

**Pet Food Ingredient Buyers Mission at 2020 Petfood Forum**  
**Kansas City, MO 04/29/2020 - 04/29/2020**  
**BUYER PROFILES**

**BRAZIL**

**Vetnil Ind. e Com. de Produtos Veterinários Ltda**

Contact Information			
Title	Name / Email / Phone		
Foreign Trade Coordinator	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	www.vetnil.com.br
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	1994
<b>Company Description:</b>	<p>Vetnil is company founded in 1994, being an importer and manufacturer of supplements, pharmaceutical and nutritional products and ingredients for pets, horses, cattle, sheep, goats, pigs and poultry. In recent years, Vetnil has launched high technology products in the Brazilian market, as a result of its own research and devevelopment team, mainly in the lines of supplements. Today, the company complete product line count on more than 90 items, being present all over Brazil and also in other countries.</p>		
<b>Type of Business:</b>	Importer/Distributor, Manufacturer	<b>Customer(s):</b>	Animal Feed Industry,Retail - Convenience,Retail - Department Store,Retail - Discount Store,Retail - Drugstore,Retail - Internet/TV,Retail - Natural/Organic/Healthy,Retail - Supermarket/Grocery
<b>Facilities:</b>	The company has an administrative office, production plant and a warehouse for distribution purposes in Louveira, São Paulo.	<b>Geographic Region(s) Served:</b>	Brasil, Angola, Bahrain, Bolívia, Chile, Colômbia, Costa Rica, Emirados Árabes, Eslovênia, Guatemala, México, Nicarágua, Oman, Panamá, Paraguai, Peru, Qatar, República Dominicana, Uruguai.
<b>Industry Segment(s):</b>	Animal Feed Ingredients, Food Ingredients, Health and Beauty, Pet Food		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	FCA, FOB, CPT, CFR, CIP and CIF.	<b>Consolidator(s) in the US:</b>	None
<b>Preferred Port(s) of Import:</b>		<b>Preferred Port(s) of Export from US:</b>	None
Product Information			
<b>Attributes of Interest:</b>	Halal Uncertified,Hormone Free,No Antibiotics		



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<b>Capacity to Import:</b>	Not Applicable	<b>Cannot Import:</b>	Not applicable.
<b>Products of Interest at this Event:</b>			
Animal Feed Ingredients & Additives	Additives	Amino Acids	
		Animal protein and byproducts	
		Anticaking agent	
		Antimicrobials	
		Antioxidants	
		Lysine	
		Minerals	
		Palatants	
		Prebiotics	
		Preservatives	
		Ingredients	Flavors
		Milk Replacers	
	Supplements	Supplements	
Baby Food	Baby Supplements	Baby Supplements	
	Milk Formula	Follow-On/Infant Milk Formula	
		Specialty Baby Milk Formula	
		Standard Milk Formula	
		Toddler Milk Formula	
Food Ingredients	Additives & Agents	Amino Acid	
		Antimicrobial Agent	
		Citric Acid	
		Fat & Oil Replacer	
		Gelatin	
		Preservative	
		Yeast and Yeast Extract	
Fruits & Nuts	Fruits, Berry	Blueberries	
Oils, Fats & Seeds	Liquid Oils	Fish Oil	

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Pet Food & Pet Care Products	Pet Care	Pet Supplements	
	Pet Food	Cat Food	
		Dog Food	
	Pet Treats & Mixes	Cat Treats	
		Dog Treats	
	Supplements & Sweeteners	Antioxidants	Antioxidants
Dietary Fiber, Prebiotic & Probiotic		Dietary Fiber, Prebiotic & Probiotic	
		Dietary Supplement	Encapsulated/Tablet Supplement
			Liquid Supplement
Minerals		Powder Supplement	
		Minerals	
Sugars & Sweeteners		Dextrose	
		Fructose	
	Glucose		
	Maltodextrin		
<b>Additional Information</b>			

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**Pet Food Ingredient Buyers Mission at 2020 Petfood Forum**  
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**BUYER PROFILES**

