

Dairy, Deli, and Bakery Buyers Mission at IDDBA
Anaheim California 06/04/2023 - 06/05/2023
BUYER PROFILES

BRAZIL

Grupo Trigo

Contact Information			
Title	Name / Email / Phone		
Purchase Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	https://www.grupotrigo.com.br/
Company Phone:	Available Upon Registration	Year Founded:	1999
Company Description:	Founded in 1999, Grupo Trigo is a Brazilian food service chain composed of the companies Spoleto, which is the largest Italian cuisine chain in the country, and offers italian fast and casual foods, Koni, Gurumé, China in Box, and Gendai, which are all inspired by Asian culinary, and Lebonton, which is inspired by the french cuisine and offers products such as crepes, desserts, salads, quiches, traditional cuts of meat and chicken, hamburguers and hot and cold beverages. Currently, they have over 600 restaurants around the country, which are supplied by their own logistics and distribution center, and their headquarters is located in Rio de Janeiro, RJ.		
Type of Business:	FoodService/HORECA, Importer/Distributor, Manufacturer	Customer(s):	Food Manufacturing, FoodService/HORECA
Facilities:	Over 600 hundred restaurants in all regions of Brazil, a logistics, and a distribution center, and a manufacturing factory in Volta Redonda, Rio de Janeiro.	Geographic Region(s) Served:	All regions of Brazil.
Industry Segment(s):	Food Ingredients, Foodservice/HRI, Frozen, Seafood		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW	Consolidator(s) in the US:	None
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	None
Product Information			
Attributes of Interest:	Dairy, Dried/Dehydrated, Frozen		
Capacity to Import:	Dairy Products, Frozen Products, Meat Products	Cannot Import:	N/A
Products of Interest at this Event:			
Animal Feed Ingredients & Additives	Additives		



T: 312.334.9200 or 215.829.9111

E: info@foodexport.org | www.foodexport.org

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BUYER PROFILES

Animal Feed Ingredients & Additives	Ingredients	Dairy Ingredients
		Flavoring Ingredients
		Meat/Bone Meal
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers
		Sweet Biscuits
	Bread	Pita/Flat Bread
		Pizza Crust
	Cakes	Cakes
	Milled Products (Flours, Starches)	White Flour
Confectionery	Chocolate Confectionery	Ready-to-Eat Pastries & Tarts
		Chocolate Tablets/Squares
		Seasonal Chocolate
Dairy & Related Products	Dairy	Butter
		Cream Cheese
		Dairy Other
		Milk Powder & NFDM
	Non-Dairy	Cheese
Pasta, Rice, & Grains	Pasta & Noodles	White Pasta
	Rice	Rice Blends
		White Rice
Ready Meals	Pizza	Pizza
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Pasta Sauce
		Tomato Sauce
	Spreads	Cheese Spread
Vegetables	Olives	Black Olives
Additional Information		

BRAZIL

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BUYER PROFILES

HONG KONG

Global Fine Foods Limited

Contact Information			
Title	Name / Email / Phone		
Buyer	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	http://www.gff.hk
Company Phone:	Available Upon Registration	Year Founded:	2008
Company Description:	GFF takes care of over 1 000 customers' needs. It primarily supplies products to hotels, restaurants, clubhouses, food chains, cruise ships, colleges and other catering establishments with premium quality chilled/frozen beef, pork, poultry, seafood, dairy products, bakery products...Our reliable products and services are supported by the continuous improvement in facilities including one dry food warehouse and five cold storage warehouses with built-in freezer and chiller rooms and five refrigerated trucks.		
Type of Business:	Broker, Distributor, FoodService/HORECA, Importer, Manufacturer, Retailer, Wholesaler	Customer(s):	Food Manufacturing, FoodService/HORECA, Retail - Supermarket/Grocery
Facilities:	Global Fine Foods operates 6 own warehouses, 5 chiller/frozen warehouse, 1 dried food warehouse and outsourced cold storage, and 5 trucks that are equipped with frozen facilities and installed with GPS devices in Hong Kong.	Geographic Region(s) Served:	Hong Kong and Macau
Industry Segment(s):	Bakery, Beverages, Food Ingredients, Foodservice/HRI, Frozen, Natural/Organic, Retail, Seafood		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW, FOB, CFR	Consolidator(s) in the US:	None
Preferred Port(s) of Import:	Hong Kong	Preferred Port(s) of Export from US:	Oakland, CA
Product Information			
Attributes of Interest:	100% Organic, All Natural, Chilled, Dairy, Frozen, Gluten Free, Gluten Free Uncertified, Halal, Halal Uncertified, Hormone Free, Kosher, Low Fat, Natural, Non-Dairy, Organic, Reduced Fat, Vegetarian		



