Grupo Fartura de Hortifruti Ltda. / Rede Oba

### Contact Information

<table>
<thead>
<tr>
<th>Title</th>
<th>Name / Email / Phone</th>
</tr>
</thead>
<tbody>
<tr>
<td>Product Manager</td>
<td>Available upon registration (go to &quot;My Activities&quot; if you already registered)</td>
</tr>
</tbody>
</table>

### Company Information

<table>
<thead>
<tr>
<th>Company Address</th>
<th>Website</th>
<th>Company Phone</th>
<th>Year Founded</th>
</tr>
</thead>
<tbody>
<tr>
<td>Available Upon Registration</td>
<td><a href="http://www.redeoba.com.br">http://www.redeoba.com.br</a></td>
<td>Available Upon Registration</td>
<td>1979</td>
</tr>
</tbody>
</table>

**Company Description:**
Oba Hortifruti is a very consolidated company in Brazil, with 26 years of history and 40 stores located in the Southeast and Midwest of the country. We are a company focused on offering products of high quality, presenting the best cost-benefit relation in our market and adding value through customer service. Nowadays, we already import directly more than 600 products from 9 countries. Our main goal is to work with brands that are not yet widely known among Brazilian consumers, and that may have great potential in our market. Oba is specially interested in U.S.: - gourmet products, such as sauces, dressings and condiments; - sweet and savoury snacks; - Healthy products, such as: granola, fruit and nuts bars, and also gluten free, sugar free, and lactose free products. We also look forward finding partners to develop our private label products in the U.S., as we already have in Italy and Portugal.

**Type of Business:** Distributor, Importer

**Facilities:**
It totals 40 retail stores and 3 warehouses located in three different capital cities of Brazil and the entire logistic chain is operated by the company.

**Industry Segment(s):** Natural/Organic, Private Label, Retail, Seafood, Specialty/Gourmet

### Shipping and Quotation Preferences

<table>
<thead>
<tr>
<th>Preferred Incoterm(s)</th>
<th>Consolidator(s) in the US</th>
<th>Preferred Port(s) of Export from US</th>
</tr>
</thead>
<tbody>
<tr>
<td>CIF or CFR for fresh fruits and FOB, CIF or CFR for groceries.</td>
<td>None</td>
<td>None</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Preferred Port(s) of Import</th>
<th>Preferred Port(s) of Export from US</th>
</tr>
</thead>
<tbody>
<tr>
<td>The Port of Santos</td>
<td>None</td>
</tr>
</tbody>
</table>

### Product Information

<table>
<thead>
<tr>
<th>Attributes of Interest</th>
<th>Cannot Import</th>
</tr>
</thead>
<tbody>
<tr>
<td>Alcoholic Beverages, Dairy Products, Frozen Products, Meat Products</td>
<td>Not able to import organic products that don't have the Brazilian organic certification</td>
</tr>
</tbody>
</table>

### Products of Interest at this Event:

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The information included in this document is compiled and distributed by Food Export – Midwest and Food Export – Northeast and its Partners and is to be used solely in conjunction with this event or service.
Categories of Interest: Confectionary- chocolate- tablets, lollipops, chewing gum, bubble gum, Bakery Products- Bake goods- bread, pastries, cake, Biscuits- sweet biscuits, savoury biscuits & crackers, bread substitutes, Breakfast cereals- cereals (ready to eat), hot cereals, Noodles- Instant- cups & bowl instant noodles, pouch, Sweets & Savoury snacks- fruit snacks, crisps extruded, tortilla & corn, popcorn, pretzels, nuts, Sauces, Dressings & Condiments- herbs & spices, table sauces, dry sauces & powder mixes, ketchup, mayonnaise- regular & low fat, mustard, salad dressings- regular & low fat, Ready Meals- frozen, Dried Processed Food- dehydrated soup, instant soup, cups & bowl instant noodles, pouch instant noodles, Frozen Processed Food- processed potatoes oven, baked potato chips other oven, baked potato chips other non-oven, frozen desserts, frozen ready meals, Soups- canned & preserved, dehydrated, instant, Alcoholic Beverages- wine, spirits, beer, Fruit & Vegetable Juice- 100% juice not from concentrate, Take home Ice Cream- dairy, water, ice cream desserts, Dairy Products- milk, cheese- processed, unprocessed, condensed & evaporated milk

Looking especially for gluten-free snack products, granola, fruits and cereal bars, salad dressing and 100% fruit juices

The information included in this document is compiled and distributed by Food Export – Midwest and Food Export – Northeast and its Partners and is to be used solely in conjunction with this event or service.
Jesse Tree Importing Ltd.

### Contact Information

<table>
<thead>
<tr>
<th>Title</th>
<th>Name / Email / Phone</th>
</tr>
</thead>
<tbody>
<tr>
<td>Vice President</td>
<td>Available upon registration (go to &quot;My Activities&quot; if you already registered)</td>
</tr>
</tbody>
</table>

### Company Information

<table>
<thead>
<tr>
<th>Company Address:</th>
<th>Website:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Available Upon Registration</td>
<td><a href="http://www.jessetreefinefoods.com">http://www.jessetreefinefoods.com</a></td>
</tr>
<tr>
<td>Company Phone:</td>
<td>Year Founded: 2011</td>
</tr>
<tr>
<td>Available Upon Registration</td>
<td></td>
</tr>
</tbody>
</table>

**Company Description:**

Jesse Tree Fine Foods is a Pagliaroli initiative that was born out of our family’s passion for and knowledge of specialty food and wine. Moreover, we believe that all should be able to have access to healthy food and beverages that are made with the highest quality and safety standards. It with this in mind that we continually seek out and work with accredited producers and artisans dedicated to showcasing the beauty in food. The fruits of our perennial searching has thus far provided such things as organic extra virgin olive oils that are considered the best in the world, deluxe organic spreads made in small batches and packed with flavour, GMO free artisanal pasta, rich wholesome sauces, healthier (naturally cured and lower sodium) olives and lupini, microbiologically pure water from Europe’s highest natural spring and a plethora of “ninety plus” and top value wines.

Beyond this, we are committed to providing excellent service and support to our loyal customers in the food industry--food retailers and restaurants that share our desire to share quality products with others. In addition, Jesse Tree Importing Ltd. Is fully insured and operates seven days a week out of a modern and clean 40,000 square foot facility in Bolton, Ontario. We invite you to work with us and sample our products.

<table>
<thead>
<tr>
<th>Type of Business:</th>
<th>Customer(s):</th>
</tr>
</thead>
<tbody>
<tr>
<td>Importer/Distributor, Retail</td>
<td>FoodService/HORECA,Retail - Convenience,Retail - Specialty/Gourmet,Retail - Supermarket/Grocery</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Facilities:</th>
<th>Geographic Region(s) Served:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Warehouse</td>
<td>Ontario, Quebec, BC, Alberta</td>
</tr>
</tbody>
</table>

| Industry Segment(s): | - Foodservice/HRI, Natural/Organic, Private Label, Retail, Seafood, Specialty/Gourmet |

### Shipping and Quotation Preferences

<table>
<thead>
<tr>
<th>Preferred Incoterm(s):</th>
<th>Consolidator(s) in the US:</th>
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</thead>
<tbody>
<tr>
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<table>
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<tr>
<th>Preferred Port(s) of Import:</th>
<th>Preferred Port(s) of Export from US:</th>
</tr>
</thead>
<tbody>
<tr>
<td>None</td>
<td>None</td>
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### Product Information

**Attributes of Interest:**

The information included in this document is compiled and distributed by Food Export – Midwest and Food Export – Northeast and its Partners and is to be used solely in conjunction with this event or service.
<table>
<thead>
<tr>
<th>Capacity to Import</th>
<th>Cannot Import</th>
</tr>
</thead>
<tbody>
<tr>
<td>Alcoholic Beverages, Chilled Products, Dairy Products, Meat Products</td>
<td>Products of Interest at this Event:</td>
</tr>
</tbody>
</table>

**Products of Interest at this Event:**

- Confectionary: Chocolate, Seasonal, Mints, Pastilles, Gums, Jellies, Chews, Toffees, Caramels, Nougat, Liquorice
- Bakery Products: Sweet & Savoury Biscuits & Crackers, Hot Cereals; Sweet & Savoury Snacks: Popcorn, Pretzels, Nuts
- Sauces, Dressings & Condiments: Tomato Pastes & Purees, Stock Cubes, Herbs & Spices, Pasta Sauces, Ketchup, Mustard, Pickled Products
- Dried Processed Food: Rice, Instant Soup; Chilled Processed Food: Chilled Soup
- Canned & Preserved Food: Fish & Seafood, Vegetables, Tomatoes, Beans; Oils & Fats: Olive Oils; Soups: Canned & Preserved, Instant, Chilled, Shelf Stable (UHT); Alcoholic Beverages: Wine, Beer; Fruit & Vegetable Juice: 100% Juice Not From Concentrate & Reconstituted; Carbonates: Non-Cola Carbonates; Pasta: Dried; Food Ingredients: Grains & Grained Based Products, Honey, Oat Products, Seeds; Spreads- Jams & Preserves, Honey, Chocolate Spreads, Nut-Based Spreads.

**Additional Information**

The information included in this document is compiled and distributed by Food Export – Midwest and Food Export – Northeast and its Partners and is to be used solely in conjunction with this event or service.
Welcome to Kimns:

We are a distributor of natural, organic and gourmet products. Our goal is to make your business grow alongside ours, and sustainably with environmental and social values.

We believe that responsible and collaborative growth is the basis for long-term prosperity of your business and ours. We want to be your strategic partner.

Our commitment is to grow together.

We know how important a healthy diet. So we look for the best natural and organic products in the world. We believe that eating right can be synonymous to enjoy the best flavor.

We will be a significant contribution to your supply chain with quality service, attentive, flexible and responsible. A good partner for your cafe, restaurant or emporium.

Naturally you like!