**CHINA**

**Bridge PetCare Co., Ltd**

Contact Information			
Title	Name / Email / Phone		
Product Director	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	www.bpet.cn
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	2002
<b>Company Description:</b>	Founded in 2002 in Shanghai, Bridge PetCare has over 800 employees across its corporate headquarter, Premium Production Base and Kitchen Flavor Production Base in Shanghai and Shandong province. Since 2002, the company has produced products from dry and wet pet food to prescription food, natural pet food and ultra premium pet food in 2016. The company has 30 sales areas & teams, 400 sales persons, 100 distributors and covers 20,000 retailers across China.		
<b>Type of Business:</b>	Distributor, Manufacturer, Retailer, Wholesaler	<b>Customer(s):</b>	Animal Feed Industry, Retail - Internet/TV, Retail - Supermarket/Grocery
<b>Facilities:</b>	Corporate office, production base and flavor production base	<b>Geographic Region(s) Served:</b>	China
<b>Industry Segment(s):</b>	Pet Food		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	CIF	<b>Consolidator(s) in the US:</b>	None
<b>Preferred Port(s) of Import:</b>		<b>Preferred Port(s) of Export from US:</b>	None
Product Information			
<b>Attributes of Interest:</b>	100% Organic, All Natural, Dried/Dehydrated, Frozen, Gluten Free		
<b>Capacity to Import:</b>	Not Applicable	<b>Cannot Import:</b>	N/A
Products of Interest at this Event:			
Animal Feed Ingredients & Additives	Feed Grains		
	Ingredients		
	Livestock Feeds and Grains		Finished Feeds
			Liquid Feeds



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Animal Feed Ingredients & Additives	Livestock Feeds and Grains	Specialty feed
	Other Feed Ingredients	Other Feed Ingredients
	Supplements	Supplements
	Yeasts and Cultures	Yeasts and Cultures
<b>Additional Information</b>		

**CHINA**

**Bridge PetCare Co., Ltd**



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**CHINA**

**Guangdong Haid Group Co., Ltd**

Contact Information			
Title	Name / Email / Phone		
Formulator/Technical Director	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	http://www.haid.com.cn
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	1998
<b>Company Description:</b>	<p>After 21 years' sustained and rapid development, Haid group has built business in feedstuff, animal seedlings, animal healthcare, aquiculture, food circulation, finance and food trade. It also built the management pattern of whole industrial chain. Now, Haid Group has a staff of 20,000, including more than 70 doctors, more than 500 masters and more than 6,000 undergraduates. Till the end of 2018, the total turnover of Haid Group reached RMB 50 billion. The turnover attributed to listed company is RMB 42.29 billion. Profit belonged to listed company is RMB1.43 billion. Feed sales in 2018 is 10.70 million tons, ranked top 3 in China. Among them, aquatic feed sales ranked first in the world. At present, Haid Group has nearly 200 national patent technology. Among them, there are more than 130 inventive patent. Haid Research Institute has obtained the certification of National Enterprise Technology Center, CNAS National Laboratory, National Agricultural Product Processing Technology Research and Development Professional Sub-Center, Postdoctoral research station, and so on.</p>		
<b>Type of Business:</b>	Manufacturer	<b>Customer(s):</b>	Animal Feed Industry
<b>Facilities:</b>		<b>Geographic Region(s) Served:</b>	China and other Asian countries
<b>Industry Segment(s):</b>	Animal Feed Ingredients		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	CFR	<b>Consolidator(s) in the US:</b>	Los Angeles, CA
<b>Preferred Port(s) of Import:</b>	Huangpu port and Lian Hua Shan port	<b>Preferred Port(s) of Export from US:</b>	None
Product Information			
<b>Attributes of Interest:</b>	N/A		
<b>Capacity to Import:</b>	Not Applicable	<b>Cannot Import:</b>	Food, wheat and meat products
Products of Interest at this Event:			
Animal Feed Ingredients & Additives	Additives	Animal protein and byproducts	



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Animal Feed Ingredients & Additives	Additives	Enzymes
		Fats & Oils
		Lysine
		Other Protein
		Whey Products
	Feed Grains	Feed Grains
	Ingredients	Corn Gluten Meal
		Dried Distillers Grains and Soluble (DDGS)
		Meat/Bone Meal
Livestock Feeds and Grains		
Other Feed Ingredients	Other Feed Ingredients	
<b>Additional Information</b>		

