

Pet Food Buyers Mission at 2024 Global Pet Expo
Orlando, FL 3/19/2024 - 3/19/2024
BUYER PROFILES

China

Beijing Yunxinghe Pet Products Co., Ltd

Contact Information			
Title	Name / Email / Phone		
Technical Engineer for Companion Animal	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	
Company Phone:	Available Upon Registration	Year Founded:	2021
Company Description:	Beijing Yunxinghe Pet Products Co., LTD is a pet products agency in China, located in Beijing city. We have been passionate about serving the needs of the import of pet products companies, as the agent of overseas brands, improving distribution in China, providing high-quality products and services for pet owners. We have established a distribution network covering 40 large and medium-sized cities in China and have a professional and experienced team, especially on brand promoting.		
Type of Business:		Customer(s):	Animal Feed Industry, Retail - Club Store/Warehouse, Retail - Convenience, Retail - Department Store, Retail - Discount Store, Retail - Drugstore, Retail - Internet/TV, Retail - Other (Non-Food), Retail - Natural/Organic/Healthy, Retail - Specialty/Gourmet
Facilities:	Sales team and transit warehouse	Geographic Region (s) Served:	China nationwide
Industry Segment(s):	Health and Beauty, Pet Food		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	DDP	Consolidator(s) in the US:	
Preferred Port(s) of Import:	Beijing, China	Preferred Port(s) of Export from US:	
Product Information			
Attributes of Interest:	All Natural, Gluten Free Uncertified, Grain Free, No Antibiotics, No Monosodium Glutamate (MSG)		
Capacity to Import:		Cannot Import:	Pet food containing ingredients prohibited by Chinese law



T: 312.334.9200 or 215.829.9111
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Products of Interest at this Event:		
Product Category	Product Type	Product Sub-Type
Additional Information		



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China

Shanghai Ag Supply Chain Management Co.,Ltd.

Contact Information			
Title	Name / Email / Phone		
GM of Pet Business Unit	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	http://www.shanghaiags.com/
Company Phone:	Available Upon Registration	Year Founded:	2017
Company Description:	Shanghai Ag and its subsidiary corporation focus on introducing excellent foreign products for pets and frozen product to China. As an importer and distributor, the company has more than 35 regional distributors on its nationwide sales network, covering most cities in China.		
Type of Business:		Customer(s):	Food Manufacturing, FoodService/HORECA
Facilities:	N/A	Geographic Region (s) Served:	Mainland China
Industry Segment(s):	Frozen, Pet Food		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW	Consolidator(s) in the US:	In many cities in the US
Preferred Port(s) of Import:	Shanghai and Shenzhen port	Preferred Port(s) of Export from US:	
Product Information			
Attributes of Interest:	Dairy, Gluten Free Uncertified, Grain Free, No Artificial Ingredients, No Preservatives, Non - GMO - EU Certified, Non - GMO - US Certified		
Capacity to Import:		Cannot Import:	N/A
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Pet Food & Pet Care Products	Pet Care	Pet Bath/Skin Care	
Pet Food & Pet Care Products	Pet Care	Pet Hair Care	
Pet Food & Pet Care Products	Pet Care	Pet Supplements	
Pet Food & Pet Care Products	Pet Food	Bird Food	
Pet Food & Pet Care Products	Pet Food	Cat Food	
Pet Food & Pet Care Products	Pet Food	Dog Food	



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Pet Food & Pet Care Products	Pet Food	Reptile Food
Pet Food & Pet Care Products	Pet Food	Small Animal Food
Pet Food & Pet Care Products	Pet Treats & Mixes	Bird Treats
Pet Food & Pet Care Products	Pet Treats & Mixes	Small Animal Treats
Additional Information		



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Guatemala

AGROSAFARI CENTRAL

Contact Information			
Title	Name / Email / Phone		
Licenciada	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	https://es-la.facebook.com/agrosafari/
Company Phone:	Available Upon Registration	Year Founded:	2005
Company Description:	Agro Safari is one of the largest pet food retailers in Guatemala. With 6 stores across Guatemala City and an extensive product portfolio for pet food. The company has experience importing and registering U.S pet food brands in Guatemala.		
Type of Business:		Customer(s):	Retail - Specialty/Gourmet, Retail - Supermarket/Grocery, Retail - Convenience
Facilities:	one warehouse and six stores	Geographic Region (s) Served:	Guatemala city and most of regions outside the city.
Industry Segment(s):	Pet Food, Retail		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	FOB	Consolidator(s) in the US:	Miami FL
Preferred Port(s) of Import:	Puerto Quetzal	Preferred Port(s) of Export from US:	Miami-FL
Product Information			
Attributes of Interest:	N/A		
Capacity to Import:		Cannot Import:	n/a
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Pet Food & Pet Care Products	Pet Care	Pet Bath/Skin Care	
Pet Food & Pet Care Products	Pet Care	Pet Hair Care	
Pet Food & Pet Care Products	Pet Care	Pet Supplements	
Pet Food & Pet Care Products	Pet Food	Bird Food	
Pet Food & Pet Care Products	Pet Food	Cat Food	
Pet Food & Pet Care Products	Pet Food	Dog Food	



