

**Sweets and Snacks Buyers Mission at the 2022 Sweets and Snacks Expo  
Chicago, IL 05/23/2022 - 05/25/2022  
BUYER PROFILES**

**AUSTRALIA**

**Crawford Retail Consulting**

Contact Information			
Title	Name / Email / Phone		
Managing Director	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	www.crawfordretail.com.au
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	2021
<b>Company Description:</b>	Lisa has over 25 years FMCG experience and established Crawford Consulting in 2021 and already has successfully launched local and international products in major retailers. Crawford Consulting is looking to work with US brands interested in the Australian and New Zealand markets as they have a strong working relationship with a number of distributors. Crawford Consulting believes being independent can ensure brands get best coverage across channels and retailers.		
<b>Type of Business:</b>	Broker	<b>Customer(s):</b>	Food Manufacturing, Food Service/HORECA, Retail - Club Store/Warehouse, Retail - Convenience, Retail - Department Store, Retail - Discount Store, Retail - Drugstore, Retail - Natural/Organic/Healthy, Retail - Supermarket/Grocery
<b>Facilities:</b>	Administration office and works with distributors with extensive cold, frozen and ambient warehousing and logistics.	<b>Geographic Region(s) Served:</b>	Australia and New Zealand
<b>Industry Segment(s):</b>	Bakery, Beverages, Confectionery, Food Ingredients, Frozen, Natural/Organic, Pet Food, Private Label, Retail, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	DDP but will work with the requirements of suppliers and distributors.	<b>Consolidator(s) in the US:</b>	None
<b>Preferred Port(s) of Import:</b>		<b>Preferred Port(s) of Export from US:</b>	Los Angeles, CA
Product Information			
<b>Attributes of Interest:</b>	All Natural, Chilled, Dairy, Frozen, Gluten Free, No Artificial Ingredients, No Monosodium Glutamate (MSG), No Preservatives, Non-Dairy, Organic, Sugar Free, Vegan, Vegetarian		



**T: 312.334.9200 or 215.829.9111**

**E: info@foodexport.org | www.foodexport.org**

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<b>Capacity to Import:</b>	Chilled Products,Dairy Products,Frozen Products	<b>Cannot Import:</b>	Some meat products
<b>Products of Interest at this Event:</b>			
Baby Food	Baby Snacks		
	Baby Supplements		
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers	
		Sweet Biscuits	
	Cakes		
	Cookies	Ready-to-Bake Cookies	
Ready-to-Eat Cookies			
Confectionery	Chocolate Confectionery	Boxed Assortment Chocolates	
		Seasonal Chocolate	
	Sugar Confectionery	Fudge	
		Toffees, Caramels, & Nougats	
Dairy & Related Products	Dairy	Cheese & Curd	
	Non-Dairy	Soy Milk	
Eggs & Egg Products	Egg Replacer		
Ready Meals	Dinner Mixes		
	Lunch Kits	Lunch kits	
	Pizza		
<b>Additional Information</b>			

**AUSTRALIA**

**Crawford Retail Consulting**



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**AUSTRALIA**

**Lolliland**

Contact Information			
Title	Name / Email / Phone		
Managing Director	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	<a href="http://www.lolliland.com.au/">http://www.lolliland.com.au/</a>
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	1988
<b>Company Description:</b>	Lolliland is Australia's favourite choice for bulk and wholesale confectionery, sweets, chocolates, lollies and candy. Established in 1988, Lolliland is an Australian Owned and Operated company with strong commitment to supplier relationships. We are commercially solid with enviable integrated supply capabilities. Our vision is to be a superior supplier of quality products satisfying the needs of discerning consumers. With ethics, integrity and vision at our foundations, Lolliland offers a valued branded product in order to add value to both our customers and their consumers.		
<b>Type of Business:</b>	Distributor, Importer, Manufacturer, Wholesaler	<b>Customer(s):</b>	Food Manufacturing, Retail - Convenience, Retail - Department Store, Retail - Discount Store, Retail - Supermarket/Grocery
<b>Facilities:</b>	Warehousing, logistics, packaging and bagging facility.	<b>Geographic Region(s) Served:</b>	Australia, New Zealand, Pacific Islands, USA and UK
<b>Industry Segment(s):</b>	Beverages, Ethnic, Food Ingredients, Frozen, Private Label, Retail, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	EXW	<b>Consolidator(s) in the US:</b>	Piscataway NJ
<b>Preferred Port(s) of Import:</b>		<b>Preferred Port(s) of Export from US:</b>	None
Product Information			
<b>Attributes of Interest:</b>	All Natural, Halal, Sugar Free, Vegan		
<b>Capacity to Import:</b>	Not Applicable	<b>Cannot Import:</b>	Some meat products
Products of Interest at this Event:			
Animal Feed Ingredients & Additives	Ingredients	Pre-Mixes	
Bakery Products	Biscuits, Crackers, & Wafers		
	Breakfast Products		



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Bakery Products	Cakes	
	Cookies	
	Granola	Mixed/Trail Mix
	Pastries/Tarts/Pies	Cheesecake
Beverages	Sweetened/Soft-Drinks	
Confectionery	Chocolate Confectionery	
	Gum	
	Sugar Confectionery	
Dairy & Related Products	Ice Cream & Related Products	
Food Ingredients	Additives & Agents	Gelatin
Fruits & Nuts	Nuts	
Ready Meals	Dinner Mixes	
	Lunch Kits	
	Pizza	
	Prepared Appetizers	Prepared Appetizers
	Processed Meat Substitutes	Processed Meat Substitutes
Sauces, Dressings, Spreads & Condiments	Condiments	
	Dips	
	Dressings	
	Sauces/Purees	
	Spreads	
Sweet/Savory Snacks	Chips/Crisps	
	Extruded Snacks	Extruded Snacks
	Fruit Snacks	
	Meat Snacks	Jerky
	Popcorn	
	Pretzels	
	Pudding/Custard	
	Seed Snacks	
	Snack Bars	

**AUSTRALIA**

**Lolliland**



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**Additional Information**

**AUSTRALIA**

**Lolliland**



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BUYER PROFILES**

**CANADA**

**La Valette Marketing & Product Brokerage**

Contact Information			
Title	Name / Email / Phone		
Owner	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	http://www.lavalette.ca
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	2012
<b>Company Description:</b>	La Valette is a food broker focusing on the gas and convenience sector. They provide national coverage for branded and private label products that fit in the convenience and gas sets including snacks, beverages, shelf stable items, and refrigerated products. La Valette also sells into the grocery sector. The company is a key consultant for sourcing private label products for Parkland which owns a large number of convenience stores across Canada and recently purchased a frozen store chain, M&M Foods, that is also found across Canada. They are looking for new innovative products for the convenience channel and is also branching out into more healthy product lines to grow the grocery channel.		
<b>Type of Business:</b>	Broker	<b>Customer(s):</b>	Food Manufacturing,Retail - Convenience,Retail - Department Store,Retail - Discount Store,Retail - Drugstore,Retail - Internet/TV,Retail - Natural/Organic/Healthy,Retail - Other (Non-Food),Retail - Specialty/Gourmet
<b>Facilities:</b>	Office based in Ontario, access to warehouse distributors and independent warehouses	<b>Geographic Region(s) Served:</b>	Canada
<b>Industry Segment(s):</b>	Bakery, Beverages, Ethnic, Health and Beauty, Private Label		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>		<b>Consolidator(s) in the US:</b>	None
<b>Preferred Port(s) of Import:</b>		<b>Preferred Port(s) of Export from US:</b>	None
Product Information			
<b>Attributes of Interest:</b>	100% Organic,All Natural,Allergen Free,Chilled,Dairy,Ethnic,Frozen,Gluten Free,Halal,Kosher,Low Calorie,Low Fat,Low Sodium,Natural,No Monosodium Glutamate (MSG),No Preservatives,Non - GMO - US Certified,Organic,Plant Based,Sugar Free,Vegan,Vegetarian		



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<b>Capacity to Import:</b>	Chilled Products,Frozen Products,Meat Products	<b>Cannot Import:</b>	Alcohol		
<b>Products of Interest at this Event:</b>					
Beverages	Sweetened/Soft-Drinks				
Confectionery	Chocolate Confectionery				
	Gum				
	Sugar Confectionery		Boiled Sweets		
			Licorice		
			Lollipops		
			Marshmallows		
			Medicated Confectionery		
			Mints		
			Pastilles, Jellies, & Chews		
			Spun Sugar		
Toffees, Caramels, & Nougats					
Sauces, Dressings, Spreads & Condiments	Sauces/Purees		Barbeque (BBQ) Sauce		
			Chocolate		
			Cocktail/Tartar Sauce		
			Dry Sauce/Powder Mix		
			Gravy		
			Liquid Cooking Sauce		
			Marinade		
			Pasta Sauce		
			Soy Sauce		
			Table Sauce		
			Tomato Sauce		
			Worcestershire Sauce		
			Spreads		Cheese Spread
					Chocolate spread
	Jams & Preserves				
	Nut-based Spread/Nut Butter				

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Sauces, Dressings, Spreads & Sweet/Savory Snacks	Spreads	Other Spreads
	Chips/Crisps	
	Extruded Snacks	
	Fruit Snacks	
	Gelatin	
	Meat Snacks	
	Popcorn	
	Pretzels	
	Seed Snacks	
	Snack Bars	
	Trail Mix	
<b>Additional Information</b>		

