<u>BRAZIL</u> Oxquim

Contact Information							
Title	Name / Email / Phone						
Purchasing supervisor	Available upon regis	Available upon registration (go to "My Activities" if you already registered)					
	Company Information						
Company Address:	Available Upon Registration	Website:	www.oxquim.com.br				
Company Phone:	Available Upon Registration	Year Founded:	1996				
Company Description:	Founded in 1996, Oxquim is a Brazilian importing and distributing company of chemical inputs and raw materials. They currently import a range of ingredients and additives that are used both in the food and feed segments, including potassium sorbate, sorbic acid, creatine, L-glycine, taurine, sodium benzoate, phosphates, and others. In 2022, they started their personal care and animal nutrition sectors and look to keep expanding their portfolio to meet the varied needs of the market. They are now looking to start importing feed additives such as L- threonine, valine, tryptophan, methionine, lysine, inositol,beta alanine, choline chloride, glutamine, vitamins (A, B, C, D, E, K), flours, brans, and phosphates (monocalcium, calcium, tricalcium) from U.S. suppliers to include in their portfolio. Oxquim's headquarters are in the Rio de Janeiro state where they have two offices and a warehouse. They also have branches in the States of São Paulo, Pernambuco, and Santa Catarina. The company has its own specialized logistics, a storage system, and a sales team with great know-how in every product line.						
Type of Business:	Distributor, Importer, Importer/Distributor						
Facilities:	Oxquim has 2 commercial offices with sales department, 1 admnistrative office, 3 warehouses in different states (Rio de Janeiro, São Paulo, and Pernambuco), and their own logistic team with fleets of trucks to carry out collections and deliveries.	quim has 2 commercial ces with sales department, 1 mnistrative office, 3 rehouses in different states o de Janeiro, São Paulo, d Pernambuco), and their n logistic team with fleets of cks to carry out collections					
Industry Segment(s):	Animal Feed Ingredients, Bakery, Beverages, Confectionery, Food Ingredients, Health and Beauty, Pet Food						
	Shipping and Quo	tation Preferences					
Preferred Incoterm(s):	CIF or CFR	Consolidator(s) in the US:	None				
Preferred Port(s) of Import:	Port of Itajai or Navegantes.	Preferred Port(s) of Export from US:	None				
Product Information							





Attributes of Interest:	est: Allergen Free, Dairy, Gluten Free, Halal, Kosher, Non - GMO - EU Certified, Non - GMO - US Certified, Non-Dairy, Vegan							
Capacity to Import:	Biotech/GM Products,M	10,Dairy eat Products	Cannot Import: Any dangerous cargo or controlled by Federal police		Any dangerous cargo or controlled by Federal police.			
Products of Interest at this Event:								
Animal Feed Ingredients &	Additives	Additives		Acidifiers				
				Additives				
				Animal	protein and byproducts			
				Antical	ring agent			
				Antioxi	dants			
				Digesta	ants			
				Enzym	es			
				Fats & Oils				
				Inoculants				
			Livestock pharmaceuticals/medication					
				Lysine				
			Microbial Feed Additives					
			Minerals					
			Other Protein					
				Prebiotics				
		Ingredients	Preservatives					
			Probiotics					
			Supplements					
			Vitamins					
				Yeast/0	Cultures			
				Dairy I	ngredients			
				Flavors				
			-	Milk Replacers				
				Sweete	ners			
				Vegetable protein				
		Livestock Feeds and	d Grains	Special	ty feed			

BRAZIL Oxquim





Animal Feed Ingredients & Additives	Yeasts and Cultures	Yeasts and Cultures
Baby Food	Baby Supplements	Baby Supplements
Bakery Products	Milled Products (Flours, Starches)	Wheat Gluten
Beverages	Plant Based Beverages	
Dairy & Related Products	Dairy	Whey & Whey Products
Food Ingredients	Additives & Agents	Amino Acid
		Antifoaming Agent
		Antimicrobial Agent
		Citric Acid
		Lactose
		Preservative
		Protein (Plant/Animal)
		Sequestrant
		Sodium Carbonate
		Surface-Active Agent
		Surface-Finishing Agent
		Texturizer
		Thickening Agent
	Bakery & Confectionary Ingredients	
	Beverage Ingredients	
	Enhancers (flavor, color)	Acidulant
		Monosodium Glutamate (MSG)
		Phosphates
	Meat Substitutes	
Other Agricultural Products (excluding food and wood)	Fertilizers	Fertilizers
Tood and wood)	Health & Beauty Products	
Pet Food & Pet Care Products	Pet Care	Pet Bath/Skin Care
		Pet Hair Care
		Pet Supplements
	Pet Food	

