

Specialty Food Buyers Mission at the 2023 Summer Fancy Food Show

New York, NY 06/23/2023 - 06/24/2023

BUYER PROFILES

AUSTRALIA

BH Fine Foods Pty Ltd

Contact Information			
Title	Name / Email / Phone		
Director	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.bhfinefoods.com.au
Company Phone:	Available Upon Registration	Year Founded:	2004
Company Description:	BH Fine Foods is a food importer with offices and distribution across Australia. BH Fine Foods supply a wide range of products to supermarket chains nationally and are always looking for new and innovative products. BH Fine Food focus on beverages, health foods, gourmet products, healthy and organic and also import and distribute snack foods and baking products.		
Type of Business:	Distributor, Distributor, Importer, Importer, Importer/Distributor, Importer/Distributor, Wholesaler, Wholesaler	Customer(s):	Retail - Club Store/Warehouse, Retail - Convenience, Retail - Drugstore, Retail - Supermarket/Grocery
Facilities:	Warehousing and third party packers to pack our products that are not imported as finished goods.	Geographic Region(s) Served:	Australia and New Zealand
Industry Segment(s):	Bakery, Beverages, Natural/Organic, Private Label, Retail, Snacks		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	FOB	Consolidator(s) in the US:	None
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	None
Product Information			
Attributes of Interest:	100% Organic, All Natural, Chilled, Dairy, Dried/Dehydrated, Fat Free, Frozen, Gluten Free, No Artificial Ingredients, Non-Dairy, Vegan		
Capacity to Import:	Alcoholic Beverages, Chilled Products, Dairy Products, Frozen Products	Cannot Import:	Meat Products
Products of Interest at this Event:			
Baby Food	Milk Formula		



T: 312.334.9200 or 215.829.9111

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Bakery Products	Biscuits, Crackers, & Wafers	
	Bread	
	Breakfast Products	
	Cookies	
	Tortillas	
Beverages	Juices	
	Tea	
Dairy & Related Products	Ice Cream & Related Products	
	Non-Dairy	
Pet Food & Pet Care Products	Pet Care	
	Pet Food	
	Pet Treats & Mixes	
Ready Meals	Dinner Mixes	
	Lunch Kits	
	Pizza	
	Prepared Appetizers	
	Prepared Meals	
	Processed Meat Substitutes	
	Soup	
Sauces, Dressings, Spreads & Condiments	Condiments	
	Spreads	
Sweet/Savory Snacks	Popcorn	
	Snack Bars	

Additional Information

BH Fine Foods are looking for products that can be manufactured under their own brand or as supermarket private label as well as products under the existing manufacturers brands.

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BUYER PROFILES

CANADA

Metro 360

Contact Information			
Title	Name / Email / Phone		
	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.metro360.ca
Company Phone:	Available Upon Registration	Year Founded:	
Company Description:	Metro 360 is a national distributor which includes brokerage services. It has a wholesale distribution with DSD and DC delivery, auto-replenishment, pick/pack, warehousing and shipping. Additional services include marketing, public relations, merchandising services and social influencers to help build the brand once its goes to market. Product lines include beverages, snacks, condiments, shelf stable grocery, health and wellness foods to retail, convenience, drug and gas channels.		
Type of Business:	Broker, Importer/Distributor	Customer(s):	Retail - Convenience,Retail - Department Store,Retail - Discount Store,Retail - Drugstore,Retail - Natural/Organic/Healthy,Retail - Specialty/Gourmet
Facilities:	Warehouse in Toronto	Geographic Region(s) Served:	National
Industry Segment(s):	Beverages, Confectionery, Natural/Organic, Private Label, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):		Consolidator(s) in the US:	None
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	None
Product Information			
Attributes of Interest:	100% Organic,All Natural,Allergen Free,Gluten Free,Kosher,Low Calorie,No Artificial Ingredients,No Preservatives,No Sugar Added,Non - GMO - US Certified,Non-Dairy,Organic,Plant Based,Reduced Fat,Sugar Free,Sustainably Produced,Vegan		
Capacity to Import:	Not Applicable	Cannot Import:	Frozen, Refrigerated, Alcohol, Dairy
Products of Interest at this Event:			
Bakery Products	Biscuits, Crackers, & Wafers		



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Bakery Products	Cookies	
	Granola	
Beverages	Coffee	Ready Drink Coffee Beverage
	Plant Based Beverages	
	Sweetened/Soft-Drinks	Energy Drink
		Functional Drink
Pasta, Rice, & Grains	Pasta & Noodles	
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	
	Spreads	
Sweet/Savory Snacks	Chips/Crisps	
	Fruit Snacks	
	Meat Snacks	
	Pretzels	
	Seed Snacks	
	Snack Bars	
	Trail Mix	
Additional Information		

CANADA

Metro 360



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BUYER PROFILES

CAYMAN

Heston Ltd

Contact Information			
Title	Name / Email / Phone		
General Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	N/A
Company Phone:	Available Upon Registration	Year Founded:	1977
Company Description:	Company Specialized in snack foods and general groceries.		
Type of Business:	Importer/Distributor, Wholesaler	Customer(s):	FoodService/HORECA,Retail - Club Store/Warehouse,Retail - Convenience,Retail - Discount Store,Retail - Drugstore,Retail - Supermarket/Grocery
Facilities:	Retail store, warehouse	Geographic Region(s) Served:	Cayman Island
Industry Segment(s):	Beverages, Confectionery, Ethnic, Foodservice/HRI, Retail, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	DDP	Consolidator(s) in the US:	Miami, Florida
Preferred Port(s) of Import:	Grand Cayman	Preferred Port(s) of Export from US:	Miami, FL
Product Information			
Attributes of Interest:	Gluten Free,No Antibiotics,Organic,Sugar Free		
Capacity to Import:	Not Applicable	Cannot Import:	n/a
Products of Interest at this Event:			
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers	
		Sweet Biscuits	
	Cookies	Ready-to-Bake Cookies	
		Ready-to-Eat Cookies	
Beverages	Sweetened/Soft-Drinks	Energy Drink	