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BUYER PROFILES**

**CHILE**

**Comercial Eduardo Middleton Kunstmann E.I.R.L.**

Contact Information			
Title	Name / Email / Phone		
CEO / General Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	www.izzystore.cl
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	2017
<b>Company Description:</b>	Comercial Eduardo Middleton dba Spas Trade (IzzyStore SPA) has experience in the Chilean retail sector working with different products from machinery to food and beverages. The company has recently started to broaden its portfolio by adding more F&B products to their business, with a focus on sweets and snacks. Spas Trade supplies imported products to other smaller distributors that sell them to small retailers and to mom-and-pop stores or e-commerce. They already have distribution around Santiago and Southern Chile and are expanding the business. To broaden their portfolio, Spas Trade has been looking to imported options, especially for products from the USA.		
<b>Type of Business:</b>	Distributor, Importer, Importer/Distributor, Wholesaler	<b>Customer(s):</b>	Retail - Convenience, Retail - Internet/TV, Retail - Natural/Organic/Healthy, Retail - Supermarket/Grocery
<b>Facilities:</b>	Warehouse and office	<b>Geographic Region(s) Served:</b>	Chile, with capacity to distribute throughout South America
<b>Industry Segment(s):</b>	Health and Beauty, Natural/Organic, Retail, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	CIF and FOB	<b>Consolidator(s) in the US:</b>	None
<b>Preferred Port(s) of Import:</b>	San Antonio or Valparaiso	<b>Preferred Port(s) of Export from US:</b>	Miami, FL
Product Information			
<b>Attributes of Interest:</b>	100% Organic, All Natural, Dried/Dehydrated, Fat Free, Gluten Free, Low Calorie, No Preservatives, No Sugar Added, Non - GMO - US Certified, Organic, Reduced Fat, Sugar Free, Vegan, Vegetarian, Zero Calories		
<b>Capacity to Import:</b>	Dairy Products	<b>Cannot Import:</b>	N/A
Products of Interest at this Event:			
Baby Food	Baby Snacks	Baby Snacks	



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Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers
		Sweet Biscuits
	Breakfast Products	Breakfast Cereal Flakes
		Pancakes
		Sweetened Cereal
	Waffles	
	Cookies	Ready-to-Bake Cookies
		Ready-to-Eat Cookies
	Mixes	Dessert Mixes
Beverages	Coffee	Roasted Coffee
	Sweetened/Soft-Drinks	
	Tea	
Confectionery	Chocolate Confectionery	Alfajores
		Bagged Selflines/Softlines
		Boxed Assortment Chocolates
		Chocolate Tablets/Squares
		Countlines
	Gum	Bubble Gum
		Chewing Gum
	Sugar Confectionery	Boiled Sweets
		Fudge
		Licorice
		Lollipops
		Marshmallows
		Pastilles, Jellies, & Chews
		Toffees, Caramels, & Nougats
	Eggs & Egg Products	Egg Replacer
Fruits & Nuts	Nuts	Mixed Nuts
		Pistachios
Other Agricultural Products (excluding food and wood)	Candles	Soy

**CHILE**

**Comercial Eduardo Middleton Kunstmann E.I.R.L.**



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Other Agricultural Products (excluding food and wood)	Candles	Wax
	Health & Beauty Products	Bath Products
		Hair Products
		Hand Soap
		Make-up
	Skin/Lip Care	
Sweet/Savory Snacks	Chips/Crisps	Tortilla/Corn Chips
	Extruded Snacks	Extruded Snacks
	Fruit Snacks	Fruit Snacks
	Popcorn	Microwave Popcorn
		Popcorn - Popped
	Pretzels	Hard Pretzels
		Soft Pretzels
	Seed Snacks	Nut snacks
	Snack Bars	Breakfast Bars
Energy & Nutrition Bars		
Fruit Bars		
	Other Snack Bars	
Trail Mix	Trail Mix	

**Additional Information**

They are also interested in beverages such as plant-based milk (oat, almond, pistachio, etc.), non-wheat/corn flours (such as almond flour), avocado oil, vegan jerky, monk fruit sweeteners, and avocado powder, as well as any innovative snacks or sweets product.

**CHILE**

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**COLOMBIA**

**Morenos SAS**

Contact Information			
Title	Name / Email / Phone		
Director	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	http://www.morenos.com.co
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	1980
<b>Company Description:</b>	<p>Morenos in an importer, manufacturer, and distributor in business since 1980 with a selected portfolio of products from Colombia, Europe, and the U.S., in categories as seasonings, dried herbs, fresh herbs, teas, herbal teas, gummies, caramels, traditional confectionery, sugar-free products, biscuits, cookies and crackers, chocolates, preserves, jams, spreadables, sauces, granolas, cereals, oils, and healthy food products.</p> <p>Morenos is considered by all top retailers in Colombia as a strong ally in the sweets and snacks segment and is the go-to option when they look for new products or categories with added-value and differential/innovative features. Morenos has also a well-established relationship with the largest movie theater chain in the country, Cine Colombia, to whom they continuously offer new confectionery and snacking products. They also work with key companies in the foodservice segment. Additionally, Morenos also has three of their own retail stores selling their products direct to consumers, as well as through their e-commerce and delivery service for Bogota and its surrounding area.</p> <p>Morenos has been representing E.Frutti gummies for around 13 years. They are also working with Rocky Mountains Marshmallows and Dare Food from the U.S. as well as brands as Twining's, Royal Dansk, McVitie's, Voortman, Guylian, and Perugina.</p> <p>Morenos is looking for new products which they can position in Colombia and replicate the same success they have had with the German manufacturer Storck (Mamba, Werther's, Toffifay). After several unsuccessful attempts that this German brand had with other importers in Colombia, Morenos was able to execute a marketing strategy which has led to their yearly growth of 20% to 30% during the 5 years of their representation in the market.</p> <p>Morenos is open to review any confectionery and snacking product that can be differential, competitive, and interested in long lasting commercial relationships. They are also suppliers of nuts (raw materials) for local product development.</p>		
<b>Type of Business:</b>	Importer, Retailer, Wholesaler	<b>Customer(s):</b>	FoodService/HORECA, Retail - Convenience, Retail - Natural/Organic/Healthy, Retail - Specialty/Gourmet, Retail - Supermarket/Grocery



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<b>Facilities:</b>	Warehouse, distribution center, three retailing stores	<b>Geographic Region(s) Served:</b>	Countrywide Colombia
<b>Industry Segment(s):</b>	Confectionery, Ethnic, Food Ingredients, Foodservice/HRI, Natural/Organic, Retail, Seafood, Snacks, Specialty/Gourmet		
<b>Shipping and Quotation Preferences</b>			
<b>Preferred Incoterm(s):</b>	FOB	<b>Consolidator(s) in the US:</b>	Miami
<b>Preferred Port(s) of Import:</b>	Santa Marta and Cartagena	<b>Preferred Port(s) of Export from US:</b>	Miami, FL
<b>Product Information</b>			
<b>Attributes of Interest:</b>	All Natural, Dried/Dehydrated, Gluten Free, Halal, Kosher, Natural, No Artificial Ingredients, No Sugar Added, Non - GMO - EU Certified, Organic, Sugar Free		
<b>Capacity to Import:</b>	Chilled Products	<b>Cannot Import:</b>	None
<b>Products of Interest at this Event:</b>			
Baby Food	Prepared Baby Food	Prepared Baby Food	
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers	
		Sweet Biscuits	
	Cakes	Cakes	
	Granola	Mixed/Trail Mix	
		Plain Granola	
Sweetened/Flavored Granola			
Beverages	Juices	Fruit Juice	
Confectionery	Chocolate Confectionery	Alfajores	
	Sugar Confectionery	Mints	
		Toffees, Caramels, & Nougats	
Fish & Seafood	Finfish	Pacific Salmon	
	Other Fish & Seafood	Caviar	
		Cured/Smoked Fish	
Fruits & Nuts	Nuts	Mixed Nuts	
Pasta, Rice, & Grains	Rice	Brown Rice	
		Rice Blends	
		Wild Rice	
Sauces, Dressings, Spreads & Condiments	Spreads	Cheese Spread	

**COLOMBIA**

**Morenos SAS**



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Sauces, Dressings, Spreads & Condiments	Spreads	Chocolate spread
		Jams & Preserves
		Nut-based Spread/Nut Butter
		Other Spreads
		Yeast-based Spread
Spices & Seasonings	Herbs	Dried/Ground Herb
Supplements & Sweeteners	Sugars & Sweeteners	Malt Product
		Maltodextrin
		Maple Sugar
		Maple Syrup
		Molasses
		Raw Sugar
		Stevia
		Sucrose
		White Sugar
Sweet/Savory Snacks	Snack Bars	Granola/Muesli Bars
		Other Snack Bars
	Trail Mix	Trail Mix
<b>Additional Information</b>		