BRAZIL Oxquim





Plant Based Alternatives	Dairy Alternatives	Dairy Alternatives					
	Meat Alternatives	Meat Alternatives					
Supplements & Sweeteners	Antioxidants						
	Dietary Fiber, Prebiotic & Probiotic						
	Sugars & Sweeteners	Dextrose					
		Fructose					
		Glucose					
		Maltodextrin					
		Stevia					
		Xylitol					
	Vitamins						
	Additional Information						

BRAZIL Oxquim





CHILE Nutrial S.A

Contact Information							
Title		Name / Email / Phone					
Commercial manager	Available upon regis	Available upon registration (go to "My Activities" if you already registered)					
General Manager	Available upon regis	tration (go to "My Activities"	if you already registered)				
Company Information							
Company Address:	Available Upon Registration	Website:	https://nutrial.cl/				
Company Phone:	Available Upon Registration	Year Founded:	1999				
Company Description:	Nutrial Chile was established in 1999 and specializes in importing, distributing, manufacturing, and commercializing nutritional solutions for swine (with a special focus on additives and nutritional/functional premixes for piglet feeding), poultry, cattle, fish, and pet food. At their two production plants, they manufacture premixes with their own formulas of vitamins/minerals/additives and commercialize specialty nutritional additives for animal feed companies in Chile. 80% of the products in their portfolio are from suppliers from the U.S., China, India, and the EU. For 20+ years they have been the exclusive representatives and distributors of more than 10 international companies, including Trouw Nutrition (Netherlands), Lallemand (Canada), Balchem (US), and Celtic Sea Minerals (Ireland), among others.						
Type of Business:	Distributor, Importer/Distributor, Manufacturer, Wholesaler	porter/Distributor, Customer(s):					
Facilities:	Nutrial has headquarters in Santiago de Chile and two production plants for premixes with vitamins, minerals and additives.	Geographic Region(s) Served:	Countrywide Chile				
Industry Segment(s):	Animal Feed Ingredients, Pet Fo	ood					
	Shipping and Quo	tation Preferences					
Preferred Incoterm(s):	CIF or FOB	IF or FOB Consolidator(s) in the US:					
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	None				
	Product In	formation					
Attributes of Interest:	Dairy						
Capacity to Import:	Dairy Products	Cannot Import:	None				
	Products of Interest at this Event:						





Animal Feed Ingredients & Additives	Additives	Acidifiers
		Additives
		Amino Acids
		Animal protein and byproducts
		Enzymes
		Inoculants
		Microbial Feed Additives
		Minerals
		Mold Inhibitors
		Non-protein Nitrogen (NPN)
		Supplements
		Vitamins
		Whey Products
	Ingredients	Dairy Ingredients
	Supplements	Supplements
	Additional Informat	tion

CHILE Nutrial S.A





CHINA

Anyou Biotechnology Group Co., Ltd

Contact Information								
Title	Name / Email / Phone							
Supervisor - International Business Department		Available upon registration (go to "My Activities" if you already registered)						
	Company Information							
Company Address:	Available	Upon Registration	Website:		http://www.anschina.cn/			
Company Phone:	Available	Upon Registration	Year Founde	d:				
Company Description:	Anyou Biotechnology Group focuses on the R&D and manufacturing of feed products for swine, aquaculture, and poultry. The company has 34 feed mills in China, Vietnam, and Taiwan, with 75 subsidiaries and more than 4,000 employees. Anyou is the No. 1 manufacturer of piglet milk replacer in Asia, which requires a large quantity and consistent supply of dairy products, raw materials, and feed additives.							
Type of Business:	Importer/Di Manufacture		Customer(s)):				
Facilities:	Feed mills		Geographic Region(s) Served:		China			
Industry Segment(s):								
		Shipping and Quo	tation Preferences					
Preferred Incoterm(s):	CIF		Consolidator(s) i US:	n the	None			
Preferred Port(s) of Import:			Preferred Port(s) of Export from US:		None			
		Product In	formation					
Attributes of Interest:	Dairy							
Capacity to Import:	Biotech/GM	0	Cannot Impo	rt:	N/A			
		Products of Inter	est at this Event:					
Animal Feed Ingredients & A	Additives	Additives		Acidifie	rs			
				Animal	protein and byproducts			
				Anticak	ing agent			
				Fats & 0	Oils			
				Whey P	roducts			
				Yeast/C	ultures			





Animal Feed Ingredients & Additives	Ingredients	Dairy Ingredients					
	Yeasts and Cultures	Yeasts and Cultures					
Dairy & Related Products	Dairy	Butter					
		Casein					
Additional Information							

CHINA

Anyou Biotechnology Group Co., Ltd







CHINA

Guangdong Junjie Agriculture Trading Co., Ltd.