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Beverages	Sweetened/Soft-Drinks	Hot Chocolate/Cocoa Mix
		Soda/Pop
		Sport Drink
	Tea	Black Tea
		Green Tea
		Herbal Tea
Confectionery	Gum	Bubble Gum
		Chewing Gum
	Sugar Confectionery	Fudge
		Lollipops
		Marshmallows
Supplements & Sweeteners	American Ginseng	Ginseng Extract
		Ginseng Root
Sweet/Savory Snacks	Chips/Crisps	
	Fruit Snacks	
	Gelatin	
	Meat Snacks	
	Popcorn	
	Pretzels	
	Seed Snacks	
	Trail Mix	Trail Mix
Additional Information		
N/A		

CAYMAN

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BUYER PROFILES

FRANCE

SDV

Contact Information			
Title	Name / Email / Phone		
Category Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.sdvfrance.fr
Company Phone:	Available Upon Registration	Year Founded:	1978
Company Description:	Specialist and market leader for American food brands in the French market active in retail and foodservice representing numerous well-known brands and companies from all food categories.		
Type of Business:	FoodService/HORECA, Importer, Importer/Distributor, Retailer	Customer(s):	FoodService/HORECA, FoodService/HORECA, Retail - Convenience, Retail - Convenience, Retail - Department Store, Retail - Specialty/Gourmet, Retail - Supermarket/Grocery, Retail - Supermarket/Grocery
Facilities:	Restaurants, Stores, Warehouses	Geographic Region(s) Served:	France and overseas French territories
Industry Segment(s):	Bakery, Beverages, Confectionery, Ethnic, Ethnic, Foodservice/HRI, Foodservice/HRI, Natural/Organic, Private Label, Private Label, Retail, Retail, Snacks, Specialty/Gourmet, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW, FOB (US Ports), DDP	Consolidator(s) in the US:	Fort Worth (TX)
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	None
Product Information			
Attributes of Interest:	Non - GMO - EU Certified		
Capacity to Import:	Alcoholic Beverages, Alcoholic Beverages, Dairy Products, Dairy Products, Frozen Products, Frozen Products, Meat Products	Cannot Import:	All non EU compliant products
Products of Interest at this Event:			



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BUYER PROFILES

Bakery Products	Bread	Bagels
		Muffins
	Breakfast Products	Pancakes
		Waffles
	Cookies	Ready-to-Eat Cookies
	Tortillas	Corn Tortillas
		Flour Tortillas
		Other Tortillas
Beverages	Sweetened/Soft-Drinks	
	Tea	Kombucha
	Wine	Alcoholic Wine
Confectionery	Sugar Confectionery	Marshmallows
Dairy & Related Products	Non-Dairy	
Eggs & Egg Products	Egg Replacer	
Fish & Seafood	Shellfish	American Lobster (Homarus americanus)
Food Ingredients	Bakery & Confectionary Ingredients	Bakery Mixes
		Dessert Mixes
		Pancake and Waffles mixes
	Meat Substitutes	
Fruits & Nuts	Fruits, Stone	Avocado
	Nuts	Pecans
Meats & Related Products	Processed Meats	Jerky/Dried
Ready Meals	Lunch Kits	
Sauces, Dressings, Spreads & Condiments	Condiments	Pickled Products
	Dressings	Salad Dressing
	Sauces/Purees	Barbeque (BBQ) Sauce
Additional Information		

FRANCE

SDV



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BUYER PROFILES

HONG KONG

Prizemart Limited Hong Kong

Contact Information			
Title	Name / Email / Phone		
Assistant Manager, Business Development	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	http://www.prizemart.hk/index.php/en/store
Company Phone:	Available Upon Registration	Year Founded:	1999
Company Description:	<p>PrizeMart is a department store with over 34 stores in Hong Kong. They are looking for many products in different categories. This buyer is very experienced in sourcing and fully understand the Hong Kong market its needs. They only believe in and sell high-quality products. Their persistence leads them to test their products for quality and safety over and over again, making sure their customers get the best of the best without hesitation and worries. They believe themselves very lucky to have established very trustworthy, long-term relationships with solid trading partners that believe wholeheartedly in them and their best quality least possible price philosophy. PrizeMart trades as close and direct as possible to the source of all of their high-quality products with basically no middleman and at huge volume. They do not spend money on advertising, but believe that their satisfied customers will spread the good word for them. Every dollar that they save is passed to their loyal customers.</p>		
Type of Business:	Importer, Retailer	Customer(s):	Retail - Discount Store,Retail - Supermarket/Grocery
Facilities:	Retail stores, food processing factories, food packaging factories	Geographic Region(s) Served:	Hong Kong
Industry Segment(s):	Beverages, Confectionery, Private Label, Retail, Snacks		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	FOB, CIF	Consolidator(s) in the US:	None
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	None
Product Information			
Attributes of Interest:	100% Organic,All Natural,No Sugar Added,Sugar Free		
Capacity to Import:	Frozen Products	Cannot Import:	N/A
Products of Interest at this Event:			



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Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers
		Sweet Biscuits
	Bread	Bagels
		Muffins
	Breakfast Products	Breakfast Cereal Flakes
		Hot Cereal
		Muesli
		Oats & Oatmeal
		Other Breakfast Cereal
		Pancakes
		Sweetened Cereal
		Waffles
	Cakes	Cakes
	Cookies	Ready-to-Eat Cookies
	Granola	Mixed/Trail Mix
		Plain Granola
		Sweetened/Flavored Granola
	Milled Products (Flours, Starches)	Almond Flour
		Rice Flour
Beverages	Mixes	Dessert Mixes
	Pastries/Tarts/Pies	Ready-to-Eat Pastries & Tarts
	Beer/Cider	Cider/Perry
		Craft Beer
	Coffee	
	Hard Seltzer	Hard Seltzer
	Juices	Fruit Juice
		Juice Concentrate
	Sweetened/Soft-Drinks	Hot Chocolate/Cocoa Mix
		Soda/Pop
		Soft Drink Concentrate

