

**Virtual Buyers Mission for Healthy, Natural and Organic Products: Fall
Online 11/08/2021 - 11/10/2021
BUYER PROFILES**

AUSTRALIA

Crawford Retail Consulting

Contact Information			
Title	Name / Email / Phone		
Managing Director	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.crawfordretail.com.au
Company Phone:	Available Upon Registration	Year Founded:	
Company Description:			
Type of Business:	Broker	Customer(s):	Food Manufacturing, Food Service/HO RECA, Retail - Club Store/Warehouse, Retail - Convenience, Retail - Department Store, Retail - Discount Store, Retail - Drugstore, Retail - Natural/Organic/Healthy, Retail - Supermarket/Grocery
Facilities:		Geographic Region(s) Served:	
Industry Segment(s):	Bakery, Beverages, Confectionery, Food Ingredients, Frozen, Natural/Organic, Pet Food, Private Label, Retail, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):		Consolidator(s) in the US:	
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	
Product Information			
Attributes of Interest:			
Capacity to Import:	Chilled Products, Dairy Products, Frozen Products	Cannot Import:	
Products of Interest at this Event:			
Baby Food	Baby Snacks		
	Baby Supplements		Baby Supplements
Bakery Products	Biscuits, Crackers, & Wafers		Savory Biscuits/Crackers



T: 312.334.9200 or 215.829.9111

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Bakery Products	Biscuits, Crackers, & Wafers	Sweet Biscuits
	Cakes	
	Cookies	Ready-to-Bake Cookies Ready-to-Eat Cookies
Confectionery	Chocolate Confectionery	Boxed Assortment Chocolates
	Sugar Confectionery	Boiled Sweets
		Fudge
		Toffees, Caramels, & Nougats
Dairy & Related Products	Dairy	
	Non-Dairy	
Eggs & Egg Products	Egg Replacer	
Ready Meals	Dinner Mixes	
	Lunch Kits	
	Pizza	
Additional Information		

AUSTRALIA

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BUYER PROFILES**

CANADA

Premier Marketing Canada Inc

Contact Information			
Title	Name / Email / Phone		
President	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	
Company Phone:	Available Upon Registration	Year Founded:	2002
Company Description:	Premier Marketing is a national food broker having strong relationships with major retailers, mass merchandisers, natural and specialty food stores, convenience stores, and foodservice operators. Premier focuses on representation of natural and organic products, beverages, bakery, ethnic, healthy snacks, supplements, and in particular with Better-For-You products.		
Type of Business:	Broker	Customer(s):	FoodService/HORECA,Retail - Club Store/Warehouse,Retail - Convenience,Retail - Department Store,Retail - Discount Store,Retail - Drugstore,Retail - Natural/Organic/Healthy,Retail - Specialty/Gourmet,Retail - Supermarket/Grocery
Facilities:	N/a	Geographic Region(s) Served:	Canada, India, U.S.
Industry Segment(s):	Bakery, Beverages, Ethnic, Foodservice/HRI, Frozen, Health and Beauty, Natural/Organic, Private Label, Retail, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW	Consolidator(s) in the US:	None
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	None
Product Information			
Attributes of Interest:	All Natural,Ethnic,Frozen,Gluten Free,Halal,Hormone Free,Kosher,Low Calorie,Low Fat,Low Sodium,No Antibiotics,No Artificial Ingredients,No Monosodium Glutamate (MSG),No Preservatives,Non - GMO - EU Certified,Non - GMO - US Certified,Organic,Vegetarian		
Capacity to Import:	Chilled Products,Frozen Products,Not Applicable	Cannot Import:	N/a
Products of Interest at this Event:			



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BUYER PROFILES**

Beverages	Beer/Cider	Non-Alcoholic Beer
	Sweetened/Soft-Drinks	Energy Drink
		Functional Drink
	Water	
	Wine	Non-Alcoholic Wine
Dairy & Related Products	Non-Dairy	Other Non-Dairy Drinking Product
Food Ingredients	Meat Substitutes	
Pasta, Rice, & Grains	Pasta & Noodles	Other Pasta/Noodle
		Vegetable Based Pasta
Ready Meals	Dinner Mixes	
	Lunch Kits	
Supplements & Sweeteners	American Ginseng	
	Antioxidants	
	Dietary Fiber, Prebiotic & Probiotic	
	Dietary Supplement	Encapsulated/Tablet Supplement
		Liquid Supplement
	Minerals	
	Vitamins	
Sweet/Savory Snacks	Chips/Crisps	
	Extruded Snacks	
	Fruit Snacks	
	Seed Snacks	
	Snack Bars	
	Trail Mix	
	Additional Information	

CANADA

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BUYER PROFILES**

CHILE

Importadora SHAMS S.p.A

Contact Information			
Title	Name / Email / Phone		
General Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	
Company Phone:	Available Upon Registration	Year Founded:	2017
Company Description:	Importadora Shams specializes in natural, organic, good-for-your-health, and plant-based products and imports food and electronics from around the world. Their direct channel of sales is onto Jumbo's shelves. (Jumbo is one of the most significant retailers in Chile and is one of the few stores to have aisles completely dedicated to natural, organic, and healthy products.) Shams has collaborated with Jumbo by helping build their natural, organic, and good-for-your-health portfolio. Shams is currently looking for innovative products from the U.S.A.		
Type of Business:	Distributor, Importer, Importer/Distributor	Customer(s):	Food Manufacturing,Retail - Convenience,Retail - Natural/Organic/Healthy,Retail - Specialty/Gourmet,Retail - Supermarket/Grocery
Facilities:	Office and warehouse	Geographic Region(s) Served:	Nationwide
Industry Segment(s):	Food Ingredients, Health and Beauty, Natural/Organic, Retail, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	FOB	Consolidator(s) in the US:	None
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	None
Product Information			
Attributes of Interest:	100% Organic,All Natural,Fat Free,Gluten Free,Hormone Free,Low Fat,Low Sodium,Natural,No Antibiotics,No Artificial Ingredients,No Fat,No Monosodium Glutamate (MSG),No Preservatives,No Sugar Added,Non - GMO - EU Certified,Non - GMO - US Certified,Non-Dairy,Organic,Reduced Fat,Sugar Free,Vegan,Vegetarian,Zero Calories		
Capacity to Import:	Not Applicable	Cannot Import:	Alcoholic and medicinal
Products of Interest at this Event:			
Baby Food	Baby Snacks		



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Baby Food	Prepared Baby Food	
Bakery Products	Biscuits, Crackers, & Wafers	
	Breakfast Products	
	Cookies	
	Granola	Mixed/Trail Mix
	Milled Products (Flours, Starches)	
Beverages	Juices	
	Tea	
Confectionery	Chocolate Confectionery	
Food Ingredients	Meat Substitutes	
Fruits & Nuts	Nuts	
Pasta, Rice, & Grains	Pasta & Noodles	Vegetable Based Pasta
Ready Meals	Processed Meat Substitutes	Processed Meat Substitutes
		Veggie Burger
Sauces, Dressings, Spreads & Condiments	Condiments	
	Dressings	
	Sauces/Purees	
	Spreads	
Sweet/Savory Snacks	Chips/Crisps	
	Fruit Snacks	
	Seed Snacks	
	Snack Bars	
	Trail Mix	
Vegetables	Cucumbers, Gherkins	Cucumbers, Gherkins
	Eggplant	Eggplant/Aubergine/Brinjal
	Mushrooms	Mushrooms
Additional Information		

CHILE

Importadora SHAMS S.p.A



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BUYER PROFILES**

CHINA

Shenzhen Everlight Trade Co., Ltd

Contact Information			
Title	Name / Email / Phone		
CEO	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.ever-light.hk
Company Phone:	Available Upon Registration	Year Founded:	2011
Company Description:	Established in Hong Kong in 2011, Everlight was a wholesaler of food products in the Hong Kong market before moving its focus to mainland China in 2015, when they created Shenzhen Xindongyi Trading to target the B2C e-commerce segment. In 2020, the company adjusted its strategy and direction to help foreign brands enter the Chinese market, providing solutions to delivering green, healthy, and environmentally-friendly FMCG to China. Everlight has shown a strong interest in health products and is looking to expand their portfolio of healthy and natural foods.		
Type of Business:	Importer/Distributor	Customer(s):	Retail - Club Store/Warehouse, Retail - Convenience, Retail - Department Store, Retail - Discount Store, Retail - Internet/TV, Retail - Natural/Organic/Healthy, Retail - Supermarket/Grocery
Facilities:	Own warehouse and logistics forwarder	Geographic Region(s) Served:	Mainland China
Industry Segment(s):	Beverages, Natural/Organic, Pet Food, Private Label, Retail, Snacks		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	CIF	Consolidator(s) in the US:	CA
Preferred Port(s) of Import:	Shenzhen, Hong Kong	Preferred Port(s) of Export from US:	Long Beach, CA
Product Information			
Attributes of Interest:	100% Organic, All Natural, Fat Free, Gluten Free, Halal Uncertified, Low Calorie, Low Fat, No Artificial Ingredients, No Fat, No Preservatives, No Sugar Added, Non - GMO - US Certified, Non-Dairy, Organic, Reduced Fat, Trans-fat Free, Zero Calories		
Capacity to Import:	Dairy Products	Cannot Import:	N/A
Products of Interest at this Event:			



