment(s):	Pet Food		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	FOB	Consolidator(s) in the US:	None
Preferred Port(s) of Import:	Port of Santos	Preferred Port(s) of Export from US:	None
Product Information			
Attributes of Interest:	100% Organic, All Natural, Allergen Free, Contains CBD, Contains Hemp, Fat Free, Kosher, Natural, No Antibiotics, No Artificial Ingredients, No Preservatives, No Sugar Added, Non - GMO - EU Certified, Non - GMO - US Certified, Non-Dairy, Organic, Plant Based, Smart, Sugar Free, Sustainably Produced, Vegan, Vegetarian, Zero Calories		



T: 312.334.9200 or 215.829.9111

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Capacity to Import:	Not Applicable	Cannot Import:	N/A
Products of Interest at this Event:			
Food Ingredients	Additives & Agents	Texturizer	
	Meat Substitutes	Tempeh	
		Textured Vegetable Protein	
Pet Food & Pet Care Products	Pet Care	Bedding	
		Pet Bath/Skin Care	
		Pet Hair Care	
		Pet Supplements	
	Pet Food	Bird Food	
		Cat Food	
		Dog Food	
		Fish Food	
		Reptile Food	
		Small Animal Food	
	Pet Treats & Mixes	Bird Treats	
		Cat Treats	
		Dog Treats	
Small Animal Treats			
Pulses & Legumes	Peas & Lentils	Green Peas	
		Lentils	
Additional Information			
Buyer is interested in starting to import supplementary pet foods such as bones, snacks, cookies and innovative products, besides regular pet food.			

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CANADA

Curve Distribution Services

Contact Information			
Title	Name / Email / Phone		
VP Brand Development	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.curvedistribution.com
Company Phone:	Available Upon Registration	Year Founded:	2009
Company Description:	Curve Distribution Services Inc. is a distributor, broker and warehousing company that specializes in specialty food and beverage products. It is currently building a portfolio of pet food / pet care products across Canada.		
Type of Business:	Distributor, Importer/Distributor	Customer(s):	Retail - Club Store/Warehouse, Retail - Convenience, Retail - Department Store, Retail - Discount Store, Retail - Drugstore, Retail - Internet/TV, Retail - Natural/Organic/Healthy, Retail - Other (Non-Food), Retail - Specialty/Gourmet, Retail - Supermarket/Grocery
Facilities:	Warehouse in Alberta	Geographic Region(s) Served:	National
Industry Segment(s):	Beverages, Confectionery, Ethnic, Food Ingredients, Health and Beauty, Natural/Organic, Other - Non Food and Wood, Pet Food, Private Label, Retail, Seafood, Snacks		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	FOB, DDP	Consolidator(s) in the US:	
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	None
Product Information			
Attributes of Interest:	All Natural, Dried/Dehydrated, Ethnic, Gluten Free, Low Calorie, No Artificial Ingredients, No Preservatives, Organic, Plant Based, Sustainably Produced, Vegetarian		
Capacity to Import:	Not Applicable	Cannot Import:	Frozen, Chilled
Products of Interest at this Event:			
Pet Food & Pet Care Products	Pet Care		



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Pet Food & Pet Care Products	Pet Food	
	Pet Treats & Mixes	
Additional Information		
The company is looking for all types of pet food, pet treat and pet care products other than frozen or chilled.		

CANADA

Curve Distribution Services



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BUYER PROFILES

CHINA

Boqii Holding Limited

Contact Information			
Title	Name / Email / Phone		
International Purchasing	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.boqii.com
Company Phone:	Available Upon Registration	Year Founded:	2008
Company Description:	Founded in 2008, Boqii Holding Limited is one of China's leading platforms for pet supplies, providing a wide range of high quality and high value products and services, including 570+ famous international brands as well as emerging domestic Chinese brands in addition to its own private label products. In 2020, Boqii was listed on the NYSE, the first Chinese pet seller to do so. Today, the company covers over 250 cities in China, distributing to over 15000 pet stores and vet hospitals.		
Type of Business:	Distributor, Importer, Retailer, Wholesaler	Customer(s):	Retail - Internet/TV
Facilities:	5 central warehouses	Geographic Region(s) Served:	Throughout China
Industry Segment(s):	Pet Food		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	CIF	Consolidator(s) in the US:	None
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	None
Product Information			
Attributes of Interest:	100% Organic, Dietary, Dried/Dehydrated, Gluten Free, Low Calorie, Low Fat, No Antibiotics, Reduced Fat		
Capacity to Import:	Biotech/GMO, Meat Products	Cannot Import:	N/A
Products of Interest at this Event:			
Pet Food & Pet Care Products	Pet Care	Bedding	
		Pet Bath/Skin Care	
		Pet Hair Care	
		Pet Supplements	
	Pet Food	Cat Food	



