

Pet Food Ingredients Buyers Mission at 2023 Pet Food Forum
Kansas City, MO 05/01/2023 - 05/01/2023
BUYER PROFILES

CHILE

Proa S.A.

Contact Information			
Title	Name / Email / Phone		
Supply and Planing Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.proa.cl
Company Phone:	Available Upon Registration	Year Founded:	1939
Company Description:	<p>Proa is a company established in 1939 and currently operating with +700 employees, specializing in importing (from Germany, Italy, Spain, and China), distributing, manufacturing, and commercializing pet food, feed, and eggs. They manufacture a wide variety of brands for their three business units: Performance and Select (for high-production livestock -poultry, pigs, cattle, sheep, rabbits, and horses); Champion Dog, Champion Cat, Champion Mini Pets, Sabrokan, and Sabrocat, offering local and imported dry food, wet food, snacks, and cat litter (for dogs, cats, and small animals). Proa is also the main egg producer in Chile with their brands Yemita and La Granja. From their headquarters in Santiago, animal feed and pet food production plant, egg farms, and egg processing plant for pasteurized liquid eggs, powdered eggs, and hard-boiled eggs, they distribute their products countrywide to different retail and wholesale channels.</p>		
Type of Business:	Distributor, Importer, Importer/Distributor, Manufacturer, Retailer	Customer(s):	Animal Feed Industry,Food Manufacturing,FoodService/HORECA,Retail - Club Store/Warehouse,Retail - Convenience,Retail - Department Store,Retail - Discount Store,Retail - Internet/TV,Retail - Other (Non-Food),Retail - Supermarket/Grocery
Facilities:	Headquarters in Santiago, 1 animal feed production plant, 1 pet food production plant, egg farms, processing plant for egg products (pasteurized liquid, powdered, hard-boiled).	Geographic Region(s) Served:	Countrywide Chile
Industry Segment(s):	Animal Feed Ingredients, Foodservice/HRI, Pet Food, Retail		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW or CIF	Consolidator(s) in the US:	None



T: 312.334.9200 or 215.829.9111

E: info@foodexport.org | www.foodexport.org

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Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	None
Product Information			
Attributes of Interest:	Natural,Organic		
Capacity to Import:	Not Applicable	Cannot Import:	None
Products of Interest at this Event:			
Animal Feed Ingredients & Additives	Additives	Acidifiers	
		Additives	
		Amino Acids	
		Animal protein and byproducts	
		Anticaking agent	
		Antimicrobials	
		Antioxidants	
		Digestants	
		Enzymes	
		Fats & Oils	
		Inoculants	
		Livestock pharmaceuticals/medication	
		Lysine	
		Microbial Feed Additives	
		Minerals	
		Mold Inhibitors	
		Non-protein Nitrogen (NPN)	
		Other Protein	
		Palatants	
		Prebiotics	
		Preservatives	
		Probiotics	
		Silage Inoculants	
		Supplements	
		Vitamins	

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Animal Feed Ingredients & Additives	Additives	Whey Products
	Ingredients	Alfalfa Meal and Pellets
		Beans/Legumes
		Beet Pulp
		Blood Plasma
		Corn Gluten Meal
		Dairy Ingredients
		Dried Distillers Grains and Soluble (DDGS)
		Flavoring Ingredients
		Flavors
		Flax
		Hay
		Meat/Bone Meal
		Milk Replacers
	Pre-Mixes	
Soy bean meal		
Sweeteners		
Vegetable protein		
Wheat Gluten		
Livestock Feeds and Grains	Finished Feeds	
	Liquid Feeds	
	Specialty feed	
Supplements	Supplements	
Eggs & Egg Products	Egg Replacer	Egg Replacer
	Eggs, In-Shell	Brown Eggs
		White Eggs
	Liquid Eggs	Liquid Egg Whites
		Liquid Eggs - Whole
Powdered Eggs	Powdered Eggs	
Oils, Fats & Seeds	Animal Fats	Beef/Bovine Fat

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Oils, Fats & Seeds	Animal Fats	Pig Fat
		Poultry Fat
		Tallow
	Liquid Oils	Botanical & Essential Oil
		Canola Oil
		Corn Oil
		Fish Oil
		Flax Seed Oil
		Olive Oil
		Other Vegetable & Seed Oil
		Palm Oil
		Peanut Oil
		Safflower Oil
		Sesame
		Soybean Oil
		Sunflower Oil
		Vegetable Oil
	Oil Sprays	Oil Sprays
	Seeds	Cotton Seed
		Flax Seed
		Linseed
		Mustard Seed
		Other Seeds
		Poppy Seed
		Safflower Seed
		Sesame Seed
		Soya Bean Seed
		Sunflower Seed
Pet Food & Pet Care Products	Pet Care	Bedding
		Pet Bath/Skin Care