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Baby Food	Baby Snacks	Baby Snacks
	Dried Baby Food	Dried Baby Food
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers
		Sweet Biscuits
	Breakfast Products	Breakfast Cereal Flakes
		Hot Cereal
		Muesli
	Granola	Oats & Oatmeal
		Mixed/Trail Mix
Plain Granola		
Beverages	Coffee	Sweetened/Flavored Granola
		Roasted Coffee
	Juices	Roasted Coffee, Decaffeinated
		Fruit Juice
		Juice Concentrate
		Other Juices
		Vegetable Juice
Confectionery	Chocolate Confectionery	Bagged Selflines/Softlines
		Boxed Assortment Chocolates
		Chocolate Tablets/Squares
		Chocolate with Toys
		Countlines
		Seasonal Chocolate
	Sugar Confectionery	Boiled Sweets
		Fudge
		Licorice
		Lollipops
		Marshmallows
		Medicated Confectionery
		Mints

CHINA

Shenzhen Everlight Trade Co., Ltd



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Confectionery	Sugar Confectionery	Pastilles, Jellies, & Chews
		Toffees, Caramels, & Nougats
Additional Information		

CHINA

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BUYER PROFILES**

**DOMINICAN
REPUBLIC**

Supermercados Bravo



Contact Information			
Title	Name / Email / Phone		
International Buyer	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	http://www.superbravo.com.do
Company Phone:	Available Upon Registration	Year Founded:	1998
Company Description:	Supermercados Bravo is a leading supermarket chain in the Dominican Republic with 18 supermarkets. Bravo has been actively growing in recent years with new store openings. They are currently seeking the following products for their stores under a private label and if feasible under their "Bravo" brand: pasta sauces; pasta; ketchup; salad dressings; and saltine crackers. They are keen to expand their portfolio to include more healthy, natural, and organic products.		
Type of Business:	Importer, Retailer, Retailer	Customer(s):	Retail - Convenience, Retail - Specialty/Gourmet, Retail - Supermarket/Grocery, Retail - Supermarket/Grocery
Facilities:	Full sized retail stores	Geographic Region(s) Served:	Santo Domingo and Santiago, the two largest cities in the Dominican Republic with 50 % of the population.
Industry Segment(s):	Bakery, Beverages, Frozen, Health and Beauty, Natural/Organic, Pet Food, Private Label, Retail, Retail, Seafood, Snacks, Specialty/Gourmet, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW	Consolidator(s) in the US:	Miami, FL
Preferred Port(s) of Import:	Port of Rio Haina, Caucedo	Preferred Port(s) of Export from US:	None
Product Information			
Attributes of Interest:	100% Organic, All Natural, Dietary, Gluten Free, Gluten Free Uncertified, Low Calorie, Low Fat, No Artificial Ingredients, No Fat, No Preservatives, No Sugar Added, Non - GMO - US Certified, Non-Dairy, Organic, Reduced Fat, Sugar Free		
Capacity to Import:	Alcoholic Beverages, Alcoholic Beverages, Biotech/GMO, Chilled Products, Dairy Products, Frozen Products, Meat Products	Cannot Import:	N/A



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Products of Interest at this Event:		
Baby Food	Baby Snacks	
	Dried Baby Food	
Bakery Products	Biscuits, Crackers, & Wafers	
	Breakfast Products	
	Cakes	
	Cookies	
	Granola	
Beverages	Sweetened/Soft-Drinks	
	Tea	
	Water	
	Wine	
Confectionery	Chocolate Confectionery	
	Sugar Confectionery	
Fruits & Nuts	Nuts	
Oils, Fats & Seeds	Seeds	
Other Agricultural Products (excluding food and wood)	Health & Beauty Products	
Sauces, Dressings, Spreads & Condiments	Dressings	
	Sauces/Purees	
Sweet/Savory Snacks	Chips/Crisps	
	Snack Bars	

Additional Information

Melvin has managed this category for 7 years and has product and business relations with California producers and regional exporters

DOMINICAN REPUBLIC

Supermercados Bravo



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BUYER PROFILES**

GUATEMALA

Alimentos Organicos, S.A.

Contact Information			
Title	Name / Email / Phone		
	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	https://www.facebook.com/OrganicaGuatemala
Company Phone:	Available Upon Registration	Year Founded:	2005
Company Description:	<p>Seeing a growing conscience and concern for natural eating habits, the first Organica Store (the largest organic retail store in Guatemala) opened to the public in July 2005, specializing in health and wellness for the body and soul. Its founders, Maria Victoria Delgado, Maria Elena Gonzalez, and Analisa Ferrer, brought their expertise in retail to open a store for natural and organic food and other related products. Their stores are a warm and cozy environment which contributes to the purchasing experience. Three of their stores are in Guatemala City and the fourth in Antigua, Guatemala. They also distribute 100 of their products to Walmart Guatemala and are looking to expand their distribution business. They distribute to many specialty/gourmet and deli stores in Guatemala and recently started operating in the foodservice industry. Approximately 80% of their products are imported from the United States and they are looking forward to source new retail and foodservice natural and healthy products from the U.S.</p>		
Type of Business:	Importer/Distributor	Customer(s):	FoodService/HORECA,Retail - Specialty/Gourmet,Retail - Supermarket/Grocery
Facilities:	Offices , Stores and warehouse facility.	Geographic Region(s) Served:	Guatemala
Industry Segment(s):	Food Ingredients, Foodservice/HRI, Natural/Organic, Seafood, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW	Consolidator(s) in the US:	Miami, FL
Preferred Port(s) of Import:	Santo Tomas de Castilla Port	Preferred Port(s) of Export from US:	Miami, FL
Product Information			
Attributes of Interest:	100% Organic,All Natural,Sugar Free		
Capacity to Import:	Alcoholic Beverages	Cannot Import:	n/a
Products of Interest at this Event:			
Bakery Products	Milled Products (Flours, Starches)	Potato Flour	



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Bakery Products	Milled Products (Flours, Starches)	Rice Flour
		Soy Flour
Beverages	Juices	Fruit Juice
		Other Juices
Dairy & Related Products	Dairy	Buttermilk
		Cheese Sauce/Liquid
	Yogurt Products & Sour Milk Drinks	
	Ice Cream & Related Products	Ice Cream
Eggs & Egg Products	Powdered Eggs	
Food Ingredients	Beverage Ingredients	
Fruits & Nuts	Nuts	
Oils, Fats & Seeds	Liquid Oils	Peanut Oil
		Soybean Oil
		Sunflower Oil
		Vegetable Oil
Pasta, Rice, & Grains	Grains	
	Pasta & Noodles	
Ready Meals	Prepared Meals	
	Soup	Soup, Canned
Sauces, Dressings, Spreads & Condiments	Condiments	Ketchup
		Mayonnaise
		Mustard
	Dressings	
	Sauces/Purees	Soy Sauce
Spreads	Jams & Preserves	
Spices & Seasonings	Spice	Dry Spice
Supplements & Sweeteners	Sugars & Sweeteners	Brown Sugar
		Maple Syrup
Sweet/Savory Snacks	Fruit Snacks	Fruit Snacks
	Gelatin	Gelatin/Jello

GUATEMALA

Alimentos Organicos, S.A.



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Sweet/Savory Snacks	Popcorn	
	Pretzels	
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BUYER PROFILES**

HONG KONG

Sun Organic Foods Limited

Contact Information			
Title	Name / Email / Phone		
Marketing Director	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	https://www.sun-organic.co/
Company Phone:	Available Upon Registration	Year Founded:	2011
Company Description:	Sun Organic is an expert in the industry with great abilities in searching and developing organic, natural, and healthy food from all over the world. They are very open to trying and importing new innovative and nutritious food items and they are planning to expand their food categories into other sectors, such as baby-related organic products and soup-related products.		
Type of Business:	Importer/Distributor, Retailer	Customer(s):	Retail - Convenience,Retail - Department Store,Retail - Internet/TV,Retail - Natural/Organic/Healthy,Retail - Supermarket/Grocery
Facilities:	Retail chain stores, online platforms, and supplies food to department stores or outlets mainly in Hong Kong	Geographic Region(s) Served:	Hong Kong mainly
Industry Segment(s):	Bakery, Beverages, Confectionery, Ethnic, Food Ingredients, Health and Beauty, Natural/Organic, Retail, Snacks		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	Flexible, but cost-effective	Consolidator(s) in the US:	None
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	None
Product Information			
Attributes of Interest:	All Natural,Dietary,Dried/Dehydrated,Natural,Organic		
Capacity to Import:	Not Applicable	Cannot Import:	NA
Products of Interest at this Event:			
Baby Food	Baby Snacks	Baby Snacks	
	Dried Baby Food		
Bakery Products	Biscuits, Crackers, & Wafers	Sweet Biscuits	



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Bakery Products	Breakfast Products	Breakfast Cereal Flakes
		Oats & Oatmeal
		Sweetened Cereal
	Cookies	
Beverages	Sweetened/Soft-Drinks	Mixed/Trail Mix
		Sweetened/Flavored Granola
Dairy & Related Products	Non-Dairy	Energy Drink
Fruits & Nuts	Fruits, Berry	Functional Drink
		Fruits, General
		Sport Drink
		Fruits, Stone
Pasta, Rice, & Grains	Grains	
		Nuts
Ready Meals	Soups	
Sauces, Dressings, Spreads & Condiments	Spreads	
Supplements & Sweeteners	Sugars & Sweeteners	
Additional Information		
NA		