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**DOMINICAN  
REPUBLIC**

**CUADRACOM S.R.L.**

Contact Information			
Title	Name / Email / Phone		
President	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	http://www.cuadracom.com
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	2000
<b>Company Description:</b>	Cuadracom is a wholesaler and also operates as a sub-distributor for major food importers and distributors in the DR. What is particularly attractive about this company is that they are looking for their own US brands and lines of snack foods to represent directly so this buyer is interested in meeting suppliers who are smaller and less known in the market vs. the big national/international brands that are already known and sold in the DR. Cuadracom is interested in having more U.S. sweets and snacks products in their portfolio.		
<b>Type of Business:</b>	Importer, Wholesaler	<b>Customer(s):</b>	Retail - Club Store/Warehouse, Retail - Convenience, Retail - Department Store, Retail - Supermarket/Grocery
<b>Facilities:</b>	Warehouse	<b>Geographic Region(s) Served:</b>	Dominican Republic
<b>Industry Segment(s):</b>	Beverages, Confectionery, Foodservice/HRI, Private Label, Snacks		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	EXW	<b>Consolidator(s) in the US:</b>	Miami, Florida
<b>Preferred Port(s) of Import:</b>	Haina	<b>Preferred Port(s) of Export from US:</b>	Miami, FL
Product Information			
<b>Attributes of Interest:</b>	Frozen		
<b>Capacity to Import:</b>	Alcoholic Beverages	<b>Cannot Import:</b>	N/A
Products of Interest at this Event:			
Confectionery	Chocolate Confectionery	Alfajores	
		Bagged Selflines/Softlines	
		Boxed Assortment Chocolates	
		Chocolate Tablets/Squares	



**T: 312.334.9200 or 215.829.9111**

**E: info@foodexport.org | www.foodexport.org**

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**Sweets and Snacks Buyers Mission at the 2022 Sweets and Snacks Expo  
Chicago, IL 05/23/2022 - 05/25/2022  
BUYER PROFILES**

Confectionery	Chocolate Confectionery	Chocolate with Toys
		Countlines
	Sugar Confectionery	Boiled Sweets
		Fudge
		Licorice
		Lollipops
		Marshmallows
		Medicated Confectionery
		Mints
		Pastilles, Jellies, & Chews
<b>Additional Information</b>		

**DOMINICAN REPUBLIC**

**CUADRACOM S.R.L.**



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**Chicago, IL 05/23/2022 - 05/25/2022**  
**BUYER PROFILES**

**DOMINICAN**  
**REPUBLIC**

**MEJIA ARCALA SRL**



Contact Information			
Title	Name / Email / Phone		
Vice president for Strategic Planning and Business Development	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	www.grupomejiaarcala.com
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	1954
<b>Company Description:</b>	<p>Mejia Arcala is a well-established importer and distributor in the DR market and a leader in the food distribution trade. They specialize in developing consumer goods brands in the DR market. Since 1954 Milex has been the main brand which is the leader in the powdered milk category and has become a top player in UHT as well. Mejia Arcala also produces a variety of cheeses with the brand Michel, which is the leader in the local category. Other important brands in their portfolio are Del Monte and Arla. Mejia Arcala has a strong logistics structure which allows a wide market coverage through all the channels, chain supermarkets, independent supermarkets, wholesalers and over 40,000 Mom and Pops stores (Colmados), Pharmacies, and Hotels, all over the DR. Mejia Arcala distributes Hypermalt, Caribia, and Xray (all European beverage brands) as well as Cashitas, a dried nuts brand. They are looking to expand their beverages, sweets, snacks, and yogurt offerings.</p>		
<b>Type of Business:</b>	Importer/Distributor	<b>Customer(s):</b>	Food Manufacturing, Food Service/HO RECA, Retail - Convenience, Retail - Discount Store, Retail - Drugstore, Retail - Supermarket/Grocery
<b>Facilities:</b>	Offices, Cheese manufacturing plant, and 6 Warehouses.	<b>Geographic Region(s) Served:</b>	Dominican Republic
<b>Industry Segment(s):</b>	Bakery, Beverages, Foodservice/HRI, Private Label, Retail, Snacks		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	CIF	<b>Consolidator(s) in the US:</b>	Miami, FL
<b>Preferred Port(s) of Import:</b>	Caucedo	<b>Preferred Port(s) of Export from US:</b>	Miami, FL
Product Information			
<b>Attributes of Interest:</b>	Dairy, Dried/Dehydrated, No Sugar Added, Sugar Free		



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<b>Capacity to Import:</b>	Chilled Products,Dairy Products,Frozen Products	<b>Cannot Import:</b>	Alcoholic beverages due to company guidelines
<b>Products of Interest at this Event:</b>			
Baby Food	Baby Snacks		
	Baby Supplements		
	Dried Baby Food		
	Milk Formula		Specialty Baby Milk Formula
Bakery Products	Pastries/Tarts/Pies		Cheesecake
Confectionery	Chocolate Confectionery		
	Gum		
	Sugar Confectionery		
Dairy & Related Products	Dairy		Cheese & Curd
			Cheese Sauce/Liquid
			Evaporated & Condensed Milk
			Yogurt Products & Sour Milk Drinks
	Ice Cream & Related Products		Ice Cream Novelty
	Non-Dairy		Rice Milk
		Soy Milk	
<b>Additional Information</b>			
N/A			

**DOMINICAN REPUBLIC**

**MEJIA ARCALA SRL**



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**Sweets and Snacks Buyers Mission at the 2022 Sweets and Snacks Expo  
Chicago, IL 05/23/2022 - 05/25/2022  
BUYER PROFILES**

**EL SALVADOR**

**c.imberton**

Contact Information			
Title	Name / Email / Phone		
Category Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	<a href="https://www.cimberton.com/">https://www.cimberton.com/</a>
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	1898
<b>Company Description:</b>	C.Imberton is one of the most important distributors in El Salvador, distributing food products and pharmaceutical products throughout the country. Their customers include retail supermarkets, convenience stores, drug stores, and hotels. C.imberton represents major national brands such as P&G, Gillette, Pringles, and Kellogg's. The company operates in all over El Salvador and has over 100 years of experience in the importation and distribution of food products. C.imberton would like to increase their product portfolio with additional U.S. products.		
<b>Type of Business:</b>	Importer, Importer/Distributor	<b>Customer(s):</b>	FoodService/HORECA,Retail - Club Store/Warehouse,Retail - Convenience,Retail - Department Store,Retail - Drugstore,Retail - Supermarket/Grocery
<b>Facilities:</b>	Warehouses and office	<b>Geographic Region(s) Served:</b>	El Salvador as a country
<b>Industry Segment(s):</b>	Retail, Snacks		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	CIF, EXW	<b>Consolidator(s) in the US:</b>	Miami, FL
<b>Preferred Port(s) of Import:</b>	ACAJUTLA	<b>Preferred Port(s) of Export from US:</b>	Miami, FL
Product Information			
<b>Attributes of Interest:</b>	N/A		
<b>Capacity to Import:</b>	Not Applicable	<b>Cannot Import:</b>	N/A
Products of Interest at this Event:			
Beverages	Tea		
	Water		Flavored Water



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**BUYER PROFILES**

Confectionery	Chocolate Confectionery	Alfajores
		Bagged Selflines/Softlines
		Boxed Assortment Chocolates
		Chocolate Tablets/Squares
		Seasonal Chocolate
	Gum	Bubble Gum
		Chewing Gum
	Sugar Confectionery	Lollipops
		Marshmallows
		Mints
		Spun Sugar
		Toffees, Caramels, & Nougats
	Dairy & Related Products	Ice Cream & Related Products
Fruits & Nuts	Fruits, Berry	
	Fruits, Citrus	
Pet Food & Pet Care Products	Pet Care	
	Pet Food	
Ready Meals	Dinner Mixes	
	Lunch Kits	
	Prepared Appetizers	Prepared Appetizers
	Prepared Meals	Prepared meals
Supplements & Sweeteners	Dietary Fiber, Prebiotic & Probiotic	
	Dietary Supplement	
	Vitamins	
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
		Tortilla/Corn Chips
		Vegetable Chips
	Extruded Snacks	Extruded Snacks
	Fruit Snacks	
	Gelatin	

**EL SALVADOR**

**c.imberton**



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BUYER PROFILES**

Sweet/Savory Snacks	Meat Snacks	Jerky
	Popcorn	Microwave Popcorn
		Popcorn - Popped
		Popcorn - Unpopped
	Pretzels	Hard Pretzels
		Soft Pretzels
	Seed Snacks	Nut snacks
		Sunflower seeds
	Snack Bars	Breakfast Bars
		Energy & Nutrition Bars
Fruit Bars		
Granola/Muesli Bars		
Trail Mix	Trail Mix	
Vegetables	Broccoli	
	Carrots	
	Celery	
	Mixed Vegetables	
	Potatoes	
	Tomatoes	
	Zucchini	
<b>Additional Information</b>		
<a href="https://www.cimberton.com/">https://www.cimberton.com/</a>		

**EL SALVADOR**

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**Sweets and Snacks Buyers Mission at the 2022 Sweets and Snacks Expo  
Chicago, IL 05/23/2022 - 05/25/2022  
BUYER PROFILES**

