

Sweets and Snacks Buyers Mission at the 2024 Sweets and Snacks Expo
Indianapolis, IN 5/13/2024 - 5/15/2024
BUYER PROFILES

Bermuda

Dunkley's Limited

Contact Information			
Title	Name / Email / Phone		
CFO	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	http://www.dunkleysdairy.com
Company Phone:	Available Upon Registration	Year Founded:	1930
Company Description:	<p>Dunkley's is the largest dairy products distributor and one of the largest food and beverage wholesalers/distributors in Bermuda. They represent and distribute a wide range of international products and brands and sell to both the retail and food service segments of the market.</p> <p>Dunkley's is actively searching for new products in the pet food sector. They currently represent Pedigree/Whiskas brands and are looking for complementary products. The company aims to expand in a "controlled manner" to ensure that any new lines that they add are fully (exclusively) represented and without conflict with their existing lines.</p>		
Type of Business:	Importer/ Distributor, Wholesaler	Customer(s):	Retail - Specialty/Gourmet, Retail - Drugstore, FoodService/HORECA, Retail - Natural/Organic/Healthy, Retail - Other (Non-Food), Retail - Supermarket/Grocery, Animal Feed Industry, Retail - Club Store/Warehouse, Retail - Discount Store, Retail - Convenience
Facilities:	Extensive Dry chill and Frozen Warehouse space	Geographic Region (s) Served:	Bermuda
Industry Segment(s):	Animal Feed Ingredients, Bakery, Beverages, Confectionery, Ethnic, Food Ingredients, Foodservice/HRI, Frozen, Natural/Organic, Pet Food, Retail, Seafood, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	FOB	Consolidator(s) in the US:	New Jersey, Fernandina Beach
Preferred Port(s) of Import:	Hamilton, Bermuda	Preferred Port(s) of Export from US:	Newark-NJ, Philadelphia-PA
Product Information			
Attributes of Interest:	100% Organic, All Natural, Chilled, Dairy, Dried/Dehydrated, Ethnic, Frozen, Natural, Non-Dairy, Sugar Free, Vegetarian		
Capacity to Import:		Cannot Import:	N/A



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Products of Interest at this Event:

Product Category	Product Type	Product Sub-Type
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers
Bakery Products	Biscuits, Crackers, & Wafers	Sweet Biscuits
Bakery Products	Granola	Mixed/Trail Mix
Bakery Products	Granola	Plain Granola
Bakery Products	Granola	Sweetened/Flavored Granola
Bakery Products	Mixes	Dessert Mixes
Confectionery	Chocolate Confectionery	Alfajores
Confectionery	Chocolate Confectionery	Bagged Selflines/Softlines
Confectionery	Chocolate Confectionery	Boxed Assortment Chocolates
Confectionery	Chocolate Confectionery	Chocolate Tablets/Squares
Confectionery	Chocolate Confectionery	Chocolate with Toys
Confectionery	Chocolate Confectionery	Countlines
Confectionery	Chocolate Confectionery	Seasonal Chocolate
Confectionery	Gum	Bubble Gum
Confectionery	Gum	Chewing Gum
Confectionery	Sugar Confectionery	Boiled Sweets
Confectionery	Sugar Confectionery	Fudge
Confectionery	Sugar Confectionery	Licorice
Confectionery	Sugar Confectionery	Lollipops
Confectionery	Sugar Confectionery	Marshmallows
Confectionery	Sugar Confectionery	Medicated Confectionery
Confectionery	Sugar Confectionery	Mints
Confectionery	Sugar Confectionery	Pastilles, Jellies, & Chews
Confectionery	Sugar Confectionery	Spun Sugar
Confectionery	Sugar Confectionery	Toffees, Caramels, & Nougats
Plant Based Alternatives	Dairy Alternatives	Dairy Alternatives
Plant Based Alternatives	Meat Alternatives	Meat Alternatives
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
Sweet/Savory Snacks	Chips/Crisps	Tortilla/Corn Chips
Sweet/Savory Snacks	Chips/Crisps	Vegetable Chips
Sweet/Savory Snacks	Extruded Snacks	Extruded Snacks
Sweet/Savory Snacks	Fruit Snacks	Fruit Snacks
Sweet/Savory Snacks	Gelatin	Gelatin/Jello
Sweet/Savory Snacks	Meat Snacks	Jerky



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Sweet/Savory Snacks	Meat Snacks	Meat Sticks
Sweet/Savory Snacks	Popcorn	Microwave Popcorn
Sweet/Savory Snacks	Popcorn	Popcorn - Popped
Sweet/Savory Snacks	Popcorn	Popcorn - Unpopped
Sweet/Savory Snacks	Pretzels	Hard Pretzels
Sweet/Savory Snacks	Pretzels	Soft Pretzels
Sweet/Savory Snacks	Pudding/Custard	Pudding/Custard
Sweet/Savory Snacks	Seed Snacks	Nut snacks
Sweet/Savory Snacks	Seed Snacks	Sunflower seeds
Sweet/Savory Snacks	Trail Mix	Trail Mix

Additional Information



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BUYER PROFILES

Brazil

Top Taste Representações Comerciais Ltda

Contact Information			
Title	Name / Email / Phone		
Director	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.instagram.com/toptasterepresentacao/
Company Phone:	Available Upon Registration	Year Founded:	2022
Company Description:	<p>Top Taste Representações operates within the Brazilian distribution sector, specializing in the importation and distribution of high-quality products for the retail and foodservice industries in Brazil. Their nationwide reach is facilitated through a strategic partnership with the well-regarded Santa Luzia supermarket located in São Paulo, which places a significant emphasis on premium product lines. Leveraging Santa Luzia's warehousing and import infrastructure, Top Taste reciprocates by sourcing imported items not only for the supermarket itself but also for their other customers around Brazil.</p> <p>The company supplies predominantly to convenience stores, supermarket chains, and smaller-scale retailers and imports from a wide range of countries, such as Canada, Uruguay, Indonesia, Italy, the Netherlands, France, Germany, and Switzerland. Importantly, Top Taste has a track record of successful imports from the United States, collaborating with American brands such as Doumak, Pepperidge Farm, Louisiana Hot Sauce, and Magic Time, among others. Their strategic interest lies in reestablishing these connections and reintroducing U.S. products into their distribution network throughout Brazil.</p>		
Type of Business:	Importer/Distributor	Customer(s):	FoodService/HORECA, Retail - Natural/Organic/Healthy, Retail - Supermarket/Grocery, Retail - Convenience, Retail - Specialty/Gourmet
Facilities:	A warehouse, an office, and own fleet in São Paulo.	Geographic Region (s) Served:	Brazil Nationwide
Industry Segment(s):	Confectionery, Natural/Organic, Retail, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	exw	Consolidator(s) in the US:	
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	
Product Information			



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Attributes of Interest:	Gluten Free, Low Calorie, Natural, Sugar Free		
Capacity to Import:		Cannot Import:	Organic/Honey
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers	
Bakery Products	Biscuits, Crackers, & Wafers	Sweet Biscuits	
Bakery Products	Breakfast Products	Breakfast Cereal Flakes	
Bakery Products	Breakfast Products	Muesli	
Bakery Products	Breakfast Products	Other Breakfast Cereal	
Bakery Products	Breakfast Products	Pancakes	
Bakery Products	Breakfast Products	Sweetened Cereal	
Bakery Products	Breakfast Products	Waffles	
Bakery Products	Cookies	Ready-to-Eat Cookies	
Bakery Products	Mixes	Dessert Mixes	
Bakery Products	Tortillas	Corn Tortillas	
Bakery Products	Tortillas	Flour Tortillas	
Bakery Products	Tortillas	Other Tortillas	
Beverages	Coffee	Mixes, Powder or Liquid	
Confectionery	Chocolate Confectionery	Alfajores	
Confectionery	Chocolate Confectionery	Bagged Selflines/Softlines	
Confectionery	Chocolate Confectionery	Boxed Assortment Chocolates	
Confectionery	Chocolate Confectionery	Chocolate Tablets/Squares	
Confectionery	Chocolate Confectionery	Chocolate with Toys	
Confectionery	Chocolate Confectionery	Countlines	
Confectionery	Chocolate Confectionery	Seasonal Chocolate	
Confectionery	Gum	Bubble Gum	
Confectionery	Gum	Chewing Gum	
Confectionery	Sugar Confectionery	Boiled Sweets	
Confectionery	Sugar Confectionery	Fudge	
Confectionery	Sugar Confectionery	Licorice	
Confectionery	Sugar Confectionery	Lollipops	
Confectionery	Sugar Confectionery	Marshmallows	
Confectionery	Sugar Confectionery	Mints	
Confectionery	Sugar Confectionery	Pastilles, Jellies, & Chews	
Confectionery	Sugar Confectionery	Toffees, Caramels, & Nougats	



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Fruits & Nuts	Fruits, Berry	Mixed Berries
Fruits & Nuts	Fruits, Berry	Other Berries
Fruits & Nuts	Nuts	Mixed Nuts
Sauces, Dressings, Spreads & Condiments	Condiments	Salsa
Sauces, Dressings, Spreads & Condiments	Dressings	Salad Dressing
Sauces, Dressings, Spreads & Condiments	Dressings	Vinaigrette
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Barbeque (BBQ) Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Chocolate
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Cocktail/Tartar Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Horseradish
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Hot Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Worcestershire Sauce
Sauces, Dressings, Spreads & Condiments	Spreads	Chocolate spread
Sauces, Dressings, Spreads & Condiments	Spreads	Jams & Preserves
Sauces, Dressings, Spreads & Condiments	Spreads	Nut-based Spread/Nut Butter
Sauces, Dressings, Spreads & Condiments	Spreads	Other Spreads
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
Sweet/Savory Snacks	Chips/Crisps	Tortilla/Corn Chips
Sweet/Savory Snacks	Chips/Crisps	Tortilla/Corn Chips
Sweet/Savory Snacks	Chips/Crisps	Vegetable Chips
Sweet/Savory Snacks	Extruded Snacks	Extruded Snacks
Sweet/Savory Snacks	Fruit Snacks	Fruit Snacks
Sweet/Savory Snacks	Meat Snacks	Jerky
Sweet/Savory Snacks	Meat Snacks	Meat Sticks
Sweet/Savory Snacks	Pretzels	Hard Pretzels
Sweet/Savory Snacks	Pretzels	Soft Pretzels



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Sweet/Savory Snacks	Seed Snacks	Nut snacks
Sweet/Savory Snacks	Seed Snacks	Sunflower seeds
Sweet/Savory Snacks	Snack Bars	Breakfast Bars
Sweet/Savory Snacks	Snack Bars	Energy & Nutrition Bars
Sweet/Savory Snacks	Snack Bars	Fruit Bars
Sweet/Savory Snacks	Snack Bars	Granola/Muesli Bars
Sweet/Savory Snacks	Snack Bars	Other Snack Bars
Additional Information		