HONG KONG

Sun Organic Foods Limited



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BUYER PROFILES**

INDONESIA

PT Kaifa Indonesia



Contact Information			
Title	Name / Email / Phone		
General Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.kaifafood.com
Company Phone:	Available Upon Registration	Year Founded:	2006
Company Description:	<p>Founded in 2006, PT Kaifa Indonesia started as a family business that grew into one of the leading distributors of premium products in Indonesia. They are an importer, wholesaler, and distributor of food products such as canned food, beverages, sauces, and food ingredients. They serve various types of retail outlets such as hypermarkets, supermarkets, wholesalers, and convenience stores through their extensive distribution channels, which reaches 15 major Indonesian cities and surrounding areas. They are looking to find good, reputable, U.S. food items.</p>		
Type of Business:	Distributor, Importer	Customer(s):	FoodService/HORECA,Retail - Convenience,Retail - Discount Store,Retail - Drugstore,Retail - Internet/TV,Retail - Natural/Organic/Healthy,Retail - Other (Non-Food),Retail - Specialty/Gourmet,Retail - Supermarket/Grocery
Facilities:	More than 1000sqm company warehouse in Jakarta and Bali. Dry, chill & frozen facilities	Geographic Region(s) Served:	Most major cities throughout Indonesia 15 major cities and its surrounding areas : Jakarta, Surabaya, Bali, Bandung, Cirebon, Semarang, Makassar, Manado, Jayapura, Pontianak, Samarinda, Banjarmasin, Jambi, and Medan.
Industry Segment(s):	Beverages, Confectionery, Foodservice/HRI, Health and Beauty, Natural/Organic, Retail, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	CIF	Consolidator(s) in the US:	None



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BUYER PROFILES**

Preferred Port(s) of Import:	Tanjung Priok, Jakarta	Preferred Port(s) of Export from US:	None
Product Information			
Attributes of Interest:	All Natural, Dried/Dehydrated, Fat Free, Gluten Free, Halal, Low Calorie, Low Fat, Natural, No Sugar Added, Organic, Reduced Fat, Smart, Trans-fat Free, Vegan, Vegetarian		
Capacity to Import:	Chilled Products, Frozen Products	Cannot Import:	Alcoholic beverages
Products of Interest at this Event:			
Baby Food	Baby Snacks	Baby Snacks	
Bakery Products	Biscuits, Crackers, & Wafers		
	Breakfast Products		
	Cookies		
	Milled Products (Flours, Starches)	Corn (Maize) Flour	
		Potato Flakes	
Potato Flour			
Tortillas			
Beverages	Coffee	Ready Drink Coffee Beverage	
	Juices	Fruit Juice	
Vegetable Juice			
Fruits & Nuts	Fruits, General	Currants/Figs	
		Other Fruits (General)	
		Raisins	
Oils, Fats & Seeds	Spreadable Oils & Fats		
Pasta, Rice, & Grains	Pasta & Noodles		
Ready Meals	Pizza	Pizza	
	Soup	Soup, Dehydrated	
Sauces, Dressings, Spreads & Condiments	Dips		
Sweet/Savory Snacks	Extruded Snacks	Extruded Snacks	
	Fruit Snacks	Fruit Snacks	
	Popcorn		
	Pretzels		
Additional Information			

INDONESIA

PT Kaifa Indonesia



T: 312.334.9200 or 215.829.9111

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Virtual Buyers Mission for Healthy, Natural and Organic Products: Fall
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BUYER PROFILES

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**Virtual Buyers Mission for Healthy, Natural and Organic Products: Fall
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BUYER PROFILES**

INDONESIA

PT Mentari Anugerah Prima

Contact Information			
Title	Name / Email / Phone		
Mnaging Director/ Owner	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	mentarifood.com
Company Phone:	Available Upon Registration	Year Founded:	1998
Company Description:	PT Mentari Anugerah Prima, MAP, was established in the year 1998. Their prime business supplying consumer products to the major high-end supermarkets in Indonesia. Located in the Western suburb of Jakarta, they have been in the business for more than a decade and are dedicated in serving customers' requests and wants. They import good quality products from the USA, Australia, Japan, Singapore, and Hong Kong with the intention of providing quality products to customers. They are always sourcing new items internationally to provide their customers with the most up-to-date products. Their aim is to provide better choices for customers from amongst the different fine quality products they supply. They are always there for customers and giving them better choices. They are always on the look for new interesting products to serve our consumers.		
Type of Business:	Importer/Distributor	Customer(s):	FoodService/HORECA,Retail - Club Store/Warehouse,Retail - Convenience,Retail - Department Store,Retail - Supermarket/Grocery
Facilities:	dry warehouse, air conditioned	Geographic Region(s) Served:	Nationwide with subdist some major cities
Industry Segment(s):	Confectionery, Natural/Organic, Snacks		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW	Consolidator(s) in the US:	None
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	None
Product Information			
Attributes of Interest:	Dried/Dehydrated,Halal,Halal Uncertified,Reduced Fat,Smart,Vegan		
Capacity to Import:	Not Applicable	Cannot Import:	n/a
Products of Interest at this Event:			
Baby Food	Baby Snacks	Baby Snacks	



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Baby Food	Dried Baby Food	Dried Baby Food
Bakery Products	Breakfast Products	Breakfast Cereal Flakes
		Other Breakfast Cereal
		Sweetened Cereal
Beverages	Juices	Fruit Juice
	Sweetened/Soft-Drinks	Hot Chocolate/Cocoa Mix
Sweet/Savory Snacks	Chips/Crisps	
	Extruded Snacks	Extruded Snacks
	Pretzels	
Additional Information		

INDONESIA

PT Mentari Anugerah Prima



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**Virtual Buyers Mission for Healthy, Natural and Organic Products: Fall
Online 11/08/2021 - 11/10/2021
BUYER PROFILES**

JAPAN

Alishan PTY Ltd

Contact Information			
Title	Name / Email / Phone		
	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	http://alishan-organics.com/
Company Phone:	Available Upon Registration	Year Founded:	1987
Company Description:	<p>Alishan Pty. Ltd. founded in 1988 with a focus on food import and distribution, restaurant/retail management, online retail, and event management. Alishan is an American/Taiwanese owned, Japan-based, JAS-certified organic, and vegetarian food importer. Alishan maintains a permanent warehouse in Richmond, CA, for monthly container shipments and loads containers at Michigan, New York, South/Southeast Asia, and across EU/North Africa on a regular basis. Alishan imports over 300 items: retail packed, bulk, and frozen. Major lines are dried fruits, nuts, beans, grains, ethnic foods, baking and breakfast ingredients, mixes, cheese, plant-based meats and soymilks. In Japan, Alishan repacks bulk items and sells onward to both wholesalers, food service, and retailers. Alishan operates a nationwide retail home delivery service for organic foods. Alishan also operates a successful organic cafe, store, and event center along a mountain stream 80 minutes outside Tokyo.</p>		
Type of Business:	Distributor, FoodService/HORECA, Importer, Importer/Distributor, Manufacturer, Retailer, Wholesaler	Customer(s):	Food Manufacturing, FoodService/HORECA, Retail - Club Store/Warehouse, Retail - Convenience, Retail - Department Store, Retail - Discount Store, Retail - Drugstore, Retail - Internet/TV, Retail - Natural/Organic/Healthy, Retail - Specialty/Gourmet, Retail - Supermarket/Grocery
Facilities:	Frozen, chilled, ambient bulk and retail.	Geographic Region(s) Served:	Japan nation wide and 3 way trade to Taiwan.
Industry Segment(s):	Natural/Organic		
Shipping and Quotation Preferences			
Preferred Incoterm(s):		Consolidator(s) in the US:	
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	None



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BUYER PROFILES**

Product Information			
Attributes of Interest:	100% Organic, All Natural, Organic, Vegan, Vegetarian		
Capacity to Import:	Alcoholic Beverages, Chilled Products, Dairy Products, Frozen Products	Cannot Import:	meat
Products of Interest at this Event:			
Animal Feed Ingredients & Additives	Additives	Yeast/Cultures	
	Yeasts and Cultures		
Bakery Products	Bread	Bagels	
	Breakfast Products	Hot Cereal	
		Muesli	
		Oats & Oatmeal	
	Cookies		
	Granola		
Milled Products (Flours, Starches)	Corn Meal		
	Soy Flour		
	Wheat Gluten		
Beverages	Coffee	Not Roasted Coffee	
		Not Roasted Coffee, Decaffeinated	
Confectionery	Sugar Confectionery	Marshmallows	
		Pastilles, Jellies, & Chews	
Eggs & Egg Products	Egg Replacer		
Food Ingredients	Enhancers (flavor, color)	Bouillon Stock Cubes	
	Meat Substitutes	Seitan (Wheat Gluten)	
		Tempeh	
Fruits & Nuts	Nuts	Peanuts	
		Pistachios	
Other Agricultural Products (excluding food and wood)	Candles		
Pulses & Legumes	Beans		
	Peas & Lentils		

JAPAN

Alishan PTY Ltd



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Ready Meals	Processed Meat Substitutes	
Sauces, Dressings, Spreads & Condiments	Condiments	Pickled Products
Additional Information		

JAPAN

Alishan PTY Ltd



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**Virtual Buyers Mission for Healthy, Natural and Organic Products: Fall
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BUYER PROFILES**

JAPAN

Doshisha Co.