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Pet Food & Pet Care Products	Pet Food	Dog Food
	Pet Treats & Mixes	Cat Treats
		Dog Treats
Additional Information		

CHINA

Boqii Holding Limited



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COLOMBIA

4 Footed S.A.S

Contact Information			
Title	Name / Email / Phone		
General Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	https://colombia.gupet.co/
Company Phone:	Available Upon Registration	Year Founded:	2017
Company Description:	4 Footed S.A.S., doing business as Gupet Colombia, is a marketplace established in 2017 dedicated to importing, exporting, and distributing food and accessories for pets. With a catalog of more than 3,500 products, they offer dry and wet food, snacks, supplements, and many accessories for cats and dogs, as well as services such as trainers, morticians, veterinarians, and walkers. They are representatives of national and Latin American brands in the country and operate through headquarters, warehouses, and points of sale in Bogota and Panamá city, with distributing capabilities countrywide in both countries. Currently, they are working on exporting their products and services to South and Central America and the United States, and are looking to establish new strategic partnerships with U.S. suppliers to expand their portfolio of products.		
Type of Business:	Importer/Distributor, Retailer, Wholesaler	Customer(s):	Retail - Convenience, Retail - Drugstore, Retail - Internet/TV, Retail - Natural/Organic/Healthy, Retail - Other (Non-Food), Retail - Specialty/Gourmet, Retail - Supermarket/Grocery
Facilities:	Warehouses, headquarters, and points of sale in Bogota and Panama City.	Geographic Region(s) Served:	Countrywide Colombia and Panama.
Industry Segment(s):	Natural/Organic, Pet Food, Retail, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW	Consolidator(s) in the US:	Miami, Florida
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	Miami, FL
Product Information			
Attributes of Interest:	100% Organic, All Natural, Allergen Free, Dried/Dehydrated, Fat Free, Gluten Free, Gluten Free Uncertified, Grain Free, Low Calorie, Low Fat, Natural, No Artificial Ingredients, No Fat, No Preservatives, No Sugar Added, Reduced Fat, Smart, Sugar Free, Sustainably Produced, Trans-fat Free, Zero Calories		



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Capacity to Import:	Meat Products	Cannot Import:	None
Products of Interest at this Event:			
Animal Feed Ingredients & Additives	Additives	Animal protein and byproducts	
		Anticaking agent	
		Antimicrobials	
		Antioxidants	
		Digestants	
		Fats & Oils	
		Other Protein	
		Palatants	
		Prebiotics	
		Preservatives	
		Probiotics	
		Supplements	
		Vitamins	
	Ingredients	Beet Pulp	
		Corn Gluten Meal	
		Flavoring Ingredients	
		Flavors	
		Vegetable protein	
		Wheat Gluten	
	Supplements	Supplements	
Bakery Products	Milled Products (Flours, Starches)	Wheat Gluten	
Pet Food & Pet Care Products	Pet Care	Bedding	
		Pet Bath/Skin Care	
		Pet Hair Care	
		Pet Supplements	
	Pet Food	Bird Food	
		Cat Food	
		Dog Food	

COLOMBIA

4 Footed S.A.S



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Pet Food & Pet Care Products	Pet Food	Fish Food
		Reptile Food
		Small Animal Food
	Pet Treats & Mixes	Bird Treats
		Cat Treats
		Dog Treats
		Small Animal Treats

Additional Information

4 Footed S.A.S., doing business as Gupet Colombia, is a marketplace established in 2017 dedicated to importing, exporting, and distributing food and accessories for pets. With a catalog of more than 3,500 products, they offer dry and wet food, snacks, supplements, and many accessories for cats and dogs, as well as services such as trainers, morticians, veterinarians, and walkers. They are representatives of national and Latin American brands in the country and operate through headquarters, warehouses, and points of sale in Bogota and Panamá city, with distributing capabilities countrywide in both countries. Currently, they are working on exporting their products and services to South and Central America and the United States, and are looking to establish new strategic partnerships with U.S. suppliers to expand their portfolio of products.