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BUYER PROFILES

Canada

Global Appetite Inc

Contact Information			
Title	Name / Email / Phone		
Partner	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.globalappetite.com
Company Phone:	Available Upon Registration	Year Founded:	2008
Company Description:	Global Appetite was formed in 2008 and represents a diverse portfolio of food and beverage products imported from over 24 countries, including the USA. As of today, they import (and represent) approx 500 containers per year for major CPG companies like Nestle (Milo/Maggi/Eyc), Dole, Arizona Beverages and many others. Their primary focus is multicultural products and natural foods across multiple categories, including snacks, baked goods, sauces and beverages. Their account team hold relationships with every major retailer in Canada.		
Type of Business:	Importer	Customer(s):	Retail - Discount Store, Retail - Convenience, Retail - Supermarket/Grocery, Retail - Drugstore, Retail - Club Store/Warehouse, Retail - Department Store, Retail - Natural/Organic/Healthy
Facilities:	Sales office in Ontario and regional representation in Quebec and Western Canada (BC)	Geographic Region (s) Served:	All of Canada
Industry Segment(s):	Bakery, Beverages, Confectionery, Ethnic, Frozen, Health and Beauty, Natural/Organic, Private Label, Retail, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	FOB, CIF or DAP	Consolidator(s) in the US:	
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	
Product Information			
Attributes of Interest:	100% Organic, All Natural, Ethnic, Halal, No Artificial Ingredients, No Preservatives, Non - GMO - US Certified, Non-Dairy, Plant Based, Sustainably Produced, Vegan		
Capacity to Import:		Cannot Import:	Deal mostly in full container loads,
Products of Interest at this Event:			



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Product Category	Product Type	Product Sub-Type
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers
Bakery Products	Biscuits, Crackers, & Wafers	Sweet Biscuits
Bakery Products	Breakfast Products	Breakfast Cereal Flakes
Bakery Products	Breakfast Products	Hot Cereal
Bakery Products	Breakfast Products	Muesli
Bakery Products	Breakfast Products	Oats & Oatmeal
Bakery Products	Breakfast Products	Other Breakfast Cereal
Bakery Products	Breakfast Products	Pancakes
Bakery Products	Breakfast Products	Sweetened Cereal
Bakery Products	Breakfast Products	Waffles
Bakery Products	Cookies	Ready-to-Bake Cookies
Bakery Products	Cookies	Ready-to-Eat Cookies
Bakery Products	Granola	Mixed/Trail Mix
Bakery Products	Granola	Plain Granola
Bakery Products	Granola	Sweetened/Flavored Granola
Bakery Products	Tortillas	Corn Tortillas
Bakery Products	Tortillas	Flour Tortillas
Bakery Products	Tortillas	Other Tortillas
Beverages	Beer/Cider	Ale
Beverages	Beer/Cider	Cider/Perry
Beverages	Beer/Cider	Craft Beer
Beverages	Beer/Cider	Hard Ginger Beer
Beverages	Beer/Cider	Lager
Beverages	Beer/Cider	Malt Beverages
Beverages	Beer/Cider	Non-Alcoholic Beer
Beverages	Beer/Cider	Porter
Beverages	Beer/Cider	Ready to drink/High-Strength Malt Beverage Premixes
Beverages	Beer/Cider	Stout
Beverages	Coffee	Coffee Husks
Beverages	Coffee	Mixes, Powder or Liquid
Beverages	Coffee	Not Roasted Coffee
Beverages	Coffee	Not Roasted Coffee, Decaffeinated
Beverages	Coffee	Ready Drink Coffee Beverage
Beverages	Coffee	Roasted Coffee



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Beverages	Coffee	Roasted Coffee, Decaffeinated
Beverages	Plant Based Beverages	Plant Based Beverages
Beverages	Sweetened/Soft-Drinks	Energy Drink
Beverages	Sweetened/Soft-Drinks	Functional Drink
Beverages	Sweetened/Soft-Drinks	Hot Chocolate/Cocoa Mix
Beverages	Sweetened/Soft-Drinks	Soda/Pop
Beverages	Sweetened/Soft-Drinks	Soft Drink Concentrate
Beverages	Sweetened/Soft-Drinks	Sport Drink
Confectionery	Chocolate Confectionery	Alfajores
Confectionery	Chocolate Confectionery	Bagged Selflines/Softlines
Confectionery	Chocolate Confectionery	Boxed Assortment Chocolates
Confectionery	Chocolate Confectionery	Chocolate Tablets/Squares
Confectionery	Chocolate Confectionery	Chocolate with Toys
Confectionery	Chocolate Confectionery	Countlines
Confectionery	Chocolate Confectionery	Seasonal Chocolate
Confectionery	Sugar Confectionery	Marshmallows
Confectionery	Sugar Confectionery	Medicated Confectionery
Confectionery	Sugar Confectionery	Mints
Confectionery	Sugar Confectionery	Pastilles, Jellies, & Chews
Confectionery	Sugar Confectionery	Spun Sugar
Confectionery	Sugar Confectionery	Toffees, Caramels, & Nougats
Fruits & Nuts	Nuts	Almonds
Fruits & Nuts	Nuts	Cashews
Fruits & Nuts	Nuts	Chestnuts
Fruits & Nuts	Nuts	Hazelnuts
Fruits & Nuts	Nuts	Macadamia
Fruits & Nuts	Nuts	Mixed Nuts
Fruits & Nuts	Nuts	Other Nuts
Fruits & Nuts	Nuts	Peanuts
Fruits & Nuts	Nuts	Pecans
Fruits & Nuts	Nuts	Pistachios
Fruits & Nuts	Nuts	Soy Nuts
Fruits & Nuts	Nuts	Walnuts, Black
Fruits & Nuts	Nuts	Walnuts, English
Plant Based Alternatives	Dairy Alternatives	Dairy Alternatives
Plant Based Alternatives	Meat Alternatives	Meat Alternatives



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Pulses & Legumes	Beans	Adzuki Beans
Pulses & Legumes	Beans	Black Beans
Pulses & Legumes	Beans	Fava Beans
Pulses & Legumes	Beans	Garbanzo/Chickpea
Pulses & Legumes	Beans	Great Northern Beans
Pulses & Legumes	Beans	Kidney Beans
Pulses & Legumes	Beans	Navy Beans
Pulses & Legumes	Beans	Otebo Beans
Pulses & Legumes	Beans	Pink Beans
Pulses & Legumes	Beans	Pinto Beans
Pulses & Legumes	Beans	Red Beans
Pulses & Legumes	Beans	Soybeans
Pulses & Legumes	Beans	Yellow eye Beans
Pulses & Legumes	Other Pulses & Legumes	Other Pulses & Legumes
Pulses & Legumes	Peas & Lentils	Green Peas
Pulses & Legumes	Peas & Lentils	Lentils
Pulses & Legumes	Peas & Lentils	Yellow Peas
Ready Meals	Dinner Mixes	Dinner mixes
Ready Meals	Lunch Kits	Lunch kits
Ready Meals	Prepared Appetizers	Prepared Appetizers
Ready Meals	Prepared Salads	Prepared salads
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Barbeque (BBQ) Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Chocolate
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Cocktail/Tartar Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Dry Sauce/Powder Mix
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Gravy
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Horseradish
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Hot Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Liquid Cooking Sauce



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Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Marinade
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Pasta Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Soy Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Table Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Tomato Puree
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Tomato Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Worcestershire Sauce
Sauces, Dressings, Spreads & Condiments	Spreads	Cheese Spread
Sauces, Dressings, Spreads & Condiments	Spreads	Chocolate spread
Sauces, Dressings, Spreads & Condiments	Spreads	Jams & Preserves
Sauces, Dressings, Spreads & Condiments	Spreads	Nut-based Spread/Nut Butter
Sauces, Dressings, Spreads & Condiments	Spreads	Other Spreads
Sauces, Dressings, Spreads & Condiments	Spreads	Yeast-based Spread
Spices & Seasonings	Herbs	Dried/Ground Herb
Spices & Seasonings	Herbs	Fresh Herbs
Spices & Seasonings	Pepper	Ground Pepper
Spices & Seasonings	Pepper	Pepper Corns
Spices & Seasonings	Salt & Salt Mixtures	Flavored Salt
Spices & Seasonings	Salt & Salt Mixtures	Ground Salt
Spices & Seasonings	Salt & Salt Mixtures	Rock Salt
Spices & Seasonings	Salt & Salt Mixtures	Sea Salt
Spices & Seasonings	Seed	Ground Seed
Spices & Seasonings	Seed	Whole Seed
Spices & Seasonings	Spice	Dry Spice
Spices & Seasonings	Spice	Extract, Other
Spices & Seasonings	Spice	Extract, Vanilla



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Spices & Seasonings	Spice	Fresh/Raw Spice
Supplements & Sweeteners	Dietary Fiber, Prebiotic & Probiotic	Dietary Fiber, Prebiotic & Probiotic
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
Sweet/Savory Snacks	Chips/Crisps	Tortilla/Corn Chips
Sweet/Savory Snacks	Chips/Crisps	Vegetable Chips
Sweet/Savory Snacks	Extruded Snacks	Extruded Snacks
Sweet/Savory Snacks	Fruit Snacks	Fruit Snacks
Sweet/Savory Snacks	Popcorn	Microwave Popcorn
Sweet/Savory Snacks	Popcorn	Popcorn - Popped
Sweet/Savory Snacks	Popcorn	Popcorn - Unpopped
Sweet/Savory Snacks	Seed Snacks	Nut snacks
Sweet/Savory Snacks	Seed Snacks	Sunflower seeds
Sweet/Savory Snacks	Snack Bars	Breakfast Bars
Sweet/Savory Snacks	Snack Bars	Energy & Nutrition Bars
Sweet/Savory Snacks	Snack Bars	Fruit Bars
Sweet/Savory Snacks	Snack Bars	Granola/Muesli Bars
Sweet/Savory Snacks	Snack Bars	Granola/Muesli Bars
Sweet/Savory Snacks	Snack Bars	Other Snack Bars
Sweet/Savory Snacks	Trail Mix	Trail Mix
Additional Information		



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BUYER PROFILES

China

Beijing Uniworld International Trading Co., Ltd.