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BUYER PROFILES

Capacity to Import:	Chilled Products,Dairy Products,Frozen Products,Meat Products	Cannot Import:	CBD, Hemp
Products of Interest at this Event:			
Bakery Products	Bread	Bagels	
		Bread Crumbs/Croutons	
		Pita/Flat Bread	
		Pizza Crust	
	Breakfast Products	Pancakes	
		Waffles	
	Pastries/Tarts/Pies	Cheesecake	
	Tortillas	Corn Tortillas	
		Flour Tortillas	
		Other Tortillas	
Dairy & Related Products	Dairy	Butter	
		Cheese & Curd	
		Cheese Powder	
		Cheese Sauce/Liquid	
		Cream	
		Cream Cheese	
	Non-Dairy	Cheese	
Eggs & Egg Products	Powdered Eggs		
Fish & Seafood	Finfish	Atlantic Salmon	
		Cods	
		Halibut	
		Pacific Salmon	
		Swordfish	
		Tuna	
	Other Fish & Seafood	Caviar	
		Cured/Smoked Fish	
	Shellfish	American Lobster (Homarus americanus)	

HONG KONG

Global Fine Foods Limited



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BUYER PROFILES

Fish & Seafood	Shellfish	Clams
		Coldwater Shrimp (<i>Pandalus borealis</i>)
		Crab
Food Ingredients	Bakery & Confectionary Ingredients	Pancake and Waffles mixes
Meats & Related Products	Beef/Bovine	Brisket
		Chuck
		Flank Steak
		Ground
		Processed products
		Rib
		Sirloin
	Duck	Duck
	Pork	Belly
		Ground
		Loin
		Ribs
		Shoulder
	Poultry (Chicken)	Chicken Breast
		Chicken Legs
		Chicken Thigh
		Chicken Wings
		Whole Chicken
	Poultry (Turkey)	Turkey Breast
		Whole Turkey
	Processed Meats	Bacon
		Cold Cuts
		Hot Dogs
		Meatballs
		Pattie/Hamburger
		Sausage

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BUYER PROFILES

Oils, Fats & Seeds	Liquid Oils	Canola Oil
		Vegetable Oil
Plant Based Alternatives	Dairy Alternatives	Dairy Alternatives
	Meat Alternatives	Meat Alternatives
Pulses & Legumes	Beans	Black Beans
Ready Meals	Pizza	Pizza
Sauces, Dressings, Spreads & Condiments	Condiments	Ketchup
		Mayonnaise
		Pickled Products
		Salsa
		Vinegar
	Dressings	Salad Dressing
		Vinaigrette
	Sauces/Purees	Barbeque (BBQ) Sauce
		Chocolate
		Gravy
		Horseradish
		Hot Sauce
		Marinade
		Pasta Sauce
		Tomato Puree
		Tomato Sauce
		Worcestershire Sauce
Spices & Seasonings	Herbs	Dried/Ground Herb
	Pepper	Ground Pepper
		Pepper Corns
	Salt & Salt Mixtures	Ground Salt
		Rock Salt
		Sea Salt
	Seed	Ground Seed

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BUYER PROFILES

Spices & Seasonings	Seed	Whole Seed
	Spice	Dry Spice
		Extract, Vanilla
Supplements & Sweeteners	Sugars & Sweeteners	Honey
		Maple Syrup
		Molasses
		Stevia
Sweet/Savory Snacks	Cheesecake	Cheesecake
	Chips/Crisps	Potato Chips
		Tortilla/Corn Chips
Additional Information		