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Pet Food & Pet Care Products	Pet Food	Fish Food
Pet Food & Pet Care Products	Pet Food	Reptile Food
Pet Food & Pet Care Products	Pet Food	Small Animal Food
Pet Food & Pet Care Products	Pet Treats & Mixes	Bird Treats
Pet Food & Pet Care Products	Pet Treats & Mixes	Cat Treats
Pet Food & Pet Care Products	Pet Treats & Mixes	Dog Treats
Pet Food & Pet Care Products	Pet Treats & Mixes	Small Animal Treats
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Hong Kong

8 Corporation Limited

Contact Information			
Title	Name / Email / Phone		
Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.thedogsgarden.com
Company Phone:	Available Upon Registration	Year Founded:	2015
Company Description:	Founded in 2015, The Dog's Garden is a healthy lifestyle pet shop to offer something unique, natural and in style. From safe, interactive play spaces for Pawrents and VIPaws, to handpicked quality products and mpeccable, transparent grooming, The Dog's Garden is here to be the ultimate gatekeeper when it comes to what goes in or on our pawfriends. There are currently 6 outlets in Hong Kong.		
Type of Business:		Customer(s):	Retail - Convenience
Facilities:	Retail stores	Geographic Region (s) Served:	Hong Kong
Industry Segment(s):	Pet Food, Retail		
Shipping and Quotation Preferences			
Preferred Incoterm(s):		Consolidator(s) in the US:	N/A
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	
Product Information			
Attributes of Interest:	All Natural, No Artificial Ingredients, No Preservatives		
Capacity to Import:		Cannot Import:	N/A
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Pet Food & Pet Care Products	Pet Care	Bedding	
Pet Food & Pet Care Products	Pet Care	Pet Bath/Skin Care	
Pet Food & Pet Care Products	Pet Care	Pet Hair Care	
Pet Food & Pet Care Products	Pet Care	Pet Supplements	
Pet Food & Pet Care Products	Pet Food	Bird Food	
Pet Food & Pet Care Products	Pet Food	Cat Food	



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Pet Food & Pet Care Products	Pet Food	Dog Food
Pet Food & Pet Care Products	Pet Food	Fish Food
Pet Food & Pet Care Products	Pet Food	Reptile Food
Pet Food & Pet Care Products	Pet Food	Small Animal Food
Pet Food & Pet Care Products	Pet Treats & Mixes	Bird Treats
Pet Food & Pet Care Products	Pet Treats & Mixes	Cat Treats
Pet Food & Pet Care Products	Pet Treats & Mixes	Dog Treats
Pet Food & Pet Care Products	Pet Treats & Mixes	Small Animal Treats
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Japan

Oceanus

Contact Information			
Title	Name / Email / Phone		
CEO	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.oceanus.co.jp
Company Phone:	Available Upon Registration	Year Founded:	2006
Company Description:	Oceanus has been in the import business since 2008. They import sweets, snacks, and wines mainly from the USA and Europe. Buyers from Oceans are always passionate for introducing new products from overseas to the Japan market. They are looking for something different to attract Japanese customers.		
Type of Business:		Customer(s):	Retail - Supermarket/Grocery, FoodService/HORECA, Retail - Internet/TV, Retail - Discount Store, Retail - Specialty/Gourmet
Facilities:	None	Geographic Region (s) Served:	Whole Japan
Industry Segment(s):	Bakery, Beverages, Confectionery, Private Label, Snacks		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	FCA	Consolidator(s) in the US:	
Preferred Port(s) of Import:	Los Angels CA, Long Beach CA, Chicago O'Hare International Airport	Preferred Port(s) of Export from US:	Los Angeles-CA, Long Beach-CA
Product Information			
Attributes of Interest:	All Natural, Dairy		
Capacity to Import:		Cannot Import:	Fresh meat, fish, shellfish, vegetables or fruits.
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Pet Food & Pet Care Products	Pet Food	Cat Food	
Pet Food & Pet Care Products	Pet Food	Dog Food	
Pet Food & Pet Care Products	Pet Treats & Mixes	Cat Treats	



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Pet Food & Pet Care Products	Pet Treats & Mixes	Dog Treats
Additional Information		



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Korea (the Republic of)

Interpet Korea, LTD.