COLOMBIA

4 Footed S.A.S



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COSTA RICA

Animal Friend

Contact Information			
Title	Name / Email / Phone		
Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	https://animalfriendcr.com
Company Phone:	Available Upon Registration	Year Founded:	2014
Company Description:	<p>A leading company in the representation and distribution of prestigious brands of pet products.</p> <p>Its marketing channel is exclusively for pet stores, veterinarians and supermarkets.</p>		
Type of Business:	Distributor, Importer, Importer/Distributor	Customer(s):	Animal Feed Industry,Retail - Club Store/Warehouse,Retail - Convenience,Retail - Department Store,Retail - Other (Non-Food),Retail - Supermarket/Grocery
Facilities:	headquarter and warehouse	Geographic Region(s) Served:	Costa Rica
Industry Segment(s):	Animal Feed Ingredients, Pet Food, Private Label		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW, FOB	Consolidator(s) in the US:	Florida
Preferred Port(s) of Import:	Florida	Preferred Port(s) of Export from US:	Miami, FL; Port Everglades, FL
Product Information			
Attributes of Interest:	100% Organic,All Natural,Allergen Free,Contains CBD,Contains Hemp,Dried/Dehydrated,Gluten Free,Grain Free,Low Calorie,Natural,Non - GMO - US Certified,Organic,Plant Based,Reduced Fat,Sugar Free,Sustainably Produced,Trans-fat Free		
Capacity to Import:	Not Applicable	Cannot Import:	N/A
Products of Interest at this Event:			
Pet Food & Pet Care Products	Pet Care	Bedding	
		Pet Bath/Skin Care	



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Pet Food & Pet Care Products	Pet Care	Pet Hair Care
		Pet Supplements
	Pet Food	Cat Food
		Dog Food
	Pet Treats & Mixes	Cat Treats
		Dog Treats
Additional Information		

COSTA RICA

Animal Friend



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GUATEMALA

Banana Pet

Contact Information			
Title	Name / Email / Phone		
Imports Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	https://banana-pet.com/
Company Phone:	Available Upon Registration	Year Founded:	2015
Company Description:	Banna Pet is the largest e-commerce platform in Guatemala. The company has a wide variety of pet food products and distributes the products all over Guatemala. The company has its own distribution fleet and it is looking to become an importer in this category.		
Type of Business:	Distributor	Customer(s):	Retail - Supermarket/Grocery
Facilities:	Warehouse	Geographic Region(s) Served:	Guatemala as a country
Industry Segment(s):	Pet Food		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW OR FOB	Consolidator(s) in the US:	None
Preferred Port(s) of Import:	Santo Tomas de Castilla or Puerto Quetzal.	Preferred Port(s) of Export from US:	Miami, FL
Product Information			
Attributes of Interest:	N/A		
Capacity to Import:	Not Applicable	Cannot Import:	n/a
Products of Interest at this Event:			
Pet Food & Pet Care Products	Pet Care	Bedding	
		Pet Bath/Skin Care	
		Pet Hair Care	
		Pet Supplements	
	Pet Food	Bird Food	
		Cat Food	
		Dog Food	
		Fish Food	



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Pet Food & Pet Care Products	Pet Food	Reptile Food
	Pet Treats & Mixes	Bird Treats
		Cat Treats
		Dog Treats
		Small Animal Treats
Additional Information		
https://banana-pet.com/		

GUATEMALA

Banana Pet



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HONG KONG

Dog 818

Contact Information			
Title	Name / Email / Phone		
Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.dog818.com
Company Phone:	Available Upon Registration	Year Founded:	
Company Description:	Dog818 originally is a brick and mortar pet shop selling dog and cat food from ProPlan, Royal Canin, etc. Starting from 2007, the company increasing the number of products because of customer demand, and began importing items from countries all around the world. In 2010, the company expanded and increased its SKUs to over 4000 before launching its online store in 2011.		
Type of Business:	Importer/Distributor, Retailer	Customer(s):	Retail - Internet/TV, Retail - Other (Non-Food)
Facilities:	Retail stores in Hong Kong	Geographic Region(s) Served:	Hong Kong
Industry Segment(s):	Pet Food, Retail		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	N/A	Consolidator(s) in the US:	None
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	None
Product Information			
Attributes of Interest:	All Natural, Dried/Dehydrated, N/A, Natural		
Capacity to Import:	Not Applicable	Cannot Import:	N/A
Products of Interest at this Event:			
Pet Food & Pet Care Products	Pet Care	Pet Supplements	
	Pet Food	Cat Food	
		Dog Food	
	Pet Treats & Mixes	Cat Treats	
Dog Treats			
Additional Information			



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HONG KONG

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**SAINT VINCENT
AND THE
GRENADINES**