Contact Information							
Title	Name / Email / Phone						
Import Manager	Available upon regis	tration (go to "My Activities"	if you already registered)				
	Company Information						
Company Address:	Available Upon Registration	Website:	http://www.gdjjac.com				
Company Phone:	Available Upon Registration	Year Founded:	1998				
Company Description:	Established in 1998, Guangdong Junjie is one of the earliest importers and distributors of feed products and feed ingredients in the China market. They are also the first company in China to import DDGs from the U.S. back in 2008. With over 20 years in development, Guangdong Junjie has grown to be one of the largest feed traders in China, possessing an extensive line of feed items like corn, sorghum, barley, alfalfa hay, DDGS, cottonseed meal, rapeseed meal, bean pulp, palm meal, fish meal, etc. Guangdong Junjie works in the cow, pig and poultry industries. The company now has an annual import volume of over 3 million MT, importing from a wide range of overseas suppliers from the U.S., Canada, South America, etc. (ADM, BUNGE, CARGILL, CHS, COFCO, CONCORDIA and CBH etc. are all its partnering suppliers.) Additionally, Guangdong Junjie is the first and biggest U.S. sorghum buyer in China, importing about 1.5-2.5mmt each year. Besides sorghum and DDGs, it also imports U.S. corn, peas, alfalfa pellets, BBP, and animal protein. The company has also established a mature sales and distribution network in China covering big feed groups like Haid Group, Wens, Evergreen Conglomerate, Tongwei Group,						
Type of Business:	Importer/Distributor, Wholesaler						
Facilities:	Does not own any facilities but s the biggest business partner of a major port in southern Served: China.		Mainland China				
Industry Segment(s):	Animal Feed Ingredients						
	Shipping and Quo	tation Preferences					
Preferred Incoterm(s):	GAFTA	Consolidator(s) in the US:	None				
Preferred Port(s) of Import:	Guangzhou, Fangcheng, Nantong and more	Preferred Port(s) of Export from US:	None				
	Product In	formation					





Attributes of Interest:	N/A					
Capacity to Import:	Not Applicable	•	Cannot Impor	t:	N/A	
	I	Products of Inter	est at this Event:			
Animal Feed Ingredients & A	Additives Fe	eed Grains		Feed G	rains	
	In	gredients		Alfalfa	Meal and Pellets	
				Beet Pu	ılp	
				Corn Gluten Meal		
				Dried Distillers Grains and Soluble (DDGS)		
				Meat/Bone Meal		
	Ot	ther Feed Ingredie	nts	Other Feed Ingredients		
Pasta, Rice, & Grains	Gı	Grains		Corn		
				Sorghum		
Pulses & Legumes	Pe	eas & Lentils		Yellow	Peas	
Additional Information						

CHINA

Guangdong Junjie Agriculture Trading Co., Ltd.





GUATEMALA Genetica

Contact Information								
Title	Name / Email / Phone							
Sales Director		Available upon regis	tration (go to "My Ac	tivities"	if you already registered)			
	Company Information							
Company Address:	Available	Upon Registration	Website:		www.genetica.com.gt			
Company Phone:	Available	Upon Registration	Year Founde	d:	1994			
Company Description:	Genetica is a Guatemalan company with 29 years of experience. They are a leader in the health market and animal nutrition, dedicated to import and distribute products for pig farming, poultry, beef and dairy cattle, horses, aquaculture, and small species nationwide. They handle a complete line of biologicals, antibiotics, dewormers, restoratives, dermatologicals, nutritional, specialties and accessories, among others. Genetica is one of the more important companies in the animal nutrition industry in Guatemala. They currently import products from Mexico, Colombia, Turkey, Peru, Spain, Brazil, the Netherlands, and France. The company used to import products from the United States and is looking to restart their business relationship with U.S feed ingredients suppliers.							
Type of Business:	Importer/D Manufactur	mporter/Distributor, flanufacturer Customer(s):):	Animal Feed Industry			
Facilities:	Warehouse	Varehouse and offices Geographic I Serve		on(s)	Guatemala as a country			
Industry Segment(s):	Animal Fee	d Ingredients, Pet Fo	ood					
		Shipping and Quo	tation Preferences					
Preferred Incoterm(s):	EXW , FOE	3	Consolidator(s) in the US:		None			
Preferred Port(s) of Import:	Santo Tom Quetzal	as and Puerto	Preferred Port(s Export from U		Miami, FL			
		Product Ir	nformation					
Attributes of Interest:	N/A							
Capacity to Import:	Not Applica	Not Applicable Cannot In		rt:	n/a			
		Products of Inter	est at this Event:					
Animal Feed Ingredients & A	dditives	Additives		Digesta	nts			
				Enzyme	es .			