Contact Information			
Title	Name / Email / Phone		
Purchasing Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	http://www.uitfood.com
Company Phone:	Available Upon Registration	Year Founded:	2009
Company Description:	Founded in 2009, Beijing Uniworld International Trading Co., Ltd. is an importer and wholesaler which engaged in operating high-quality dairy product, breakfast cereals, chocolate, candy and other snacks from Europe and America. Their main customer group include high-end supermarket, catering industry and sub-distributors. They have comprehensive warehouse and logistics centers in Beijing and Guangzhou to serve customers.		
Type of Business:	Importer, Wholesaler	Customer(s):	Retail - Convenience, Retail - Club Store/Warehouse, Retail - Department Store, Retail - Natural/Organic/Healthy, Retail - Specialty/Gourmet, Retail - Other (Non-Food), Retail - Supermarket/Grocery, Retail - Drugstore, Retail - Discount Store, Retail - Internet/TV, FoodService/HORECA
Facilities:	5000 square meters warehouse with all modern facilities; 40 persons Sales Team. 6 professional buyers	Geographic Region (s) Served:	Whole China
Industry Segment(s):	Bakery, Beverages, Confectionery, Frozen, Natural/Organic, Private Label, Retail, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW, FOB, CIF China main ports	Consolidator(s) in the US:	
Preferred Port(s) of Import:	Xingang, Shanghai, Ningbo	Preferred Port(s) of Export from US:	Long Beach-CA, Miami-FL, Los Angeles-CA
Product Information			
Attributes of Interest:	All Natural, Dried/Dehydrated, No Sugar Added, Non - GMO - US Certified, Smart, Zero Calories		
Capacity to Import:		Cannot Import:	GMO foods



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Products of Interest at this Event:

Product Category	Product Type	Product Sub-Type
Baby Food	Baby Snacks	Baby Snacks
Baby Food	Dried Baby Food	Dried Baby Food
Bakery Products	Bread	Bagels
Bakery Products	Bread	Muffins
Bakery Products	Breakfast Products	Breakfast Cereal Flakes
Bakery Products	Breakfast Products	Hot Cereal
Bakery Products	Breakfast Products	Muesli
Bakery Products	Breakfast Products	Oats & Oatmeal
Bakery Products	Breakfast Products	Waffles
Bakery Products	Cakes	Cakes
Bakery Products	Cookies	Ready-to-Bake Cookies
Bakery Products	Cookies	Ready-to-Eat Cookies
Bakery Products	Granola	Mixed/Trail Mix
Bakery Products	Granola	Plain Granola
Bakery Products	Granola	Sweetened/Flavored Granola
Bakery Products	Milled Products (Flours, Starches)	Wheat Gluten
Bakery Products	Milled Products (Flours, Starches)	Wheat/Meslin Flour
Bakery Products	Mixes	Dessert Mixes
Bakery Products	Tortillas	Corn Tortillas
Beverages	Beer/Cider	Ale
Beverages	Beer/Cider	Craft Beer
Beverages	Beer/Cider	Non-Alcoholic Beer
Beverages	Coffee	Ready Drink Coffee Beverage
Beverages	Hard Seltzer	Hard Seltzer
Beverages	Juices	Fruit Juice
Beverages	Juices	Juice Concentrate
Beverages	Juices	Vegetable Juice
Beverages	Liqueur & Spirits	Gin & Geneva
Beverages	Liqueur & Spirits	Whiskey
Beverages	Sweetened/Soft-Drinks	Hot Chocolate/Cocoa Mix
Beverages	Sweetened/Soft-Drinks	Soda/Pop
Beverages	Sweetened/Soft-Drinks	Soft Drink Concentrate
Beverages	Tea	Black Tea
Beverages	Tea	Green Tea



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Beverages	Tea	Kombucha
Beverages	Water	Carbonated Water
Beverages	Water	Flavored Water
Beverages	Water	Mineral Water
Beverages	Water	Water
Beverages	Wine	Alcoholic Wine
Confectionery	Chocolate Confectionery	Boxed Assortment Chocolates
Confectionery	Chocolate Confectionery	Chocolate Tablets/Squares
Confectionery	Chocolate Confectionery	Chocolate with Toys
Confectionery	Chocolate Confectionery	Seasonal Chocolate
Confectionery	Gum	Bubble Gum
Confectionery	Gum	Chewing Gum
Confectionery	Sugar Confectionery	Lollipops
Confectionery	Sugar Confectionery	Marshmallows
Confectionery	Sugar Confectionery	Medicated Confectionery
Confectionery	Sugar Confectionery	Mints
Dairy & Related Products	Dairy	Buttermilk
Dairy & Related Products	Dairy	Cheese & Curd
Dairy & Related Products	Dairy	Dairy & Related Products - Dairy - Whey & Whey Products
Dairy & Related Products	Dairy	Yogurt Products & Sour Milk Drinks
Dairy & Related Products	Ice Cream & Related Products	Ice Cream
Dairy & Related Products	Non-Dairy	Other Non-Dairy Drinking Product
Dairy & Related Products	Non-Dairy	Rice Milk
Fruits & Nuts	Nuts	Almonds
Fruits & Nuts	Nuts	Cashews
Fruits & Nuts	Nuts	Chestnuts
Fruits & Nuts	Nuts	Hazelnuts
Fruits & Nuts	Nuts	Mixed Nuts
Oils, Fats & Seeds	Liquid Oils	Canola Oil
Oils, Fats & Seeds	Liquid Oils	Corn Oil
Oils, Fats & Seeds	Liquid Oils	Olive Oil
Oils, Fats & Seeds	Liquid Oils	Sunflower Oil
Oils, Fats & Seeds	Oil Sprays	Oil Sprays
Ready Meals	Soup	Soup, Canned
Ready Meals	Soup	Soup, Instant



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Sauces, Dressings, Spreads & Condiments	Dressings	Salad Dressing
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Barbeque (BBQ) Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Chocolate
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Tomato Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Worcestershire Sauce
Additional Information		



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Sweets and Snacks Buyers Mission at the 2024 Sweets and Snacks Expo
Indianapolis, IN 5/13/2024 - 5/15/2024
BUYER PROFILES

Colombia

Nutrition Link SAS

Contact Information			
Title	Name / Email / Phone		
Development & Marketing Associate Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	http://www.nutrilink.com.co
Company Phone:	Available Upon Registration	Year Founded:	2010
Company Description:	<p>Nutrilink® (Nutrition Link SAS) is an exclusive agent, representative, business developer, and importer of specialty food ingredients, cutting-edge finished products, and contract manufacturing/private label solutions for processors, manufacturers, and retailers in the food, beverages, supplements and nutritional industries across Colombia, Ecuador, Peru, and Costa Rica, operating through three different business units: Novelty ingredients (Nutrilink), Food Concept Development Unit (Foodtura), and Business Development and Marketing Unit (Vevinc).</p> <p>Nutrilink is constantly looking for strategic partners interested in building a profitable and sustainable business in Latin America by offering customized development and solutions for their clients with value-added and easy solution ingredients, processing or supply-chain enhancer ingredients, novelty experiences or fun delivery ingredients, and cutting edge functional/nutritional powerhouse ingredients, with appropriate technical specifications and quality that comply with applicable regulatory legislation, while also offering a comprehensive advisory service. Currently, they are exclusive agents, acting as a sales force in Latin America, for renowned U.S. suppliers such as Graceland Fruit, Microdried, Virginia Dare, Draco, Valley Fig, Creative Foods, Milne Fruit, Parker Products, SensoryEffects / Balchem, and Snack Innovations, among others.</p>		
Type of Business:	Importer	Customer(s):	Food Manufacturing
Facilities:	One office in Bogota, and third-party warehouses in Cartagena and Buenaventura	Geographic Region (s) Served:	Colombia (main market) Ecuador, Peru, Panama, Costa Rica, Dominican Republic, Guatemala
Industry Segment(s):	Bakery, Beverages, Confectionery, Food Ingredients, Health and Beauty, Natural/Organic, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW, FOB	Consolidator(s) in the US:	Miami / Doral, FL
Preferred Port(s) of Import:	Cartagena and Barranquilla	Preferred Port(s) of Export from US:	Oakland-CA, Newark-NJ, Newark-NY, Miami-FL, Houston-TX



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Product Information

Attributes of Interest:	All Natural, Allergen Free, Dried/Dehydrated, Fat Free, Gluten Free, Gluten Free Uncertified, Hormone Free, Kosher, Natural, No Artificial Ingredients, No Fat, No Sugar Added, Non - GMO - EU Certified, Non - GMO - US Certified, Non-Dairy, Organic, Plant Based, Sugar Free, Vegan		
Capacity to Import:		Cannot Import:	Products that are subject to origin certification, regulatory licenses, and/or quota (like some dairy products); however, due to the U.S.-Col FTA, any product is feasible to be imported, and the buyer is able to provide the needed assistance in case it's required.

Products of Interest at this Event:

Product Category	Product Type	Product Sub-Type
Baby Food	Baby Snacks	Baby Snacks
Baby Food	Dried Baby Food	Dried Baby Food
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers
Bakery Products	Biscuits, Crackers, & Wafers	Sweet Biscuits
Bakery Products	Breakfast Products	Waffles
Bakery Products	Milled Products (Flours, Starches)	Almond Flour
Bakery Products	Milled Products (Flours, Starches)	Other Nut Flours
Bakery Products	Milled Products (Flours, Starches)	Potato Flour
Bakery Products	Milled Products (Flours, Starches)	Rice Flour
Bakery Products	Milled Products (Flours, Starches)	Rye Flour
Bakery Products	Pastries/Tarts/Pies	Cheesecake
Beverages	Coffee	Ready Drink Coffee Beverage
Beverages	Plant Based Beverages	Plant Based Beverages
Confectionery	Chocolate Confectionery	Alfajores
Confectionery	Chocolate Confectionery	Bagged Selflines/Softlines
Confectionery	Chocolate Confectionery	Boxed Assortment Chocolates
Confectionery	Chocolate Confectionery	Chocolate Tablets/Squares
Confectionery	Chocolate Confectionery	Chocolate with Toys
Confectionery	Chocolate Confectionery	Countlines
Confectionery	Chocolate Confectionery	Seasonal Chocolate
Confectionery	Sugar Confectionery	Boiled Sweets
Confectionery	Sugar Confectionery	Fudge
Confectionery	Sugar Confectionery	Licorice
Confectionery	Sugar Confectionery	Lollipops
Confectionery	Sugar Confectionery	Marshmallows



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Confectionery	Sugar Confectionery	Medicated Confectionery
Confectionery	Sugar Confectionery	Mints
Confectionery	Sugar Confectionery	Pastilles, Jellies, & Chews
Confectionery	Sugar Confectionery	Spun Sugar
Confectionery	Sugar Confectionery	Toffees, Caramels, & Nougats
Dairy & Related Products	Ice Cream & Related Products	Ice Cream Novelty
Dairy & Related Products	Non-Dairy	Almond Milk
Dairy & Related Products	Non-Dairy	Dried/Powder Milk Substitute
Dairy & Related Products	Non-Dairy	Oat Milk
Dairy & Related Products	Non-Dairy	Other Non-Dairy Drinking Product
Dairy & Related Products	Non-Dairy	Rice Milk
Eggs & Egg Products	Egg Replacer	Egg Replacer
Food Ingredients	Additives & Agents	Particles and Inclusions
Food Ingredients	Additives & Agents	Protein (Plant/Animal)
Food Ingredients	Additives & Agents	Protein (Plant/Animal)
Food Ingredients	Bakery & Confectionery Ingredients	Bakery Fillings
Food Ingredients	Bakery & Confectionery Ingredients	Baking Decorations/Toppings
Food Ingredients	Enhancers (flavor, color)	Ingredient Bits, Chips, & Crunches
Food Ingredients	Meat Substitutes	Textured Vegetable Protein
Fruits & Nuts	Nuts	Almonds
Fruits & Nuts	Nuts	Cashews
Fruits & Nuts	Nuts	Chestnuts
Fruits & Nuts	Nuts	Hazelnuts
Fruits & Nuts	Nuts	Macadamia
Fruits & Nuts	Nuts	Mixed Nuts
Fruits & Nuts	Nuts	Other Nuts
Fruits & Nuts	Nuts	Peanuts
Fruits & Nuts	Nuts	Pecans
Fruits & Nuts	Nuts	Pistachios
Fruits & Nuts	Nuts	Soy Nuts
Fruits & Nuts	Nuts	Walnuts, Black
Fruits & Nuts	Nuts	Walnuts, English
Meats & Related Products	Processed Meats	Bacon
Meats & Related Products	Processed Meats	Jerky/Dried
Plant Based Alternatives	Dairy Alternatives	Dairy Alternatives
Plant Based Alternatives	Meat Alternatives	Meat Alternatives