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BUYER PROFILES

MEXICO

LABEN Food Service

Contact Information			
Title	Name / Email / Phone		
Purchasing Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	http://www.laben.mx/
Company Phone:	Available Upon Registration	Year Founded:	2012
Company Description:	Importer and distributor of food products for foodservice and retail with offices in Monterrey and Cancun, however they have national distribution. LABEN handles dry, refrigerated and frozen foods from oils to pizza ingredients, dressings, sauces, grains, flours, meats, cheeses, etc. The brands they currently distribute include: Joseph Farms, Ventura Foods, Simplot, Sweet Street Desserts, Kraft, Bunge, Rolands, Cecco, etc.		
Type of Business:	FoodService/HORECA, Importer/Distributor	Customer(s):	Food Manufacturing, FoodService/HORECA, Retail - Department Store, Retail - Natural/Organic/Healthy, Retail - Other (Non-Food), Retail - Specialty/Gourmet, Retail - Supermarket/Grocery
Facilities:	Head quarter office and distribution center / warehouse with 3 temperatures in Monterrey area	Geographic Region(s) Served:	Nationwide with emphasis in Northern and central Mexico
Industry Segment(s):	Bakery, Confectionery, Food Ingredients, Foodservice/HRI, Frozen, Natural/Organic, Other - Non Food and Wood, Private Label, Retail, Seafood, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW ans DPA	Consolidator(s) in the US:	Laredo TX
Preferred Port(s) of Import:	Laredo TX	Preferred Port(s) of Export from US:	None
Product Information			
Attributes of Interest:	100% Organic, All Natural, Chilled, Dairy, Frozen, Gluten Free, Halal, Kosher, Organic, Sugar Free, Trans-fat Free, Vegan, Vegetarian		
Capacity to Import:	Chilled Products, Dairy Products, Frozen Products, Meat Products	Cannot Import:	Alcohol



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Anaheim California 06/04/2023 - 06/05/2023
BUYER PROFILES

Products of Interest at this Event:		
Bakery Products	Bread	Bagels
		Pizza Crust
	Cookies	Ready-to-Bake Cookies
		Ready-to-Eat Cookies
	Milled Products (Flours, Starches)	Potato Flakes
	Pastries/Tarts/Pies	Cheesecake
		Cream Pies
		Fruit Pies
		Pie Crust/Pastry Shells
		Ready-to-Eat Pastries & Tarts
Beverages	Juices	Fruit Juice
		Juice Concentrate
Dairy & Related Products	Dairy	Cheese & Curd
		Cheese Sauce/Liquid
		Cream Cheese
	Non-Dairy	Cheese
Food Ingredients	Bakery & Confectionary Ingredients	Baking Decorations/Toppings
Ready Meals	Pizza	Pizza
Sauces, Dressings, Spreads & Condiments	Condiments	Ketchup
		Mustard
		Pickled Products
	Sauces/Purees	Tomato Puree
Tomato Sauce		
Additional Information		

MEXICO

LABEN Food Service



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BUYER PROFILES

SAUDI ARABIA

Gulfwest Company Ltd.



Contact Information			
Title		Name / Email / Phone	
PURCHASING MANAGER		Available upon registration (go to "My Activities" if you already registered)	
Company Information			
Company Address:	Available Upon Registration	Website:	www.gulfwest.com.sa
Company Phone:	Available Upon Registration	Year Founded:	1996
Company Description:	The company was established in 1996 in Jeddah, Saudi Arabia and is probably the largest supplier of foodservice products in the country. It is importer, distributor, wholesaler and re-exporter of frozen, chilled and dry food products from several sources. The company imports frozen beef, veal, lamb, mozzarella cheese, duck, turkey, cooking oil, spices, burgers and specialty beef cuts from the United States, frozen beef from Brazil and Canada; lamb and mutton from Australia and New Zealand; frozen poultry from Brazil; frozen potato products, French fries and frozen eggs from Canada and Belgium; frozen vegetables and cheeses from Belgium and the Netherlands; soft cheeses and duck liver from France; hard cheeses, seafood, French fries, frozen pasta, pickles and frozen fruits from the Netherlands; fresh seafood from Sri Lanka, India, Uganda, Turkey and Norway; hard cheeses and food shortening from Switzerland; salmon from Norway; dry and frozen pasta, olive oil and parmesan cheeses from Italy; condiments, special rice items and dry and chilled ingredients for Japanese and Chinese cuisines from Japan; rice, frozen mutton, frozen vegetables, appetizers, frozen shrimps and lobsters from India; mussels from Australia; shrimp and value added seafood and poultry products from the UAE; and cheddar cheese, breakfast cereals, jams and biscuits from the United Kingdom. The company has offices and warehouses throughout Saudi Arabia and a branch in Dubai. About 70 percent of the company's imports are destined to the foodservice sector and 30 percent to the retail sector. The company has a sister company in Dubai, UAE called “Golden Dunes”, which is mainly a processor of poultry, meat and seafood products. Last year, the company purchased the largest seafood company in Dubai, i.e. Magenta – Mitras, which is a major importer, processor and re-exporter of seafood products and recently cold cuts. The company is a good prospect for joining foodservice oriented buyers’ missions such as the NRA buyers’ mission. It is also good prospect for visits by trade team members carrying foodservice products.		
Type of Business:	Distributor, FoodService/HORECA, Importer, Importer/Distributor	Customer(s):	Food Manufacturing,FoodService/HORECA,Retail - Convenience,Retail - Department Store,Retail - Supermarket/Grocery



