

Virtual Buyers Mission: Feed Ingredients & Additives
Online 09/27/2021 - 09/29/2021
BUYER PROFILES

ARGENTINA

Cladan S.A.

Contact Information			
Title	Name / Email / Phone		
Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.cladan.com.ar
Company Phone:	Available Upon Registration	Year Founded:	2001
Company Description:	Cladan is one of the most significant companies in the development of nutritional solutions for farming animal feed. The company imports ingredients and mixes and also processes their own to distribute throughout Argentina, a very important dairy-producing country that demands ingredients and innovation for ruminant feeding. Cladan imports feed ingredients mostly from other countries but is very interested in increasing the amount of U.S. feed ingredients in their portfolio.		
Type of Business:	Distributor, Importer/Distributor, Manufacturer	Customer(s):	Animal Feed Industry
Facilities:	Premix plants and warehouses	Geographic Region(s) Served:	Argentina
Industry Segment(s):	Animal Feed Ingredients		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	CIF Buenos Aires, Argentina	Consolidator(s) in the US:	None
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	None
Product Information			
Attributes of Interest:	N/A		
Capacity to Import:	Alcoholic Beverages	Cannot Import:	N/A
Products of Interest at this Event:			
Animal Feed Ingredients & Additives	Additives	Amino Acids	
		Enzymes	
		Lysine	
		Vitamins	
	Other Feed Ingredients		



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Additional Information

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BUYER PROFILES

BRAZIL

Agrifirm Brazil



Contact Information			
Title	Name / Email / Phone		
Product Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.agrifirm.com.br
Company Phone:	Available Upon Registration	Year Founded:	1892
Company Description:	<p>Agrifirm Brazil is part of the Royal Agrifirm Group which is a renowned agricultural cooperative founded in the Netherlands. They have an international network of subsidiaries within Europe, South America, the USA, and Asia, as well as a worldwide distribution network. The group offers high-quality animal feeds, premixes, concentrates, mineral mixes, additives for the animal feed industry, crop cultivation products, animal and crop specific digital solutions, and professional advice. Furthermore, the subsidiaries offer agricultural and nutritional solutions for enterprising livestock farmers, integrators, feed mills, distributors, and growers.</p> <p>Agrifirm Brazil is focused on the production of vitamin and mineral supplements, special feeds, dairy substitutes, additives, protein concentrates, premixes, dairy products, and other feeds. They currently import dairy products from Europe and recently started importing vitamins and amino acids from China. Agrifirm Brazil is constantly looking for new suppliers and new partnerships and is looking for new opportunities with U.S. suppliers offering high-quality ingredients.</p>		
Type of Business:	Importer, Manufacturer	Customer(s):	Animal Feed Industry
Facilities:	3 industrial plants in Southern Brazil.	Geographic Region(s) Served:	Brazil nationwide, Paraguay and Uruguay
Industry Segment(s):	Animal Feed Ingredients		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	CIF	Consolidator(s) in the US:	Texas
Preferred Port(s) of Import:	Itapoá Port, Santa Catarina State	Preferred Port(s) of Export from US:	Houston, TX
Product Information			
Attributes of Interest:	Dairy, No Antibiotics, Non - GMO - EU Certified, Non - GMO - US Certified, Organic		
Capacity to Import:	Dairy Products	Cannot Import:	Products with ethoxyquin
Products of Interest at this Event:			



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Animal Feed Ingredients & Additives	Additives	Fats & Oils
		Whey Products
	Ingredients	Dairy Ingredients
		Milk Replacers
Dairy & Related Products	Dairy	Milk Powder & NFDM
		Whey & Whey Products
Additional Information		

BRAZIL

Agrifirm Brazil



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BUYER PROFILES

CHINA

China Animal Husbandry Group

Contact Information			
Title	Name / Email / Phone		
Assistant Operation Director of Dairy and Food product Dept.	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	http://www.cahg.com.cn/english/cn/
Company Phone:	Available Upon Registration	Year Founded:	1982
Company Description:	China Animal Husbandry Group (CAHG), founded in 1982, is a large state-owned enterprise specializing in agriculture-related production, management, trade service, R&D, capital operation, investment, and financing management. CAHG has been graded "AAA" in the credit rating since 1998. The Dairy Product Department focuses on the bulk importation and domestic wholesale of dairy ingredients including whey products (sweet whey powder, demineralized whey powder), deproteinized whey products, whey protein (WPC, WPI, WPH), lactose (mesh 40, 100, 200), milk powder (SMP, WMP), milk protein (MPC), and other value-added dairy materials. They have maintained long-term partnerships with world renowned suppliers from the North America, Europe, Oceania, and South America. They have set up storage and logistics centers in major Chinese ports including, Tianjin, Shanghai, Guangzhou, and Qingdao, and their sales network covers the whole China making hundreds of Chinese large- and moderate-scaled dairy and food manufacturers their loyal customers.		
Type of Business:	Importer/Distributor	Customer(s):	Animal Feed Industry, Food Manufacturing
Facilities:	Feed mill, warehouses	Geographic Region(s) Served:	Entire China
Industry Segment(s):	Animal Feed Ingredients, Bakery, Beverages, Food Ingredients, Snacks		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	CIF	Consolidator(s) in the US:	None
Preferred Port(s) of Import:	Shanghai, Xingang and Huangpu port	Preferred Port(s) of Export from US:	None
Product Information			
Attributes of Interest:	All Natural, Dairy, Halal, Kosher, No Antibiotics, Organic		
Capacity to Import:	Dairy Products, Frozen Products	Cannot Import:	N/A
Products of Interest at this Event:			



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Animal Feed Ingredients & Additives	Additives	Animal protein and byproducts
	Ingredients	Dairy Ingredients
		Milk Replacers
Dairy & Related Products	Dairy	Whey & Whey Products
Food Ingredients	Additives & Agents	Protein (Plant/Animal)
Additional Information		
Buyer is also interested in permeate, whey powder, and lactose.		