Type of Business: Distributor, Importer, Wholesaler

Customer(s): Retail - Convenience, Retail - Specialty/Gourmet, Retail - Supermarket/Grocery

Facilities: We have a commercial office and warehouse storage

Geographic Region(s) Served: ALL CHILE

Industry Segment(s): Natural/Organic, Private Label, Retail, Specialty/Gourmet

Shipping and Quotation Preferences

Preferred Incoterm(s): cfr

Consolidator(s) in the US: None
### Preferred Port(s) of Import:

| San Antonio ports or Valparaiso ports |

### Preferred Port(s) of Export from US:

#### Product Information

<table>
<thead>
<tr>
<th>Attributes of Interest:</th>
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<table>
<thead>
<tr>
<th>Capacity to Import:</th>
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</table>

| Cannot Import: |

#### Products of Interest at this Event:

#### Additional Information

Categories of Interest: Confectionary- chocolate- tablets, with toys, Sweets & Savoury snacks- fruit snacks, chips & crisps, extruded snacks, Canned & Preserved Food- fish & seafood, fruit, Snack Bars, Baby Food, Oils & Fats- butter, Functional Drinks, Fruit & Vegetable Juice- 100% juice not from concentrate & reconstituted, nectars (25-99% juice) unfrozen, juice drinks (up to 24% juice), fruit-flavored drinks (no juice content), Tea (ready to drink), Concentrates, Food Ingredients- chocolates, Other- anything organic
**Contact Information**

<table>
<thead>
<tr>
<th>Title</th>
<th>Name / Email / Phone</th>
</tr>
</thead>
<tbody>
<tr>
<td>Purchasing Manager</td>
<td>Available upon registration (go to &quot;My Activities&quot; if you already registered)</td>
</tr>
</tbody>
</table>

**Company Information**

<table>
<thead>
<tr>
<th>Company Address:</th>
<th>Website:</th>
<th>Year Founded:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Available Upon Registration</td>
<td><a href="http://www.sungiven.com">http://www.sungiven.com</a></td>
<td>2001</td>
</tr>
</tbody>
</table>

**Company Description:**
Xiamen Sungiven Import & Export Co., Ltd. is dedicated to providing safe, healthy and tasty foods, so they prefer products that are natural, have fewer additives and no preservatives. For 2014 the total amount for export business was around US$15 million and the retail business was around US$25 million. We aim to open up retail stores all over China with 22 currently and 8 more to come this year, and to develop more and more high-quality products to supply our stores, distributors and overseas clients. We hope to build up long-term corporation with U.S. suppliers.

**Type of Business:** Distributor, Importer, Retailer, Wholesaler

**Customer(s):** Retail - Specialty/Gourmet

**Facilities:** retail stores, warehouses, cold storage, analysis and test laboratory, delivery, cold-chain delivery

**Geographic Region(s) Served:** mainland China

**Industry Segment(s):** Foodservice/HRI, Natural/Organic, Private Label, Retail, Specialty/Gourmet

**Shipping and Quotation Preferences**

<table>
<thead>
<tr>
<th>Preferred Incoterm(s):</th>
<th>Consolidator(s) in the US:</th>
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<table>
<thead>
<tr>
<th>Preferred Port(s) of Import:</th>
<th>Preferred Port(s) of Export from US:</th>
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</thead>
<tbody>
<tr>
<td>Xiamen Port</td>
<td>None</td>
</tr>
</tbody>
</table>

**Product Information**

**Attributes of Interest:**

**Capacity to Import:** Alcoholic Beverages, Chilled Products, Dairy Products, Frozen Products, Meat Products

**Cannot Import:**

**Products of Interest at this Event:**

The information included in this document is compiled and distributed by Food Export – Midwest and Food Export – Northeast and its Partners and is to be used solely in conjunction with this event or service.
Categories of Interest: Confectionary- chocolate- tablets, Countlines, bagged Selflines and softlines, boxed assortments, seasonal, with toys, alforjes, other, Sugar Confectionary- mints, boiled sweets, pastilles, gums, jellies, chews, toffees, caramels, nougat, medicated confectionary, lollipops, liquorice, other, gum, chewing gum, bubble gum, Bakery Products- Biscuits, breakfast cereals- ready to eat, hot cereals, Sweets & Savoury snacks- fruit snacks, nuts, Sauces, Dressings & Condiments- pasta sauces, salad dressings, Snack Bars- granola, breakfast, energy, fruit, other, Alcoholic Beverages- beer, Fruit & Vegetable Juice- 100% juice not from, Coffee (ready to drink), Dairy- milk, Ice Cream- impulse- single portion dairy, multi-pack dairy, take home ice cream- take home dairy, ice cream desserts, bulk ice cream, Spreads- jams & preserves, honey

<table>
<thead>
<tr>
<th>Additional Information</th>
</tr>
</thead>
</table>

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### Contact Information

<table>
<thead>
<tr>
<th>Title</th>
<th>Name / Email / Phone</th>
</tr>
</thead>
<tbody>
<tr>
<td>CEO</td>
<td>Available upon registration (go to &quot;My Activities&quot; if you already registered)</td>
</tr>
</tbody>
</table>

### Company Information

<table>
<thead>
<tr>
<th>Company Address:</th>
<th>Website:</th>
<th>Year Founded:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Available Upon Registration</td>
<td><a href="http://www.hisandhers.fi">http://www.hisandhers.fi</a></td>
<td>2004</td>
</tr>
</tbody>
</table>

### Company Description:

The European consumer is familiar with great interest to the American way of life, people, patterns of consumption as well as products. America will also be a number of products and raw materials, which are suitable for the European market, and the availability of which has previously been challenging and limited.

These familiar and preferred American food products are now available nationwide in Finland. We gathered together consumers an interesting concept, ‘something for everyone’ basis. Basic range includes about 50 most popular and most desired delicacy in the American continent. The products in question you can find a well-equipped will all over grocery stores Finnish. US-concept, as well as other products can be found The easiest way to searching for the American flag-themed "Luxury is the ultimate comfort ‘signs store shelf ends.

We want to offer something good also to customers, not having had the opportunity to travel the world. Be ye therefore impulsive and try what everyone is talking about! Ever-changing and to secure an expanding concept, we would like to ask you good customers feedback, suggestions and individual preferences in the form! Tasty years! Welcoming His & Hers Oy.

### Type of Business:

Importer/Distributor

### Customer(s):

Retail - Convenience, Retail - Department Store, Retail - Specialty/Gourmet

### Facilities:

own warehouse

### Geographic Region(s) Served:

Nationwide

### Industry Segment(s):

Retail, Specialty/Gourmet

### Shipping and Quotation Preferences

<table>
<thead>
<tr>
<th>Preferred Incoterm(s):</th>
<th>Consolidator(s) in the US:</th>
<th>Preferred Port(s) of Import:</th>
<th>Preferred Port(s) of Export from US:</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Miami, FL</td>
<td>Helsinki</td>
<td>Miami, FL</td>
</tr>
</tbody>
</table>

### Product Information

The information included in this document is compiled and distributed by Food Export – Midwest and Food Export – Northeast and its Partners and is to be used solely in conjunction with this event or service.
Attributes of Interest:

<table>
<thead>
<tr>
<th>Capacity to Import</th>
<th>Cannot Import</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>no alcohol products and biotech/GMO, no frozen, chilled, meat and dairy.</td>
</tr>
</tbody>
</table>

Products of Interest at this Event:

- Additional Information
  - Willing to share information related to food safety and EU regulations as well as customs purposes. Consolidator in New Jersey and Florida, preferred ports in NYC and Miami.
  - Categories of Interest: Confectionary - chocolate, mints, toffees, caramels, nougat, lollipops, other sugar confectionary, Bakery Products - cake, Sweets & Savoury snacks - fruit snacks, popcorn, pretzels, other, Sauces, Dressings & Condiments - table sauces, salad dressings, other, Snack Bars - protein bars (25-50 g protein per bar), energy, other, Soups - canned & preserved, Coffee (ready to drink), Food Ingredients - flours, popcorn, syrup, toppings, superjuice and superfood products

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**GERMANY**

**Rila Feinkost-Importe GmbH & Co.KG**

### Contact Information

<table>
<thead>
<tr>
<th>Title</th>
<th>Name / Email / Phone</th>
</tr>
</thead>
<tbody>
<tr>
<td>Purchasing Manager</td>
<td>Available upon registration (go to &quot;My Activities&quot; if you already registered)</td>
</tr>
</tbody>
</table>

### Company Information

<table>
<thead>
<tr>
<th>Company Address</th>
<th>Available Upon Registration</th>
<th>Website:</th>
<th><a href="http://www.rila.de">http://www.rila.de</a></th>
</tr>
</thead>
<tbody>
<tr>
<td>Company Phone</td>
<td>Available Upon Registration</td>
<td>Year Founded:</td>
<td>1971</td>
</tr>
</tbody>
</table>

**Company Description:**
For more than 45 years, RILA – a family-owned company located 30 km east from Osnabrück – is one of the most important producers and importers of fine food. The focus of attention are the constantly growing customer requests. With intensive personal efforts and commitment, Ursula and Helmut Richter laid the cornerstone for this company in 1969.

**Type of Business:** Distributor, Importer, Manufacturer, Wholesaler

**Facilities:**

**Geographic Region(s) Served:** Europe

**Industry Segment(s):** Ethnic, Natural/Organic, Private Label, Retail, Specialty/Gourmet

### Shipping and Quotation Preferences

**Preferred Incoterm(s):** n/a

**Consolidator(s) in the US:** None

**Preferred Port(s) of Import:**

**Preferred Port(s) of Export from US:** None

### Product Information

**Attributes of Interest:**

**Capacity to Import:** Cannot Import: n/a

**Products of Interest at this Event:**

- Bakery Products: cereals,  
- Noodles: plain, Instant: cups & bowl instant noodles, pouch,  
- Sweets & Savoury snacks: fruit snacks, tortilla & corn, Sauces, Dressings & Condiments: tomato sauces, bouillon & stock cubes, herbes & spices, pasta, wet & cooking sauces, mustard, dips, pickled, other, Ready Meals: canned & preserved,  
- Canned & Preserved Food: fish & seafood, vegetables, Snack Bars: granola, energy, breakfast, fruit, other, Oils & Fats: olive oil, Pasta: canned & preserved, dried, Spreads: jams & preserves, honey, chocolate spreads, nut-based spreads, yeast-based spreads, Peanut Butter, Marshmallows, Maple Syrup

### Additional Information

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## Contact Information

<table>
<thead>
<tr>
<th>Title</th>
<th>Name / Email / Phone</th>
</tr>
</thead>
<tbody>
<tr>
<td>Assistant Manager of Import &amp; Export</td>
<td>Available upon registration (go to &quot;My Activities&quot; if you already registered)</td>
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## Company Information

<table>
<thead>
<tr>
<th>Company Address:</th>
<th>Available Upon Registration</th>
<th>Website:</th>
<th><a href="http://www.dutchhouse.com.tw">http://www.dutchhouse.com.tw</a></th>
</tr>
</thead>
<tbody>
<tr>
<td>Company Phone:</td>
<td>Available Upon Registration</td>
<td>Year Founded:</td>
<td>1988</td>
</tr>
</tbody>
</table>

**Company Description:**
IUT International Trading, is the exclusive agent in Asia for more than 50 suppliers worldwide. There is an office in Poland and registered company, Julie’s Trading Company in Shanghai. Currently, we succeed in broadening our business to the markets of China, Hong Kong, Japan, South Korea, Thailand, Burma, and Russia. It’s our endless work to keep developing more markets to the whole world.

**Type of Business:** Distributor, Importer, Wholesaler
**Customer(s):** Retail - Convenience, Retail - Specialty/Gourmet, Retail - Supermarket/Grocery

**Facilities:** Retail stores, Restaurants, Warehouses
**Geographic Region(s) Served:** Taiwan, China, HK, South Korea, Russia, Thailand

**Industry Segment(s):** Private Label, Retail, Specialty/Gourmet

## Shipping and Quotation Preferences

<table>
<thead>
<tr>
<th>Preferred Incoterm(s):</th>
<th>CIF</th>
<th>Consolidator(s) in the US:</th>
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<tr>
<td>Preferred Port(s) of Import:</td>
<td>Keelung / Taipei</td>
<td>Preferred Port(s) of Export from US:</td>
<td>None</td>
</tr>
</tbody>
</table>

## Product Information

**Attributes of Interest:**

**Capacity to Import:** Alcoholic Beverages
**Cannot Import:** Frozen, Dairy (unless it's shelf stable)

## Products of Interest at this Event:

## Additional Information

The information included in this document is compiled and distributed by Food Export – Midwest and Food Export – Northeast and its Partners and is to be used solely in conjunction with this event or service.
Our market is not limited to Taiwan as we also work as a bridge between suppliers in the West and our customers in other Asian markets, so far including China, HK, Japan, South Korea, Thailand, and Russia.