HONG KONG

Prizemart Limited Hong Kong



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BUYER PROFILES

Beverages	Water	Mineral Water
		Water
Confectionery	Chocolate Confectionery	Bagged Selflines/Softlines
		Boxed Assortment Chocolates
		Chocolate Tablets/Squares
		Countlines
		Seasonal Chocolate
	Sugar Confectionery	
Fruits & Nuts	Fruits, Berry	
	Fruits, General	Other Fruits (General)
	Fruits, Stone	Plums
		Prunes
Meats & Related Products	Poultry (Chicken)	Chicken Wings
Other Agricultural Products (excluding food and wood)	Cleaning Solvents/Products	Cleaning Solvents/Products
	Health & Beauty Products	Bath Products
		Hair Products
		Hand Soap
		Skin/Lip Care
Ready Meals	Soup	Soup, Canned
Sauces, Dressings, Spreads & Condiments	Condiments	Ketchup
		Mayonnaise
		Mustard
		Vinegar
	Dressings	Salad Dressing
	Sauces/Purees	Barbeque (BBQ) Sauce
		Chocolate
		Hot Sauce
		Tomato Puree
		Tomato Sauce
	Spreads	Nut-based Spread/Nut Butter

HONG KONG

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Spices & Seasonings	Herbs	Dried/Ground Herb
Sweet/Savory Snacks	Chips/Crisps	
	Fruit Snacks	Fruit Snacks
	Meat Snacks	
	Popcorn	
	Seed Snacks	Nut snacks
	Snack Bars	Energy & Nutrition Bars
		Fruit Bars
		Granola/Muesli Bars
Additional Information		

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BUYER PROFILES

HONG KONG

V-Care Asia Ltd

Contact Information			
Title	Name / Email / Phone		
Managing Director	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.v-careasia.com
Company Phone:	Available Upon Registration	Year Founded:	2012
Company Description:	<p>V-Care Asia Limited is a proactive and professional company focusing on Fast Moving Consumer Goods (FMCG) management. Based on close and trustworthy cooperation with our global partners, our business network covers many countries around the world.</p> <p>Experienced in sales and marketing, we are dedicated to sourcing different kind of high quality products around the world, to cater the needs of market and customers.</p> <p>We manage a portfolio of our private label brand "V-Care" and a number of global brands acting as their sole agent, especially various organic and health ranges, mainly from USA and European countries, including "Spice Hunter", "Traditional medicinals", "Newman own Organic", "Apple & Eve". We aims at providing our customers with comprehensive and high quality strategic planning in supporting their business growth.</p>		
Type of Business:	Importer/Distributor, Retailer	Customer(s):	Retail - Convenience,Retail - Department Store,Retail - Discount Store,Retail - Drugstore,Retail - Internet/TV,Retail - Supermarket/Grocery
Facilities:	N/A	Geographic Region(s) Served:	Hong Kong and Mainland China
Industry Segment(s):	Beverages, Health and Beauty, Private Label, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW	Consolidator(s) in the US:	None
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	None
Product Information			
Attributes of Interest:	100% Organic,All Natural,Fat Free,No Sugar Added,Organic,Sugar Free		



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Capacity to Import:	Alcoholic Beverages,Biotech/GMO,Dairy Products,Frozen Products	Cannot Import:	N/A
Products of Interest at this Event:			
Baby Food	Baby Snacks	Baby Snacks	
	Baby Supplements	Baby Supplements	
	Dried Baby Food	Dried Baby Food	
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers	
		Sweet Biscuits	
	Breakfast Products	Oats & Oatmeal	
	Cookies	Ready-to-Eat Cookies	
Beverages	Juices	Fruit Juice	
		Other Juices	
		Vegetable Juice	
	Sweetened/Soft-Drinks	Functional Drink	
		Hot Chocolate/Cocoa Mix	
		Sport Drink	
Confectionery	Gum	Chewing Gum	
Dairy & Related Products	Non-Dairy	Almond Milk	
		Cheese	
		Rice Milk	
		Soy Milk	
Pet Food & Pet Care Products	Pet Food	Cat Food	
		Dog Food	
Sauces, Dressings, Spreads & Condiments	Condiments	Ketchup	
		Mayonnaise	
	Dressings	Salad Dressing	
Sweet/Savory Snacks	Chips/Crisps	Potato Chips	
		Tortilla/Corn Chips	
		Vegetable Chips	

HONG KONG

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Sweet/Savory Snacks	Snack Bars	Breakfast Bars
		Energy & Nutrition Bars
		Fruit Bars
		Granola/Muesli Bars
Additional Information		

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BUYER PROFILES

INDONESIA

PT SENFIENTA PRIMA TAMA

Contact Information			
Title	Name / Email / Phone		
Business Development Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	senfienta.com
Company Phone:	Available Upon Registration	Year Founded:	2021
Company Description:	PT. Senfienta Prima Tama is collaborating with trusted and high-end brands all over the world. We are willing to do our best to fulfill our customers' needs and satisfaction. To be the top of mind for a world-class FMCG distribution company and a strategic partner for global brands in Indonesia.		
Type of Business:	Importer/Distributor	Customer(s):	FoodService/HORECA,Retail - Convenience,Retail - Natural/Organic/Healthy,Retail - Specialty/Gourmet,Retail - Supermarket/Grocery
Facilities:	dry and temperature controlled warehouse	Geographic Region(s) Served:	Nationwide , with sudistributors at major cities
Industry Segment(s):	Bakery, Beverages, Confectionery, Foodservice/HRI, Private Label, Retail, Snacks		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	FOB/CIF	Consolidator(s) in the US:	None
Preferred Port(s) of Import:	Tanjung Priok, JAKARTA	Preferred Port(s) of Export from US:	Long Beach, CA
Product Information			
Attributes of Interest:	100% Organic,All Natural,Chilled,Dairy,Fat Free,Halal,Low Fat,No Artificial Ingredients,No Fat,No Preservatives,No Sugar Added,Smart,Sugar Free,Vegetarian,Zero Calories		
Capacity to Import:	Meat Products	Cannot Import:	Alcoholic beverages
Products of Interest at this Event:			
Bakery Products	Biscuits, Crackers, & Wafers	Sweet Biscuits	
	Breakfast Products	Breakfast Cereal Flakes	
		Hot Cereal	
		Muesli	



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Bakery Products	Breakfast Products	Oats & Oatmeal
		Other Breakfast Cereal
		Pancakes
		Sweetened Cereal
		Waffles
	Cookies	Ready-to-Eat Cookies
	Granola	Mixed/Trail Mix
		Plain Granola
		Sweetened/Flavored Granola
	Tortillas	Corn Tortillas
Flour Tortillas		
Other Tortillas		
Beverages	Coffee	Ready Drink Coffee Beverage
	Juices	Fruit Juice
		Juice Concentrate
		Other Juices
		Vegetable Juice
	Sweetened/Soft-Drinks	Energy Drink
		Hot Chocolate/Cocoa Mix
		Sport Drink
	Tea	Black Tea
		Green Tea
		Herbal Tea
		Kombucha
White Tea		
Confectionery	Chocolate Confectionery	Boxed Assortment Chocolates
		Chocolate Tablets/Squares
		Chocolate with Toys
		Seasonal Chocolate
	Gum	