Contact Information			
Title	Name / Email / Phone		
Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	http://www.interpetkorea.com
Company Phone:	Available Upon Registration	Year Founded:	2002
Company Description:	This company is one of the leading major Korean pet food importers, distributors in Korea. It imports dog and cat foods, snacks, pet goods, accessories, cat liter, etc. It has its own offline retail pet stores (230 stores) in Korea nationwide. It is importing pet foods from the US, Europe, New Zealand. and Southeast Asia. It has wide distribution channels, and it also has 3 warehouses in Korea. This company's president has worked at Purina Korea and established his own company in 2002. He graduated Department of Veterinary Medicine at Seoul National University (Top University) in Korea.		
Type of Business:		Customer(s):	Retail - Club Store/Warehouse, Retail - Discount Store, Retail - Supermarket/Grocery, Retail - Convenience, Retail - Department Store, Retail - Internet/TV, Retail - Specialty/Gourmet
Facilities:	3 ware houses, 230 retail stores	Geographic Region (s) Served:	Korea nationwide
Industry Segment(s):	Pet Food, Retail		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	FOB	Consolidator(s) in the US:	
Preferred Port(s) of Import:	Busan	Preferred Port(s) of Export from US:	Los Angeles-CA, Long Beach-CA, Seattle-WA
Product Information			
Attributes of Interest:	All Natural, Allergen Free, Dried/Dehydrated, Smart		
Capacity to Import:		Cannot Import:	Pet food containing BSE ingredients (for example, beef, bison, deer, lamb) due to BSE issue by the Korean regulation
Products of Interest at this Event:			



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Product Category	Product Type	Product Sub-Type
Pet Food & Pet Care Products	Pet Care	Bedding
Pet Food & Pet Care Products	Pet Care	Pet Bath/Skin Care
Pet Food & Pet Care Products	Pet Care	Pet Hair Care
Pet Food & Pet Care Products	Pet Care	Pet Supplements
Pet Food & Pet Care Products	Pet Food	Cat Food
Pet Food & Pet Care Products	Pet Food	Dog Food
Pet Food & Pet Care Products	Pet Treats & Mixes	Cat Treats
Pet Food & Pet Care Products	Pet Treats & Mixes	Dog Treats
Additional Information		



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Peru

MULTIVET SRL

Contact Information			
Title	Name / Email / Phone		
General Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	https://multivetperu.com/
Company Phone:	Available Upon Registration	Year Founded:	1989
Company Description:	Multivet SRL is a Peruvian company with over 30 years of expertise in the Pet Food Industry. The company is dedicated to importing and distributing pet and animal feed products. Within their business portfolio, they distribute a wide range of products, with more than seven brands in their catalog focused on pet food and veterinary pharmaceutical products/supplements. The company imports a wide variety of products, mainly from Brazil and the United States. In terms of facilities, the company has different warehouses and a main office in Lima, Peru, distributing its products countrywide to retailers, wholesalers, veterinarians, and agroindustrial players.		
Type of Business:		Customer(s):	Animal Feed Industry, Retail - Supermarket/Grocery, Retail - Other (Non-Food), Retail - Department Store
Facilities:	Multivet SRL has a Main Office and warehouses in Lima, Peru.	Geographic Region (s) Served:	Countrywide in Peru.
Industry Segment(s):	Animal Feed Ingredients, Other - Non Food and Wood, Pet Food		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW	Consolidator(s) in the US:	Miami - Florida
Preferred Port(s) of Import:	n/a	Preferred Port(s) of Export from US:	
Product Information			
Attributes of Interest:	N/A		
Capacity to Import:		Cannot Import:	n/a
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Pet Food & Pet Care Products	Pet Care	Pet Bath/Skin Care	



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Pet Food & Pet Care Products	Pet Care	Pet Hair Care
Pet Food & Pet Care Products	Pet Care	Pet Supplements
Pet Food & Pet Care Products	Pet Food	Cat Food
Pet Food & Pet Care Products	Pet Food	Dog Food
Pet Food & Pet Care Products	Pet Food	Small Animal Food
Pet Food & Pet Care Products	Pet Treats & Mixes	Cat Treats
Pet Food & Pet Care Products	Pet Treats & Mixes	Dog Treats
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BUYER PROFILES

Taiwan (Province of China)