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Pulses & Legumes	Other Pulses & Legumes	Other Pulses & Legumes
Sauces, Dressings, Spreads & Condiments	Spreads	Cheese Spread
Sauces, Dressings, Spreads & Condiments	Spreads	Chocolate spread
Sauces, Dressings, Spreads & Condiments	Spreads	Jams & Preserves
Sauces, Dressings, Spreads & Condiments	Spreads	Nut-based Spread/Nut Butter
Sauces, Dressings, Spreads & Condiments	Spreads	Other Spreads
Sauces, Dressings, Spreads & Condiments	Spreads	Yeast-based Spread
Supplements & Sweeteners	Dietary Fiber, Prebiotic & Probiotic	Dietary Fiber, Prebiotic & Probiotic
Supplements & Sweeteners	Dietary Fiber, Prebiotic & Probiotic	Dietary Fiber, Prebiotic & Probiotic
Supplements & Sweeteners	Sugars & Sweeteners	Agave
Supplements & Sweeteners	Sugars & Sweeteners	Brown Rice Syrup
Supplements & Sweeteners	Sugars & Sweeteners	Malt Product
Supplements & Sweeteners	Sugars & Sweeteners	Maple Sugar
Sweet/Savory Snacks	Chips/Crisps	Vegetable Chips
Sweet/Savory Snacks	Extruded Snacks	Extruded Snacks
Sweet/Savory Snacks	Fruit Snacks	Fruit Snacks
Sweet/Savory Snacks	Meat Snacks	Jerky
Sweet/Savory Snacks	Meat Snacks	Meat Sticks
Sweet/Savory Snacks	Pretzels	Hard Pretzels
Sweet/Savory Snacks	Pretzels	Soft Pretzels
Sweet/Savory Snacks	Snack Bars	Breakfast Bars
Sweet/Savory Snacks	Snack Bars	Energy & Nutrition Bars
Sweet/Savory Snacks	Snack Bars	Fruit Bars
Sweet/Savory Snacks	Snack Bars	Granola/Muesli Bars
Sweet/Savory Snacks	Snack Bars	Other Snack Bars
Additional Information		



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Sweets and Snacks Buyers Mission at the 2024 Sweets and Snacks Expo
Indianapolis, IN 5/13/2024 - 5/15/2024
BUYER PROFILES

Costa Rica

Aqua Comercial

Contact Information			
Title	Name / Email / Phone		
General Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	
Company Phone:	Available Upon Registration	Year Founded:	2016
Company Description:	Multichannel importer and distributor, specialized in high quality consumer products at a competitive price, being a fast, efficient and reliable option that can be found in the market. Created in 2016 and consolidated in the DTT, wholesale and modern channels.		
Type of Business:	Importer/Distributor	Customer(s):	Retail - Club Store/Warehouse, Retail - Discount Store, Retail - Natural/Organic/Healthy, Retail - Supermarket/Grocery, Retail - Convenience, Retail - Department Store, Retail - Specialty/Gourmet
Facilities:	3 warehouses, own fleet trucks, storage and 1 office	Geographic Region (s) Served:	all Costa Rica
Industry Segment(s):	Bakery, Beverages, Confectionery, Foodservice/HRI, Health and Beauty, Natural/Organic, Pet Food, Private Label, Retail, Seafood, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	CFR	Consolidator(s) in the US:	Miami
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	
Product Information			
Attributes of Interest:	100% Organic, Dairy, Dried/Dehydrated, Fat Free, Gluten Free, Organic, Plant Based, Smart, Sugar Free		
Capacity to Import:		Cannot Import:	N/A
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Baby Food	Baby Supplements	Baby Supplements	



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Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers
Bakery Products	Biscuits, Crackers, & Wafers	Sweet Biscuits
Bakery Products	Breakfast Products	Breakfast Cereal Flakes
Bakery Products	Breakfast Products	Breakfast Cereal Flakes
Bakery Products	Breakfast Products	Oats & Oatmeal
Bakery Products	Breakfast Products	Oats & Oatmeal
Bakery Products	Breakfast Products	Pancakes
Bakery Products	Breakfast Products	Sweetened Cereal
Bakery Products	Breakfast Products	Waffles
Bakery Products	Cakes	Cakes
Bakery Products	Cookies	Ready-to-Eat Cookies
Bakery Products	Milled Products (Flours, Starches)	Potato Flakes
Bakery Products	Mixes	Dessert Mixes
Bakery Products	Tortillas	Corn Tortillas
Bakery Products	Tortillas	Flour Tortillas
Beverages	Beer/Cider	Ale
Beverages	Beer/Cider	Lager
Beverages	Coffee	Ready Drink Coffee Beverage
Beverages	Hard Seltzer	Hard Seltzer
Beverages	Juices	Fruit Juice
Beverages	Liqueur & Spirits	Cocktail Mix & Base
Beverages	Water	Flavored Water
Confectionery	Chocolate Confectionery	Alfajores
Confectionery	Chocolate Confectionery	Bagged Selflines/Softlines
Confectionery	Chocolate Confectionery	Boxed Assortment Chocolates
Confectionery	Chocolate Confectionery	Chocolate Tablets/Squares
Confectionery	Chocolate Confectionery	Chocolate with Toys
Confectionery	Chocolate Confectionery	Countlines
Confectionery	Chocolate Confectionery	Seasonal Chocolate
Confectionery	Gum	Bubble Gum
Confectionery	Gum	Chewing Gum
Confectionery	Sugar Confectionery	Boiled Sweets
Confectionery	Sugar Confectionery	Fudge
Confectionery	Sugar Confectionery	Lollipops
Confectionery	Sugar Confectionery	Marshmallows
Confectionery	Sugar Confectionery	Medicated Confectionery



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Confectionery	Sugar Confectionery	Mints
Confectionery	Sugar Confectionery	Pastilles, Jellies, & Chews
Confectionery	Sugar Confectionery	Toffees, Caramels, & Nougats
Dairy & Related Products	Dairy	Evaporated & Condensed Milk
Dairy & Related Products	Dairy	Milk Powder & NFDM
Dairy & Related Products	Non-Dairy	Almond Milk
Dairy & Related Products	Non-Dairy	Cheese
Dairy & Related Products	Non-Dairy	Non-Dairy Creamer
Dairy & Related Products	Non-Dairy	Other Dairy Substitute
Dairy & Related Products	Non-Dairy	Other Non-Dairy Drinking Product
Food Ingredients	Bakery & Confectionary Ingredients	Baking Decorations/Toppings
Food Ingredients	Bakery & Confectionary Ingredients	Dessert Mixes
Food Ingredients	Bakery & Confectionary Ingredients	Dessert Mixes
Food Ingredients	Bakery & Confectionary Ingredients	Pancake and Waffles mixes
Food Ingredients	Bakery & Confectionary Ingredients	Pancake and Waffles mixes
Food Ingredients	Enhancers (flavor, color)	Ingredient Bits, Chips, & Crunches
Fruits & Nuts	Fruits, General	Mixed Fruits
Fruits & Nuts	Nuts	Almonds
Fruits & Nuts	Nuts	Cashews
Fruits & Nuts	Nuts	Macadamia
Fruits & Nuts	Nuts	Mixed Nuts
Fruits & Nuts	Nuts	Peanuts
Fruits & Nuts	Nuts	Pecans
Fruits & Nuts	Nuts	Pistachios
Oils, Fats & Seeds	Liquid Oils	Canola Oil
Oils, Fats & Seeds	Liquid Oils	Corn Oil
Oils, Fats & Seeds	Liquid Oils	Olive Oil
Oils, Fats & Seeds	Oil Sprays	Oil Sprays
Oils, Fats & Seeds	Spreadable Oils & Fats	Margarine
Sweet/Savory Snacks	Cheesecake	Cheesecake
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
Sweet/Savory Snacks	Chips/Crisps	Tortilla/Corn Chips
Sweet/Savory Snacks	Chips/Crisps	Vegetable Chips
Sweet/Savory Snacks	Extruded Snacks	Extruded Snacks
Sweet/Savory Snacks	Fruit Snacks	Fruit Snacks
Sweet/Savory Snacks	Gelatin	Gelatin/Jello



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Sweet/Savory Snacks	Meat Snacks	Jerky
Sweet/Savory Snacks	Meat Snacks	Meat Sticks
Sweet/Savory Snacks	Popcorn	Microwave Popcorn
Sweet/Savory Snacks	Popcorn	Microwave Popcorn
Sweet/Savory Snacks	Seed Snacks	Nut snacks
Sweet/Savory Snacks	Seed Snacks	Sunflower seeds
Sweet/Savory Snacks	Snack Bars	Energy & Nutrition Bars
Sweet/Savory Snacks	Trail Mix	Trail Mix
Additional Information		



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Sweets and Snacks Buyers Mission at the 2024 Sweets and Snacks Expo
Indianapolis, IN 5/13/2024 - 5/15/2024
BUYER PROFILES

Fiji

NEWWORLD IGA

Contact Information			
Title	Name / Email / Phone		
CATEGORY BUYER	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	https://www.newworld.com.fj/
Company Phone:	Available Upon Registration	Year Founded:	1930
Company Description:	<p>Newworld holds and operates the master franchise for IGA in Fiji. The family business started in 1930 in the humble beginnings of a small grocery shop. Later, the business grew and the Company started opening a chain of supermarkets, serving the major towns and cities in Viti Levu and Vanua Levu – the two major islands of Fiji. Currently, the group has 17 supermarkets with a total strength of around 1000 employees.</p> <p>Despite its expansion, the company has managed to keep its focus on the important aspects of the supermarket business – THE CUSTOMER – by always striving to provide superior customer service. This is the company’s competitive edge – along with its family values and Fijian roots.</p>		
Type of Business:	Importer, Retailer	Customer(s):	Retail - Specialty/Gourmet, Retail - Convenience, Retail - Discount Store, Retail - Supermarket/Grocery, Retail - Natural/Organic/Healthy, Retail - Other (Non-Food)
Facilities:	Centralized Bakery, Centralized Distribution Center, Supermarkets	Geographic Region (s) Served:	Fiji Islands
Industry Segment(s):	Bakery, Beverages, Confectionery, Food Ingredients, Frozen, Health and Beauty, Natural/Organic, Other - Non Food and Wood, Pet Food, Private Label, Retail, Seafood, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	FIS, FOB & CIF	Consolidator(s) in the US:	Long BEach
Preferred Port(s) of Import:	Los Angeles	Preferred Port(s) of Export from US:	Long Beach-CA
Product Information			
Attributes of Interest:	100% Organic, All Natural, Dietary, Fat Free, Frozen, Gluten Free, Halal, Low Calorie, Low Fat, No Artificial Ingredients, No Fat, No Sugar Added, Non - GMO - US Certified, Non-Dairy, Organic, Reduced Fat, Smart, Sugar Free, Vegan, Vegetarian, Zero Calories		