**GERMANY**

**famila Handelsmarkt Kiel GmbH**

Contact Information			
Title	Name / Email / Phone		
Assortment Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	https://www.famila-nordost.de/
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	1974
<b>Company Description:</b>	Famila Handelsmarkt Kiel runs 89 supermarkets in Germany and works as wholesaler. Famila Handelsmarkt is a part of the Bartels Langness Group (a wholesaler who works with Famila as well as other supermarkets, convenience stores, and gas stations). Famila Handelsmarkt Kiel works with local importers to bring in American products like Reese's and Lucky Charms. They are looking for more U.S. products that are not yet available in Germany.		
<b>Type of Business:</b>	Retailer, Wholesaler	<b>Customer(s):</b>	Retail - Department Store, Retail - Specialty/Gourmet, Retail - Supermarket/Grocery
<b>Facilities:</b>	89 Supermarkets, warehouses, logistic centers	<b>Geographic Region(s) Served:</b>	Germany
<b>Industry Segment(s):</b>	Confectionery, Private Label, Retail, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>		<b>Consolidator(s) in the US:</b>	None
<b>Preferred Port(s) of Import:</b>		<b>Preferred Port(s) of Export from US:</b>	None
Product Information			
<b>Attributes of Interest:</b>	N/A		
<b>Capacity to Import:</b>	Alcoholic Beverages, Chilled Products, Dairy Products, Meat Products	<b>Cannot Import:</b>	N/A
Products of Interest at this Event:			
Bakery Products	Biscuits, Crackers, & Wafers		
	Bread		
	Breakfast Products		



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BUYER PROFILES**

Beverages	Beer/Cider	
	Coffee	
	Liqueur & Spirits	
	Sweetened/Soft-Drinks	Energy Drink
		Functional Drink
		Soda/Pop
Sport Drink		
Wine		
Confectionery	Chocolate Confectionery	Boxed Assortment Chocolates
		Chocolate with Toys
		Seasonal Chocolate
	Gum	Bubble Gum
		Chewing Gum
	Sugar Confectionery	Boiled Sweets
		Fudge
		Licorice
		Lollipops
		Marshmallows
		Medicated Confectionery
		Mints
		Pastilles, Jellies, & Chews
Toffees, Caramels, & Nougats		
Oils, Fats & Seeds	Liquid Oils	Olive Oil
	Spreadable Oils & Fats	Cooking Fat (vegetable based)
Pasta, Rice, & Grains	Pasta & Noodles	
Pet Food & Pet Care Products	Pet Food	
Sauces, Dressings, Spreads & Condiments	Condiments	Ketchup
		Mayonnaise
		Pickled Products
		Salsa

**GERMANY**

**famila Handelsmarkt Kiel GmbH**



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BUYER PROFILES**

Sauces, Dressings, Spreads & Condiments	Dips	
	Dressings	
	Sauces/Purees	Barbeque (BBQ) Sauce
		Chocolate
		Gravy
		Hot Sauce
		Pasta Sauce
		Soy Sauce
Table Sauce		
Sweet/Savory Snacks	Chips/Crisps	
	Extruded Snacks	
	Fruit Snacks	
	Gelatin	
	Meat Snacks	
	Popcorn	
	Pretzels	
	Pudding/Custard	
	Seed Snacks	
	Snack Bars	

**Additional Information**

The buyer does not currently import directly from the United States yet. They do focus on the subcategory of imported goods, especially sweets, snacks and cereals from the US.

Partners from whom they purchase the imported goods are for example the peanutbuttershop (<https://peanutbuttershop.de/and>) and IBT (<https://www.ib-trading.de/>).

**GERMANY**

**famila Handelsmarkt Kiel GmbH**



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**Sweets and Snacks Buyers Mission at the 2022 Sweets and Snacks Expo  
Chicago, IL 05/23/2022 - 05/25/2022  
BUYER PROFILES**

**GUATEMALA**

**Diekcs, Sociedad Anonima**



Contact Information			
Title	Name / Email / Phone		
GENERAL MANAGER	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	http://diekcs.com/
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	2011
<b>Company Description:</b>	Established in 2011, Diekcs, Sociedad Anonima is an importer and distributor of U.S brands in Guatemala, mainly in the sweets and snacks category. The company has solid experience in commercializing their products in different retail store formats such as retail and specialty stores throughout the country. Diekcs current import brands such as Ghirardelli, Blue Diamond, Martinelli's, Sun Maid, and Bahia. They are currently looking for new brands to introduce to the Guatemalan market as their retail customers are demanding more variety of products, especially in the sweets and snacks category.		
<b>Type of Business:</b>	Importer/Distributor	<b>Customer(s):</b>	Retail - Specialty/Gourmet, Retail - Supermarket/Grocery
<b>Facilities:</b>	Warehouse, offices.	<b>Geographic Region(s) Served:</b>	Guatemala City and main cities in the country.
<b>Industry Segment(s):</b>	Pet Food, Retail, Specialty/Gourmet		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	FOB, nearest port	<b>Consolidator(s) in the US:</b>	Oakland, California
<b>Preferred Port(s) of Import:</b>	Depends on which coast the product will be sending from	<b>Preferred Port(s) of Export from US:</b>	None
Product Information			
<b>Attributes of Interest:</b>	All Natural, Dried/Dehydrated, Ethnic, Fat Free, Gluten Free, Low Calorie, Sugar Free		
<b>Capacity to Import:</b>	Alcoholic Beverages	<b>Cannot Import:</b>	n/a
Products of Interest at this Event:			
Bakery Products	Cookies	Ready-to-Bake Cookies	
		Ready-to-Eat Cookies	
Beverages	Tea		
Confectionery	Chocolate Confectionery	Boxed Assortment Chocolates	



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BUYER PROFILES**

Confectionery	Chocolate Confectionery	Chocolate Tablets/Squares
		Chocolate with Toys
Dairy & Related Products	Non-Dairy	Almond Milk
		Rice Milk
Fruits & Nuts	Nuts	Almonds
		Cashews
		Chestnuts
		Macadamia
		Mixed Nuts
		Peanuts
		Pecans
Sauces, Dressings, Spreads & Condiments	Dips	
	Spreads	Cheese Spread
		Chocolate spread
	Jams & Preserves	
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
		Tortilla/Corn Chips
		Vegetable Chips
	Meat Snacks	
	Popcorn	Microwave Popcorn
		Popcorn - Popped
		Popcorn - Unpopped
	Pretzels	Hard Pretzels
		Soft Pretzels
	Snack Bars	Fruit Bars
Trail Mix	Trail Mix	
<b>Additional Information</b>		
<a href="http://diekcs.com/#">http://diekcs.com/#</a>		

**GUATEMALA**

**Diekcs, Sociedad Anonima**



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BUYER PROFILES**

**MEXICO**

**GIEM, Grupo Importador y Exportador Mexicano,  
S.A. de C.V.**



Contact Information			
Title	Name / Email / Phone		
Vice President	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	http://www.giem.mx
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	1990
<b>Company Description:</b>	Food importer/exporter, GIEM, also works with Importadora Gilese and Mexcom Group Inc. Clients include supermarkets, department stores, specialty stores, etc. GIEM handles dry food such as bakery goods, breakfast products, snacks, nuts, sweets, beer, beverages, juices, wine & spirits, personal care, etc.		
<b>Type of Business:</b>	Distributor, Importer	<b>Customer(s):</b>	Retail - Club Store/Warehouse, Retail - Department Store, Retail - Drugstore
<b>Facilities:</b>	Headquarters and warehouse in Mexico City	<b>Geographic Region(s) Served:</b>	Nationwide
<b>Industry Segment(s):</b>	Bakery, Beverages, Confectionery, Ethnic, Health and Beauty, Natural/Organic, Retail, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	EXW	<b>Consolidator(s) in the US:</b>	Laredo TX
<b>Preferred Port(s) of Import:</b>	Laredo TX	<b>Preferred Port(s) of Export from US:</b>	None
Product Information			
<b>Attributes of Interest:</b>	All Natural, Dried/Dehydrated, Ethnic, Organic		
<b>Capacity to Import:</b>	Alcoholic Beverages	<b>Cannot Import:</b>	Refrigerated and frozen products
Products of Interest at this Event:			
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers	
		Sweet Biscuits	
	Bread	Bagels	
		Bread Crumbs/Croutons	
		Loaf Bread	



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**Chicago, IL 05/23/2022 - 05/25/2022**  
**BUYER PROFILES**

Bakery Products	Bread	Muffins
		Pita/Flat Bread
	Breakfast Products	Breakfast Cereal Flakes
		Hot Cereal
		Muesli
		Oats & Oatmeal
		Other Breakfast Cereal
		Sweetened Cereal
		Waffles
	Cookies	Ready-to-Bake Cookies
		Ready-to-Eat Cookies
	Granola	Mixed/Trail Mix
		Plain Granola
Sweetened/Flavored Granola		
Pastries/Tarts/Pies	Ready-to-Eat Pastries & Tarts	
Beverages	Beer/Cider	Ale
		Cider/Perry
		Lager
		Malt Beverages
		Non-Alcoholic Beer
		Porter
		Ready to drink/High-Strength Malt Beverage Premixes
		Stout
	Juices	Juice Concentrate
		Other Juices
	Liqueur & Spirits	Cocktail Mix & Base
		Other Distilled Spirits
	Sweetened/Soft-Drinks	Soda/Pop
		Soft Drink Concentrate
		Sport Drink

