

2023 Caribbean And Latin American Buyers Mission
Miami, FL 06/13/2023 - 06/15/2023
BUYER PROFILES

ANTIGUA

Island Provision Limited

Contact Information			
Title	Name / Email / Phone		
Sales Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	http://www.island-provision.com
Company Phone:	Available Upon Registration	Year Founded:	1981
Company Description:	Island Provision Ltd. group of companies is comprised of Island Provision Food Distribution, Best Cellars Wines and Spirits, and Gourmet Basket Supermarket. Island Provision Food Distribution supplies hotels, restaurants, supermarkets, and wholesale companies throughout Antigua with fresh produce, fresh and frozen meats and fish, and many other items. Island Provision Food Distribution is also the only licensed certified Angus beef distributor in Antigua, and is the exclusive importer for Pepsi Cola, SoBe Adrenalin Rush, and Tropicana Juices. They would like to find new and interesting items as their local economy is heavily dependent on international tourism. Local hotels and restaurants are always requesting new products for the tourism industry.		
Type of Business:	Distributor, FoodService/HORECA, Importer, Importer/Distributor, Retailer, Wholesaler	Customer(s):	FoodService/HORECA, Retail - Club Store/Warehouse, Retail - Convenience, Retail - Specialty/Gourmet, Retail - Supermarket/Grocery
Facilities:	Retail Supermarket & Warehouse Distribution.	Geographic Region(s) Served:	Caribbean
Industry Segment(s):	Bakery, Beverages, Foodservice/HRI, Frozen, Natural/Organic, Retail, Seafood, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW, FOB	Consolidator(s) in the US:	Miami, FL
Preferred Port(s) of Import:	St. John's Deep Water Harbour	Preferred Port(s) of Export from US:	Miami, FL
Product Information			
Attributes of Interest:	100% Organic, All Natural, Chilled, Dairy, Gluten Free, Gluten Free Uncertified, Halal, Halal Uncertified, Kosher, Low Fat, Natural, No Antibiotics, No Artificial Ingredients, No Preservatives, No Sugar Added, Non - GMO - EU Certified, Non - GMO - US Certified, Non-Dairy, Organic, Plant Based, Smart, Sustainably Produced, Trans-fat Free		



T: 312.334.9200 or 215.829.9111

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Capacity to Import:	Alcoholic Beverages, Chilled Products, Dairy Products, Frozen Products, Meat Products	Cannot Import:	N/A
Products of Interest at this Event:			
Bakery Products	Biscuits, Crackers, & Wafers		
	Bread		
	Breakfast Products	Breakfast Cereal Flakes	
		Hot Cereal	
	Cakes	Cakes	
	Mixes	Dessert Mixes	
	Pastries/Tarts/Pies	Cheesecake	
Confectionery	Chocolate Confectionery	Chocolate Tablets/Squares	
	Gum	Bubble Gum	
		Chewing Gum	
Pasta, Rice, & Grains	Grains	Barley	
	Pasta & Noodles	Plain/Flour Noodle	
	Rice	Rice Blends	
Pet Food & Pet Care Products	Pet Food		
Ready Meals	Dinner Mixes	Dinner mixes	
	Lunch Kits	Lunch kits	
	Prepared Appetizers	Prepared Appetizers	
	Prepared Meals	Prepared meals	
	Prepared Salads	Prepared salads	
Sauces, Dressings, Spreads & Condiments	Condiments	Ketchup	
		Mayonnaise	
		Mustard	
	Sauces/Purees	Pasta Sauce	
		Table Sauce	
		Tomato Sauce	
Spices & Seasonings	Herbs	Dried/Ground Herb	
Sweet/Savory Snacks	Chips/Crisps	Potato Chips	

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Sweet/Savory Snacks	Chips/Crisps	Tortilla/Corn Chips
		Vegetable Chips
	Extruded Snacks	
	Meat Snacks	
	Popcorn	
	Seed Snacks	Nut snacks
Additional Information		

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BUYER PROFILES

BARBADOS

Armstrong Agencies Ltd.

Contact Information			
Title	Name / Email / Phone		
Chief Executive Officer	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	https://www.armstrong.com.bb/
Company Phone:	Available Upon Registration	Year Founded:	1993
Company Description:	Armstrong Agencies offers a full import, wholesale, distribution, and marketing service in Barbados and parts of the Caribbean. A locally owned and managed Barbadian wholesale and distribution company.		
Type of Business:	Distributor, Importer/Distributor, Wholesaler	Customer(s):	FoodService/HORECA,Retail - Club Store/Warehouse,Retail - Convenience,Retail - Department Store,Retail - Discount Store,Retail - Drugstore,Retail - Internet/TV,Retail - Natural/Organic/Healthy,Retail - Other (Non-Food),Retail - Specialty/Gourmet,Retail - Supermarket/Grocery
Facilities:	Warehouse	Geographic Region(s) Served:	Barbados
Industry Segment(s):	Bakery, Beverages, Confectionery, Ethnic, Foodservice/HRI, Frozen, Health and Beauty, Pet Food, Retail, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	FOB or CIF	Consolidator(s) in the US:	MIAMI, FLORIDA
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	Miami, FL
Product Information			
Attributes of Interest:	All Natural,Chilled,Dried/Dehydrated,Ethnic,Gluten Free,No Sugar Added,Non-Dairy,Sugar Free		
Capacity to Import:	Alcoholic Beverages,Chilled Products,Dairy Products,Frozen Products,Meat Products	Cannot Import:	-