**CHINA**

**Guangdong Haid Group Co., Ltd**



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**GUATEMALA**

**DNA Nutricion Animal**

Contact Information			
Title	Name / Email / Phone		
Animal Nutrition Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	http://www.dnanutricion.com/
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	1995
<b>Company Description:</b>	DNA has 23 years in the animal nutrition industry, they currently operate in all of the Central America markets and are looking for new American suppliers to develop new products and nutritional formulas for their customers. DNA provides pre-mixes, nutritional products and raw material for the production of animal feed. They currently have products for Birds, Livestock, Dogs, Cats, Fish, and Birds.		
<b>Type of Business:</b>	Importer, Importer/Distributor, Manufacturer	<b>Customer(s):</b>	Animal Feed Industry
<b>Facilities:</b>	Feed mill , warehouse , distribution center , office .	<b>Geographic Region(s) Served:</b>	Central america
<b>Industry Segment(s):</b>	Animal Feed Ingredients, Pet Food		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	EXW	<b>Consolidator(s) in the US:</b>	None
<b>Preferred Port(s) of Import:</b>	Miami FL	<b>Preferred Port(s) of Export from US:</b>	
Product Information			
<b>Attributes of Interest:</b>	All Natural		
<b>Capacity to Import:</b>	Frozen Products	<b>Cannot Import:</b>	n/a
Products of Interest at this Event:			
Animal Feed Ingredients & Additives	Additives	Acidifiers	
		Amino Acids	
		Animal protein and byproducts	
		Digestants	
		Enzymes	
		Fats & Oils	



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Animal Feed Ingredients & Additives	Additives	Inoculants
		Microbial Feed Additives
		Mold Inhibitors
		Probiotics
		Whey Products
	Ingredients	Corn Gluten Meal
		Dairy Ingredients
		Flavors
		Meat/Bone Meal
		Pre-Mixes
		Soy bean meal
		Wheat Gluten
	Yeasts and Cultures	
<b>Additional Information</b>		
website: <a href="http://www.dnanutricion.com/">http://www.dnanutricion.com/</a>		
facebook: <a href="https://www.facebook.com/DNA.DesarrolloyNutricionAnimal.S.A/">https://www.facebook.com/DNA.DesarrolloyNutricionAnimal.S.A/</a>		

**GUATEMALA**

**DNA Nutricion Animal**



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**MEXICO**

**VIMIFOS S.A. de C.V.**

<b>Contact Information</b>			
<b>Title</b>	<b>Name / Email / Phone</b>		
Purchasing Manager	Available upon registration (go to "My Activities" if you already registered)		
<b>Company Information</b>			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	www.vimifos.com
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	1977
<b>Company Description:</b>	Leader manufacturer of feed products, importer of ingredients for feed all species including pet food. They have two brands of pet food: Titan and Smart Bites for dogs, different age stages. Vimifos has main office plant in Cd. Obregon, Sonora, two research centers and distributors in all Mexico.		
<b>Type of Business:</b>	Importer/Distributor, Manufacturer	<b>Customer(s):</b>	Animal Feed Industry
<b>Facilities:</b>	Corporate office, 4 feed mills and one being constructed, 1 dicalcium phosphate plant and 2 pre-mixes plants, 2 research centers	<b>Geographic Region(s) Served:</b>	Mexico nationwide, Caribbean and Central America
<b>Industry Segment(s):</b>	Animal Feed Ingredients, Pet Food		
<b>Shipping and Quotation Preferences</b>			
<b>Preferred Incoterm(s):</b>	EXW and delivered at the border	<b>Consolidator(s) in the US:</b>	None
<b>Preferred Port(s) of Import:</b>	Nogales Sonora, Laredo and Eagle Pass	<b>Preferred Port(s) of Export from US:</b>	
<b>Product Information</b>			
<b>Attributes of Interest:</b>	All Natural, Dried/Dehydrated, Non - GMO - EU Certified, Non - GMO - US Certified		
<b>Capacity to Import:</b>	Chilled Products, Dairy Products, Frozen Products, Meat Products	<b>Cannot Import:</b>	none
<b>Products of Interest at this Event:</b>			
Animal Feed Ingredients & Additives	Additives	Digestants	
	Ingredients	Beet Pulp	
		Corn Gluten Meal	



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Animal Feed Ingredients & Additives	Ingredients	Dried Distillers Grains and Soluble (DDGS)
		Flavoring Ingredients
		Flavors
		Meat/Bone Meal
		Wheat Gluten
Food Ingredients	Enhancers (flavor, color)	
Oils, Fats & Seeds	Seeds	Cotton Seed
Pet Food & Pet Care Products	Pet Food	Cat Food
		Dog Food

**Additional Information**

Besides of dry pet food, Vimifos is a manufacturer of animal feed for different species: shrimp, fish, swine, poultry, cattle, equine, lamb, rooster. They have been in the animal nutrition business for 40+ years. Manufacturer facilities are located in Cd. Obregon Sonora, only 5 hours from the US border. They have offices in Guadalajara and Queretaro and soon in the southern state of Tabasco, all these strategic locations to serve the Mexican market. They also exports to Central America and the Caribbean region. Vimifos has two experimental farms for shrimp and tilapia.