Categories of Interest: Confectionary- chocolate- tablets, bagged Selflines and softlines, boxed assortments, seasonal, with toys, other, Sugar Confectionary- boiled sweets, pastilles, gums, jellies, chews, toffees, caramels, nougat, lollipops, other, Bakery Products- Bake Goods- bread, pastries, cake, Biscuits, sweet, savoury biscuits & crackers, bread substitutes, breakfast cereals- ready to eat, Sweets & Savoury snacks- fruit snacks, chips & crisps, tortilla & corn chips, pretzels, nuts, other, Baby Food- prepared, dried, Fruit & Vegetable Juice- 100% juice not from concentrate, reconstituted, nectars (25-99% juice) unfrozen, Carbonates, Tea (ready to drink)- still (ready to drink), carbonated (ready to drink), Asian Specialty drinks- cereal and pulse-based drinks, Spreads- chocolate, Other- natural and organic products

The information included in this document is compiled and distributed by Food Export – Midwest and Food Export – Northeast and its Partners and is to be used solely in conjunction with this event or service.
# Vogue Living Limited

## Contact Information

<table>
<thead>
<tr>
<th>Title</th>
<th>Name / Email / Phone</th>
</tr>
</thead>
<tbody>
<tr>
<td>Asst Managing Director</td>
<td>Available upon registration (go to &quot;My Activities&quot; if you already registered)</td>
</tr>
</tbody>
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## Company Information

<table>
<thead>
<tr>
<th>Company Address:</th>
<th>Website:</th>
<th>Year Founded:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Available Upon Registration</td>
<td><a href="http://www.voguelivingcenter.com">http://www.voguelivingcenter.com</a></td>
<td>1993</td>
</tr>
</tbody>
</table>

**Company Description:**

Vogue Living's expertise will be in snack and dry food products. Although our distribution coverage includes all retail and food services channels, our connection with trade customers are strongest for Supermarket channel which mainly sells imported products. We focus on brand building as we have an advertising agency as our sister company that work closely together to build the brand in the long run while generate off-take and sales in short run with in-store promotion and good product presence and visibility.

**Type of Business:** Importer/Distributor

**Customer(s):**

- FoodService/HORECA
- Retail - Convenience
- Retail - Specialty/Gourmet
- Retail - Supermarket/Grocery

**Facilities:**

- Warehouses (one in Bangkok and the other in Phuket), a small retail store as food product showcase and a showroom for non-food products (World Kitchen products e.g. Corningware, Corelle whose sales are excluded from the above information)

**Geographic Region(s) Served:** Nationwide

**Industry Segment(s):**

- Foodservice/HRI
- Natural/Organic
- Retail
- Specialty/Gourmet

## Shipping and Quotation Preferences

<table>
<thead>
<tr>
<th>Preferred Incoterm(s):</th>
<th>Consolidator(s) in the US:</th>
</tr>
</thead>
<tbody>
<tr>
<td>FOB</td>
<td>None</td>
</tr>
</tbody>
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<table>
<thead>
<tr>
<th>Preferred Port(s) of Import:</th>
<th>Preferred Port(s) of Export from US:</th>
</tr>
</thead>
<tbody>
<tr>
<td>BKK port (Klongtoey)</td>
<td>None</td>
</tr>
</tbody>
</table>

## Product Information

**Attributes of Interest:**

**Capacity to Import:** Cannot Import

**Products of Interest at this Event:**

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## Categories of Interest

- **Confectionary**
  - chocolate: boxed, seasonal, other
  - Sugar Confectionary: pastilles, gums, jellies, chews, toffees, caramels, nougat, lollipops, other
  - Bakery Products: Biscuits: sweet, savoury
  - bread substitutes, breakfast cereals, Noodles: instant, snack
  - Sweets & Savoury snacks: fruit snacks, chips & crisps, extruded snacks, tortilla & corn chips, pretzels, nuts, other
  - Sauces, Dressings & Condiments: tomato pastes & purees, herbs & spices, table sauces, pasta, dry sauces & powder mixes, mustard, salad dressings, dips, other
  - Ready Meals: canned & preserved, dried, Dried Processed Food: dried ready meals, dehydrated soup, instant soup
  - Snack Bars: fruit, breakfast, granola, energy
  - Oils & Fats: olive oil, vegetable & seed oil, cooking fats, spreadable oils & fats
  - Soups: canned & preserved, dehydrated, instant, shelf stable
  - Spreads: jams & preserves, honey, chocolate, nut-based, yeast-based

---

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Acme Smoked Fish Corporation

<table>
<thead>
<tr>
<th>Contact Information</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Title</strong></td>
</tr>
<tr>
<td>VP of Sales</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Company Information</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Company Address:</strong></td>
</tr>
<tr>
<td>30 Gem St</td>
</tr>
<tr>
<td>Brooklyn, NY 11222-2804</td>
</tr>
<tr>
<td><strong>Company Phone:</strong></td>
</tr>
<tr>
<td>(718) 383-8585</td>
</tr>
<tr>
<td><strong>Year Founded:</strong></td>
</tr>
<tr>
<td>1954</td>
</tr>
</tbody>
</table>

**Company Description:** Acme Smoked Fish is ubiquitous with quality and tradition, staying true to our fourth generation family heritage. Founded in 1954, Acme Smoked Fish Corporation is the largest US family owned and operated smoked fish producer in America. Based in Brooklyn, New York, Acme is an internationally recognized smoker committed to providing superior, quality products. Presently, all brands are available coast-to-coast in leading retailers such as Whole Foods, Costco, Ahold banners and many other regional grocery stores and distributors. Product is exported regularly to South and Central America as well as a several Asian countries.

**Industry Segment(s):** Foodservice/HRI, Retail, Seafood, Specialty/Gourmet

<table>
<thead>
<tr>
<th>Product Information</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Products/Brands Promoted at Event:</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Category</th>
<th>Sub-Category</th>
<th>Brand Name</th>
</tr>
</thead>
</table>

The information included in this document is compiled and distributed by Food Export – Midwest and Food Export – Northeast and its Partners and is to be used solely in conjunction with this event or service.
Arnold Farm Sugarhouse

### Contact Information

<table>
<thead>
<tr>
<th>Title</th>
<th>Name / Email / Phone</th>
</tr>
</thead>
<tbody>
<tr>
<td>VP Marketing</td>
<td>Available upon registration (go to &quot;My Activities&quot; if you already registered)</td>
</tr>
<tr>
<td>Owner</td>
<td>Available upon registration (go to &quot;My Activities&quot; if you already registered)</td>
</tr>
</tbody>
</table>

### Company Information

<table>
<thead>
<tr>
<th>Company Address:</th>
<th>Website:</th>
<th>Company Phone:</th>
<th>Booth Number:</th>
</tr>
</thead>
<tbody>
<tr>
<td>PO BOX 63</td>
<td><a href="http://www.arnoldfarm.com">http://www.arnoldfarm.com</a></td>
<td>(207) 668-4110</td>
<td></td>
</tr>
<tr>
<td>Jackman, ME</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>04945-0063</td>
<td></td>
<td></td>
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</table>

<table>
<thead>
<tr>
<th>Year Founded:</th>
<th>Type of Business:</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>2002</td>
<td>Manufacturer/Processor</td>
<td></td>
</tr>
</tbody>
</table>

### Company Description:

Arnold Farm Sugarhouse originated in 1999 in the steep mountains of Sandy Bay Township, located in Somerset county. Somerset county is known for having the largest maple syrup production in the United States. It was here that owner, Claude Rodrigue, was able to form a successful partnership with land owners, the Hilton Family, and begin his business. Initial production began in the spring of 2000 with 18,000 taps. By 2016, the company expanded to 52,000 taps and is continuing to grow its production to this day. Arnold Farm Sugarhouse produces organic maple syrup, sold in glass containers and plastic jugs. They also produce bulk maple sugar. Arnold Farm Sugarhouse is family owned and operated through modern equipment and traditional values. The company is structured by following the MOFGA guidelines for certification and produce only organic products.

### Industry Segment(s):

<table>
<thead>
<tr>
<th>Product Information</th>
</tr>
</thead>
<tbody>
<tr>
<td>Products/Brands Promoted at Event:</td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>Category</th>
<th>Sub-Category</th>
<th>Brand Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sugars &amp; Sweeteners</td>
<td>Maple Syrup</td>
<td>Arnold Farm Sugarhouse</td>
</tr>
</tbody>
</table>

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Belgioioso Cheese Inc

<table>
<thead>
<tr>
<th>Contact Information</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Title</strong></td>
</tr>
<tr>
<td>VP Foodservice and Export Sales</td>
</tr>
<tr>
<td>VP of Foodservice &amp; Export</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Company Information</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Company Address:</strong></td>
</tr>
<tr>
<td>Green Bay, WI 54311-9614</td>
</tr>
<tr>
<td><strong>Year Founded:</strong></td>
</tr>
<tr>
<td><strong>Type of Business:</strong></td>
</tr>
</tbody>
</table>

BelGioioso Cheese is a specialty Italian cheese manufacturer based in Green Bay, Wisconsin. Our cheeses are all natural & rBST free. Kosher cheeses are available. The varieties include, Fresh mozzarella, Mascarpone, Ricotta, Provolone, American Grana, Asiago, Auribella, Fontina, Asiago Fresco, Gorgonzola, Parmesan, Romano, Pepato, Peperoncino, Burrata, Italico, Crescenza-Stracchino, Kasseri, and Artigiano.

**Industry Segment(s):** Food Ingredients, Foodservice/HRI, Retail, Specialty/Gourmet

<table>
<thead>
<tr>
<th>Product Information</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Products/Brands Promoted at Event:</strong></td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>Category</th>
<th>Sub-Category</th>
<th>Brand Name</th>
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The information included in this document is compiled and distributed by Food Export – Midwest and Food Export – Northeast and its Partners and is to be used solely in conjunction with this event or service.
**Contact Information**

<table>
<thead>
<tr>
<th>Title</th>
<th>Name / Email / Phone</th>
</tr>
</thead>
<tbody>
<tr>
<td>Founder</td>
<td>Available upon registration (go to &quot;My Activities&quot; if you already registered)</td>
</tr>
</tbody>
</table>

**Company Information**

<table>
<thead>
<tr>
<th>Company Address:</th>
<th>Website:</th>
</tr>
</thead>
<tbody>
<tr>
<td>One Sea Street Place Rockland, ME 04841</td>
<td><a href="http://www.bixbyco.com/">http://www.bixbyco.com/</a></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Company Phone:</th>
<th>Booth Number:</th>
</tr>
</thead>
<tbody>
<tr>
<td>(207) 691-0648</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Year Founded:</th>
<th>Type of Business:</th>
</tr>
</thead>
<tbody>
<tr>
<td>2011</td>
<td>Manufacturer/Processor</td>
</tr>
</tbody>
</table>

**Company Description:**

Bixby & Co., manufacturer of artisan candy snack bars, the Bixby Bars, with unique formulas of premium organic chocolate, dried-fruits, nuts and spices. Rich in protein and fiber, Bixby Bars are for the health conscious snacker looking to indulge yet be satisfied and energized without a blood sugar spike.