**MEXICO**

**GIEM, Grupo Importador y Exportador Mexicano, S.A. de C.V.**



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BUYER PROFILES**

Beverages	Tea	Black Tea
		Green Tea
		Herbal Tea
		Kombucha
		White Tea
	Wine	Alcoholic Wine
		Non-Alcoholic Wine
Sparkling Wine		
Confectionery	Chocolate Confectionery	Alfajores
		Bagged Selflines/Softlines
		Boxed Assortment Chocolates
		Chocolate Tablets/Squares
		Seasonal Chocolate
	Sugar Confectionery	Marshmallows
		Pastilles, Jellies, & Chews
		Spun Sugar
Dairy & Related Products	Non-Dairy	Toffees, Caramels, & Nougats
		Almond Milk
Fruits & Nuts	Nuts	Soy Milk
		Almonds
		Cashews
		Chestnuts
		Hazelnuts
		Macadamia
		Mixed Nuts
		Peanuts
		Pecans
		Pistachios
Oils, Fats & Seeds	Liquid Oils	Walnuts, Black
		Olive Oil

**MEXICO**

**GIEM, Grupo Importador y Exportador Mexicano, S.A. de C.V.**



**T: 312.334.9200 or 215.829.9111**

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**Sweets and Snacks Buyers Mission at the 2022 Sweets and Snacks Expo  
Chicago, IL 05/23/2022 - 05/25/2022  
BUYER PROFILES**

Oils, Fats & Seeds	Liquid Oils	Palm Oil
Other Agricultural Products (excluding food and wood)	Health & Beauty Products	Bath Products
		Hair Products
		Make-up
Pasta, Rice, & Grains	Pasta & Noodles	Instant Noodles
		Other Pasta/Noodle
Pet Food & Pet Care Products	Pet Care	Bedding
		Pet Bath/Skin Care
Ready Meals	Dinner Mixes	Dinner mixes
	Lunch Kits	
	Prepared Appetizers	Prepared Appetizers
	Soup	Soup, Instant
Sauces, Dressings, Spreads & Condiments	Spreads	Cheese Spread
		Chocolate spread
		Other Spreads
Spices & Seasonings	Salt & Salt Mixtures	Sea Salt
Supplements & Sweeteners	Sugars & Sweeteners	Maple Syrup
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
		Tortilla/Corn Chips
		Vegetable Chips
	Pretzels	Hard Pretzels
	Snack Bars	Breakfast Bars
		Fruit Bars
		Granola/Muesli Bars
		Other Snack Bars
Trail Mix	Trail Mix	
<b>Additional Information</b>		

**MEXICO**

**GIEM, Grupo Importador y Exportador Mexicano, S.A. de C.V.**



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**Sweets and Snacks Buyers Mission at the 2022 Sweets and Snacks Expo  
Chicago, IL 05/23/2022 - 05/25/2022  
BUYER PROFILES**

**MEXICO**

**Soriana City Club**

Contact Information			
Title	Name / Email / Phone		
Sr. Buyer Snacks, Candy and Chocolate	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	<a href="https://www.soriana.com/">https://www.soriana.com/</a>
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	1968
<b>Company Description:</b>	City Club was founded in 2002 and is Soriana's club store format with 35 stores nationwide. Soriana, the mother company, was founded in 1968 and is the one of the largest supermarket chain in Mexico, second only to Walmart. Snacks is one of the fastest-growing categories in Mexico and they are actively seeking new sweets and snacks products from the U.S.		
<b>Type of Business:</b>	Importer, Retailer	<b>Customer(s):</b>	Retail - Club Store/Warehouse, Retail - Natural/Organic/Healthy, Retail - Specialty/Gourmet, Retail - Supermarket/Grocery
<b>Facilities:</b>	35+ Club Stores in different parts of Mexico	<b>Geographic Region(s) Served:</b>	Mainly North of Mexico states and Mexico City and metro area.
<b>Industry Segment(s):</b>	Bakery, Beverages, Confectionery, Natural/Organic, Private Label, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	FOB and EXW	<b>Consolidator(s) in the US:</b>	Laredo TX and San Diego CA
<b>Preferred Port(s) of Import:</b>	Laredo TX and Los Angeles CA.	<b>Preferred Port(s) of Export from US:</b>	None
Product Information			
<b>Attributes of Interest:</b>	100% Organic, Kosher, Non - GMO - EU Certified, Non - GMO - US Certified, Organic, Smart		
<b>Capacity to Import:</b>	Chilled Products, Dairy Products, Frozen Products	<b>Cannot Import:</b>	na
Products of Interest at this Event:			
Bakery Products	Cookies	Ready-to-Eat Cookies	
Confectionery	Chocolate Confectionery	Alfajores	



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BUYER PROFILES**

Confectionery	Chocolate Confectionery	Bagged Selflines/Softlines
		Boxed Assortment Chocolates
		Chocolate Tablets/Squares
		Chocolate with Toys
		Seasonal Chocolate
	Gum	Chewing Gum
	Sugar Confectionery	Boiled Sweets
		Fudge
		Marshmallows
		Pastilles, Jellies, & Chews
Toffees, Caramels, & Nougats		
Fruits & Nuts	Nuts	Peanuts
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
		Tortilla/Corn Chips
		Vegetable Chips
	Extruded Snacks	Extruded Snacks
	Fruit Snacks	
	Meat Snacks	Jerky
		Meat Sticks
	Popcorn	Microwave Popcorn
		Popcorn - Popped
	Pretzels	Hard Pretzels
Soft Pretzels		
Seed Snacks	Nut snacks	
Snack Bars	Other Snack Bars	
Trail Mix	Trail Mix	

**Additional Information**

**MEXICO**

**Soriana City Club**



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**Sweets and Snacks Buyers Mission at the 2022 Sweets and Snacks Expo  
Chicago, IL 05/23/2022 - 05/25/2022  
BUYER PROFILES**

**PERU**

**Red Tiger S.A.C.**

Contact Information			
Title	Name / Email / Phone		
Commercial Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	2008
<b>Company Description:</b>	Red Tiger is an importer and distributor of consumer products, and it is a growing company focused on healthy and innovative products imported from Asia and the USA. Red Tiger is focused on consumer packaged goods, and works with different products such as beverages, snacks, cereals, sauces, among others, and is looking to increase the number of U.S. products in its portfolio. They are looking for bakery mixes, desserts, sweets, snacks, and healthy options. U.S. products are considered to be of high and consistent quality and there is demand by Red Tiger's customers for more U.S. products.		
<b>Type of Business:</b>	Importer/Distributor	<b>Customer(s):</b>	Retail - Convenience,Retail - Natural/Organic/Healthy,Retail - Specialty/Gourmet,Retail - Supermarket/Grocery
<b>Facilities:</b>	Warehouse and transport/distribution fleet	<b>Geographic Region(s) Served:</b>	Peru nationwide
<b>Industry Segment(s):</b>	Beverages, Natural/Organic, Retail, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	FOB	<b>Consolidator(s) in the US:</b>	Miami, FL
<b>Preferred Port(s) of Import:</b>		<b>Preferred Port(s) of Export from US:</b>	Miami, FL
Product Information			
<b>Attributes of Interest:</b>	100% Organic,All Natural,Dried/Dehydrated,Fat Free,Kosher,Low Calorie,Low Fat,Natural,No Sugar Added,Organic,Reduced Fat,Trans-fat Free,Zero Calories		
<b>Capacity to Import:</b>	Alcoholic Beverages	<b>Cannot Import:</b>	n/a
Products of Interest at this Event:			
Baby Food	Baby Snacks	Baby Snacks	
	Baby Supplements	Baby Supplements	
	Dried Baby Food	Dried Baby Food	



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BUYER PROFILES**

Baby Food	Prepared Baby Food	Prepared Baby Food
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers
		Sweet Biscuits
	Breakfast Products	Breakfast Cereal Flakes
		Hot Cereal
		Muesli
		Oats & Oatmeal
		Other Breakfast Cereal
	Cookies	Ready-to-Eat Cookies
	Granola	Mixed/Trail Mix
		Plain Granola
Sweetened/Flavored Granola		
Beverages	Beer/Cider	Ale
		Cider/Perry
		Lager
		Non-Alcoholic Beer
	Juices	Fruit Juice
		Juice Concentrate
		Other Juices
		Vegetable Juice
	Liqueur & Spirits	Cocktail Mix & Base
		Gin & Geneva
		Vodka
		Whiskey
	Sweetened/Soft-Drinks	Energy Drink
		Functional Drink
		Hot Chocolate/Cocoa Mix
		Soda/Pop
		Soft Drink Concentrate
Sport Drink		

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BUYER PROFILES**

Beverages	Tea	Black Tea
		Green Tea
		Herbal Tea
		Kombucha
	Water	Flavored Water
Confectionery	Chocolate Confectionery	Chocolate with Toys
	Sugar Confectionery	Lollipops
		Marshmallows
		Mints
		Pastilles, Jellies, & Chews
Toffees, Caramels, & Nougats		
Dairy & Related Products	Non-Dairy	Almond Milk
		Dried/Powder Milk Substitute
		Non-Dairy Creamer
		Non-Dairy Yogurt Products
		Other Non-Dairy Drinking Product
		Rice Milk
Fruits & Nuts	Nuts	Almonds
		Cashews
		Mixed Nuts
		Peanuts
		Pecans
		Pistachios
Oils, Fats & Seeds	Liquid Oils	Olive Oil
	Seeds	Flax Seed
		Sesame Seed
		Sunflower Seed
Other Agricultural Products (excluding food and wood)	Candles	Wax
Pasta, Rice, & Grains	Pasta & Noodles	Vegetable Based Pasta