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Products of Interest at this Event:		
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers
		Sweet Biscuits
	Breakfast Products	Breakfast Cereal Flakes
		Hot Cereal
Beverages	Juices	
	Liqueur & Spirits	
Confectionery	Chocolate Confectionery	Seasonal Chocolate
	Gum	
	Sugar Confectionery	Mints
		Pastilles, Jellies, & Chews
Toffees, Caramels, & Nougats		
Dairy & Related Products	Dairy	Evaporated & Condensed Milk
		Fluid Milk
		Yogurt Products & Sour Milk Drinks
	Non-Dairy	Soy Milk
Fish & Seafood	Finfish	Atlantic Salmon
		Pacific Salmon
Food Ingredients	Bakery & Confectionary Ingredients	
	Beverage Ingredients	
Oils, Fats & Seeds	Liquid Oils	Olive Oil
		Other Vegetable & Seed Oil
Pet Food & Pet Care Products	Pet Food	
Ready Meals	Seafood	Prepared seafood
Sauces, Dressings, Spreads & Condiments	Condiments	Ketchup
		Mayonnaise
		Mustard
Sweet/Savory Snacks	Chips/Crisps	Tortilla/Corn Chips
Additional Information		
Sponsored by SUSTA.		

BARBADOS

Armstrong Agencies Ltd.



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BUYER PROFILES

COSTA RICA

Grupo DIPO

Contact Information			
Title	Name / Email / Phone		
Sales Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	https://www.dipo.com
Company Phone:	Available Upon Registration	Year Founded:	1990
Company Description:	<p>" Dipo Group is composed of three major companies:</p> <p>1. Dipo. Is considered the strongest, most effective and innovative commercial distribution company in Costa Rica in terms of logistics and commercial processes. Dipo distributes locally well-known brands such as Kellogg's, Procter & Gamble, etc.</p> <p>2. Deep. Is the importing and distributing company of wine, spirits, and beer. The brands we handle include Bacardi, Modelo, Corona, among others.</p> <p>3. Kani. Produces the Don Pedro brand of rice and beans. With its commercial strength, Dipo Group is able to place all its brands in major supermarkets, wholesalers, and foodservice chains"</p>		
Type of Business:	Distributor, FoodService/HORECA, Importer, Manufacturer, Retailer	Customer(s):	Food Manufacturing,FoodService/HORECA,Retail - Club Store/Warehouse,Retail - Convenience,Retail - Natural/Organic/Healthy,Retail - Specialty/Gourmet,Retail - Supermarket/Grocery
Facilities:	offices, storage, warehouses, fleet trucks, etc.	Geographic Region(s) Served:	all the country and currently exporting to USA
Industry Segment(s):	Food Ingredients, Foodservice/HRI, Retail		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	CIF EXW	Consolidator(s) in the US:	None
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	None
Product Information			



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Attributes of Interest:	100% Organic,Dried/Dehydrated,Fat Free,Gluten Free,Gluten Free Uncertified,Grain Free,Kosher,Low Calorie,Low Fat,Low Sodium,No Fat,No Sugar Added,Organic,Smart,Sugar Free,Vegetarian,Zero Calories		
Capacity to Import:	Alcoholic Beverages,Chilled Products,Dairy Products,Frozen Products,Meat Products	Cannot Import:	N/A
Products of Interest at this Event:			
Animal Feed Ingredients & Additives	Ingredients	Beans/Legumes	
		Corn Gluten Meal	
		Flavors	
		Soy bean meal	
		Wheat Gluten	
Baby Food	Baby Snacks		
	Baby Supplements	Baby Supplements	
	Dried Baby Food		
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers	
	Bread		
	Breakfast Products		
	Cookies	Ready-to-Bake Cookies	
		Ready-to-Eat Cookies	
	Granola		
	Milled Products (Flours, Starches)		
	Tortillas		
Beverages	Beer/Cider		
	Coffee		
	Hard Seltzer		
	Liqueur & Spirits		
	Plant Based Beverages	Plant Based Beverages	
	Sweetened/Soft-Drinks	Energy Drink	
	Tea		
	Water		
	Wine	Alcoholic Wine	

COSTA RICA

Grupo DIPO



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Beverages	Wine	Sparkling Wine
Confectionery	Sugar Confectionery	
Fruits & Nuts	Fruits, Berry	
	Nuts	
Oils, Fats & Seeds	Liquid Oils	
	Oil Sprays	
	Seeds	Sesame Seed
		Soya Bean Seed
Pasta, Rice, & Grains	Grains	
	Pasta & Noodles	
	Rice	
Pulses & Legumes	Beans	Black Beans
		Pinto Beans
	Peas & Lentils	
Ready Meals	Soup	
Sauces, Dressings, Spreads & Condiments	Condiments	
	Dressings	
	Sauces/Purees	
Spices & Seasonings	Herbs	
	Salt & Salt Mixtures	
	Spice	Extract, Vanilla
Supplements & Sweeteners	Sugars & Sweeteners	
Sweet/Savory Snacks	Chips/Crisps	
	Gelatin	
	Snack Bars	
Additional Information		
Looking for new business opportunities with U.S. suppliers		