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BUYER PROFILES

Facilities:	Dry food storage & cold storage warehouse facilities to store & distribute using our fleet across kingdom of Saudi Arabia	Geographic Region(s) Served:	Kingdom of Saudi Arabia
Industry Segment(s):	Bakery, Beverages, Confectionery, Food Ingredients, Foodservice/HRI, Frozen, Natural/Organic, Retail, Seafood, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW AND CNF	Consolidator(s) in the US:	1025 RACO COURT, SUITE D, LAWRENCEVILLE, GA 30046 USA
Preferred Port(s) of Import:	DAH AND KING ABDULLAH PORT	Preferred Port(s) of Export from US:	None
Product Information			
Attributes of Interest:	Chilled,Dairy,Frozen,Halal,Organic		
Capacity to Import:	Chilled Products,Dairy Products,Frozen Products,Meat Products	Cannot Import:	Alcoholic beverages, hemp and pork products.
Products of Interest at this Event:			
Animal Feed Ingredients & Additives	Additives	Fats & Oils	
		Minerals	
		Other Protein	
	Ingredients	Dried Distillers Grains and Soluble (DDGS)	
		Meat/Bone Meal	
Bakery Products	Breakfast Products	Breakfast Cereal Flakes	
	Tortillas		
Beverages	Water	Mineral Water	
Dairy & Related Products	Dairy	Butter	
		Cheese & Curd	
		Cheese Sauce/Liquid	
		Cream	
		Cream Cheese	
	Dairy Other		
	Non-Dairy	Cheese	

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BUYER PROFILES

Eggs & Egg Products	Liquid Eggs	
Fish & Seafood	Finfish	Atlantic Salmon
		Cods
		Hake
		Halibut
		Pacific Salmon
		Tuna
	Other Fish & Seafood	Caviar
Meats & Related Products	Beef/Bovine	Sirloin
		Veal
	Duck	
	Poultry (Turkey)	Turkey Breast
		Whole Turkey
	Processed Meats	Bacon
Oils, Fats & Seeds	Liquid Oils	Canola Oil
		Corn Oil
		Soybean Oil
		Sunflower Oil
Additional Information		

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BUYER PROFILES

Seafood Products of Interest

Black Sea Bass (Fillets)

Estimated Annual Purchases: \$500,000

Atlantic Mackerel (Whole Frozen)

Estimated Annual Purchases: \$200,000

Ocean Perch/Redfish (Fillets)

Estimated Annual Purchases: \$200,000

American Lobster (Live, Tails, Claw & Knuckle Meat)

Estimated Annual Purchases: \$700,000

Estimated Frequency & Volume: 10,000 kg

Eastern Oyster & Belon Oyster (Frozen Half-Shell)

Estimated Annual Purchases: \$100,000

Clams/Quahogs (Frozen Half-Shell)

Estimated Annual Purchases: \$100,000

Jonah Crab (Live, Frozen)

Estimated Annual Purchases: \$200,000

American Eel (Frozen)

Estimated Annual Purchases: \$50,000

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BUYER PROFILES

TAIWAN

FoodFashion Co., Ltd

Contact Information			
Title	Name / Email / Phone		
President	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	
Company Phone:	Available Upon Registration	Year Founded:	
Company Description:	When the per capita consumption of cheese was less than 50 grams in 1980s, Food-Fashion Taiwan has started importing high-quality dairy products such natural cheese, butter and premium Italian ingredients, serving Taiwan food and beverage industry for more than 30 years.		
Type of Business:	FoodService/HORECA, Importer/Distributor, Manufacturer, Retailer, Wholesaler	Customer(s):	Food Manufacturing, FoodService/HORECA, Retail - Club Store/Warehouse, Retail - Convenience, Retail - Department Store, Retail - Discount Store, Retail - Internet/TV, Retail - Natural/Organic/Healthy, Retail - Other (Non-Food), Retail - Specialty/Gourmet, Retail - Supermarket/Grocery
Facilities:	Office, warehouse, factory, logistic	Geographic Region(s) Served:	Domestic in Taiwan and global
Industry Segment(s):	Bakery, Food Ingredients, Foodservice/HRI, Frozen, Health and Beauty, Natural/Organic, Private Label, Retail, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW, FOB, CIF	Consolidator(s) in the US:	None
Preferred Port(s) of Import:	Keelung or Taipei	Preferred Port(s) of Export from US:	None
Product Information			
Attributes of Interest:	100% Organic, All Natural, Chilled, Dairy, Dried/Dehydrated, No Antibiotics, Non - GMO - US Certified, Organic, Vegetarian		