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Pet Food & Pet Care Products	Pet Care	Pet Hair Care
		Pet Supplements
	Pet Food	Bird Food
		Cat Food
		Dog Food
		Fish Food
		Reptile Food
		Small Animal Food
	Pet Treats & Mixes	Bird Treats
		Cat Treats
Dog Treats		
Small Animal Treats		
Pulses & Legumes	Beans	Adzuki Beans
		Black Beans
		Fava Beans
		Garbanzo/Chickpea
		Great Northern Beans
		Kidney Beans
		Navy Beans
		Otebo Beans
		Pink Beans
		Pinto Beans
	Red Beans	
	Soybeans	
	Yellow eye Beans	
	Other Pulses & Legumes	Other Pulses & Legumes
Peas & Lentils	Green Peas	
	Lentils	
	Yellow Peas	
Supplements & Sweeteners	Antioxidants	Antioxidants

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Supplements & Sweeteners	Dietary Fiber, Prebiotic & Probiotic	Dietary Fiber, Prebiotic & Probiotic
	Dietary Supplement	Encapsulated/Tablet Supplement
		Liquid Supplement
		Powder Supplement
Minerals	Minerals	

Additional Information

Proa is a company established in 1939 and currently operating with +700 employees, specializing in importing (from Germany, Italy, Spain, and China), distributing, manufacturing, and commercializing pet food, feed, and eggs. They manufacture a wide variety of brands for their three business units: Performance and Select (for high-production livestock -poultry, pigs, cattle, sheep, rabbits, and horses); Champion Dog, Champion Cat, Champion Mini Pets, Sabrokan, and Sabrocat, offering local and imported dry food, wet food, snacks, and cat litter (for dogs, cats, and small animals). Proa is also the main egg producer in Chile with their brands Yemita and La Granja. From their headquarters in Santiago, animal feed and pet food production plant, egg farms, and egg processing plant for pasteurized liquid eggs, powdered eggs, and hard-boiled eggs, they distribute their products countrywide to different retail and wholesale channels.

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BUYER PROFILES

DOMINICAN
REPUBLIC

PETS AGROINDUSTRIAL

Contact Information			
Title	Name / Email / Phone		
PRESIDENT	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.petsagro.com
Company Phone:	Available Upon Registration	Year Founded:	1995
Company Description:	THEY ARE A COMPANY DEDICATED TO THE MANUFACTURE OF ANIMAL FEED. PETS AGROINDUSTRIAL BEGAN OPERATIONS IN MID-1994, WITH THE PRODUCTION OF EGGS AND THE COMMERCIALIZATION OF ANIMAL INPUTS. AT THE END OF 1996 THE FIRST 5,000 SQUARE METERS OF LAND WERE ACQUIRED, WHERE THE CURRENT FACILITIES ARE LOCATED.		
Type of Business:	Importer/Distributor, Manufacturer	Customer(s):	Animal Feed Industry, Retail - Supermarket/Grocery
Facilities:	MANUFACTURING PLANT, DISTRIBUTION WAREHOUSE AND ADMINISTRATIVE OFFICES	Geographic Region(s) Served:	THE DOMINICAN REPUBLIC, HAITI AND NEARBY ISLANDS
Industry Segment(s):	Pet Food		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	CIF	Consolidator(s) in the US:	None
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	None
Product Information			
Attributes of Interest:	No Artificial Ingredients, Sustainably Produced		
Capacity to Import:	Biotech/GMO, Meat Products	Cannot Import:	-
Products of Interest at this Event:			
Animal Feed Ingredients & Additives	Additives	Amino Acids	
		Animal protein and byproducts	
		Fats & Oils	
		Lysine	
		Minerals	



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Animal Feed Ingredients & Additives	Additives	Mold Inhibitors
		Palatants
		Preservatives
	Ingredients	Alfalfa Meal and Pellets
		Meat/Bone Meal
Additional Information		
-		