INDONESIA

PT SENFIENTA PRIMA TAMA



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BUYER PROFILES

Confectionery	Sugar Confectionery	Lollipops
		Marshmallows
		Mints
		Toffees, Caramels, & Nougats
Dairy & Related Products	Dairy	Butter
		Cheese Powder
		Cheese Sauce/Liquid
		Cream
		Yogurt Products & Sour Milk Drinks
	Non-Dairy	Almond Milk
Oils, Fats & Seeds	Liquid Oils	Soy Milk
		Canola Oil
		Corn Oil
		Flax Seed Oil
		Olive Oil
		Other Vegetable & Seed Oil
		Palm Oil
		Peanut Oil
		Safflower Oil
		Soybean Oil
		Sunflower Oil
Pasta, Rice, & Grains	Pasta & Noodles	Vegetable Oil
		Egg Noodles
		Instant Noodles
		Other Pasta/Noodle
		Rice Noodle
		Wheat Pasta
Pulses & Legumes	Beans	White Pasta
		Kidney Beans
		Pink Beans

INDONESIA

PT SENFIENTA PRIMA TAMA



T: 312.334.9200 or 215.829.9111

E: info@foodexport.org | www.foodexport.org

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Specialty Food Buyers Mission at the 2023 Summer Fancy Food Show

New York, NY 06/23/2023 - 06/24/2023

BUYER PROFILES

Ready Meals	Soup	Soup, Canned
		Soup, Chilled
		Soup, Instant
Sauces, Dressings, Spreads & Condiments	Condiments	
	Dressings	
	Sauces/Purees	
	Spreads	
Spices & Seasonings	Herbs	
	Pepper	Ground Pepper
		Pepper Corns
Supplements & Sweeteners	American Ginseng	Ginseng Extract
		Ginseng Root
	Antioxidants	
Sweet/Savory Snacks	Chips/Crisps	
	Extruded Snacks	
	Fruit Snacks	
	Popcorn	
	Pretzels	
	Seed Snacks	
	Snack Bars	
	Trail Mix	Trail Mix
Additional Information		
PT SENFIENTA is the reestablishment of former PT TTS ABADI and Sinar Abadi, a parent company that has been in the grocery and food service business for almost 100 years.		

INDONESIA

PT SENFIENTA PRIMA TAMA



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Specialty Food Buyers Mission at the 2023 Summer Fancy Food Show

New York, NY 06/23/2023 - 06/24/2023

BUYER PROFILES

INDONESIA

PT. Pandurasa Kharisma

Contact Information			
Title	Name / Email / Phone		
Managing Director	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	http://www.pandurasa.com/
Company Phone:	Available Upon Registration	Year Founded:	1992
Company Description:	Established in 1992, Pandurasa started in the food service industry. In 1996, they expanded to the retail sector. Pandurasa is a leading in food & beverage distributor, serving the institutional and retail sectors. Their product portfolio includes more than 45 international brands from markets including USA, Canada, Switzerland, France, Germany, Denmark, Australia, New Zealand, Singapore, and Malaysia. Pandurasa Kharisma is well known for their high quality products and their outstanding customer service.		
Type of Business:	Importer/Distributor	Customer(s):	Food Manufacturing, Food Service/HORECA, Retail - Convenience, Retail - Drugstore, Retail - Natural/Organic/Healthy, Retail - Specialty/Gourmet, Retail - Supermarket/Grocery
Facilities:	We have 4 temperatures warehouses : Ambient 77F, Air-conditioned 65F, Chilled 32F, Frozen -4F	Geographic Region(s) Served:	The main cities in Indonesia/nationwide
Industry Segment(s):	Bakery, Beverages, Confectionery, Food Ingredients, Foodservice/HRI, Frozen, Health and Beauty, Natural/Organic, Pet Food, Private Label, Retail, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW or FOB or CNF	Consolidator(s) in the US:	None
Preferred Port(s) of Import:	Tanjung Priok, Jakarta	Preferred Port(s) of Export from US:	None
Product Information			
Attributes of Interest:	All Natural, Chilled, Dairy, Dried/Dehydrated, Frozen, Halal, Natural, No Sugar Added, Plant Based, Sugar Free, Vegetarian		



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BUYER PROFILES

Capacity to Import:	Chilled Products,Dairy Products,Frozen Products,Meat Products	Cannot Import:	Chilled/Frozen Meat. (unprocessed)
Products of Interest at this Event:			
Baby Food	Baby Snacks		
	Prepared Baby Food		Prepared Baby Food
Bakery Products	Biscuits, Crackers, & Wafers		Savory Biscuits/Crackers
			Sweet Biscuits
	Pastries/Tarts/Pies		Ready-to-Eat Pastries & Tarts
Beverages	Plant Based Beverages		Plant Based Beverages
Confectionery	Sugar Confectionery		Marshmallows
Dairy & Related Products	Dairy		Butter
			Cheese & Curd
			Cream
			Cream Cheese
			Dairy Other
Meats & Related Products	Pork		Processed meats
	Processed Meats		Bacon
			Hot Dogs
			Sausage
Oils, Fats & Seeds	Liquid Oils		Canola Oil
			Corn Oil
			Soybean Oil
Processing Aids	Processing Aids		Processing Aids
Sweet/Savory Snacks	Popcorn		Microwave Popcorn
Additional Information			
<p>Currently, PK is importing products from Australia, New Zerland, USA, Canada, Europe & Asia. PK's Business Distribution covers Retail, Foodservice, Industrial and ecommerce. Strength in imported products and cold chain capability.</p> <p>PK covers distribution in all major & socondary cities in Indonesia.</p>			

INDONESIA

PT. Pandurasa Kharisma



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Specialty Food Buyers Mission at the 2023 Summer Fancy Food Show