Premium Products LTD

Contact Information			
Title	Name / Email / Phone		
Managing Director	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	N/A
Company Phone:	Available Upon Registration	Year Founded:	2009
Company Description:	<p>Premium Products LTD (PPL) is one of the top five importers in Saint Vincent and the Grenadines and are a full-service distributor. PPL seeks to represent world renowned brands and to promote these brands so effectively, that they become the most profitable in their category.</p> <p>The company's slogan: 'People, Products, Service' inherently reflects the high regard and value which the company places on the customer, customer relations and a quality product. PPL is a relatively new but solidly-growing local distribution company which has at its foundation extensive practical knowledge of the market, immense networking capabilities, quality products at competitive prices, and trusted access to retail shelves.</p> <p>One of PPL's major focuses is to distribute products to the down trade (Mom and Pop Stores) in order to get retail sales in at least 500 stores. This is being achieved by means of using a sales system of trucks to sell and deliver goods.</p> <p>PPL currently works with bakery ingredients, including commodity-type items such as fats and oils, salt, yeast, currants, and raisins, and are also looking for items such as corn meal, corn flour, margarine, wax, and beans and legumes, among other things, to expand their range and diversity of product offerings.</p>		
Type of Business:	Distributor, Importer/Distributor	Customer(s):	Food Manufacturing, Food Service/HORECA, Retail - Convenience, Retail - Department Store, Retail - Drugstore, Retail - Supermarket/Grocery
Facilities:	Dry and Frozen Storage, 20,000 sq ft Dry palletized storage	Geographic Region(s) Served:	Saint Vincent and the Grenadines.
Industry Segment(s):	Bakery, Beverages, Confectionery, Foodservice/HRI, Pet Food, Retail, Snacks		
Shipping and Quotation Preferences			



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Preferred Incoterm(s):	FCA	Consolidator(s) in the US:	Miami, Florida	
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	Miami, FL	
Product Information				
Attributes of Interest:	Chilled, Ethnic, Frozen			
Capacity to Import:	Alcoholic Beverages, Chilled Products, Dairy Products, Frozen Products, Meat Products	Cannot Import:	Chilled and Frozen	
Products of Interest at this Event:				
Animal Feed Ingredients & Additives	Additives	Supplements		
Baby Food	Baby Snacks	Baby Snacks		
	Baby Supplements	Baby Supplements		
	Dried Baby Food	Dried Baby Food		
	Milk Formula	Follow-On/Infant Milk Formula		
		Specialty Baby Milk Formula		
		Standard Milk Formula		
	Toddler Milk Formula			
	Prepared Baby Food	Prepared Baby Food		
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers		
		Sweet Biscuits		
	Breakfast Products	Breakfast Cereal Flakes		
		Hot Cereal		
		Muesli		
		Oats & Oatmeal		
		Other Breakfast Cereal		
		Pancakes		
		Sweetened Cereal		
		Waffles		
	Cakes	Cakes		
	Cookies	Ready-to-Bake Cookies		
Ready-to-Eat Cookies				

SAINT VINCENT AND THE GRENADINES

Premium Products LTD



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Bakery Products	Granola	Mixed/Trail Mix	
		Plain Granola	
		Sweetened/Flavored Granola	
Beverages	Coffee	Ready Drink Coffee Beverage	
		Roasted Coffee	
	Juices	Fruit Juice	
		Juice Concentrate	
Confectionery	Chocolate Confectionery	Chocolate Tablets/Squares	
		Chocolate with Toys	
		Countlines	
		Seasonal Chocolate	
	Gum	Bubble Gum	
		Chewing Gum	
	Sugar Confectionery	Boiled Sweets	
		Fudge	
		Licorice	
		Lollipops	
		Marshmallows	
		Medicated Confectionery	
		Mints	
		Pastilles, Jellies, & Chews	
		Spun Sugar	
	Dairy & Related Products	Dairy	Cheese & Curd
			Milk Powder & NFDM
Non-Dairy		Almond Milk	
		Cheese	
		Dried/Powder Milk Substitute	

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Dairy & Related Products	Non-Dairy	Ice Cream/Frozen Yogurt Substitute
		Non-Dairy Creamer
		Non-Dairy Yogurt Products
		Oat Milk
		Other Dairy Substitute
		Other Non-Dairy Drinking Product
		Rice Milk
		Soy Milk
Food Ingredients	Bakery & Confectionary Ingredients	Bakery & Confectionary Bases
		Bakery Coatings
		Bakery Fillings
		Bakery Mixes
		Baking Decorations/Toppings
		Batter
		Dessert Mixes
		Dough
		Icing, Glazes, Gels
		Pancake and Waffles mixes
Other Agricultural Products (excluding food and wood)	Candles	Soy
		Wax
Pasta, Rice, & Grains	Pasta & Noodles	Egg Noodles
		Instant Noodles
		White Pasta
Pet Food & Pet Care Products	Pet Food	Bird Food
		Cat Food
		Dog Food
		Fish Food
		Reptile Food
		Small Animal Food
	Pet Treats & Mixes	Bird Treats