COSTA RICA

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BUYER PROFILES

COSTA RICA

HOST

Contact Information			
Title	Name / Email / Phone		
Imports and Private Label Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	https://pedihost.co.cr
Company Phone:	Available Upon Registration	Year Founded:	2021
Company Description:	Fast-growing convenience chain dark store with +85 physical stores available as warehouses for deliver.		
Type of Business:	Importer, Retailer	Customer(s):	Retail - Convenience
Facilities:	convenience chain dark store with +85 physical stores available as warehouses for delivery.	Geographic Region(s) Served:	Costa Rica
Industry Segment(s):	Bakery, Beverages, Confectionery, Frozen, Health and Beauty, Natural/Organic, Pet Food, Private Label, Retail, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW FOB	Consolidator(s) in the US:	Miami
Preferred Port(s) of Import:	Miami	Preferred Port(s) of Export from US:	Miami, FL
Product Information			
Attributes of Interest:	100% Organic,All Natural,Chilled,Dairy,Fat Free,Low Calorie,Low Fat,Natural,No Sugar Added,Organic,Smart,Sugar Free,Zero Calories		
Capacity to Import:	Alcoholic Beverages,Chilled Products,Frozen Products	Cannot Import:	N/A
Products of Interest at this Event:			
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers	
	Bread		
	Breakfast Products		
	Cookies		
	Granola		



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Bakery Products	Mixes	
Beverages	Beer/Cider	
	Coffee	
	Hard Seltzer	
	Juices	
	Liqueur & Spirits	
	Sweetened/Soft-Drinks	Sport Drink
	Water	
	Wine	
Confectionery	Chocolate Confectionery	
	Gum	
	Sugar Confectionery	
Dairy & Related Products	Dairy	
	Ice Cream & Related Products	
	Non-Dairy	
Food Ingredients	Additives & Agents	Gelatin
Oils, Fats & Seeds	Liquid Oils	
	Oil Sprays	Oil Sprays
	Spreadable Oils & Fats	
Pasta, Rice, & Grains	Grains	
	Pasta & Noodles	
Pet Food & Pet Care Products	Pet Food	
	Pet Treats & Mixes	
Pulses & Legumes	Beans	
	Peas & Lentils	
Ready Meals	Prepared Meals	
	Soup	Soup, Canned
Sauces, Dressings, Spreads & Condiments	Condiments	
	Dips	
	Dressings	Salad Dressing

COSTA RICA

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Sauces, Dressings, Spreads & Condiments	Sauces/Purees	
	Spreads	
Spices & Seasonings	Herbs	
Supplements & Sweeteners	Dietary Supplement	
	Sugars & Sweeteners	
	Vitamins	
Sweet/Savory Snacks	Chips/Crisps	
	Extruded Snacks	Extruded Snacks
	Fruit Snacks	
	Popcorn	
	Pretzels	
	Snack Bars	
	Trail Mix	
Vegetables	Green peas	
Additional Information		

COSTA RICA

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BUYER PROFILES

DOMINICAN
REPUBLIC

Carrefour (Santo Domingo)

Contact Information			
Title	Name / Email / Phone		
Purchasing Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	http://www.carrefour.do
Company Phone:	Available Upon Registration	Year Founded:	1999
Company Description:	The largest hypermarket from European origin but with a vertiginous expansion including important U.S. brands for the past years.		
Type of Business:	Importer, Importer/Distributor, Retailer	Customer(s):	Retail - Club Store/Warehouse, Retail - Convenience, Retail - Department Store, Retail - Discount Store, Retail - Natural/Organic/Healthy, Retail - Other (Non-Food), Retail - Specialty/Gourmet, Retail - Supermarket/Grocery
Facilities:	Two supermarket store and a warehouse. (THEY OPERATE NOWADAYS A HYPERMARKET 8000M2, A SUPERMARKET 1800M2, AND A CONVENIENCE STORE 400M2, WITH NEW PROJECTS OF OPENING EN 2023)	Geographic Region(s) Served:	They have a presence in Europe, Africa - Middle East, Latin America, and Asia. However, the two supermarkets here just sell locally.
Industry Segment(s):	Bakery, Beverages, Confectionery, Ethnic, Food Ingredients, Frozen, Health and Beauty, Natural/Organic, Other - Non Food and Wood, Pet Food, Private Label, Retail, Seafood, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	FOB/EXW	Consolidator(s) in the US:	Florida
Preferred Port(s) of Import:	EVEGLADES IF CONSOLIDATED. OTHERWISE, IT DOES NO MATTER BEST PORT FOR COST, OF COURSE.	Preferred Port(s) of Export from US:	None
Product Information			