Bixby & Co. has several certifications as a reflection of our value for fair trade, environmental sustainability, and quality: Rainforest Alliance Certified (RAC) chocolate, Earth Kosher Certified, Non GMO Verified, and Gluten Free Certification (GFCO).

**Industry Segment(s):**

Natural/Organic, Specialty/Gourmet

**Product Information**

**Products/Brands Promoted at Event:**

<table>
<thead>
<tr>
<th>Category</th>
<th>Sub-Category</th>
<th>Brand Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>Chocolate Confectionery</td>
<td>Chocolate Tablets/Squares</td>
<td>Crunchy Peanut Butter Maine Sea Salt Bixby Bar</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Knockout Bixby Bar</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Mulligan Bixby Bar</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Nutty For You</td>
</tr>
<tr>
<td></td>
<td></td>
<td>To the Nines Bixby Bar</td>
</tr>
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**Company Information**

<table>
<thead>
<tr>
<th>Field</th>
<th>Details</th>
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<tbody>
<tr>
<td>Company Address:</td>
<td>196 E Main St, Huntington, NY 11743-2922</td>
</tr>
<tr>
<td>Website:</td>
<td><a href="http://www.natural-nectar.com">http://www.natural-nectar.com</a></td>
</tr>
<tr>
<td>Company Phone:</td>
<td>(631) 367-7280</td>
</tr>
<tr>
<td>Booth Number:</td>
<td></td>
</tr>
<tr>
<td>Year Founded:</td>
<td>2006</td>
</tr>
<tr>
<td>Type of Business:</td>
<td>Manufacturer/Processor</td>
</tr>
</tbody>
</table>

**Company Description:**
Natural Nectar… a growing line of all natural products created to enhance your life sustainably, conscientiously and ecologically. Harvesting wholesome essential ingredients from the Earth and crafting them into high quality products is the hallmark of our brand… and our commitment to our customers.

The Natural Nectar brand — which traces its roots back to the early days of the natural product industry — has been reborn. Today, the beautifully updated Natural Nectar logo can be found on exciting new products such as Cracklebred with many more to follow. Our strong commitment to a brand that helped define the natural foods market can be found in the premium ingredients we use, our pledge to utilize ecological packaging solutions, our support of sustainable development, and our dedication to bringing a wide range of innovative and healthy products to your local stores.

**Industry Segment(s):** Bakery, Natural/Organic, Snacks

**Product Information**

<table>
<thead>
<tr>
<th>Category</th>
<th>Sub-Category</th>
<th>Brand Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>Chips/Crisps</td>
<td>Potato Chips</td>
<td>Hearts of Gold</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Oolala chips</td>
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</table>

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Cherry Central Cooperative Inc

<table>
<thead>
<tr>
<th>Contact Information</th>
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<tbody>
<tr>
<td><strong>Title</strong></td>
<td><strong>Name / Email / Phone</strong></td>
</tr>
<tr>
<td>Director of International Sales</td>
<td>Available upon registration (go to &quot;My Activities&quot; if you already registered)</td>
</tr>
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<table>
<thead>
<tr>
<th>Company Information</th>
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<tbody>
<tr>
<td><strong>Company Address:</strong></td>
<td><strong>Website:</strong></td>
</tr>
<tr>
<td>PO BOX 988</td>
<td><a href="http://www.cherrycentral.com">http://www.cherrycentral.com</a></td>
</tr>
<tr>
<td>Traverse City, MI 49685-0988</td>
<td></td>
</tr>
<tr>
<td><strong>Company Phone:</strong></td>
<td><strong>Booth Number:</strong></td>
</tr>
<tr>
<td>(231) 946-1860</td>
<td></td>
</tr>
<tr>
<td><strong>Year Founded:</strong></td>
<td><strong>Type of Business:</strong></td>
</tr>
<tr>
<td>1973</td>
<td>Cooperative</td>
</tr>
</tbody>
</table>

**Company Description:** Cherry Central Cooperative has over 45 years experience, growers from Washington, Utah, Idaho, Wisconsin, Michigan, New York and Canada, 19 processing facilities that specialize in apples, cherries, blueberries and cranberries; either, dried, frozen, puree, juice or concentrated. We supply food service, retail, bulk ingredient, co-pack and private label products.

**Industry Segment(s):** Animal Feed Ingredients, Food Ingredients, Foodservice/HRI, Frozen, Natural/Organic, Private Label, Retail, Snacks, Specialty/Gourmet

<table>
<thead>
<tr>
<th>Product Information</th>
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<tbody>
<tr>
<td><strong>Category</strong></td>
<td><strong>Sub-Category</strong></td>
</tr>
<tr>
<td>Fruits, Berry</td>
<td>Blueberries</td>
</tr>
<tr>
<td></td>
<td>Blueberries</td>
</tr>
<tr>
<td></td>
<td>Blueberries</td>
</tr>
<tr>
<td></td>
<td>Cranberries</td>
</tr>
<tr>
<td></td>
<td>Cranberries</td>
</tr>
<tr>
<td></td>
<td>Cranberries</td>
</tr>
<tr>
<td>Fruits, General</td>
<td>Apples</td>
</tr>
<tr>
<td></td>
<td>Currants/Figs</td>
</tr>
<tr>
<td></td>
<td>Other Fruits (General)</td>
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<tr>
<td>Fruits, Stone</td>
<td>Cherries</td>
</tr>
<tr>
<td></td>
<td>Cherries</td>
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<tr>
<td></td>
<td>Cherries</td>
</tr>
<tr>
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<td>Cherries</td>
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</table>

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<table>
<thead>
<tr>
<th>Fruits, Stone</th>
<th>Cherries</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Frozen Montmorency Tart Cherries</td>
</tr>
<tr>
<td></td>
<td>Montmorency Tart Cherry Concentrate</td>
</tr>
<tr>
<td></td>
<td>Montmorency Tart Cherry Puree</td>
</tr>
</tbody>
</table>
Cibo Vita Inc.

<table>
<thead>
<tr>
<th>Contact Information</th>
<th>Name / Email / Phone</th>
</tr>
</thead>
<tbody>
<tr>
<td>Title</td>
<td>Chief of Int'l. Sales</td>
</tr>
<tr>
<td></td>
<td>Available upon registration (go to &quot;My Activities&quot; if you already registered)</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Company Information</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Company Address:</td>
<td>16-00 Pollitt Dr</td>
</tr>
<tr>
<td></td>
<td>Fair Lawn, NJ 07410-2764</td>
</tr>
<tr>
<td>Website:</td>
<td><a href="http://chocolateorchard.net">http://chocolateorchard.net</a></td>
</tr>
<tr>
<td>Company Phone:</td>
<td>(201) 254-7001</td>
</tr>
<tr>
<td>Booth Number:</td>
<td></td>
</tr>
<tr>
<td>Year Founded:</td>
<td>2009</td>
</tr>
<tr>
<td>Type of Business:</td>
<td>Manufacturer/Processor</td>
</tr>
</tbody>
</table>

Company Description:
We are an integrated direct manufacturer of
* Dried Fruits & Nuts
* Healthy Snacks
* Yogurt Covered Pretzels
* Chocolate Covered Nuts & Dried Fruits Clusters
* Probiotic Antioxidant Berry Mix

We sell retail-ready products under our USA registered brands of "Nature's Garden", "Chocolate Orchard".
We sell in bulk as well
Private Label inquiries are welcomed.
We will be glad to be your one-stop source for all the above product lines.

Industry Segment(s): Retail, Specialty/Gourmet

<table>
<thead>
<tr>
<th>Product Information</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Products/Brands Promoted at Event:</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Category</th>
<th>Sub-Category</th>
<th>Brand Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>Chocolate Confectionery</td>
<td>Bagged Selflines/Softlines</td>
<td>Chocolate Orchard</td>
</tr>
<tr>
<td>Pretzels</td>
<td>Hard Pretzels</td>
<td>Nature's Garden</td>
</tr>
</tbody>
</table>

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<table>
<thead>
<tr>
<th>Category</th>
<th>Sub-Category</th>
<th>Brand Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>Milled Products (Flours, Starches)</td>
<td>Flour Meal</td>
<td>Rumford: Baking Powder</td>
</tr>
<tr>
<td></td>
<td>Starch</td>
<td>Clabber Girl Corn Starch</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Rumford Cornstarch</td>
</tr>
<tr>
<td></td>
<td>White Flour</td>
<td>Rumford Baking Powder</td>
</tr>
<tr>
<td>Bakery &amp; Confectionary Ingredients</td>
<td>Bakery Mixes</td>
<td>Clabber Girl</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Clabber Girl Baking Powder</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Clabber Girl Baking Soda</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Clabber Girl Encapsulated</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Ingredients</td>
</tr>
</tbody>
</table>
# Color Brands

## Contact Information

<table>
<thead>
<tr>
<th>Title</th>
<th>Name / Email / Phone</th>
</tr>
</thead>
<tbody>
<tr>
<td>President</td>
<td>Available upon registration (go to &quot;My Activities&quot; if you already registered)</td>
</tr>
<tr>
<td>Vice President</td>
<td>Available upon registration (go to &quot;My Activities&quot; if you already registered)</td>
</tr>
</tbody>
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## Company Information

<table>
<thead>
<tr>
<th>Company Address:</th>
<th>922 W Washington Blvd #Suite 603&lt;br&gt;Chicago, IL 60607-2245</th>
<th>Website:</th>
<th><a href="http://www.colorbrands.us">www.colorbrands.us</a></th>
</tr>
</thead>
<tbody>
<tr>
<td>Company Phone:</td>
<td>(248) 880-6621</td>
<td>Booth Number:</td>
<td></td>
</tr>
<tr>
<td>Year Founded:</td>
<td>2013</td>
<td>Type of Business:</td>
<td>Manufacturer/Processor</td>
</tr>
</tbody>
</table>

Color Brands is the Exclusive International Partner of leading American soft drink, healthy snack, fun food, and gourmet brands. We exclusively and entirely manage all business development, sales & marketing, and operational aspects of international business for our American brand partners. We work closely with brand owners to custom-tailor their international strategy and objectives, and work as a direct extension of their company. Please see note several brand partners below:

- **Deep River Snacks** - www.deepriversnacks.com, America's fastest growing potato chip brand. 100% all-natural, non-GMO verified kettle-cooked potato chips. 10 flavors of incredible taste and crunch, plus 100% Organic popcorn and tortillas.