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**BUYER PROFILES**

Pasta, Rice, & Grains	Pasta & Noodles	White Pasta
Ready Meals	Dinner Mixes	
	Lunch Kits	
	Prepared Meals	
	Soup	Soup, Canned Soup, Dehydrated Soup, Instant
Sauces, Dressings, Spreads & Condiments	Condiments	Ketchup
		Mayonnaise
		Mustard
	Dips	Dip, Other
		Hummus
	Dressings	Salad Dressing
		Vinaigrette
	Sauces/Purees	Barbeque (BBQ) Sauce
		Chocolate
		Cocktail/Tartar Sauce
Gravy		
Pasta Sauce		
Tomato Sauce		
Spreads	Worcestershire Sauce	
	Cheese Spread	
Spices & Seasonings	Herbs	Dried/Ground Herb
Supplements & Sweeteners	Sugars & Sweeteners	Agave
		Maple Syrup
Sweet/Savory Snacks	Chips/Crisps	
	Fruit Snacks	
	Meat Snacks	Jerky
	Pretzels	Hard Pretzels
	Seed Snacks	Nut snacks

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Sweet/Savory Snacks	Seed Snacks	Sunflower seeds
	Snack Bars	Breakfast Bars
		Energy & Nutrition Bars
		Fruit Bars
		Granola/Muesli Bars
		Other Snack Bars
Trail Mix	Trail Mix	
<b>Additional Information</b>		

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BUYER PROFILES**

**PHILIPPINES**

**Candy Corner Philippines Inc**

Contact Information			
Title	Name / Email / Phone		
Business Development Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	www.candycorner.ph
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	1996
<b>Company Description:</b>	Candy Corner is the number one source of quality candies and chocolates in the Philippines. Their products are sourced and hand-picked from all over the world to bring Filipinos the very best that the confectionery world has to offer. Candy Corner is the first retail outlet in the Philippines to combine traditional packaged and novelty confectionery with the concept of customers' choosing and combining their own selection of sweets. The first Candy Corner store in Glorietta 2 was opened in October 1996. Today, with more than 20 years of experience in the confectionery retail trade, they are proud to have a total of 100 outlets nationwide, of which 97 are company-owned. Candy Corner is looking to expand their offerings with products from the U.S.		
<b>Type of Business:</b>	Importer/Distributor, Retailer	<b>Customer(s):</b>	FoodService/HORECA,Retail - Club Store/Warehouse,Retail - Convenience,Retail - Department Store,Retail - Discount Store,Retail - Drugstore,Retail - Internet/TV,Retail - Natural/Organic/Healthy,Retail - Specialty/Gourmet,Retail - Supermarket/Grocery
<b>Facilities:</b>	own warehouse, cold storage, own retail shops, cold logistics fleet	<b>Geographic Region(s) Served:</b>	Entire Philippines
<b>Industry Segment(s):</b>	Confectionery, Foodservice/HRI, Retail, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	EXW	<b>Consolidator(s) in the US:</b>	San Leandro, CA
<b>Preferred Port(s) of Import:</b>	San Leandro, California	<b>Preferred Port(s) of Export from US:</b>	Los Angeles, CA; Oakland, CA
Product Information			



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BUYER PROFILES**

<b>Attributes of Interest:</b>	100% Organic, All Natural, Dietary, Dried/Dehydrated, Fat Free, Gluten Free, Halal, Halal Uncertified, Low Calorie, Low Fat, No Artificial Ingredients, No Fat, No Preservatives, No Sugar Added, Non - GMO - EU Certified, Organic, Reduced Fat, Smart, Sugar Free, Trans-fat Free, Vegan, Zero Calories		
<b>Capacity to Import:</b>	Alcoholic Beverages	<b>Cannot Import:</b>	NIL
<b>Products of Interest at this Event:</b>			
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers	
		Sweet Biscuits	
	Cookies	Ready-to-Bake Cookies	
		Ready-to-Eat Cookies	
	Mixes	Dessert Mixes	
	Pastries/Tarts/Pies	Cheesecake	
Beverages	Beer/Cider		
	Liqueur & Spirits	Liqueur/Cordial	
	Wine	Sparkling Wine	
Confectionery	Chocolate Confectionery	Chocolate Tablets/Squares	
	Sugar Confectionery		
Food Ingredients	Bakery & Confectionary Ingredients	Bakery & Confectionary Bases	
		Bakery Mixes	
		Baking Decorations/Toppings	
		Icing, Glazes, Gels	
Sauces, Dressings, Spreads & Condiments	Spreads	Chocolate spread	
		Nut-based Spread/Nut Butter	
Supplements & Sweeteners	American Ginseng		
	Dietary Fiber, Prebiotic & Probiotic	Dietary Fiber, Prebiotic & Probiotic	
	Dietary Supplement		
	Minerals		
Sweet/Savory Snacks	Chips/Crisps		
	Extruded Snacks		
	Meat Snacks		
	Popcorn		
	Pretzels		

**PHILIPPINES**

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Sweet/Savory Snacks	Pudding/Custard	
	Seed Snacks	
	Snack Bars	
	Trail Mix	
<b>Additional Information</b>		
The contact is in charge of having high level discussions with principals brands' representatives.		

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Chicago, IL 05/23/2022 - 05/25/2022  
BUYER PROFILES**



**SINGAPORE**

**NTUC Fairprice Co-operative Ltd.**

Contact Information			
Title	Name / Email / Phone		
Deputy Group Category Manager (Finest)	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	http://www.fairprice.com.sg
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	1973
<b>Company Description:</b>	<p>NTUC Fairprice Co-operative Ltd is Singapore's largest retailer. It was founded by the labor movement in 1973 with a social mission to moderate the cost of living in Singapore. From one supermarket, they have grown to serve over 600k shoppers daily, with a network of over 250 outlets, comprising FairPrice supermarkets, FairPrice Shop, FairPrice Finest, FairPrice Xtra, and Unity Pharmacies. Their convenience arm comprises a network of over 200 FairPrice Xpress and Cheers convenience stores, which serve over 100k customers daily. FairPrice On caters to over 400k subscribers offering a hassle-free online shopping experience. NTUC FairPrice also owns a Fresh Food Distribution Centre and a centralized warehousing and distribution company. Today, with their multiple retail formats serving the varied needs and interests of people from all walks of life, they are keeping pace with the changing needs of customers while remaining committed to their social mission and aspiration to be Singapore's leading world-class retailer with a heart.</p>		
<b>Type of Business:</b>	Importer, Retailer	<b>Customer(s):</b>	
<b>Facilities:</b>	It has its own Distribution center	<b>Geographic Region(s) Served:</b>	Whole of Singapore
<b>Industry Segment(s):</b>	Retail		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	CIF	<b>Consolidator(s) in the US:</b>	MULTIPLE CITIES
<b>Preferred Port(s) of Import:</b>		<b>Preferred Port(s) of Export from US:</b>	None
Product Information			
<b>Attributes of Interest:</b>	100% Organic, All Natural, Gluten Free, Organic, Trans-fat Free		
<b>Capacity to Import:</b>	Alcoholic Beverages, Dairy Products, Frozen Products	<b>Cannot Import:</b>	SUBJECT TO REGULATIONS FROM SINGAPORE FOOD AUTHORITY
Products of Interest at this Event:			
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers	



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BUYER PROFILES**

Bakery Products	Biscuits, Crackers, & Wafers	Sweet Biscuits
	Breakfast Products	Breakfast Cereal Flakes
		Hot Cereal
		Muesli
		Oats & Oatmeal
		Other Breakfast Cereal
	Granola	Mixed/Trail Mix
		Plain Granola
		Sweetened/Flavored Granola
Beverages	Beer/Cider	Ale
		Cider/Perry
		Craft Beer
		Hard Ginger Beer
		Lager
		Malt Beverages
		Non-Alcoholic Beer
		Porter
		Ready to drink/High-Strength Malt Beverage Premixes
		Stout
	Coffee	Coffee Husks
		Mixes, Powder or Liquid
		Not Roasted Coffee
		Not Roasted Coffee, Decaffeinated
		Ready Drink Coffee Beverage
		Roasted Coffee
		Roasted Coffee, Decaffeinated
	Juices	Fruit Juice
		Juice Concentrate
		Other Juices
		Vegetable Juice

**SINGAPORE**

**NTUC Fairprice Co-operative Ltd.**



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Beverages	Sweetened/Soft-Drinks	Energy Drink
		Functional Drink
		Hot Chocolate/Cocoa Mix
		Soda/Pop
		Soft Drink Concentrate
		Sport Drink
	Tea	Black Tea
		Green Tea
		Herbal Tea
		Kombucha
		White Tea
	Water	Carbonated Water
		Flavored Water
Mineral Water		
Confectionery	Chocolate Confectionery	Alfajores
		Bagged Selflines/Softlines
		Boxed Assortment Chocolates
		Chocolate Tablets/Squares
		Chocolate with Toys
		Countlines
		Seasonal Chocolate
		Sugar Confectionery
	Lollipops	
	Marshmallows	
	Mints	
	Pastilles, Jellies, & Chews	
	Dairy & Related Products	Dairy
Toffees, Caramels, & Nougats		
		Butter
		Buttermilk