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Capacity to Import:		Cannot Import:	Meat, Poultry and some extended Dairy products. Pathway from the USA is yet to be established.
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Products of Interest at this Event:

Product Category	Product Type	Product Sub-Type
Animal Feed Ingredients & Additives	Ingredients	Beans/Legumes
Bakery Products	Breakfast Products	Breakfast Cereal Flakes
Bakery Products	Breakfast Products	Other Breakfast Cereal
Bakery Products	Breakfast Products	Waffles
Bakery Products	Cookies	Ready-to-Eat Cookies
Bakery Products	Granola	Mixed/Trail Mix
Bakery Products	Granola	Mixed/Trail Mix
Bakery Products	Granola	Plain Granola
Bakery Products	Granola	Sweetened/Flavored Granola
Beverages	Beer/Cider	Ale
Beverages	Beer/Cider	Cider/Perry
Beverages	Beer/Cider	Craft Beer
Beverages	Coffee	Not Roasted Coffee
Beverages	Coffee	Ready Drink Coffee Beverage
Beverages	Coffee	Roasted Coffee
Beverages	Juices	Fruit Juice
Beverages	Liqueur & Spirits	Distilled Spirit
Beverages	Sweetened/Soft-Drinks	Energy Drink
Beverages	Sweetened/Soft-Drinks	Soda/Pop
Beverages	Tea	Black Tea
Beverages	Tea	Green Tea
Beverages	Wine	Alcoholic Wine
Confectionery	Chocolate Confectionery	Bagged Selflines/Softlines
Confectionery	Chocolate Confectionery	Boxed Assortment Chocolates
Confectionery	Chocolate Confectionery	Chocolate Tablets/Squares
Confectionery	Chocolate Confectionery	Seasonal Chocolate
Confectionery	Gum	Bubble Gum
Confectionery	Gum	Chewing Gum
Confectionery	Sugar Confectionery	Boiled Sweets
Confectionery	Sugar Confectionery	Fudge
Confectionery	Sugar Confectionery	Lollipops



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Confectionery	Sugar Confectionery	Mints
Confectionery	Sugar Confectionery	Pastilles, Jellies, & Chews
Dairy & Related Products	Non-Dairy	Other Dairy Substitute
Dairy & Related Products	Non-Dairy	Other Non-Dairy Drinking Product
Food Ingredients	Bakery & Confectionary Ingredients	Bakery & Confectionary Bases
Food Ingredients	Bakery & Confectionary Ingredients	Bakery Coatings
Food Ingredients	Bakery & Confectionary Ingredients	Bakery Fillings
Fruits & Nuts	Nuts	Almonds
Fruits & Nuts	Nuts	Mixed Nuts
Fruits & Nuts	Nuts	Other Nuts
Oils, Fats & Seeds	Oil Sprays	Oil Sprays
Other Agricultural Products (excluding food and wood)	Candles	Wax
Other Agricultural Products (excluding food and wood)	Health & Beauty Products	Bath Products
Other Agricultural Products (excluding food and wood)	Health & Beauty Products	Hand Soap
Other Agricultural Products (excluding food and wood)	Planting Seeds	Fruit & Vegetable Seeds
Pasta, Rice, & Grains	Pasta & Noodles	Other Pasta/Noodle
Plant Based Alternatives	Meat Alternatives	Meat Alternatives
Pulses & Legumes	Peas & Lentils	Lentils
Ready Meals	Soup	Soup, Canned
Sauces, Dressings, Spreads & Condiments	Condiments	Ketchup
Sauces, Dressings, Spreads & Condiments	Dips	Dip, Other
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Tomato Puree
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Tomato Sauce
Spices & Seasonings	Herbs	Dried/Ground Herb
Spices & Seasonings	Spice	Dry Spice
Supplements & Sweeteners	Dietary Supplement	Encapsulated/Tablet Supplement
Supplements & Sweeteners	Sugars & Sweeteners	Other Sweeteners
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
Sweet/Savory Snacks	Extruded Snacks	Extruded Snacks
Sweet/Savory Snacks	Fruit Snacks	Fruit Snacks



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Sweet/Savory Snacks	Meat Snacks	Jerky
Sweet/Savory Snacks	Meat Snacks	Meat Sticks
Sweet/Savory Snacks	Popcorn	Popcorn - Popped
Sweet/Savory Snacks	Pretzels	Hard Pretzels
Sweet/Savory Snacks	Pudding/Custard	Pudding/Custard
Sweet/Savory Snacks	Seed Snacks	Nut snacks
Sweet/Savory Snacks	Seed Snacks	Sunflower seeds
Sweet/Savory Snacks	Snack Bars	Other Snack Bars
Additional Information		



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Sweets and Snacks Buyers Mission at the 2024 Sweets and Snacks Expo
Indianapolis, IN 5/13/2024 - 5/15/2024
BUYER PROFILES

Honduras

AM Foods

Contact Information			
Title	Name / Email / Phone		
General Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	https://afsdistributors.com/
Company Phone:	Available Upon Registration	Year Founded:	2014
Company Description:	AM Foods is one of the most important food distributors in Honduras, the company specialized in american food brands. Currently they operate in both retail and food service, some of the brands they currently represent in Honduras are Heinz, Post, Kraft, Planters and Motts. Currently the company is actively looking for new U.S brands to import and distribute in Honduras.		
Type of Business:	Importer/Distributor	Customer(s):	Retail - Convenience, Retail - Department Store, FoodService/HORECA, Retail - Discount Store, Retail - Club Store/Warehouse, Retail - Supermarket/Grocery
Facilities:	Warehouse , distribution centar and office.	Geographic Region (s) Served:	Honduras as a country.
Industry Segment(s):	Beverages, Confectionery, Foodservice/HRI, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW , CIF , FOB	Consolidator(s) in the US:	MIAMI, FL
Preferred Port(s) of Import:	Puerto Cortes	Preferred Port(s) of Export from US:	Miami-FL
Product Information			
Attributes of Interest:	N/A		
Capacity to Import:		Cannot Import:	n/a. Company website: https://afsdistributors.com/es/
Products of Interest at this Event:			



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Product Category	Product Type	Product Sub-Type
Bakery Products	Breakfast Products	Other Breakfast Cereal
Bakery Products	Breakfast Products	Pancakes
Bakery Products	Breakfast Products	Waffles
Bakery Products	Cookies	Ready-to-Bake Cookies
Bakery Products	Cookies	Ready-to-Eat Cookies
Bakery Products	Granola	Plain Granola
Beverages	Sweetened/Soft-Drinks	Energy Drink
Beverages	Sweetened/Soft-Drinks	Functional Drink
Beverages	Sweetened/Soft-Drinks	Soda/Pop
Beverages	Sweetened/Soft-Drinks	Sport Drink
Confectionery	Chocolate Confectionery	Chocolate Tablets/Squares
Confectionery	Chocolate Confectionery	Chocolate with Toys
Confectionery	Chocolate Confectionery	Seasonal Chocolate
Ready Meals	Dinner Mixes	Dinner mixes
Ready Meals	Pizza	Pizza
Ready Meals	Soup	Soup, Canned
Ready Meals	Soup	Soup, Instant
Sauces, Dressings, Spreads & Condiments	Condiments	Ketchup
Sauces, Dressings, Spreads & Condiments	Condiments	Mayonnaise
Sauces, Dressings, Spreads & Condiments	Condiments	Mustard
Sauces, Dressings, Spreads & Condiments	Dips	Bean Dip
Sauces, Dressings, Spreads & Condiments	Dips	Dip, Other
Sauces, Dressings, Spreads & Condiments	Dips	Hummus
Sauces, Dressings, Spreads & Condiments	Dressings	Salad Dressing
Sauces, Dressings, Spreads & Condiments	Dressings	Vinaigrette
Supplements & Sweeteners	Sugars & Sweeteners	Honey
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
Sweet/Savory Snacks	Chips/Crisps	Tortilla/Corn Chips
Sweet/Savory Snacks	Chips/Crisps	Vegetable Chips



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Sweet/Savory Snacks	Extruded Snacks	Extruded Snacks
Sweet/Savory Snacks	Fruit Snacks	Fruit Snacks
Sweet/Savory Snacks	Gelatin	Gelatin/Jello
Sweet/Savory Snacks	Meat Snacks	Jerky
Sweet/Savory Snacks	Meat Snacks	Meat Sticks
Sweet/Savory Snacks	Popcorn	Microwave Popcorn
Sweet/Savory Snacks	Popcorn	Popcorn - Popped
Sweet/Savory Snacks	Popcorn	Popcorn - Unpopped
Sweet/Savory Snacks	Pretzels	Hard Pretzels
Sweet/Savory Snacks	Pretzels	Hard Pretzels
Sweet/Savory Snacks	Pretzels	Soft Pretzels
Sweet/Savory Snacks	Pretzels	Soft Pretzels
Sweet/Savory Snacks	Pudding/Custard	Pudding/Custard
Sweet/Savory Snacks	Seed Snacks	Nut snacks
Sweet/Savory Snacks	Seed Snacks	Sunflower seeds
Sweet/Savory Snacks	Snack Bars	Breakfast Bars
Sweet/Savory Snacks	Snack Bars	Energy & Nutrition Bars
Sweet/Savory Snacks	Snack Bars	Fruit Bars
Sweet/Savory Snacks	Snack Bars	Granola/Muesli Bars
Sweet/Savory Snacks	Snack Bars	Other Snack Bars
Sweet/Savory Snacks	Trail Mix	Trail Mix
Additional Information		



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Sweets and Snacks Buyers Mission at the 2024 Sweets and Snacks Expo
Indianapolis, IN 5/13/2024 - 5/15/2024
BUYER PROFILES

Korea (the Republic of)

Wow Commerce

Contact Information			
Title	Name / Email / Phone		
President	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	n/a
Company Phone:	Available Upon Registration	Year Founded:	2018
Company Description:	This company imports mainly candy, jelly, caramel, snack, biscuit, cookie, chocolate, chip, etc. from Japan, Indonesia, Southeast Asia and Europe. It distributes to hypermarket, supermarket, convenience stores, online shopping malls in Korea. She is looking for US sweet and snack products. She has been working in food import business for 20 years.		
Type of Business:	Importer/Distributor	Customer(s):	Retail - Convenience, Retail - Discount Store, Retail - Club Store/Warehouse, Retail - Supermarket/Grocery
Facilities:	1 Warehouse	Geographic Region (s) Served:	Korea nationwide
Industry Segment(s):	Confectionery, Retail, Snacks		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	FOB, CIF, EXW	Consolidator(s) in the US:	
Preferred Port(s) of Import:	Busan	Preferred Port(s) of Export from US:	Los Angeles-CA, Seattle-WA, Tacoma-WA
Product Information			
Attributes of Interest:	N/A		
Capacity to Import:		Cannot Import:	No frozen products at this moment
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers	
Bakery Products	Biscuits, Crackers, & Wafers	Sweet Biscuits	
Bakery Products	Bread	Muffins	
Bakery Products	Cookies	Ready-to-Eat Cookies	
Beverages	Water	Flavored Water	



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Confectionery	Chocolate Confectionery	Alfajores
Confectionery	Chocolate Confectionery	Bagged Selflines/Softlines
Confectionery	Chocolate Confectionery	Boxed Assortment Chocolates
Confectionery	Chocolate Confectionery	Chocolate Tablets/Squares
Confectionery	Chocolate Confectionery	Chocolate with Toys
Confectionery	Chocolate Confectionery	Countlines
Confectionery	Chocolate Confectionery	Seasonal Chocolate
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Chocolate
Sauces, Dressings, Spreads & Condiments	Spreads	Chocolate spread
Sauces, Dressings, Spreads & Condiments	Spreads	Jams & Preserves
Sauces, Dressings, Spreads & Condiments	Spreads	Jams & Preserves
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
Sweet/Savory Snacks	Chips/Crisps	Tortilla/Corn Chips
Sweet/Savory Snacks	Chips/Crisps	Tortilla/Corn Chips
Sweet/Savory Snacks	Chips/Crisps	Vegetable Chips
Sweet/Savory Snacks	Extruded Snacks	Extruded Snacks
Sweet/Savory Snacks	Fruit Snacks	Fruit Snacks
Sweet/Savory Snacks	Gelatin	Gelatin/Jello
Sweet/Savory Snacks	Popcorn	Microwave Popcorn
Sweet/Savory Snacks	Popcorn	Popcorn - Popped
Sweet/Savory Snacks	Trail Mix	Trail Mix
Additional Information		



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Sweets and Snacks Buyers Mission at the 2024 Sweets and Snacks Expo
Indianapolis, IN 5/13/2024 - 5/15/2024
BUYER PROFILES

Mexico

Intercandy S.A. de C.V.