SAINT VINCENT AND THE GRENADINES

Premium Products LTD



T: 312.334.9200 or 215.829.9111

E: info@foodexport.org | www.foodexport.org

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Pet Food Buyers Mission at 2023 Global Pet Expo
Orlando, FL 03/21/2023 - 03/21/2023
BUYER PROFILES

Pet Food & Pet Care Products	Pet Treats & Mixes	Cat Treats
		Dog Treats
		Small Animal Treats
Pulses & Legumes	Beans	Adzuki Beans
		Black Beans
		Fava Beans
		Garbanzo/Chickpea
		Great Northern Beans
		Kidney Beans
		Navy Beans
		Otebo Beans
		Pink Beans
		Pinto Beans
		Red Beans
	Soybeans	
	Yellow eye Beans	
	Other Pulses & Legumes	Other Pulses & Legumes
	Peas & Lentils	Green Peas
		Lentils
		Yellow Peas
Sauces, Dressings, Spreads & Condiments	Condiments	Ketchup
		Mayonnaise
		Mustard
		Pickled Products
		Salsa
		Vinegar
		Sauces/Purees
		Pasta Sauce
Spices & Seasonings	Salt & Salt Mixtures	Ground Salt
		Sea Salt

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BUYER PROFILES

Sweet/Savory Snacks	Chips/Crisps	Potato Chips
		Tortilla/Corn Chips
		Vegetable Chips
	Extruded Snacks	Extruded Snacks
	Fruit Snacks	Fruit Snacks
	Snack Bars	Breakfast Bars
		Energy & Nutrition Bars
		Fruit Bars
		Granola/Muesli Bars
		Other Snack Bars
Additional Information		
They are the third-largest Distributor on the island		

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BUYER PROFILES

SINGAPORE

Huat Hock Pte Ltd

Contact Information			
Title	Name / Email / Phone		
Managing Director	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	https://www.superpets.sg/
Company Phone:	Available Upon Registration	Year Founded:	2013
Company Description:	Superpets is a pet food importer and distributor with 17 retail outlets in Singapore. The company has an extensive product range of importer items. They are now looking for OEM cat food and treats.		
Type of Business:	Importer/Distributor, Retailer	Customer(s):	Retail - Department Store, Retail - Specialty/Gourmet
Facilities:	Physical stores, warehouses, delivery trucks.	Geographic Region(s) Served:	Singapore
Industry Segment(s):	Pet Food		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	CIF, FOB	Consolidator(s) in the US:	None
Preferred Port(s) of Import:	Singapore	Preferred Port(s) of Export from US:	None
Product Information			
Attributes of Interest:	All Natural, Allergen Free		
Capacity to Import:	Not Applicable	Cannot Import:	None.
Products of Interest at this Event:			
Pet Food & Pet Care Products	Pet Care		
	Pet Food		
	Pet Treats & Mixes		
Additional Information			



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Pet Food Buyers Mission at 2023 Global Pet Expo
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BUYER PROFILES

SOUTH KOREA

Dream Pet Foods Co Ltd

Contact Information			
Title	Name / Email / Phone		
General Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	http://dreampetfood.com/
Company Phone:	Available Upon Registration	Year Founded:	1994
Company Description:	This company was established in 1994 and has imported various pet brands to the Korean market. It imports various dog and cat foods from the US, Canada, Europe, etc. This company visits 2022 Super Zoo in Las Vegas, USA to find the new US suppliers.		
Type of Business:	Distributor, Importer, Importer/Distributor	Customer(s):	Retail - Club Store/Warehouse, Retail - Department Store, Retail - Discount Store, Retail - Internet/TV, Retail - Specialty/Gourmet, Retail - Supermarket/Grocery
Facilities:	It has 3 warehouses in their head office.	Geographic Region(s) Served:	Korea nationwide
Industry Segment(s):	Pet Food		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	FOB	Consolidator(s) in the US:	None
Preferred Port(s) of Import:	Busan and Incheon	Preferred Port(s) of Export from US:	None
Product Information			
Attributes of Interest:	100% Organic, All Natural, Allergen Free, Contains CBD, Dried/Dehydrated, Fat Free, Gluten Free, Grain Free, Low Calorie, Low Fat, Non - GMO - US Certified, Organic, Reduced Fat, Sustainably Produced		
Capacity to Import:	Biotech/GMO	Cannot Import:	BSE (Bovine Spongiform Encephalopathy) prohibited items
Products of Interest at this Event:			
Animal Feed Ingredients & Additives	Additives	Supplements	
		Vitamins	



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**Pet Food Buyers Mission at 2023 Global Pet Expo
Orlando, FL 03/21/2023 - 03/21/2023
BUYER PROFILES**

Pet Food & Pet Care Products	Pet Care	Pet Bath/Skin Care
		Pet Supplements
	Pet Food	Cat Food
		Dog Food
	Pet Treats & Mixes	Cat Treats
		Dog Treats

Additional Information

According to the them, they said, "We , Dream Pet Foods have been recognized as the best partner from famous overseas brands through successful sales in the Korean market and have maintained a top position in the industry. We promise to lead the pet food market with the motto of supplying products that consumer expectations at reasonable prices through sufficient preliminary research and accurate market analysis in the fiercer pet market than ever."