New York, NY 06/23/2023 - 06/24/2023

BUYER PROFILES

INDONESIA

PT. Sabang Merauke Trading

Contact Information			
Title	Name / Email / Phone		
Director	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	http://www.sabangmerauketrading.com
Company Phone:	Available Upon Registration	Year Founded:	2017
Company Description:	We're here as a bridge to help Foreign Companies penetrate onto Indonesia's huge market, and accomplish successful sales growth.		
Type of Business:	Importer/Distributor	Customer(s):	Retail - Convenience, Retail - Natural/Organic/Healthy, Retail - Supermarket/Grocery
Facilities:	DRY WAREHOUSES IN 4 MAJOR CITIES , JAKARTA, SURABAYA, MEDAN, BALI.	Geographic Region(s) Served:	SUMATERA, JAVA ISLAND, BALI, KALIMANTAN, SULAWESI, PAPUA
Industry Segment(s):	Beverages, Confectionery, Frozen, Natural/Organic, Retail, Snacks		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	FOB	Consolidator(s) in the US:	None
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	None
Product Information			
Attributes of Interest:	100% Organic, All Natural, Gluten Free Uncertified, Halal, Halal Uncertified, Natural, No Preservatives, No Sugar Added, Organic, Plant Based		
Capacity to Import:	Chilled Products, Frozen Products	Cannot Import:	Meat, Fish, alcoholic beverages
Products of Interest at this Event:			
Bakery Products	Breakfast Products	Breakfast Cereal Flakes	
		Hot Cereal	
		Oats & Oatmeal	
		Pancakes	
		Sweetened Cereal	



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Specialty Food Buyers Mission at the 2023 Summer Fancy Food Show

New York, NY 06/23/2023 - 06/24/2023

BUYER PROFILES

Bakery Products	Breakfast Products	Waffles
	Cookies	Ready-to-Eat Cookies
	Granola	Plain Granola
		Sweetened/Flavored Granola
	Pastries/Tarts/Pies	Cheesecake
	Tortillas	Corn Tortillas
		Flour Tortillas
		Other Tortillas
Beverages	Coffee	Ready Drink Coffee Beverage
	Juices	Other Juices
	Plant Based Beverages	Plant Based Beverages
	Sweetened/Soft-Drinks	Hot Chocolate/Cocoa Mix
		Soda/Pop
	Tea	Kombucha
	Water	Carbonated Water
Confectionery	Chocolate Confectionery	Chocolate Tablets/Squares
		Chocolate with Toys
	Sugar Confectionery	Mints
		Pastilles, Jellies, & Chews
		Toffees, Caramels, & Nougats
	Dairy & Related Products	Non-Dairy
Non-Dairy Creamer		
Rice Milk		
Soy Milk		
Eggs & Egg Products	Egg Replacer	
	Liquid Eggs	Liquid Egg Whites
Food Ingredients	Bakery & Confectionary Ingredients	Dessert Mixes
		Icing, Glazes, Gels
		Pancake and Waffles mixes
Fruits & Nuts	Nuts	Almonds

INDONESIA

PT. Sabang Merauke Trading



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New York, NY 06/23/2023 - 06/24/2023

BUYER PROFILES

Fruits & Nuts	Nuts	Hazelnuts
		Macadamia
		Pecans
		Walnuts, Black
		Walnuts, English
Oils, Fats & Seeds	Liquid Oils	Canola Oil
		Vegetable Oil
	Oil Sprays	
	Spreadable Oils & Fats	Cooking Fat (vegetable based)
Ready Meals	Dinner Mixes	Dinner mixes
	Pizza	
	Prepared Meals	Prepared meals
	Soup	Soup, Canned
Sauces, Dressings, Spreads & Condiments	Condiments	Ketchup
		Vinegar
	Dips	Hummus
	Dressings	Salad Dressing
	Sauces/Purees	Barbeque (BBQ) Sauce
		Gravy
		Horseradish
		Pasta Sauce
		Tomato Puree
		Tomato Sauce
	Spreads	Cheese Spread
		Chocolate spread
		Jams & Preserves
		Nut-based Spread/Nut Butter
Spices & Seasonings	Spice	Extract, Vanilla
Supplements & Sweeteners	Sugars & Sweeteners	Agave
		Corn Syrup

INDONESIA

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Specialty Food Buyers Mission at the 2023 Summer Fancy Food Show

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BUYER PROFILES

Supplements & Sweeteners	Sugars & Sweeteners	Flavored Syrup
		Maple Syrup
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
		Tortilla/Corn Chips
	Fruit Snacks	Fruit Snacks
	Pretzels	Hard Pretzels
	Pudding/Custard	Pudding/Custard
	Snack Bars	Breakfast Bars
		Energy & Nutrition Bars
		Granola/Muesli Bars
Additional Information		
They might be a new company to work with, but they are very focus on items they have selected and promoted.		

INDONESIA

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Specialty Food Buyers Mission at the 2023 Summer Fancy Food Show

New York, NY 06/23/2023 - 06/24/2023

BUYER PROFILES

JAPAN

H.Yamamoto & Co., Ltd.

Contact Information			
Title	Name / Email / Phone		
Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	http://www.h-yamamoto.co.jp
Company Phone:	Available Upon Registration	Year Founded:	1911
Company Description:	H.Yamamoto was established in Kobe, Japan, more than 100 years ago. They own their own retail stores in Kobe and Tokyo and also have online shops. They currently import food items, including chocolate, biscuits and cookies, and confections from Europe and all over the world.		
Type of Business:	Distributor, Importer	Customer(s):	Retail - Department Store, Retail - Discount Store, Retail - Internet/TV, Retail - Natural/Organic/Healthy, Retail - Specialty/Gourmet, Retail - Supermarket/Grocery
Facilities:	Owned retail Store in Tokyo and Kobe as the sole distributor of Italian chocolate brand.	Geographic Region(s) Served:	Japan nationwide
Industry Segment(s):	Beverages, Confectionery, Frozen, Health and Beauty, Natural/Organic, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW, FOB	Consolidator(s) in the US:	None
Preferred Port(s) of Import:	LONG BEACH / LA	Preferred Port(s) of Export from US:	Long Beach, CA; Los Angeles, CA
Product Information			
Attributes of Interest:	100% Organic, All Natural, Frozen, Gluten Free Uncertified, Halal, Kosher, No Artificial Ingredients, No Preservatives, No Sugar Added, Non - GMO - EU Certified, Non - GMO - US Certified, Non-Dairy, Organic, Sugar Free, Vegan, Zero Calories		
Capacity to Import:	Alcoholic Beverages, Frozen Products	Cannot Import:	none
Products of Interest at this Event:			



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Specialty Food Buyers Mission at the 2023 Summer Fancy Food Show

New York, NY 06/23/2023 - 06/24/2023

BUYER PROFILES

Bakery Products	Cookies	
Beverages	Juices	
	Plant Based Beverages	
	Sweetened/Soft-Drinks	
	Tea	
Confectionery	Chocolate Confectionery	
	Gum	
	Sugar Confectionery	
Sweet/Savory Snacks	Chips/Crisps	
	Fruit Snacks	
	Snack Bars	
Additional Information		

JAPAN

H.Yamamoto & Co., Ltd.