**SINGAPORE**

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Dairy & Related Products	Dairy	Cheese & Curd
		Cream Cheese
		Yogurt Products & Sour Milk Drinks
	Ice Cream & Related Products	Frozen Yogurt
		Fruit Based Sorbet/Sherbet
		Ice Cream
		Ice Cream Novelty
	Non-Dairy	Almond Milk
		Cheese
		Dried/Powder Milk Substitute
		Ice Cream/Frozen Yogurt Substitute
		Non-Dairy Creamer
		Non-Dairy Yogurt Products
		Oat Milk
		Other Dairy Substitute
Rice Milk		
Soy Milk		
Fruits & Nuts	Nuts	Almonds
		Cashews
		Chestnuts
		Hazelnuts
		Macadamia
		Mixed Nuts
		Other Nuts
		Peanuts
		Pecans
		Pistachios
		Soy Nuts
		Walnuts, Black
		Walnuts, English

**SINGAPORE**

**NTUC Fairprice Co-operative Ltd.**



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Chicago, IL 05/23/2022 - 05/25/2022  
BUYER PROFILES**

Oils, Fats & Seeds	Liquid Oils	Flax Seed Oil
		Olive Oil
		Safflower Oil
Pet Food & Pet Care Products	Pet Treats & Mixes	Bird Treats
		Cat Treats
		Dog Treats
		Small Animal Treats
Sauces, Dressings, Spreads & Condiments	Condiments	Ketchup
		Mayonnaise
		Mustard
		Pickled Products
		Salsa
		Vinegar
	Dips	Bean Dip
		Dip, Other
		Hummus
	Dressings	Salad Dressing
		Vinaigrette
	Sauces/Purees	Barbeque (BBQ) Sauce
		Chocolate
		Cocktail/Tartar Sauce
		Dry Sauce/Powder Mix
		Gravy
		Horseradish
		Hot Sauce
		Liquid Cooking Sauce
		Marinade
Pasta Sauce		
Table Sauce		
Tomato Puree		

**SINGAPORE**

**NTUC Fairprice Co-operative Ltd.**



**T: 312.334.9200 or 215.829.9111**

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**Sweets and Snacks Buyers Mission at the 2022 Sweets and Snacks Expo  
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BUYER PROFILES**

Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Tomato Sauce
		Worcestershire Sauce
	Spreads	Cheese Spread
		Chocolate spread
		Jams & Preserves
		Nut-based Spread/Nut Butter
		Other Spreads
Yeast-based Spread		
Supplements & Sweeteners	Sugars & Sweeteners	Honey
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
		Tortilla/Corn Chips
		Vegetable Chips
	Extruded Snacks	Extruded Snacks
	Fruit Snacks	Fruit Snacks
	Meat Snacks	Jerky
		Meat Sticks
	Popcorn	Microwave Popcorn
		Popcorn - Popped
	Pretzels	Hard Pretzels
		Soft Pretzels
	Seed Snacks	Nut snacks
	Snack Bars	Breakfast Bars
		Energy & Nutrition Bars
		Fruit Bars
Granola/Muesli Bars		
Other Snack Bars		
Trail Mix	Trail Mix	
<b>Additional Information</b>		
ACTIVELY LOOKING FOR NEW AND ON-TREND PRODUCTS		

**SINGAPORE**

**NTUC Fairprice Co-operative Ltd.**



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**Sweets and Snacks Buyers Mission at the 2022 Sweets and Snacks Expo  
Chicago, IL 05/23/2022 - 05/25/2022  
BUYER PROFILES**

**SOUTH KOREA**

**Youngnam Co.,Ltd.**

Contact Information			
Title	Name / Email / Phone		
Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	http://www.yncorp.co.kr
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	1984
<b>Company Description:</b>	Youngnam Co. is one of the major importers and distributors in Korea. They import various food products such as confectioneries, chocolate, candy, snacks, cookies, beverages, sauces, dressings, etc. from all over the world, and distributes to retail stores including department stores, hypermarkets, convenience stores, and foodservice channels in Korea nationwide. They are looking for new products to import from the US.		
<b>Type of Business:</b>	Distributor, Importer, Importer/Distributor	<b>Customer(s):</b>	Food Manufacturing, Food Service/HORECA, Retail - Club Store/Warehouse, Retail - Convenience, Retail - Department Store, Retail - Discount Store, Retail - Drugstore, Retail - Internet/TV, Retail - Natural/Organic/Healthy, Retail - Specialty/Gourmet, Retail - Supermarket/Grocery
<b>Facilities:</b>	Sales office, Bonded warehouse	<b>Geographic Region(s) Served:</b>	Korea nationwide
<b>Industry Segment(s):</b>	Beverages, Confectionery, Foodservice/HRI, Natural/Organic, Private Label, Retail, Snacks		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	EXW, FCA, FOB, CIF	<b>Consolidator(s) in the US:</b>	None
<b>Preferred Port(s) of Import:</b>	Busan Port, Korea	<b>Preferred Port(s) of Export from US:</b>	None
Product Information			
<b>Attributes of Interest:</b>	100% Organic, All Natural, Dairy, Gluten Free, Halal, Kosher, Low Calorie, Natural, No Artificial Ingredients, No Monosodium Glutamate (MSG), No Preservatives, No Sugar Added, Non - GMO - US Certified, Organic, Sugar Free, Trans-fat Free, Vegan, Vegetarian		



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BUYER PROFILES**

<b>Capacity to Import:</b>	Not Applicable	<b>Cannot Import:</b>	alcoholic beverage, meat products, chilled products, GMO products
<b>Products of Interest at this Event:</b>			
Baby Food	Baby Snacks	Baby Snacks	
	Dried Baby Food		
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers	
		Sweet Biscuits	
	Bread	Muffins	
	Breakfast Products	Muesli	
		Other Breakfast Cereal	
		Waffles	
	Cakes	Cakes	
	Cookies	Ready-to-Eat Cookies	
	Pastries/Tarts/Pies	Cheesecake	
		Cream Pies	
Fruit Pies			
		Ready-to-Eat Pastries & Tarts	
Beverages	Coffee		
	Juices	Fruit Juice	
		Vegetable Juice	
	Sweetened/Soft-Drinks	Energy Drink	
		Functional Drink	
Hot Chocolate/Cocoa Mix			
	Soda/Pop		
	Tea	Kombucha	
Confectionery	Chocolate Confectionery	Alfajores	
		Bagged Selflines/Softlines	
		Boxed Assortment Chocolates	
		Chocolate Tablets/Squares	
		Chocolate with Toys	

**SOUTH KOREA**

**Youngnam Co.,Ltd.**



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BUYER PROFILES**

Confectionery	Chocolate Confectionery	Countlines
		Seasonal Chocolate
	Sugar Confectionery	Boiled Sweets
		Fudge
		Licorice
		Lollipops
		Marshmallows
		Mints
		Pastilles, Jellies, & Chews
	Toffees, Caramels, & Nougats	
Dairy & Related Products	Dairy	
	Non-Dairy	
Pasta, Rice, & Grains	Pasta & Noodles	Instant Noodles
		Other Pasta/Noodle
		Vegetable Based Pasta
		Wheat Pasta
		White Pasta
Ready Meals	Dinner Mixes	Dinner mixes
	Lunch Kits	Lunch kits
	Pizza	Pizza
	Prepared Appetizers	Prepared Appetizers
	Prepared Meals	Prepared meals
	Processed Meat Substitutes	
Sauces, Dressings, Spreads & Condiments	Condiments	
	Dips	
	Dressings	
	Sauces/Purees	
	Spreads	
Spices & Seasonings	Herbs	
	Spice	

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**Sweets and Snacks Buyers Mission at the 2022 Sweets and Snacks Expo  
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**BUYER PROFILES**

Supplements & Sweeteners	Dietary Fiber, Prebiotic & Probiotic	Dietary Fiber, Prebiotic & Probiotic
Sweet/Savory Snacks	Cheesecake	Cheesecake
	Chips/Crisps	Potato Chips
		Tortilla/Corn Chips
		Vegetable Chips
	Extruded Snacks	Extruded Snacks
	Fruit Snacks	Fruit Snacks
	Meat Snacks	Jerky
	Popcorn	Microwave Popcorn
		Popcorn - Popped
	Pretzels	Hard Pretzels
		Soft Pretzels
	Seed Snacks	Nut snacks
	Snack Bars	Breakfast Bars
Fruit Bars		
Granola/Muesli Bars		
Other Snack Bars		
Trail Mix		

**Additional Information**

This company is looking for new snack and confectioneries products to import, and has visited many international food shows including ISM, SIAL, THAIFEX, ANUGA, etc.