- **Little Duck Organics** - www.littleduckorganics.com, America’s #1 freeze-dried snack brand for kids (fruits, fruits + veg, yogurts, Mighty Oats and Tiny Gummies). 100% Organic and gluten-free, with No Sugar Added.

- **Brad’s Raw Foods** - www.bradsrawchips.com, America's #1 raw snack food brand (crunchy kale, vegetable chips, and broccoli poppers). 100% Organic, gluten-free, vegan, and raw.

- **Seven Sundays** - www.sevensundays.com, Inspired American muesli in 12oz bags and 2oz "grab and go" cups -- plus muesli square breakfast bars. America's #1 muesli brand.


- **DiBella Biscotti** - www.dibellafamiglia.com, America's leading premium-biscotti, 100% all-natural "double baked" biscuits.

- **The Jel Sert Company** - www.jelsert.com, Worldwide leader in freezer bar ice pops, powdered drink mix, and powdered pudding & gelatin. Famous American brands like:

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Hershey's, Baskin Robbins, Jolly Rancher, Snapple, Star Wars, Minions, Frozen and more...

Carolina Nut - www.carolinanut.com, America's leading flavored peanut brand, 13 kettle-cooked and incredibly flavored peanuts.


Calypso Lemonades - www.drinkcalypso.com, America's fastest growing soft drink brand.

Boylan craft sodas - www.boylanbottling.com, America's #1 craft soda brand, older than Coca Cola! Root Beer, Ginger Ale, Creme, Cola, and more -- since 1891.

and more...

### Industry Segment(s):

<table>
<thead>
<tr>
<th>Category</th>
<th>Sub-Category</th>
<th>Brand Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>Baby Snacks</td>
<td>Baby Snacks</td>
<td>Little Duck Organics - <a href="http://www.littleduckorganics.com">www.littleduckorganics.com</a></td>
</tr>
<tr>
<td>Cookies</td>
<td>Ready-to-Eat Cookies</td>
<td>DiBella Biscotti - <a href="http://www.dibellafamiglia.com">www.dibellafamiglia.com</a></td>
</tr>
<tr>
<td>Sweetened/Soft-Drinks</td>
<td>Soda/Pop</td>
<td>Boylan - <a href="http://www.boylanbottling.com">www.boylanbottling.com</a></td>
</tr>
<tr>
<td>Water</td>
<td>Flavored Water</td>
<td>Calypso Lemonade - <a href="http://www.drinkcalypso.com">www.drinkcalypso.com</a></td>
</tr>
<tr>
<td>Chocolate Confectionery</td>
<td>Boxed Assortment Chocolates</td>
<td>Sander's fine chocolatier - <a href="http://www.sanderscandy.com">www.sanderscandy.com</a></td>
</tr>
<tr>
<td>Nuts</td>
<td>Peanuts</td>
<td>The Carolina Nut Co</td>
</tr>
<tr>
<td>Chips/Crisps</td>
<td>Potato Chips</td>
<td>Brad's Raw Foods - <a href="http://www.bradsrawchips.com">www.bradsrawchips.com</a></td>
</tr>
<tr>
<td>Fruit Snacks</td>
<td>Fruit Snacks</td>
<td>Deep River Snacks - <a href="http://www.deepriversnacks.com">www.deepriversnacks.com</a></td>
</tr>
</tbody>
</table>

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## Dave's Gourmet Inc.

### Contact Information

<table>
<thead>
<tr>
<th>Title</th>
<th>Name / Email / Phone</th>
</tr>
</thead>
<tbody>
<tr>
<td>VP of Operations &amp; Director of Specialty Sales</td>
<td>Available upon registration (go to &quot;My Activities&quot; if you already registered)</td>
</tr>
<tr>
<td>Sales Associate</td>
<td>Available upon registration (go to &quot;My Activities&quot; if you already registered)</td>
</tr>
</tbody>
</table>

### Company Information

<table>
<thead>
<tr>
<th>Company Address</th>
<th>Website:</th>
<th>Booth Number:</th>
</tr>
</thead>
<tbody>
<tr>
<td>4314 Redwood Hwy., #200, San Rafael, CA 94903</td>
<td><a href="http://www.davesgourmet.com">http://www.davesgourmet.com</a></td>
<td></td>
</tr>
<tr>
<td>Company Phone:</td>
<td>(415) 401-9100 (1005)</td>
<td></td>
</tr>
<tr>
<td>Year Founded:</td>
<td>2002</td>
<td></td>
</tr>
<tr>
<td>Type of Business:</td>
<td>Manufacturer/Processor</td>
<td></td>
</tr>
</tbody>
</table>

#### Company Description:
Producer of award-winning Organic pasta sauces, Overnight Oats in a cup, fiery hot sauces, and one of a kind non-Gmo Creamy all-purpose hot sauces.

#### Industry Segment(s):
Ethnic, Foodservice/HRI, Natural/Organic, Private Label, Retail, Specialty/Gourmet

### Product Information

#### Products/Brands Promoted at Event:

<table>
<thead>
<tr>
<th>Category</th>
<th>Sub-Category</th>
<th>Brand Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sauces/Purees</td>
<td>Pasta Sauce</td>
<td>Dave’s Gourmet Pasta Sauce</td>
</tr>
<tr>
<td></td>
<td>Table Sauce</td>
<td>Dave’s Gourmet Hot Sauce</td>
</tr>
</tbody>
</table>

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## Falcon Trading Co., Inc. (SunRidge Farms)

<table>
<thead>
<tr>
<th>Contact Information</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Title</strong></td>
</tr>
<tr>
<td>International Sales Director</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Company Information</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Company Address:</strong></td>
</tr>
<tr>
<td>423 Salinas Rd</td>
</tr>
<tr>
<td>Royal Oaks, CA 95076-5232</td>
</tr>
<tr>
<td><strong>Company Phone:</strong></td>
</tr>
<tr>
<td>(562) 433-5911</td>
</tr>
<tr>
<td><strong>Year Founded:</strong></td>
</tr>
<tr>
<td>1982</td>
</tr>
<tr>
<td><strong>Company Description:</strong></td>
</tr>
<tr>
<td><strong>Industry Segment(s):</strong></td>
</tr>
<tr>
<td>Confectionary, Natural/Organic, Retail, Snacks</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Product Information</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Products/Brands Promoted at Event:</strong></td>
</tr>
<tr>
<td>Category</td>
</tr>
</tbody>
</table>

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## Gary Poppins Handcrafted Popcorn

### Contact Information

<table>
<thead>
<tr>
<th>Title</th>
<th>Name / Email / Phone</th>
</tr>
</thead>
<tbody>
<tr>
<td>President</td>
<td>Available upon registration (go to &quot;My Activities&quot; if you already registered)</td>
</tr>
</tbody>
</table>

### Company Information

<table>
<thead>
<tr>
<th>Company Address:</th>
<th>Website:</th>
</tr>
</thead>
<tbody>
<tr>
<td>4055 E 250 N Knox, IN 46534-9605</td>
<td><a href="http://www.garypoppins.com">http://www.garypoppins.com</a></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Company Phone:</th>
<th>Booth Number:</th>
</tr>
</thead>
<tbody>
<tr>
<td>(847) 455-2200</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Year Founded:</th>
<th>Type of Business:</th>
</tr>
</thead>
<tbody>
<tr>
<td>2011</td>
<td>Manufacturer/Processor</td>
</tr>
</tbody>
</table>

**Company Description:** Handcrafted Popcorn Producer. 45 different flavors, indulgent and better-for-you flavors.

**Industry Segment(s):** Confectionary, Foodservice/HRI, Natural/Organic, Private Label, Snacks, Specialty/Gourmet

### Product Information

<table>
<thead>
<tr>
<th>Category</th>
<th>Sub-Category</th>
<th>Brand Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>Popcorn</td>
<td>Popcorn - Popped</td>
<td>Gary Poppins Artisan Popcorn</td>
</tr>
</tbody>
</table>

---

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## Contact Information

<table>
<thead>
<tr>
<th>Title</th>
<th>Name / Email / Phone</th>
</tr>
</thead>
<tbody>
<tr>
<td>VP of Export Sales</td>
<td>Available upon registration (go to &quot;My Activities&quot; if you already registered)</td>
</tr>
</tbody>
</table>

## Company Information

| Company Address:          | 1811 W Diehl Rd Ste 300                                   |
|                         | Naperville, IL 60563-6400                                |
| Company Phone:           | (630) 352-3699                                           |
| Year Founded:            | 2012                                                    |
| Type of Business:        | Export Trading Company                                   |
| Company Description:     | We are the #1 specialty, organic, natural, gourmet and ethnic distributor in the United States looking to expand our export business. |
| Industry Segment(s):     | Bakery, Beverages, Confectionary, Ethnic, Frozen, Health and Beauty, Natural/Organic, Pet Food, Retail, Snacks, Specialty/Gourmet |

## Product Information

### Products/Brands Promoted at Event:

<table>
<thead>
<tr>
<th>Category</th>
<th>Sub-Category</th>
<th>Brand Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bakery &amp; Confectionary Ingredients</td>
<td>Bakery Mixes</td>
<td>Bloomfield Farms</td>
</tr>
<tr>
<td>Nuts</td>
<td>Peanuts</td>
<td>Huatees</td>
</tr>
<tr>
<td>Liquid Oils</td>
<td>Safflower Oil</td>
<td>Oleico</td>
</tr>
<tr>
<td>Pasta &amp; Noodles</td>
<td>Other Pasta/Noodle</td>
<td>Tolerant Foods</td>
</tr>
<tr>
<td>Beans</td>
<td>Pinto Beans</td>
<td>Isadora</td>
</tr>
<tr>
<td>Condiments</td>
<td>Ketchup</td>
<td>Traina</td>
</tr>
<tr>
<td>Dressings</td>
<td>Salad Dressing</td>
<td>3Zeros</td>
</tr>
</tbody>
</table>

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Grandma Hoerner’s Foods Inc

<table>
<thead>
<tr>
<th>Contact Information</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Title</strong></td>
</tr>
<tr>
<td>Vice President</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Company Information</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Company Address:</strong></td>
</tr>
<tr>
<td>Alma, KS 66401-9091</td>
</tr>
<tr>
<td><strong>Company Phone:</strong></td>
</tr>
<tr>
<td><strong>Year Founded:</strong></td>
</tr>
<tr>
<td>Grandma Hoerner’s Foods, Inc. has been developing and manufacturing high quality all natural and organic products for 28 years. We specialize in our founding product, Big Slice apples, as well as organic reduced sugar preserves, fruit butters, premium pie fillings, salsas, chutneys, and more. We take pride in our customer service, superior quality, and collection of unique products. We are currently launching a new collection of Big Slice pouches in 16 amazing flavors for eating on the go.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Product Information</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Industry Segment(s):</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Products/Brands Promoted at Event:</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Category</strong></td>
</tr>
<tr>
<td>Fruit Snacks</td>
</tr>
</tbody>
</table>

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Herr Foods Inc

Contact Information

<table>
<thead>
<tr>
<th>Title</th>
<th>Name / Email / Phone</th>
</tr>
</thead>
<tbody>
<tr>
<td>Director of International Sales</td>
<td>Available upon registration (go to &quot;My Activities&quot; if you already registered)</td>
</tr>
</tbody>
</table>