Contact Information			
Title	Name / Email / Phone		
CEO	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	http://www.intercandy.com.mx/index.php
Company Phone:	Available Upon Registration	Year Founded:	1999
Company Description:	Intercandy is probably the strongest independent candy importer, manufacturer, distributor, wholesaler and exporter. Although Intercandy was established as a candy company in 2012, this company is part of Grupo Abastecedor de Abarrotes (GABASA) founded in 1997. Importadora de Basicos is also one of the most important grocery wholesaler in Mexico. Intercandy is developing international brands in Mexican and also has their own private label products. Intercandy also services the wholesaler channel, one of the most important business segments in the Mexico market.		
Type of Business:	Importer/Distributor, Wholesaler, Manufacturer	Customer(s):	Retail - Club Store/Warehouse, Retail - Supermarket/Grocery
Facilities:	Headquarters, distribution centers in Mexico City, Guadalajara, Tijuana, Merida and candy factory in Guatemala city	Geographic Region (s) Served:	Mexico Nationwide and Guatemala
Industry Segment(s):	Beverages, Confectionery, Private Label, Retail		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	FOB Mexico border	Consolidator(s) in the US:	San Ysidro CA
Preferred Port(s) of Import:	Tijuana, Mexico	Preferred Port(s) of Export from US:	
Product Information			
Attributes of Interest:	Sugar Free		
Capacity to Import:		Cannot Import:	Meat
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Ingredients	Food Ingredients	Flavoring Ingredients	



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Additional Products of Interest

Ingredients: Sweeteners, Gelatin, flavors, flavoring ingredients

Cakes

Beverages: Lager, Soda/Pop, Alcoholic wine

Chocolate confectionery: bagged selflines/softline, boxed assortment chocolates, chocolate with toys

Gum: bubble gum, chewing gum

Sugar Confectionery: boiled sweets, licorice, lollipops, marshmallows, mints, pastilles/jellies/chews, spun sugar, toffee/caramels/nougat



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Sweets and Snacks Buyers Mission at the 2024 Sweets and Snacks Expo
Indianapolis, IN 5/13/2024 - 5/15/2024
BUYER PROFILES

New Zealand

VJ Trading Co LTD

Contact Information			
Title	Name / Email / Phone		
Director	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	https://vjtrading.co.nz/
Company Phone:	Available Upon Registration	Year Founded:	2005
Company Description:	<p>VJ Trading Ltd. is an independent Import/Export wholesale distributor servicing Auckland and the North Island. Our warehouse is located in MT Roskill, Auckland. We service hundreds of customers which include route trade, convenience stores, superettes, fruit stores, cafes, Universities, independent service stations and corporate trades. Supplying confectionery, drinks and grocery items.</p> <p>VJ Trading Ltd. is a proud agent for a comprehensive range of over 2,000 lines from National and International brands. We pride ourselves on supplying great products and service and have a strong passion to serve Kiwis with the best quality products sourced locally in New Zealand and globally.</p> <p>We have a great reputation of excellent reliable service, great product range and maintaining our competitive pricing.</p>		
Type of Business:	Importer/Distributor, Wholesaler	Customer(s):	FoodService/HORECA, Retail - Convenience, Retail - Supermarket/Grocery, Retail - Discount Store
Facilities:	Warehousing and logistics	Geographic Region (s) Served:	Nationally across New Zealand
Industry Segment(s):	Beverages, Confectionery, Ethnic, Foodservice/HRI, Private Label, Snacks		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	FOB	Consolidator(s) in the US:	
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	Miami-FL, Los Angeles-CA, Houston-TX, New Orleans-LA, Long Beach-CA
Product Information			



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Attributes of Interest:	N/A		
Capacity to Import:		Cannot Import:	The buyer currently does not import frozen products
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Beverages	Sweetened/Soft-Drinks	Energy Drink	
Beverages	Sweetened/Soft-Drinks	Functional Drink	
Beverages	Sweetened/Soft-Drinks	Soda/Pop	
Beverages	Sweetened/Soft-Drinks	Sport Drink	
Confectionery	Chocolate Confectionery	Bagged Selflines/Softlines	
Confectionery	Chocolate Confectionery	Chocolate Tablets/Squares	
Confectionery	Chocolate Confectionery	Chocolate with Toys	
Confectionery	Gum	Bubble Gum	
Confectionery	Gum	Chewing Gum	
Confectionery	Sugar Confectionery	Boiled Sweets	
Confectionery	Sugar Confectionery	Licorice	
Confectionery	Sugar Confectionery	Lollipops	
Confectionery	Sugar Confectionery	Toffees, Caramels, & Nougats	
Fruits & Nuts	Nuts	Almonds	
Fruits & Nuts	Nuts	Mixed Nuts	
Fruits & Nuts	Nuts	Peanuts	
Fruits & Nuts	Nuts	Pistachios	
Fruits & Nuts	Nuts	Walnuts, English	
Oils, Fats & Seeds	Liquid Oils	Canola Oil	
Oils, Fats & Seeds	Liquid Oils	Olive Oil	
Oils, Fats & Seeds	Liquid Oils	Soybean Oil	
Oils, Fats & Seeds	Liquid Oils	Sunflower Oil	
Sweet/Savory Snacks	Chips/Crisps	Potato Chips	
Sweet/Savory Snacks	Chips/Crisps	Tortilla/Corn Chips	
Sweet/Savory Snacks	Chips/Crisps	Vegetable Chips	
Sweet/Savory Snacks	Fruit Snacks	Fruit Snacks	
Sweet/Savory Snacks	Popcorn	Microwave Popcorn	
Sweet/Savory Snacks	Snack Bars	Energy & Nutrition Bars	
Sweet/Savory Snacks	Snack Bars	Fruit Bars	
Sweet/Savory Snacks	Snack Bars	Granola/Muesli Bars	



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Additional Information



**Food
Export**
Midwest USA



**Food
Export USA**
Northeast



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Sweets and Snacks Buyers Mission at the 2024 Sweets and Snacks Expo
Indianapolis, IN 5/13/2024 - 5/15/2024
BUYER PROFILES

Saudi Arabia

SASCO Palm

Contact Information			
Title	Name / Email / Phone		
Director of Operations	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.sasco.com.sa
Company Phone:	Available Upon Registration	Year Founded:	
Company Description:	Sasco Palm is (Gas station) convenience store chain of 130 sites across Saudi Arabia. Sasco is a publicly listed company. They opened 40 new locations in 2023 and in 2024 they aim to open 68 more locations. They are a destination for snacks, confectionery, nuts, and beverages category for motorists. Strategically, they want to give their customers better choice and price by bringing in US products. The company is geographically diverse and present in all big cities and on highways across Saudia. Their key interest is in snacks, beverages, healthy products, and nuts.		
Type of Business:	Importer, Retailer	Customer(s):	Retail - Convenience
Facilities:	Retail Gas station stores and central warehouse facility in Riyadh	Geographic Region (s) Served:	All big cities including Riyadh, Khobar, Dammam, Jeddah, Madina, Taif, Tabuk, Abha, Qassem, and Highways
Industry Segment(s):	Beverages, Confectionery, Natural/Organic, Retail, Snacks		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	DDP is preferred.	Consolidator(s) in the US:	
Preferred Port(s) of Import:	Dammam	Preferred Port(s) of Export from US:	
Product Information			
Attributes of Interest:	100% Organic, All Natural, Dried/Dehydrated, Low Calorie, Natural, Organic, Sugar Free, Zero Calories		
Capacity to Import:		Cannot Import:	Alcoholic products, pork products, and frozen products.
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers	
Bakery Products	Biscuits, Crackers, & Wafers	Sweet Biscuits	
Bakery Products	Breakfast Products	Breakfast Cereal Flakes	
Bakery Products	Breakfast Products	Hot Cereal	



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Bakery Products	Breakfast Products	Muesli
Bakery Products	Breakfast Products	Oats & Oatmeal
Bakery Products	Breakfast Products	Other Breakfast Cereal
Bakery Products	Breakfast Products	Pancakes
Bakery Products	Breakfast Products	Sweetened Cereal
Bakery Products	Breakfast Products	Waffles
Bakery Products	Cakes	Cakes
Bakery Products	Cookies	Ready-to-Bake Cookies
Bakery Products	Cookies	Ready-to-Eat Cookies
Bakery Products	Cookies	Ready-to-Eat Cookies
Bakery Products	Granola	Mixed/Trail Mix
Bakery Products	Granola	Plain Granola
Bakery Products	Granola	Sweetened/Flavored Granola
Beverages	Beer/Cider	Malt Beverages
Beverages	Beer/Cider	Non-Alcoholic Beer
Beverages	Beer/Cider	Ready to drink/High-Strength Malt Beverage Premixes
Beverages	Coffee	Ready Drink Coffee Beverage
Beverages	Juices	Fruit Juice
Beverages	Juices	Juice Concentrate
Beverages	Sweetened/Soft-Drinks	Energy Drink
Beverages	Sweetened/Soft-Drinks	Functional Drink
Beverages	Sweetened/Soft-Drinks	Soda/Pop
Beverages	Sweetened/Soft-Drinks	Soft Drink Concentrate
Beverages	Sweetened/Soft-Drinks	Sport Drink
Beverages	Tea	Kombucha
Beverages	Water	Carbonated Water
Beverages	Water	Flavored Water
Beverages	Wine	Non-Alcoholic Wine
Confectionery	Chocolate Confectionery	Alfajores
Confectionery	Chocolate Confectionery	Bagged Selflines/Softlines
Confectionery	Chocolate Confectionery	Boxed Assortment Chocolates
Confectionery	Chocolate Confectionery	Chocolate Tablets/Squares
Confectionery	Chocolate Confectionery	Chocolate with Toys
Confectionery	Chocolate Confectionery	Countlines
Confectionery	Chocolate Confectionery	Seasonal Chocolate