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Capacity to Import:	Alcoholic Beverages,Chilled Products,Dairy Products,Frozen Products	Cannot Import:	N/A
Products of Interest at this Event:			
Dairy & Related Products	Dairy	Butter	
		Buttermilk	
		Cheese & Curd	
		Cheese Powder	
		Cheese Sauce/Liquid	
		Cream	
		Cream Cheese	
		Dairy Other	
		Milk Powder & NFDM	
		Whey & Whey Products	
		Non-Dairy	Cheese
	Dried/Powder Milk Substitute		
	Additional Information		

TAIWAN

FoodFashion Co., Ltd



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VIETNAM

NEW VIET DAIRY

Contact Information			
Title	Name / Email / Phone		
	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.newviet.net
Company Phone:	Available Upon Registration	Year Founded:	1997
Company Description:	A buyer of dairy products, food and beverage products, meats and seafood products for food service and retail sectors in Vietnam		
Type of Business:	Distributor, FoodService/HORECA, Importer, Importer/Distributor, Wholesaler	Customer(s):	Food Manufacturing, FoodService/HORECA, Retail - Convenience, Retail - Discount Store, Retail - Other (Non-Food), Retail - Supermarket/Grocery
Facilities:	Office, Warehouses, 6 Branches in Vietnam nationwide	Geographic Region(s) Served:	Vietnam nationwide
Industry Segment(s):	Bakery, Confectionery, Foodservice/HRI, Frozen, Natural/Organic, Private Label, Seafood		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	CIF HO CHI MINH CITY PORT (CAT LAI PORT), CIF HAI PHONG PORT OPEN for other INCOTERM	Consolidator(s) in the US:	None
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	None
Product Information			
Attributes of Interest:	All Natural, Dairy, Frozen, Natural		
Capacity to Import:	Alcoholic Beverages, Chilled Products, Dairy Products, Frozen Products, Meat Products	Cannot Import:	.
Products of Interest at this Event:			
Bakery Products	Biscuits, Crackers, & Wafers		



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Bakery Products	Bread	
	Breakfast Products	
	Cakes	
	Cookies	
	Granola	
	Milled Products (Flours, Starches)	
	Mixes	
	Pastries/Tarts/Pies	
	Tortillas	
Beverages	Beer/Cider	
	Juices	
	Liqueur & Spirits	
	Sweetened/Soft-Drinks	
	Tea	
	Water	
	Wine	
Confectionery	Chocolate Confectionery	
	Sugar Confectionery	
Dairy & Related Products	Dairy	
	Ice Cream & Related Products	
	Non-Dairy	
Fish & Seafood	Finfish	
Food Ingredients	Bakery & Confectionary Ingredients	
Fruits & Nuts	Fruits, Berry	
	Fruits, Citrus	
	Fruits, General	
	Fruits, Stone	
	Nuts	
Oils, Fats & Seeds	Liquid Oils	Olive Oil
		Sunflower Oil

VIETNAM

NEW VIET DAIRY



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Dairy, Deli, and Bakery Buyers Mission at IDDBA
Anaheim California 06/04/2023 - 06/05/2023
BUYER PROFILES

Oils, Fats & Seeds	Seeds	
Sauces, Dressings, Spreads & Condiments	Condiments	
	Sauces/Purees	Barbeque (BBQ) Sauce
		Horseradish
		Pasta Sauce
		Tomato Puree
		Tomato Sauce
		Worcestershire Sauce
Additional Information		
New Viet Dairy with 574 staffs is in Top 500 Private Companies in Vietnam, turn-over in 2020 was US\$ 242 Million		

VIETNAM

NEW VIET DAIRY



T: 312.334.9200 or 215.829.9111

E: info@foodexport.org | www.foodexport.org

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