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Attributes of Interest:	100% Organic,Chilled,Dairy,Ethnic,Frozen,Gluten Free,Gluten Free Uncertified,Natural,No Artificial Ingredients,Non - GMO - EU Certified,Non-Dairy,Organic,Plant Based,Vegan		
Capacity to Import:	Alcoholic Beverages,Chilled Products,Dairy Products,Frozen Products,Meat Products	Cannot Import:	N/A
Products of Interest at this Event:			
Baby Food	Prepared Baby Food	Prepared Baby Food	
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers	
		Sweet Biscuits	
	Bread		
	Breakfast Products		
	Cakes		
	Cookies		
	Granola		
	Milled Products (Flours, Starches)	Almond Flour	
		Cereal Flour	
		Cereal Grains	
		Flour Meal	
	Mixes		
	Pastries/Tarts/Pies		
Beverages	Beer/Cider	Corn Tortillas	
		Flour Tortillas	
		Ale	
		Craft Beer	
	Plant Based Beverages	Lager	
		Non-Alcoholic Beer	
		Plant Based Beverages	
		Energy Drink	
	Sweetened/Soft-Drinks	Alcoholic Wine	
		Sparkling Wine	
Confectionery	Sugar Confectionery	Marshmallows	

DOMINICAN REPUBLIC

Carrefour (Santo Domingo)



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Confectionery	Sugar Confectionery	Pastilles, Jellies, & Chews
		Toffees, Caramels, & Nougats
Dairy & Related Products	Dairy	Butter
		Cream
		Cream Cheese
		Evaporated & Condensed Milk
		Yogurt Products & Sour Milk Drinks
	Ice Cream & Related Products	
	Non-Dairy	
Fish & Seafood	Other Fish & Seafood	Cured/Smoked Fish
	Shellfish	Oyster
Food Ingredients	Meat Substitutes	Seitan (Wheat Gluten)
		Tofu
Fruits & Nuts	Fruits, Berry	
	Fruits, Citrus	
	Fruits, General	
	Fruits, Stone	
	Nuts	
Meats & Related Products	Duck	
	Pork	Leg
		Other Products/Parts
		Ribs
		Shoulder
	Poultry (Chicken)	Chicken Breast
		Chicken Legs
		Chicken Thigh
		Chicken Wings
		Whole Chicken
	Poultry (Turkey)	Turkey Breast
		Turkey Legs

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Meats & Related Products	Poultry (Turkey)	Whole Turkey
	Processed Meats	Bacon
Oils, Fats & Seeds	Oil Sprays	Oil Sprays
Pasta, Rice, & Grains	Rice	
Pet Food & Pet Care Products	Pet Food	Cat Food
		Dog Food
		Small Animal Food
	Pet Treats & Mixes	Cat Treats
		Dog Treats
		Small Animal Treats
Ready Meals	Pizza	
Sauces, Dressings, Spreads & Condiments	Condiments	
	Dips	
	Dressings	
	Sauces/Purees	
Spices & Seasonings	Salt & Salt Mixtures	
Sweet/Savory Snacks	Popcorn	
	Seed Snacks	
	Snack Bars	
Additional Information		
Sponsored by SUSTA		

DOMINICAN REPUBLIC

Carrefour (Santo Domingo)



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BUYER PROFILES

DOMINICAN
REPUBLIC

INDUVECA, S.A.

Contact Information			
Title	Name / Email / Phone		
Innovation and Development Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	
Company Phone:	Available Upon Registration	Year Founded:	1968
Company Description:	Food industry: production and distribution of meat products (ham, sausages, salami), dairy products (cheese, yogurt, milk, flavored milk), fruit juice beverages. Importation + distribution of imported food products for USA and Europe.		
Type of Business:	Importer/Distributor, Manufacturer	Customer(s):	FoodService/HORECA,Retail - Club Store/Warehouse,Retail - Convenience,Retail - Department Store,Retail - Discount Store,Retail - Drugstore,Retail - Supermarket/Grocery
Facilities:	Industrial plants, distribution centers, refrigerated distribution.	Geographic Region(s) Served:	Dominican Republic (mainly)
Industry Segment(s):	Bakery, Beverages, Confectionery, Food Ingredients, Foodservice/HRI, Frozen, Natural/Organic, Pet Food, Retail, Seafood, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	CFR	Consolidator(s) in the US:	Miami, Florida
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	
Product Information			
Attributes of Interest:	Allergen Free,Dairy,No Antibiotics,No Fat,No Sugar Added,Plant Based,Sugar Free,Sustainably Produced		
Capacity to Import:	Chilled Products,Dairy Products,Meat Products	Cannot Import:	Unidentified
Products of Interest at this Event:			
Baby Food	Baby Snacks		
	Dried Baby Food		



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Baby Food	Prepared Baby Food	
Beverages	Juices	Fruit Juice
		Juice Concentrate
		Vegetable Juice
	Plant Based Beverages	
Dairy & Related Products	Dairy	Cheese & Curd
		Cheese Powder
		Cream
		Cream Cheese
		Dairy Other
Eggs & Egg Products	Egg Replacer	
Meats & Related Products	Pork	Processed meats
	Processed Meats	
Plant Based Alternatives	Dairy Alternatives	
	Meat Alternatives	
Ready Meals	Prepared Appetizers	
Sweet/Savory Snacks	Chips/Crisps	Vegetable Chips
	Fruit Snacks	
	Meat Snacks	
	Snack Bars	
Additional Information		
Sponsored by SUSTA.		