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Animal Feed Ingredients & Additives	Additives	Livestock pharmaceuticals/medication
		Microbial Feed Additives
		Prebiotics
		Preservatives
		Probiotics
		Silage Inoculants
		Vitamins
	Ingredients	Dried Distillers Grains and Soluble (DDGS)
		Milk Replacers
	Yeasts and Cultures	
Pet Food & Pet Care Products	Pet Care	
	Pet Food	
	Pet Treats & Mixes	
	Additional Information	

GUATEMALA Genetica





MEXICO

W Industrias Pecuarias S. de R.L. de C.V.

Contact Information						
Title		Name / Email / Phone				
CEO		Available upon registration (go to "My Activities" if you already registered)				
Company Information						
Company Address:	Available Upon Registration Website:			na		
Company Phone:	Available	Upon Registration	Year Founded:		2022	
Company Description:	W Industrias Pecuarias, born as a antibiotic-free, non-growth promoter company, imports and distributes biotechnological ingredients and manufactures special formulas, such as probiotics and prebiotics mixes, minerals, enzymes, and vitamins. They are not interested in DDGs or wheat gluten but are very interested in dairy products; proteins such as soymeal protein concentrate, pea protein, etc.; organic acids; and omegas 3.6 and 9.					
Type of Business:	Importer/Di Manufacture				Animal Feed Industry	
Facilities:	Headquarte warehouse	ers, premix factory,	Geographic Region(s) Served:		Mexico nationwide	
Industry Segment(s):	Industry Segment(s): Animal Feed Ingredients, Pet Food					
		Shipping and Quo	tation Preferences			
Preferred Incoterm(s):	DDP or CIP Consolidator(s) in US:		n the	None		
Preferred Port(s) of Import:	Laredo, Tex	aredo, Texas Preferred Port(s) of Export from US:			None	
Product Information						
Attributes of Interest: 100% Organic,All Natural,Contains CBD,Contains Hemp,Dairy,No Antibiotics,Non - GMO - EU Certified,Organic						
Capacity to Import:	Biotech/GM	iotech/GMO,Dairy Products Cannot Import:		rt:	n/a	
Products of Interest at this Event:						
Animal Feed Ingredients & Additives Additives		Additives A		Acidifiers		
					dditives	
					o Acids	
				Antioxidants		
			Micro		obial Feed Additives	
				Mold In	hibitors	





Animal Feed Ingredients & Additives	Additives	Other Protein		
		Prebiotics		
		Preservatives		
		Yeast/Cultures		
	Ingredients	Dairy Ingredients		
		Vegetable protein		
Additional Information				

MEXICO

W Industrias Pecuarias S. de R.L. de C.V.





