

Beer, Wine, & Spirits Buyers Mission at BAR19
Chicago, Illinois 05/20/2019 - 05/20/2019
BUYER PROFILES

BRAZIL

**Brazilways Comercial Importadora e Exportadora
 LTDA. - EPP**

Contact Information			
Title	Name / Email / Phone		
CEO	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	http://brazilways.com.br/
Company Phone:	Available Upon Registration	Year Founded:	2003
Company Description:	Brazilways is an importer and distributor of alcoholic beverages that perform all stages of import and export in Brazil. The company's services includes import, market prospecting, price formation, sales and marketing, among others. Brazilways acts mainly at the beer, food and beverage industry, being exclusive importer of 8 alcoholic beverage brands, such as Brooklyn Brewery.		
Type of Business:	Importer/Distributor	Customer(s):	FoodService/HORECA,Retail - Club Store/Warehouse,Retail - Convenience,Retail - Specialty/Gourmet,Retail - Supermarket/Grocery
Facilities:	Office/Distribution Center in Curitiba, South of Brazil	Geographic Region(s) Served:	Nationwide Brazil
Industry Segment(s):	Beverages, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	FOB	Consolidator(s) in the US:	None
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	None
Product Information			
Attributes of Interest:			
Capacity to Import:	Alcoholic Beverages	Cannot Import:	
Products of Interest at this Event:			
Beverages	Beer/Cider	Ale	
		Cider/Perry	
		Lager	
		Malt Beverages	
		Non-Alcoholic Beer	



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Beverages	Beer/Cider	Porter
		Ready to drink/High-Strength Malt Beverage Premixes
		Stout
	Liqueur & Spirits	Cocktail Mix & Base
		Distilled Spirit
		Gin & Geneva
		Liqueur, Other
		Liqueur/Cordial
		Other Distilled Spirits
		Rum & Tafia
Food Ingredients	Beverage Ingredients	Vodka
		Whiskey
		Hops
Additional Information		



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BULGARIA

Maxxium

Contact Information			
Title	Name / Email / Phone		
Available upon registration (go to "My Activities" if you already registered)			
Company Information			
Company Address:	Available Upon Registration	Website:	www.maxxium.bg
Company Phone:	Available Upon Registration	Year Founded:	2001
Company Description:	Maxxium Bulgaria is a strong and professional trade partner with one of Bulgaria's most diverse and selective assortments of spirits and wines. Now they also started to look into beer. They are the market leader when it comes to Whisky and have a large portfolio of major and minor brands.		
Type of Business:	Distributor, Importer, Wholesaler	Customer(s):	Retail - Supermarket/Grocery
Facilities:	Warehouses / Shops	Geographic Region(s) Served:	Bulgaria and neighboring markets
Industry Segment(s):	Retail, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):		Consolidator(s) in the US:	
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	
Product Information			
Attributes of Interest:			
Capacity to Import:	Alcoholic Beverages	Cannot Import:	
Products of Interest at this Event:			
Beverages	Beer/Cider		
	Liqueur & Spirits		Distilled Spirit
			Liqueur, Other
			Rum & Tafia
			Vodka
			Whiskey
	Wine		Alcoholic Wine
		Sparkling Wine	



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COLOMBIA

John Restrepo A y Cía. S.A.

Contact Information			
Title	Name / Email / Phone		
Category Director for Distributed Brands	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.johnrestrepoa.com
Company Phone:	Available Upon Registration	Year Founded:	1957
Company Description:	<p>John Restrepo A y Cía. S.A. is an importer and distributor, throughout the Colombian territory, of branded and private label products, segmented in categories as food, beverages, wines, spirits, home supplies and personal care products, founded in 1957, and remarked as one of the country's top distributor, sourcing through their operation of +500 employees and 130 sales representatives to over 40,000 customers of the institutional, food service and retail segment (restaurants, hotels, catering, shopkeepers, wholesalers, supermarkets, cash-and-carry stores, convenience stores, etc.). John Restrepo A y Cía S.A. is the distributor and representative for recognized brands of wines, spirits and beers as Stella Artois, Heineken, Red Bull, Bear Beer, Abbaye D'Aulne, Estrella Galicia, E&J Gallo Winery, Serafino Wines, Michel Torino, Pol Clément, Santa Helena, Bodega Tamari, Fresita, Peñascal, Gérard Bertrand, Ballantine's, New Amsterdam, among others. This company offers wines from Argentina, Chile, Italy, France, Spain, and, has been a leader in sales of domestic wine for more than 20 years. One of the main advantages of the company is its very robust and well-structured logistics and trade operations, with a large fleet of vehicles and warehouses around the country.</p>		
Type of Business:	Distributor, Importer	Customer(s):	FoodService/HORECA,Retail - Club Store/Warehouse,Retail - Convenience,Retail - Department Store,Retail - Discount Store,Retail - Supermarket/Grocery
Facilities:	Headquarters in Medellín, +9 warehouses, distribution centers and a fleet of vehicles through all the country.	Geographic Region(s) Served:	Countrywide distribution to Colombia.
Industry Segment(s):	Beverages, Food Ingredients, Foodservice/HRI, Health and Beauty, Snacks		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	FOB	Consolidator(s) in the US:	None
Preferred Port(s) of Import:	Cartagena Port	Preferred Port(s) of Export from US:	None
Product Information			