SOUTH KOREA

Dream Pet Foods Co Ltd



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Pet Food Buyers Mission at 2023 Global Pet Expo
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BUYER PROFILES

SPAIN

Mascotasana Worldwide

Contact Information			
Title	Name / Email / Phone		
CEO	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.mascotasana.es
Company Phone:	Available Upon Registration	Year Founded:	
Company Description:	Wholesaler importing products form the around the globe supplying over 500 business in Spain and Portugal.		
Type of Business:	Importer/Distributor, Wholesaler	Customer(s):	Animal Feed Industry
Facilities:	Warehouses	Geographic Region(s) Served:	Spain & Portugal
Industry Segment(s):	Pet Food		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW	Consolidator(s) in the US:	None
Preferred Port(s) of Import:	Rotterdam	Preferred Port(s) of Export from US:	None
Product Information			
Attributes of Interest:	100% Organic,All Natural		
Capacity to Import:	Meat Products	Cannot Import:	NA
Products of Interest at this Event:			
Pet Food & Pet Care Products	Pet Care	Pet Hair Care	
		Pet Supplements	
	Pet Food	Bird Food	
		Cat Food	
		Dog Food	
		Fish Food	
		Small Animal Food	
	Pet Treats & Mixes	Cat Treats	



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Pet Food Buyers Mission at 2023 Global Pet Expo
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Pet Food & Pet Care Products	Pet Treats & Mixes	Dog Treats
		Small Animal Treats
Additional Information		

SPAIN

Mascotasana Worldwide



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Pet Food Buyers Mission at 2023 Global Pet Expo
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BUYER PROFILES

TAIWAN

Jun Bai Co., Ltd

Contact Information			
Title	Name / Email / Phone		
Asst. Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.junbai.com.tw
Company Phone:	Available Upon Registration	Year Founded:	1999
Company Description:	<p>Every Pet is our precious family. "Let the Pet be healthy and happy". It has been operating for 20 years (starting in 1999), mission and goals that have been followed. We hope do that the "Food, Clothes, Housing, Traffic, Education, Recreation" of the Pet will be improved, and insist on strict quality control. Junbai with a long history of dedication to the business, we have a deep understanding of the needs of the breeder and the pets. A ruthless fire in 2014 did not burn our love for pets. Instead, it allowed us to cherish all the resources we have here and move forward. Because of this, we are constantly innovating and developing various commodities with professionalism, love and enthusiasm. From the selection of ingredients such as feed food, canned food, and snacks, to the attentive selection of materials for household and outdoors. We are keeping the integrity and kindness and the love of pets and persistence. And continue to pursue excellence and balance in terms of product development, production. All this is only to provide a healthy, happy and happiness home life for the breeder and pet. We believe that love will make everything be better.</p>		
Type of Business:	Importer/Distributor	Customer(s):	Retail - Convenience,Retail - Department Store,Retail - Internet/TV,Retail - Supermarket/Grocery
Facilities:	Warehouse and Independent sales counter at department store.	Geographic Region(s) Served:	Nealy 2,300 stores across Taiwan, serve at least 95% of the market.
Industry Segment(s):	Pet Food		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW, CIF, FOB	Consolidator(s) in the US:	None
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	None
Product Information			
Attributes of Interest:	100% Organic,All Natural,Dried/Dehydrated,Hormone Free,No Antibiotics,Organic		
Capacity to Import:	Not Applicable	Cannot Import:	N/A



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**Pet Food Buyers Mission at 2023 Global Pet Expo
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BUYER PROFILES**

Products of Interest at this Event:		
Pet Food & Pet Care Products	Pet Care	Bedding
		Pet Bath/Skin Care
		Pet Hair Care
		Pet Supplements
	Pet Food	Cat Food
		Dog Food
	Pet Treats & Mixes	Cat Treats
		Dog Treats
	Additional Information	

TAIWAN

Jun Bai Co., Ltd



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Pet Food Buyers Mission at 2023 Global Pet Expo
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BUYER PROFILES

TAIWAN

Petiia Co., Ltd.