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Specialty Food Buyers Mission at the 2023 Summer Fancy Food Show

New York, NY 06/23/2023 - 06/24/2023

BUYER PROFILES

MEXICO

GDL Smart Development SAPI de C.V.

Contact Information			
Title	Name / Email / Phone		
CEO	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	http://www.gdldevelopment.com.mx/
Company Phone:	Available Upon Registration	Year Founded:	2006
Company Description:	GDL Smart Development is an active importer, leader in the gourmet, organic, healthy and gourmet categories, selling to major retail chains, specialty stores, and also through e-commerce, nationwide. Their structure, vast experience and excellent relationships with buyers, are valuable assets of this company, helping U.S products to be introduced successfully in the Mexican market.		
Type of Business:	Distributor, Importer, Importer/Distributor	Customer(s):	Retail - Natural/Organic/Healthy, Retail - Specialty/Gourmet, Retail - Supermarket/Grocery
Facilities:	Headquarters and warehouse in Guadalajara, two warehouses in the USA: Laredo TX and San Diego CA	Geographic Region(s) Served:	Nationwide
Industry Segment(s):	Health and Beauty, Natural/Organic, Retail, Snacks		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	Delivered at US port	Consolidator(s) in the US:	Laredo TX and San Diego
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	None
Product Information			
Attributes of Interest:	100% Organic, Fat Free, Gluten Free, Low Calorie, Low Fat, Low Sodium, Natural, No Sugar Added, Smart, Sugar Free, Zero Calories		
Capacity to Import:	Not Applicable	Cannot Import:	Alcohol, dairy, chilled, frozen,, meat
Products of Interest at this Event:			
Beverages	Sweetened/Soft-Drinks	Functional Drink	
Confectionery	Sugar Confectionery	Pastilles, Jellies, & Chews	



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Specialty Food Buyers Mission at the 2023 Summer Fancy Food Show

New York, NY 06/23/2023 - 06/24/2023

BUYER PROFILES

Pasta, Rice, & Grains	Pasta & Noodles	Egg Noodles
		Other Pasta/Noodle
		Plain/Flour Noodle
		Rice Noodle
		Vegetable Based Pasta
		Wheat Pasta
		White Pasta
Pet Food & Pet Care Products	Pet Care	Bedding
		Pet Bath/Skin Care
		Pet Hair Care
Sauces, Dressings, Spreads & Condiments	Condiments	Ketchup
		Mayonnaise
		Mustard
		Pickled Products
		Salsa
	Dressings	Salad Dressing
		Vinaigrette
	Sauces/Purees	Horseradish
		Pasta Sauce
		Tomato Sauce
Supplements & Sweeteners	Dietary Supplement	Encapsulated/Tablet Supplement
		Powder Supplement
	Minerals	
	Vitamins	Adult/Senior Vitamin
		Children Vitamin
Additional Information		

MEXICO

GDL Smart Development SAPI de C.V.



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Specialty Food Buyers Mission at the 2023 Summer Fancy Food Show

New York, NY 06/23/2023 - 06/24/2023

BUYER PROFILES

NETHERLANDS

Bickery Food Group BV



Contact Information			
Title	Name / Email / Phone		
	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	http://www.bickery.nl
Company Phone:	Available Upon Registration	Year Founded:	1976
Company Description:	Bickery Food Group is a specialized importer for international brands and premium products. They have been working in the Dutch market for almost 40 years and have established a large distribution network as well as have their own stores, logistic centers, and an online shop. Their company supplies all food-related trade channels in the Netherlands, including the major retailers, wholesalers, cash and carry shops, and the HRI and foodservice market. Bickery today employs 80 people and belongs to the largest importers in the Benelux. At this point, they are mainly interested in adding new functional and innovative beverages to their assortment, as well as finding healthy and unique snack products and chocolate.		
Type of Business:	Importer/Distributor	Customer(s):	FoodService/HORECA, Retail - Convenience, Retail - Supermarket/Grocery
Facilities:	Retail Stores, Warehouses, Logistic Center	Geographic Region(s) Served:	EU
Industry Segment(s):	Natural/Organic, Retail		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	N/A	Consolidator(s) in the US:	None
Preferred Port(s) of Import:	None	Preferred Port(s) of Export from US:	None
Product Information			
Attributes of Interest:	100% Organic, Non - GMO - EU Certified, Plant Based, Sugar Free		
Capacity to Import:	Not Applicable	Cannot Import:	They do not import chilled, frozen, meat, dairy, GMO or alcohol.
Products of Interest at this Event:			
Bakery Products	Breakfast Products	Other Breakfast Cereal	
		Sweetened Cereal	
		Waffles	



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BUYER PROFILES

Beverages	Sweetened/Soft-Drinks	Energy Drink
		Functional Drink
		Sport Drink
Confectionery	Chocolate Confectionery	
	Sugar Confectionery	Pastilles, Jellies, & Chews
		Toffees, Caramels, & Nougats
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Liquid Cooking Sauce
		Table Sauce
	Spreads	Jams & Preserves
		Nut-based Spread/Nut Butter
Sweet/Savory Snacks	Chips/Crisps	Vegetable Chips
	Extruded Snacks	Extruded Snacks
	Fruit Snacks	Fruit Snacks
	Seed Snacks	
	Snack Bars	Breakfast Bars
		Energy & Nutrition Bars
		Fruit Bars
		Other Snack Bars
Additional Information		

NETHERLANDS

Bickery Food Group BV



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Specialty Food Buyers Mission at the 2023 Summer Fancy Food Show