DOMINICAN REPUBLIC

PETS AGROINDUSTRIAL



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BUYER PROFILES

GUATEMALA

DNA Nutricion Animal



Contact Information			
Title	Name / Email / Phone		
Animal Nutrition Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	http://www.dnanutricion.com/
Company Phone:	Available Upon Registration	Year Founded:	1997
Company Description:	<p>DNA has 23 years in the animal nutrition industry. They currently operate in all of the Central America markets and are looking for new U.S. suppliers to develop new products and nutritional formulas for their customers. DNA provides pre-mixes, nutritional products, supplements, and raw materials for the production of animal feed. They currently have products for birds, livestock, dogs, cats, fish, and swine.</p> <p>DNA also develops formulas and manufactures products for other companies in the region that sell animal nutrition products. Some of the most important companies in Central America dedicated to pork meat production and swine nutritional product manufacturing are located in Guatemala, and these companies are customers of DNA.</p>		
Type of Business:	Importer, Importer/Distributor, Manufacturer	Customer(s):	Animal Feed Industry
Facilities:	Feed mill , warehouse , distribution center , office .	Geographic Region(s) Served:	Central america and the Caribbean.
Industry Segment(s):	Animal Feed Ingredients, Pet Food		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW	Consolidator(s) in the US:	None
Preferred Port(s) of Import:	Miami FL	Preferred Port(s) of Export from US:	
Product Information			
Attributes of Interest:	N/A		
Capacity to Import:	Frozen Products	Cannot Import:	n/a
Products of Interest at this Event:			
Animal Feed Ingredients & Additives	Additives	Acidifiers	
		Additives	
		Amino Acids	



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Animal Feed Ingredients & Additives	Additives	Antioxidants
		Digestants
		Enzymes
		Fats & Oils
		Other Protein
		Prebiotics
		Supplements
		Vitamins
		Whey Products
	Ingredients	Flavors
		Meat/Bone Meal
		Pre-Mixes
		Soy bean meal
		Sweeteners
Pet Food & Pet Care Products	Pet Food	Vegetable protein
		Cat Food
		Dog Food
		Fish Food
		Small Animal Food
Additional Information		
https://www.dnanutricion.com/		

GUATEMALA

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INDONESIA

PT. CENTRAL PROTEINA PRIMA TBK

Contact Information			
Title	Name / Email / Phone		
Division Head of Overseas Purchase	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	http://www.cpp.co.id/
Company Phone:	Available Upon Registration	Year Founded:	1980
Company Description:	We are the dominant integrated aquaculture shrimp and foods producer company and we continuously set the global standards for superior market-driven products with our innovation and management. CPP, Pet food divisions in one of the fastest growing business unit in the last 5 years, for example, they produced 7500-10000tonnes (cleo) cat food per month.		
Type of Business:	Importer/Distributor, Manufacturer	Customer(s):	Animal Feed Industry, Food Manufacturing, Retail - Club Store/Warehouse, Retail - Convenience, Retail - Other (Non-Food), Retail - Supermarket/Grocery
Facilities:	frozen, chilled and dry warehouses facilities, and processing facilities.	Geographic Region(s) Served:	nationwide
Industry Segment(s):	Animal Feed Ingredients, Food Ingredients, Pet Food, Retail		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	CNF /CIF	Consolidator(s) in the US:	None
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	None
Product Information			
Attributes of Interest:	N/A		
Capacity to Import:	Not Applicable	Cannot Import:	n/a
Products of Interest at this Event:			
Animal Feed Ingredients & Additives	Additives	Additives	
		Amino Acids	
		Animal protein and byproducts	



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Animal Feed Ingredients & Additives	Additives	Antioxidants
		Enzymes
		Fats & Oils
		Minerals
		Other Protein
		Palatants
		Prebiotics
		Probiotics
		Vitamins
		Yeast/Cultures
	Feed Grains	Feed Grains
	Ingredients	Blood Plasma
		Corn Gluten Meal
		Dried Distillers Grains and Soluble (DDGS)
		Meat/Bone Meal
Soy bean meal		

Additional Information

CPP group is the biggest petfood and aquaculture manufacturing in Indonesia. CPP yearly import raw material USD 240,000,000. CPP yearly import raw material from USA origin at USD 55,000,000. CPP still looking for new supplier from USA because limited existing supplier and growing business need more supply.