DOMINICAN REPUBLIC

INDUVECA, S.A.



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Miami, FL 06/13/2023 - 06/15/2023
BUYER PROFILES

GUATEMALA

Lemniscate

Contact Information			
Title	Name / Email / Phone		
	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	n/a
Company Phone:	Available Upon Registration	Year Founded:	2007
Company Description:	Lemniscate has been dedicated to importing mostly American healthcare products. Since 2018 they started importing energy drinks, introducing the brand Protein 2.0 from the USA with great acceptance among Guatemalan consumers, their product can be found in the major supermarket chains in the country. They have had a big success with this product and they are now currently starting to import the protein 2.0 Pre-workout line. They are looking to increase their product portfolio in the specialty products category, to provide something different and unique to the local consumers.		
Type of Business:	Importer/Distributor	Customer(s):	Retail - Convenience,Retail - Department Store,Retail - Drugstore
Facilities:	Warehouse and office in Guatemala city.	Geographic Region(s) Served:	Guatemala
Industry Segment(s):	Beverages		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW	Consolidator(s) in the US:	Miami , FL
Preferred Port(s) of Import:	Miami , FL	Preferred Port(s) of Export from US:	Miami, FL
Product Information			
Attributes of Interest:	N/A		
Capacity to Import:	Not Applicable	Cannot Import:	Frozen product
Products of Interest at this Event:			
Baby Food	Baby Snacks		
	Dried Baby Food		
Bakery Products	Bread		Bread Crumbs/Croutons
	Breakfast Products		Breakfast Cereal Flakes



T: 312.334.9200 or 215.829.9111

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Miami, FL 06/13/2023 - 06/15/2023
BUYER PROFILES

Bakery Products	Breakfast Products	Oats & Oatmeal
		Pancakes
		Sweetened Cereal
	Cookies	Ready-to-Bake Cookies
		Ready-to-Eat Cookies
	Granola	Mixed/Trail Mix
	Milled Products (Flours, Starches)	
	Mixes	Dessert Mixes
Beverages	Beer/Cider	Corn Tortillas
		Cider/Perry
		Craft Beer
		Non-Alcoholic Beer
	Hard Seltzer	Hard Seltzer
	Juices	Fruit Juice
	Liqueur & Spirits	
	Plant Based Beverages	
	Tea	
	Water	Carbonated Water
Confectionery	Wine	Non-Alcoholic Wine
	Chocolate Confectionery	Alfajores
	Gum	
Fruits & Nuts	Fruits, Berry	Mixed Berries
	Nuts	
Oils, Fats & Seeds	Liquid Oils	
	Oil Sprays	
Pasta, Rice, & Grains	Pasta & Noodles	
Sauces, Dressings, Spreads & Condiments	Condiments	
	Dips	
	Dressings	
	Sauces/Purees	

GUATEMALA

Lemniscate



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BUYER PROFILES

Sauces, Dressings, Spreads & ...	Spreads	
Supplements & Sweeteners	Sugars & Sweeteners	Honey
		Maple Syrup
		Other Sweeteners
		Stevia
	Vitamins	
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
		Tortilla/Corn Chips
		Vegetable Chips
	Fruit Snacks	
	Popcorn	Microwave Popcorn
	Pretzels	Soft Pretzels
	Snack Bars	Breakfast Bars
		Energy & Nutrition Bars
		Fruit Bars
	Trail Mix	Trail Mix

Additional Information

Social media and website profiles:

Lemniscate
 FACEBOOK <https://www.facebook.com/lemniscategt>

Germ-X
 FACEBOOK <https://www.facebook.com/Germxgt>
 INSTAGRAM <https://www.instagram.com/germxgt/>

Farmacia Lemsa
 FACEBOOK <https://www.facebook.com/FarmaciaLemsa>
 INSTAGRAM <https://www.instagram.com/farmacialemsagt/>

Lemsa & Co
<https://lemsayco.com/>

Healthy Brands Guatemala
<https://healthybrands.com.gt/>

GUATEMALA

Lemniscate



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2023 Caribbean And Latin American Buyers Mission
Miami, FL 06/13/2023 - 06/15/2023
BUYER PROFILES