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Confectionery	Gum	Bubble Gum
Confectionery	Gum	Chewing Gum
Confectionery	Sugar Confectionery	Boiled Sweets
Confectionery	Sugar Confectionery	Fudge
Confectionery	Sugar Confectionery	Licorice
Confectionery	Sugar Confectionery	Lollipops
Confectionery	Sugar Confectionery	Marshmallows
Confectionery	Sugar Confectionery	Medicated Confectionery
Confectionery	Sugar Confectionery	Mints
Confectionery	Sugar Confectionery	Pastilles, Jellies, & Chews
Confectionery	Sugar Confectionery	Spun Sugar
Confectionery	Sugar Confectionery	Toffees, Caramels, & Nougats
Fruits & Nuts	Nuts	Almonds
Fruits & Nuts	Nuts	Cashews
Fruits & Nuts	Nuts	Chestnuts
Fruits & Nuts	Nuts	Hazelnuts
Fruits & Nuts	Nuts	Macadamia
Fruits & Nuts	Nuts	Mixed Nuts
Fruits & Nuts	Nuts	Other Nuts
Fruits & Nuts	Nuts	Peanuts
Fruits & Nuts	Nuts	Pecans
Fruits & Nuts	Nuts	Pistachios
Fruits & Nuts	Nuts	Soy Nuts
Fruits & Nuts	Nuts	Walnuts, Black
Fruits & Nuts	Nuts	Walnuts, English
Ready Meals	Dinner Mixes	Dinner mixes
Ready Meals	Lunch Kits	Lunch kits
Ready Meals	Prepared Appetizers	Prepared Appetizers
Ready Meals	Prepared Meals	Prepared meals
Ready Meals	Prepared Salads	Prepared salads
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
Sweet/Savory Snacks	Chips/Crisps	Tortilla/Corn Chips
Sweet/Savory Snacks	Chips/Crisps	Vegetable Chips
Sweet/Savory Snacks	Extruded Snacks	Extruded Snacks
Sweet/Savory Snacks	Fruit Snacks	Fruit Snacks
Sweet/Savory Snacks	Gelatin	Gelatin/Jello



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Sweet/Savory Snacks	Meat Snacks	Jerky
Sweet/Savory Snacks	Popcorn	Microwave Popcorn
Sweet/Savory Snacks	Popcorn	Popcorn - Popped
Sweet/Savory Snacks	Pretzels	Hard Pretzels
Sweet/Savory Snacks	Pretzels	Soft Pretzels
Sweet/Savory Snacks	Seed Snacks	Nut snacks
Sweet/Savory Snacks	Seed Snacks	Sunflower seeds
Sweet/Savory Snacks	Snack Bars	Breakfast Bars
Sweet/Savory Snacks	Snack Bars	Energy & Nutrition Bars
Sweet/Savory Snacks	Snack Bars	Fruit Bars
Sweet/Savory Snacks	Snack Bars	Granola/Muesli Bars
Sweet/Savory Snacks	Snack Bars	Other Snack Bars
Additional Information		



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Sweets and Snacks Buyers Mission at the 2024 Sweets and Snacks Expo
Indianapolis, IN 5/13/2024 - 5/15/2024
BUYER PROFILES

Sweden

Food & Joy AB

Contact Information			
Title	Name / Email / Phone		
CEO	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.foodjoy.se
Company Phone:	Available Upon Registration	Year Founded:	2022
Company Description:	The company took over the business of the importer and distributor Gray's and is currently building their American products assortment. They need to have a permanent listing of at least 90 brands and therefore are in need of new suppliers and innovative goods. They have a network of retail clients and contracts for shelf space, so are able to quickly bring products to the consumers.		
Type of Business:	Importer/Distributor	Customer(s):	Retail - Convenience, Retail - Discount Store, Retail - Natural/Organic/Healthy, Retail - Supermarket/Grocery, Retail - Specialty/Gourmet
Facilities:	Warehouses	Geographic Region (s) Served:	Scandinavia
Industry Segment(s):	Confectionery, Natural/Organic, Retail, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):		Consolidator(s) in the US:	
Preferred Port(s) of Import:	Rotterdam	Preferred Port(s) of Export from US:	
Product Information			
Attributes of Interest:	100% Organic, All Natural, Gluten Free, Organic, Plant Based, Smart, Vegan		
Capacity to Import:		Cannot Import:	Certain GMOs and animal produce
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Bakery Products	Biscuits, Crackers, & Wafers	Sweet Biscuits	
Bakery Products	Breakfast Products	Breakfast Cereal Flakes	
Bakery Products	Breakfast Products	Hot Cereal	



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Bakery Products	Breakfast Products	Muesli
Bakery Products	Breakfast Products	Oats & Oatmeal
Bakery Products	Breakfast Products	Other Breakfast Cereal
Bakery Products	Breakfast Products	Pancakes
Bakery Products	Breakfast Products	Sweetened Cereal
Bakery Products	Breakfast Products	Waffles
Bakery Products	Cakes	Cakes
Bakery Products	Cookies	Ready-to-Bake Cookies
Bakery Products	Cookies	Ready-to-Eat Cookies
Bakery Products	Milled Products (Flours, Starches)	Almond Flour
Bakery Products	Mixes	Dessert Mixes
Bakery Products	Tortillas	Corn Tortillas
Bakery Products	Tortillas	Flour Tortillas
Bakery Products	Tortillas	Other Tortillas
Beverages	Beer/Cider	Non-Alcoholic Beer
Beverages	Juices	Fruit Juice
Beverages	Plant Based Beverages	Plant Based Beverages
Beverages	Sweetened/Soft-Drinks	Energy Drink
Beverages	Sweetened/Soft-Drinks	Functional Drink
Beverages	Sweetened/Soft-Drinks	Soda/Pop
Beverages	Sweetened/Soft-Drinks	Soft Drink Concentrate
Beverages	Water	Carbonated Water
Beverages	Water	Flavored Water
Beverages	Water	Mineral Water
Beverages	Wine	Non-Alcoholic Wine
Confectionery	Chocolate Confectionery	Alfajores
Confectionery	Chocolate Confectionery	Bagged Selflines/Softlines
Confectionery	Chocolate Confectionery	Boxed Assortment Chocolates
Confectionery	Chocolate Confectionery	Chocolate Tablets/Squares
Confectionery	Chocolate Confectionery	Chocolate with Toys
Confectionery	Chocolate Confectionery	Countlines
Confectionery	Chocolate Confectionery	Seasonal Chocolate
Confectionery	Gum	Bubble Gum
Confectionery	Gum	Chewing Gum
Confectionery	Sugar Confectionery	Boiled Sweets
Confectionery	Sugar Confectionery	Fudge



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Confectionery	Sugar Confectionery	Licorice
Confectionery	Sugar Confectionery	Lollipops
Confectionery	Sugar Confectionery	Marshmallows
Confectionery	Sugar Confectionery	Medicated Confectionery
Confectionery	Sugar Confectionery	Mints
Confectionery	Sugar Confectionery	Pastilles, Jellies, & Chews
Confectionery	Sugar Confectionery	Spun Sugar
Confectionery	Sugar Confectionery	Toffees, Caramels, & Nougats
Fruits & Nuts	Nuts	Almonds
Plant Based Alternatives	Dairy Alternatives	Dairy Alternatives
Plant Based Alternatives	Meat Alternatives	Meat Alternatives
Ready Meals	Dinner Mixes	Dinner mixes
Sauces, Dressings, Spreads & Condiments	Condiments	Ketchup
Sauces, Dressings, Spreads & Condiments	Condiments	Mayonnaise
Sauces, Dressings, Spreads & Condiments	Condiments	Mustard
Sauces, Dressings, Spreads & Condiments	Condiments	Pickled Products
Sauces, Dressings, Spreads & Condiments	Condiments	Salsa
Sauces, Dressings, Spreads & Condiments	Condiments	Vinegar
Sauces, Dressings, Spreads & Condiments	Dips	Bean Dip
Sauces, Dressings, Spreads & Condiments	Dips	Dip, Other
Sauces, Dressings, Spreads & Condiments	Dips	Hummus
Sauces, Dressings, Spreads & Condiments	Dressings	Salad Dressing
Sauces, Dressings, Spreads & Condiments	Dressings	Vinaigrette
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Barbeque (BBQ) Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Chocolate
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Cocktail/Tartar Sauce



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Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Dry Sauce/Powder Mix
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Gravy
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Horseradish
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Hot Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Liquid Cooking Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Marinade
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Pasta Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Tomato Puree
Sauces, Dressings, Spreads & Condiments	Spreads	Cheese Spread
Sauces, Dressings, Spreads & Condiments	Spreads	Chocolate spread
Sauces, Dressings, Spreads & Condiments	Spreads	Jams & Preserves
Sauces, Dressings, Spreads & Condiments	Spreads	Nut-based Spread/Nut Butter
Spices & Seasonings	Spice	Dry Spice
Sweet/Savory Snacks	Cheesecake	Cheesecake
Sweet/Savory Snacks	Cheesecake	Cheesecake
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
Sweet/Savory Snacks	Chips/Crisps	Tortilla/Corn Chips
Sweet/Savory Snacks	Chips/Crisps	Tortilla/Corn Chips
Sweet/Savory Snacks	Chips/Crisps	Vegetable Chips
Sweet/Savory Snacks	Extruded Snacks	Extruded Snacks
Sweet/Savory Snacks	Fruit Snacks	Fruit Snacks
Sweet/Savory Snacks	Gelatin	Gelatin/Jello
Sweet/Savory Snacks	Meat Snacks	Jerky
Sweet/Savory Snacks	Meat Snacks	Meat Sticks
Sweet/Savory Snacks	Popcorn	Microwave Popcorn
Sweet/Savory Snacks	Popcorn	Popcorn - Popped
Sweet/Savory Snacks	Popcorn	Popcorn - Unpopped



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Sweet/Savory Snacks	Pretzels	Hard Pretzels
Sweet/Savory Snacks	Pretzels	Soft Pretzels
Sweet/Savory Snacks	Pudding/Custard	Pudding/Custard
Sweet/Savory Snacks	Seed Snacks	Nut snacks
Sweet/Savory Snacks	Snack Bars	Breakfast Bars
Sweet/Savory Snacks	Snack Bars	Breakfast Bars
Sweet/Savory Snacks	Snack Bars	Energy & Nutrition Bars
Sweet/Savory Snacks	Snack Bars	Fruit Bars
Sweet/Savory Snacks	Snack Bars	Granola/Muesli Bars
Sweet/Savory Snacks	Snack Bars	Other Snack Bars
Sweet/Savory Snacks	Trail Mix	Trail Mix
Additional Information		



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Sweets and Snacks Buyers Mission at the 2024 Sweets and Snacks Expo
Indianapolis, IN 5/13/2024 - 5/15/2024
BUYER PROFILES

**United Kingdom
of Great Britain
and Northern
Ireland (the)**

May and Raeburn

Contact Information			
Title	Name / Email / Phone		
Senior National Account Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.mayandraeburn.co.uk
Company Phone:	Available Upon Registration	Year Founded:	1954
Company Description:	<p>May and Raeburn has over 60 years' experience helping ambitious brands develop business in the UK retail market.</p> <p>May and Raeburn is more than a distributor or broker – through its comprehensive, insight-driven service, it partners with a brand to understand its consumers and then identifies and capitalises on opportunities in the category.</p> <p>Importantly, May and Raeburn only works with a select client base that offers quality products. This allows it to gain a deep understanding of the brand and its customers, and provides a tailored service that delivers effective UK sales and marketing across all channels.</p> <p>May and Raeburn has a proven track record of brand building and is able to identify the right opportunities and craft innovative strategies that help to capitalise on them. One such brand, which is now in distribution to all the leading multiples in the UK is Hi-Chews. The company also represents Rocky Mountain Mega Marshmallows from the U.S.</p>		
Type of Business:	Importer/distributor	Customer(s):	Retail - Supermarket/Grocery, Retail - Convenience, Retail - Department Store, Retail - Specialty/Gourmet, Retail - Natural/Organic/Healthy
Facilities:	Offices and warehousing	Geographic Region (s) Served:	UK and Republic of Ireland.
Industry Segment(s):	Bakery, Confectionery, Pet Food, Private Label, Retail, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW	Consolidator(s) in the US:	Unknown
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	
Product Information			



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Attributes of Interest:	All Natural, Allergen Free, No Artificial Ingredients, Non - GMO - EU Certified, Non - GMO - US Certified		
Capacity to Import:		Cannot Import:	Anything that is not permitted to be imported into the UK and ROI. Essentially the company is seeking sweets and snacks, which are not too complicated ingredients wise. Banned colors would present a stumbling block.