Company Information

<table>
<thead>
<tr>
<th>Company Address:</th>
<th>Website</th>
</tr>
</thead>
<tbody>
<tr>
<td>P.O. Box 300</td>
<td><a href="http://www.herrs.com">http://www.herrs.com</a></td>
</tr>
<tr>
<td>Nottingham, PA</td>
<td></td>
</tr>
<tr>
<td>19362-9788</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Company Phone:</th>
<th>Booth Number:</th>
</tr>
</thead>
<tbody>
<tr>
<td>(610) 932-9330</td>
<td></td>
</tr>
<tr>
<td>(2996)</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Year Founded:</th>
<th>Type of Business:</th>
</tr>
</thead>
<tbody>
<tr>
<td>1946</td>
<td>Manufacturer/Processor</td>
</tr>
</tbody>
</table>

Company Description: The export division’s objective is to provide our distribution partners with a variety of great tasting snack products to mutually increase net profits. Herr’s line of export products is based on our best-selling snack foods and is complimented by salsas, dips and other unique products specially selected for export success. Herr’s is committed to service and is dedicated to providing the flexibility to meet distributors’ needs. Herr’s has experienced over 73 years of success in the US market and continually introduces innovative products and packaging to satisfy ever-changing appetites and tastes. Our export line of quality snacks consists of more than 40 items including potato chips, tortilla chips and cheese curls. Herr’s is owned and operated by Jim Herr and the Herr family. We remain true to the founding principles, which have guaranteed satisfaction to our customers year after year. Herr’s snacks are distributed in 10 states throughout the Northeast/Mid-Atlantic region through company owned routes and nationally by way of independent distributors. Internationally we export to 50 countries.

Industry Segment(s): Retail, Snacks, Specialty/Gourmet

Product Information

<table>
<thead>
<tr>
<th>Category</th>
<th>Sub-Category</th>
<th>Brand Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>Chips/Crisps</td>
<td>Potato Chips</td>
<td>Chips</td>
</tr>
<tr>
<td>Extruded Snacks</td>
<td>Extruded Snacks</td>
<td>Cheese Curls</td>
</tr>
</tbody>
</table>

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Kerrigan Global Solutions, LLC

<table>
<thead>
<tr>
<th>Contact Information</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Title</strong></td>
</tr>
<tr>
<td>Founder</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Company Information</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Company Address:</strong> 167 Pine Street Ext Clinton, MA 01510</td>
</tr>
<tr>
<td><strong>Company Phone:</strong> (617) 529-7122</td>
</tr>
<tr>
<td><strong>Year Founded:</strong> 2014</td>
</tr>
</tbody>
</table>

**Company Description:** Kerrigan Global partners with U.S. exporters in order to identify global opportunities, create and implement market development strategies, develop brands, and maximize sales.

**Industry Segment(s):**

<table>
<thead>
<tr>
<th>Product Information</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Products/Brands Promoted at Event:</strong></td>
</tr>
<tr>
<td><strong>Category</strong></td>
</tr>
<tr>
<td>Sauces/Purees</td>
</tr>
</tbody>
</table>

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### Company Information

<table>
<thead>
<tr>
<th>Company Address:</th>
<th>Website:</th>
</tr>
</thead>
<tbody>
<tr>
<td>2555 Burlingame Ave Sw Grand Rapids, MI 49509-2237</td>
<td><a href="http://www.koezedirect.com">http://www.koezedirect.com</a></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Company Phone:</th>
<th>Booth Number:</th>
</tr>
</thead>
<tbody>
<tr>
<td>(616) 724-2601</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Year Founded:</th>
<th>Type of Business:</th>
</tr>
</thead>
<tbody>
<tr>
<td>1910</td>
<td>Manufacturer/Processor</td>
</tr>
</tbody>
</table>

**Company Description:**
We manufacture natural and organic peanut butters. Our company was established in 1910. It is fourth generation, family owned. We have been producing peanut butter since 1925. We also produce a chocolate peanut butter cluster that has a peanut butter and pecan filling, enrobed in either milk or dark chocolate.

**Industry Segment(s):**
Confectionary, Foodservice/HRI, Natural/Organic, Specialty/Gourmet

### Product Information

<table>
<thead>
<tr>
<th>Category</th>
<th>Sub-Category</th>
<th>Brand Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>Spreads</td>
<td>Nut-based Spread/Nut Butter</td>
<td>Cream-Nut</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Sweet Ella’s</td>
</tr>
</tbody>
</table>

---

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## Life Plus Style Gourmet LLC

### Contact Information

<table>
<thead>
<tr>
<th>Title</th>
<th>Name / Email / Phone</th>
</tr>
</thead>
<tbody>
<tr>
<td>co owner/Director of Sales</td>
<td>Available upon registration (go to &quot;My Activities&quot; if you already registered)</td>
</tr>
<tr>
<td>Bi-lingual Marketing Assistant (chinese)</td>
<td>Available upon registration (go to &quot;My Activities&quot; if you already registered)</td>
</tr>
</tbody>
</table>

### Company Information

<table>
<thead>
<tr>
<th>Company Address:</th>
<th>Website:</th>
</tr>
</thead>
<tbody>
<tr>
<td>65 Roosevelt Ave Ste 101</td>
<td><a href="http://www.lpsgourmet.com">http://www.lpsgourmet.com</a></td>
</tr>
<tr>
<td>Valley Stream, NY 11581-1106</td>
<td></td>
</tr>
<tr>
<td>Company Phone:</td>
<td>Booth Number:</td>
</tr>
<tr>
<td>(516) 823-3001</td>
<td></td>
</tr>
<tr>
<td>Year Founded:</td>
<td>Type of Business:</td>
</tr>
<tr>
<td>2013</td>
<td>Manufacturer/Processor</td>
</tr>
<tr>
<td>Company Description:</td>
<td></td>
</tr>
<tr>
<td>We produce gourmet sweet &amp; savory snacks; Artisan Popcorn, Kettle Corn, Potato Chips, Cookies and Assorted Candies. Everything is made from USA grown agriculture and produced to the highest level SQF certifications. Our products are enjoyed throughout the United States, Canada, Japan, Malaysia, Germany, Austria, EAU, UK, Taiwan, Australia, Singapore, Guatemala, El Salvador and continues to grow!</td>
<td></td>
</tr>
<tr>
<td>Industry Segment(s):</td>
<td></td>
</tr>
<tr>
<td>Foodservice/HRI, Natural/Organic, Retail, Snacks, Specialty/Gourmet</td>
<td></td>
</tr>
</tbody>
</table>

### Product Information

<table>
<thead>
<tr>
<th>Category</th>
<th>Sub-Category</th>
<th>Brand Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>Popcorn</td>
<td>Popcorn - Popped</td>
<td>BROOKLYN ARTISANS CONEY ISLAND CLASSICS</td>
</tr>
</tbody>
</table>

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Lillie’s Q Sauces and Rubs, LLC

### Contact Information

<table>
<thead>
<tr>
<th>Title</th>
<th>Name / Email / Phone</th>
</tr>
</thead>
<tbody>
<tr>
<td>President &amp; Co Founder</td>
<td>Available upon registration (go to &quot;My Activities&quot; if you already registered)</td>
</tr>
</tbody>
</table>

### Company Information

<table>
<thead>
<tr>
<th>Company Address</th>
<th>Website</th>
</tr>
</thead>
<tbody>
<tr>
<td>1856 W North Ave</td>
<td><a href="http://www.lilliesQ.com">http://www.lilliesQ.com</a></td>
</tr>
<tr>
<td>Chicago, IL 60622-1535</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Company Phone</th>
<th>Booth Number:</th>
</tr>
</thead>
<tbody>
<tr>
<td>(773) 531-1510</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Year Founded</th>
<th>Type of Business</th>
</tr>
</thead>
<tbody>
<tr>
<td>2013</td>
<td>Manufacturer/Processor</td>
</tr>
</tbody>
</table>

### Company Description:

Lillie’s Q and its lineup of sauces, rubs, chips and proteins pay homage to the deep-rooted barbeque traditions of specific Southern regions. Crafted with high quality artisanal and all-natural ingredients by award-winning Pitmaster and Chef Charlie Mckenna, the lineup is a culmination of three generations of barbeque mastery. Whether cooking, grilling or smoking, Lillie’s Q brings the best of Southern flavors right to your plate.

### Industry Segment(s):

Foodservice/HRI, Frozen, Retail, Specialty/Gourmet

### Product Information

#### Products/Brands Promoted at Event:

<table>
<thead>
<tr>
<th>Category</th>
<th>Sub-Category</th>
<th>Brand Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sauces/Purees</td>
<td>Barbeque (BBQ) Sauce</td>
<td>Lillie's Q Barbeque Sauces &amp; Rubs</td>
</tr>
</tbody>
</table>
# Mangé

<table>
<thead>
<tr>
<th>Contact Information</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Title</strong></td>
<td><strong>Name / Email / Phone</strong></td>
</tr>
<tr>
<td>Founder</td>
<td>Available upon registration (go to &quot;My Activities&quot; if you already registered)</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Company Information</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Company Address:</strong></td>
<td><strong>Website:</strong></td>
</tr>
<tr>
<td>30 Summer St Unit 1</td>
<td><a href="http://www.mangelegastronome.com/default.asp">http://www.mangelegastronome.com/default.asp</a></td>
</tr>
<tr>
<td>Somerville, MA 02143-1701</td>
<td></td>
</tr>
<tr>
<td><strong>Company Phone:</strong></td>
<td><strong>Booth Number:</strong></td>
</tr>
<tr>
<td>(917) 880-2104</td>
<td></td>
</tr>
<tr>
<td><strong>Year Founded:</strong></td>
<td><strong>Type of Business:</strong></td>
</tr>
<tr>
<td>2012</td>
<td>Manufacturer/Processor</td>
</tr>
<tr>
<td><strong>Company Description:</strong></td>
<td><strong>Industry Segment(s):</strong></td>
</tr>
<tr>
<td>Mangé Manufactures Fresh Fruit Vinegars in Vermont USA. They are used as a condiment, salad dressing and drink garnish.</td>
<td>Natural/Organic, Retail, Specialty/Gourmet</td>
</tr>
</tbody>
</table>

## Product Information

<table>
<thead>
<tr>
<th>Products/Brands Promoted at Event</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Category</strong></td>
<td><strong>Sub-Category</strong></td>
</tr>
<tr>
<td>Additives &amp; Agents</td>
<td>Vinegar</td>
</tr>
<tr>
<td></td>
<td></td>
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<td></td>
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<td></td>
<td></td>
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<tr>
<td></td>
<td></td>
</tr>
<tr>
<td>Dressings</td>
<td>Vinaigrette</td>
</tr>
</tbody>
</table>

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# Milo's Whole World Gourmet, LLC

## Contact Information

<table>
<thead>
<tr>
<th>Title</th>
<th>Name / Email / Phone</th>
</tr>
</thead>
<tbody>
<tr>
<td>CEO</td>
<td>Available upon registration (go to &quot;My Activities&quot; if you already registered)</td>
</tr>
</tbody>
</table>

## Company Information

<table>
<thead>
<tr>
<th>Company Address:</th>
<th>94c Columbus RD Athens, OH 45701</th>
<th>Website:</th>
<th><a href="http://www.miloswholeworld.com">http://www.miloswholeworld.com</a></th>
</tr>
</thead>
<tbody>
<tr>
<td>Company Phone:</td>
<td>(740) 589-6456</td>
<td>Booth Number:</td>
<td></td>
</tr>
<tr>
<td>Year Founded:</td>
<td>2003</td>
<td>Type of Business:</td>
<td>Manufacturer/Processor</td>
</tr>
</tbody>
</table>

### Company Description:
Milo's is a specialty food manufacturer in business since 2003, and won the Ohio Governor's Award for Export in 2010. We have a wide product range, and can customize products to fit individual markets, including recipes and labels.