PERU

Fuku Eirl

Contact Information			
Title	Name / Email / Phone		
Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	https://fuku.pe/
Company Phone:	Available Upon Registration	Year Founded:	2007
Company Description:	Fuku Eirl is a retail store established in 2007 focused on importing and distributing food and beverage products for final consumers and the food service sector. They are the main importer of Japanese products and the second importer of fresh salmon in Peru. With a wide catalog of fruits, beverages, snacks, seasonings, and prepared foods among others, they have operations all over Peru through stores, headquarters, warehouses, and e-commerce.		
Type of Business:	FoodService/HORECA, Importer/Distributor, Retailer	Customer(s):	FoodService/HORECA,Retail - Convenience,Retail - Internet/TV,Retail - Specialty/Gourmet
Facilities:	Buyer operates through warehouses, headquarters and stores.	Geographic Region(s) Served:	Countrywide in Peru
Industry Segment(s):	Beverages, Confectionery, Foodservice/HRI, Frozen, Natural/Organic, Retail, Seafood, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW or FOB	Consolidator(s) in the US:	Los Angeles, California
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	Long Beach, CA
Product Information			
Attributes of Interest:	N/A		
Capacity to Import:	Alcoholic Beverages,Frozen Products,Meat Products	Cannot Import:	None
Products of Interest at this Event:			
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers	
		Sweet Biscuits	
	Cakes	Cakes	



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BUYER PROFILES

Bakery Products	Cookies	Ready-to-Bake Cookies
		Ready-to-Eat Cookies
	Granola	Mixed/Trail Mix
		Plain Granola
		Sweetened/Flavored Granola
	Tortillas	Corn Tortillas
		Flour Tortillas
		Other Tortillas
Beverages	Juices	Fruit Juice
		Juice Concentrate
		Other Juices
		Vegetable Juice
	Sweetened/Soft-Drinks	Energy Drink
		Functional Drink
		Hot Chocolate/Cocoa Mix
		Soda/Pop
		Soft Drink Concentrate
		Sport Drink
	Tea	Black Tea
		Green Tea
		Herbal Tea
		Kombucha
		White Tea
Confectionery	Chocolate Confectionery	Alfajores
		Bagged Selflines/Softlines
		Boxed Assortment Chocolates
		Chocolate Tablets/Squares
		Chocolate with Toys
		Countlines
		Seasonal Chocolate

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Fuku Eirl



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BUYER PROFILES

Confectionery	Gum	Bubble Gum
		Chewing Gum
	Sugar Confectionery	Boiled Sweets
		Fudge
		Licorice
		Lollipops
		Marshmallows
		Medicated Confectionary
		Mints
		Pastilles, Jellies, & Chews
		Spun Sugar
		Toffees, Caramels, & Nougats
Fruits & Nuts	Nuts	Almonds
		Cashews
		Chestnuts
		Hazelnuts
		Macadamia
		Mixed Nuts
		Other Nuts
		Peanuts
		Pecans
		Pistachios
		Soy Nuts
		Walnuts, Black
		Walnuts, English
Pasta, Rice, & Grains	Pasta & Noodles	Couscous
		Egg Noodles
		Instant Noodles
		Other Pasta/Noodle
		Plain/Flour Noodle

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BUYER PROFILES

Pasta, Rice, & Grains	Pasta & Noodles	Rice Noodle
		Spelt Pasta
		Vegetable Based Pasta
		Wheat Pasta
		White Pasta
	Rice	Brown Rice
		Rice Blends
		White Rice
		Wild Rice
Ready Meals	Pizza	Pizza
	Prepared Appetizers	Prepared Appetizers
Sauces, Dressings, Spreads & Condiments	Condiments	Ketchup
		Mayonnaise
		Mustard
		Pickled Products
		Salsa
		Vinegar
	Dips	Bean Dip
		Dip, Other
		Hummus
	Dressings	Salad Dressing
		Vinaigrette
Sweet/Savory Snacks	Cheesecake	Cheesecake
	Chips/Crisps	Potato Chips
		Tortilla/Corn Chips
		Vegetable Chips
	Extruded Snacks	Extruded Snacks
	Fruit Snacks	Fruit Snacks
	Gelatin	Gelatin/Jello
	Meat Snacks	Jerky

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BUYER PROFILES

Sweet/Savory Snacks	Meat Snacks	Meat Sticks
	Popcorn	Microwave Popcorn
		Popcorn - Popped
		Popcorn - Unpopped
	Pretzels	Hard Pretzels
		Soft Pretzels
	Pudding/Custard	Pudding/Custard
	Seed Snacks	Nut snacks
		Sunflower seeds
	Snack Bars	Breakfast Bars
		Energy & Nutrition Bars
		Fruit Bars
		Granola/Muesli Bars
		Other Snack Bars
	Trail Mix	Trail Mix
Additional Information		

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2023 Caribbean And Latin American Buyers Mission
Miami, FL 06/13/2023 - 06/15/2023
BUYER PROFILES

SAINT LUCIA

Renwick & Company Ltd.