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Attributes of Interest:			
Capacity to Import:	Alcoholic Beverages	Cannot Import:	Meat, Dairy and Frozen Products.
Products of Interest at this Event:			
Beverages	Beer/Cider	Ale	
		Cider/Perry	
		Lager	
		Malt Beverages	
		Non-Alcoholic Beer	
		Porter	
		Ready to drink/High-Strength Malt Beverage Premixes	
		Stout	
	Liqueur & Spirits	Cocktail Mix & Base	
		Distilled Spirit	
		Gin & Geneva	
		Liqueur, Other	
		Liqueur/Cordial	
		Other Distilled Spirits	
		Rum & Tafia	
		Vodka	
	Sweetened/Soft-Drinks	Energy Drink	
	Wine	Alcoholic Wine	
		Non-Alcoholic Wine	
		Sparkling Wine	
Unfermented Wine			
Additional Information			



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John Restrepo A y Cía. S.A. is an importer and distributor, throughout the Colombian territory, of branded and private label products, segmented in categories as food, beverages, wines, spirits, home supplies and personal care products, founded in 1957, and remarked as one of the country's top distributor, sourcing through their operation of +500 employees and 130 sales representatives to over 40,000 customers of the institutional, food service and retail segment (restaurants, hotels, catering, shopkeepers, wholesalers, supermarkets, cash-and-carry stores, convenience stores, etc.). John Restrepo A y Cía S.A. is the distributor and representative for recognized brands of wines, spirits and beers as Stella Artois, Heineken, Red Bull, Bear Beer, Abbaye D'Aulne, Estrella Galicia, E&J Gallo Winery, Serafino Wines, Michel Torino, Pol Clément, Santa Helena, Bodega Tamari, Fresita, Peñascal, Gérard Bertrand, Ballantine's, New Amsterdam, among others. This company offers wines from Argentina, Chile, Italy, France, Spain, and, has been a leader in sales of domestic wine for more than 20 years. One of the main advantages of the company is its very robust and well-structured logistics and trade operations, with a large fleet of vehicles and warehouses around the country.



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EL SALVADOR

Bodegas Gourmet S.A. de C.V.

Contact Information			
Title	Name / Email / Phone		
General Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	n/a
Company Phone:	Available Upon Registration	Year Founded:	2003
Company Description:	Importer and distributor for a wide variety of international brands.		
Type of Business:	Importer/Distributor, Wholesaler	Customer(s):	Retail - Club Store/Warehouse, Retail - Convenience, Retail - Department Store, Retail - Discount Store, Retail - Drugstore, Retail - Internet/TV, Retail - Natural/Organic/Healthy
Facilities:	Warehouse , Office	Geographic Region(s) Served:	El Salvador
Industry Segment(s):	Beverages, Private Label		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	FOB or EXW	Consolidator(s) in the US:	MIAMI
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	
Product Information			
Attributes of Interest:			
Capacity to Import:	Alcoholic Beverages	Cannot Import:	
Products of Interest at this Event:			
Beverages	Beer/Cider		
	Liqueur & Spirits		
	Sweetened/Soft-Drinks		
	Wine		
Confectionery	Chocolate Confectionery		
	Gum		



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Pasta, Rice, & Grains	Pasta & Noodles	
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SOUTH KOREA

St. Louis Kriek Korea

Contact Information			
Title	Name / Email / Phone		
CEO	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.stlouiskriek.com
Company Phone:	Available Upon Registration	Year Founded:	2014
Company Description:	This company has been importing beers from Europe and distributing through retail stores (hypermarket, department stores, etc.) and foodservice (pubs, restaurants, hotels) in Korea. It would like to expand its product lines, and would like to meet with US suppliers.		
Type of Business:	Distributor, Importer, Importer/Distributor	Customer(s):	FoodService/HORECA, Retail - Convenience, Retail - Department Store, Retail - Discount Store, Retail - Specialty/Gourmet, Retail - Supermarket/Grocery
Facilities:	1 office, 1 logistic warehouse,	Geographic Region(s) Served:	Korea nationwide
Industry Segment(s):	Beverages		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	DDP	Consolidator(s) in the US:	None
Preferred Port(s) of Import:	Busan, Incheon ,etc.	Preferred Port(s) of Export from US:	None
Product Information			
Attributes of Interest:	All Natural, Ethnic, No Preservatives, Non - GMO - US Certified, Organic		
Capacity to Import:	Alcoholic Beverages	Cannot Import:	Imports only alcoholic beverages
Products of Interest at this Event:			
Beverages	Beer/Cider	Ale	
		Cider/Perry	
		Malt Beverages	
		Non-Alcoholic Beer	
		Porter	



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Beverages	Beer/Cider	Ready to drink/High-Strength Malt Beverage Premixes
		Stout
	Liqueur & Spirits	
	Wine	
Additional Information		



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TAIWAN

Long Life Trading Co., Ltd

Contact Information			
Title	Name / Email / Phone		
Vice President	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	
Company Phone:	Available Upon Registration	Year Founded:	2015
Company Description:	They has over 10 years sales & marketing experience in spirit industry. Long Life Trading Co., Ltd is the main distributor for the six brands as below, Fuller's Anchor Cornish Orchards Tiffon High Coast Berry Bros. & Rudd		
Type of Business:	Distributor, Importer, Importer/Distributor	Customer(s):	Retail - Convenience, Retail - Specialty/Gourmet, Retail - Supermarket/Grocery
Facilities:	N/A	Geographic Region(s) Served:	Taiwan
Industry Segment(s):	Beverages		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	DDP / DAP will lbe the best, but could also accept CIF or CFR	Consolidator(s) in the US:	None
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	Long Beach, CA; Los Angeles, CA
Product Information			
Attributes of Interest:	All Natural		
Capacity to Import:	Alcoholic Beverages	Cannot Import:	Meat Products; Biotech / GMO
Products of Interest at this Event:			
Beverages	Beer/Cider	Ale	
		Cider/Perry	
		Lager	
		Porter	
		Stout	



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Beverages	Liqueur & Spirits	Whiskey
Additional Information		
N/A		



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