Vimifos also imports Choline acid, phosphoric acid, soy lecithin, marine proteins.  
 They are also interested in: insect meal and worm meal

**MEXICO**

**VIMIFOS S.A. de C.V.**



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**NETHERLANDS**

**Garvo BV**

Contact Information			
Title	Name / Email / Phone		
Director	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	1987
<b>Company Description:</b>	The company works as importer, distributor and manufacturer of pet food products for Europe and the Middle East. Their focus is on developing and producing high quality feed products that meet highest demands of modern customers.		
<b>Type of Business:</b>	Importer/Distributor, Manufacturer	<b>Customer(s):</b>	Retail - Convenience, Retail - Supermarket/Grocery
<b>Facilities:</b>	Production plants and sales offices	<b>Geographic Region(s) Served:</b>	Europe & Middle East
<b>Industry Segment(s):</b>	Health and Beauty, Natural/Organic, Pet Food, Retail, Specialty/Gourmet		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>		<b>Consolidator(s) in the US:</b>	None
<b>Preferred Port(s) of Import:</b>	Rotterdam	<b>Preferred Port(s) of Export from US:</b>	
Product Information			
<b>Attributes of Interest:</b>	100% Organic, All Natural, No Antibiotics, Non - GMO - EU Certified		
<b>Capacity to Import:</b>	Not Applicable	<b>Cannot Import:</b>	GMO products
Products of Interest at this Event:			
Animal Feed Ingredients & Additives	Additives		
	Feed Grains		
	Ingredients		Flax
			Vegetable protein
	Other Feed Ingredients		
	Supplements		
Additional Information			



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**PANAMA**

**FERTICA**

Contact Information			
Title	Name / Email / Phone		
MANAGER	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	1966
<b>Company Description:</b>	Fertica Panamá, S.A., it is a distributor of Agricultural Inputs, leader in the Panamanian market. They commercialize Fertilizers, Crop Protectors, Seeds, Application Equipment, Veterinary Products, among others.		
<b>Type of Business:</b>	Importer/Distributor, Manufacturer	<b>Customer(s):</b>	Animal Feed Industry, Retail - Other (Non-Food)
<b>Facilities:</b>	Fertica Panama has main office located in David, Chiriquí and branches in Panama City, Darién, Aguadulce and Pedasi, so they covered all Panama.	<b>Geographic Region(s) Served:</b>	Central America
<b>Industry Segment(s):</b>	Animal Feed Ingredients, Pet Food		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	EXW	<b>Consolidator(s) in the US:</b>	Miami, FL
<b>Preferred Port(s) of Import:</b>		<b>Preferred Port(s) of Export from US:</b>	Miami, FL
Product Information			
<b>Attributes of Interest:</b>	N/A		
<b>Capacity to Import:</b>	Not Applicable	<b>Cannot Import:</b>	N/A
Products of Interest at this Event:			
Animal Feed Ingredients & Additives	Additives	Animal protein and byproducts	
		Enzymes	
		Minerals	
		Prebiotics	
		Supplements	



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Animal Feed Ingredients & Additives	Additives	Vitamins
	Feed Grains	Feed Grains
	Ingredients	Pre-Mixes
	Livestock Feeds and Grains	Finished Feeds
Specialty feed		
Other Agricultural Products (excluding food and wood)	Fertilizers	Fertilizers
	Planting Seeds	Fruit & Vegetable Seeds
		Grass Seeds
Pet Food & Pet Care Products	Pet Care	Pet Bath/Skin Care
		Pet Supplements
	Pet Food	Cat Food
		Dog Food
	Pet Treats & Mixes	Dog Treats
<b>Additional Information</b>		

**PANAMA**

**FERTICA**



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