Contact Information			
Title	Name / Email / Phone		
Food Liquor Department	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	https://www.doshisha.co.jp/global.html
Company Phone:	Available Upon Registration	Year Founded:	1974
Company Description:	Doshisha Co. is an import company specialized in wine and snacks and their strength is distribution throughout Japan. They are looking to expand their portfolio to include snacks, beverages, and other value-added foods from U.S.		
Type of Business:	Importer/Distributor	Customer(s):	Retail - Convenience,Retail - Department Store,Retail - Discount Store,Retail - Drugstore,Retail - Internet/TV,Retail - Natural/Organic/Healthy,Retail - Supermarket/Grocery
Facilities:	Logistics company, online shop and global networks	Geographic Region(s) Served:	throughout Japan
Industry Segment(s):	Beverages, Health and Beauty, Natural/Organic, Seafood, Snacks		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	none	Consolidator(s) in the US:	None
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	None
Product Information			
Attributes of Interest:	100% Organic,All Natural,Low Calorie,Low Fat,Natural,No Artificial Ingredients,No Preservatives,No Sugar Added,Organic,Sugar Free		
Capacity to Import:	Alcoholic Beverages	Cannot Import:	none
Products of Interest at this Event:			
Bakery Products	Biscuits, Crackers, & Wafers		
	Breakfast Products		
	Cookies		



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Bakery Products	Tortillas	
Beverages	Beer/Cider	
	Coffee	
	Juices	
	Liqueur & Spirits	Cocktail Mix & Base
	Sweetened/Soft-Drinks	
	Tea	
	Wine	
Confectionery	Chocolate Confectionery	
Fruits & Nuts	Nuts	
Oils, Fats & Seeds	Liquid Oils	
Sauces, Dressings, Spreads & Condiments	Dips	Dip, Other
	Sauces/Purees	
Sweet/Savory Snacks	Chips/Crisps	
	Pretzels	
	Snack Bars	
	Trail Mix	
Additional Information		

JAPAN

Doshisha Co.



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**Virtual Buyers Mission for Healthy, Natural and Organic Products: Fall
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BUYER PROFILES**

JAPAN

Nanyo Trading Company

Contact Information			
Title	Name / Email / Phone		
President	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.lasolana-japan.com/english/index.html
Company Phone:	Available Upon Registration	Year Founded:	
Company Description:	We are buying dried fruits from Turkey. We used to buyer dried cranberry from CA. Now we are interested in organic dried apricot. Japanese company looking strongly for US products.		
Type of Business:	Importer/Distributor	Customer(s):	Retail - Department Store, Retail - Internet/TV, Retail - Natural/Organic/Healthy, Retail - Specialty/Gourmet, Retail - Supermarket/Grocery
Facilities:	Organic packing system	Geographic Region(s) Served:	All of Japan/East Asia
Industry Segment(s):	Bakery, Health and Beauty, Natural/Organic, Retail, Snacks		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	FOB	Consolidator(s) in the US:	None
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	Long Beach, CA
Product Information			
Attributes of Interest:	100% Organic, All Natural, Dried/Dehydrated, Gluten Free Uncertified, Low Calorie, Natural, No Sugar Added, Organic, Sugar Free		
Capacity to Import:	Not Applicable	Cannot Import:	n/a
Products of Interest at this Event:			
Bakery Products	Bread	Pita/Flat Bread	
	Breakfast Products	Breakfast Cereal Flakes	
		Muesli	
	Granola	Mixed/Trail Mix	
		Plain Granola	



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**Virtual Buyers Mission for Healthy, Natural and Organic Products: Fall
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Bakery Products	Granola	Sweetened/Flavored Granola
Fruits & Nuts	Fruits, Berry	Mixed Berries
		Raspberries
		Strawberries
	Fruits, Citrus	Mandarins
		Pineapples
	Fruits, General	Apples
		Bananas
		Currants/Figs
		Raisins
	Fruits, Stone	Peaches
		Plums
		Prunes
Nuts	Pistachios	
Additional Information		
Sponsored by Organic Trade Association		

JAPAN

Nanyo Trading Company



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**Virtual Buyers Mission for Healthy, Natural and Organic Products: Fall
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BUYER PROFILES**

MALAYSIA

Teik Senn (M) Sdn Bhd

Contact Information			
Title	Name / Email / Phone		
Head of Marketing	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	http://www.teiksenn.com
Company Phone:	Available Upon Registration	Year Founded:	1978
Company Description:	Teik Senn (M), "TSM", offers a vast range of fast-moving consumer products with many well-known brands in this industry. Their main product line contains 80% food and beverage products such as preserved healthy snack, healthy food, cakes, sparkling juice, peanuts, crisps, canned products, etc., and 20% non-food products. TSM is also expanding their business becoming an influential pet food distributor. They enjoy a wide network coverage with customers in the following industries: hypermarkets, supermarkets, wholesalers, pharmacies, convenient shops, hotels, restaurants, airlines, and confectionery.		
Type of Business:	Distributor, Importer, Importer/Distributor	Customer(s):	FoodService/HORECA,Retail - Convenience,Retail - Specialty/Gourmet,Retail - Supermarket/Grocery
Facilities:	warehouses	Geographic Region(s) Served:	Penninsular Malaysia and East Malaysia
Industry Segment(s):			
Shipping and Quotation Preferences			
Preferred Incoterm(s):	CIF	Consolidator(s) in the US:	None
Preferred Port(s) of Import:	Port Klang	Preferred Port(s) of Export from US:	None
Product Information			
Attributes of Interest:	100% Organic,All Natural,Natural,No Preservatives,Organic		
Capacity to Import:	Chilled Products	Cannot Import:	NIL
Products of Interest at this Event:			
Bakery Products	Biscuits, Crackers, & Wafers		
	Breakfast Products		
	Cookies		
	Granola		



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Dairy & Related Products	Non-Dairy	Almond Milk
Pasta, Rice, & Grains	Grains	Oats
Pet Food & Pet Care Products	Pet Food	

Additional Information

We are the leading distributor for many Top US brand products like Sunsweet, Sunmaid, Ocean Spray, just to name a few. Known to providing one-stop solution for manufacturers/principals looking for distribution in Malaysia.

MALAYSIA

Teik Senn (M) Sdn Bhd



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BUYER PROFILES**

MALAYSIA

Wide Tropism Trading SDN BHD

Contact Information			
Title	Name / Email / Phone		
Procurement Specialist	Available upon registration (go to "My Activities" if you already registered)		
Managing Director	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	http://www.widetropism.com
Company Phone:	Available Upon Registration	Year Founded:	2011
Company Description:	Wide Tropism is a young and vibrant company that is seeking new healthy and organic products to introduce to the Malaysia and Asian markets. They currently import from Peru, the U.K., Australia, and Thailand. They are an importer and exporter of nuts, beans, seeds, raisins, dried condiments, spices, raw materials, snacks, and organic products. They supply to local distributors and wholesalers. They also provide repackaging, OEM, and brand distribution services.		
Type of Business:	Importer/Distributor, Wholesaler	Customer(s):	Retail - Drugstore, Retail - Natural/Organic/Healthy, Retail - Specialty/Gourmet, Retail - Supermarket/Grocery
Facilities:	factory and warehouse	Geographic Region(s) Served:	Malaysia; Singapore; Abu Dhabi, UAE
Industry Segment(s):	Natural/Organic, Private Label, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	USD\$	Consolidator(s) in the US:	None
Preferred Port(s) of Import:	West Port, Port Klang	Preferred Port(s) of Export from US:	None
Product Information			
Attributes of Interest:	100% Organic, All Natural, Natural, Organic		
Capacity to Import:	Not Applicable	Cannot Import:	Alcohol, dairy, meat, rice, flour, frozen
Products of Interest at this Event:			
Baby Food	Baby Snacks		
	Baby Supplements		
Bakery Products	Biscuits, Crackers, & Wafers		



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Bakery Products	Granola	
Fruits & Nuts	Nuts	
Sweet/Savory Snacks	Chips/Crisps	
	Extruded Snacks	
	Popcorn	
	Snack Bars	
	Trail Mix	
Additional Information		

MALAYSIA

Wide Tropism Trading SDN BHD



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**Virtual Buyers Mission for Healthy, Natural and Organic Products: Fall
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BUYER PROFILES**

NEW ZEALAND

Cook + Nelson



COOK & NELSON

Contact Information			
Title	Name / Email / Phone		
Director/Owner	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	https://www.cookandnelson.com/
Company Phone:	Available Upon Registration	Year Founded:	2015
Company Description:	Cook + Nelson specializes in strong brands that connect with their extensive customer base. Their distribution is to the restaurant and foodservice trade, and they supply to upscale retailers and direct consumer sales via their website platform. They currently are importing pickles, barbecue sauce, unique jams and spreads, tonics, maple syrup, and vinegars from the United States. Cook + Nelson also has great links with the consumer food media and influencers as well as with the food trade publications. They are actively seeking new U.S. products.		
Type of Business:	Distributor, Distributor, Importer, Importer, Importer/Distributor, Retailer	Customer(s):	Retail - Convenience, Retail - Department Store, Retail - Drugstore, Retail - Natural/Organic/Healthy, Retail - Other (Non-Food), Retail - Specialty/Gourmet, Retail - Supermarket/Grocery
Facilities:	Cook & Nelson manage imports and work with a third party logistics supplier to warehouse and distribution. Cook & Nelson have their own PR, Sales, Merchandising and Marketing teams who make sure every product is on the shelf and represented in market.	Geographic Region(s) Served:	New Zealand (North and South Island) and the Pacific Islands.
Industry Segment(s):	Beverages, Natural/Organic, Private Label, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW	Consolidator(s) in the US:	None
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	None
Product Information			



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Attributes of Interest:	100% Organic, All Natural, Gluten Free, No Artificial Ingredients, No Preservatives, Non-Dairy, Organic, Sugar Free, Vegan, Vegetarian		
Capacity to Import:	Alcoholic Beverages, Chilled Products, Frozen Products, Meat Products	Cannot Import:	Honey
Products of Interest at this Event:			
Bakery Products	Breakfast Products	Oats & Oatmeal	
Beverages	Beer/Cider	Non-Alcoholic Beer	
Confectionery	Sugar Confectionery	Pastilles, Jellies, & Chews	
Dairy & Related Products	Dairy	Cheese & Curd	
	Non-Dairy	Non-Dairy Creamer	
Food Ingredients	Additives & Agents	Protein (Plant/Animal)	
Pasta, Rice, & Grains	Pasta & Noodles	Vegetable Based Pasta	
Pulses & Legumes	Other Pulses & Legumes		
Sauces, Dressings, Spreads & Condiments	Condiments	Mustard	
		Salsa	
	Sauces/Purees	Horseradish	
Sweet/Savory Snacks	Seed Snacks	Nut snacks	
	Snack Bars	Energy & Nutrition Bars	
Additional Information			
Cook and Nelson are a great fit for a company that has passion behind their product, and the ability to help communicate that passion to their brand to New Zealand customers. Nic and Becs, the owners of Cook and Nelson are very engaging and have great connections with the key food influencers in New Zealand. Much of their current product range has very strong branding, and is unique in its look and style. Cook & Nelson have not introduced a new product for a while so are keen to go out and source new products for the New Zealand market.			