Contact Information			
Title	Name / Email / Phone		
Sales & Marketing Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	http://www.renwickstlucia.com
Company Phone:	Available Upon Registration	Year Founded:	1958
Company Description:	<p>Renwick & Company Limited is one of the major distribution companies in St. Lucia.</p> <p>We are one of the largest distributors on the island with 50 years industry experience servicing all classes of trade. We have a full team of experienced professionals and we serve of customers in both the north and south of the island as no other distributor has a location in the south.</p> <p>The buyer serves on the executive management team. As the Sales & Marketing Manager, she is responsible for the purchasing function and along with the Managing Director makes the final decision on new products which are added to the portfolio.</p>		
Type of Business:	Distributor, Importer/Distributor, Wholesaler	Customer(s):	FoodService/HORECA,Retail - Club Store/Warehouse,Retail - Convenience,Retail - Department Store,Retail - Discount Store,Retail - Drugstore,Retail - Other (Non-Food),Retail - Supermarket/Grocery
Facilities:	Retail, warehouse	Geographic Region(s) Served:	Islandwide distribution
Industry Segment(s):	Beverages, Confectionery, Foodservice/HRI, Health and Beauty, Natural/Organic, Other - Non Food and Wood, Retail, Snacks		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW, CIF, FOB	Consolidator(s) in the US:	Miami
Preferred Port(s) of Import:	Miami	Preferred Port(s) of Export from US:	None
Product Information			
Attributes of Interest:	100% Organic,Gluten Free,Halal Uncertified,Low Calorie,Natural,No Artificial Ingredients,No Monosodium Glutamate (MSG),No Preservatives,No Sugar Added,Non - GMO - EU Certified,Non-Dairy,Organic,Plant Based,Reduced Fat,Smart,Sugar Free,Vegan,Vegetarian		



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BUYER PROFILES

Capacity to Import:	Alcoholic Beverages,Dairy Products	Cannot Import:	Frozen
Products of Interest at this Event:			
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers	
		Sweet Biscuits	
	Breakfast Products	Breakfast Cereal Flakes	
		Hot Cereal	
	Granola	Mixed/Trail Mix	
		Plain Granola	
		Sweetened/Flavored Granola	
Beverages	Beer/Cider	Cider/Perry	
		Craft Beer	
		Hard Ginger Beer	
		Non-Alcoholic Beer	
	Juices	Fruit Juice	
		Juice Concentrate	
	Plant Based Beverages	Plant Based Beverages	
	Wine	Alcoholic Wine	
		Non-Alcoholic Wine	
Confectionery	Sugar Confectionery	Fudge	
		Lollipops	
		Marshmallows	
		Mints	
		Toffees, Caramels, & Nougats	
Supplements & Sweeteners	Vitamins		
Sweet/Savory Snacks	Chips/Crisps	Potato Chips	
		Tortilla/Corn Chips	
	Snack Bars	Breakfast Bars	
		Energy & Nutrition Bars	
		Fruit Bars	
	Trail Mix	Trail Mix	

SAINT LUCIA

Renwick & Company Ltd.



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2023 Caribbean And Latin American Buyers Mission
Miami, FL 06/13/2023 - 06/15/2023
BUYER PROFILES

Additional Information

Sponsored By SUSTA

SAINT LUCIA

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2023 Caribbean And Latin American Buyers Mission

Miami, FL 06/13/2023 - 06/15/2023

BUYER PROFILES

SAINT MARTIN

Global Purchasing, Inc.

Contact Information			
Title	Name / Email / Phone		
Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	
Company Phone:	Available Upon Registration	Year Founded:	1986
Company Description:	The company is a family owned and operated wholesale, foodservice, distributor located in Saint Martin/ Sint Martin servicing hotels and restaurants. Their customers include some of the best hotel groups in the world: Eden Rock (Oetker Collection), Four Seasons, Belmond, Aurora, Auberge Resorts, and others.		
Type of Business:	Broker, Distributor, FoodService/HORECA, Importer, Wholesaler	Customer(s):	Food Manufacturing, FoodService/HORECA, Retail - Specialty/Gourmet, Retail - Supermarket/Grocery
Facilities:	Retail store & Warehouse.	Geographic Region(s) Served:	Northeast Caribbean. (Sint Maarten, Saint Martin, Saba, St. Kitts, Anguilla, St. Barts.)
Industry Segment(s):	Foodservice/HRI, Frozen, Seafood, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):		Consolidator(s) in the US:	Miami
Preferred Port(s) of Import:	PORT OF MIAMI OR PORT OF PALM BEACH	Preferred Port(s) of Export from US:	Miami, FL
Product Information			
Attributes of Interest:	100% Organic, All Natural, Halal, Halal Uncertified, Kosher, Natural, No Antibiotics, Organic, Plant Based		
Capacity to Import:	Chilled Products, Frozen Products, Meat Products	Cannot Import:	N/A
Products of Interest at this Event:			
Beverages	Juices	Fruit Juice	
		Juice Concentrate	
		Other Juices	



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BUYER PROFILES

Fish & Seafood	Finfish	American Eel (<i>Anguilla rostrata</i>)
		Atlantic Salmon
		Cods
		Haddock
		Halibut
		Monkfish (<i>Lophius americanus</i>)
		Pollack/Whiting
		Sea Bass (<i>Centropristis striata</i>)
		Swordfish
		Tuna
	Other Fish & Seafood	Caviar
		Cured/Smoked Fish
		Other fish & seafood
		Roe
	Shellfish	Abalone
		American Lobster (<i>Homarus americanus</i>)
		Clams
		Conch/Whelk
		Crab
		Crayfish/Crawfish
		Cuttlefish
		Octopus
		Oyster
		Sea Scallop (<i>Placopecten magellanicus</i>)
		Sea Urchin
Meats & Related Products	Beef/Bovine	Bones
		Brisket
		Chuck
		Flank Steak
		Ground