Jun Bai Co., Ltd

Contact Information			
Title	Name / Email / Phone		
Asst. Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.junbai.com.tw
Company Phone:	Available Upon Registration	Year Founded:	1999
Company Description:	<p>Every Pet is our precious family. "Let the Pet be healthy and happy". It has been operating for 20 years (starting in 1999), mission and goals that have been followed. We hope do that the "Food, Clothes, Housing, Traffic, Education, Recreation" of the Pet will be improved, and insist on strict quality control. Junbai with a long history of dedication to the business, we have a deep understanding of the needs of the breeder and the pets. A ruthless fire in 2014 did not burn our love for pets. Instead, it allowed us to cherish all the resources we have here and move forward. Because of this, we are constantly innovating and developing various commodities with professionalism, love and enthusiasm. From the selection of ingredients such as feed food, canned food, and snacks, to the attentive selection of materials for household and outdoors. We are keeping the integrity and kindness and the love of pets and persistence. And continue to pursue excellence and balance in terms of product development, production. All this is only to provide a healthy, happy and happiness home life for the breeder and pet. We believe that love will make everything be better.</p>		
Type of Business:		Customer(s):	Retail - Internet/TV, Retail - Department Store, Retail - Convenience, Retail - Supermarket/Grocery
Facilities:	Warehouse and Independent sales counter at department store.	Geographic Region (s) Served:	Nealy 2,300 stores across Taiwan, serve at least 95% of the market.
Industry Segment(s):	Pet Food		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW, CIF, FOB	Consolidator(s) in the US:	
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	
Product Information			
Attributes of Interest:	100% Organic, All Natural, Dried/Dehydrated, Hormone Free, No Antibiotics, Organic		
Capacity to Import:		Cannot Import:	N/A



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Products of Interest at this Event:

Product Category	Product Type	Product Sub-Type
Pet Food & Pet Care Products	Pet Care	Bedding
Pet Food & Pet Care Products	Pet Care	Pet Bath/Skin Care
Pet Food & Pet Care Products	Pet Care	Pet Hair Care
Pet Food & Pet Care Products	Pet Care	Pet Supplements
Pet Food & Pet Care Products	Pet Food	Cat Food
Pet Food & Pet Care Products	Pet Food	Dog Food
Pet Food & Pet Care Products	Pet Food	Small Animal Food
Pet Food & Pet Care Products	Pet Treats & Mixes	Cat Treats
Pet Food & Pet Care Products	Pet Treats & Mixes	Dog Treats
Pet Food & Pet Care Products	Pet Treats & Mixes	Small Animal Treats
Additional Information		



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**United Arab
Emirates (the)**

Emirates Co-Operative Society

Contact Information			
Title	Name / Email / Phone		
IMPORT-EXPORT MANAGER	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	https://www.emcoop.ae
Company Phone:	Available Upon Registration	Year Founded:	1994
Company Description:	<p>This is a large importer, exporter, wholesaler, distributor, retailer and foodservice, founded in 1994 in Dubai, UAE. It has 7,000 plus shareholders and has a highly selective board of directors from the government. It currently has 12 supermarket branches in Dubai. In 2004 they opened another company called "ECS General Trading". This Company also includes some food humanitarian work as part of its activities and this year alone sent 200 million metric tons to Yemen, as an example. It deals with mainly with Carrefour, Lulu and all the coops in the UAE. It imports from Germany, Poland, Italy, Uzbekistan, Kazakhstan, Libya, Iraq, South Africa and Turkey. It is in the process of signing a large contract with Australia. This company says that it is the right time for them to diversify into higher quality food and they would be very interested in doing this with the USA. They are taking a close look at the activity table and would like to attend activities as soon as possible. They have also diversified recently into real estate. It is a good prospect for joining retail and foodservice oriented buyers' missions such as the Northeast and Midwest buyers' missions. www.emcoop.ae</p>		
Type of Business:		Customer(s):	Retail - Supermarket/Grocery, Retail - Convenience, Wood Products Industry, Food Manufacturing, FoodService/HORECA, Retail - Other (Non-Food)
Facilities:	HYPERMARKETS , RETAIL , DISTRIBUTION	Geographic Region (s) Served:	GCC
Industry Segment(s):	Bakery, Beverages, Confectionery, Frozen, Natural/Organic, Other - Non Food and Wood, Private Label, Retail, Seafood, Snacks		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW, CIF	Consolidator(s) in the US:	
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	
Product Information			



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Attributes of Interest:	All Natural, Chilled, Dairy, Dried/Dehydrated, Ethnic, Fat Free, Halal, Low Calorie, Low Fat, No Artificial Ingredients, No Fat, No Preservatives, No Sugar Added, Organic, Smart, Vegetarian, Zero Calories		
Capacity to Import:		Cannot Import:	pork products and alcoholic products
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Pet Food & Pet Care Products	Pet Food	Bird Food	
Pet Food & Pet Care Products	Pet Food	Cat Food	
Pet Food & Pet Care Products	Pet Food	Dog Food	
Pet Food & Pet Care Products	Pet Food	Fish Food	
Pet Food & Pet Care Products	Pet Food	Reptile Food	
Pet Food & Pet Care Products	Pet Food	Small Animal Food	
Pet Food & Pet Care Products	Pet Treats & Mixes	Bird Treats	
Pet Food & Pet Care Products	Pet Treats & Mixes	Cat Treats	
Pet Food & Pet Care Products	Pet Treats & Mixes	Dog Treats	
Pet Food & Pet Care Products	Pet Treats & Mixes	Small Animal Treats	
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