NEW ZEALAND

Cook + Nelson



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BUYER PROFILES**

PERU

WIBGUS SAC

Contact Information			
Title	Name / Email / Phone		
Commercial Marketing Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	https://www.wibgus.com
Company Phone:	Available Upon Registration	Year Founded:	2007
Company Description:	WIBGUS is a Peruvian company dedicated to the import, distribution, and wholesale of healthy, natural, and organic products, providing gluten-free, organic, Kosher, and non-GMO products to the market. They distribute a variety of brands such as Bob's Red Mill, Nature's Path Organic, Nutiva, Pacific, etc. to major Peruvian retailers. Wibgus is present in the largest Peruvian chains, such as Cencosud and Tottus, as well as in most natural and healthy products outlets.		
Type of Business:	Importer/Distributor, Wholesaler	Customer(s):	Retail - Natural/Organic/Healthy, Retail - Supermarket/Grocery
Facilities:	A warehouse and main office	Geographic Region(s) Served:	Lima region
Industry Segment(s):	Natural/Organic		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW/ FOB	Consolidator(s) in the US:	San Francisco, California
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	Oakland, CA
Product Information			
Attributes of Interest:	100% Organic, All Natural, Gluten Free, Kosher, No Artificial Ingredients, Non - GMO - EU Certified, Non - GMO - US Certified, Non-Dairy, Organic, Sugar Free, Trans-fat Free, Vegetarian		
Capacity to Import:	Biotech/GMO	Cannot Import:	Frozen Products, meat products
Products of Interest at this Event:			
Baby Food	Baby Snacks	Baby Snacks	
	Prepared Baby Food	Prepared Baby Food	
Bakery Products	Bread	Pizza Crust	



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Bakery Products	Milled Products (Flours, Starches)	Potato Flour
		Rice Flour
		Soy Meal
Beverages	Coffee	Coffee Husks
		Ready Drink Coffee Beverage
		Roasted Coffee
Dairy & Related Products	Dairy	
	Non-Dairy	Almond Milk
		Dried/Powder Milk Substitute
		Non-Dairy Creamer
		Other Dairy Substitute
		Other Non-Dairy Drinking Product
		Rice Milk
Soy Milk		
Eggs & Egg Products	Egg Replacer	Egg Replacer
Oils, Fats & Seeds	Liquid Oils	Other Vegetable & Seed Oil
		Sesame
Pasta, Rice, & Grains	Grains	Corn
		Oats
		Spelt
Sauces, Dressings, Spreads & Condiments	Condiments	Mayonnaise
		Mustard
		Salsa
Supplements & Sweeteners	Sugars & Sweeteners	Flavored Syrup
		Maple Sugar
		Stevia
		Xylitol
Additional Information		

PERU

WIBGUS SAC



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**Virtual Buyers Mission for Healthy, Natural and Organic Products: Fall
Online 11/08/2021 - 11/10/2021
BUYER PROFILES**

QATAR

Nasser Bin Khaled & Sons Trading Co.

Contact Information			
Title	Name / Email / Phone		
PROCUREMENT MANAGER	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	http://www.choithrams.com
Company Phone:	Available Upon Registration	Year Founded:	1974
Company Description:	<p>Established in 1950 as Nasser Bin Khaled Al-Thani & Sons, the company is now one of Qatar's leading family business conglomerates. It owns and manages different business units. In 1993, it established a partnership with Dubai-based T. Choithram & Sons Company, and was named Nasser Bin Khaled & Sons Trading Co. "NBKST". NBKST is a large importer, distributor, wholesaler, and retailer of dry, chilled and frozen food products from all over the world (U.S., Europe, South Africa, Middle East, Australia, and Asia) to sell to their retail and foodservice customers. NBKST imports non-dairy milk, frozen chicken, saffron, olives, sweets, juices, mineral water, coconut water, snack food chips, pet food, ice cream, high-end coffee products, canola oil, sugar-free cookies, olive oil, UHT milk, ethnic foods, jelly beans, food colors, diet biscuits, cereals, frozen ready-to-eat meals, seafood, bakery products, frozen vegetables, cheeses, and chilled beef.</p> <p>The company also operates six supermarkets under its "Megamart" brand and two supermarkets under its "Shoprite" brand in Qatar. They are keen on expanding their range of US food products.</p>		
Type of Business:	Distributor, Retailer	Customer(s):	FoodService/HORECA,Retail - Convenience,Retail - Supermarket/Grocery
Facilities:	retail, wholesale, and HORECA	Geographic Region(s) Served:	Qatar
Industry Segment(s):	Ethnic, Food Ingredients, Foodservice/HRI, Natural/Organic, Pet Food, Private Label, Retail, Seafood, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	CIF Doha, Qatar	Consolidator(s) in the US:	Houston, TX
Preferred Port(s) of Import:	Hamed Sea Port, Doha, Qatar	Preferred Port(s) of Export from US:	None
Product Information			
Attributes of Interest:	100% Organic,All Natural,Gluten Free,Halal,Organic,Sugar Free,Trans-fat Free,Vegan,Vegetarian,Zero Calories		



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Capacity to Import:	Biotech/GMO, Chilled Products, Dairy Products, Frozen Products, Meat Products	Cannot Import:	PRODUCTS THAT CONTAINS ALCOHOL, POPPY SEEDS AND NON HALAL
Products of Interest at this Event:			
Baby Food	Baby Snacks		
	Baby Supplements		
	Dried Baby Food		
	Milk Formula		
	Prepared Baby Food		
Bakery Products	Biscuits, Crackers, & Wafers		
	Bread		
	Breakfast Products		
	Granola		
Beverages	Coffee		
	Juices		
	Tea		
	Water		
Confectionery	Chocolate Confectionery		
	Gum		
	Sugar Confectionery		
Dairy & Related Products	Dairy		
	Ice Cream & Related Products		
	Non-Dairy		
Eggs & Egg Products	Eggs, In-Shell		
Fish & Seafood	Finfish		
Fruits & Nuts	Fruits, Citrus		
	Fruits, Stone		
Meats & Related Products	Poultry (Chicken)		
Oils, Fats & Seeds	Liquid Oils		
Pasta, Rice, & Grains	Grains		
	Pasta & Noodles		

QATAR

Nasser Bin Khaled & Sons Trading Co.



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**Virtual Buyers Mission for Healthy, Natural and Organic Products: Fall
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Pet Food & Pet Care Products	Pet Care	
	Pet Food	
Pulses & Legumes	Beans	
Sauces, Dressings, Spreads & Condiments	Spreads	
Spices & Seasonings	Herbs	
	Pepper	
Supplements & Sweeteners	Sugars & Sweeteners	
Additional Information		

QATAR

Nasser Bin Khaled & Sons Trading Co.



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**Virtual Buyers Mission for Healthy, Natural and Organic Products: Fall
Online 11/08/2021 - 11/10/2021
BUYER PROFILES**

SINGAPORE

SPECTRUM INGREDIENTS PTE LTD

Contact Information			
Title	Name / Email / Phone		
Managing Director	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	WWW.SPECTRUM-INGREDIENTS.COM.SG
Company Phone:	Available Upon Registration	Year Founded:	1996
Company Description:	<p>Spectrum Ingredients is dedicated to supplying the Southeast Asian food and beverage industry with high-quality and innovative ingredients. They deliver competitively priced products with meticulous service. Their vision is to provide unparalleled value to all their customers from small to industrial scale by sourcing specialized niche ingredients from all over the world; providing innovative ideas for product development; finding advertising and promotion funding for finished food products; sponsoring technical seminars; and providing new food and beverage ingredients packaging solutions.</p> <p>Spectrum Ingredients was founded in 1996. Since then, their company has grown and expanded operations into Malaysia, Thailand, Indonesia and the Philippines.</p> <p>Thanks to their wide and loyal customer base in Southeast Asia, Spectrum Ingredients imports and distributes on a large scale, ensuring that their customers receive fresh goods on time and at the best rate. In order to guarantee the excellence of their products, they insist on strict quality control measures from their suppliers and do not cut corners when it comes to maintaining the quality and freshness of their ingredients. To ensure enhanced attention to quality and performance, Spectrum has achieved ISO22000 status. Spectrum's suppliers typically have EMP, HACCP, Halal and ISO certifications.</p> <p>Spectrum Ingredients has also pursued its vision of becoming a unique supplier of food and beverage ingredient products and ideas. Besides their wholesale trading activities, they have founded a cutting-edge hot food vending enterprise, invested in a long-standing supplier of value-added ingredients, and partnered with a food preparation facility to provide R&D solutions to Spectrum's customers.</p>		
Type of Business:	Distributor, Importer, Importer/Distributor	Customer(s):	Food Manufacturing, Food Service/HO RECA
Facilities:	Leased cold storage facilities in Singapore, Malaysia and Thailand	Geographic Region(s) Served:	Singapore, Philippines, Thailand, Malaysia, Indonesia, Vietnam
Industry Segment(s):	Bakery, Beverages, Confectionery, Food Ingredients, Foodservice/HRI, Health and Beauty, Natural/Organic, Private Label, Snacks, Specialty/Gourmet		