SAINT MARTIN

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BUYER PROFILES

Meats & Related Products	Beef/Bovine	Loin
		Other products
		Processed products
		Rib
		Round
		Sirloin
		Veal
	Duck	Duck
	Meat, Other	Bison/Buffalo
		Lamb
		Mutton
		Ostrich Meat
		Other meat
		Rabbit Meat
		Reptile Meat
	Pork	Belly
		Bones
		Ground
		Leg
		Loin
		Other Products/Parts
		Processed meats
		Ribs
		Shoulder
	Poultry (Chicken)	Chicken Back
		Chicken Breast
		Chicken Legs
		Chicken Neck
		Chicken Offals
		Chicken Thigh

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Meats & Related Products	Poultry (Chicken)	Chicken Wings
		Other Poultry Products/Parts
		Whole Chicken
	Poultry (Turkey)	Turkey Breast
		Turkey Legs
		Turkey Neck
		Turkey Offals
		Whole Turkey
	Processed Meats	Bacon
		Cold Cuts
		Hot Dogs
		Meatballs
		Pattie/Hamburger
		Sausage
Oils, Fats & Seeds	Liquid Oils	
	Oil Sprays	
	Seeds	
Spices & Seasonings	Herbs	Dried/Ground Herb
		Fresh Herbs
	Pepper	Ground Pepper
		Pepper Corns
	Salt & Salt Mixtures	Flavored Salt
		Ground Salt
		Rock Salt
		Sea Salt
	Seed	Ground Seed
		Whole Seed
	Spice	Dry Spice
		Extract, Other
		Extract, Vanilla

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BUYER PROFILES

Spices & Seasonings	Spice	Fresh/Raw Spice
Additional Information		
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2023 Caribbean And Latin American Buyers Mission
Miami, FL 06/13/2023 - 06/15/2023
BUYER PROFILES

TRINIDAD AND TOBAGO

AP Scott Trinidad

Contact Information			
Title	Name / Email / Phone		
Division Sales Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	http://www.anthonypscott.com/
Company Phone:	Available Upon Registration	Year Founded:	1960
Company Description:	AP Scott is a dominant distributor in the local and Caribbean market for 50 years. They are current in a growth phase and actively seeking new food lines for their food division. The main food brands that currently distribute include-bobs Red mill, Goya, Munchys snacks, Dewlands Juices, Marjani Dried Fruits.		
Type of Business:	Distributor, Manufacturer, Wholesaler	Customer(s):	FoodService/HORECA,Retail - Convenience,Retail - Department Store,Retail - Drugstore,Retail - Specialty/Gourmet,Retail - Supermarket/Grocery
Facilities:	Wholesale distribution to supermarkets, variety store, mom and pops throughout Trinidad and Tobago as well as into the Caribbean region. Retail GNC health stores in Trinidad.	Geographic Region(s) Served:	Caribbean Region
Industry Segment(s):	Bakery, Beverages, Confectionery, Ethnic, Foodservice/HRI, Frozen, Natural/Organic, Retail, Seafood, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):		Consolidator(s) in the US:	Eagle Maritime - Miami
Preferred Port(s) of Import:	Point Lisas	Preferred Port(s) of Export from US:	Miami, FL
Product Information			
Attributes of Interest:	100% Organic,All Natural,Chilled,Ethnic,Gluten Free,Halal,Kosher,Organic		



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Capacity to Import:	Alcoholic Beverages,Biotech/GMO,Chilled Products,Dairy Products,Frozen Products,Meat Products	Cannot Import:	N/A
Products of Interest at this Event:			
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers	
		Sweet Biscuits	
	Bread	Bagels	
		Bread Crumbs/Croutons	
		Loaf Bread	
		Muffins	
	Breakfast Products	Breakfast Cereal Flakes	
		Hot Cereal	
Beverages	Juices	Fruit Juice	
		Juice Concentrate	
Dairy & Related Products	Dairy	Fluid Milk	
	Non-Dairy	Soy Milk	
Food Ingredients	Enhancers (flavor, color)	Bouillon Stock Cubes	
Fruits & Nuts	Nuts		
Ready Meals	Prepared Appetizers	Prepared Appetizers	
	Prepared Meals	Prepared meals	
	Prepared Salads	Prepared salads	
	Seafood	Prepared seafood	
	Soup	Soup, Canned	
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Table Sauce	
Spices & Seasonings	Herbs		
Sweet/Savory Snacks	Fruit Snacks	Fruit Snacks	
	Snack Bars	Breakfast Bars	
		Energy & Nutrition Bars	
		Fruit Bars	
		Granola/Muesli Bars	

TRINIDAD AND TOBAGO

AP Scott Trinidad



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2023 Caribbean And Latin American Buyers Mission
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BUYER PROFILES

Additional Information

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TRINIDAD AND TOBAGO

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