**SOUTH KOREA**

**Youngnam Co.,Ltd.**



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**Sweets and Snacks Buyers Mission at the 2022 Sweets and Snacks Expo  
Chicago, IL 05/23/2022 - 05/25/2022  
BUYER PROFILES**

**TRINIDAD AND  
TOBAGO**

**L.J. Williams, Ltd**



Contact Information			
Title	Name / Email / Phone		
General Manager-Sales & Marketing	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	<a href="https://www.ljw.co.tt/">https://www.ljw.co.tt/</a>
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	1925
<b>Company Description:</b>	L.J. Williams, Ltd. is a local group of companies that is involved in food distribution, wines and spirits wholesaling, Customs Broker services, hardware distribution, and retail. Their company is a dry goods distributor selling primarily to the retail trade (about 75% of our business) and the lesser share to foodservice customers – mainly wines and spirits. They are the distributor for Mars Confectionery. L.J. Williams also distributes other food and beverages, including Ferrero Rocher chocolates, Tunnocks chocolate wafers, Twinning's teas, McCormick's spices, private label canola oils, popcorn, chips, and others.		
<b>Type of Business:</b>	Distributor, Importer/Distributor, Retailer, Wholesaler	<b>Customer(s):</b>	FoodService/HORECA, Retail - Club Store/Warehouse, Retail - Convenience, Retail - Drugstore, Retail - Other (Non-Food), Retail - Specialty/Gourmet, Retail - Supermarket/Grocery
<b>Facilities:</b>	As a distributor, we have a large air-conditioned warehouse facility located at our headquarters. The Group also has a retail subsidiary, The Home Store (a home improvement model with 4 retail stores across Trinidad)	<b>Geographic Region(s) Served:</b>	Trinidad and Tobago - All channels, uptrade and downtrade - Key Account Customers, Supermarkets, Mini-Marts, Mom & Pop Shops, Variety Stores, Pharmacies, Specialty Retailers, Wholesalers, Bakeries, Hotels, Restaurants, Nightclubs/Sports Bars, Cinemas, Casinos, Club Stores, Ship Chandleries.
<b>Industry Segment(s):</b>	Beverages, Confectionery, Food Ingredients, Health and Beauty, Other - Non Food and Wood, Retail, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	FOB or CIF	<b>Consolidator(s) in the US:</b>	MIAMI, FLORIDA



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BUYER PROFILES**

<b>Preferred Port(s) of Import:</b>	N/A	<b>Preferred Port(s) of Export from US:</b>	Miami, FL; Charleston, SC
<b>Product Information</b>			
<b>Attributes of Interest:</b>	No Antibiotics		
<b>Capacity to Import:</b>	Alcoholic Beverages, Not Applicable	<b>Cannot Import:</b>	Honey (on country's negative list)
<b>Products of Interest at this Event:</b>			
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers	
		Sweet Biscuits	
	Cookies	Ready-to-Eat Cookies	
	Granola	Mixed/Trail Mix	
		Plain Granola	
		Sweetened/Flavored Granola	
Mixes	Dessert Mixes		
Confectionery	Sugar Confectionery	Marshmallows	
		Mints	
		Toffees, Caramels, & Nougats	
Fruits & Nuts	Nuts	Almonds	
		Cashews	
		Hazelnuts	
		Macadamia	
		Mixed Nuts	
		Peanuts	
Oils, Fats & Seeds	Liquid Oils	Canola Oil	
		Other Vegetable & Seed Oil	
Other Agricultural Products (excluding food and wood)	Health & Beauty Products		
Pulses & Legumes	Beans	Black Beans	
		Garbanzo/Chickpea	
		Kidney Beans	
		Red Beans	
Ready Meals	Soup	Soup, Canned	

**TRINIDAD AND TOBAGO**

**L.J. Williams, Ltd**



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BUYER PROFILES**

Sauces, Dressings, Spreads & Condiments	Spreads	Chocolate spread
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
		Tortilla/Corn Chips
		Vegetable Chips
	Fruit Snacks	Fruit Snacks
	Snack Bars	Breakfast Bars
		Energy & Nutrition Bars
		Granola/Muesli Bars
Other Snack Bars		
<b>Additional Information</b>		

**TRINIDAD AND TOBAGO**

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**Sweets and Snacks Buyers Mission at the 2022 Sweets and Snacks Expo  
Chicago, IL 05/23/2022 - 05/25/2022  
BUYER PROFILES**

**UNITED  
KINGDOM**

**May & Raeburn Ltd.**



Contact Information			
Title	Name / Email / Phone		
Senior National Account Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	<a href="http://www.mayandraeburn.co.uk">http://www.mayandraeburn.co.uk</a>
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	1950
<b>Company Description:</b>	<p>May &amp; Raeburn is a well-established UK distributor with nearly 70 years' family heritage who imports confectionery, crisps, and snacks. Since their inception, they have launched over 100 brands in retail and are also a listed supplier to universities, schools, colleges, and health service.</p> <p>They offer a wealth of experience delivering success for USA brands for more than 20 years. Distributing products to the national grocery trade covering more than 50 retailers across 40k individual stores including all supermarket multiples, cooperatives, convenience stores, as well as to wholesalers and foodservice.</p> <p>May &amp; Raeburn offers a direct route to market, offering a bespoke exclusive partnership for US brand partners, they can support brands on multiple levels across Sales, Marketing and Importation.</p> <p>Their divisions include Pet (Pets Choice), Bakery (Handmade Specialty), Chilled (Ma Raeburns and OL), and Ambient (international brands).</p> <p>May &amp; Raeburn has been built on long-term strategic relationships, quality products, stability, an A1 credit rating, and a small but reliable client base. They are keen to grow imports in 2022 and to find a unique portfolio to do so.</p>		
<b>Type of Business:</b>	Broker, Importer/Distributor, Manufacturer, Wholesaler	<b>Customer(s):</b>	FoodService/HORECA, Retail - Club Store/Warehouse, Retail - Convenience, Retail - Department Store, Retail - Discount Store, Retail - Drugstore, Retail - Natural/Organic/Healthy, Retail - Specialty/Gourmet, Retail - Supermarket/Grocery
<b>Facilities:</b>	5 UK operating sites: 2 manufacturing, 2 warehouses, 1 head office	<b>Geographic Region(s) Served:</b>	ALL UK and IRELAND



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BUYER PROFILES**

<b>Industry Segment(s):</b>	Bakery, Beverages, Confectionery, Natural/Organic, Private Label, Retail, Snacks, Specialty/Gourmet		
<b>Shipping and Quotation Preferences</b>			
<b>Preferred Incoterm(s):</b>	EXW - FOB	<b>Consolidator(s) in the US:</b>	None
<b>Preferred Port(s) of Import:</b>	Liverpool	<b>Preferred Port(s) of Export from US:</b>	None
<b>Product Information</b>			
<b>Attributes of Interest:</b>	All Natural, No Sugar Added, Non - GMO - EU Certified, Non - GMO - US Certified, Reduced Fat, Sugar Free, Zero Calories		
<b>Capacity to Import:</b>	Not Applicable	<b>Cannot Import:</b>	Alcohol and GMO, Dairy, Meat, Fish
<b>Products of Interest at this Event:</b>			
Bakery Products	Biscuits, Crackers, & Wafers	Sweet Biscuits	
	Cakes		
	Cookies	Ready-to-Eat Cookies	
Beverages	Sweetened/Soft-Drinks		
Confectionery	Chocolate Confectionery	Alfajores	
		Bagged Selflines/Softlines	
		Boxed Assortment Chocolates	
		Chocolate Tablets/Squares	
		Countlines	
		Seasonal Chocolate	
	Gum	Bubble Gum	
		Chewing Gum	
	Sugar Confectionery	Boiled Sweets	
		Fudge	
		Licorice	
		Lollipops	
		Marshmallows	
		Mints	
		Pastilles, Jellies, & Chews	
Toffees, Caramels, & Nougats			

**UNITED KINGDOM**

**May & Raeburn Ltd.**



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**BUYER PROFILES**

Sweet/Savory Snacks	Chips/Crisps	Potato Chips
		Tortilla/Corn Chips
	Extruded Snacks	Extruded Snacks
	Fruit Snacks	Fruit Snacks
	Popcorn	Microwave Popcorn
		Popcorn - Popped
	Pretzels	
	Seed Snacks	Nut snacks
		Sunflower seeds
	Snack Bars	Breakfast Bars
		Energy & Nutrition Bars
		Fruit Bars
		Granola/Muesli Bars
Other Snack Bars		

**Additional Information**

Products of interest: CONFECTIONERY: Chocolate Confectionery, Boxed assortments, Seasonal chocolate, Chocolate with toys, Other chocolate confectionery, Sugar Confectionery, Pastilles, gums, jellies, chews, Toffees, caramels, nougat, Lollipops, Liquorice. BAKERY PRODUCTS: Biscuits. NOODLES: Instant noodles (cups, bowls, or pouch), Chilled noodles, Frozen noodles, Snack noodles. SWEET/SAVOURY SNACKS: Fruit snacks, Chips and crisps, Extruded snacks, Tortilla and corn chips, Popcorn, Pretzels, Nuts, Other sweet and savoury snacks. DRIED PROCESSED FOOD: Plain noodles, Instant noodles. SNACK BARS: Granola bars, breakfast bars, Energy bars, Fruit bars, Other snack bars. FUNCTIONAL DRINKS: Sports drinks. MEAL REPLACEMENT PRODUCTS: Slimming products. PET FOOD.

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