CHINA

China Animal Husbandry Group



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BUYER PROFILES

CHINA

Guangzhou Panli Hi-Tech Development Co. Ltd

Contact Information			
Title	Name / Email / Phone		
Sales Director & Senior Engineer	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	
Company Phone:	Available Upon Registration	Year Founded:	2000
Company Description:	Founded in 2000, Guangzhou Panli Hi-Tech Development Co. Ltd is a certified enterprise by the Guangzhou Municipal Science and Technology Bureau, and is a supplier of animal nutrition and related ingredients, including dairy, protein, etc. The company mainly provides services to feed, food, and supplement manufacturers in Guangzhou port and Tianjin port. They are very interested in developing relationships with new U.S. suppliers of dairy ingredients, particularly colostrum, lactoferrin, plasma protein, etc.		
Type of Business:	Importer/Distributor, Wholesaler	Customer(s):	Animal Feed Industry
Facilities:	Feed mill	Geographic Region(s) Served:	South China
Industry Segment(s):	Animal Feed Ingredients		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	N/A	Consolidator(s) in the US:	None
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	None
Product Information			
Attributes of Interest:	Dairy		
Capacity to Import:	Biotech/GMO	Cannot Import:	N/A
Products of Interest at this Event:			
Animal Feed Ingredients & Additives	Additives	Animal protein and byproducts	
		Whey Products	
	Ingredients	Blood Plasma	
		Dairy Ingredients	
		Milk Replacers	



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Dairy & Related Products	Dairy	Whey & Whey Products
Additional Information		

CHINA

Guangzhou Panli Hi-Tech Development Co. Ltd



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BUYER PROFILES

PORTUGAL

Finançor Agro Alimentar SA

Contact Information			
Title	Name / Email / Phone		
CEO	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.financor.pt
Company Phone:	Available Upon Registration	Year Founded:	1954
Company Description:	<p>Financor Agro Alimentar is a market leader in Portugal in the animal feed and animal farming sector. They run several affiliates which are active in different sections of the market. Financor's main business focuses on the manufacturing of compound feed products, flour, and raw materials. They offer customized nutritional solutions for producers of animal protein under their own brands. Some core products are cattle feed for dairy farms as well as compound feed for pigs and poultry farms. They are also involved through affiliates like Agrarcor or Provdor (swine) and Altiprado (milk) or Granpon (poultry) in animal farming.</p> <p>Financor currently importing mainly bulk and raw materials from around the world, but does not report any current purchases from the U.S. They have imported grains in the past from the U.S. and since they source globally, they have the capacity and interest to import from the US.</p>		
Type of Business:	Importer, Manufacturer	Customer(s):	Animal Feed Industry
Facilities:	Mill, Storage	Geographic Region(s) Served:	Portugal / Spain
Industry Segment(s):	Animal Feed Ingredients		
Shipping and Quotation Preferences			
Preferred Incoterm(s):		Consolidator(s) in the US:	None
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	None
Product Information			
Attributes of Interest:	Non - GMO - EU Certified		
Capacity to Import:	Not Applicable	Cannot Import:	Products that do not apply to European Food Safety Regulation
Products of Interest at this Event:			
Animal Feed Ingredients & Additives	Additives	Amino Acids	



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Animal Feed Ingredients & Additives	Additives	Lysine	
		Microbial Feed Additives	
		Minerals	
		Vitamins	
		Whey Products	
		Yeast/Cultures	
	Ingredients	Alfalfa Meal and Pellets	
		Beet Pulp	
		Corn Gluten Meal	
		Dried Distillers Grains and Soluble (DDGS)	
		Soy bean meal	
		Wheat Gluten	
		Additional Information	

PORTUGAL

Finançor Agro Alimentar SA



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TAIWAN

Foodchina Company

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Title	Name / Email / Phone		
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Company Information			
Company Address:	Available Upon Registration	Website:	
Company Phone:	Available Upon Registration	Year Founded:	
Company Description:			
Type of Business:		Customer(s):	
Facilities:		Geographic Region(s) Served:	
Industry Segment(s):			
Shipping and Quotation Preferences			
Preferred Incoterm(s):		Consolidator(s) in the US:	None
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	None
Product Information			
Attributes of Interest:			
Capacity to Import:		Cannot Import:	
Products of Interest at this Event:			
Additional Information			



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TAIWAN

Jing-Yu International Co., Ltd.

Contact Information			
Title	Name / Email / Phone		
GM	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	
Company Phone:	Available Upon Registration	Year Founded:	2015
Company Description:	Jing-Yu International Co., Ltd. transformed from a consultancy for the feed industry to a feed importer and distributor focusing on the swine, poultry, and dairy industries. They are very keen to source feed ingredients from the U.S.		
Type of Business:	Distributor, Importer	Customer(s):	Animal Feed Industry
Facilities:	Distributor	Geographic Region(s) Served:	Taiwan
Industry Segment(s):	Animal Feed Ingredients		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	FOB	Consolidator(s) in the US:	None
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	None
Product Information			
Attributes of Interest:	N/A		
Capacity to Import:	Dairy Products	Cannot Import:	N/A
Products of Interest at this Event:			
Animal Feed Ingredients & Additives	Additives	Acidifiers	
		Additives	
		Antimicrobials	
		Digestants	
		Enzymes	
		Microbial Feed Additives	
		Mold Inhibitors	
		Probiotics	



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Animal Feed Ingredients & Additives	Additives	Yeast/Cultures
	Ingredients	Dairy Ingredients
Additional Information		

TAIWAN

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