New York, NY 06/23/2023 - 06/24/2023

BUYER PROFILES

PERU

La Canasteria SRL

Contact Information			
Title	Name / Email / Phone		
Product Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.lacanasteria.com
Company Phone:	Available Upon Registration	Year Founded:	1993
Company Description:	La Canasteria is a leading company in the national market with over 20 years of experience; specializing in high-quality gifts, such as wines, spirits, cheeses, and chocolates among others. They are aimed at both the corporate market and the final consumer. The company has 4 stores strategically located in Lima, with heated cellars with adequate temperature and humidity for the conservation of more than 3,000 bottles of wine. La Canasteria is constantly looking for new products to include in its portfolio in order to offer a differentiated portfolio.		
Type of Business:	Importer, Retailer	Customer(s):	Retail - Convenience, Retail - Internet/TV, Retail - Specialty/Gourmet, Retail - Supermarket/Grocery
Facilities:	La Canasteria has its own warehouse, main office, and four stores around Lima	Geographic Region(s) Served:	Mainly in Lima and started distribution in some provinces of Peru.
Industry Segment(s):	Confectionery, Retail, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW	Consolidator(s) in the US:	None
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	Miami, FL
Product Information			
Attributes of Interest:	Dairy, Low Calorie, Natural		
Capacity to Import:	Alcoholic Beverages, Chilled Products, Dairy Products, Frozen Products	Cannot Import:	N/A
Products of Interest at this Event:			
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers	
		Sweet Biscuits	



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Specialty Food Buyers Mission at the 2023 Summer Fancy Food Show

New York, NY 06/23/2023 - 06/24/2023

BUYER PROFILES

Bakery Products	Cookies	Ready-to-Eat Cookies
	Granola	Mixed/Trail Mix
Beverages	Liqueur & Spirits	
	Wine	Alcoholic Wine
Confectionery	Chocolate Confectionery	Alfajores
		Bagged Selflines/Softlines
		Boxed Assortment Chocolates
		Chocolate Tablets/Squares
		Countlines
		Seasonal Chocolate
	Sugar Confectionery	Boiled Sweets
		Lollipops
		Marshmallows
		Mints
		Spun Sugar
		Toffees, Caramels, & Nougats
Fish & Seafood	Other Fish & Seafood	Caviar
Fruits & Nuts	Nuts	Almonds
		Cashews
		Hazelnuts
		Pecans
		Soy Nuts
Meats & Related Products	Processed Meats	Bacon
		Cold Cuts
		Hot Dogs
		Jerky/Dried
		Meatballs
		Sausage
Ready Meals	Prepared Appetizers	Prepared Appetizers
Sauces, Dressings, Spreads & Condiments	Dips	Bean Dip

PERU

La Canasteria SRL



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New York, NY 06/23/2023 - 06/24/2023

BUYER PROFILES

Sauces, Dressings, Spreads & Condiments	Dips	Hummus
	Spreads	Cheese Spread
		Jams & Preserves
		Nut-based Spread/Nut Butter
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
		Tortilla/Corn Chips
		Vegetable Chips
Additional Information		

PERU

La Canasteria SRL



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Specialty Food Buyers Mission at the 2023 Summer Fancy Food Show

New York, NY 06/23/2023 - 06/24/2023

BUYER PROFILES

SOUTH KOREA

TDF Korea Corporation

Contact Information			
Title	Name / Email / Phone		
President	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	http://www.tdf.co.kr
Company Phone:	Available Upon Registration	Year Founded:	1997
Company Description:	TDF Korea imports a wide range of food products including chocolate, biscuits, olive oil, confectioneries, snack goods, beverage (tea, coffee), pasta, sauce and other cooking ingredients from the US, France, Italy, UK, Canada, Japan and Belgium. The company has well-established distribution channels from major department stores such as Lotte and Hyundai to leading hypermarkets such as Emart and Homeplus and convenience store chains. It is looking for new US products to expand their product lines.		
Type of Business:	Distributor, Importer, Importer/Distributor	Customer(s):	FoodService/HORECA,Retail - Club Store/Warehouse,Retail - Convenience,Retail - Department Store,Retail - Discount Store,Retail - Supermarket/Grocery
Facilities:	Warehouse, Office, etc.	Geographic Region(s) Served:	Korea nationwide
Industry Segment(s):	Bakery, Confectionery, Foodservice/HRI, Private Label, Retail, Snacks		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW, FOB, CIF	Consolidator(s) in the US:	None
Preferred Port(s) of Import:	Busan	Preferred Port(s) of Export from US:	None
Product Information			
Attributes of Interest:	100% Organic,Kosher,Natural,No Preservatives,Organic		
Capacity to Import:	Alcoholic Beverages,Frozen Products,Meat Products	Cannot Import:	alcoholic beverage
Products of Interest at this Event:			
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers	
		Sweet Biscuits	
	Breakfast Products	Muesli	



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Specialty Food Buyers Mission at the 2023 Summer Fancy Food Show

New York, NY 06/23/2023 - 06/24/2023

BUYER PROFILES

Bakery Products	Breakfast Products	Oats & Oatmeal
	Granola	Plain Granola
	Tortillas	Corn Tortillas
Beverages	Coffee	Roasted Coffee
		Roasted Coffee, Decaffeinated
	Plant Based Beverages	Plant Based Beverages
Confectionery	Chocolate Confectionery	Alfajores
		Bagged Selflines/Softlines
		Boxed Assortment Chocolates
		Chocolate Tablets/Squares
		Chocolate with Toys
		Countlines
		Seasonal Chocolate
	Sugar Confectionery	Lollipops
		Toffees, Caramels, & Nougats
Pasta, Rice, & Grains	Pasta & Noodles	Instant Noodles
		Other Pasta/Noodle
		Plain/Flour Noodle
		Vegetable Based Pasta
		Wheat Pasta
		White Pasta
Pulses & Legumes	Peas & Lentils	Green Peas
		Lentils
		Yellow Peas
Ready Meals	Soup	Soup, Canned
		Soup, Dehydrated
		Soup, Instant
Sauces, Dressings, Spreads & Condiments	Condiments	Mustard
		Pickled Products
		Salsa

SOUTH KOREA

TDF Korea Corporation



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New York, NY 06/23/2023 - 06/24/2023