### Industry Segment(s):
Foodservice/HRI, Natural/Organic, Private Label, Retail, Specialty/Gourmet

## Product Information

### Products/Brands Promoted at Event:

<table>
<thead>
<tr>
<th>Category</th>
<th>Sub-Category</th>
<th>Brand Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>Condiments</td>
<td>Salsa</td>
<td>JB's Best</td>
</tr>
<tr>
<td>Dressings</td>
<td>Salad Dressing</td>
<td>Vino de Milo</td>
</tr>
<tr>
<td>Sauces/Purees</td>
<td>Barbeque (BBQ) Sauce</td>
<td>JB's Best</td>
</tr>
<tr>
<td></td>
<td>Pasta Sauce</td>
<td>Vino de Milo</td>
</tr>
</tbody>
</table>
## Nature's SunGrown Foods

### Contact Information

<table>
<thead>
<tr>
<th>Title</th>
<th>Name / Email / Phone</th>
</tr>
</thead>
<tbody>
<tr>
<td>President</td>
<td>Available upon registration (go to &quot;My Activities&quot; if you already registered)</td>
</tr>
</tbody>
</table>

### Company Information

<table>
<thead>
<tr>
<th>Company Address:</th>
<th>Website:</th>
</tr>
</thead>
<tbody>
<tr>
<td>899 Northgate DR Ste 405</td>
<td><a href="http://www.naturessungrown.com">http://www.naturessungrown.com</a></td>
</tr>
<tr>
<td>San Rafael, CA 94903-3667</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Company Phone:</th>
<th>Booth Number:</th>
</tr>
</thead>
<tbody>
<tr>
<td>(415) 491-4944</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Year Founded:</th>
<th>Type of Business:</th>
</tr>
</thead>
<tbody>
<tr>
<td>1999</td>
<td>Export Trading Company</td>
</tr>
</tbody>
</table>

### Company Description:

Nature’s SunGrown Foods (NSG) is one of the USA’s leading exporters of value added food and beverages. Nature’s SunGrown Foods’ president, Hal Shenson, has over 30 years’ experience in exporting food products.

NSG focuses on the following areas of export: Dairy – Natural and Organic cheese (parmesan, mozzarella, cheddar) cream cheese, butter, ice cream and cheesecake;

Organic & Natural sauces, sodas, confectionary, peanut butter, snacks & more;

Pasta Sauce – Red & White Sauces from the largest independent pasta sauce maker;

Foodservice products including butter, cheese, processed cheese, cheesecake, flour, spices, tortillas;

Beef, Pork, Poultry and Processed Meats; Breed specific such as Wagyu and Berkshire;

NSG sources US products for many of its customers.

NSG is a member of both the Organic Trade Association and the US Meat Export Federation. The company is certified as an Organic Trader of organic products by California Certified Organic Farmers (CCOF). Hal Shenson sits on an USDA Trade Advisory Committee for Meat and Dairy products.

### Industry Segment(s):

Beverages, Confectionary, Foodservice/HRI, Frozen, Natural/Organic, Private Label, Retail, Snacks, Specialty/Gourmet

### Product Information

<table>
<thead>
<tr>
<th>Category</th>
<th>Sub-Category</th>
<th>Brand Name</th>
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**Premium Gold Flax Products, Inc.**

### Contact Information

<table>
<thead>
<tr>
<th>Title</th>
<th>Name / Email / Phone</th>
</tr>
</thead>
<tbody>
<tr>
<td>Vice President Sales and Marketing</td>
<td>Available upon registration (go to &quot;My Activities&quot; if you already registered)</td>
</tr>
<tr>
<td>President/R&amp;D</td>
<td>Available upon registration (go to &quot;My Activities&quot; if you already registered)</td>
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</tbody>
</table>

### Company Information

<table>
<thead>
<tr>
<th>Company Address</th>
<th>Website</th>
<th>Company Phone</th>
<th>Booth Number</th>
<th>Year Founded</th>
<th>Type of Business</th>
</tr>
</thead>
<tbody>
<tr>
<td>1321 12Th Ave Ne Denhoff, ND 58430-9611</td>
<td><a href="http://www.premiumgoldflax.com">http://www.premiumgoldflax.com</a></td>
<td>(701) 884-2553</td>
<td></td>
<td>2002</td>
<td>Manufacturer/Processor</td>
</tr>
</tbody>
</table>

**Company Description:**

Since 1906 our family has been farming flaxseed in central North Dakota becoming experts in this little miracle seed. Over the years we received a lot of requests to purchase our flax because of the high quality we provide so in 2000 we started Premium Gold. At Premium Gold we hand select the flaxseed, farm the flax with the nurture it needs, mill using a proprietary process, and package the product on our family farm. All of this is done on our family farm to ensure you are purchasing the highest quality flaxseed product available.

Not all flaxseed is the same! Over the years we have tried numerous flaxseed varieties and have chosen to grow our variety because of its subtle nutty flavor and abundance of Omega 3’s. Our flaxseed variety isn't bitter and works well eaten as a topping or mixed into your favorite foods. Another benefit to our flax is the shelf life. By having a natural proprietary milling process we extended the shelf life of our flax to 24 months and it doesn't require refrigeration. No other flaxseed product compares.

In 2013 we developed award-winning Gluten Free flours and baking mixes which include the flaxseed grown on our family farm. Each of our gluten-free products has Ancient Grains which are a healthier option than starch-based products. Don't be fooled by the word healthy because we developed our products to be great tasting first and easy to use. Our Gluten Free flours are a 1:1 replacement so you can use them in your favorite recipes.

Our products are non-GMO, no additives or preservatives, vegan, vegetarian, kosher, organic, all natural, preservative free, dye free.

Our facilities are certified allergen free; meaning no corn, no dairy, no soy, no peanuts, no tree nuts.

Premium Gold facilities are FDA, State, Kosher, and Organic certified and BRC audited and inspected AA rating 2016.

Farm to Table, Made in the USA

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We invite you to view our website:
www.premiumgoldflax.com

Thank you,
From Miller Family Farm Members
and Premium Gold Staff

<table>
<thead>
<tr>
<th>Industry Segment(s):</th>
<th>Food Ingredients, Foodservice/HRI, Natural/Organic, Pet Food, Retail, Specialty/Gourmet</th>
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<table>
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<tr>
<th></th>
<th>Category</th>
<th>Sub-Category</th>
<th>Brand Name</th>
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<tbody>
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<td>Products/Brands Promoted at Event:</td>
<td>Seeds</td>
<td>Flax Seed</td>
<td>Premium Gold - Dash O' Flax® Shaker Jar</td>
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</table>
Scheidegger Trading Co Inc

Contact Information

<table>
<thead>
<tr>
<th>Title</th>
<th>Name / Email / Phone</th>
</tr>
</thead>
<tbody>
<tr>
<td>President</td>
<td>Available upon registration (go to &quot;My Activities&quot; if you already registered)</td>
</tr>
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</table>

Company Information

<table>
<thead>
<tr>
<th>Company Address:</th>
<th>Website:</th>
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</thead>
<tbody>
<tr>
<td>235 Pine St Ste 1475 San Francisco, CA 94104-2735</td>
<td><a href="http://www.stcsf.com">http://www.stcsf.com</a></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Company Phone:</th>
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</thead>
<tbody>
<tr>
<td>(415) 397-3837</td>
<td></td>
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<table>
<thead>
<tr>
<th>Year Founded:</th>
<th>Type of Business:</th>
</tr>
</thead>
<tbody>
<tr>
<td>2002</td>
<td>Export Trading Company</td>
</tr>
</tbody>
</table>

Company Description: Scheidegger Trading started as a Swiss trading house in Indonesia. Today, its gateway to International Markets is through its office in San Francisco, established in 1981. Expanding from Asia to many parts of the world, we are exclusive worldwide agents for various companies of retail, foodservice and ingredients. We represent well-known brands and many others. Our services include shipping and consolidations expertise as well as assistance with marketing support and new product development.

Industry Segment(s): Food Ingredients, Foodservice/HRI, Natural/Organic, Private Label, Retail, Specialty/Gourmet

Product Information

<table>
<thead>
<tr>
<th>Category</th>
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<th>Brand Name</th>
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<tr>
<td>Extruded Snacks</td>
<td>Extruded Snacks</td>
<td>American Gourmet Snacks</td>
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### Sencha Naturals

#### Contact Information

<table>
<thead>
<tr>
<th>Title</th>
<th>Name / Email / Phone</th>
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<tbody>
<tr>
<td>Operations</td>
<td>Available upon registration (go to &quot;My Activities&quot; if you already registered)</td>
</tr>
<tr>
<td>CEO</td>
<td>Available upon registration (go to &quot;My Activities&quot; if you already registered)</td>
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#### Company Information

<table>
<thead>
<tr>
<th>Company Address:</th>
<th>104 N Union Ave Los Angeles, CA 90026-5408</th>
<th>Website:</th>
<th><a href="http://senchanaturals.com">http://senchanaturals.com</a></th>
</tr>
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<tbody>
<tr>
<td>Company Phone:</td>
<td>(213) 353-9908</td>
<td>Booth Number:</td>
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</tr>
<tr>
<td>Year Founded:</td>
<td>2005</td>
<td>Type of Business:</td>
<td>Manufacturer/Processor</td>
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</table>

#### Company Description:

Established in 2001, Sencha Naturals is a leading manufacturer and purveyor of the SEN CHA Brand, as well as private label products to nationwide chains in the Natural, Gourmet, and Specialty Tea/Coffee industries.

Sencha Naturals’ mission ‘Green Tea For All’ is about making matcha green tea a fun and easy part of the daily routine. Starting with Green Tea Mints, and eventually adding Green Tea +C and Green Tea Lattes, Sencha Naturals has been sharing its love for matcha green tea not only domestically but internationally. All SEN CHA products are natural, vegan, and sugar/gluten/GMO-free.