Additional Products of Interest at this Event:

Chocolate confectionery: alfajores, bagged selflines/softline, boxed assortment chocolates, chocolate tablets/squares, chocolate with toys, countlines, seasonal chocolate

Sugar confectionery

Pet treats & mixes

Chips/crisps

Fruit Snacks

Popcorn

Pretzels

Seed snacks: nut snacks, sunflower seeds

Snack bars



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Sweets and Snacks Buyers Mission at the 2024 Sweets and Snacks Expo
Indianapolis, IN 5/13/2024 - 5/15/2024
BUYER PROFILES

VietNam

King Food Market Corporation

Contact Information			
Title	Name / Email / Phone		
Group Category Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	http://www.kingfoodmarket.com
Company Phone:	Available Upon Registration	Year Founded:	2018
Company Description:	<p>King Food Market is a member of Seedcom Group -a Ho Chi Minh City-based holding group that invests and operates multiple businesses across retail, logistics, technology and agriculture sectors. Their Mission: Bring the best foods to Vietnamese people by working with food producers and traders from all over the world. King Food Market's ambition is to be the largest food distribution company in Vietnam by 2025. Their strategy is to build a network of 300 retail stores nationwide that will also be a delivery warehouse for grocery stores. With the advantage of retail management experience and the information technology system from their parent company, Seedcom, they have all the conditions to succeed.</p> <p>King Food Market currently has three stores and plans to have an additional 27 stores by 2020. They import goods from all over the world to supply their own stores and other grocery store outlets. 20% of their current product selection is organic/natural. 2019 is the year they are focusing on understanding the overseas market to seek opportunities to import more products in 2020 to serve the needs of their rapidly-expanding retail outlets as well as their increase number of other customers.</p>		
Type of Business:	Importer, Retailer	Customer(s):	Retail - Supermarket/Grocery, Retail - Department Store, Retail - Internet/TV, FoodService/HORECA, Retail - Natural/Organic/Healthy
Facilities:	Retail Stores	Geographic Region (s) Served:	National Wide
Industry Segment(s):	Bakery, Beverages, Confectionery, Foodservice/HRI, Frozen, Natural/Organic, Retail, Seafood, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	FOB, CIF	Consolidator(s) in the US:	
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	
Product Information			



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Attributes of Interest:	100% Organic, All Natural, Chilled, Dairy, Dietary, Dried/Dehydrated, Fat Free, Frozen, Low Fat, Natural, No Fat, No Sugar Added, Organic, Reduced Fat, Smart, Sugar Free, Trans-fat Free, Zero Calories
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Capacity to Import:		Cannot Import:	n/a
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Products of Interest at this Event:

Product Category	Product Type	Product Sub-Type
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers
Bakery Products	Biscuits, Crackers, & Wafers	Sweet Biscuits
Bakery Products	Biscuits, Crackers, & Wafers	Sweet Biscuits
Bakery Products	Biscuits, Crackers, & Wafers	Sweet Biscuits
Bakery Products	Biscuits, Crackers, & Wafers	Sweet Biscuits
Bakery Products	Bread	Bagels
Bakery Products	Breakfast Products	Breakfast Cereal Flakes
Bakery Products	Breakfast Products	Breakfast Cereal Flakes
Bakery Products	Breakfast Products	Oats & Oatmeal
Bakery Products	Breakfast Products	Oats & Oatmeal
Bakery Products	Breakfast Products	Other Breakfast Cereal
Bakery Products	Breakfast Products	Other Breakfast Cereal
Bakery Products	Breakfast Products	Sweetened Cereal
Bakery Products	Cakes	Cakes
Bakery Products	Cookies	Ready-to-Bake Cookies
Bakery Products	Cookies	Ready-to-Eat Cookies
Bakery Products	Cookies	Ready-to-Eat Cookies
Bakery Products	Granola	Mixed/Trail Mix
Bakery Products	Granola	Mixed/Trail Mix
Bakery Products	Granola	Sweetened/Flavored Granola
Bakery Products	Mixes	Dessert Mixes
Bakery Products	Pastries/Tarts/Pies	Cheesecake
Bakery Products	Pastries/Tarts/Pies	Cheesecake
Bakery Products	Pastries/Tarts/Pies	Cheesecake
Bakery Products	Pastries/Tarts/Pies	Cream Pies
Bakery Products	Pastries/Tarts/Pies	Cream Pies
Bakery Products	Pastries/Tarts/Pies	Ready-to-Eat Pastries & Tarts

Bakery Products	Pastries/Tarts/Pies	Ready-to-Eat Pastries & Tarts
Bakery Products	Tortillas	Corn Tortillas
Bakery Products	Tortillas	Flour Tortillas
Bakery Products	Tortillas	Other Tortillas
Beverages	Beer/Cider	Ale
Beverages	Beer/Cider	Hard Ginger Beer
Beverages	Beer/Cider	Non-Alcoholic Beer
Beverages	Beer/Cider	Ready to drink/High-Strength Malt Beverage Premixes
Beverages	Beer/Cider	Stout
Beverages	Juices	Fruit Juice
Beverages	Juices	Juice Concentrate
Beverages	Juices	Other Juices
Beverages	Juices	Vegetable Juice
Confectionery	Chocolate Confectionery	Boxed Assortment Chocolates
Confectionery	Chocolate Confectionery	Boxed Assortment Chocolates
Confectionery	Chocolate Confectionery	Chocolate Tablets/Squares
Confectionery	Chocolate Confectionery	Countlines
Confectionery	Gum	Bubble Gum
Confectionery	Sugar Confectionery	Licorice
Confectionery	Sugar Confectionery	Lollipops
Confectionery	Sugar Confectionery	Marshmallows
Confectionery	Sugar Confectionery	Medicated Confectionery
Confectionery	Sugar Confectionery	Mints
Confectionery	Sugar Confectionery	Pastilles, Jellies, & Chews
Confectionery	Sugar Confectionery	Toffees, Caramels, & Nougats
Dairy & Related Products	Dairy	Cheese & Curd
Dairy & Related Products	Dairy	Dairy & Related Products - Dairy - Whey & Whey Products
Dairy & Related Products	Non-Dairy	Almond Milk
Dairy & Related Products	Non-Dairy	Cheese
Dairy & Related Products	Non-Dairy	Soy Milk
Fish & Seafood	Finfish	Atlantic Salmon
Fish & Seafood	Finfish	Cods
Fish & Seafood	Finfish	Pacific Salmon
Fish & Seafood	Finfish	Pollack/Whiting



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Fish & Seafood	Finfish	Trout
Fish & Seafood	Finfish	Tuna
Fish & Seafood	Shellfish	Abalone
Fish & Seafood	Shellfish	American Lobster (<i>Homarus americanus</i>)
Fish & Seafood	Shellfish	Blue Mussel (<i>Mytilus edulis</i>)
Fish & Seafood	Shellfish	Clams
Fish & Seafood	Shellfish	Crab
Fish & Seafood	Shellfish	Oyster
Fish & Seafood	Shellfish	Sea Scallop (<i>Placopecten magellanicus</i>)
Fish & Seafood	Shellfish	Sea Urchin
Fruits & Nuts	Fruits, Berry	Blackberries
Fruits & Nuts	Fruits, Berry	Blackberries
Fruits & Nuts	Fruits, Berry	Blueberries
Fruits & Nuts	Fruits, Berry	Blueberries
Fruits & Nuts	Fruits, Berry	Cranberries
Fruits & Nuts	Fruits, Berry	Cranberries
Fruits & Nuts	Fruits, Berry	Mixed Berries
Fruits & Nuts	Fruits, Berry	Mixed Berries
Fruits & Nuts	Fruits, Berry	Other Berries
Fruits & Nuts	Fruits, Berry	Other Berries
Fruits & Nuts	Fruits, Berry	Raspberries
Fruits & Nuts	Fruits, Berry	Raspberries
Fruits & Nuts	Fruits, Berry	Strawberries
Fruits & Nuts	Fruits, Berry	Strawberries
Fruits & Nuts	Fruits, Citrus	Lemons
Fruits & Nuts	Fruits, Citrus	Limes
Fruits & Nuts	Fruits, Citrus	Oranges
Fruits & Nuts	Fruits, Citrus	Other Citrus Fruits
Fruits & Nuts	Fruits, General	Apples
Meats & Related Products	Beef/Bovine	Bones
Meats & Related Products	Beef/Bovine	Brisket
Meats & Related Products	Beef/Bovine	Chuck
Meats & Related Products	Beef/Bovine	Full Sets
Meats & Related Products	Duck	Duck
Meats & Related Products	Pork	Belly
Meats & Related Products	Pork	Bones



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Meats & Related Products	Pork	Ground
Meats & Related Products	Pork	Leg
Meats & Related Products	Pork	Loin
Meats & Related Products	Pork	Offals
Meats & Related Products	Poultry (Chicken)	Chicken Breast
Meats & Related Products	Poultry (Chicken)	Chicken Legs
Meats & Related Products	Poultry (Chicken)	Chicken Wings
Meats & Related Products	Poultry (Turkey)	Turkey Legs
Meats & Related Products	Poultry (Turkey)	Turkey Neck
Meats & Related Products	Processed Meats	Bacon
Meats & Related Products	Processed Meats	Cold Cuts
Meats & Related Products	Processed Meats	Jerky/Dried
Meats & Related Products	Processed Meats	Pattie/Hamburger
Sweet/Savory Snacks	Snack Bars	Breakfast Bars
Sweet/Savory Snacks	Snack Bars	Granola/Muesli Bars
Additional Information		



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