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Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW	Consolidator(s) in the US:	None
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	None
Product Information			
Attributes of Interest:	100% Organic, All Natural, Dried/Dehydrated, Halal, No Sugar Added, Organic, Sugar Free		
Capacity to Import:		Cannot Import:	No meat products
Products of Interest at this Event:			
Bakery Products	Granola	Mixed/Trail Mix	
		Plain Granola	
		Sweetened/Flavored Granola	
Pulses & Legumes	Beans	Black Beans	
		Fava Beans	
		Garbanzo/Chickpea	
		Great Northern Beans	
		Kidney Beans	
		Navy Beans	
		Pinto Beans	
		Peas & Lentils	
Sauces, Dressings, Spreads & Condiments	Condiments	Ketchup	
		Mayonnaise	
		Mustard	
		Salsa	
	Dressings	Salad Dressing	
		Vinaigrette	
	Sauces/Purees	Barbeque (BBQ) Sauce	
Additional Information			

SINGAPORE

SPECTRUM INGREDIENTS PTE LTD



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Spectrum is highly experienced in Southeast Asia in the importation of U.S. ingredients. They work with several U.S. suppliers, including SunMaid, Ocean Spray, etc.

Spectrum operates on an online healthy RTE food and drink B to C sales platform via its equity partnership with Foodsterr - www.Foodsterr.com.

They are particularly interested to speak with organic suppliers of retail pack soups, condiments, dressings, sauces, and vegan butters.

SINGAPORE

SPECTRUM INGREDIENTS PTE LTD



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Virtual Buyers Mission for Healthy, Natural and Organic Products: Fall
Online 11/08/2021 - 11/10/2021
BUYER PROFILES

SOUTH KOREA

BOBO F&G, Inc



유기농/친환경 전문 수입/유통

Contact Information			
Title	Name / Email / Phone		
President	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	http://www.bobofng.com
Company Phone:	Available Upon Registration	Year Founded:	2008
Company Description:	We are one of the major organic and natural products importers in Korea. We are importing cookies, snacks, baby foods, beverages, drinks, sauce, noodles, popcorn, cereal, dried fruits, nuts, jam, syrup, muesli, pasta, spaghetti, coffee, tea, maple syrup, candy, oil, etc. from USA, Canada, Brazil, Argentina, Europe, etc., and distributes to department stores, supermarkets, convenient stores, etc. in Korea. We are in charge of importing and saucing various organic and natural foods and beverages from foreign countries. We would like to import more organic, natural food products from the US.		
Type of Business:	Importer/Distributor	Customer(s):	Retail - Convenience, Retail - Department Store, Retail - Discount Store, Retail - Supermarket/Grocery
Facilities:	warehouse, sales office	Geographic Region(s) Served:	Korea nationwide
Industry Segment(s):	Natural/Organic		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW or FOB	Consolidator(s) in the US:	California
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	None
Product Information			
Attributes of Interest:	Sugar Free, Vegan, Zero Calories		
Capacity to Import:	Not Applicable	Cannot Import:	N/A
Products of Interest at this Event:			
Baby Food	Baby Snacks	Baby Snacks	
	Prepared Baby Food	Prepared Baby Food	
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers	
		Sweet Biscuits	



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**Virtual Buyers Mission for Healthy, Natural and Organic Products: Fall
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BUYER PROFILES**

Bakery Products	Granola	
Beverages	Water	Carbonated Water
Confectionery	Sugar Confectionery	Pastilles, Jellies, & Chews
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Hot Sauce
	Spreads	

Additional Information

We are an importer and distributor of specialized organic foods and beverages. After importing we are supplying products to all Korean markets.

Sponsored by the Organic Trade Association.

SOUTH KOREA

BOBO F&G, Inc



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**Virtual Buyers Mission for Healthy, Natural and Organic Products: Fall
Online 11/08/2021 - 11/10/2021
BUYER PROFILES**

SOUTH KOREA

Epoch Line Co.

Contact Information			
Title	Name / Email / Phone		
President	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.epochline.com
Company Phone:	Available Upon Registration	Year Founded:	2012
Company Description:	<p>Epoch Line seeks good quality of food products from all over the world in order to make customers taste true food. Their vision is to make positive contributions to the health and wellness of the people. They introduced quinoa to the South Korean market for the first time and continued to bring good innovative products such as the finest quality chia seed and chia pods, naturally-seasoned fruit and nut mix, natural chewing gum, etc. They have a variety of customer types, including department stores (Shinsegye, Hyundai, Lotte), luxury food markets (SSG Food Market, Lotte Food Market), hypermarkets (Emart, Lotte Mart), E-commerce (Ebay, Gmarket, 11st, Auction), TV home shopping (Lotte, GS, SK) and also food service sectors (Hotel, Resort, Restaurant). The company president commented that they will maintain their focus on the needs of the customer by developing new products and try to contribute to the growth of the Korean market with their professional mentality and know-how.</p> <p>This company is looking for vegan and organic products and is also interested in high protein (e.g. protein powder), low calorie foods, or/and healthy functional food products.</p>		
Type of Business:	Distributor, Importer, Importer/Distributor	Customer(s):	Retail - Club Store/Warehouse, Retail - Convenience, Retail - Department Store, Retail - Discount Store, Retail - Drugstore, Retail - Internet/TV, Retail - Natural/Organic/Healthy, Retail - Specialty/Gourmet, Retail - Supermarket/Grocery
Facilities:	Warehouse, Sales office	Geographic Region(s) Served:	Korea nationwide
Industry Segment(s):	Beverages, Confectionery, Natural/Organic, Snacks		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	FOB	Consolidator(s) in the US:	None



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Preferred Port(s) of Import:	Busan, Incheon, etc.	Preferred Port(s) of Export from US:	None
Product Information			
Attributes of Interest:	100% Organic, All Natural, Dairy, Dietary, Frozen, Gluten Free, Kosher, Natural, No Artificial Ingredients, No Preservatives, Non - GMO - EU Certified, Non-Dairy, Organic, Smart, Sugar Free, Vegan, Vegetarian		
Capacity to Import:	Dairy Products, Frozen Products	Cannot Import:	Alcoholic beverages
Products of Interest at this Event:			
Baby Food	Baby Snacks	Baby Snacks	
Bakery Products	Biscuits, Crackers, & Wafers		
	Bread		
	Breakfast Products	Muesli Oats & Oatmeal	
	Granola	Mixed/Trail Mix	
Beverages	Juices	Fruit Juice	
		Other Juices	
		Vegetable Juice	
Confectionery	Chocolate Confectionery		
	Gum	Chewing Gum	
	Sugar Confectionery		
Fruits & Nuts	Nuts	Mixed Nuts	
Supplements & Sweeteners	Dietary Fiber, Prebiotic & Probiotic	Dietary Fiber, Prebiotic & Probiotic	
Sweet/Savory Snacks	Seed Snacks		
	Snack Bars	Granola/Muesli Bars	
Additional Information			

SOUTH KOREA

Epoch Line Co.



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**Virtual Buyers Mission for Healthy, Natural and Organic Products: Fall
Online 11/08/2021 - 11/10/2021
BUYER PROFILES**

SOUTH KOREA

GoldenBell International Co., Ltd.

Contact Information			
Title	Name / Email / Phone		
President	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	http://www.golden-bell.co.kr
Company Phone:	Available Upon Registration	Year Founded:	2003
Company Description:	GoldenBell International is one of the major and leading importers in Korea. It distributes to department store, hypermarket, convenience stores, organic and specialty stores, etc.		
Type of Business:	Importer/Distributor	Customer(s):	FoodService/HORECA,Retail - Club Store/Warehouse,Retail - Department Store,Retail - Discount Store,Retail - Drugstore,Retail - Internet/TV,Retail - Natural/Organic/Healthy,Retail - Specialty/Gourmet,Retail - Supermarket/Grocery
Facilities:	Office and Warehouse	Geographic Region(s) Served:	Korea nationwide
Industry Segment(s):	Bakery, Beverages, Confectionery, Ethnic, Frozen, Health and Beauty, Natural/Organic, Retail, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	Ex-work, CNF	Consolidator(s) in the US:	San Francisco, CA Anywhere from West and East
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	Long Beach, CA; Seattle, WA
Product Information			
Attributes of Interest:	100% Organic,Frozen,Natural,Non - GMO - EU Certified,Organic,Vegan,Vegetarian,Zero Calories		
Capacity to Import:	Chilled Products,Dairy Products,Frozen Products	Cannot Import:	N/A
Products of Interest at this Event:			
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers	
		Sweet Biscuits	



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Bakery Products	Bread	Bagels
	Breakfast Products	Hot Cereal
		Oats & Oatmeal
		Pancakes
Beverages	Water	Flavored Water
Confectionery	Sugar Confectionery	Lollipops
		Pastilles, Jellies, & Chews
Sauces, Dressings, Spreads & Condiments	Condiments	Pickled Products
		Salsa
	Sauces/Purees	Barbeque (BBQ) Sauce
		Tomato Puree
		Tomato Sauce
Spices & Seasonings	Herbs	Dried/Ground Herb
	Pepper	Ground Pepper
	Spice	Extract, Other
Additional Information		
Sponsored by Organic Trade Association		

SOUTH KOREA

GoldenBell International Co., Ltd.