#### Industry Segment(s):

Confectionary, Natural/Organic, Private Label, Retail, Snacks, Specialty/Gourmet

#### Product Information

<table>
<thead>
<tr>
<th>Category</th>
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<tbody>
<tr>
<td>Tea</td>
<td>Green Tea</td>
<td>SEN CHA Green Tea Latte</td>
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<tr>
<td>Sugar Confectionery</td>
<td>Mints</td>
<td>SEN CHA Green Tea Mints</td>
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Spicin Foods

<table>
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<tr>
<th>Contact Information</th>
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</thead>
<tbody>
<tr>
<td><strong>Title</strong></td>
</tr>
<tr>
<td>Vice President of Sales</td>
</tr>
<tr>
<td></td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>Company Information</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Company Address:</strong></td>
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<tr>
<td><strong>Website:</strong></td>
</tr>
<tr>
<td><strong>Company Phone:</strong></td>
</tr>
<tr>
<td><strong>Booth Number:</strong></td>
</tr>
<tr>
<td><strong>Year Founded:</strong></td>
</tr>
<tr>
<td><strong>Type of Business:</strong></td>
</tr>
</tbody>
</table>

**Company Description:** Spicin Foods (formerly Original Juan Specialty Foods) is a specialty food manufacturer incorporated in 1999. Our offices, warehouse and production areas are housed in a 60,000 square foot facility in Kansas City, KS. Our primary focus is the production of retail and foodservice BBQ sauce, hot sauce, salsa, pasta sauce, dips and other related items. There are three main business segments: branded, private label, and co-packing. Brands that Spicin Foods owns and manufactures include “Pain is Good”, “American Stockyard”, “Fiesta Juan’s”, “Pain 100%”, “1/9th Pan Provisions”, “Da’Bomb” and more. Original Juan has been exporting since 2001 and we currently export to more than 18 countries.

**Industry Segment(s):** Foodservice/HRI, Private Label, Retail, Specialty/Gourmet

**Product Information**

<table>
<thead>
<tr>
<th>Products/Brands Promoted at Event:</th>
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<tbody>
<tr>
<td><strong>Category</strong></td>
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<tr>
<td>Condiments</td>
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<tr>
<td></td>
</tr>
<tr>
<td>Sauces/Purees</td>
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## Suss Sweets

### Contact Information

<table>
<thead>
<tr>
<th>Title</th>
<th>Name / Email / Phone</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Available upon registration (go to &quot;My Activities&quot; if you already registered)</td>
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</tbody>
</table>

### Company Information

| Company Address: | 5 Columbia Ave  
| Nashua, NH 03064-1607 | Website: | http://www.SussCarumel.com |
| Company Phone: | (603) 494-3912 |
| Year Founded: | 2010 |
| Type of Business: | Manufacturer/Processor |
| Company Description: | Artisan caramel company in NH. We make all natural, preservative and gluten free caramels. |
| Industry Segment(s): | |

### Product Information

<table>
<thead>
<tr>
<th>Category</th>
<th>Sub-Category</th>
<th>Brand Name</th>
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<tbody>
<tr>
<td>Sugar Confectionery</td>
<td>Toffees, Caramels, &amp; Nougats</td>
<td>Suss Sweets</td>
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</table>
Terrafina LLC

Contact Information

<table>
<thead>
<tr>
<th>Title</th>
<th>Name / Email / Phone</th>
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<tbody>
<tr>
<td>International Sales</td>
<td>Available upon registration (go to &quot;My Activities&quot; if you already registered)</td>
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<tr>
<td>CEO</td>
<td>Available upon registration (go to &quot;My Activities&quot; if you already registered)</td>
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Company Information

<table>
<thead>
<tr>
<th>Company Address:</th>
<th>Website:</th>
</tr>
</thead>
<tbody>
<tr>
<td>401 Oak St</td>
<td><a href="http://www.terrafina.us">www.terrafina.us</a></td>
</tr>
<tr>
<td>East Stroudsburg, PA 18301-1415</td>
<td></td>
</tr>
<tr>
<td>Company Phone:</td>
<td>Booth Number:</td>
</tr>
<tr>
<td>(718) 299-8290</td>
<td></td>
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<tr>
<td>Year Founded:</td>
<td>Type of Business:</td>
</tr>
<tr>
<td>2005</td>
<td>Manufacturer/Processor</td>
</tr>
</tbody>
</table>

Company Description:

our story
where it all began

Terrafina was launched in 2005 when, in true entrepreneurial spirit, we seized a window of opportunity in the market and unleashed our passion for healthy snacks on Brooklyn NY. Since then, we’ve been honing our product range and developing supplier relationships to satisfy a wide range of tastes and healthy snacking needs. From product sourcing to final delivery, we’re passionate about ensuring quality throughout the supply chain. We have also been a proud member of NASFT (National Specialty Food Trade) since 2005.

At Terrafina, we source and select only the best nuts and dried fruits to bring you the very best products – our expert nutologists ensure that we take only the pick of the crop. We seal in the freshness so that whether it’s a single variety or one of our delicious mixes, they all taste as fresh as the day they were harvested. And we never rest from searching out the tastiest new varieties and the most fascinating, beguiling new blends.

our accomplishments

We follow Good Manufacturing Practices (GMPs). We are also trained in Hazard Analysis & Critical Control Points (HACCP). We are also Kosher certified.

sustainable ingredients

There are seven seas and five continents and we’ve pretty much traveled them all, including exploring locally here in the USA, looking for the most wonderful nuts, fruits and seeds. Our desire to find the very best from the four corners of the earth has meant that we’ve seen some adventure during our travels; and that pretty much makes us the new pioneers of the nut and dried fruit world. We partner with and source from hundreds of different farms and take our buying responsibilities very seriously. We have our own set of minimum standards covering all relevant environment and social issues for suppliers that are not covered by existing certification schemes.

sustainable production

We are constantly asking ourselves how we can reduce our environmental impact, and how we can be creative in our production process, so as to leave as small a carbon footprint as
possible. From energy and water efficiency to reduced waste production and recycling, we seek ways to improve our methods of production.

sustainable packaging
As an environmentally conscious business, we’re aware of the potential impact we have and we’re determined to have a healthy impact on the world around us. Our tub packaging, for example, is made using 50% post-consumer recycled plastic PET bottles, which means there is less refuse going into our waste stream and less need to tap virgin raw materials. We are currently exploring ways we can further reduce plastic consumption, without sacrificing the freshness and quality of our products.

<table>
<thead>
<tr>
<th>Industry Segment(s):</th>
<th>Food Ingredients, Foodservice/HRI, Natural/Organic, Specialty/Gourmet</th>
</tr>
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<table>
<thead>
<tr>
<th>Product Information</th>
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<table>
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<tr>
<th>Products/Brands Promoted at Event:</th>
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<table>
<thead>
<tr>
<th>Category</th>
<th>Sub-Category</th>
<th>Brand Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>Nuts</td>
<td>Almonds</td>
<td>New York Nut Factory</td>
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</table>

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Tiny But Mighty Foods, Inc.

Contact Information

<table>
<thead>
<tr>
<th>Title</th>
<th>Name / Email / Phone</th>
</tr>
</thead>
<tbody>
<tr>
<td>Marketing/Social Media/Events Manager</td>
<td>Available upon registration (go to “My Activities” if you already registered)</td>
</tr>
<tr>
<td></td>
<td>Available upon registration (go to “My Activities” if you already registered)</td>
</tr>
</tbody>
</table>

Company Information

| Company Address: | 3282 62Nd St  
Shellsburg, IA  52332-9567 | Website: | http://TBMpopcorn.com |
<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Company Phone:</td>
<td>(800) 330-4692</td>
<td>Booth Number:</td>
<td></td>
</tr>
<tr>
<td>Year Founded:</td>
<td>1998</td>
<td>Type of Business:</td>
<td>Manufacturer/Processor</td>
</tr>
</tbody>
</table>

Company Description: Tiny But Mighty Popcorn is an ancient heirloom that's outrageously delicious. This will change the way you think about popcorn forever! Our tiny heirloom ears grow to be about 3” when fully mature and produce kernels that are about half the size of regular popcorn, which means a more dense, flavorful popcorn and an extremely thin outer hull, which virtually disintegrates when popped. About 1/3 of our customers are those with Diverticulitis, Crohn's or IBS who are thrilled they’re able to enjoy their favorite snack once again. Our popcorn’s thin hulls also mean you won’t get those sharp, annoying shells stuck in your teeth! We offer Unpopped Kernels, Ready To Eat (Kettle, Butter, Sea Salt) and Microwave (Butter, Light Butter, Kettle). All of our products are non-GMO, gluten free, kosher & loaded with fiber. Try Tiny But Mighty Popcorn today, and see why smaller is better when it comes to popcorn!

Industry Segment(s):

Product Information

Products/Brands Promoted at Event:

<table>
<thead>
<tr>
<th>Category</th>
<th>Sub-Category</th>
<th>Brand Name</th>
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<tbody>
<tr>
<td>Popcorn</td>
<td>Popcorn - Unpopped</td>
<td>Tiny But Mighty Popcorn</td>
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</tbody>
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<table>
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<tr>
<th>Contact Information</th>
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<tbody>
<tr>
<td><strong>Title</strong></td>
</tr>
<tr>
<td>Founder/CEO</td>
</tr>
<tr>
<td>VP</td>
</tr>
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</table>

<table>
<thead>
<tr>
<th>Company Information</th>
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<tbody>
<tr>
<td><strong>Company Address:</strong></td>
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<td><strong>Company Phone:</strong></td>
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</table>

| Company Description: | Meet Toosum! The super-tasty, 100-calorie gluten-free oatmeal bars that gives you everything you want in a healthy snack (with not a bit of the stuff you don’t). Toosum markets 100-calorie gluten-free oatmeal bars made in the USA. Our bars are low in sugar, Gluten-free, dairy-free, Non-GMO, Full of fiber, No artificial anything. Making them bites with benefits... |

| Industry Segment(s): | Foodservice/HRI, Natural/Organic, Retail, Specialty/Gourmet |

<table>
<thead>
<tr>
<th>Product Information</th>
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</thead>
<tbody>
<tr>
<td><strong>Category</strong></td>
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<tr>
<td>Snack Bars</td>
</tr>
<tr>
<td>Contact Information</td>
</tr>
<tr>
<td>---------------------</td>
</tr>
<tr>
<td><strong>Title</strong></td>
</tr>
<tr>
<td>Export Manager</td>
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<table>
<thead>
<tr>
<th>Company Information</th>
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<tbody>
<tr>
<td><strong>Company Address:</strong></td>
</tr>
<tr>
<td>999 S Oyster Bay Rd Ste 403</td>
</tr>
<tr>
<td>Bethpage, NY 11714-1044</td>
</tr>
<tr>
<td><strong>Company Phone:</strong></td>
</tr>
<tr>
<td>(516) 767-8700</td>
</tr>
<tr>
<td><strong>Year Founded:</strong></td>
</tr>
<tr>
<td>2009</td>
</tr>
<tr>
<td><strong>Company Description:</strong></td>
</tr>
<tr>
<td>Manufacturer of all natural, GF, Non-GMO Verified granolas (5 flavor profiles). Unique granola varieties available in 12oz. stand up bag, or, 1.5 oz. &quot;Grab N' Go&quot; pouch. Great as either a cereal or healthy snack food.</td>
</tr>
<tr>
<td><strong>Industry Segment(s):</strong></td>
</tr>
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<tr>
<td><strong>Category</strong></td>
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<tr>
<td>Granola</td>
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