SOUTH KOREA

Cham Trading



Contact Information					
Title	Name / Email / Phone				
General Manager	Available upon registration (go to "My Activities" if you already registered)				
Company Information					
Company Address:	Available Upon Registration Website: www.chamtrading.c				
Company Phone:	Available Upon Registration	Year Founded:	2010		
Company Description:	Cham Trading's major products are feed ingredients, pet food ingredients, DDGS, meat, and agriculture products (frozen chicken legs, mackerels, and fruits). They import and distribute them to the feed and food industry (feed mills and food manufacturers) throughout Korea. Cham Trading also distributes to large retail stores like Costco not only to the companies under Harim Group. Cham Trading imports 20,000 mt of DDGS per month from the U.S. The consumption of DDGS by its mother company, Harim Group, is currently 18,000 mts /month. Cham Trading also imports meat products, seeds, beans, peas, etc. Cham Trading's major importing partners are from the USA, China, Germany, and Norway. This buyer would especially like to meet with all DDGS, hay, protein, beans, peas, lentils suppliers.				
Type of Business:	Distributor, Importer, Importer/Distributor	Customer(s):	Animal Feed Industry,Food Manufacturing,FoodService/HO RECA,Retail - Supermarket/Grocery		
Facilities:	Warehouses, sales office, etc. They supplies feed ingredients to feed mills, food manufacturing companies, and pet food companies.	Geographic Region(s) Served:	Korea nationwide, They supplies feed ingredients to feed mills, food manufacturing companies, and pet food companies.		
Industry Segment(s):	Industry Segment(s): Animal Feed Ingredients, Food Ingredients, Foodservice/HRI, Pet Food, Seafood				
Shipping and Quotation Preferences					
Preferred Incoterm(s):	CIF	Consolidator(s) in the US:	None		
Preferred Port(s) of Import:	Busan	Preferred Port(s) of Export from US:	Long Beach, CA; Los Angeles, CA; Seattle, WA; Tacoma, WA		
Product Information					
Attributes of Interest:	Dairy, Dried/Dehydrated, Plant Based, Sustainably Produced				





Capacity to Import:	Chilled Products,Frozen Products,Meat Products		Cannot Import:		alcoholic products	
Products of Interest at this Event:						
Animal Feed Ingredients & Additives		Additives		Amino Acids		
				Animal protein and byproducts		
		Ingredients		Alfalfa Meal and Pellets		
				Beet Pulp		
					Corn Gluten Meal	
				Dried Distillers Grains and Soluble (DDGS)		
				Hay		
				Meat/Bone Meal		
				Milk Replacers		
		Livestock Feeds and	d Grains			
		Other Feed Ingredients				
Food Ingredients		Additives & Agents		Protein	(Plant/Animal)	
Meats & Related Products		Beef/Bovine		Rib		
		Pork		Processed meats		
Pulses & Legumes		Beans		Garbanzo/Chickpea		
		Peas & Lentils	Green Peas			
				Lentils		
Additional Information						

SOUTH KOREA Cham Trading





TAIWAN

Jing-Yu International Co., Ltd.

Contact Information						
Title	Name / Email / Phone					
GM	Available upon registration (go to "My Activities" if you already registered)					
Company Information						
Company Address:	Available Upon Registration Website: N/A			N/A		
Company Phone:	Available	Available Upon Registration Year Founded:		2015		
Company Description:	Jing-Yu International Co., Ltd. was founded in 2015 and has recently transformed from a consultancy for the feed industry to a feed importer and distributor focusing on the swine, poultry, and dairy industries. Since Jan. 1st, 2022, Jing-Yu started their feed additive business by importing products from US and Europe. Currently Jing-Yu has signed agreements with one US company and one Belgian firm. The sales will start in 2023 with the first shipment arriving from Belgium in February 2023. Jing-Yu also invested in a feed additive company in Shandong, China. The Shandong company operates a manufacturing plant and a 25-person sales team for covering around 10 provinces in China. The Shandong company is seeking new products either by import or by technical cooperation for China and South Asia markets. They are very keen to source additional feed ingredients from the U.S.					
Type of Business:	Distributor, Importer		Customer(s):		Animal Feed Industry	
Facilities:	Distributor		Geographic Region(s) Served:		Taiwan	
Industry Segment(s):	Animal Feed Ingredients					
		Shipping and Quo	tation Preferences			
Preferred Incoterm(s):	FOB		Consolidator(s) in the US:		None	
Preferred Port(s) of Import:			Preferred Port(s) of Export from US:		None	
Product Information						
Attributes of Interest:	: N/A					
Capacity to Import:	Dairy Produ	ucts	Cannot Import:		N/A	
Products of Interest at this Event:						
Animal Feed Ingredients & Additives Additives		Additives	Acidifie		rs	
		Addi		Additiv	tives	





Animal Food Ingradients & Additives	Additives			
Animal Feed Ingredients & Additives	Additives	Animal protein and byproducts		
		Antimicrobials		
		Digestants		
		Enzymes		
		Livestock pharmaceuticals/medication		
		Microbial Feed Additives		
		Prebiotics		
		Probiotics		
		Whey Products		
		Yeast/Cultures		
	Ingredients	Vegetable protein		
Additional Information				

TAIWAN

Jing-Yu International Co., Ltd.