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**Virtual Buyers Mission for Healthy, Natural and Organic Products: Fall
Online 11/08/2021 - 11/10/2021
BUYER PROFILES**

TAIWAN

Johnson Health Tech. Co., Ltd, Dongda Branch

Contact Information			
Title	Name / Email / Phone		
Oversea Procurement	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	https://www.johnsonfitness.com.tw
Company Phone:	Available Upon Registration	Year Founded:	2015
Company Description:	Johnson Health Tech was founded in Taiwan in 1975, it is now the top 3 professional manufacturer of fitness equipment worldwide. The brands, Matrix, Vision, and Horizon are marketed in more than 80 countries across the world. With the company's core value "Health, Value & Share" the JHT Dongda branch was set up in 2015, is marketed in more than 80 countries across the world. With the company's core value "Health, Value & Share" the JHT Dongda branch was set up in 2015, Our main retail partners are supermarkets and stores that sell high-quality natural & organic food and would like to expand to our own retailing stores.		
Type of Business:	Distributor, Importer/Distributor	Customer(s):	Retail - Department Store, Retail - Internet/TV, Retail - Natural/Organic/Healthy, Retail - Supermarket/Grocery
Facilities:		Geographic Region(s) Served:	
Industry Segment(s):	Natural/Organic, Retail, Snacks		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW or FOB.	Consolidator(s) in the US:	None
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	Oakland, CA
Product Information			
Attributes of Interest:	100% Organic, All Natural, Natural, No Artificial Ingredients, No Monosodium Glutamate (MSG), No Preservatives, Non - GMO - US Certified, Organic		
Capacity to Import:	Biotech/GMO	Cannot Import:	Alcoholic Beverages.
Products of Interest at this Event:			
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers	



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Bakery Products	Breakfast Products	Oats & Oatmeal
		Other Breakfast Cereal
	Granola	Mixed/Trail Mix
Beverages	Juices	Fruit Juice
	Sweetened/Soft-Drinks	Functional Drink
		Hot Chocolate/Cocoa Mix
Confectionery	Chocolate Confectionery	Bagged Selflines/Softlines
Dairy & Related Products	Non-Dairy	Almond Milk
Fruits & Nuts	Fruits, Berry	
	Fruits, General	Currants/Figs
		Mixed Fruits
	Nuts	
Oils, Fats & Seeds	Liquid Oils	Other Vegetable & Seed Oil
Sauces, Dressings, Spreads & Condiments	Spreads	Chocolate spread
Sweet/Savory Snacks	Fruit Snacks	Fruit Snacks
	Pretzels	Hard Pretzels
	Seed Snacks	Nut snacks
	Snack Bars	Energy & Nutrition Bars
Additional Information		
Sponsored by Organic Trade Association		

TAIWAN

Johnson Health Tech. Co., Ltd, Dongda Branch



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**Virtual Buyers Mission for Healthy, Natural and Organic Products: Fall
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BUYER PROFILES**

TAIWAN

Uni-President Organic Corp.



Contact Information			
Title	Name / Email / Phone		
Marketing Director	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	http://www.organicshop.com.tw
Company Phone:	Available Upon Registration	Year Founded:	1999
Company Description:	Uni-President Organic has been in business for the past 23years and they aim to provide a variety of natural and organic products including fresh fruit and vegetables, whole grains, nuts and dried fruit, condiments, sea salt, frozen food, healthy beverages, and snacks to their customers. They ensure their products are clean labeled and transparent to their consumers. Their goal is to make the entire process more convenient and let people enjoy a healthier and safer diet. In addition to online ordering, they also have 40 retail stores and distribution channels through department stores, organic stores, 7-11, Costco, HOLA, etc., covering more than 5,000 stores in the Taiwan market. They were recently voted the "Best Organic/natural Grocery Store" award by readers of Taiwan's CommonHealth Magazine.		
Type of Business:	Importer/Distributor, Manufacturer, Retailer, Wholesaler	Customer(s):	Food Manufacturing, Retail - Convenience, Retail - Department Store, Retail - Drugstore, Retail - Internet/TV, Retail - Natural/Organic/Healthy, Retail - Supermarket/Grocery
Facilities:	Packing house and warehouse frozen,	Geographic Region(s) Served:	Whole Taiwan island-wide
Industry Segment(s):	Food Ingredients, Frozen, Natural/Organic, Private Label, Seafood		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW, CIF	Consolidator(s) in the US:	None
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	Long Beach, CA; Los Angeles, CA; Los Angeles, CA; Seattle, WA
Product Information			
Attributes of Interest:	All Natural, Frozen, Hormone Free, No Antibiotics, No Artificial Ingredients, No Preservatives		
Capacity to Import:	Frozen Products, Meat Products	Cannot Import:	N/A



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BUYER PROFILES**

Products of Interest at this Event:		
Bakery Products	Breakfast Products	Breakfast Cereal Flakes
Dairy & Related Products	Dairy	Cheese Powder
		Whey & Whey Products
Fish & Seafood	Finfish	Atlantic Salmon
		Cods
		Pacific Salmon
		Perch, Freshwater
	Other Fish & Seafood	Cured/Smoked Fish
Fruits & Nuts	Fruits, Berry	Blackberries
		Blueberries
		Cranberries
		Mixed Berries
		Other Berries
		Raspberries
	Nuts	Almonds
		Macadamia
		Pistachios
		Walnuts, English
Pulses & Legumes	Beans	Adzuki Beans
		Black Beans
	Peas & Lentils	Lentils
Ready Meals	Seafood	Prepared seafood
	Soup	Soup, Canned
Supplements & Sweeteners	Dietary Fiber, Prebiotic & Probiotic	
Sweet/Savory Snacks	Cheesecake	Cheesecake
	Meat Snacks	Jerky
		Meat Sticks
	Snack Bars	Breakfast Bars

TAIWAN

Uni-President Organic Corp.



T: 312.334.9200 or 215.829.9111

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**Virtual Buyers Mission for Healthy, Natural and Organic Products: Fall
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Sweet/Savory Snacks	Snack Bars	Energy & Nutrition Bars
		Fruit Bars
		Granola/Muesli Bars
Vegetables	Broccoli	Broccoli
	Kale	
	Mixed Vegetables	Mixed vegetables

Additional Information

They are also looking for organic corn flakes bulk, frozen salmon wild, and frozen natural meat sausage.

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**Virtual Buyers Mission for Healthy, Natural and Organic Products: Fall
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BUYER PROFILES**

**UNITED ARAB
EMIRATES**

Al Accad Department Stores / Organic Foods & Café



Contact Information			
Title	Name / Email / Phone		
Purchase Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	http://www.organicfoodsandcafe.com
Company Phone:	Available Upon Registration	Year Founded:	2005
Company Description:	<p>This Dubai, UAE-based company, established about four years ago, is part of the larger "Al Accad General Trading Company" of Dubai which was established in 1968 as a medium-sized importer and manufacturer of foodstuffs, particularly fruit drinks. The company is the only importer, wholesaler, distributor, retailer, and re-exporter of exclusively certified organic foods in the UAE. They import a full range of organic packaged foods, organic vegetables, and organic meats from around the world, including Europe, the United States, Canada, the Middle East, and others.</p> <p>The company also operates their own organic bakery and organic butchery, producing products from imported certified organic ingredients. They also have two retail outlets in Dubai, which are popular with the western expatriate population and well-to-do nationals, and are planning to expand with more outlets in the new residential developments of the city. The company is a member of several international organic foods associations including IFOAM and USDA's National Organic Program (NOP). The company is keen in expanding its present range of certified American organic products.</p>		
Type of Business:	Distributor, Importer/Distributor, Retailer	Customer(s):	FoodService/HORECA, Retail - Department Store, Retail - Natural/Organic/Healthy
Facilities:	7 retail stores.	Geographic Region(s) Served:	Bahrain, Kuwait, Oman, Qatar, Saudi Arabia, UAE
Industry Segment(s):	Natural/Organic		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW	Consolidator(s) in the US:	New York and Los Angeles
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	None
Product Information			
Attributes of Interest:	100% Organic		



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Capacity to Import:	Chilled Products,Dairy Products,Frozen Products,Meat Products	Cannot Import:	No alcohol, no hemp, no poppy seed
Products of Interest at this Event:			
Baby Food	Baby Snacks		
	Dried Baby Food		
	Milk Formula		Follow-On/Infant Milk Formula
			Toddler Milk Formula
	Prepared Baby Food	Prepared Baby Food	
Bakery Products	Biscuits, Crackers, & Wafers		Savory Biscuits/Crackers
			Sweet Biscuits
	Breakfast Products		Breakfast Cereal Flakes
			Muesli
			Other Breakfast Cereal
			Waffles
	Granola		Plain Granola
			Sweetened/Flavored Granola
	Milled Products (Flours, Starches)		Cereal Flour
			Corn Meal
			Potato Flour
			Rice Flour
			Soy Flour
		Wheat Gluten	
		White Flour	
Beverages	Tea		Black Tea
			Green Tea
			Herbal Tea
Dairy & Related Products	Dairy		Cream Cheese
	Ice Cream & Related Products		Frozen Yogurt
	Non-Dairy		Almond Milk
			Rice Milk

UNITED ARAB EMIRATES

Al Accad Department Stores / Organic Foods & Café



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BUYER PROFILES**

Dairy & Related Products	Non-Dairy	Soy Milk
Meats & Related Products	Meat, Other	Lamb
		Ostrich Meat
	Poultry (Chicken)	
	Poultry (Turkey)	
Pulses & Legumes	Beans	Garbanzo/Chickpea
		Pinto Beans
Additional Information		
Sponsored by the Organic Trade Association.		
They are only interested in buying certified organic products. They do not buy conventional or natural products.		