INDONESIA

PT. CENTRAL PROTEINA PRIMA TBK



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BUYER PROFILES

MEXICO

Protmagro

Contact Information			
Title	Name / Email / Phone		
Director & Co-Owner	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	https://protmagro.com
Company Phone:	Available Upon Registration	Year Founded:	1980
Company Description:	<p>Proteínas Marinas y Agropecuarias S.A. de C.V. (Protmagro) was established in 1993 in the Mexican fish meal and oils sector. In recent years, it has successfully expanded as a meals, oil, and fat supplier for national and international markets, as well as in new divisions such as special meals, natural antioxidants, verification lab, biofertilizers, biodiesel, and food supplement. Protmagro is recognized for having the ability to adapt to change, constantly innovating and leading their segments.</p> <p>Protmagro is focused on the sale of sea, land, and agri-industrial proteins for the pet, aquaculture, and poultry industries. They have a representative office in Hong Kong which caters to the Asian market and a representative office in Texas which coordinates the North American market and deliveries to the U.S. Nearly 95% of their value-added imports of products for the feed and pet food industries come from the U.S.</p> <p>They are very interested in finding US suppliers of PBM: meal (chicken, turkey), any protein % - feed grade, pet food grade, hydrolyzed feather meal, pork meal, beef meal, lamb meal vegetable protein, duck meat & bone meal, and super foods pet food ingredients.</p>		
Type of Business:	Distributor, Importer, Manufacturer, Wholesaler	Customer(s):	Animal Feed Industry, Food Manufacturing
Facilities:	3 facilities strategically located throughout Mexico. Main office, research and analysis laboratories, warehouse and representation offices in Texas and Hong Kong.	Geographic Region(s) Served:	Mexico, Central America, South America and Asia
Industry Segment(s):	Animal Feed Ingredients, Food Ingredients, Pet Food, Seafood		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	DDP at final destination or at the border or destination Sea port	Consolidator(s) in the US:	None
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	



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Product Information			
Attributes of Interest:	All Natural		
Capacity to Import:	Chilled Products,Dairy Products,Frozen Products,Meat Products	Cannot Import:	alcohol
Products of Interest at this Event:			
Animal Feed Ingredients & Additives	Additives	Animal protein and byproducts	
		Antimicrobials	
		Antioxidants	
		Fats & Oils	
		Non-protein Nitrogen (NPN)	
		Other Protein	
	Ingredients	Meat/Bone Meal	
		Vegetable protein	
		Wheat Gluten	
Additional Information			
Protmagro can receive in all types of transportation, but our preferred freight type is by railcar which we have the capability in all of our facilities to receive them, unload, pack and warehouse all the products.			

MEXICO

Protmagro



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TAIWAN

Foray Forage Co.

Contact Information			
Title	Name / Email / Phone		
purchasing	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.chishengfeed.com
Company Phone:	Available Upon Registration	Year Founded:	2007
Company Description:	Founded in 1971, Chi-Sheng Forage Co., Ltd.,(FORAY Forage Co., Ltd.) is located in Baozhong Township, Yunlin County, where the feed plant encompasses an area of more than 33,000 square meters. Chi-Sheng Forage (FORAY Forage Co., Ltd.) has devoted itself to researching and developing innovative high-quality feed specially customized for the climate as well as the environment of animal agriculture in Taiwan. They work with various feed for swine, chickens, ducks, geese, lambs, beef cattle, and dairy cattle. They also have factory which are doing pet food and aquatic feed.		
Type of Business:	Importer, Manufacturer, Retailer	Customer(s):	Animal Feed Industry
Facilities:	Manufacturer, Warehouse, Pet food factory, Raw material sales	Geographic Region(s) Served:	Taiwan, Malaysia, Hong Kong
Industry Segment(s):	Animal Feed Ingredients, Food Ingredients, Pet Food		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	CIF, FOB	Consolidator(s) in the US:	None
Preferred Port(s) of Import:	Long Beach and Los Angeles	Preferred Port(s) of Export from US:	Long Beach, CA; Los Angeles, CA; Norfolk, VA; Tacoma, WA
Product Information			
Attributes of Interest:	100% Organic,All Natural,Dried/Dehydrated,Gluten Free,Gluten Free Uncertified,Grain Free,Halal,Halal Uncertified,No Antibiotics,No Artificial Ingredients,No Preservatives,Non - GMO - EU Certified,Organic,Sustainably Produced		
Capacity to Import:	Biotech/GMO	Cannot Import:	Meat product (According to the policy)
Products of Interest at this Event:			
Animal Feed Ingredients & Additives	Additives	Additives	
		Amino Acids	
		Animal protein and byproducts	