Contact Information			
Title	Name / Email / Phone		
General Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.petiia.com
Company Phone:	Available Upon Registration	Year Founded:	2005
Company Description:	Petiia Co., Ltd. are importer and distributor in Taiwan. They import pet food (dry and wet) , cat litter and toy from USA. They focus on high quality brand and introduce them to local customers.		
Type of Business:	Importer/Distributor	Customer(s):	Animal Feed Industry,Retail - Internet/TV
Facilities:	Dog/Cat food, cat litter, dog toy, pet supplements, small animal food and hay	Geographic Region(s) Served:	TAIWAN, CHINA, HONGKONG
Industry Segment(s):	Pet Food, Retail		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	FOB PORT NAME	Consolidator(s) in the US:	LOS ANGELES, CA
Preferred Port(s) of Import:	KEE LUNG, TAIWAN	Preferred Port(s) of Export from US:	Long Beach, CA
Product Information			
Attributes of Interest:	All Natural,Dried/Dehydrated,Frozen,Low Calorie		
Capacity to Import:	Not Applicable	Cannot Import:	N/A
Products of Interest at this Event:			
Pet Food & Pet Care Products	Pet Care	Pet Supplements	
	Pet Food	Bird Food	
		Cat Food	
		Dog Food	
		Small Animal Food	
	Pet Treats & Mixes	Bird Treats	
		Cat Treats	



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**Pet Food Buyers Mission at 2023 Global Pet Expo
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BUYER PROFILES**

Pet Food & Pet Care Products	Pet Treats & Mixes	Dog Treats
		Small Animal Treats
Additional Information		
<p>Products of Interest Dog or Cat Food Dry Food Type(s) of Dry Food: Flake; Pellets/Kibbles Wet Food Type(s) of Wet Food: Chunks in gravy; Chunks in jelly; Semi-moist Food Bird Food Type(s) Bird Food: Flax or other seeds Food for Small Animals: Type(s) of Food for small animals: Rabbits</p> <p>Additional comments: Interest in both Pet Treats & Mixes and Pet Supplements.</p>		

TAIWAN

Petiia Co., Ltd.



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Pet Food Buyers Mission at 2023 Global Pet Expo
Orlando, FL 03/21/2023 - 03/21/2023
BUYER PROFILES

TRINIDAD AND TOBAGO

Waller Distributors Ltd

Contact Information			
Title	Name / Email / Phone		
Chief Executive Officer/ partner	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	https://www.wallertt.com/about
Company Phone:	Available Upon Registration	Year Founded:	2018
Company Description:	Small-medium sized importer, distributor, and locally manufactured brands as well as quite a vast range of international brands based and operated in Trinidad & Tobago since 2018.		
Type of Business:	Distributor, Importer, Manufacturer, Wholesaler	Customer(s):	Food Manufacturing, Food Service/HORECA, Retail - Club Store/Warehouse, Retail - Convenience, Retail - Drugstore, Retail - Specialty/Gourmet, Retail - Supermarket/Grocery
Facilities:	In house bottling and packaging, importer and distributor of many local and international brands	Geographic Region(s) Served:	Trinidad & Tobago, they can also sell to the Regional Markets in the CARICOM area.
Industry Segment(s):	Beverages, Confectionery, Foodservice/HRI, Frozen, Pet Food, Private Label, Retail, Seafood, Snacks		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	CIF	Consolidator(s) in the US:	None
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	None
Product Information			
Attributes of Interest:	All Natural, Chilled, Dietary, Dried/Dehydrated, Halal, Low Fat, No Preservatives, No Sugar Added, Non-Dairy, Sugar Free, Vegetarian, Zero Calories		
Capacity to Import:	Chilled Products, Dairy Products, Frozen Products, Meat Products	Cannot Import:	Chemicals
Products of Interest at this Event:			
Baby Food	Baby Snacks	Baby Snacks	



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BUYER PROFILES

Baby Food	Baby Supplements	Baby Supplements
	Dried Baby Food	Dried Baby Food
	Prepared Baby Food	Prepared Baby Food
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers
		Sweet Biscuits
	Bread	Bread Crumbs/Croutons
	Breakfast Products	Breakfast Cereal Flakes
		Muesli
		Oats & Oatmeal
	Cookies	Other Breakfast Cereal
Milled Products (Flours, Starches)	Ready-to-Eat Cookies	
	Corn (Maize) Flour	
Beverages	Coffee	Corn Meal
		Mixes, Powder or Liquid
		Not Roasted Coffee
		Not Roasted Coffee, Decaffeinated
	Tea	Ready Drink Coffee Beverage
		Black Tea
		Green Tea
		Herbal Tea
		Kombucha
		White Tea
Confectionery	Gum	Bubble Gum
		Chewing Gum
	Sugar Confectionery	Boiled Sweets
		Fudge
		Licorice
		Lollipops
		Marshmallows
		Medicated Confectionery