BUYER PROFILES

Sauces, Dressings, Spreads & Condiments	Condiments	Vinegar
	Dips	Bean Dip
		Dip, Other
		Hummus
	Dressings	Salad Dressing
		Vinaigrette
	Sauces/Purees	Barbeque (BBQ) Sauce
		Chocolate
		Gravy
		Horseradish
		Hot Sauce
		Pasta Sauce
		Table Sauce
		Tomato Puree
		Tomato Sauce
	Spreads	Cheese Spread
		Chocolate spread
		Jams & Preserves
		Nut-based Spread/Nut Butter
		Other Spreads
Supplements & Sweeteners	Sugars & Sweeteners	Agave
		Maple Sugar
		Maple Syrup
		Other Sweeteners
		Stevia
		Xylitol
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
		Tortilla/Corn Chips
		Vegetable Chips
	Extruded Snacks	Extruded Snacks

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New York, NY 06/23/2023 - 06/24/2023
BUYER PROFILES

Sweet/Savory Snacks	Pretzels	Hard Pretzels
		Soft Pretzels
Vegetables	Truffles	Truffles
Additional Information		

SOUTH KOREA

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Specialty Food Buyers Mission at the 2023 Summer Fancy Food Show

New York, NY 06/23/2023 - 06/24/2023

BUYER PROFILES

UNITED ARAB EMIRATES

Ghassan Ahmed Al Sulaiman Trading LLC (GAAST LLC)

Contact Information			
Title		Name / Email / Phone	
Financial Director		Available upon registration (go to "My Activities" if you already registered)	
CEO		Available upon registration (go to "My Activities" if you already registered)	
Company Information			
Company Address:	Available Upon Registration	Website:	www.ghassan-dubai.com
Company Phone:	Available Upon Registration	Year Founded:	1992
Company Description:	This is a medium to large sized Dubai-based importer, distributor, agent and re-exporter of a wide range of deli food products and food ingredients from Europe and the United States. Established in 1992, it is part of larger Saudi Arabia based sole ownership group of over fifty diversified companies. The company imports coffee, oats and muesli, rye bread, olives and antipasti, pickles, seasonings, gummies, cookies and biscuits; food supplements, sugar free and gluten free cookies and biscuits from Germany; gluten free bubble gum from Spain; fruit juices from France; baby water from Austria; chocolates from Finland and licorice, chewy candy, gluten free marshmallows, gluten free veggie chips and sticks and gluten free jelly beans from the United States. On the organic products side, the company imports microwave popcorn and sparkling juices from France; sugar, flour and salt from Austria; virgin olive oil from Spain; teas and chocolate drinking powder from Germany; dried fruits from Turkey and filled candies from Italy. The company supplies all 5 star hotels, major supermarket chains, airlines, ship chandlers, airport duty free shops, entertainment, leisure centers, cinemas and gas marts in the UAE. The company also re-exports part of its imports to Saudi Arabia, Kuwait, Bahrain, Oman, Pakistan, India, Sri Lanka, Seychelles, Maldives and East Africa. About 85 percent of the company's imports are marketed locally in the UAE and 15 percent re-exported. Also, about 60 percent of the company's imports are destined to the retail sector and 40 percent to the foodservice sector. The company is interested in importing all kinds of food products from the United States, particularly gourmet foods. The company is a good prospect for visiting retail oriented buyers missions particularly the Fancy Food buyers' missions as well as the Northeast and the Midwest buyers' missions. It is also a good prospect for visits by trade team members carrying gourmet food and beverages. http://www.ghassan-dubai.com .		



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BUYER PROFILES

Type of Business:	Distributor, Importer, Importer/Distributor, Wholesaler	Customer(s):	FoodService/HORECA,Retail - Club Store/Warehouse,Retail - Convenience,Retail - Department Store,Retail - Discount Store,Retail - Drugstore,Retail - Internet/TV,Retail - Natural/Organic/Healthy,Retail - Other (Non-Food),Retail - Specialty/Gourmet,Retail - Supermarket/Grocery
Facilities:	GAAST LLC has five (5) temperature-controlled warehouses in Dubai.	Geographic Region(s) Served:	UAE, Saudi Arabia, Kuwait, Qatar, Bahrain, Oman, East Africa, India, Pakistan, Seychelles, Maldives, etc.
Industry Segment(s):	Bakery, Beverages, Confectionery, Food Ingredients, Foodservice/HRI, Frozen, Health and Beauty, Natural/Organic, Pet Food, Retail, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EX-Works (EXW)	Consolidator(s) in the US:	None
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	None
Product Information			
Attributes of Interest:	100% Organic,All Natural,Chilled,Dairy,Dried/Dehydrated,Fat Free,Frozen,Gluten Free,Halal,Low Calorie,Low Fat,Natural,No Antibiotics,No Artificial Ingredients,No Fat,No Monosodium Glutamate (MSG),No Preservatives,No Sugar Added,Non - GMO - EU Certified,Non - GMO - US Certified,Organic,Reduced Fat,Sugar Free,Trans-fat Free,Vegan,Vegetarian,Zero Calories		
Capacity to Import:	Biotech/GMO,Chilled Products,Dairy Products,Frozen Products	Cannot Import:	products containing collagen/collagen bovine ingredients, meat or poultry which are not Halal
Products of Interest at this Event:			
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers	
	Breakfast Products	Breakfast Cereal Flakes	
		Muesli	
		Oats & Oatmeal	
	Granola	Mixed/Trail Mix	
Beverages	Coffee	Roasted Coffee	
		Roasted Coffee, Decaffeinated	

UNITED ARAB EMIRATES

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New York, NY 06/23/2023 - 06/24/2023

BUYER PROFILES

Beverages	Tea	Green Tea
		Herbal Tea
		White Tea
Confectionery	Chocolate Confectionery	Chocolate with Toys
	Gum	Bubble Gum
	Sugar Confectionery	Lollipops
		Marshmallows
Pet Food & Pet Care Products	Pet Food	Cat Food
		Dog Food
Sweet/Savory Snacks	Chips/Crisps	
	Popcorn	Microwave Popcorn
	Snack Bars	Breakfast Bars
		Energy & Nutrition Bars
		Granola/Muesli Bars
	Trail Mix	
Additional Information		
This buyer was nominated for the Summer Fancy Food 2020 buyers mission.		

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