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Animal Feed Ingredients & Additives	Additives	Anticaking agent
		Digestants
		Fats & Oils
		Livestock pharmaceuticals/medication
		Lysine
		Microbial Feed Additives
		Mold Inhibitors
		Probiotics
		Whey Products
	Yeast/Cultures	
	Ingredients	Beans/Legumes
		Beet Pulp
		Corn Gluten Meal
Dairy Ingredients		
Dried Distillers Grains and Soluble (DDGS)		
Flavoring Ingredients		
Flavors		
Flax		
Hay		
Meat/Bone Meal		
Livestock Feeds and Grains	Milk Replacers	
	Soy bean meal	
Supplements	Specialty feed	
Supplements	Supplements	
Supplements & Sweeteners	Vitamins	
Vegetables	Corn	Yellow Corn
Additional Information		
Market Segments: Swine, Beef Cattle, Bulk Commodities, Pet Food, Feed Ingredients, Poultry, Aquaculture		
Pet food grade chicken meal, Fish meal, soybean meal, corn, soybean		

TAIWAN

Foray Forage Co.



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VIETNAM

ACC RENOVA COMPANY LIMITED

Contact Information			
Title	Name / Email / Phone		
Business Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.viet-acc.com
Company Phone:	Available Upon Registration	Year Founded:	2009
Company Description:	<p>ACC RENOVA is an importer/ distributor of ingredients and additives for food and feed industries. They currently import many feed ingredients from the U.S. and other countries to supply feed manufacturers throughout Vietnam and is one of the leading Vietnamese companies handling imported feed ingredients.</p> <p>Founded in 2005, Viet-ACC is a young, dynamic, firm and is a privately-owned business. In order to connect all the stakeholders in the feed industry for a world worth living, they would like to work with right partners and bringing right values to the customers for everyone's benefits. Viet ACC is a reliable broker, trader, importer, distributor in the business of commodities, premix, feed additives and ingredients. They are interested in all types of feed ingredients, protein, feed additives, premixed feed products, etc. The buyer wants to source for more suppliers with more new ingredients for Vietnam's feed industry.</p>		
Type of Business:	Broker, Distributor, FoodService/HORECA, Importer, Importer/Distributor, Retailer	Customer(s):	Animal Feed Industry, FoodService/HORECA, Retail - Department Store, Retail - Natural/Organic/Healthy, Retail - Specialty/Gourmet, Retail - Supermarket/Grocery
Facilities:	Office, Warehouse, Transportation	Geographic Region(s) Served:	Whole country of Vietnam
Industry Segment(s):	Animal Feed Ingredients, Bakery, Beverages, Confectionery, Food Ingredients, Foodservice/HRI, Frozen, Health and Beauty, Natural/Organic, Retail, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	CNF, CIF	Consolidator(s) in the US:	None
Preferred Port(s) of Import:	Ho Chi Minh City port or Hai Phong port	Preferred Port(s) of Export from US:	None
Product Information			
Attributes of Interest:	100% Organic, All Natural, Dairy, Frozen, No Antibiotics, No Monosodium Glutamate (MSG), Organic, Sugar Free, Vegetarian		



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Pet Food Ingredients Buyers Mission at 2023 Pet Food Forum
Kansas City, MO 05/01/2023 - 05/01/2023
BUYER PROFILES

Capacity to Import:	Chilled Products,Dairy Products,Frozen Products,Meat Products	Cannot Import:	N/A
Products of Interest at this Event:			
Animal Feed Ingredients & Additives	Additives	Acidifiers	
		Additives	
		Amino Acids	
		Antioxidants	
		Enzymes	
		Minerals	
		Mold Inhibitors	
		Probiotics	
		Vitamins	
		Whey Products	
	Yeast/Cultures		
	Ingredients	Flavoring Ingredients	
		Flavors	
Milk Replacers			
Pre-Mixes			
Yeasts and Cultures	Yeasts and Cultures		
Pet Food & Pet Care Products	Pet Care	Pet Bath/Skin Care	
		Pet Hair Care	
		Pet Supplements	
	Pet Food	Cat Food	
		Dog Food	
	Pet Treats & Mixes	Cat Treats	
		Dog Treats	
Additional Information			
ACC Renova is importing and supplying for Feed Manufacturing Industry and Pet Foods Manufacturers in Vietnam			

VIETNAM

ACC RENOVA COMPANY LIMITED



T: 312.334.9200 or 215.829.9111

E: info@foodexport.org | www.foodexport.org

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