TRINIDAD AND TOBAGO

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Confectionery	Sugar Confectionery	Mints
		Pastilles, Jellies, & Chews
		Toffees, Caramels, & Nougats
Dairy & Related Products	Dairy	Butter
		Cream
		Dairy Other
		Eggnog
		Evaporated & Condensed Milk
		Fluid Milk
		Yogurt Products & Sour Milk Drinks
	Ice Cream & Related Products	
	Non-Dairy	Almond Milk
		Cheese
Soy Milk		
Eggs & Egg Products	Liquid Eggs	Liquid Eggs - Whole
Fish & Seafood	Finfish	Pacific Salmon
		Tilapia
		Trout
		Tuna
	Other Fish & Seafood	Other fish & seafood
		Ready Meals
	Shellfish	American Lobster (<i>Homarus americanus</i>)
		Blue Mussel (<i>Mytilus edulis</i>)
		California Squid (<i>Loligo opalescens</i>)
		Clams
		Coldwater Shrimp (<i>Pandalus borealis</i>)
		Conch/Whelk
		Crab
Crayfish/Crawfish		
Oyster		

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Food Ingredients	Bakery & Confectionary Ingredients	Bakery & Confectionary Bases
		Bakery Coatings
		Bakery Fillings
		Bakery Mixes
		Baking Decorations/Toppings
		Batter
		Dessert Mixes
		Dough
		Icing, Glazes, Gels
		Pancake and Waffles mixes
	Enhancers (flavor, color)	Bouillon Stock Cubes
		Cooking Wine
		Ingredient Bits, Chips, & Crunches
	Meat Substitutes	Tofu
Fruits & Nuts	Nuts	Almonds
		Cashews
		Hazelnuts
		Macadamia
		Mixed Nuts
		Other Nuts
		Peanuts
		Pecans
		Pistachios
		Walnuts, English
Oils, Fats & Seeds	Oil Sprays	Oil Sprays
	Seeds	Sunflower Seed
	Spreadable Oils & Fats	Margarine
		Other Spreadable Oil/Fat
Pet Food & Pet Care Products	Pet Care	Bedding
		Pet Bath/Skin Care

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BUYER PROFILES

Pet Food & Pet Care Products	Pet Care	Pet Hair Care
		Pet Supplements
	Pet Food	Bird Food
		Cat Food
		Dog Food
		Reptile Food
		Small Animal Food
	Pet Treats & Mixes	Bird Treats
		Cat Treats
		Dog Treats
Small Animal Treats		
Plant Based Alternatives	Dairy Alternatives	Dairy Alternatives
	Meat Alternatives	Meat Alternatives
Ready Meals	Dinner Mixes	Dinner mixes
	Lunch Kits	Lunch kits
	Prepared Appetizers	Prepared Appetizers
	Prepared Meals	Prepared meals
	Processed Meat Substitutes	Processed Meat Substitutes
	Seafood	Prepared seafood
	Soup	Soup, Canned
Soup, Instant		
Sauces, Dressings, Spreads & Condiments	Condiments	Mayonnaise
		Pickled Products
	Dips	Dip, Other
		Hummus
	Dressings	Salad Dressing
	Sauces/Purees	Soy Sauce
		Worcestershire Sauce
	Spreads	Cheese Spread
		Chocolate spread

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Sauces, Dressings, Spreads & Condiments	Spreads	Jams & Preserves
		Nut-based Spread/Nut Butter
		Other Spreads
		Yeast-based Spread
Spices & Seasonings	Salt & Salt Mixtures	Flavored Salt
		Ground Salt
		Rock Salt
		Sea Salt
Sweet/Savory Snacks	Fruit Snacks	Fruit Snacks
	Gelatin	Gelatin/Jello
	Meat Snacks	Meat Sticks
	Popcorn	Microwave Popcorn
		Popcorn - Popped
		Popcorn - Unpopped
	Pudding/Custard	Pudding/Custard
	Snack Bars	Breakfast Bars
		Energy & Nutrition Bars
		Fruit Bars
Granola/Muesli Bars		
Other Snack Bars		
Trail Mix	Trail Mix	
Vegetables	Mixed Vegetables	Mixed vegetables
	Mushrooms	Mushrooms
	Olives	Black Olives
Green Olives		
Additional Information		
Sponsored by SUSTA		

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