UNITED ARAB EMIRATES

Al Accad Department Stores / Organic Foods & Café



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**Virtual Buyers Mission for Healthy, Natural and Organic Products: Fall
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BUYER PROFILES**

**UNITED ARAB
EMIRATES**

Al Seer Group

Contact Information			
Title	Name / Email / Phone		
GENERAL MANAGER	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	http://www.spinneys.com
Company Phone:	Available Upon Registration	Year Founded:	1961
Company Description:	At Al Seer, our vision is to be the preferred brand building partner in the region. Our goal is to deliver higher than category growths for our partner brands. Al Seer is constantly setting new benchmarks in FMCG distribution.		
Type of Business:	Distributor, Importer/Distributor	Customer(s):	Retail - Convenience,Retail - Department Store,Retail - Discount Store,Retail - Internet/TV,Retail - Other (Non-Food),Retail - Supermarket/Grocery
Facilities:		Geographic Region(s) Served:	
Industry Segment(s):	Beverages, Confectionery, Food Ingredients, Foodservice/HRI, Frozen		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	FOB	Consolidator(s) in the US:	None
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	None
Product Information			
Attributes of Interest:	100% Organic,All Natural,Gluten Free,Halal Uncertified,Natural,No Sugar Added,Organic,Sugar Free		
Capacity to Import:		Cannot Import:	Pork
Products of Interest at this Event:			
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers	
		Sweet Biscuits	
	Breakfast Products	Breakfast Cereal Flakes	
		Hot Cereal	



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Bakery Products	Breakfast Products	Muesli
		Oats & Oatmeal
		Other Breakfast Cereal
		Pancakes
		Sweetened Cereal
		Waffles
	Cakes	Cakes
Granola	Mixed/Trail Mix	
	Plain Granola	
	Sweetened/Flavored Granola	
Beverages	Juices	Fruit Juice
		Vegetable Juice
Dairy & Related Products	Non-Dairy	Almond Milk
		Non-Dairy Yogurt Products
		Other Dairy Substitute
		Other Non-Dairy Drinking Product
		Rice Milk
		Soy Milk
Fruits & Nuts	Nuts	Almonds
		Cashews
		Chestnuts
		Hazelnuts
		Macadamia
		Mixed Nuts
		Other Nuts
		Peanuts
		Pecans
		Pistachios
		Soy Nuts
		Walnuts, Black

UNITED ARAB EMIRATES

Al Seer Group



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Fruits & Nuts	Nuts	Walnuts, English
Sauces, Dressings, Spreads & Condiments	Condiments	Mayonnaise
		Vinegar
	Dressings	Salad Dressing
Sweet/Savory Snacks	Popcorn	Microwave Popcorn
		Popcorn - Popped
		Popcorn - Unpopped
	Snack Bars	Breakfast Bars
		Energy & Nutrition Bars
		Fruit Bars
		Granola/Muesli Bars
	Other Snack Bars	
Additional Information		
Sponsored by Organic Trade Association		

UNITED ARAB EMIRATES

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**Virtual Buyers Mission for Healthy, Natural and Organic Products: Fall
Online 11/08/2021 - 11/10/2021
BUYER PROFILES**

**UNITED ARAB
EMIRATES**

T.Choithram & Sons LLC

Contact Information			
Title	Name / Email / Phone		
Head-Retail Procurement	Available upon registration (go to "My Activities" if you already registered)		
Category Manager - Grocery Food & Non Food	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.choithramsgroup.com
Company Phone:	Available Upon Registration	Year Founded:	
Company Description:	<p>Established in 1974 in Dubai, this is a large, primarily retail company, operating over 50 supermarkets in the U.A.E., Bahrain, Oman, and Qatar. In addition to its retail business, which accounts for over half of its operational income, the company is also distributor for more than 60 multinational companies in the U.A.E., including 32 American food companies. With over 1,200 employees and over 100 trucks and vans, the company serves over 8,000 clients in the retail and institutional sectors in the U.A.E. The company's catering division serves over two hundred major institutional clients, airlines, restaurants, clubs, schools, petrol stations, kiosks, etc. in addition to regularly awarded government tenders. T. Choithram & Sons has business presence in 25 countries, including the Americas, the Middle East, Africa, the Far East, Europe, and the FSU.</p>		
Type of Business:	Importer/Distributor, Retailer	Customer(s):	FoodService/HORECA,Retail - Convenience,Retail - Department Store,Retail - Natural/Organic/Healthy,Retail - Specialty/Gourmet,Retail - Supermarket/Grocery
Facilities:	Warehouses and offices in UAE cities as well as in Bahrain, Oman and Qatar. Scores of trucks in the four countries for distribution. Chain of Supermarkets/Retailers/Whole salers/Distributors	Geographic Region(s) Served:	Oman, UAE, Qatar & Bahrain. World Wide. The company has offices in many countries in Asia, USA, Africa, China and Europe.
Industry Segment(s):	Bakery, Beverages, Confectionery, Food Ingredients, Frozen, Health and Beauty, Natural/Organic, Pet Food, Private Label, Retail, Seafood, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	FOB, CIF or delivered to Consolidator	Consolidator(s) in the US:	Houston, Texas & New Jersey.



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Preferred Port(s) of Import:	Jebel Ali, UAE	Preferred Port(s) of Export from US:	Newark, NY; Houston, TX
Product Information			
Attributes of Interest:	100% Organic, All Natural, Chilled, Dairy, Dietary, Dried/Dehydrated, Fat Free, Frozen, Gluten Free, Gluten Free Uncertified, Low Calorie, Low Fat, Natural, No Artificial Ingredients, No Fat, No Preservatives, No Sugar Added, Non - GMO - US Certified, Non-Dairy, Organic, Reduced Fat, Smart, Sugar Free, Trans-fat Free, Vegan, Vegetarian		
Capacity to Import:	Chilled Products, Dairy Products, Frozen Products	Cannot Import:	Non Halal Meat/Poultry (non-halal pork is OK) & Alcoholic products
Products of Interest at this Event:			
Animal Feed Ingredients & Additives	Additives	Digestants	
		Fats & Oils	
		Preservatives	
	Ingredients	Sweeteners	
		Vegetable protein	
		Wheat Gluten	
Baby Food	Baby Snacks		
	Dried Baby Food		
	Milk Formula		
Bakery Products	Breakfast Products	Breakfast Cereal Flakes	
		Hot Cereal	
		Muesli	
		Other Breakfast Cereal	
	Cookies	Ready-to-Bake Cookies	
		Ready-to-Eat Cookies	
	Granola	Mixed/Trail Mix	
		Plain Granola	
		Sweetened/Flavored Granola	
	Milled Products (Flours, Starches)	Cereal Flour	
		Cereal Grains	
		Corn Meal	
		Flour Meal	

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Bakery Products	Milled Products (Flours, Starches)	Soy Flour
		Starch
		Wheat Gluten
	Mixes	Dessert Mixes
	Pastries/Tarts/Pies	
	Tortillas	
Beverages	Coffee	Not Roasted Coffee
		Ready Drink Coffee Beverage
	Juices	Fruit Juice
		Juice Concentrate
		Vegetable Juice
	Sweetened/Soft-Drinks	Hot Chocolate/Cocoa Mix
	Tea	
Water	Mineral Water	
Wine	Non-Alcoholic Wine	
Confectionery	Chocolate Confectionery	
	Gum	Bubble Gum
	Sugar Confectionery	
Dairy & Related Products	Dairy	
	Ice Cream & Related Products	
	Non-Dairy	Non-Dairy Creamer
Eggs & Egg Products	Eggs, In-Shell	
Fish & Seafood	Finfish	Tuna
Food Ingredients	Additives & Agents	Citric Acid
		Vinegar
		Yeast and Yeast Extract
	Bakery & Confectionary Ingredients	Bakery Mixes
	Enhancers (flavor, color)	Monosodium Glutamate (MSG)
	Meat Substitutes	Tofu
Fruits & Nuts	Fruits, Berry	

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Fruits & Nuts	Fruits, Citrus	
	Fruits, General	
	Fruits, Stone	
	Nuts	
Oils, Fats & Seeds	Liquid Oils	Canola Oil
		Corn Oil
		Olive Oil
		Soybean Oil
		Sunflower Oil
	Vegetable Oil	
	Seeds	
	Spreadable Oils & Fats	Margarine
Pasta, Rice, & Grains	Grains	
	Pasta & Noodles	
	Rice	
Pulses & Legumes	Beans	
	Other Pulses & Legumes	Other Pulses & Legumes
	Peas & Lentils	
Ready Meals	Dinner Mixes	
	Lunch Kits	
	Pizza	
	Prepared Meals	
	Prepared Salads	
	Soup	
Sauces, Dressings, Spreads & Condiments	Condiments	
	Dips	
	Dressings	
	Sauces/Purees	
	Spreads	
Spices & Seasonings	Herbs	

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Spices & Seasonings	Pepper	
	Salt & Salt Mixtures	
	Seed	
	Spice	
Supplements & Sweeteners	Sugars & Sweeteners	Brown Sugar
		Flavored Syrup
		Glucose
		Maple Syrup
		Raw Sugar
		Stevia
Sweet/Savory Snacks	Chips/Crisps	
		Popcorn
		Pudding/Custard
		Seed Snacks
		Snack Bars
		Trail Mix
Additional Information		

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